

ALLEGANY COUNTY GAMING

2018

Fiscal Year 2018
Summary



October 2018
Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2018

History

The Allegany County Gaming Office was created in 2003 as a self-support unit responsible to the Finance Office of the Allegany County Government. The Authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect the prescribed taxes from the proceeds for allocation to Education and Fire Units.

Fiscal Year 2018

This presentation only depicts revenues and trends for the past three years. Budget Revenue projections for this fiscal year were:

<u>Projections:</u>		<u>Actual:</u>	
Gaming Taxes:	\$336,000	Gaming Taxes:	\$425,519
Tax Stickers:	\$ 26,000	Tax Stickers:	\$ 26,100
Wholesaler License:	\$ 5,000	Wholesaler License	\$ 5,000
 Totals:	 \$367,000	 Totals:	 \$456,619

Convenience Store Operator Revenues were down \$6,752 for a decrease of 14% ending with a total of \$47,124 for the year.

Club Revenues were up \$9,645 for an increase of 6% ending with a total of \$168,544

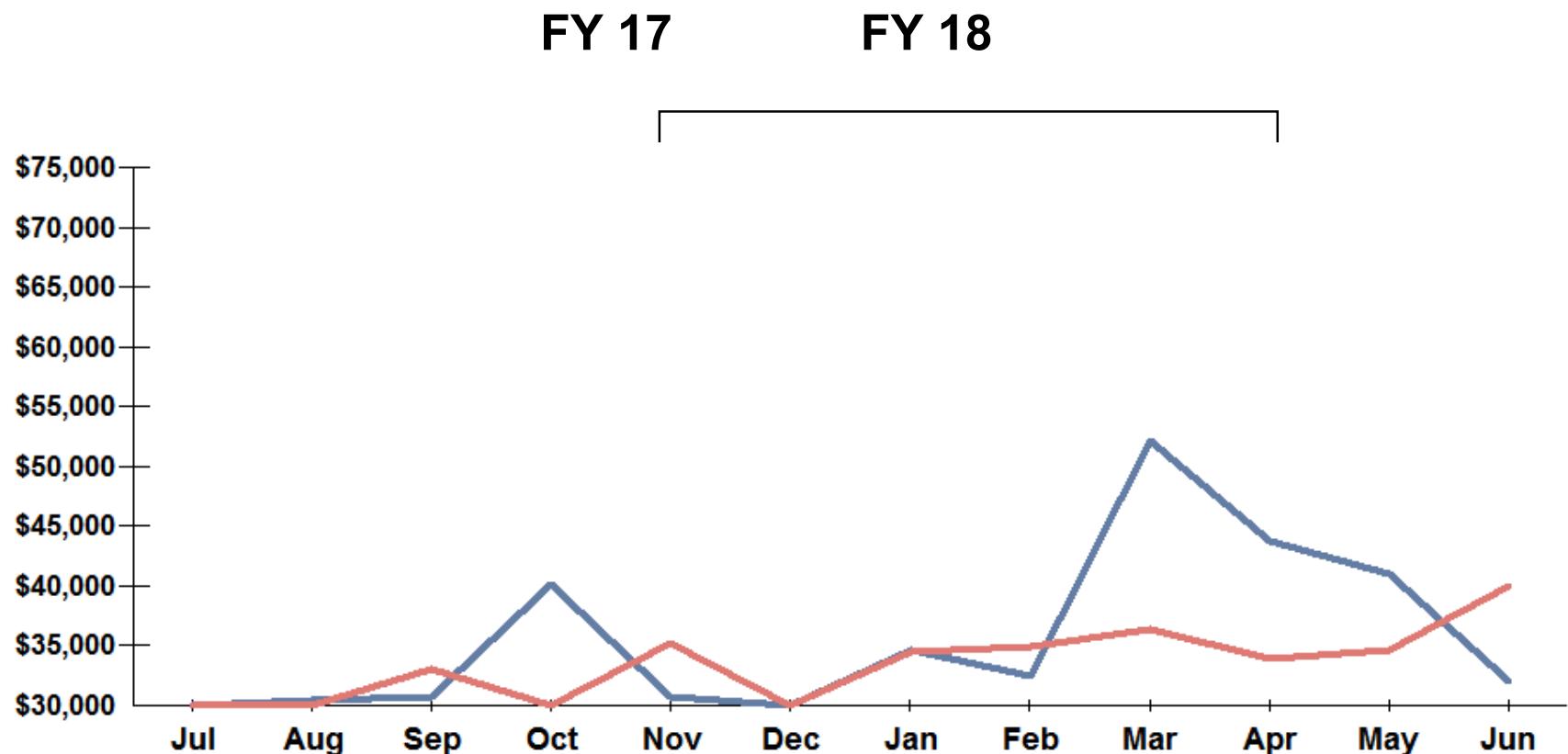
Tavern Revenues were up \$23,031 for an increase of 23% with a total of \$124,941 for the year.

Liquor Store Revenues were up \$11,726 for an increase of 18% with a total of \$76,494

Temporary Operator Revenues were down \$1,071 for a decrease 13% with a total of \$8,416 for the year.

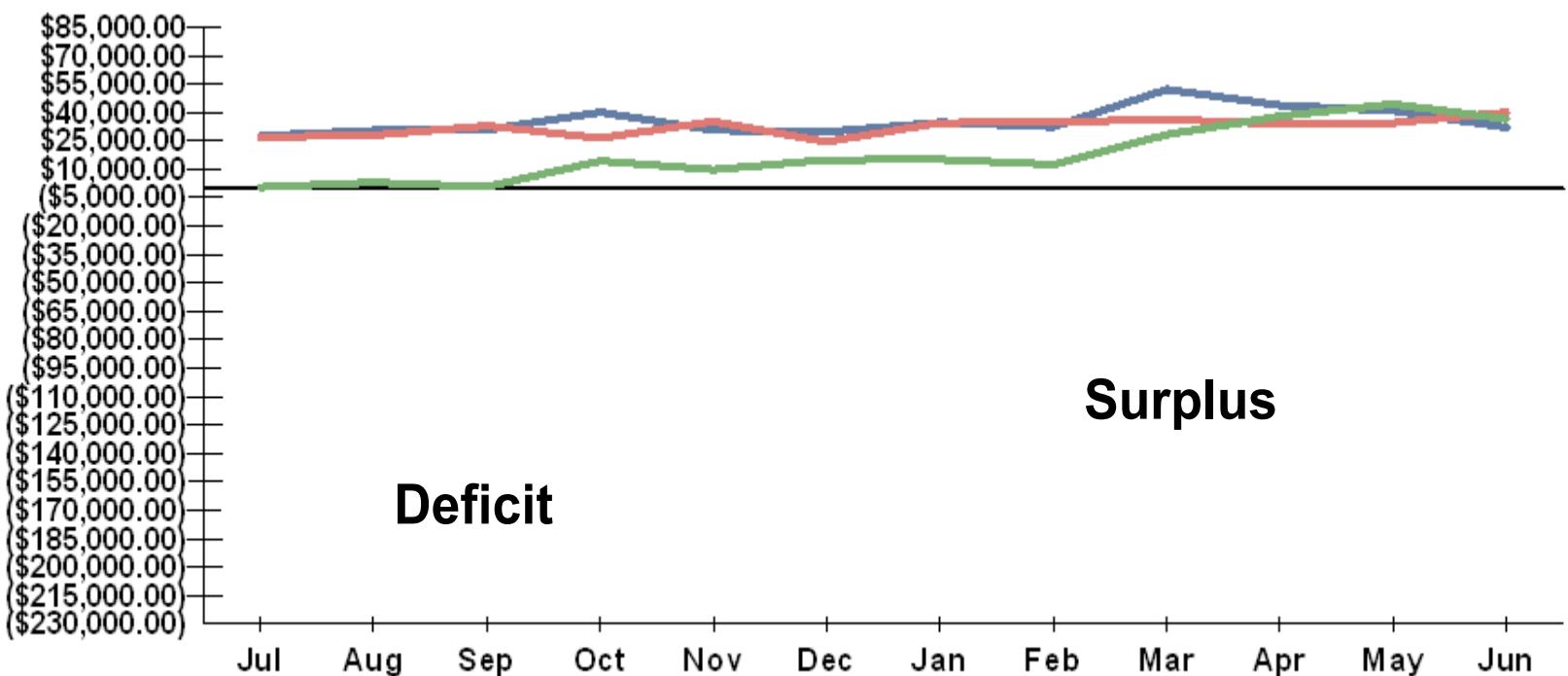
Allocation for Education is \$235,083 for an increase of 12% and 27 volunteer Fire Units will be allocated a shared sum of \$78,361

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 18 Versus FY 17



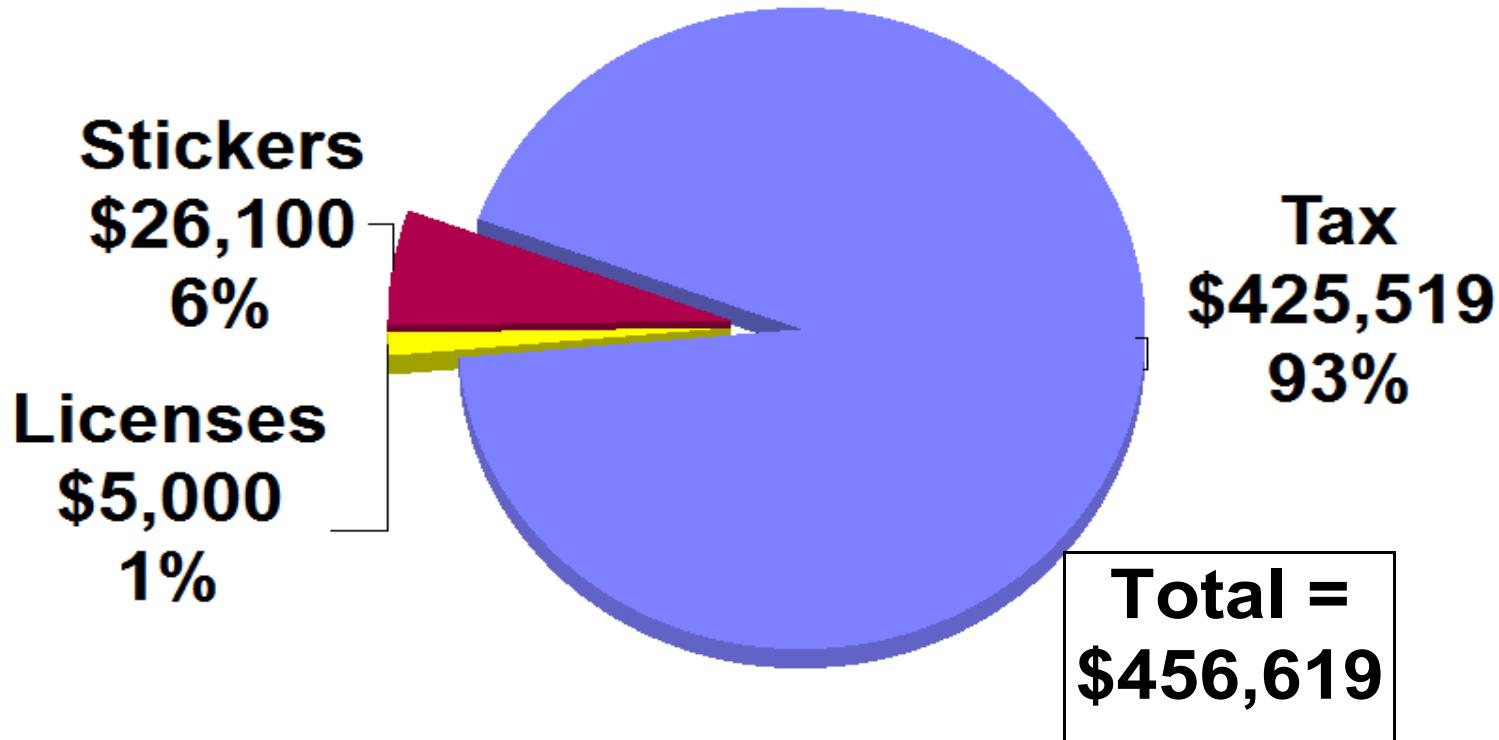
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 18 Versus FY 17

FY 17 **FY 18** **Cummulative Difference**

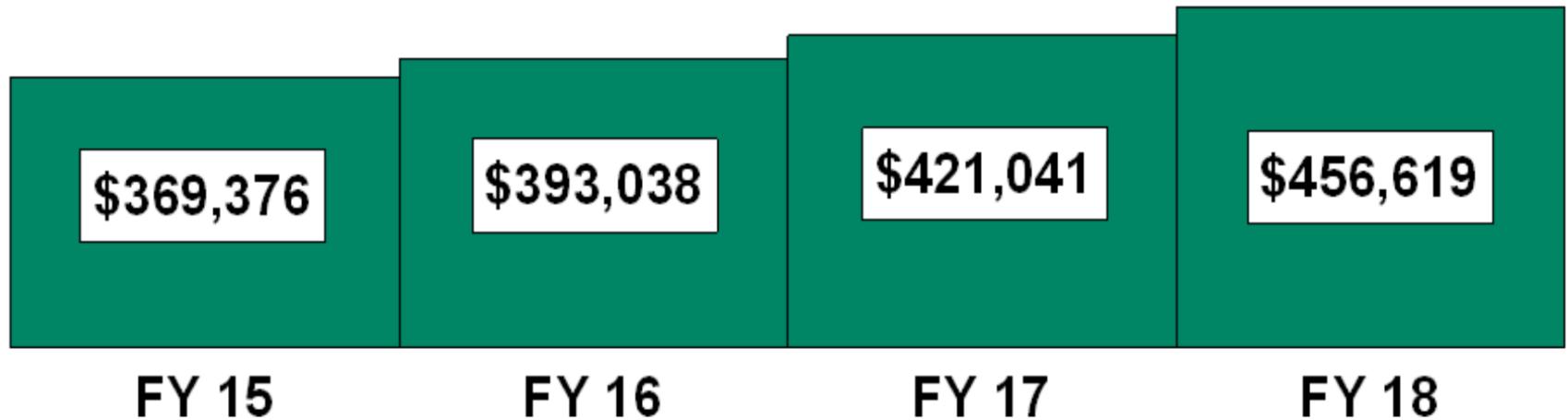


Allegany County Paper Gaming Fund Revenues By Type

Fiscal Year 2018



Allegany County Paper Gaming Fund Revenues Fiscal Years 2015 - 2018



Allegany County Paper Gaming Fund Wholesaler License Fee Revenues Fiscal Years 2014 - 2017



Allegany County Paper Games Distribution of Gaming Stickers - Fiscal Years 2015 - 2018

Stickers Sold To Wholesalers In Time Period

FY 15	FY 16	FY 17	FY 18	FY 15-18
28,200	26,000	27,100	26,100	107,400

Attached To Taxable Games In Time Period

FY 15	FY 16	FY 17	FY 18	FY 15-18
22,074	20,781	21,894	21,550	92,518
78.3%	79.9%	80.8%	82.6%	86.1%

Attached To Games Played In Time Period

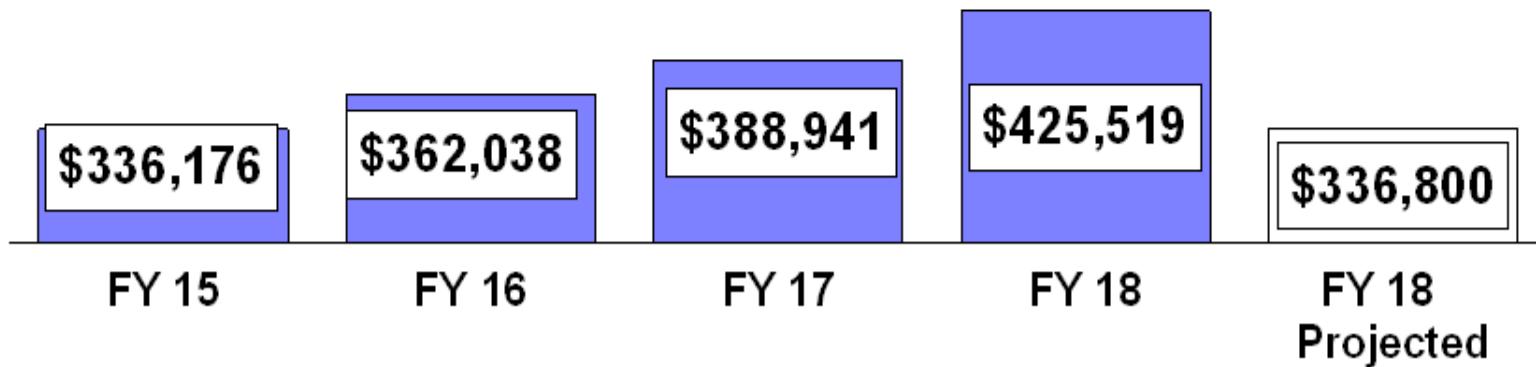
FY 15	FY 16	FY 17	FY 18	FY 15-18
22,819	20,873	21,786	19,552	98,464
80.9%	80.3%	80.4%	74.9%	91.7%

Attached To Taxable Games And Played In Time Period

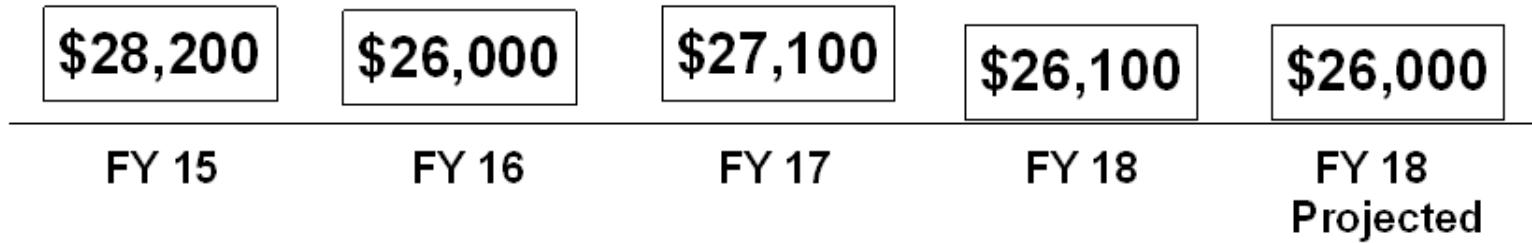
FY 15	FY 16	FY 17	FY 18	FY 15-18
20,577	19,025	19,980	18,119	88,531
73.0%	73.2%	73.7%	69.4%	82.4%

940
Stickers
Have
Been
Voided

Allegany County Paper Gaming Fund Tax Revenues Fiscal Years 2015 - 2018



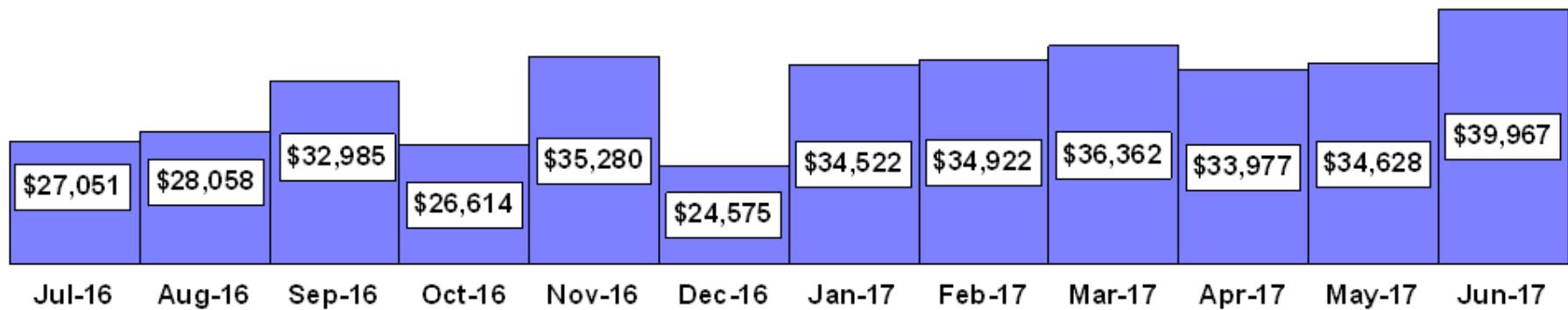
Allegany County Paper Gaming Fund Sticker Revenues Fiscal Years 2015 - 2018



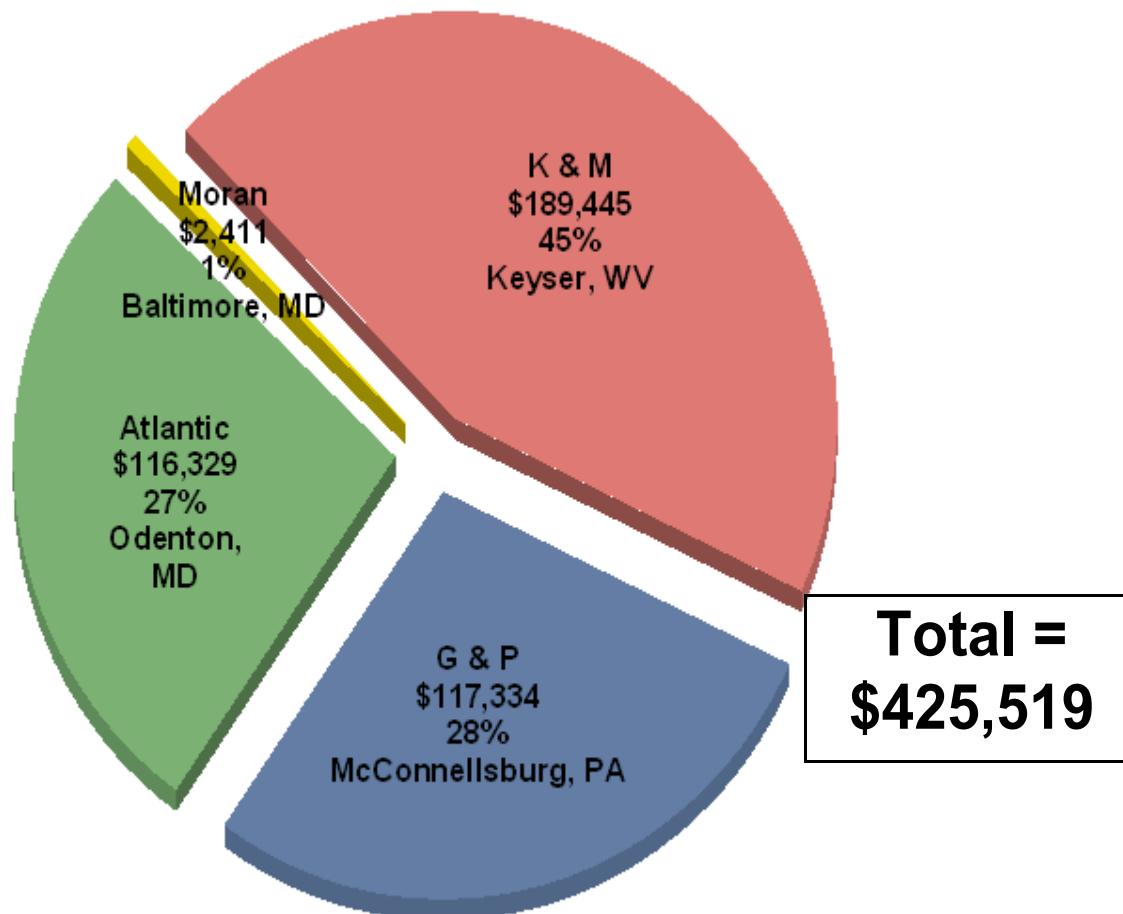
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2017

\$32,412
Monthly
Average

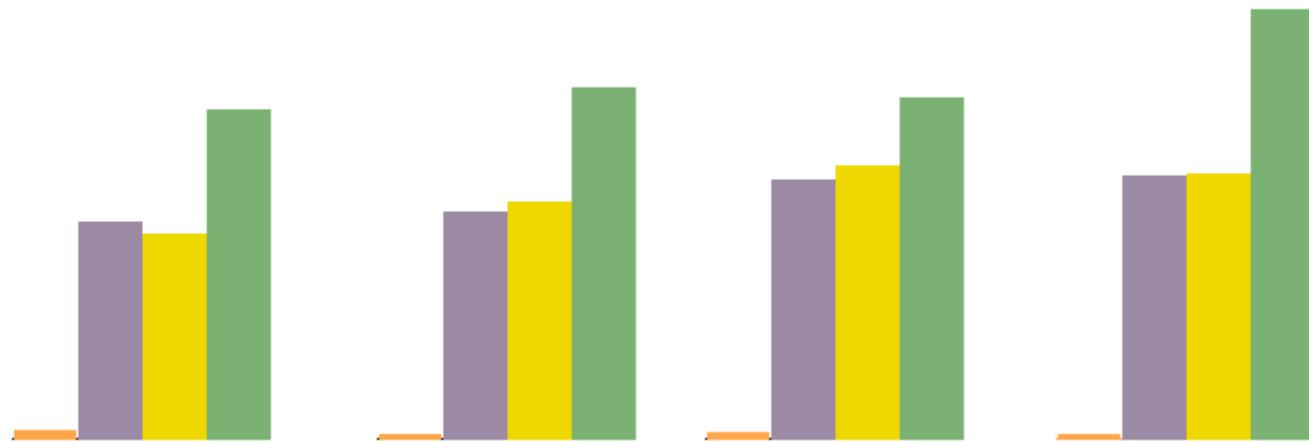
Total = \$388,941



Allegany County Paper Gaming Wholesaler Fiscal Year 2018

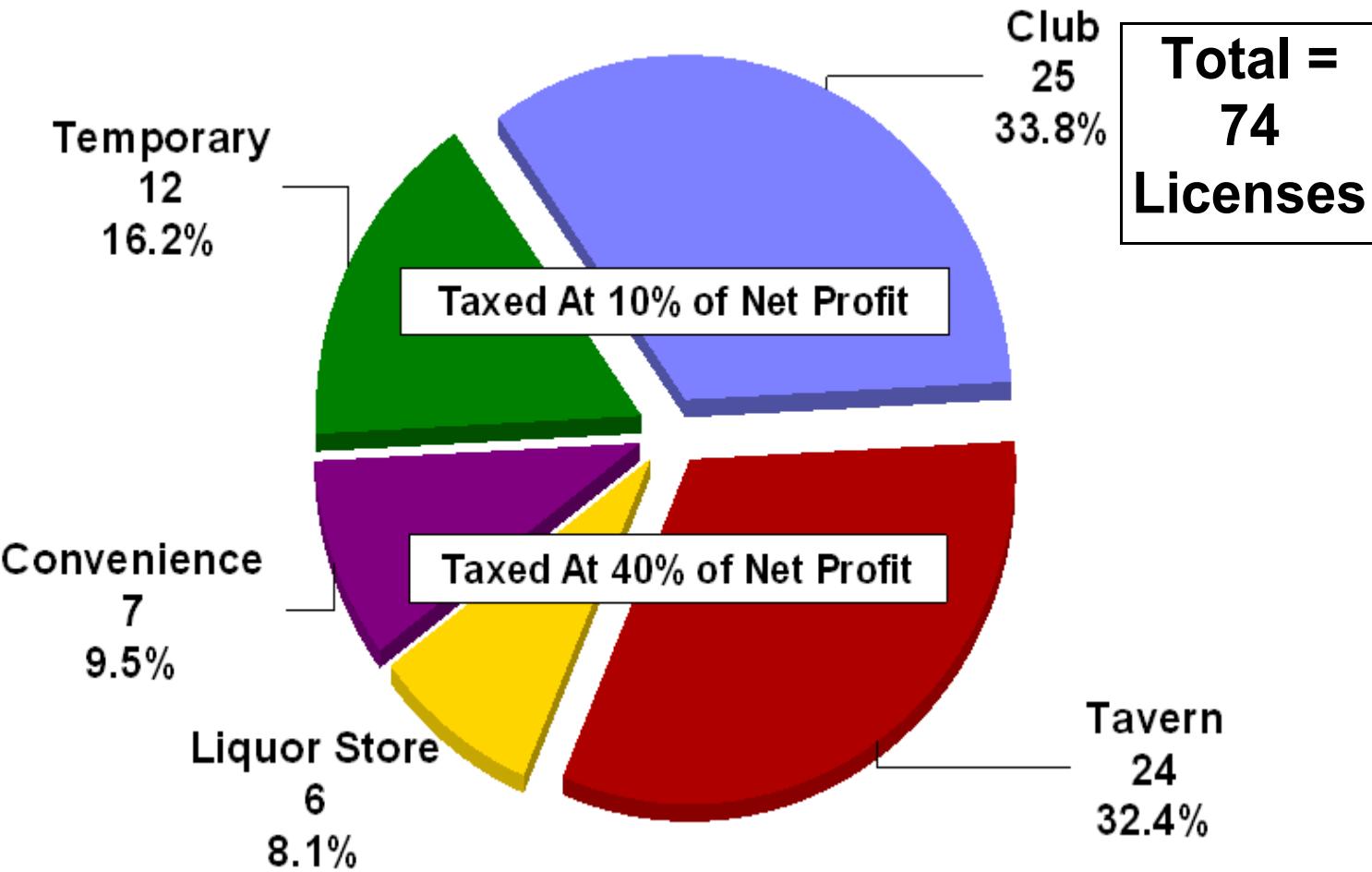


Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2015 - 2018

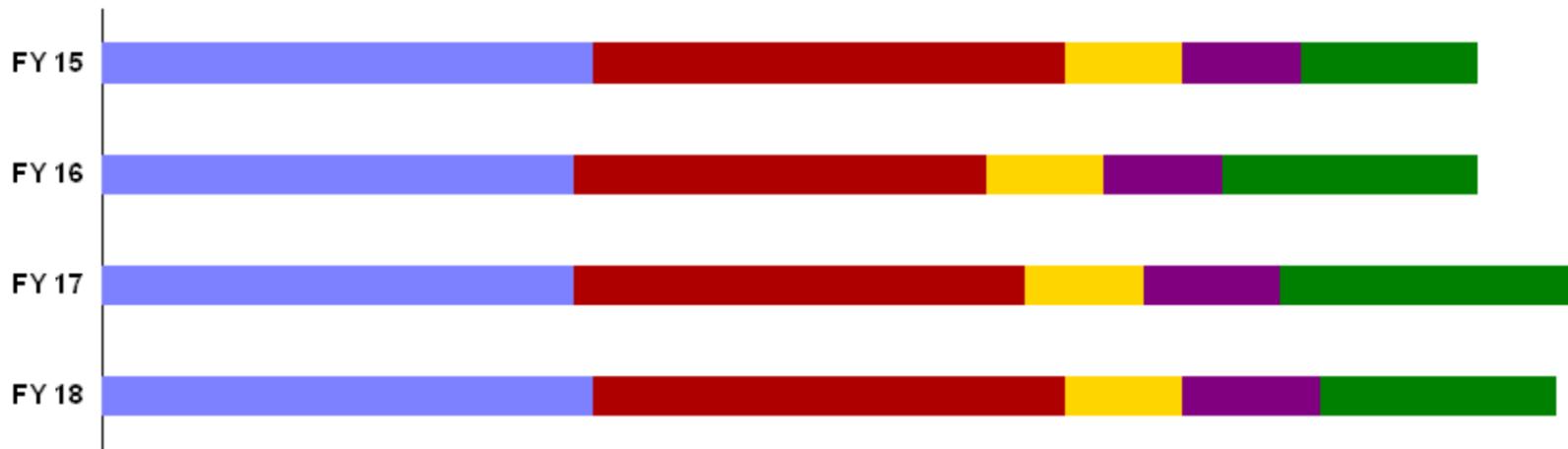


	FY 15	FY 16	FY 17	FY 18
Moran	\$4,277	\$2,501	\$3,134	\$2,411
Atlantic	\$95,554	\$100,281	\$114,571	\$116,329
G & P	\$90,959	\$104,347	\$120,634	\$117,334
K & M	\$145,385	\$154,910	\$150,602	\$189,445
Total	\$336,176	\$362,038	\$388,941	\$425,519

Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2018

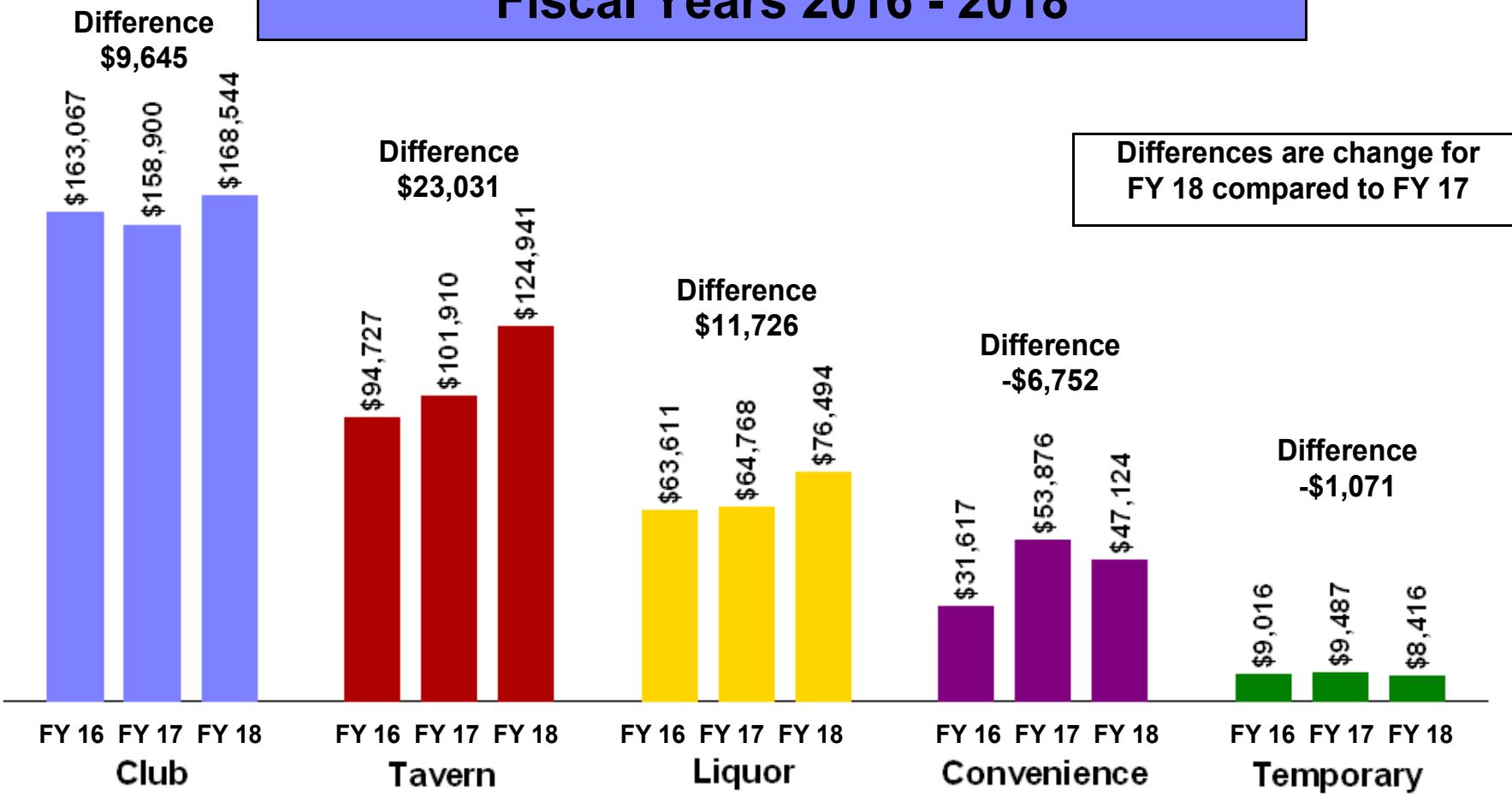


Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2015 - 2018

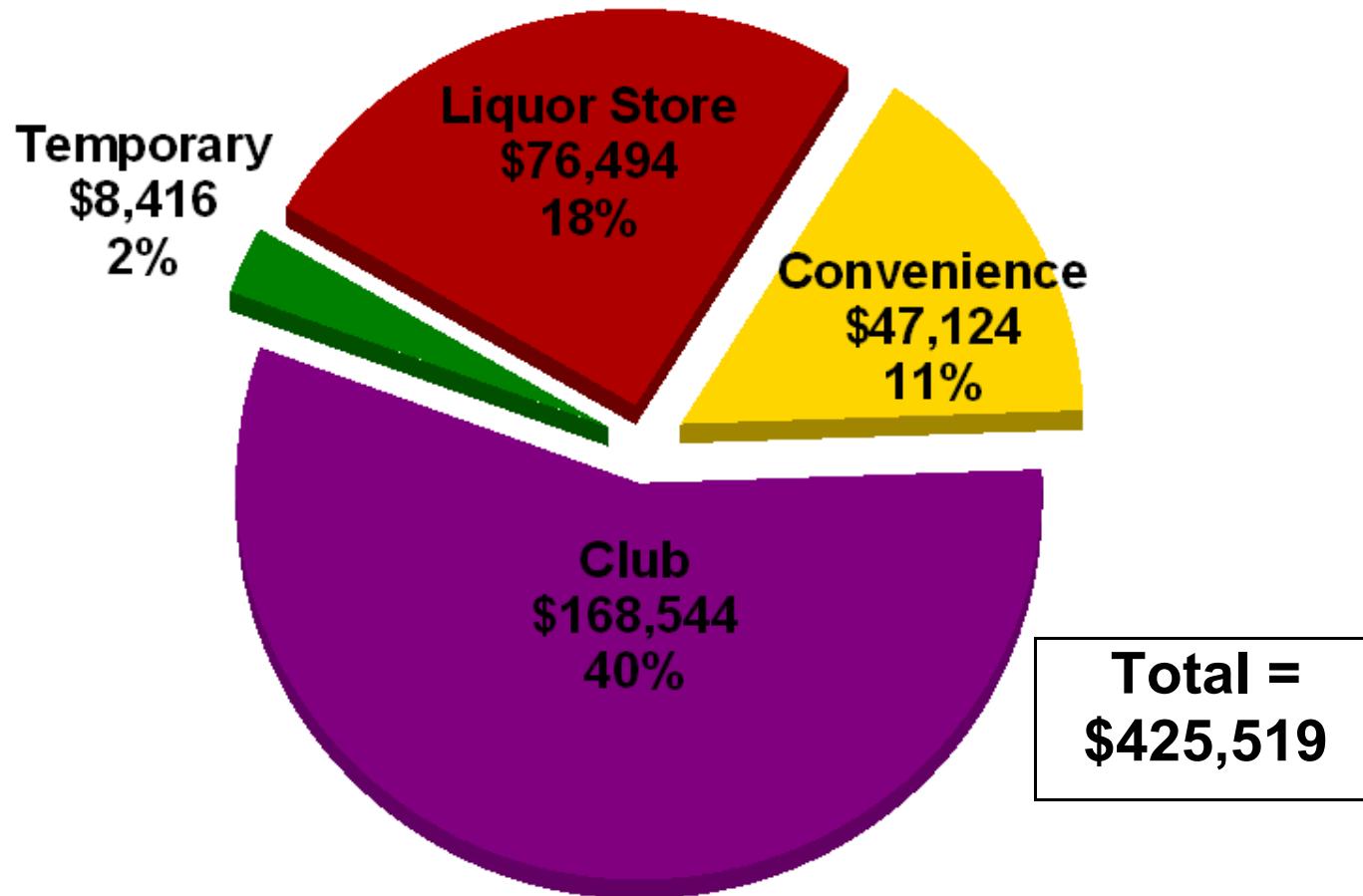


	FY 15	FY 16	FY 17	FY 18
Club	25	24	24	25
Tavern	24	21	23	24
Liquor Store	6	6	6	6
Convenience	6	6	7	7
Temporary	9	13	15	12
Totals	70	70	75	74

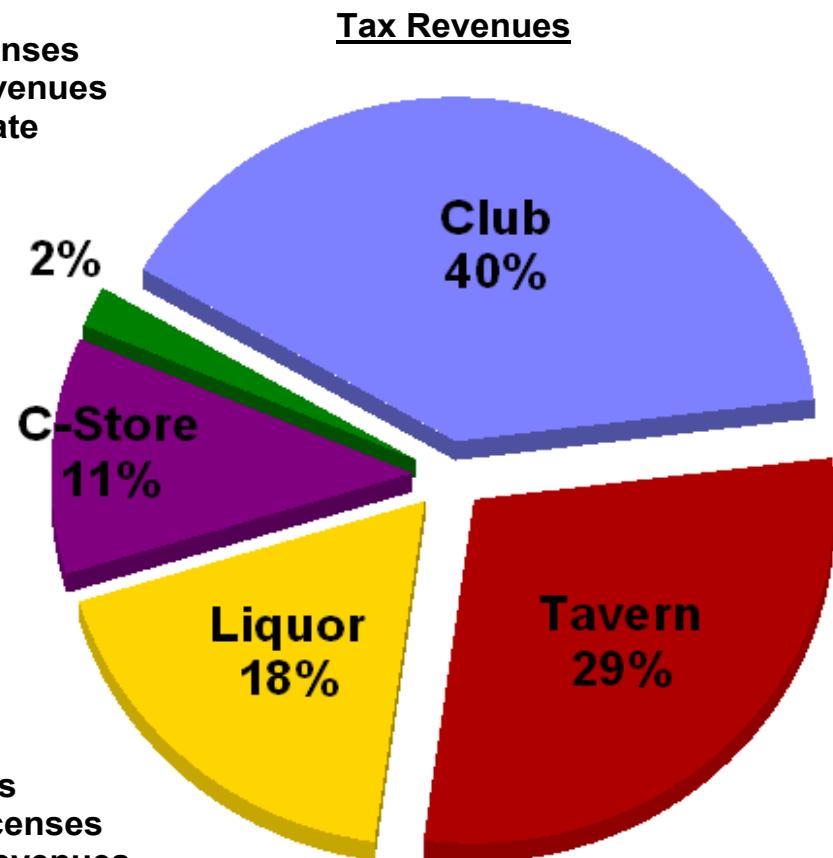
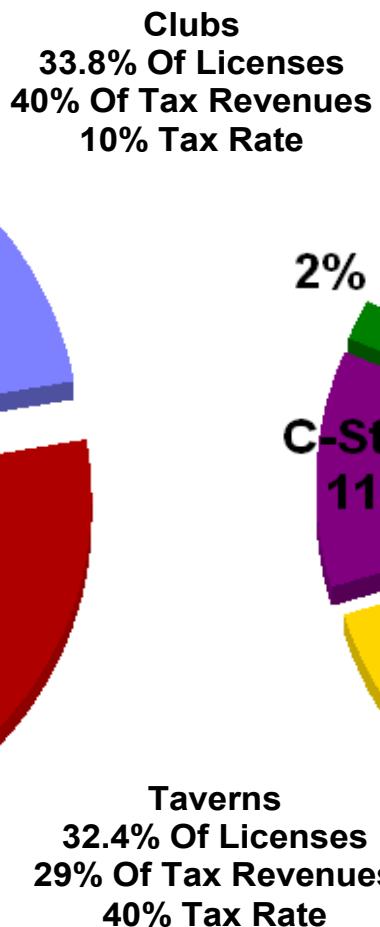
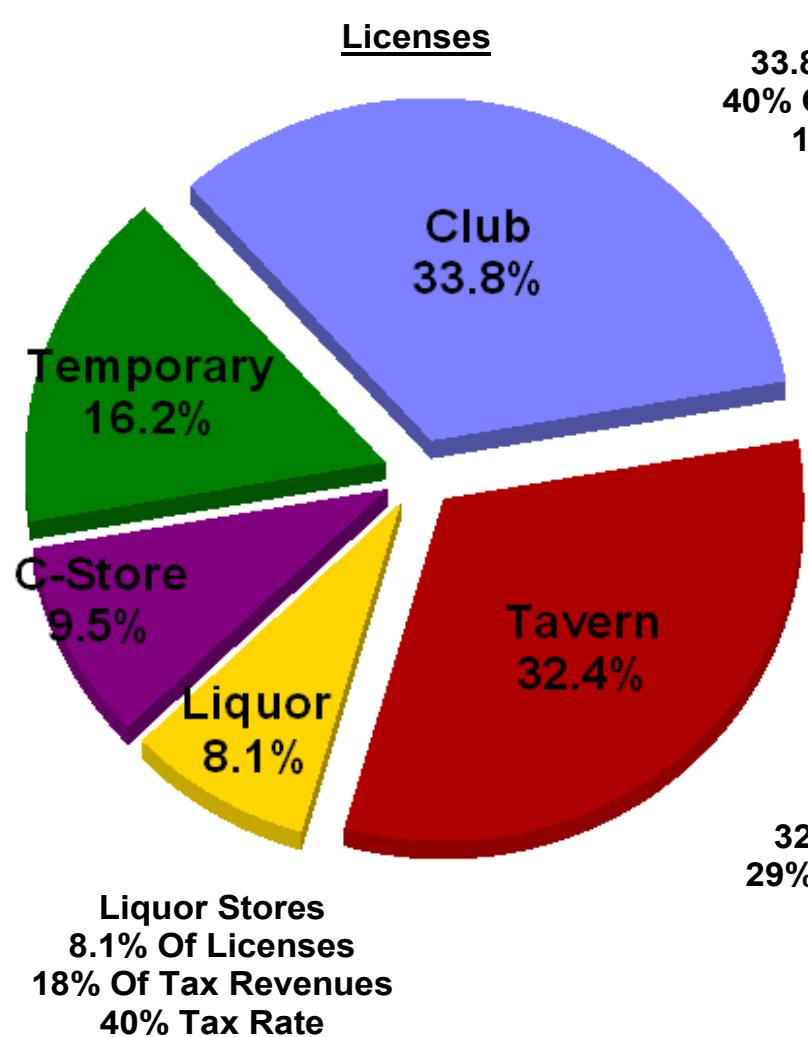
Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2016 - 2018



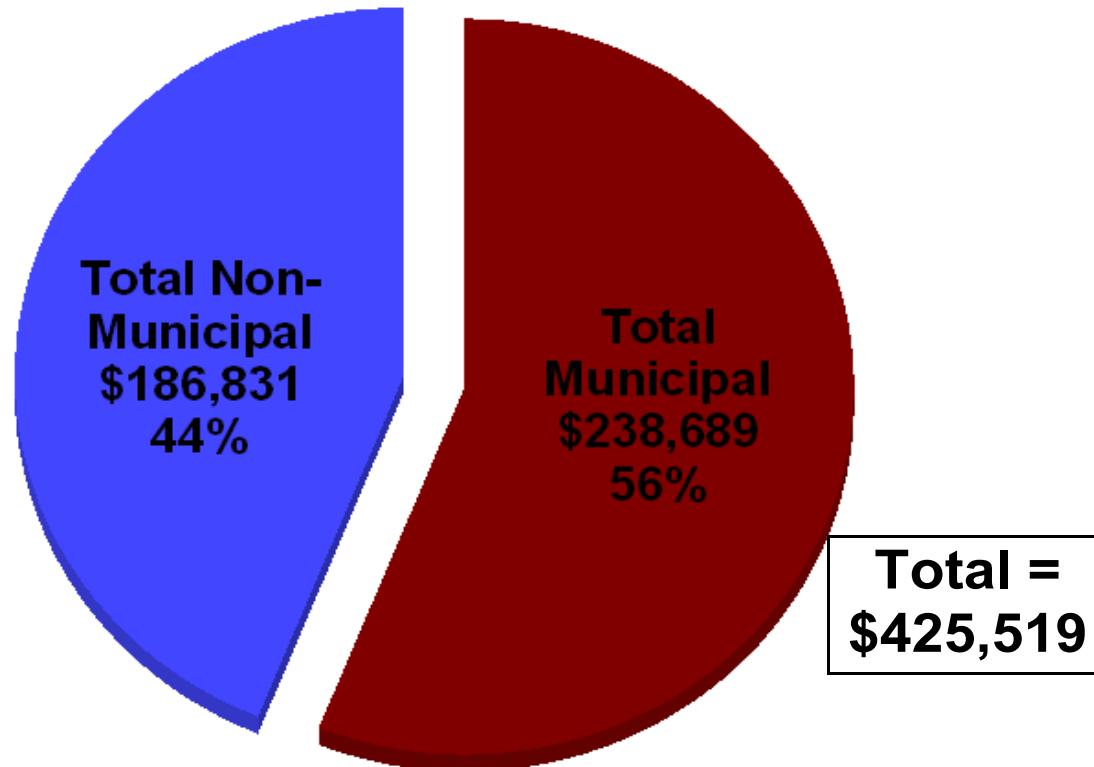
Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2018



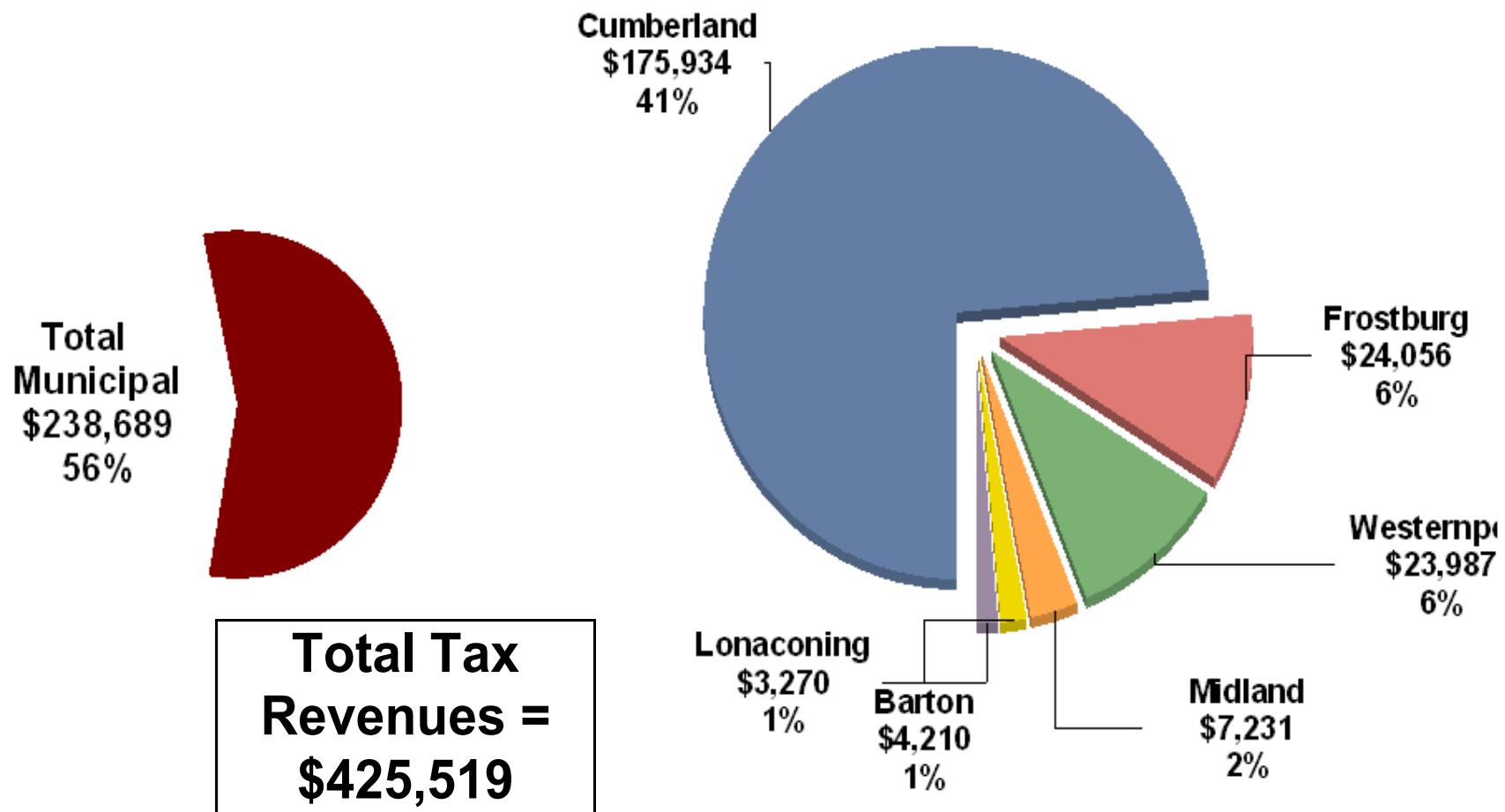
Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2018



Allegany County Paper Gaming Operator Tax Revenues Municipal Versus Non-Municipal Fiscal Year 2018



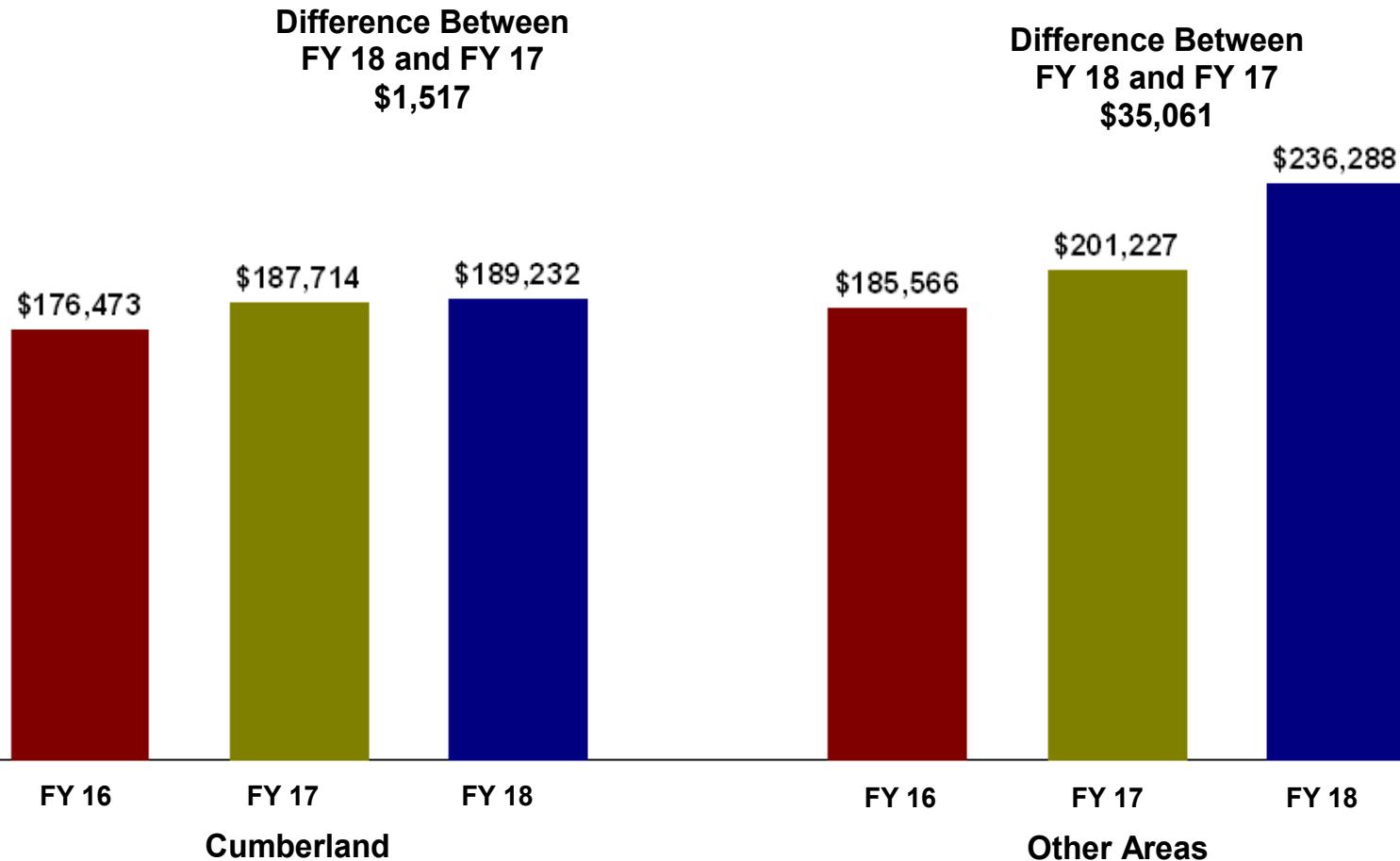
Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2018



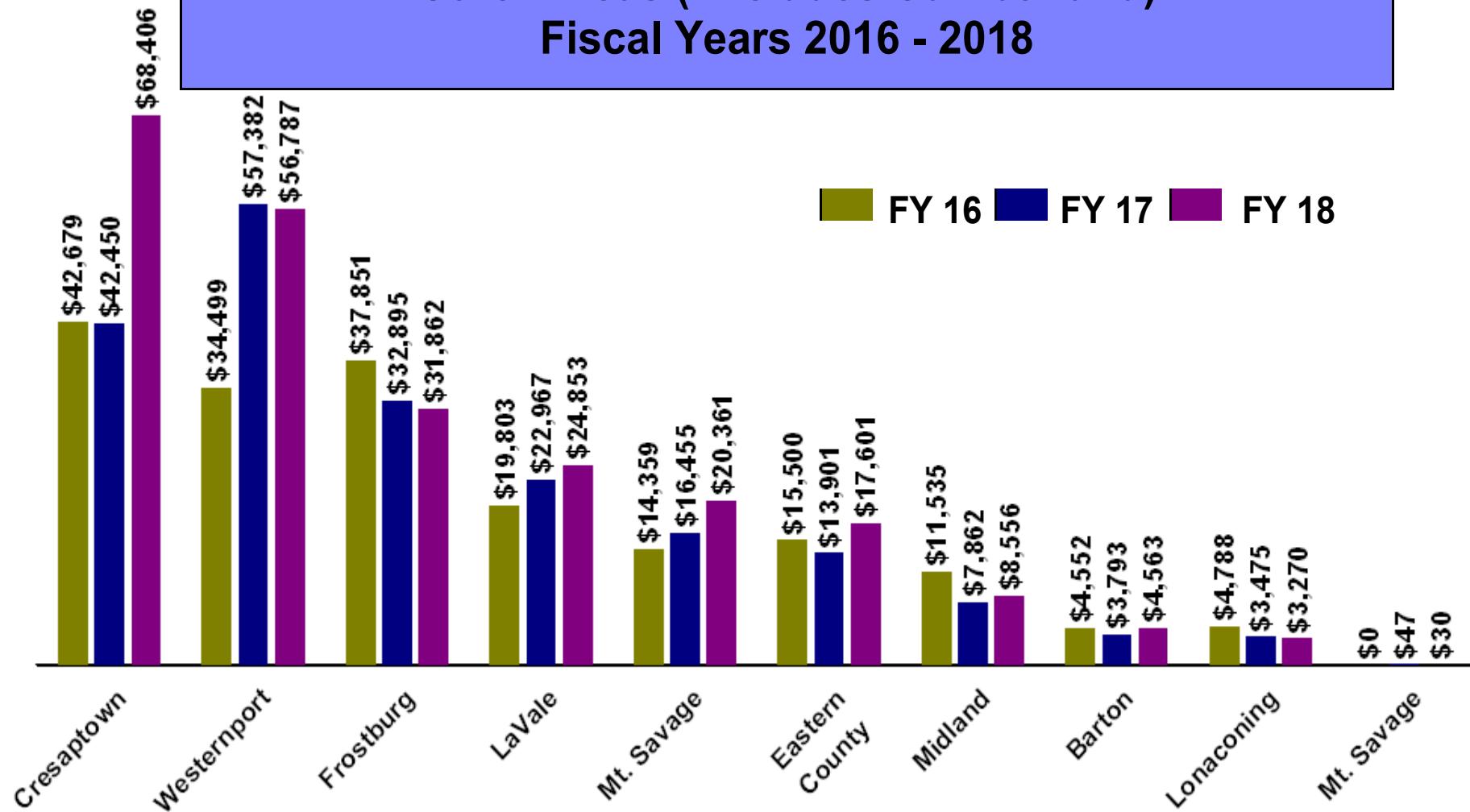
Allegany County Paper Gaming Operator Tax Revenues

Cumberland Area Versus Other Areas

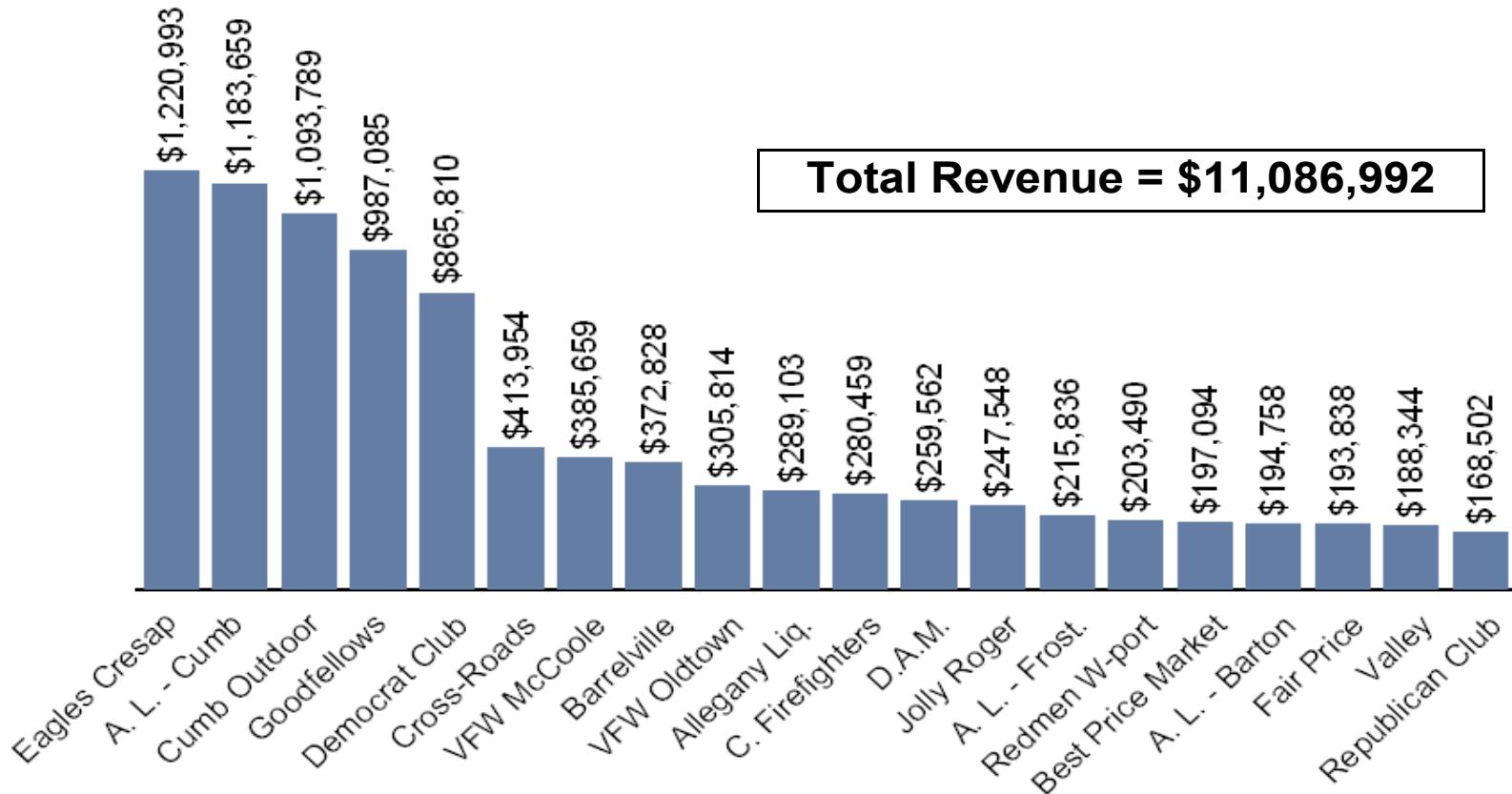
Fiscal Years 2016 - 2018



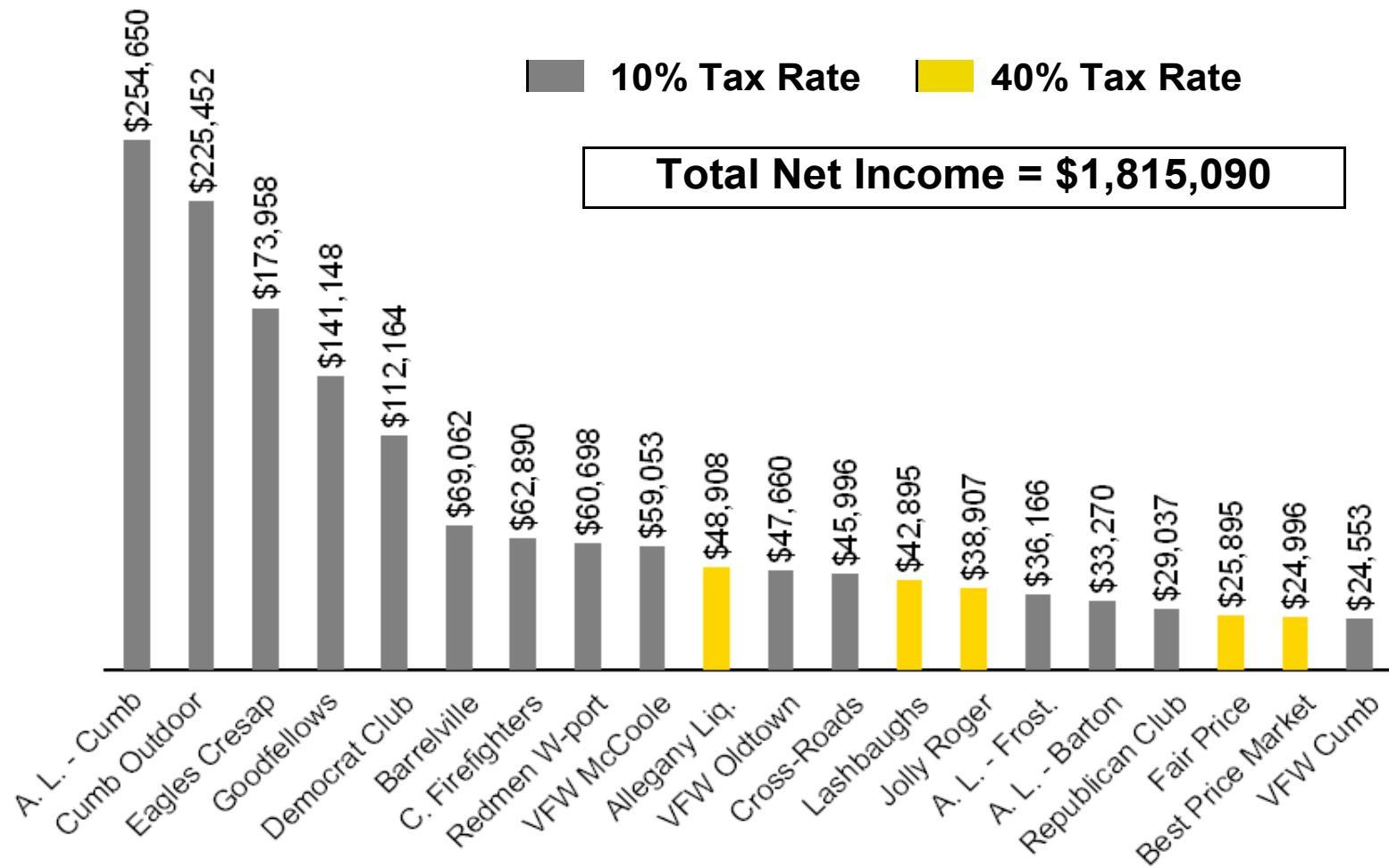
Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland) Fiscal Years 2016 - 2018



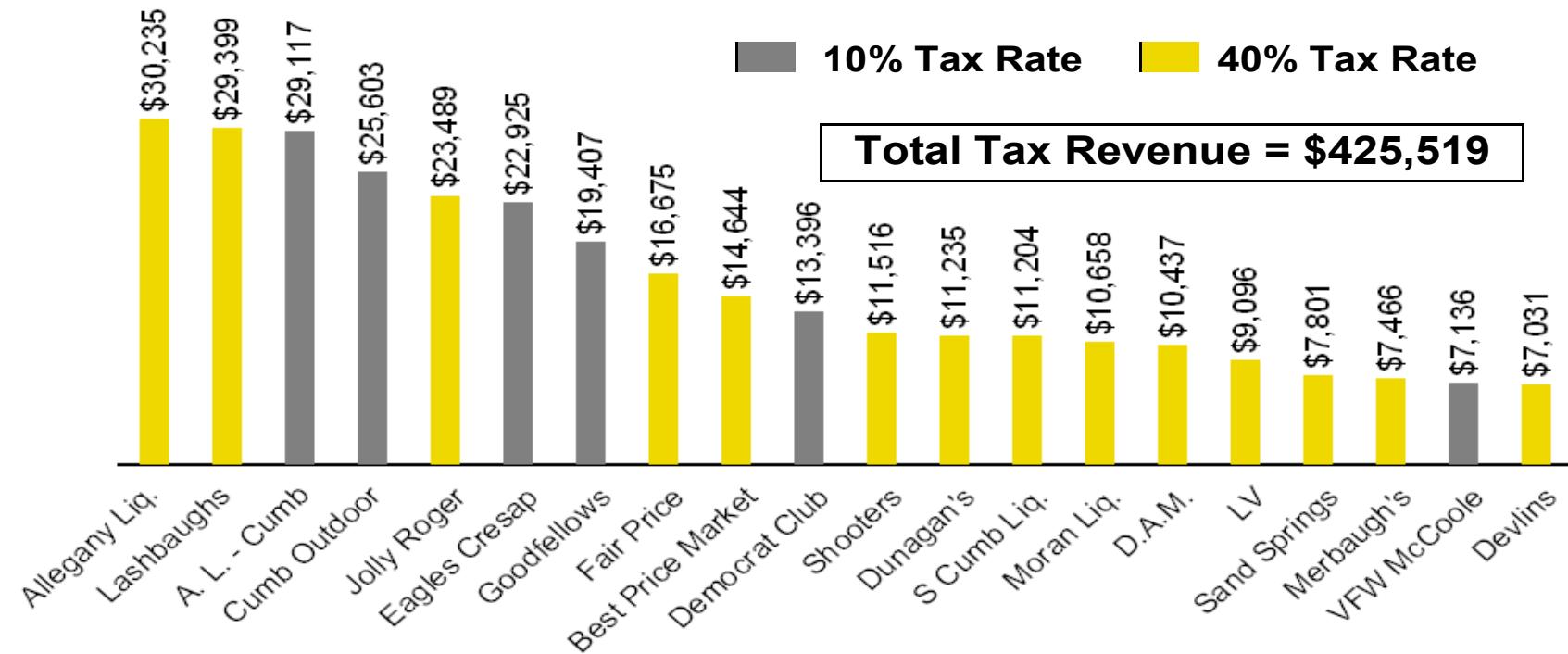
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2017



Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2018

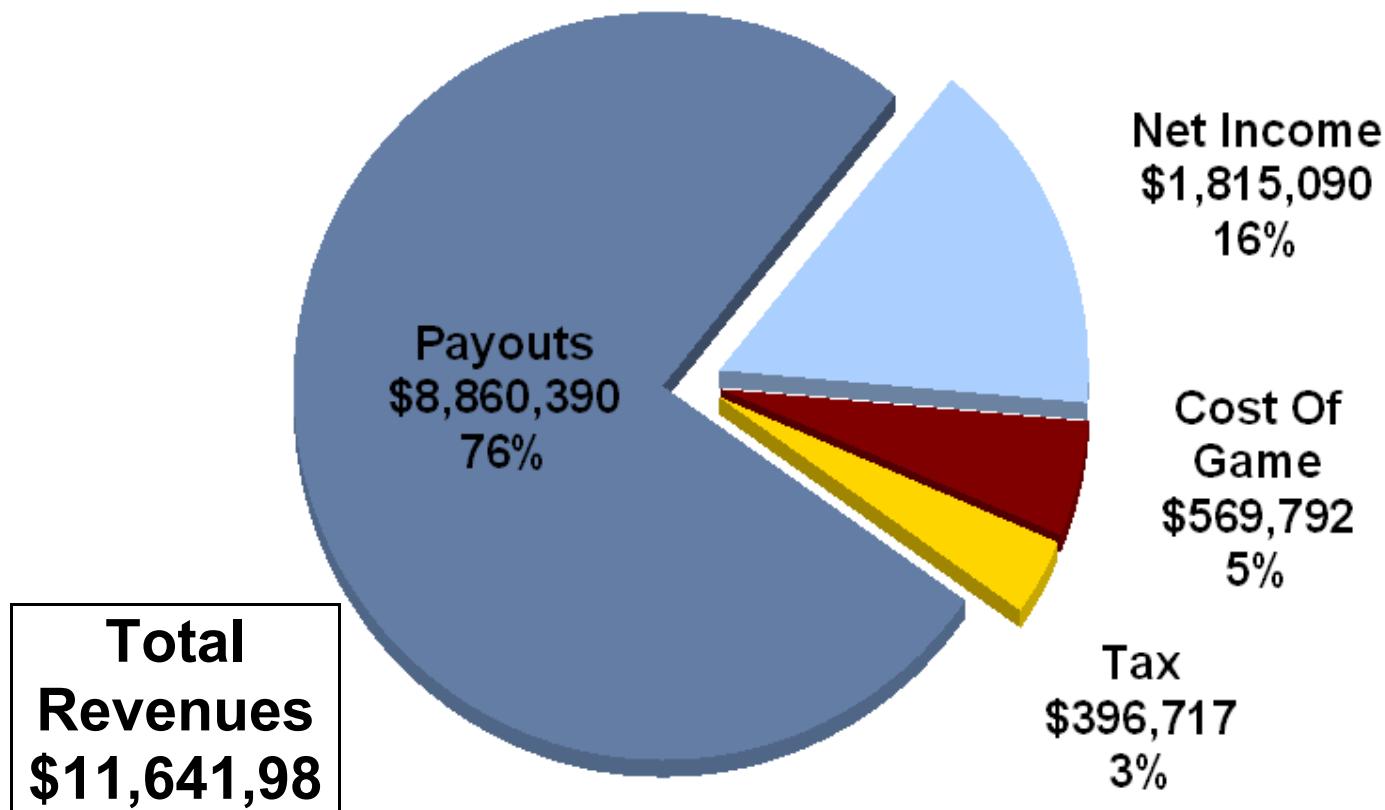


Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2018



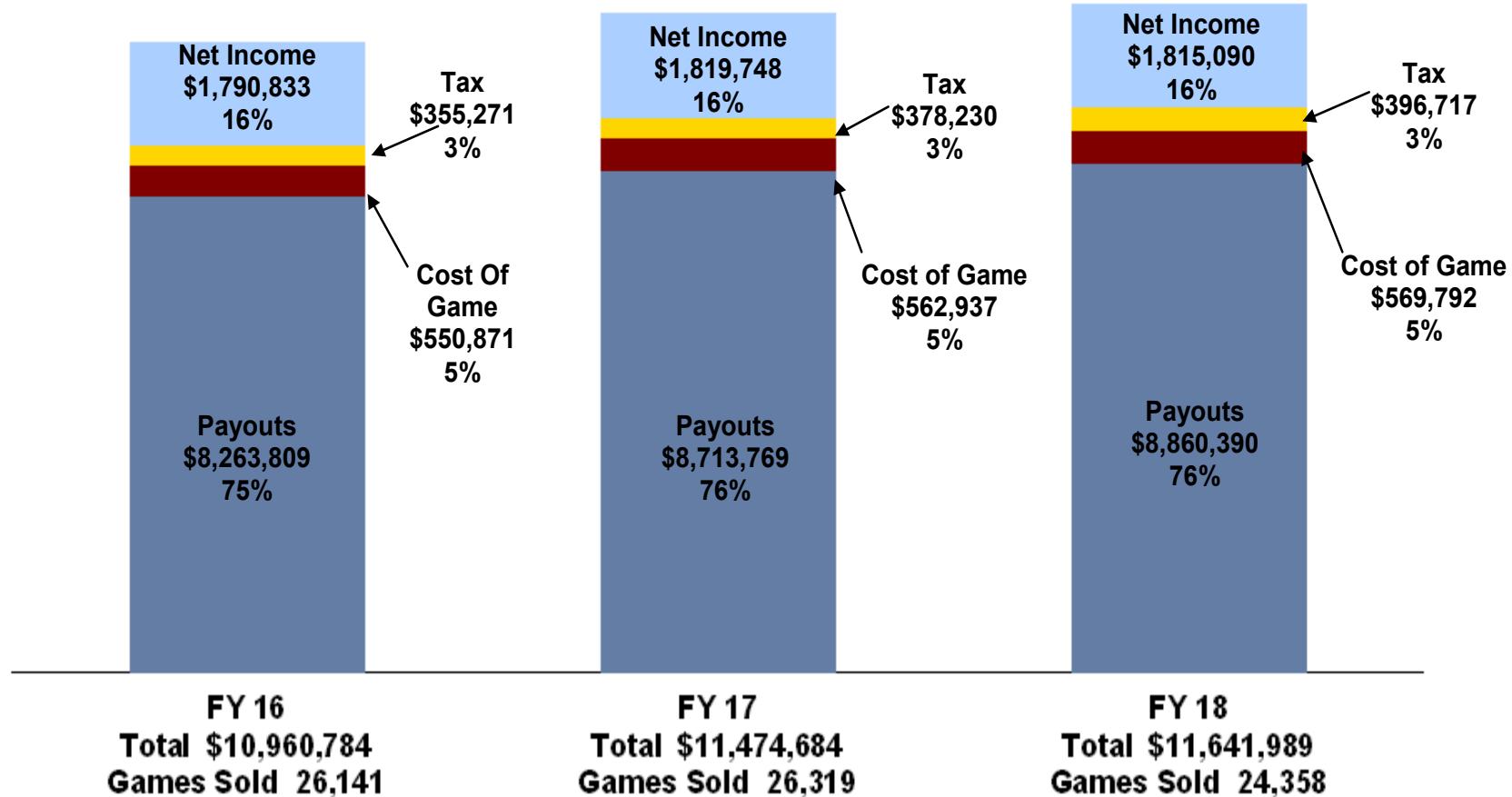
Distribution of Operator Gaming Revenues* Fiscal Year 2018

*Based on games started during fiscal year.



Distribution of Operator Gaming Revenues* Fiscal Years 2016 - 2018

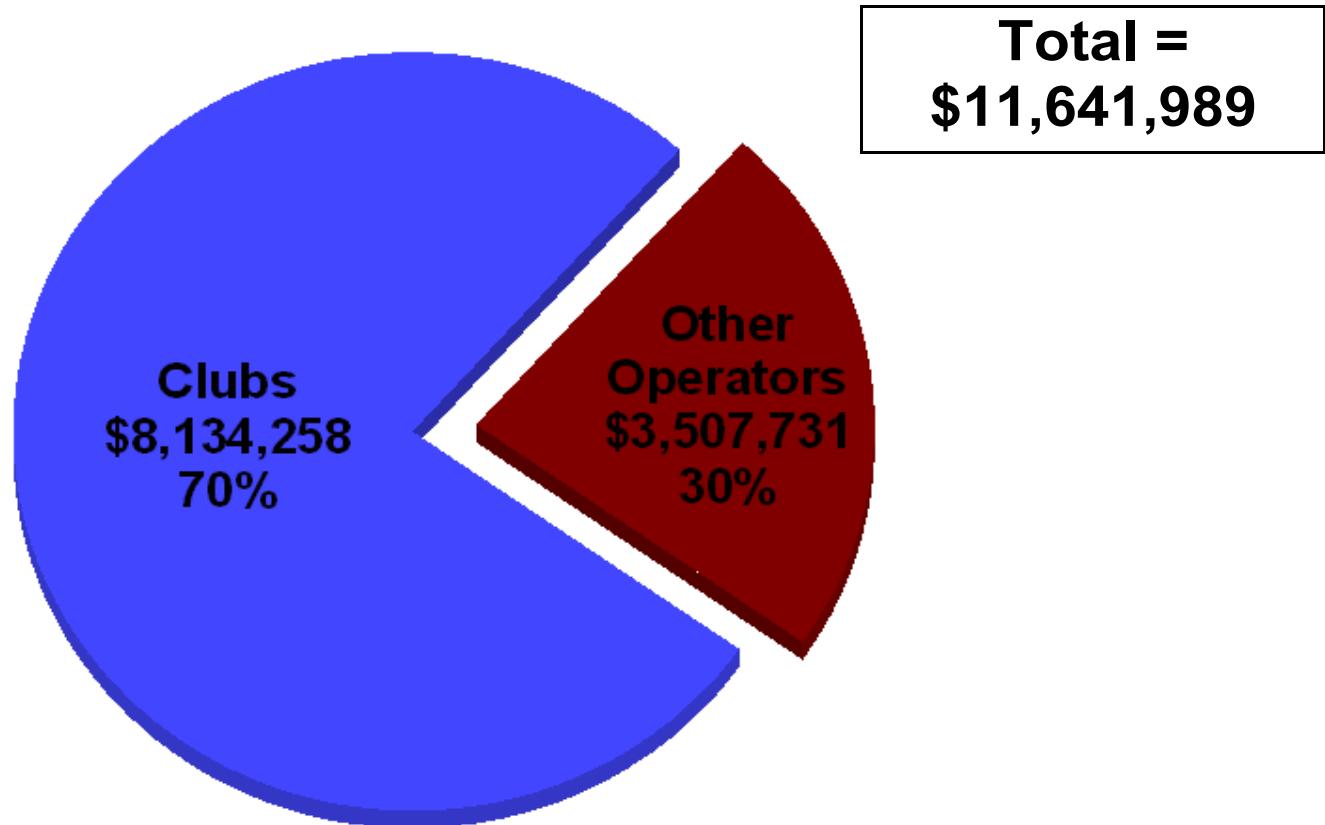
*Based on games started during fiscal year.



Allegany County Paper Gaming Operator Revenues

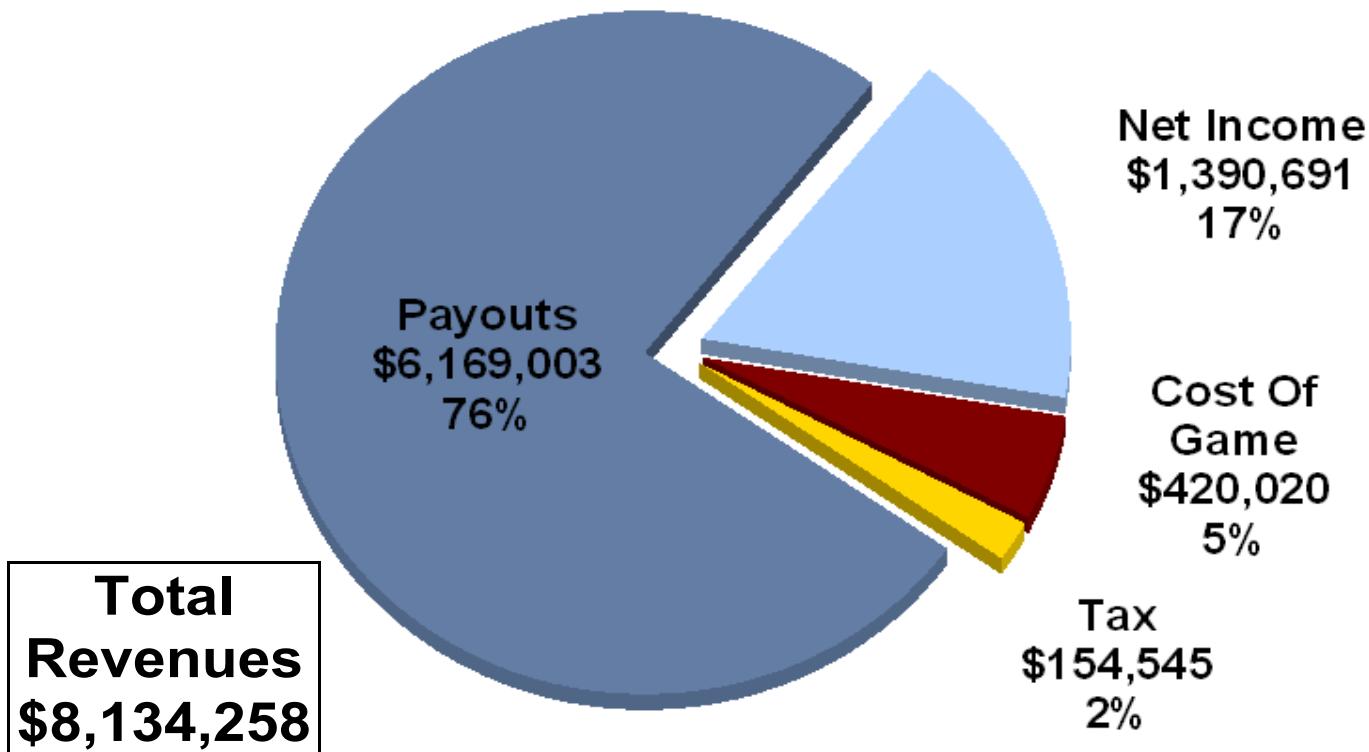
Clubs Versus Other Operators

Fiscal Year 2018



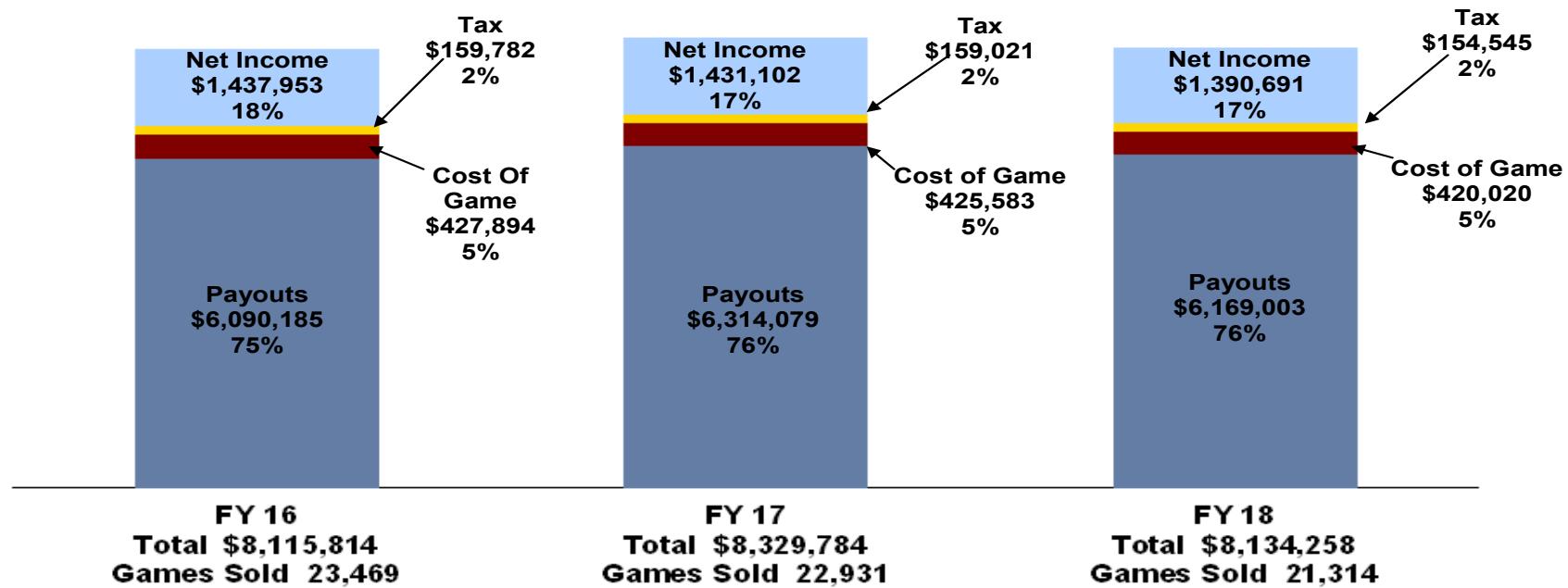
Distribution of Club Revenues* Fiscal Year 2018

*Based on games started during fiscal year.



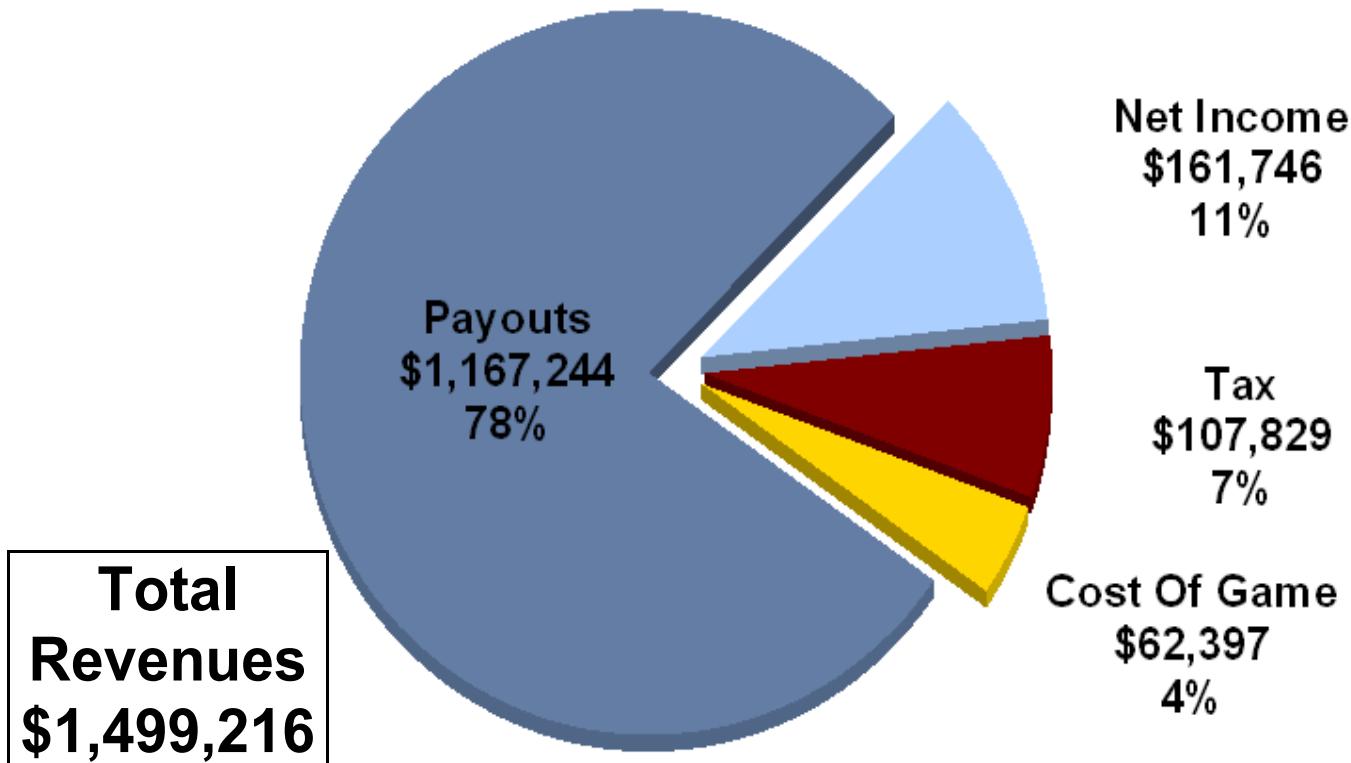
Distribution of Club Gaming Revenues* Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



Distribution of Tavern Revenues* Fiscal Year 2018

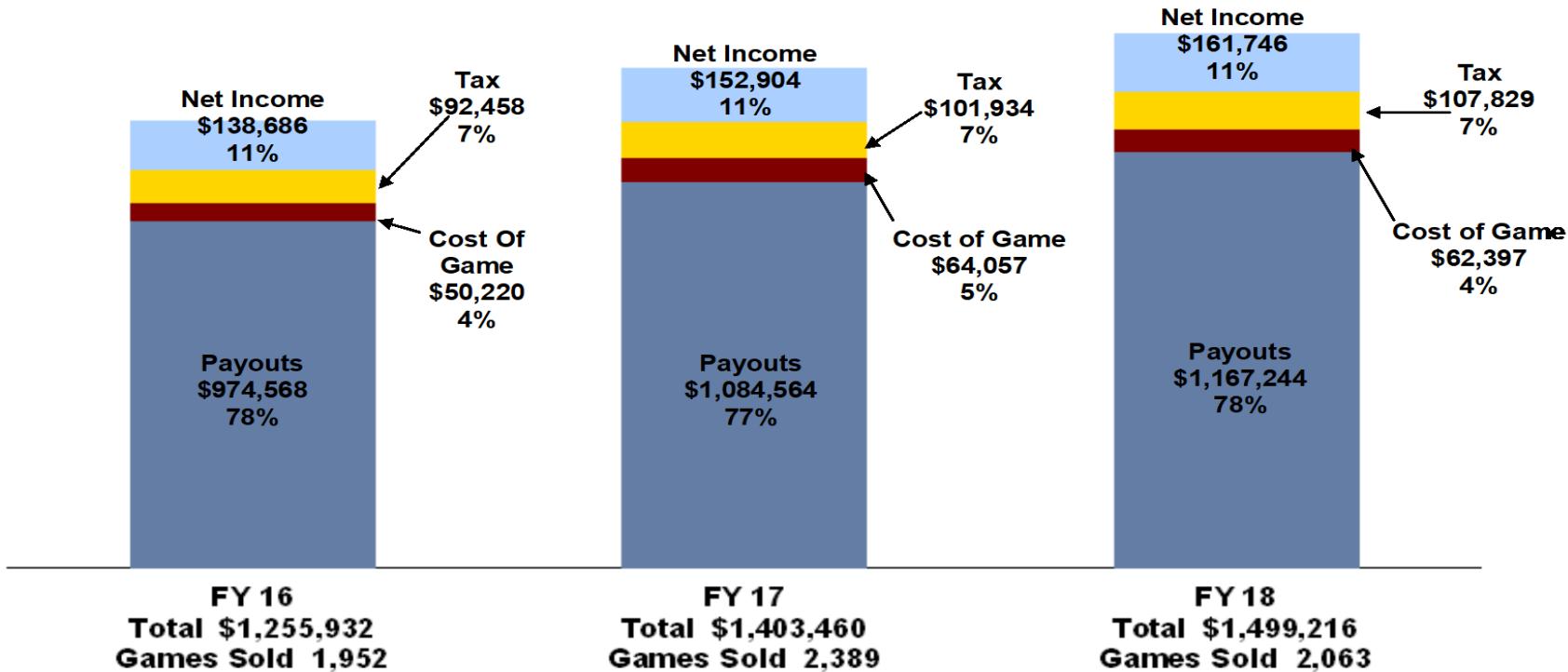
*Based on games started during fiscal year.



Distribution of Tavern Gaming Revenues*

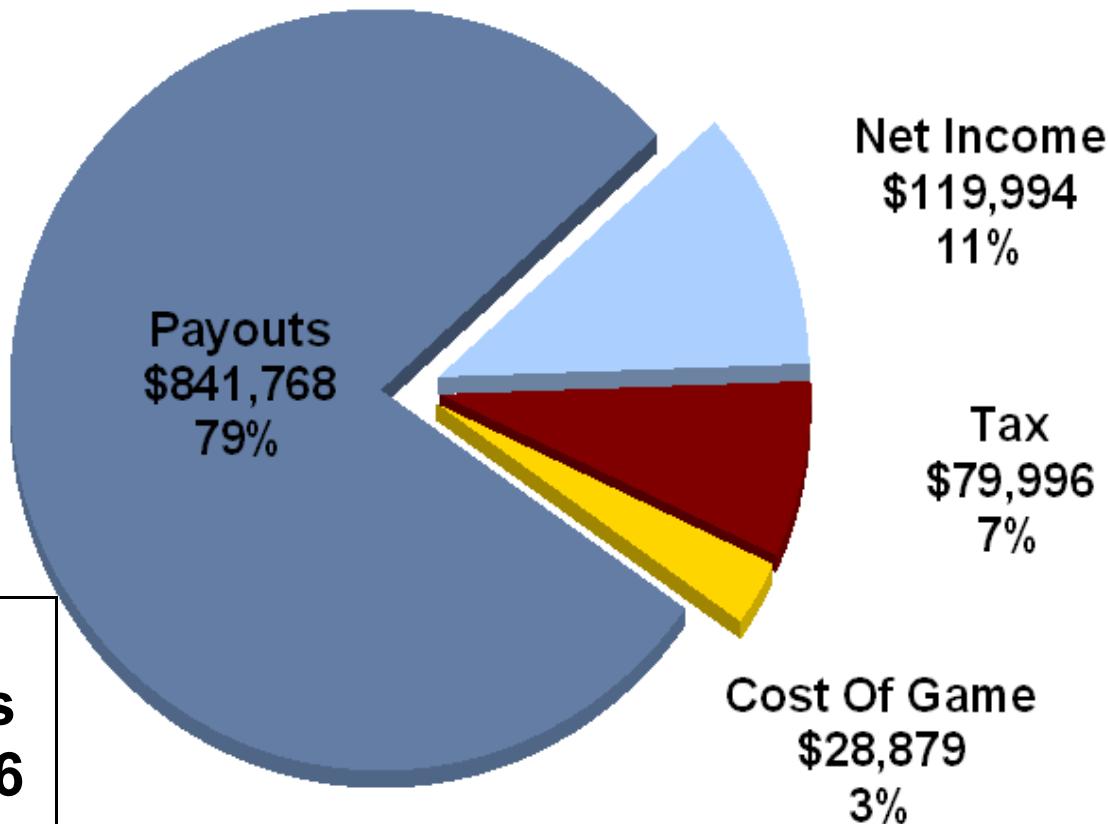
Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2018

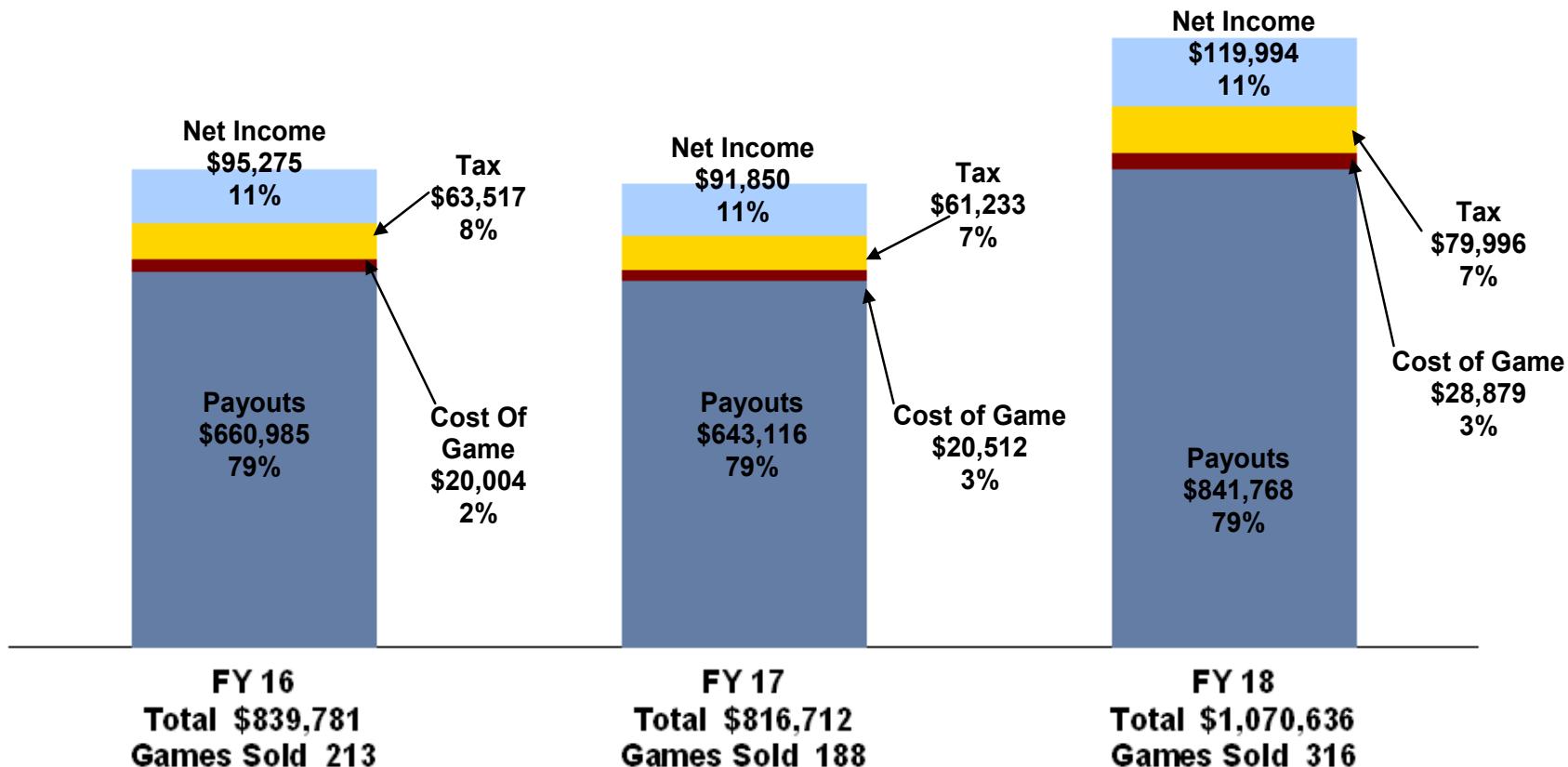
*Based on games started during fiscal year.



Distribution of Liquor Store Revenues*

Fiscal Years 2016 - 2018

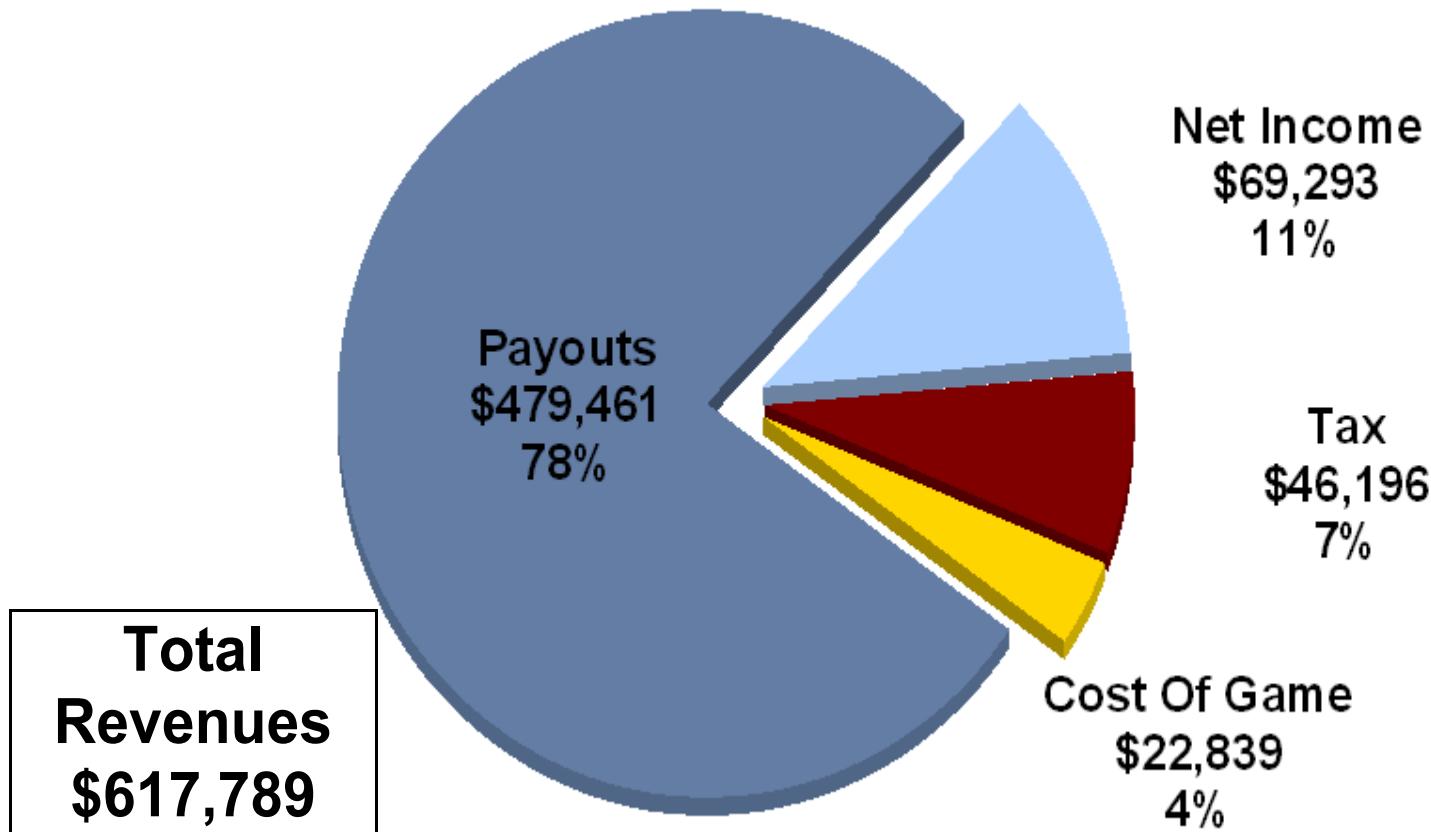
*Based on games started during fiscal year.



Distribution of Convenience Store Revenues*

Fiscal Year 2018

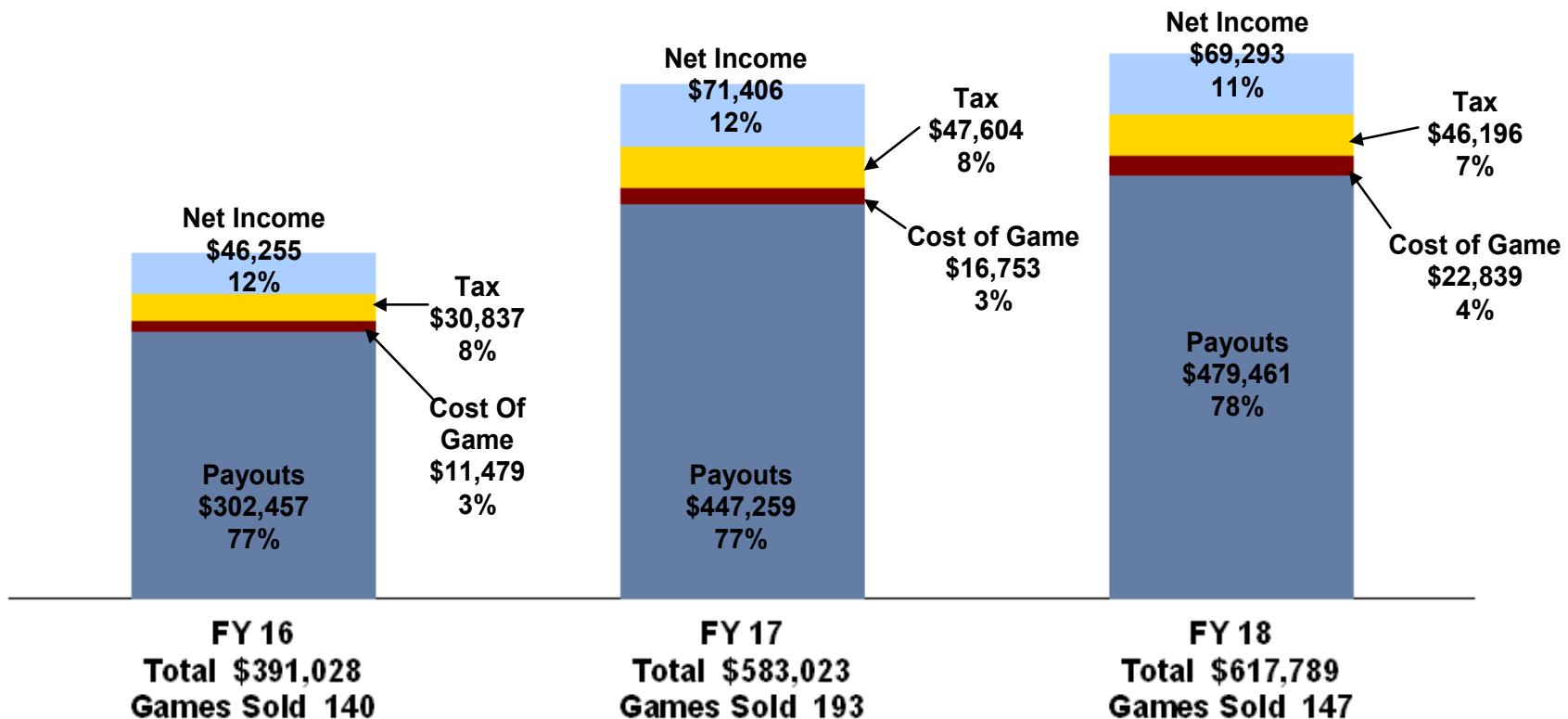
*Based on games started during fiscal year.



Distribution of Convenience Store Revenues*

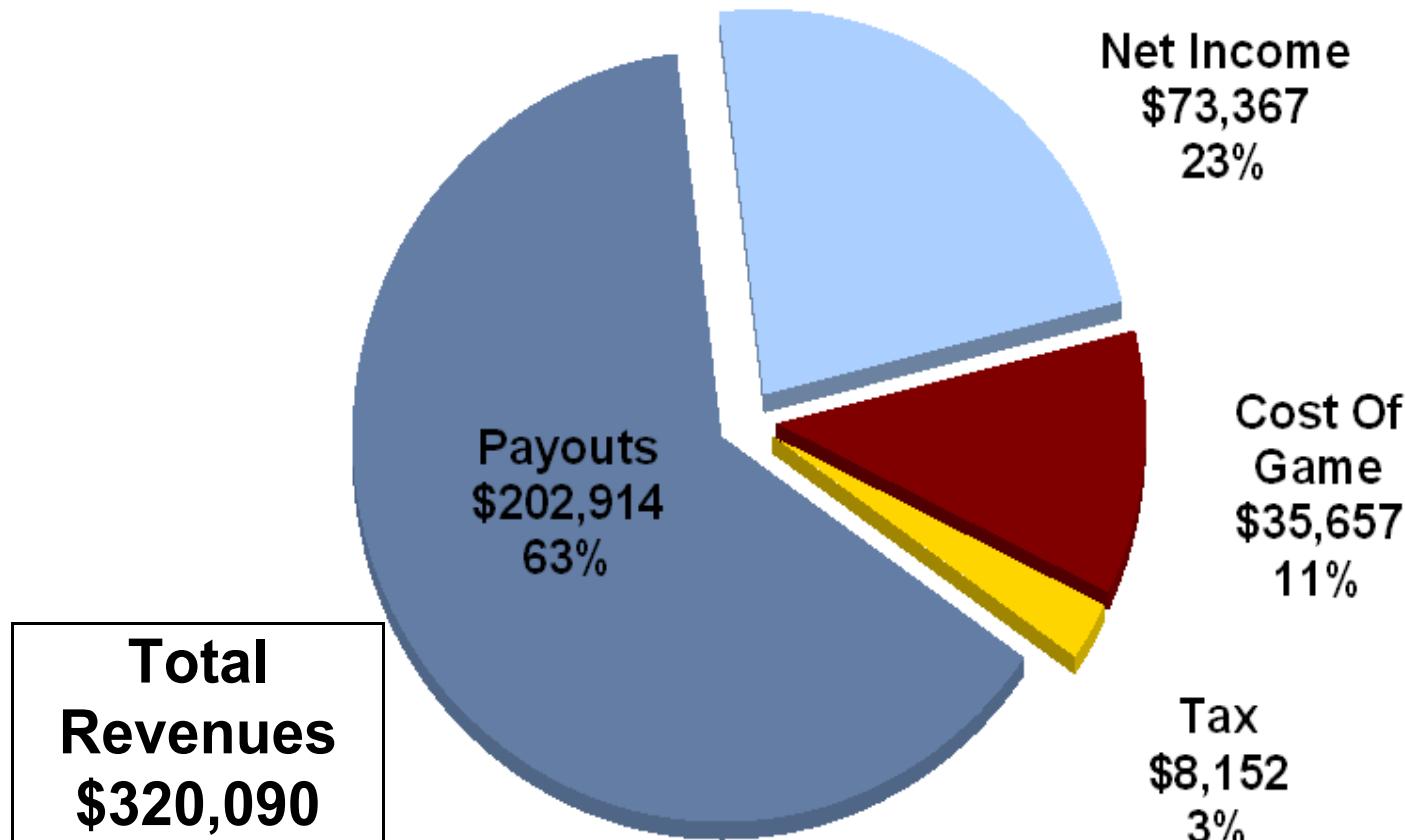
Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



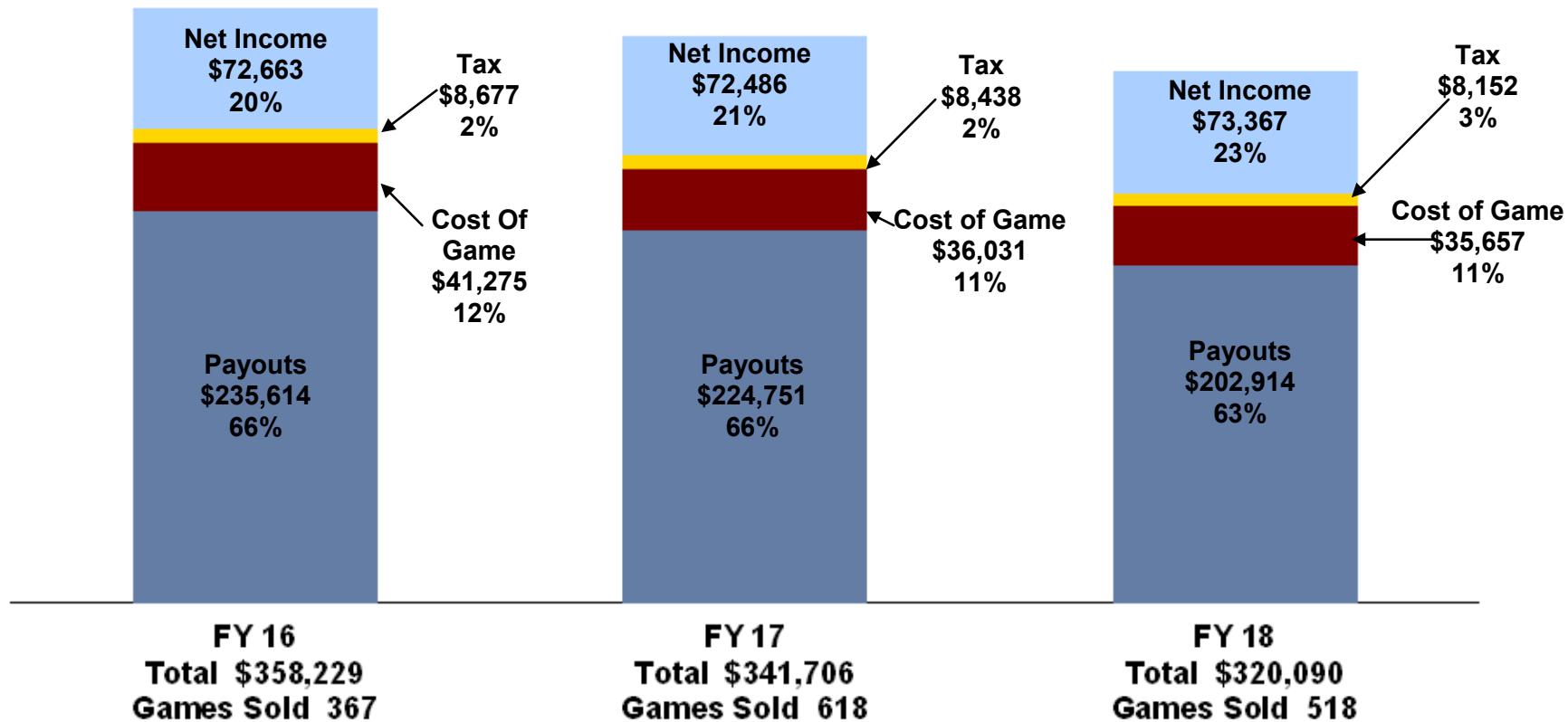
Distribution of Temporary Operator Revenues* Fiscal Year 2018

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2015 - 2018

	<u>FY 2016</u>	<u>FY 2017</u>	<u>FY 2018</u>
Inspections	603	644	689
Number of Operators	57	60	62
Each Operator Inspected	10.6	10.7	11.1
Each Operator Inspected Monthly	0.9	0.9	0.9

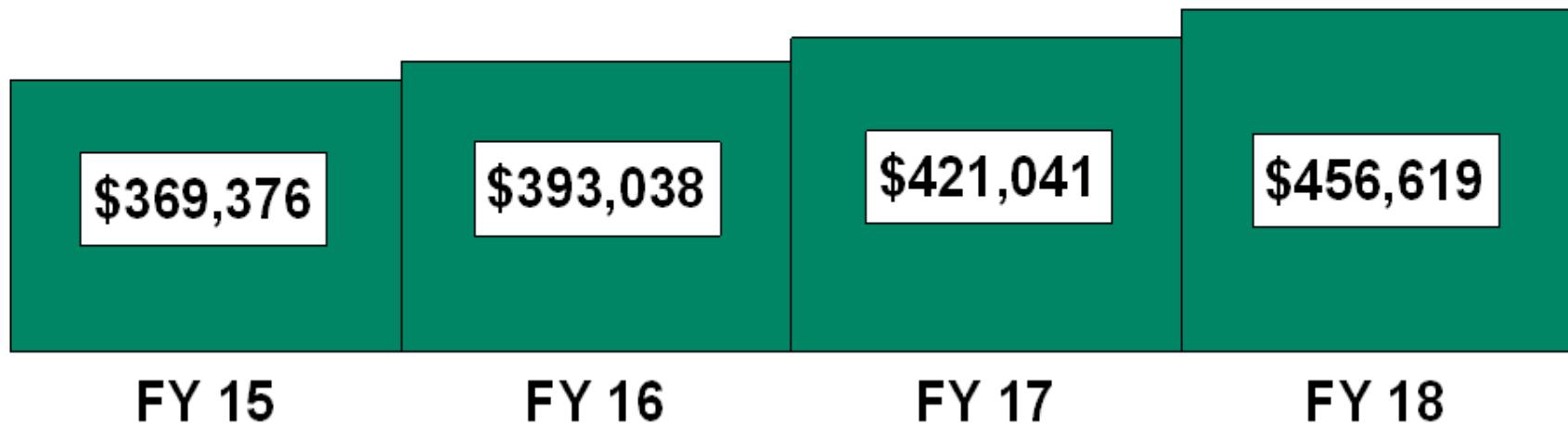
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area on the same day except in Cumberland. Cumberland has approximately 34% of the operators.

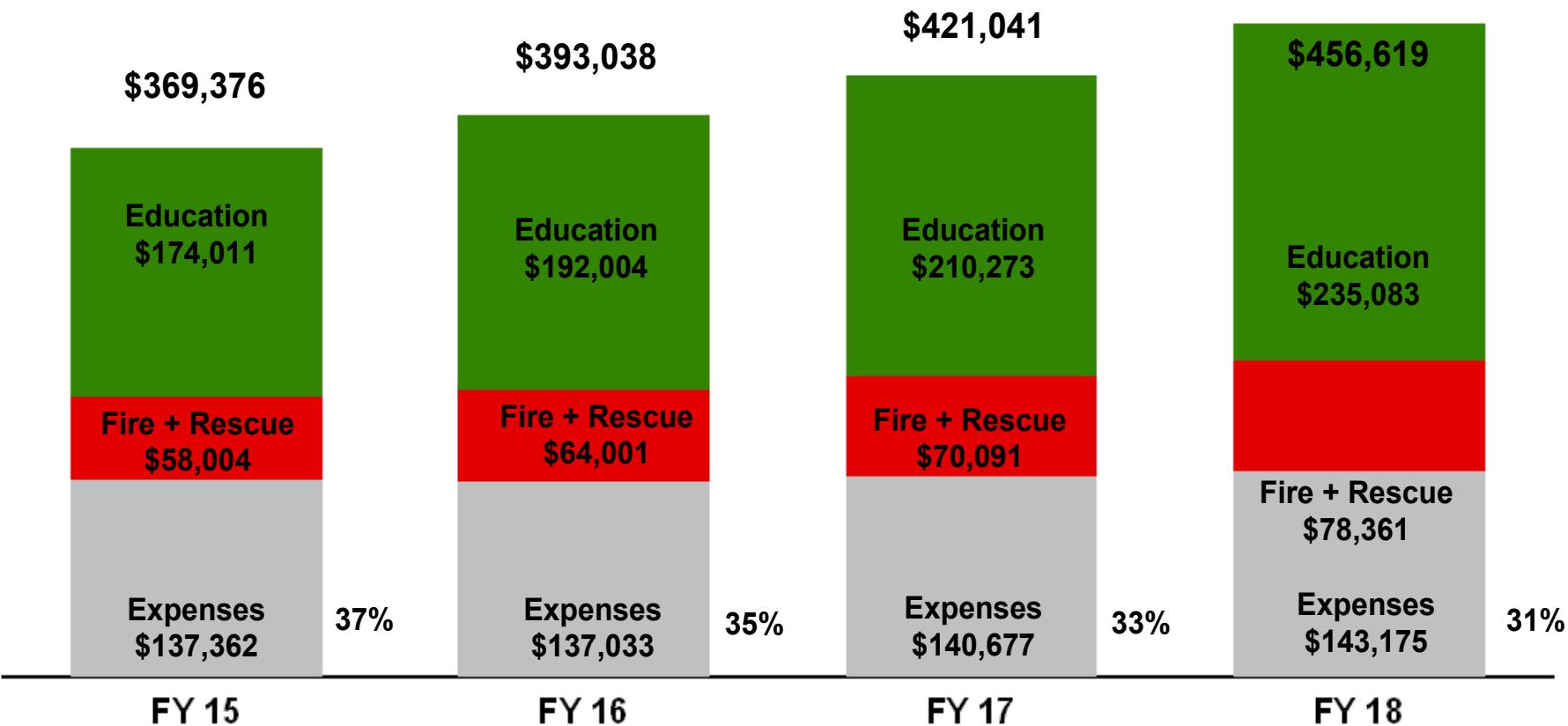
Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. A random inspection insures no one operator expects an inspection on a fixed schedule.

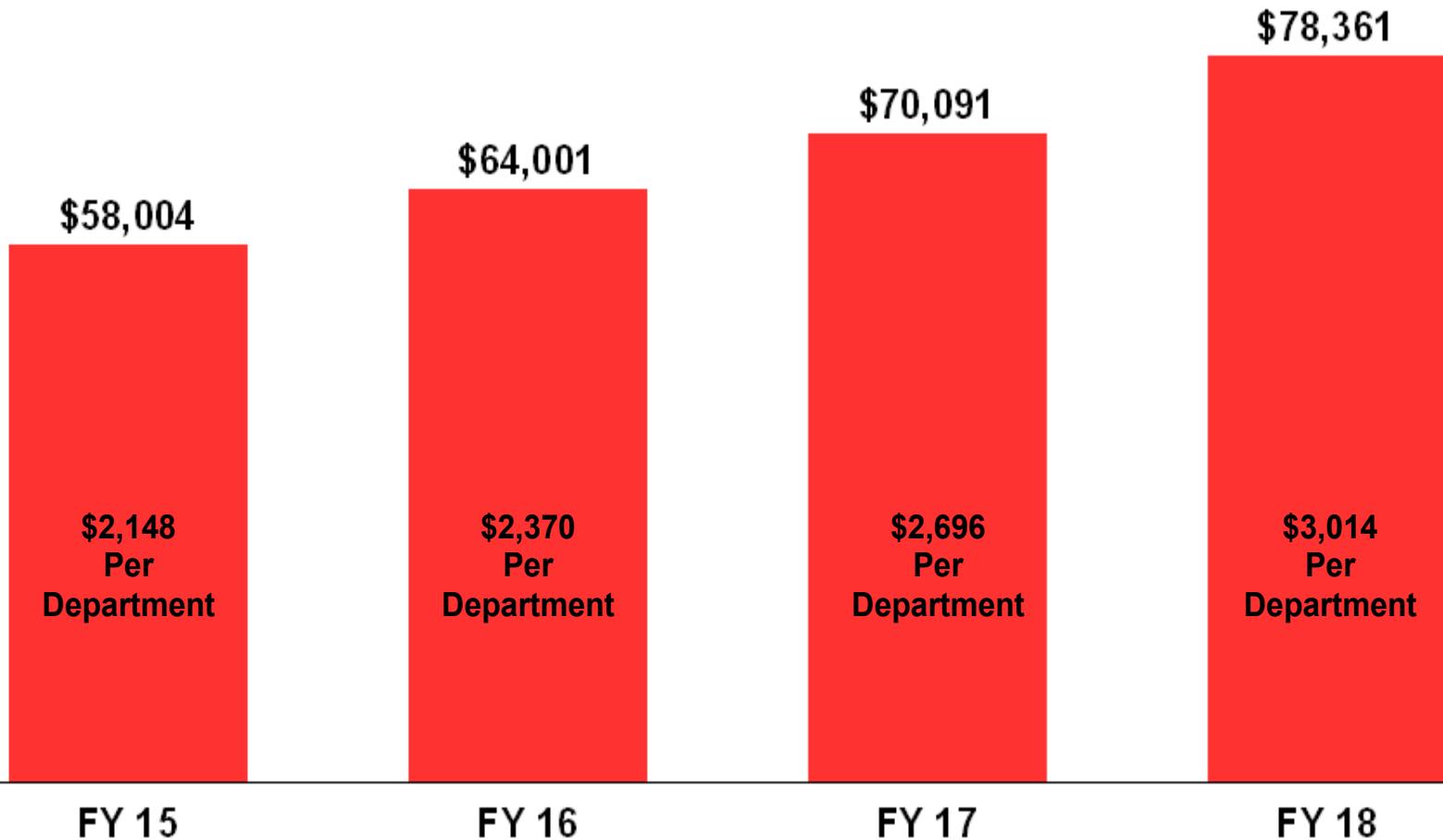
Allegany County Paper Gaming Fund Revenues Fiscal Years 2015 - 2018



Allegany County Paper Gaming Fund Distribution Fiscal Years 2015 - 2018

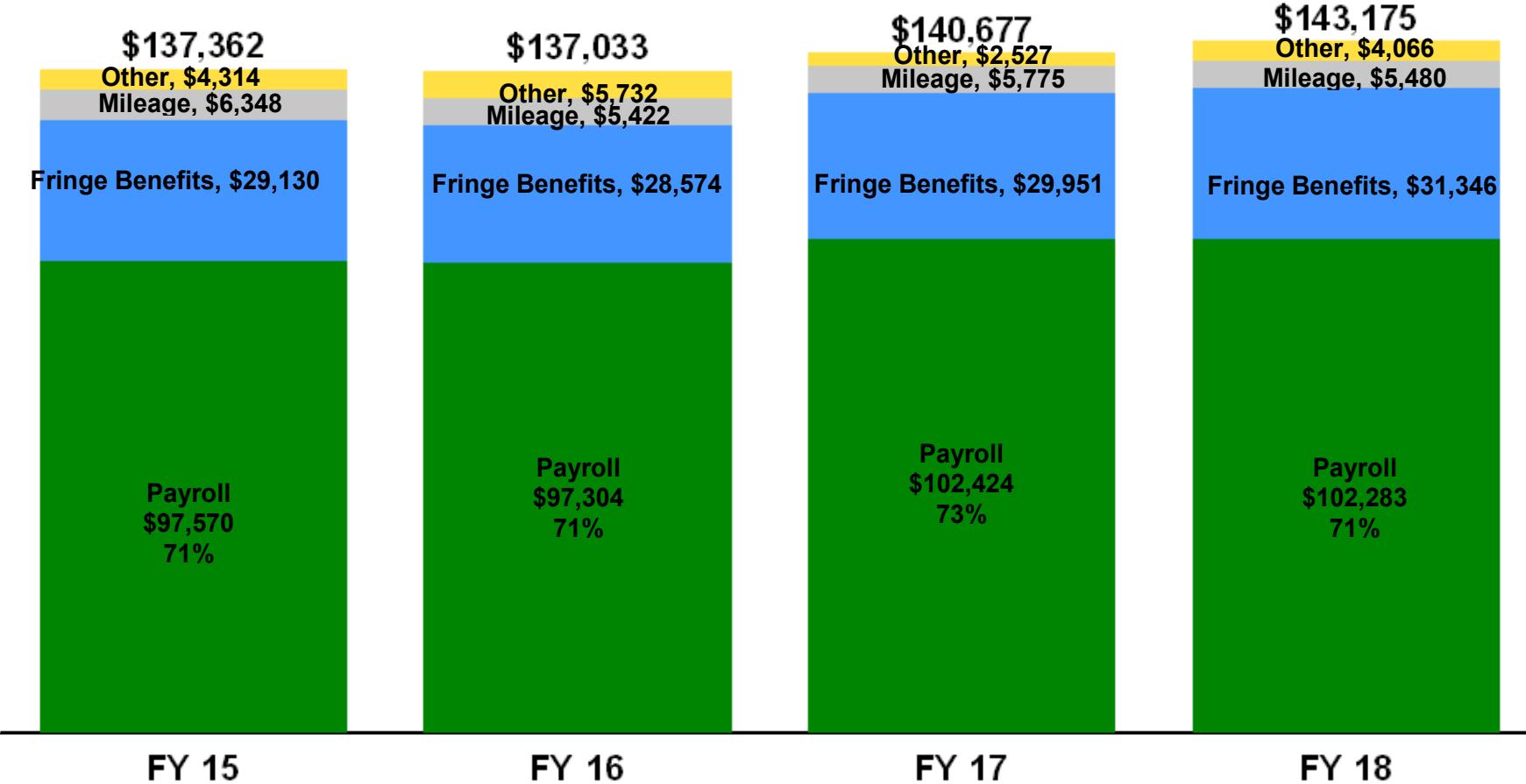


Fire Allocations From The Paper Gaming Fund Fiscal Years 2015 - 2018

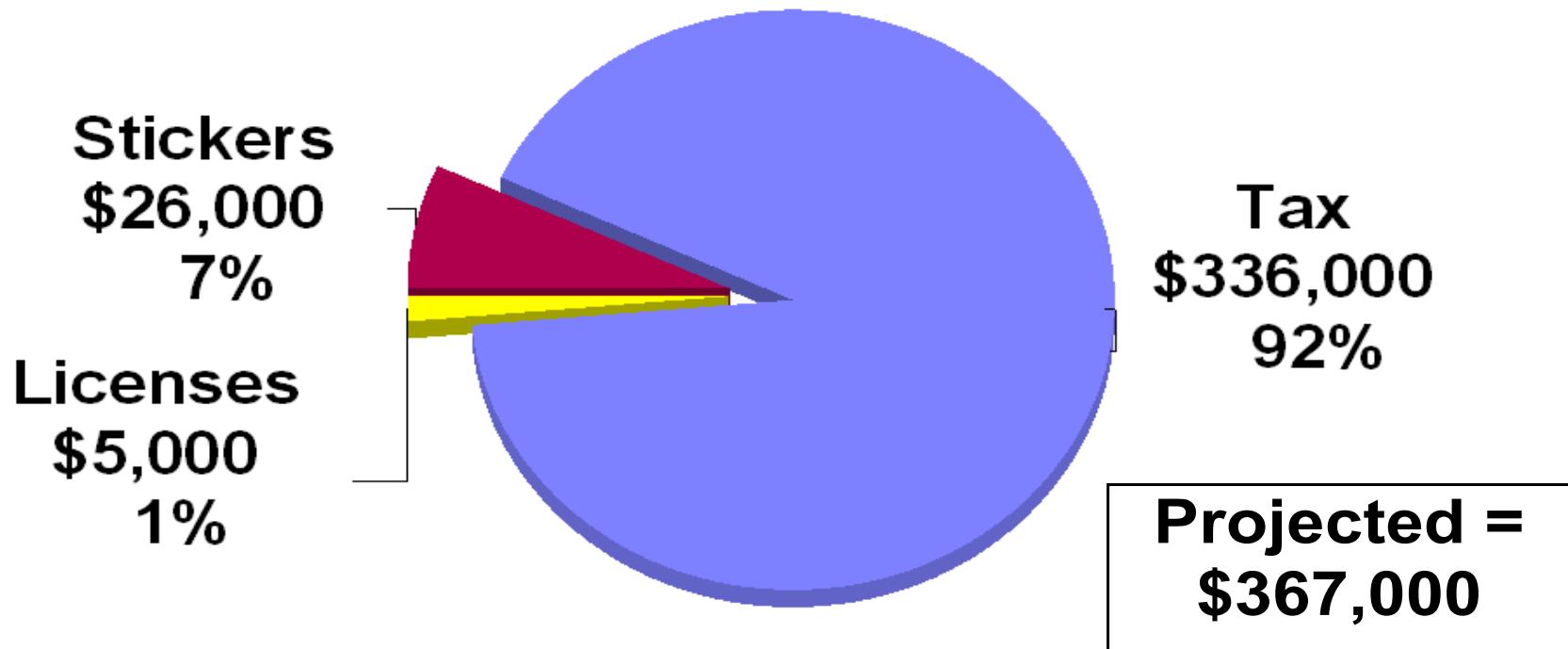


Expenses For Allegany County Gaming Office

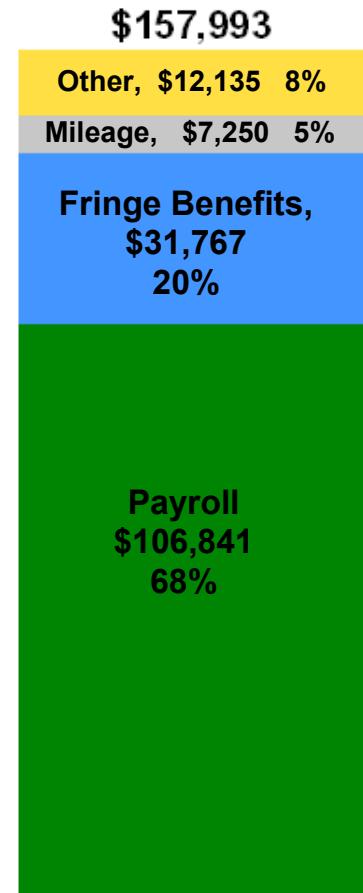
Fiscal Years 2015 - 2018



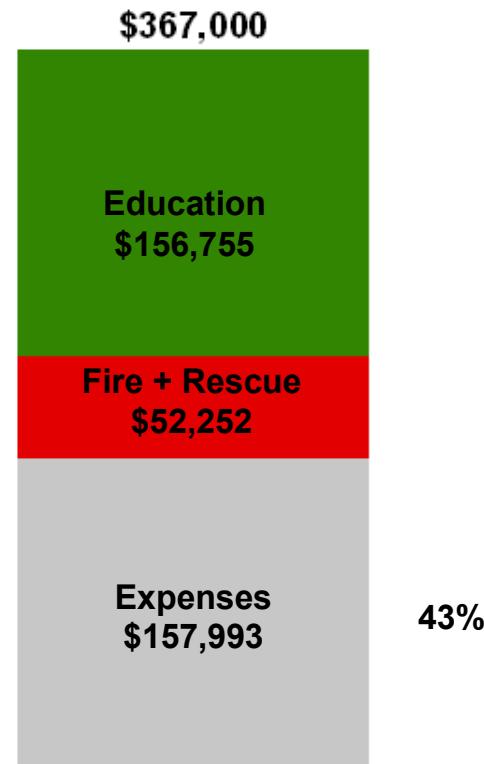
Projected Allegany County Gaming Fund Revenues Fiscal Year 2019



Projected Expenses For Allegany County Gaming Office Fiscal Year 2019



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2019



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org