

ALLEGANY COUNTY GAMING

Fiscal Year 2018

Summary

2018



October 2018
Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2018

History

The Allegany County Gaming Office was created in 2003 as a self-support unit responsible to the Finance Office of the Allegany County Government. The Authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect the prescribed taxes from the proceeds for allocation to Education and Fire Units.

Fiscal Year 2018

This presentation only depicts revenues and trends for the past three years. Budget Revenue projections for this fiscal year were:

<u>Projections:</u>		<u>Actual:</u>	
Gaming Taxes:	\$336,000	Gaming Taxes:	\$425,519
Tax Stickers:	\$ 26,000	Tax Stickers:	\$ 26,100
Wholesaler License:	\$ 5,000	Wholesaler License	\$ 5,000
 Totals:	 \$367,000	 Totals:	 \$456,619

Convenience Store Operator Revenues were down \$6,752 for a decrease of 14% ending with a total of \$47,124 for the year.

Club Revenues were up \$9,645 for an increase of 6% ending with a total of \$168,544

Tavern Revenues were up \$23,031 for an increase of 23% with a total of \$124,941 for the year.

Liquor Store Revenues were up \$11,726 for an increase of 18% with a total of \$76,494

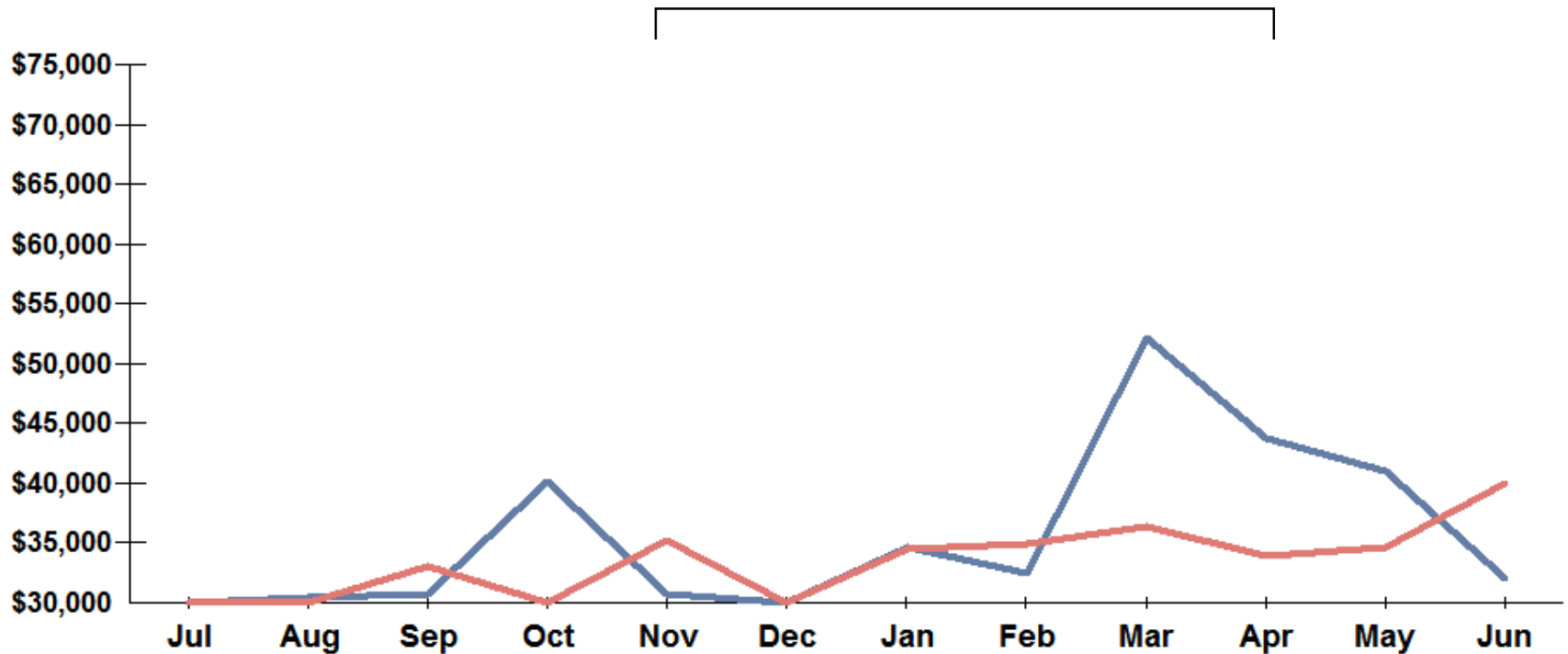
Temporary Operator Revenues were down \$1,071 for a decrease 13% with a total of \$8,416 for the year.

Allocation for Education is \$235,083 for an increase of 12% and 27 volunteer Fire Units will be allocated a shared sum of \$78,361

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 18 Versus FY 17

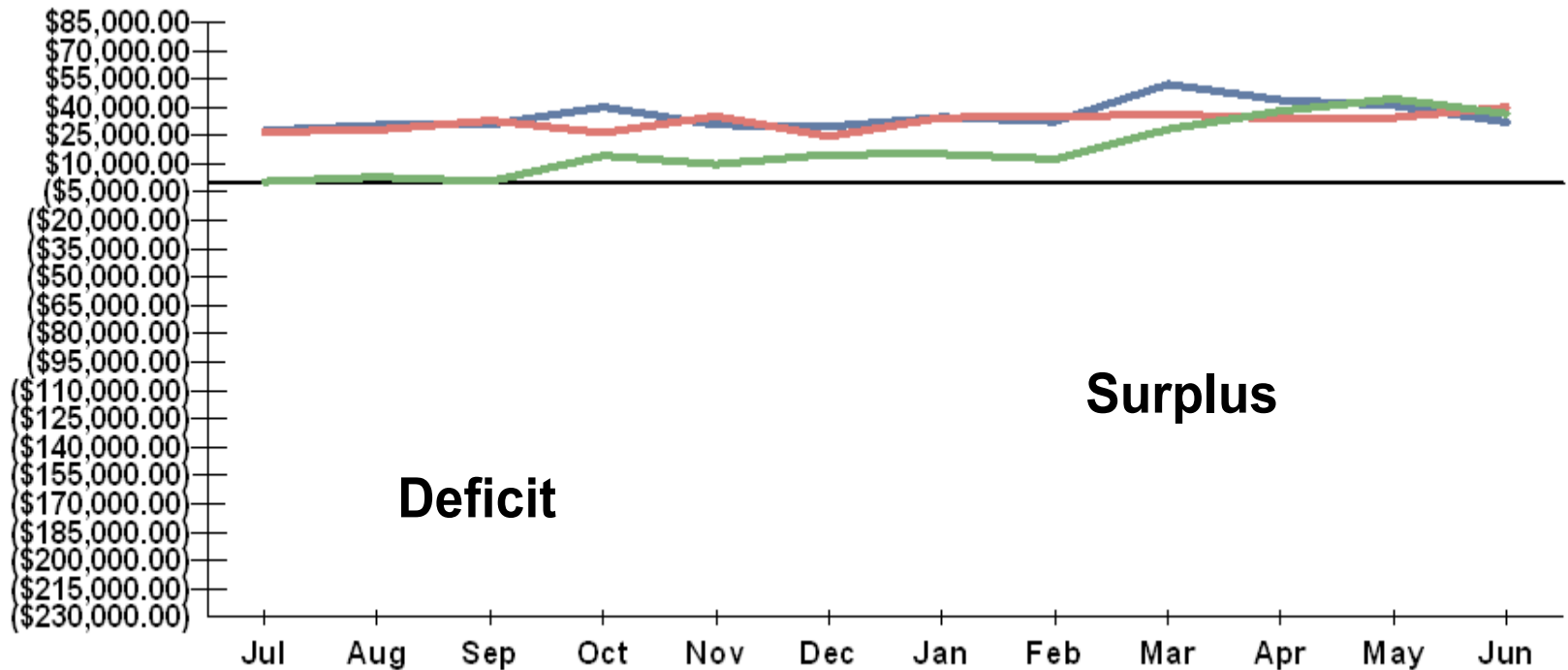
FY 17

FY 18

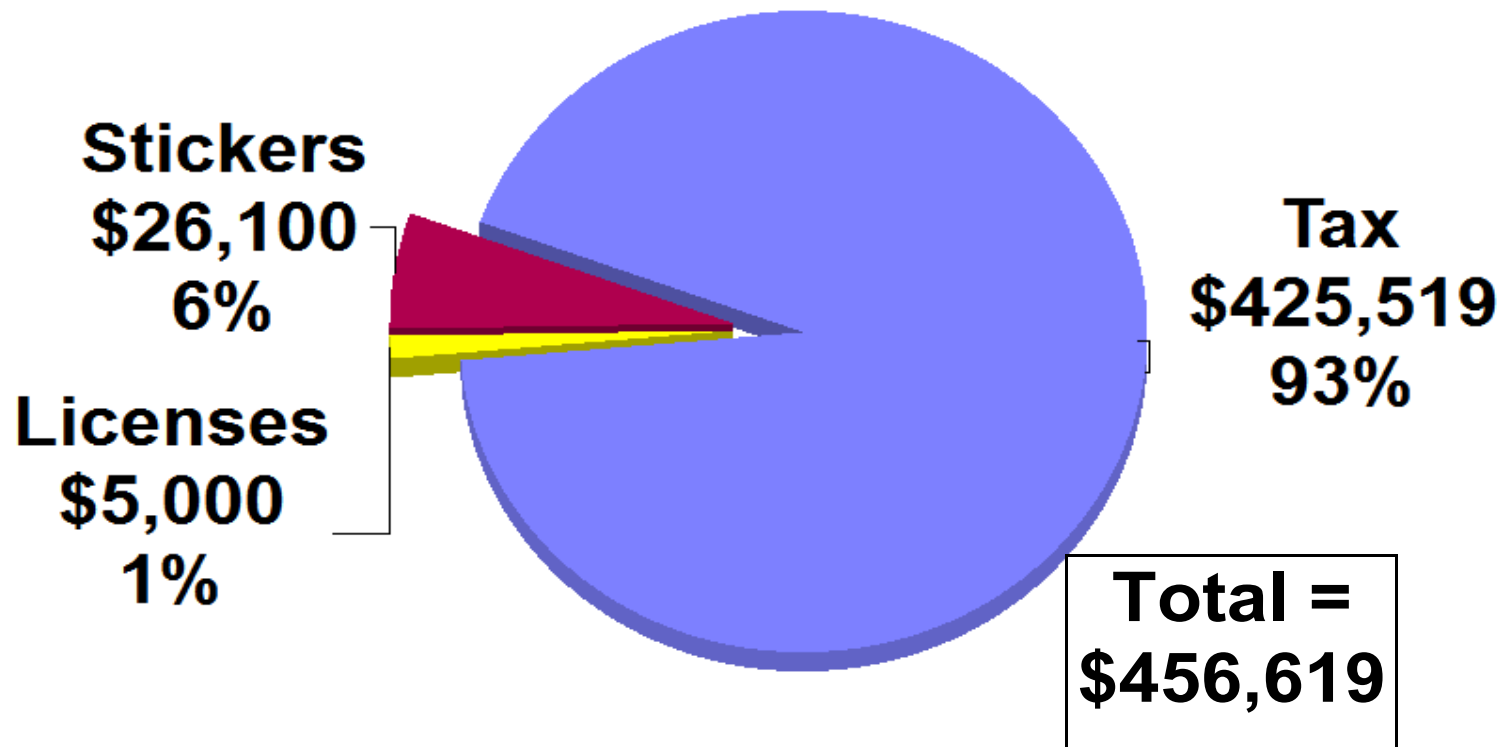


Allegany County Paper Gaming Fund Tax Revenues By Month - FY 18 Versus FY 17

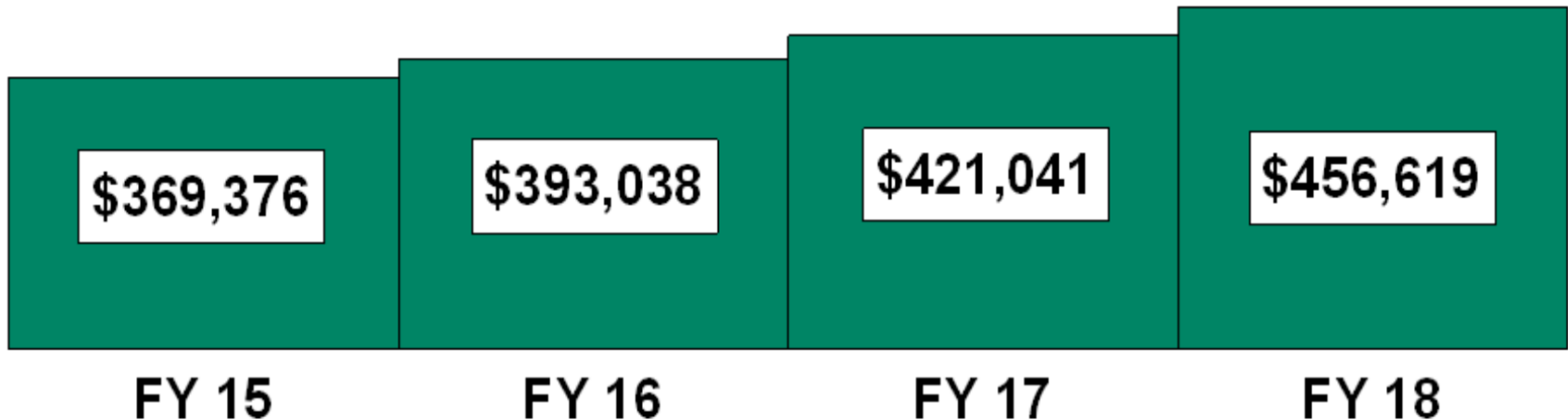
— FY 17 — FY 18 — Cumulative Difference



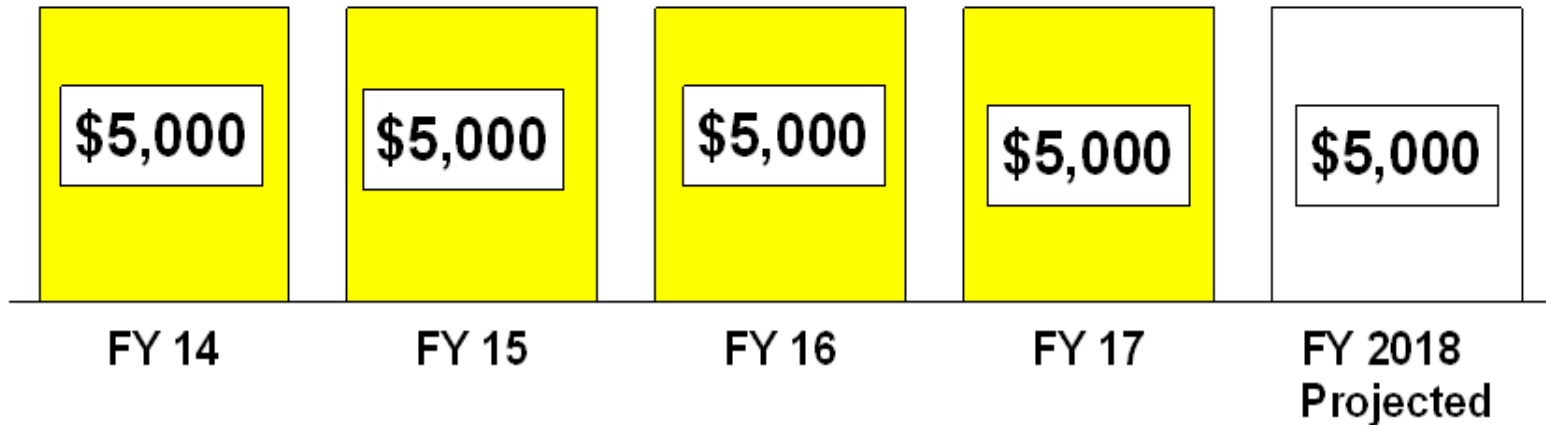
Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2018



Allegany County Paper Gaming Fund Revenues Fiscal Years 2015 - 2018



**Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2014 - 2017**



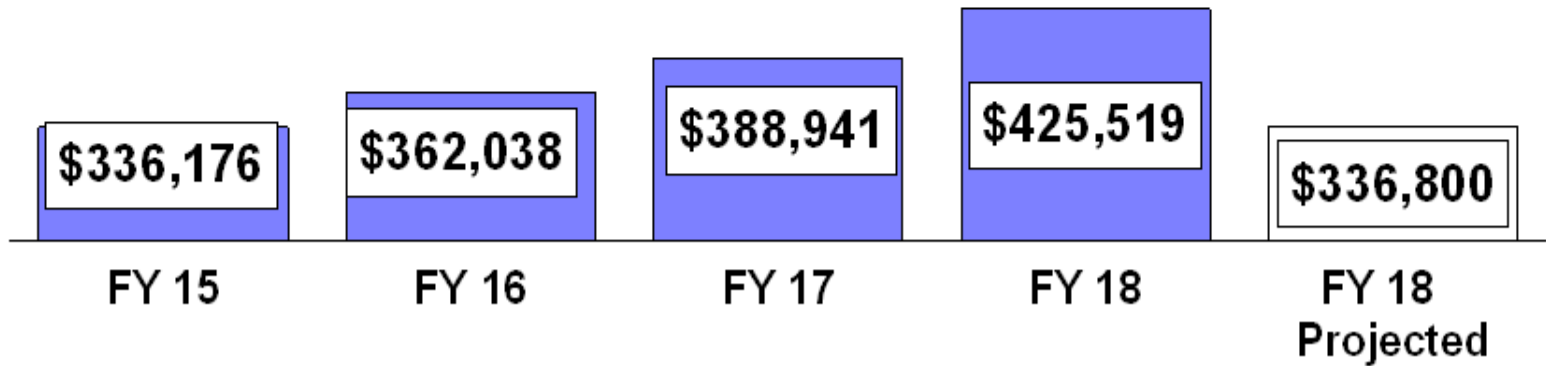
Allegany County Paper Games

Distribution of Gaming Stickers - Fiscal Years 2015 - 2018

Stickers Sold To Wholesalers In Time Period				
FY 15 28,200	FY 16 26,000	FY 17 27,100	FY 18 26,100	FY 15-18 107,400
Attached To Taxable Games In Time Period				
FY 15 22,074 78.3%	FY 16 20,781 79.9%	FY 17 21,894 80.8%	FY 18 21,550 82.6%	FY 15-18 92,518 86.1%
Attached To Games Played In Time Period				
FY 15 22,819 80.9%	FY 16 20,873 80.3%	FY 17 21,786 80.4%	FY 18 19,552 74.9%	FY 15-18 98,464 91.7%
Attached To Taxable Games And Played In Time Period				
FY 15 20,577 73.0%	FY 16 19,025 73.2%	FY 17 19,980 73.7%	FY 18 18,119 69.4%	FY 15-18 88,531 82.4%

**940
Stickers
Have
Been
Voided**

**Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2015 - 2018**



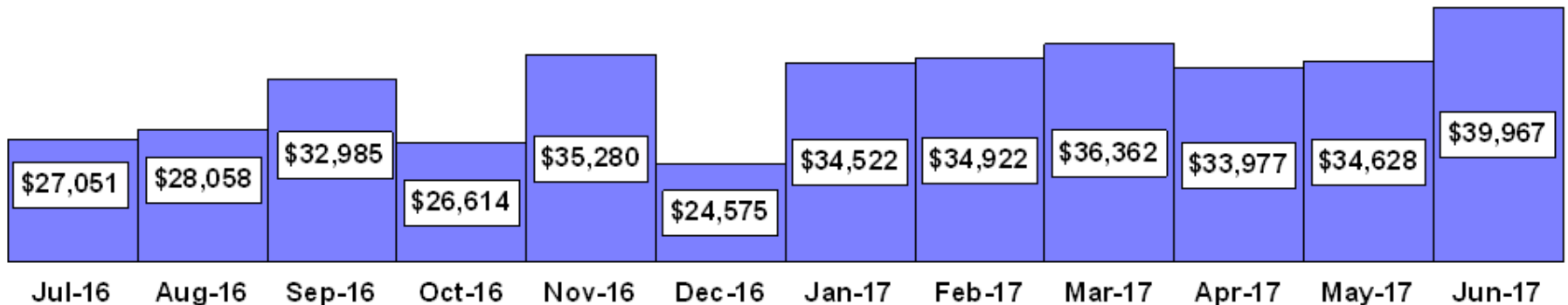
**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2015 - 2018**

\$28,200	\$26,000	\$27,100	\$26,100	\$26,000
FY 15	FY 16	FY 17	FY 18	FY 18 Projected

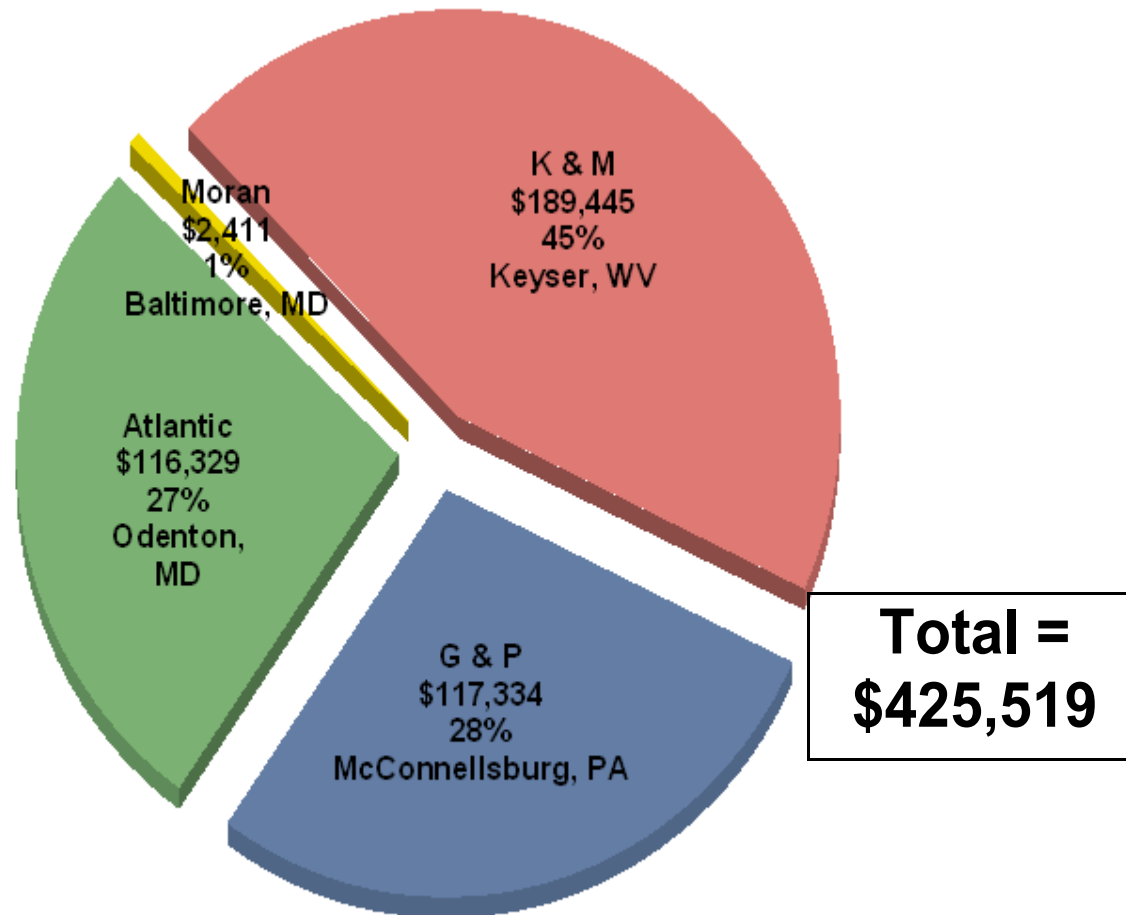
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2017

Total = \$388,941

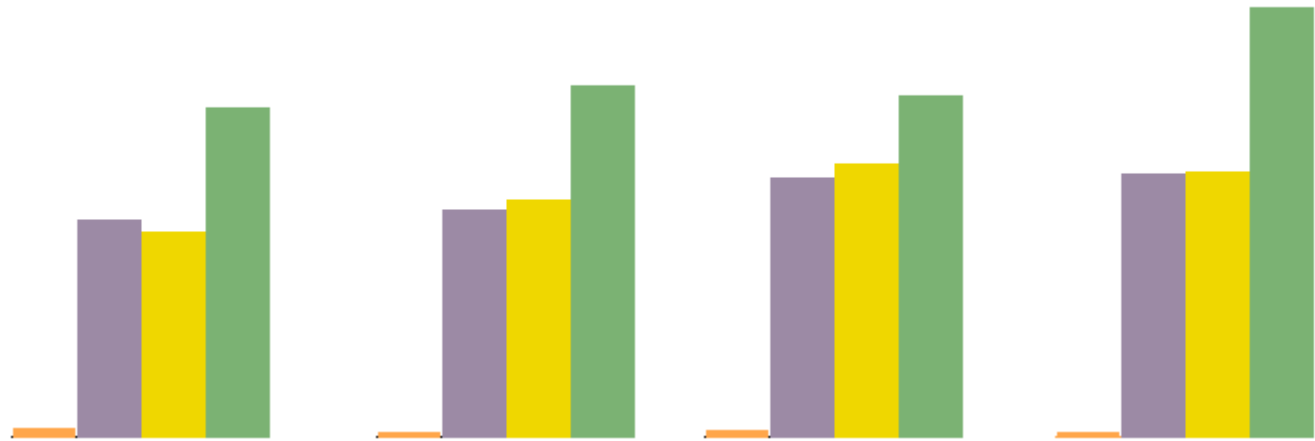
**\$32,412
Monthly
Average**










Allegany County Paper Gaming Wholesaler Fiscal Year 2018

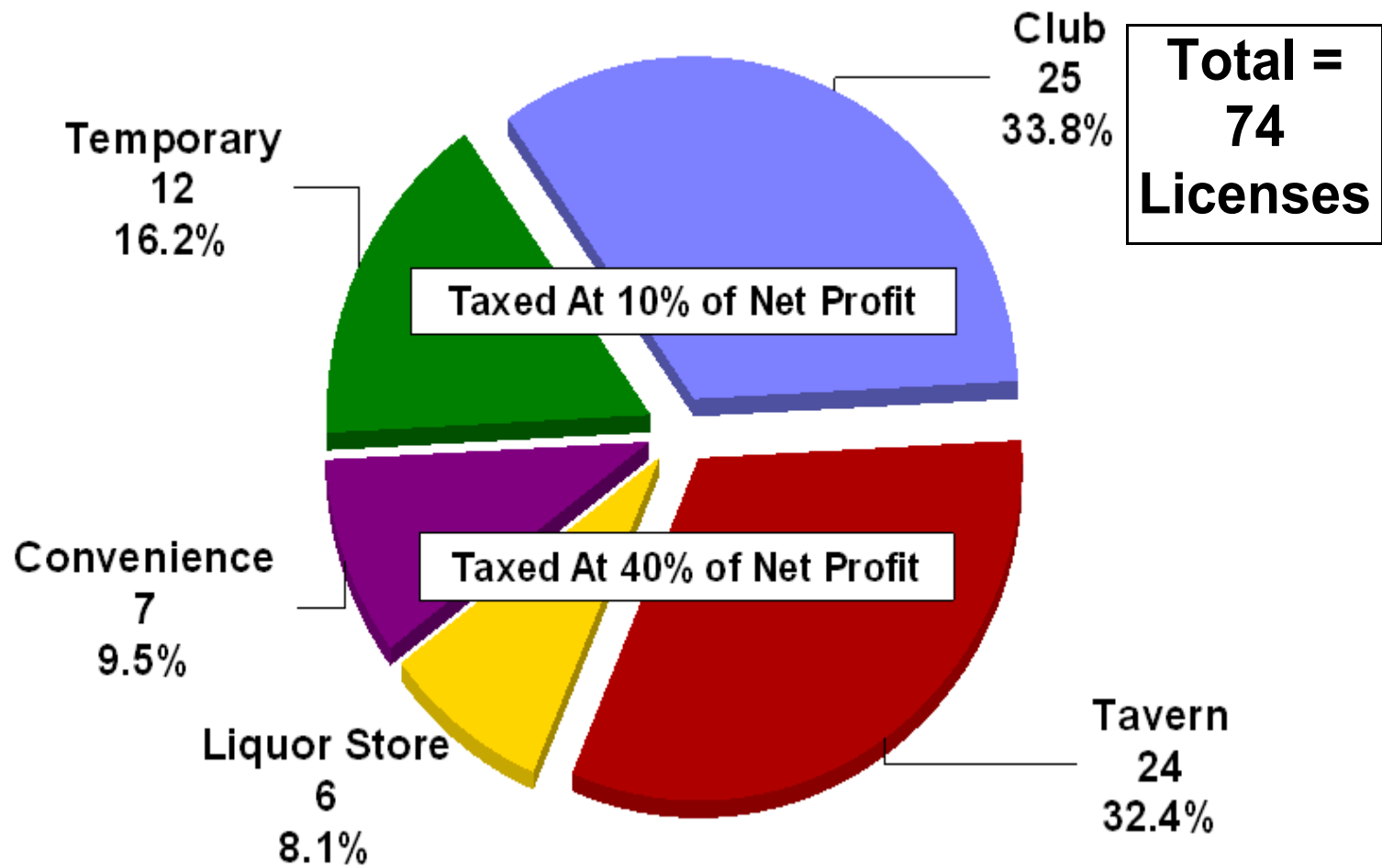


Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2015 - 2018

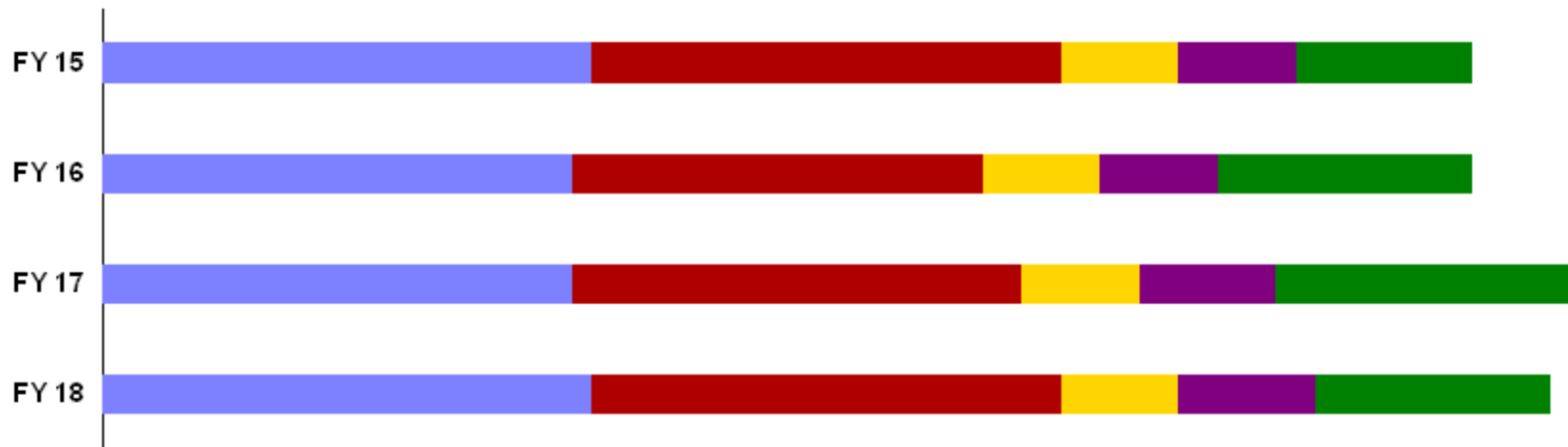


	FY 15	FY 16	FY 17	FY 18
 Moran	\$4,277	\$2,501	\$3,134	\$2,411
 Atlantic	\$95,554	\$100,281	\$114,571	\$116,329
 G & P	\$90,959	\$104,347	\$120,634	\$117,334
 K & M	\$145,385	\$154,910	\$150,602	\$189,445
 Total	\$336,176	\$362,038	\$388,941	\$425,519
				
				

Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2018

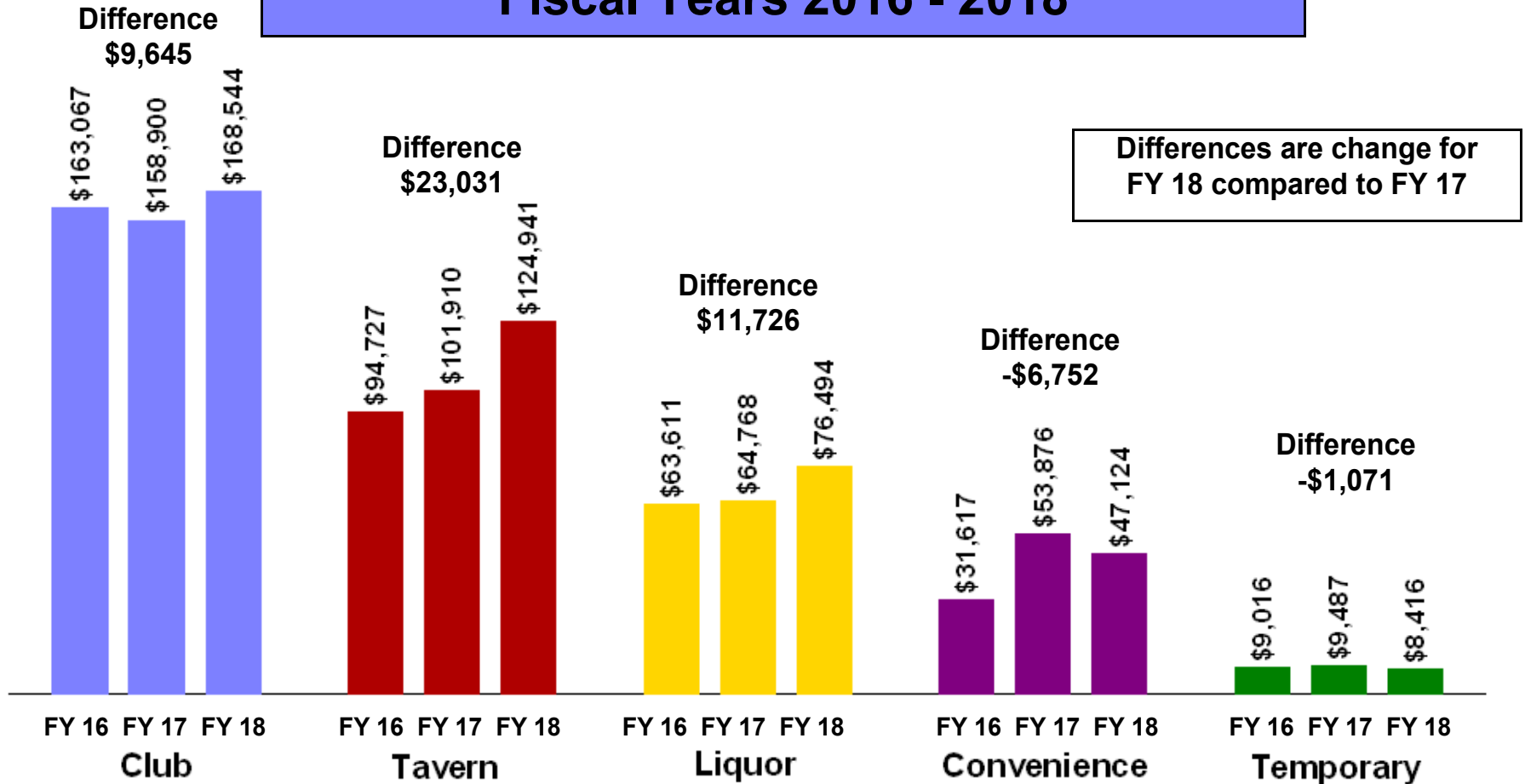


Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2015 - 2018

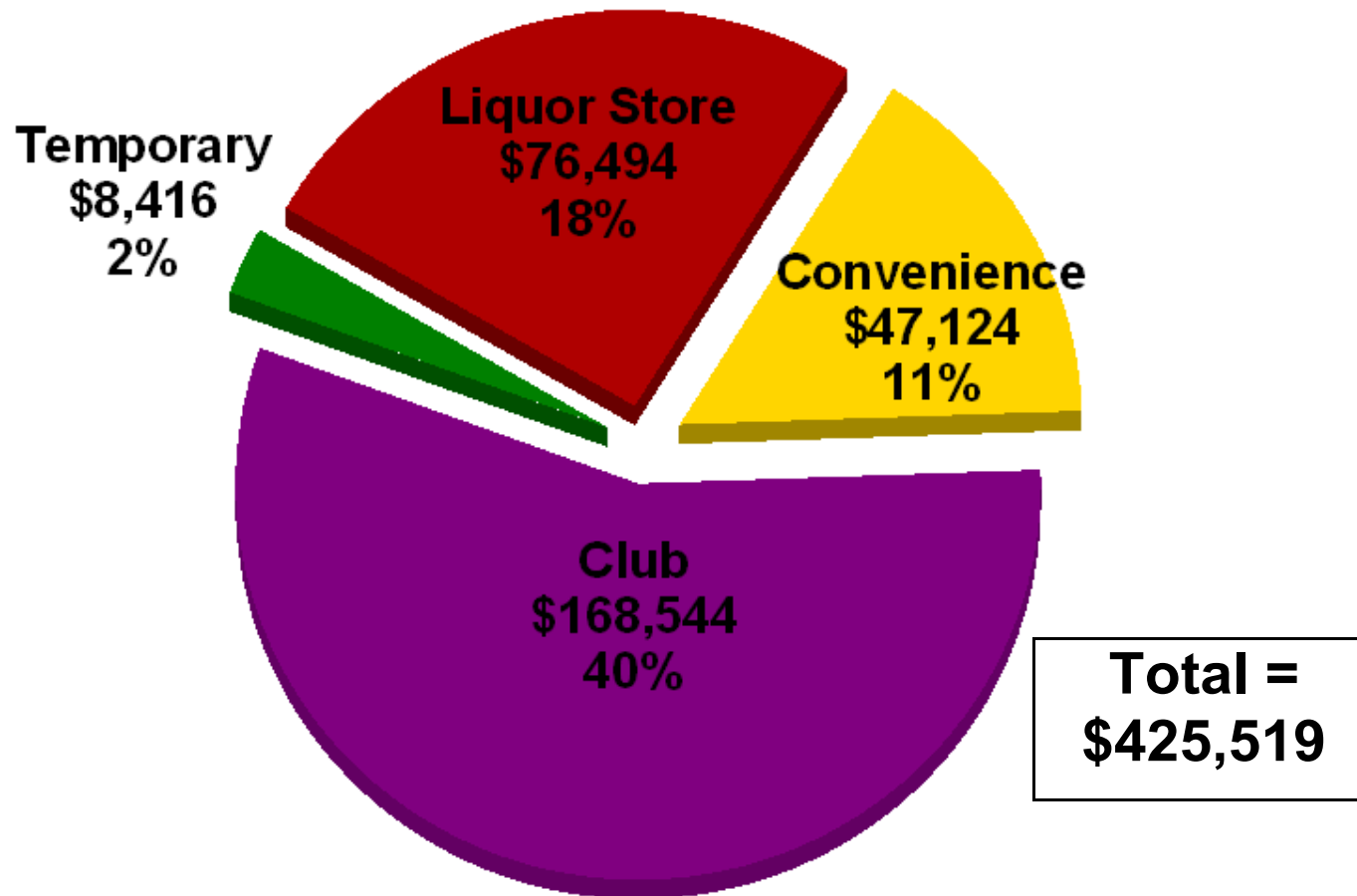


	FY 15	FY 16	FY 17	FY 18
■ Club	25	24	24	25
■ Tavern	24	21	23	24
■ Liquor Store	6	6	6	6
■ Convenience	6	6	7	7
■ Temporary	9	13	15	12
Totals	70	70	75	74

Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2016 - 2018

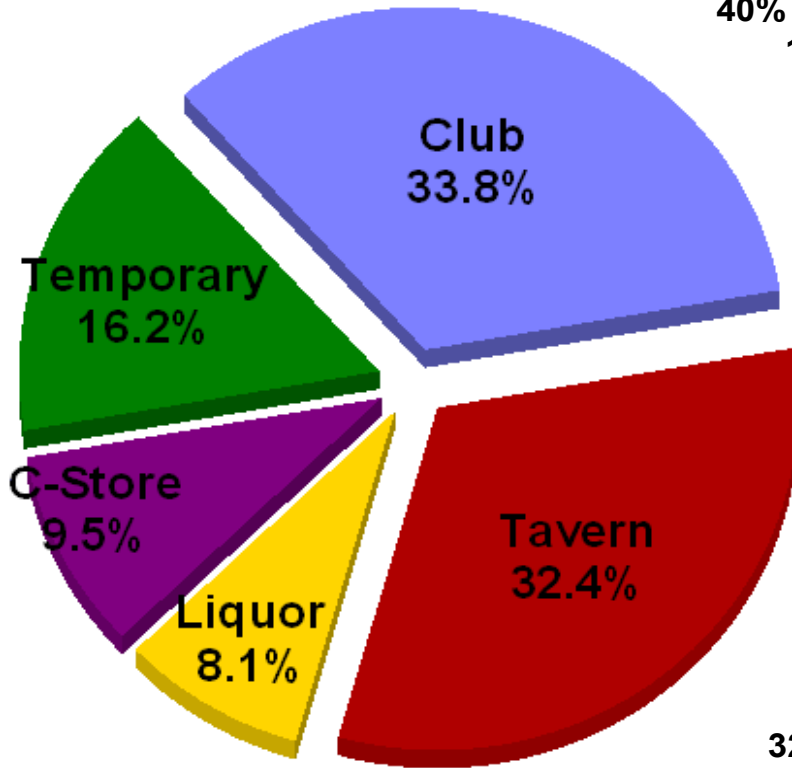


Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2018



Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2018

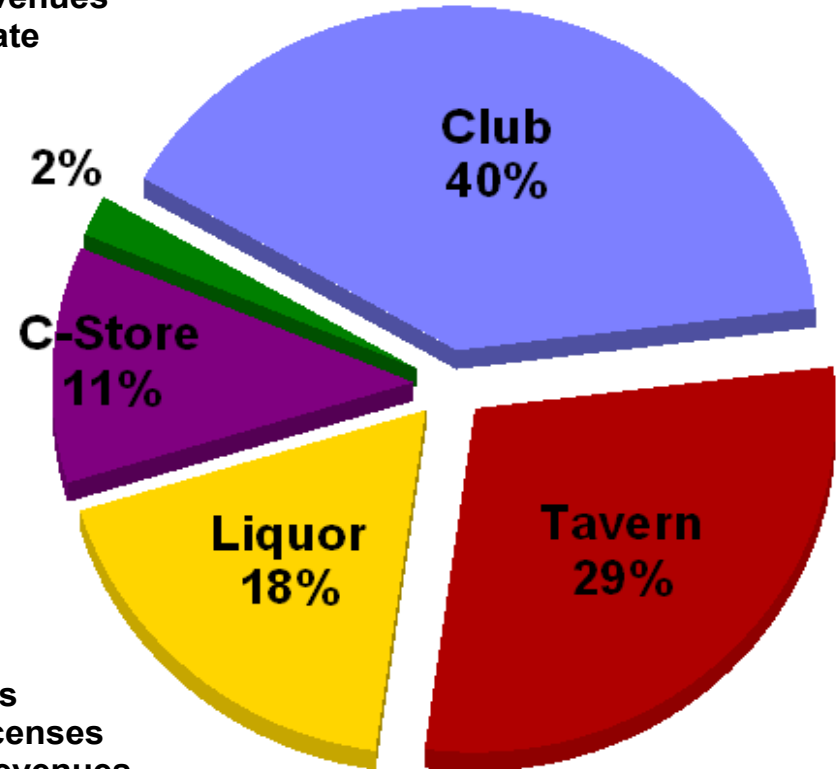
Licenses



Liquor Stores
8.1% Of Licenses
18% Of Tax Revenues
40% Tax Rate

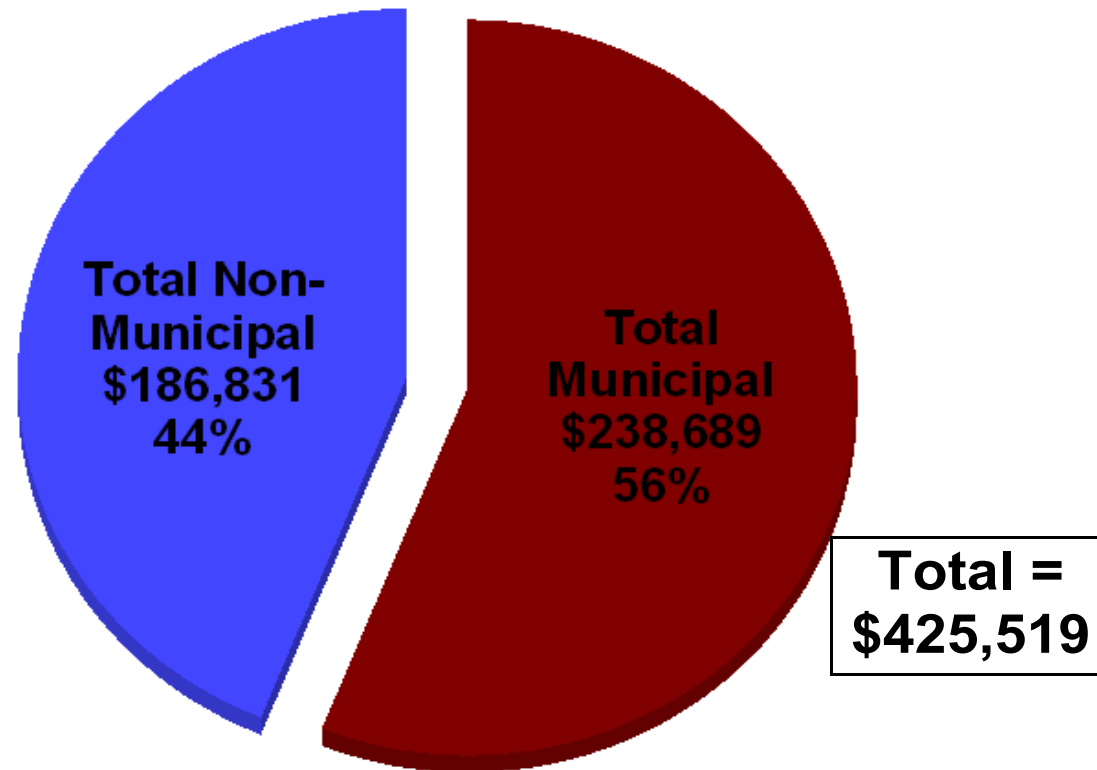
Clubs
33.8% Of Licenses
40% Of Tax Revenues
10% Tax Rate

Tax Revenues

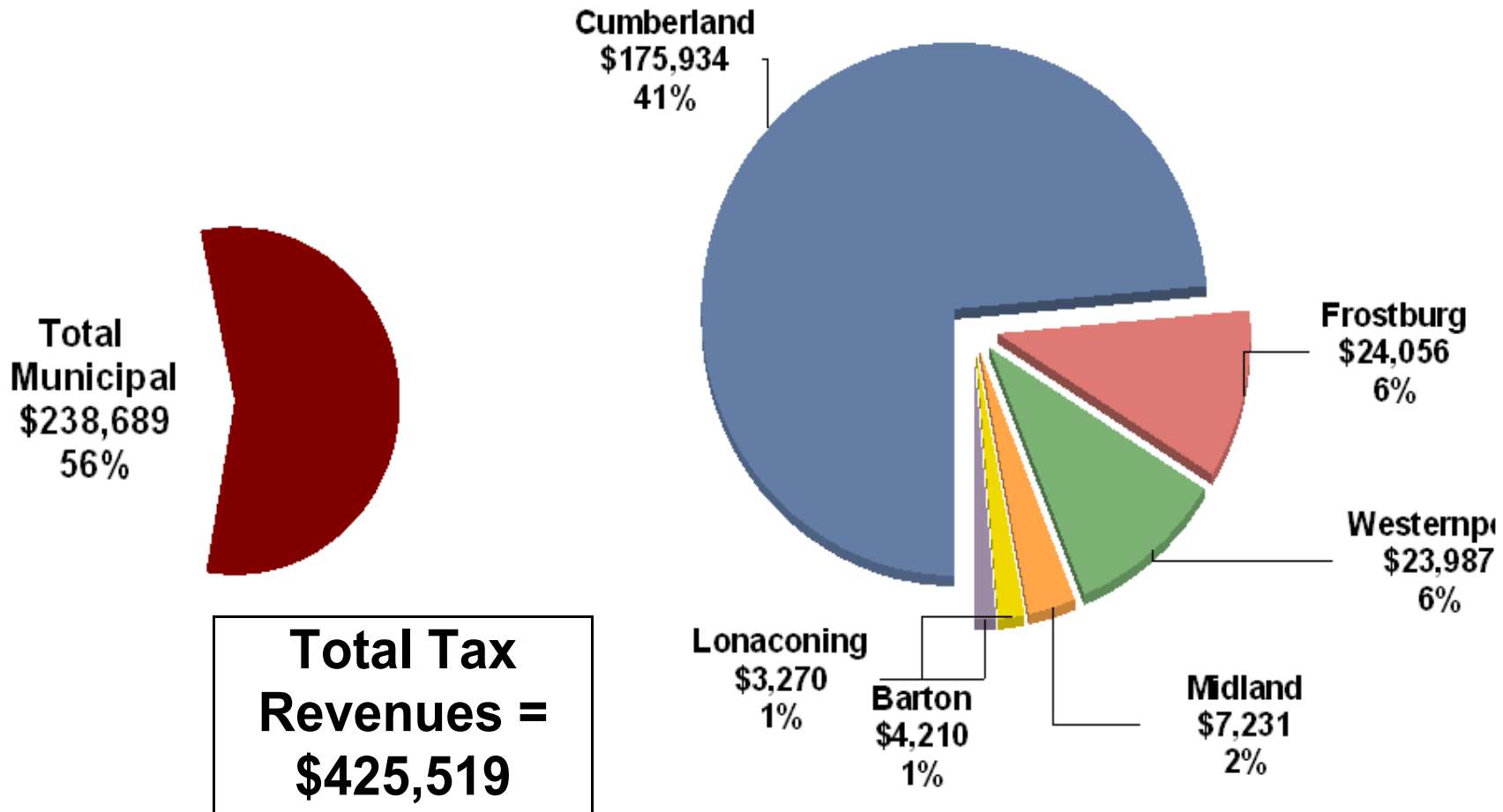


Taverns
32.4% Of Licenses
29% Of Tax Revenues
40% Tax Rate

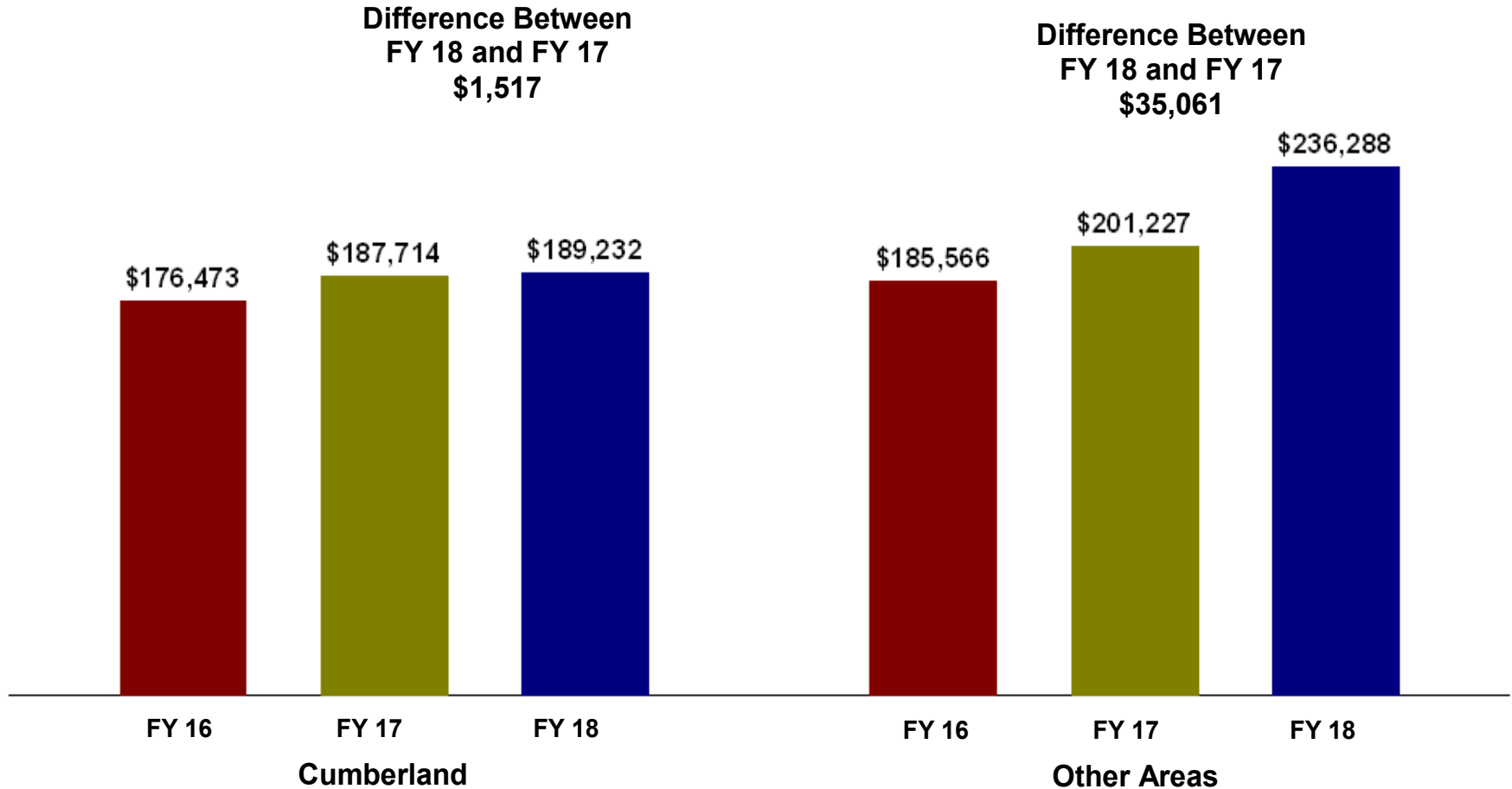
**Allegany County Paper Gaming Operator Tax
Revenues Municipal Versus Non-Municipal
Fiscal Year 2018**



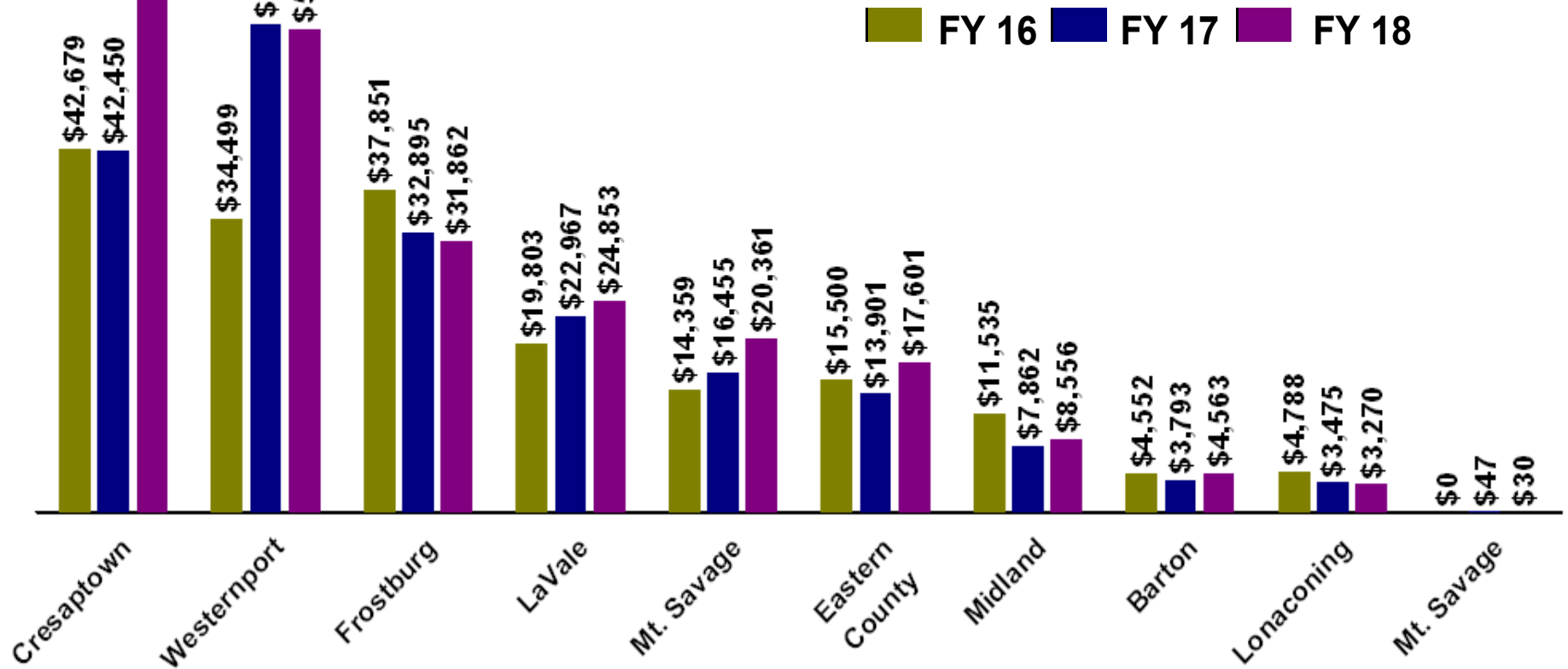
Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2018



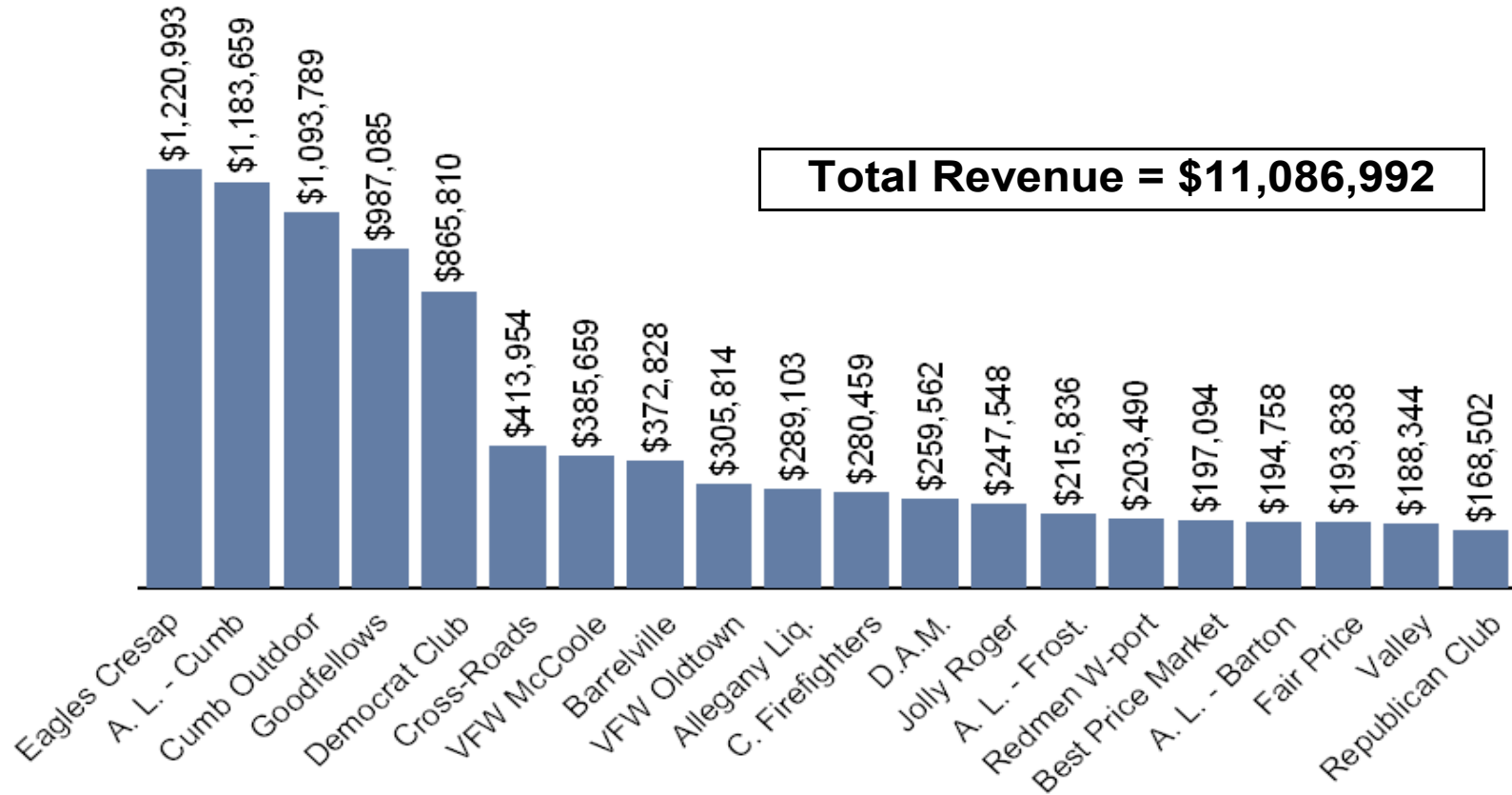
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2016 - 2018



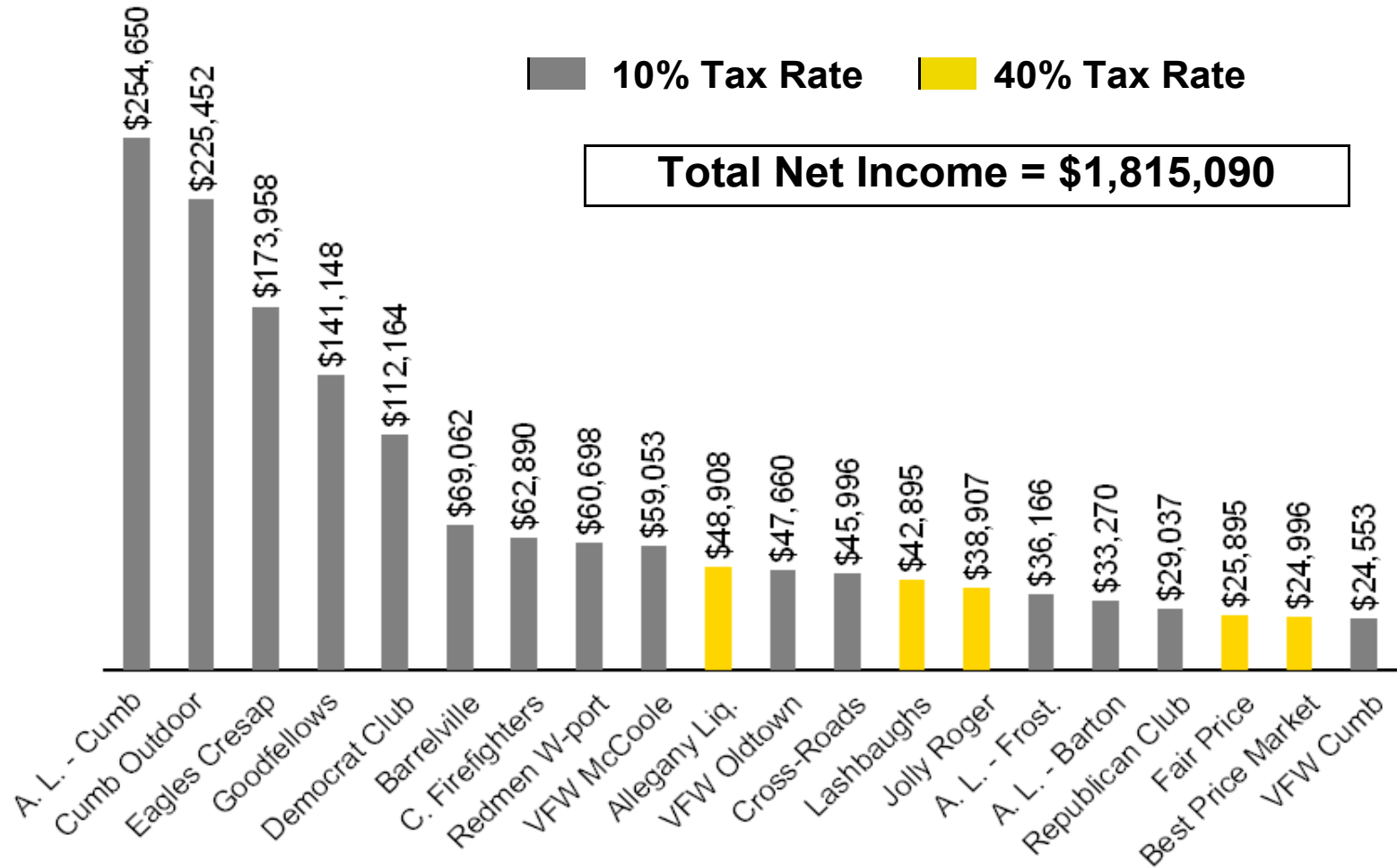
Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland) Fiscal Years 2016 - 2018



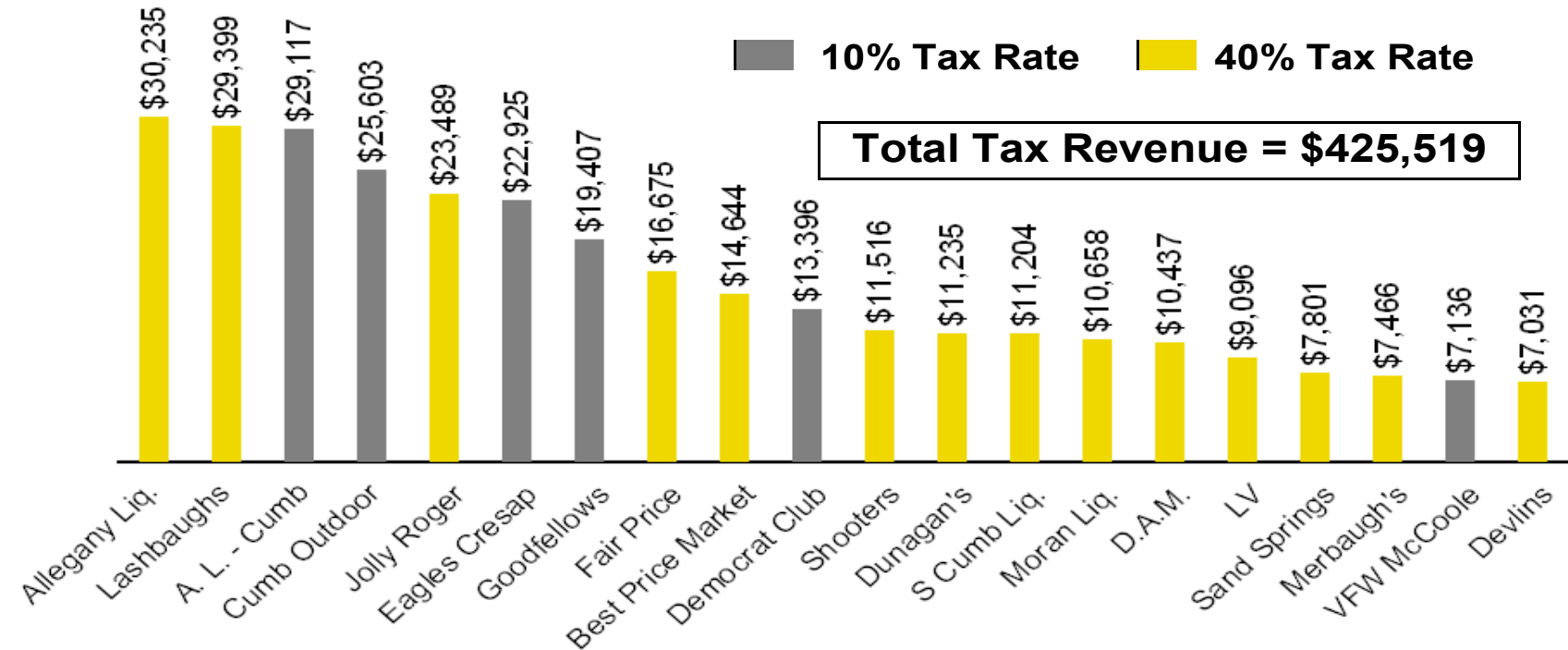
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2017



Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2018

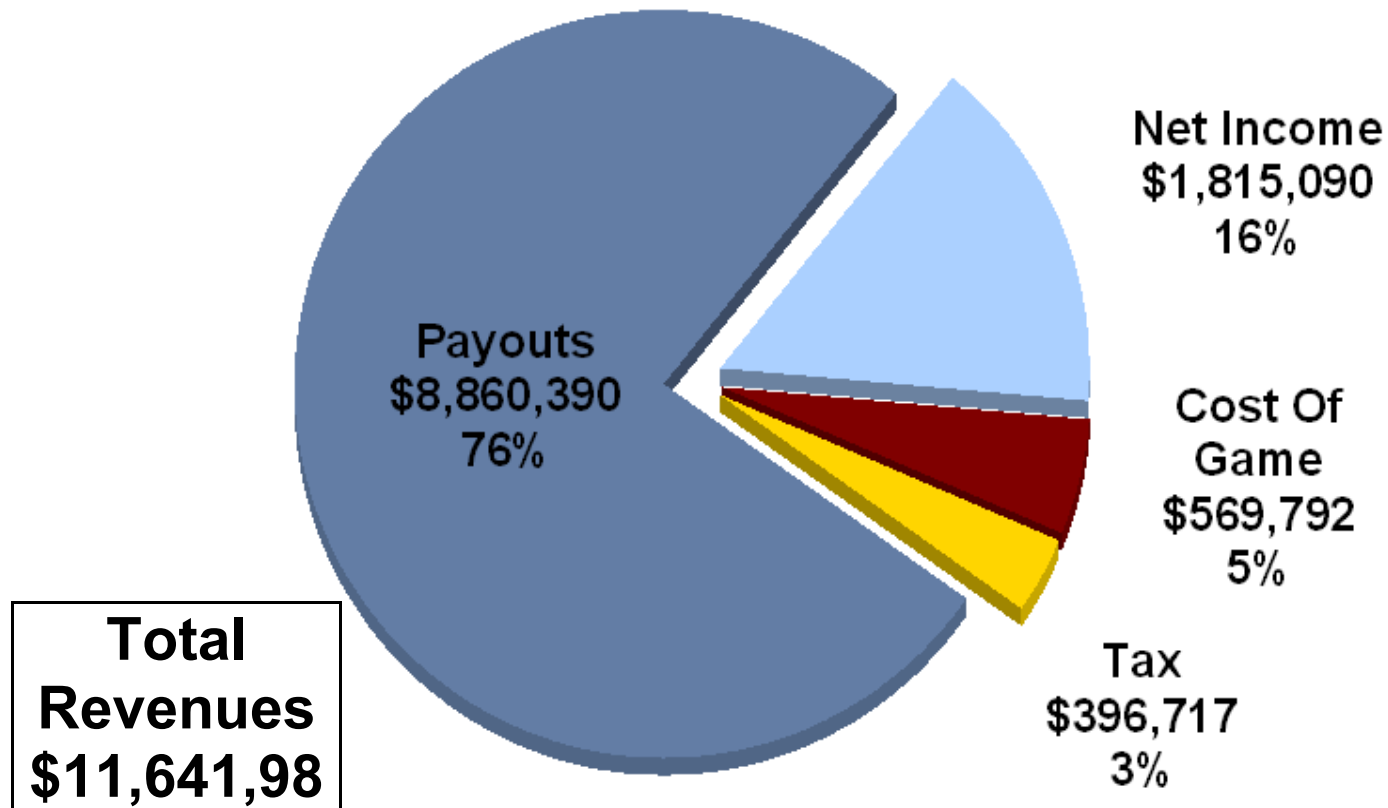


Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2018



Distribution of Operator Gaming Revenues* Fiscal Year 2018

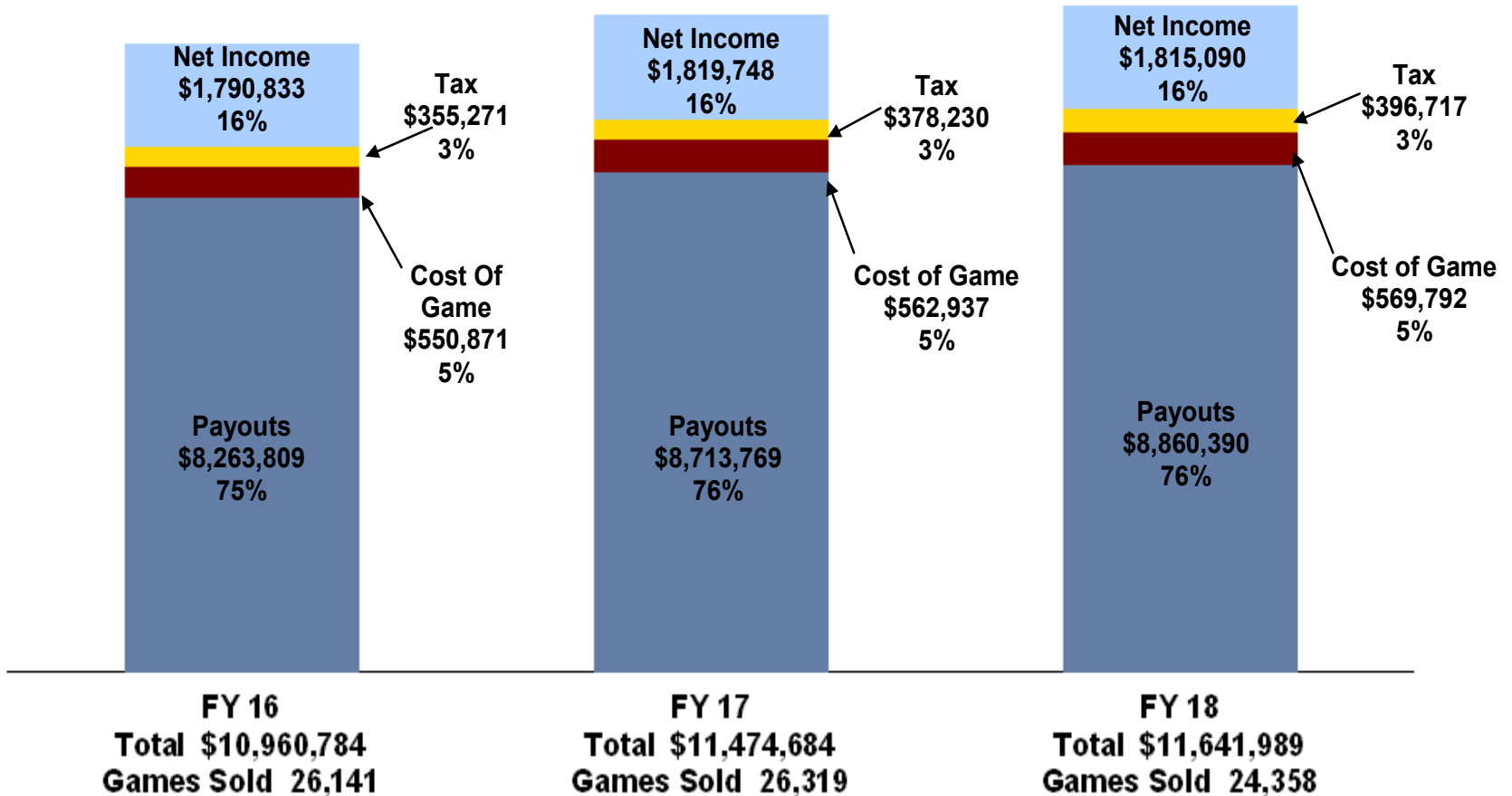
*Based on games started during fiscal year.



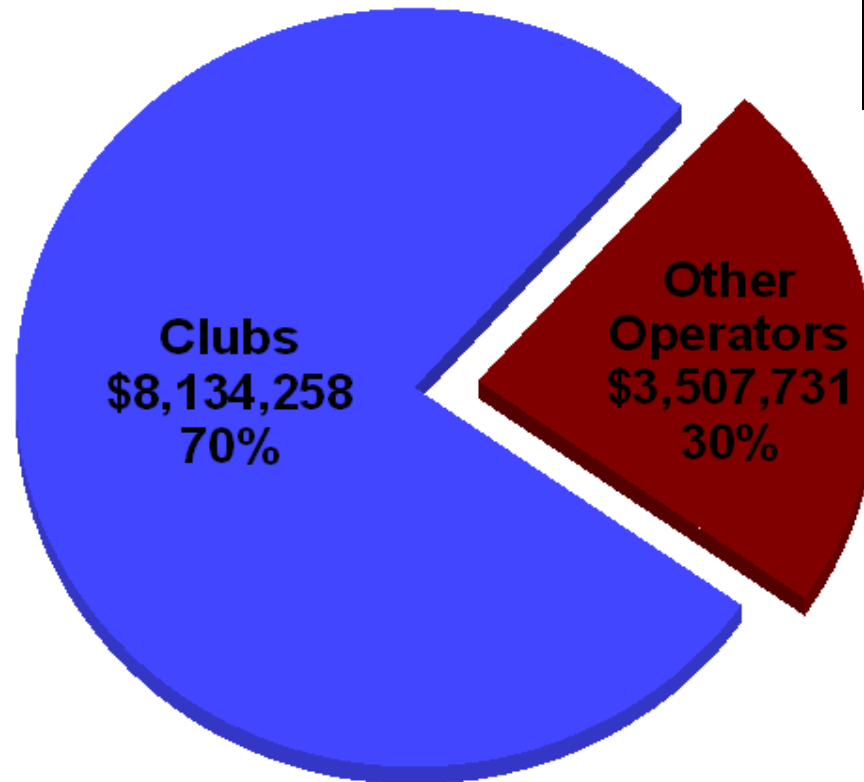
Distribution of Operator Gaming Revenues*

Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



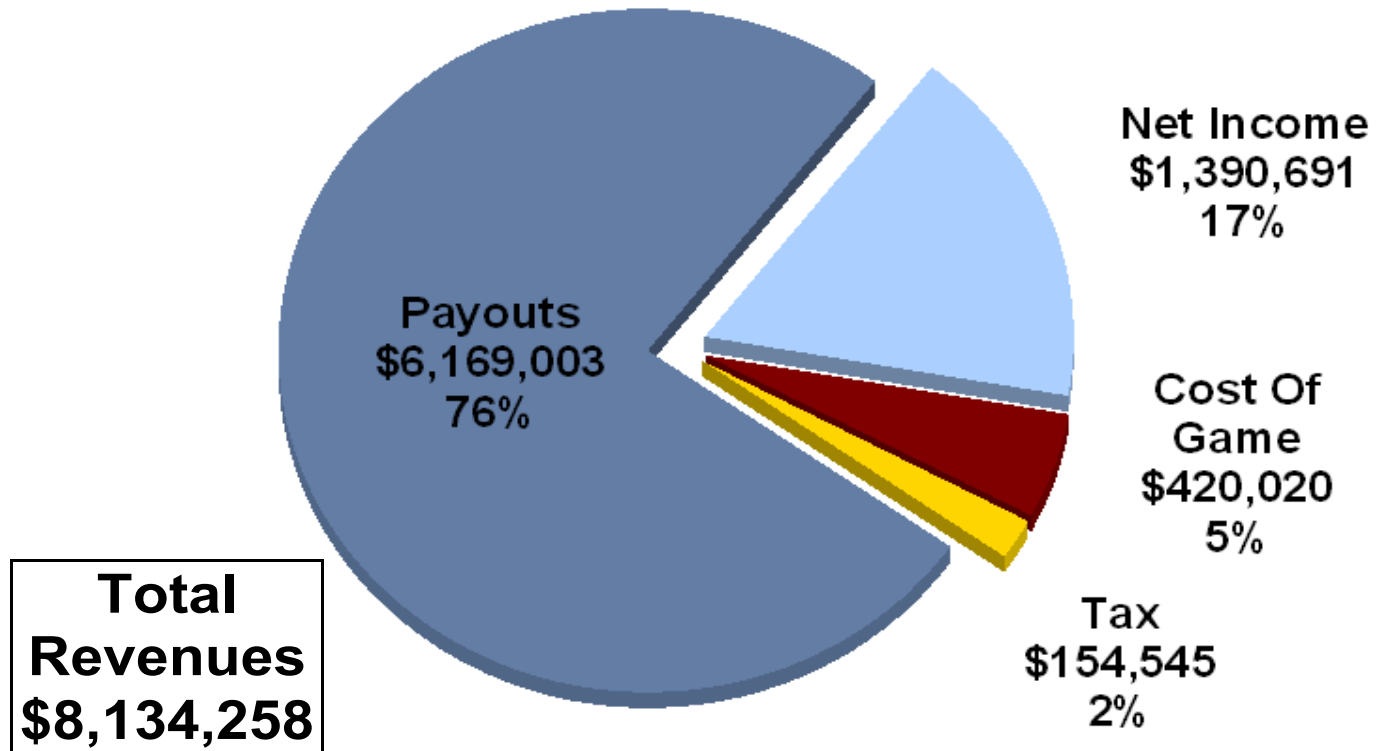
**Allegany County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2018**



**Total =
\$11,641,989**

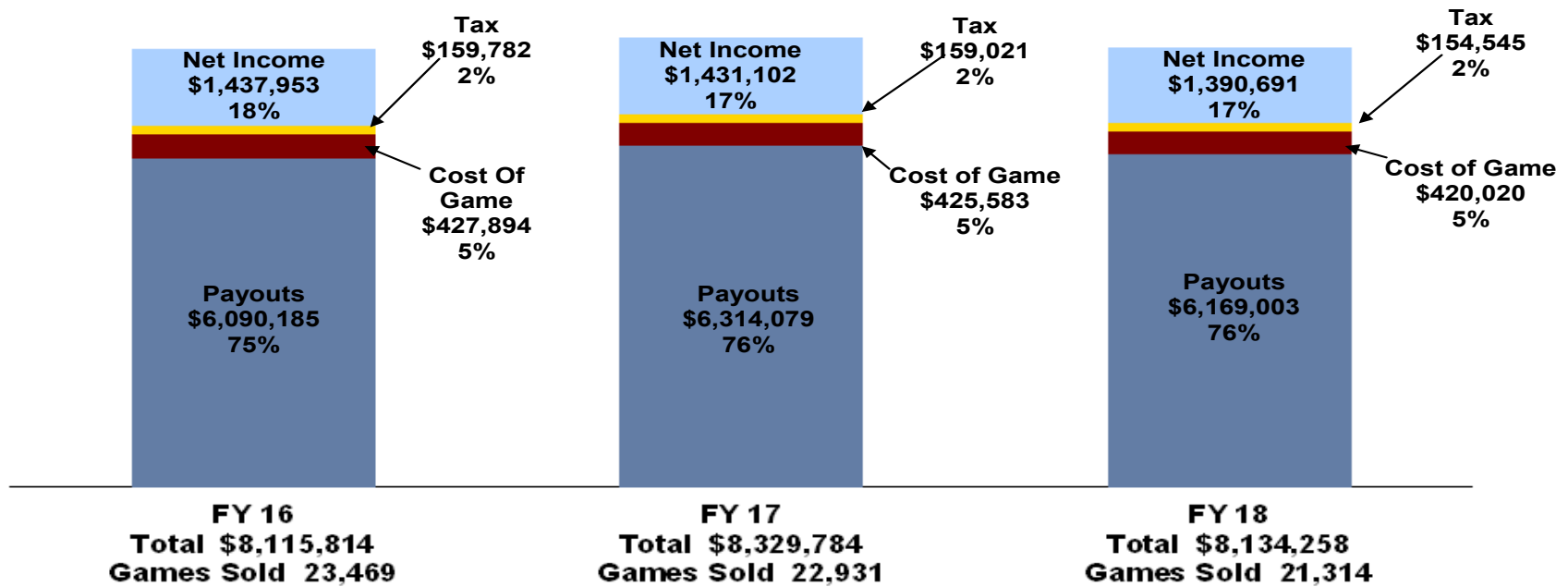
Distribution of Club Revenues* Fiscal Year 2018

*Based on games started during fiscal year.



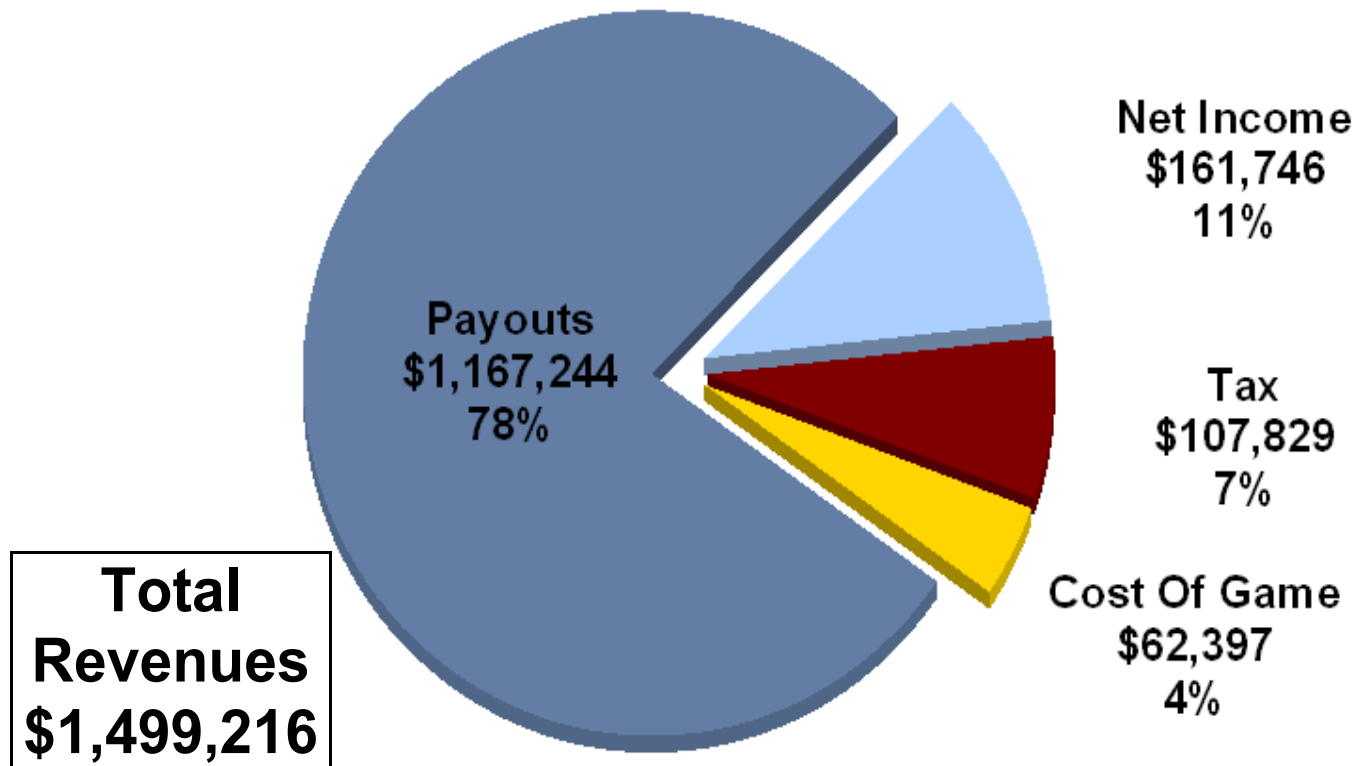
Distribution of Club Gaming Revenues* Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



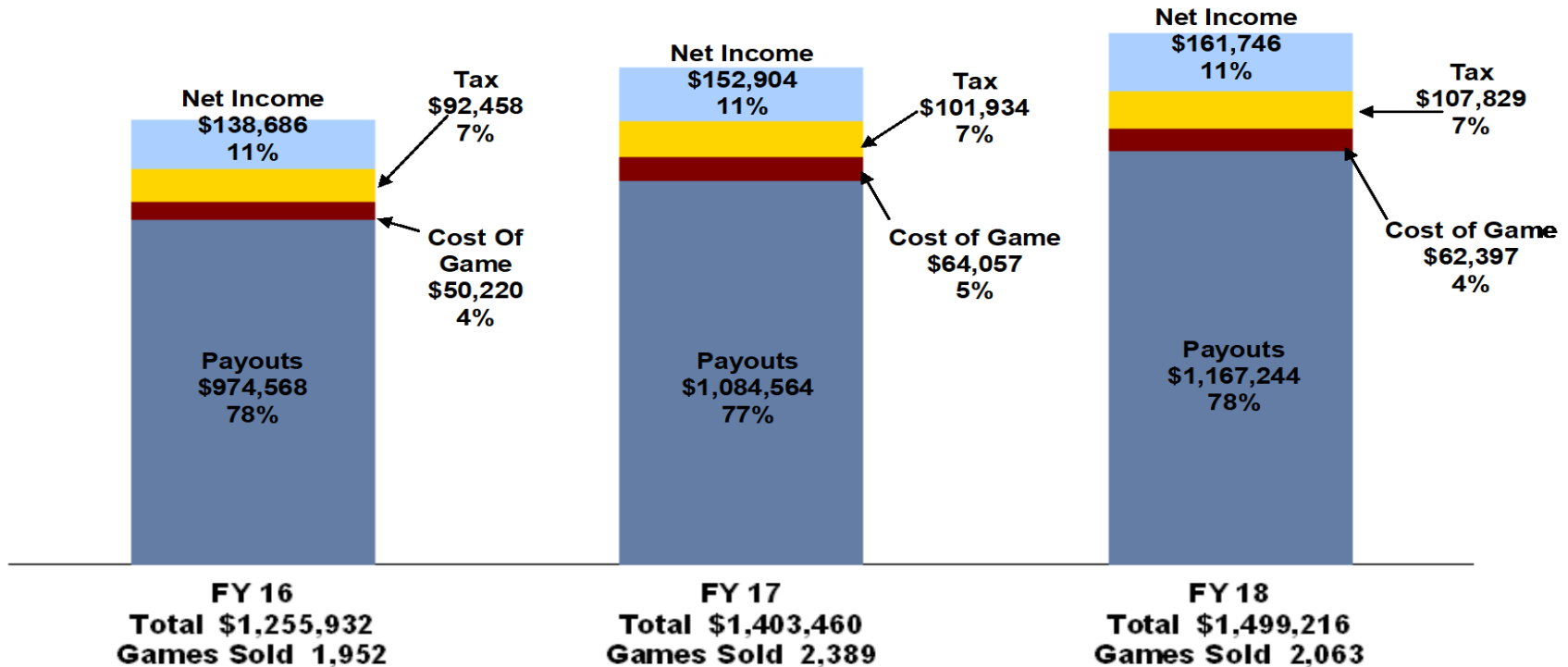
Distribution of Tavern Revenues* Fiscal Year 2018

*Based on games started during fiscal year.



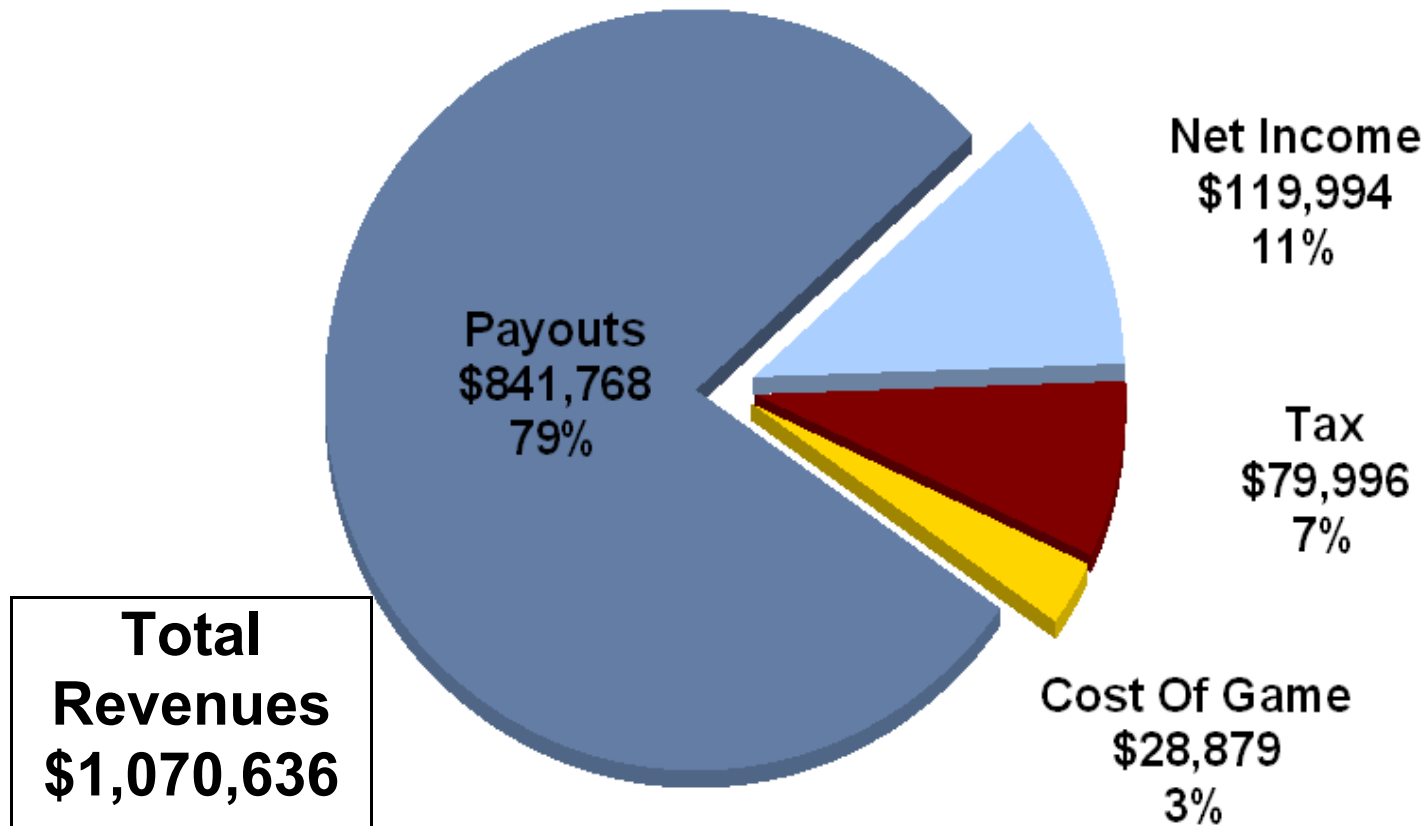
Distribution of Tavern Gaming Revenues* Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2018

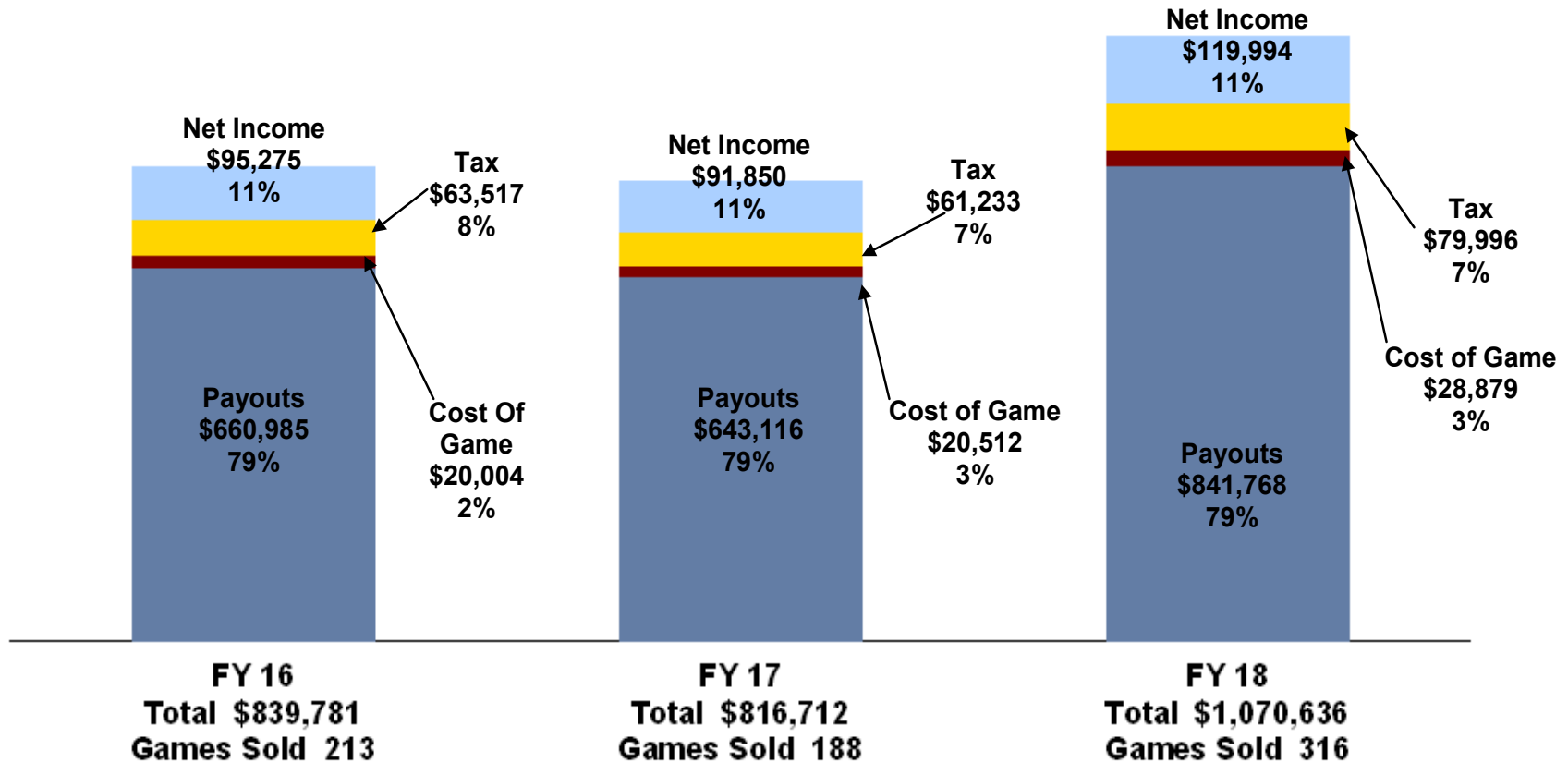
*Based on games started during fiscal year.



Distribution of Liquor Store Revenues*

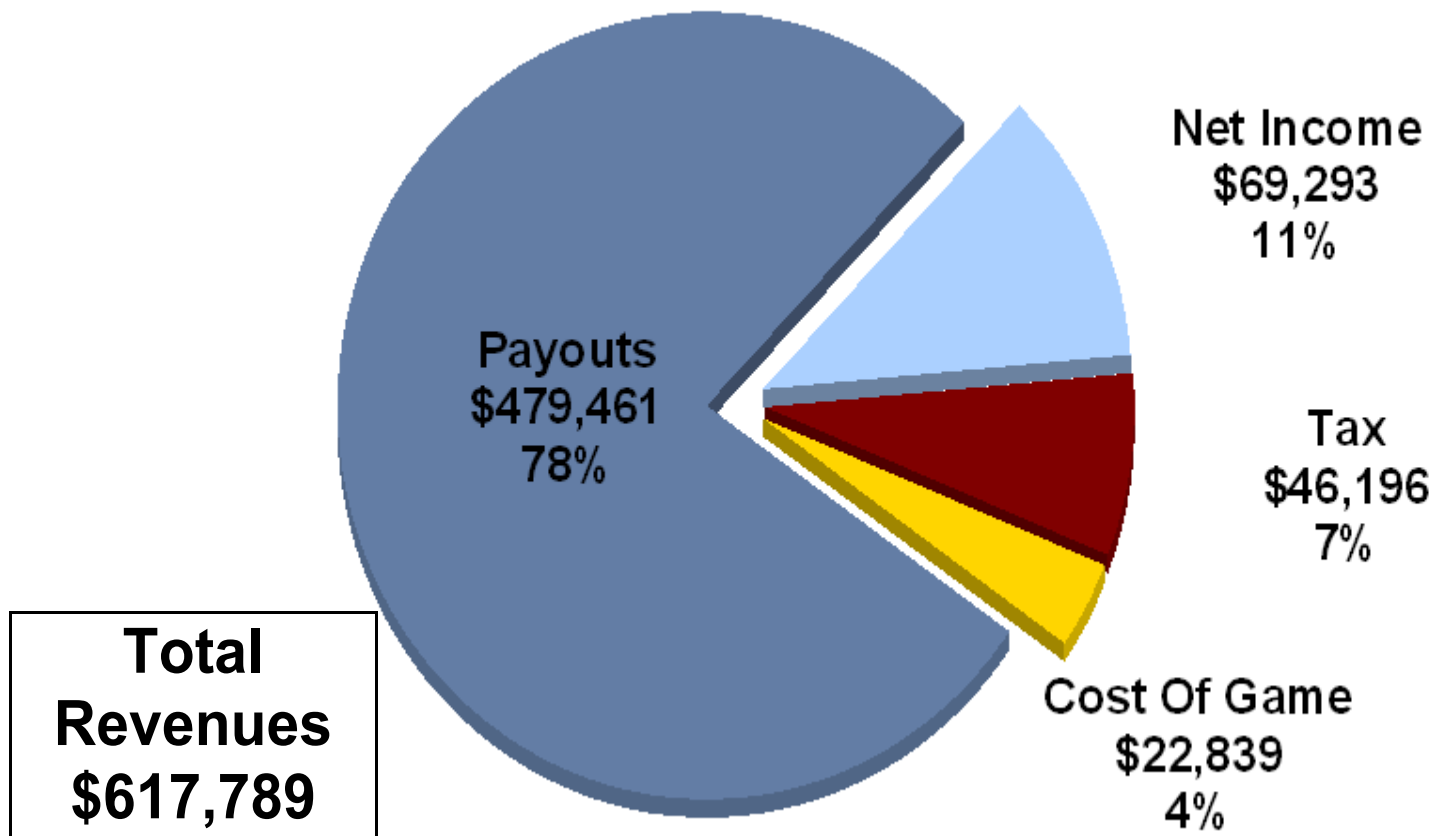
Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2018

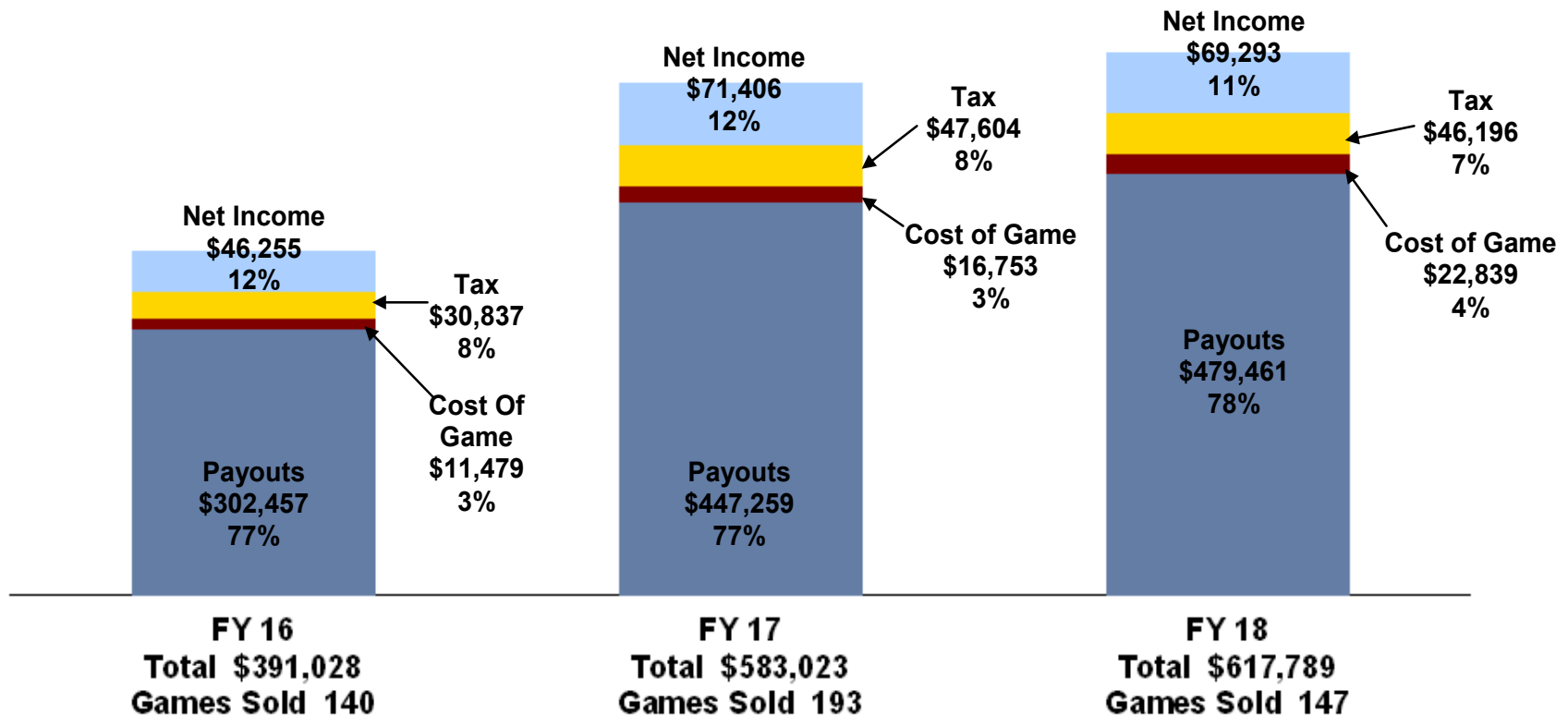
*Based on games started during fiscal year.



Distribution of Convenience Store Revenues*

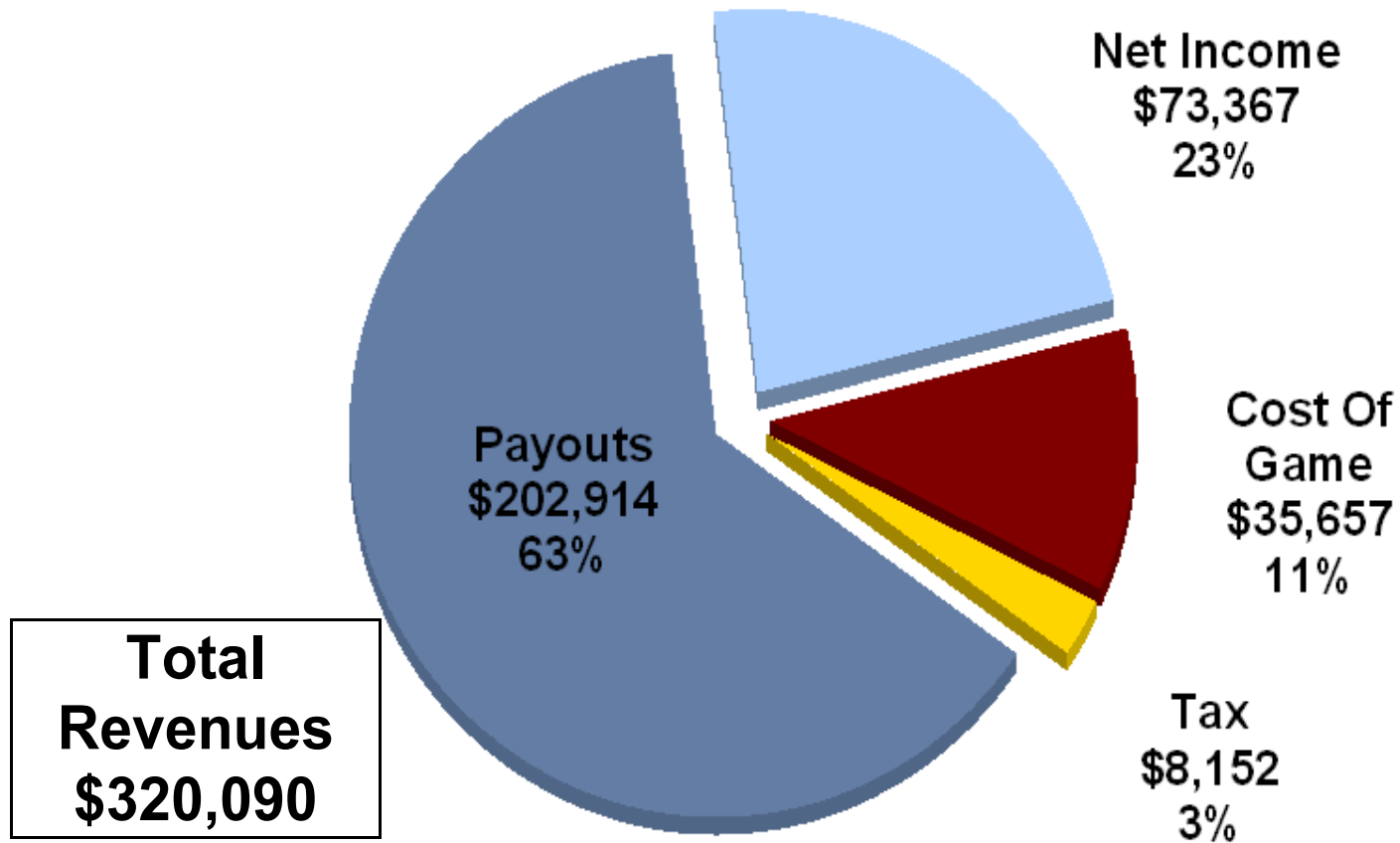
Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



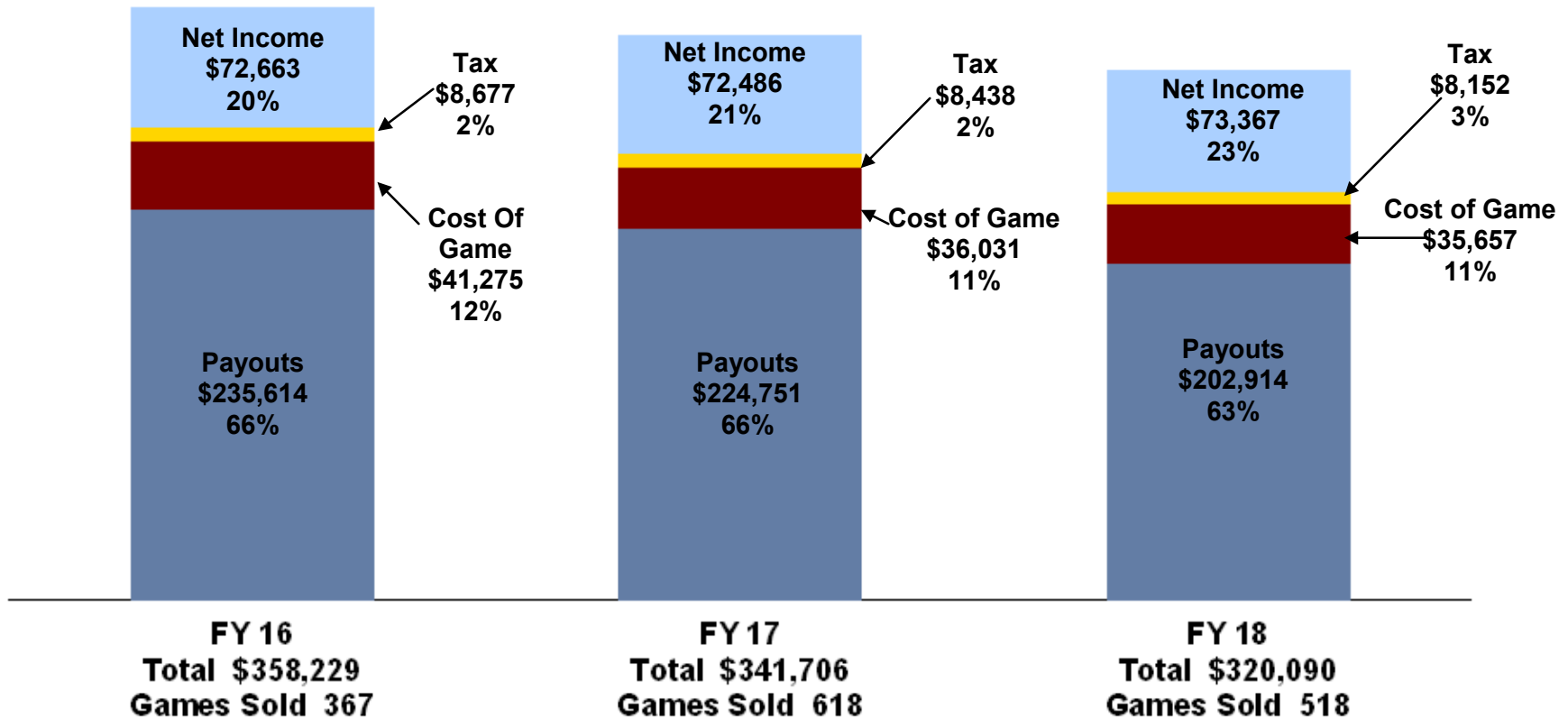
Distribution of Temporary Operator Revenues* Fiscal Year 2018

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Years 2016 - 2018

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2015 - 2018

	<u>FY 2016</u>	<u>FY 2017</u>	<u>FY 2018</u>
Inspections	603	644	689
Number of Operators	57	60	62
Each Operator Inspected	10.6	10.7	11.1
Each Operator Inspected Monthly	0.9	0.9	0.9

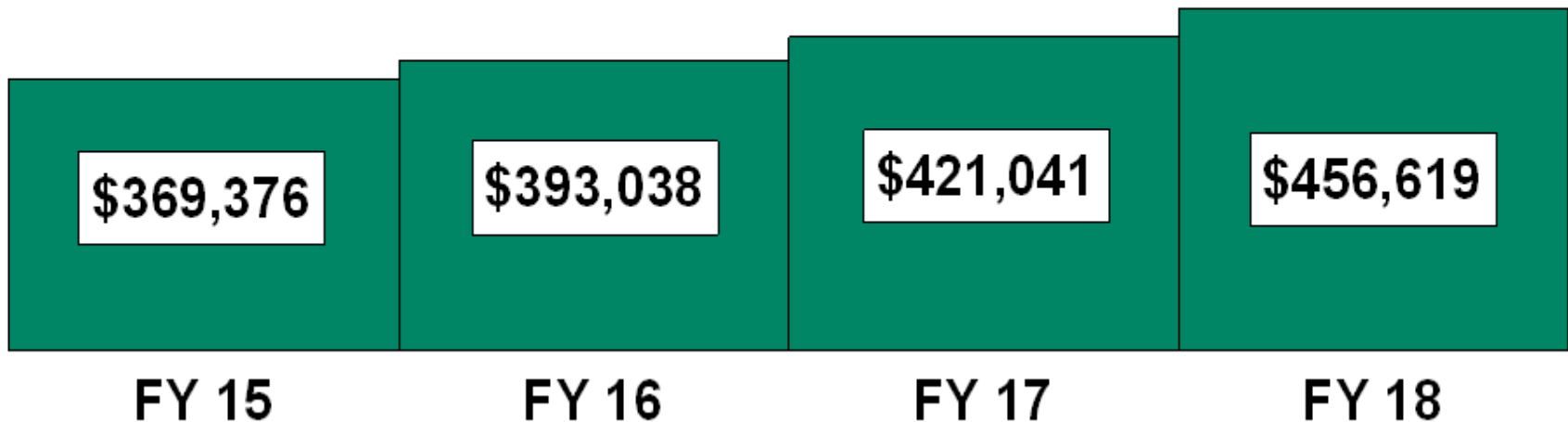
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area on the same day except in Cumberland. Cumberland has approximately 34% of the operators.

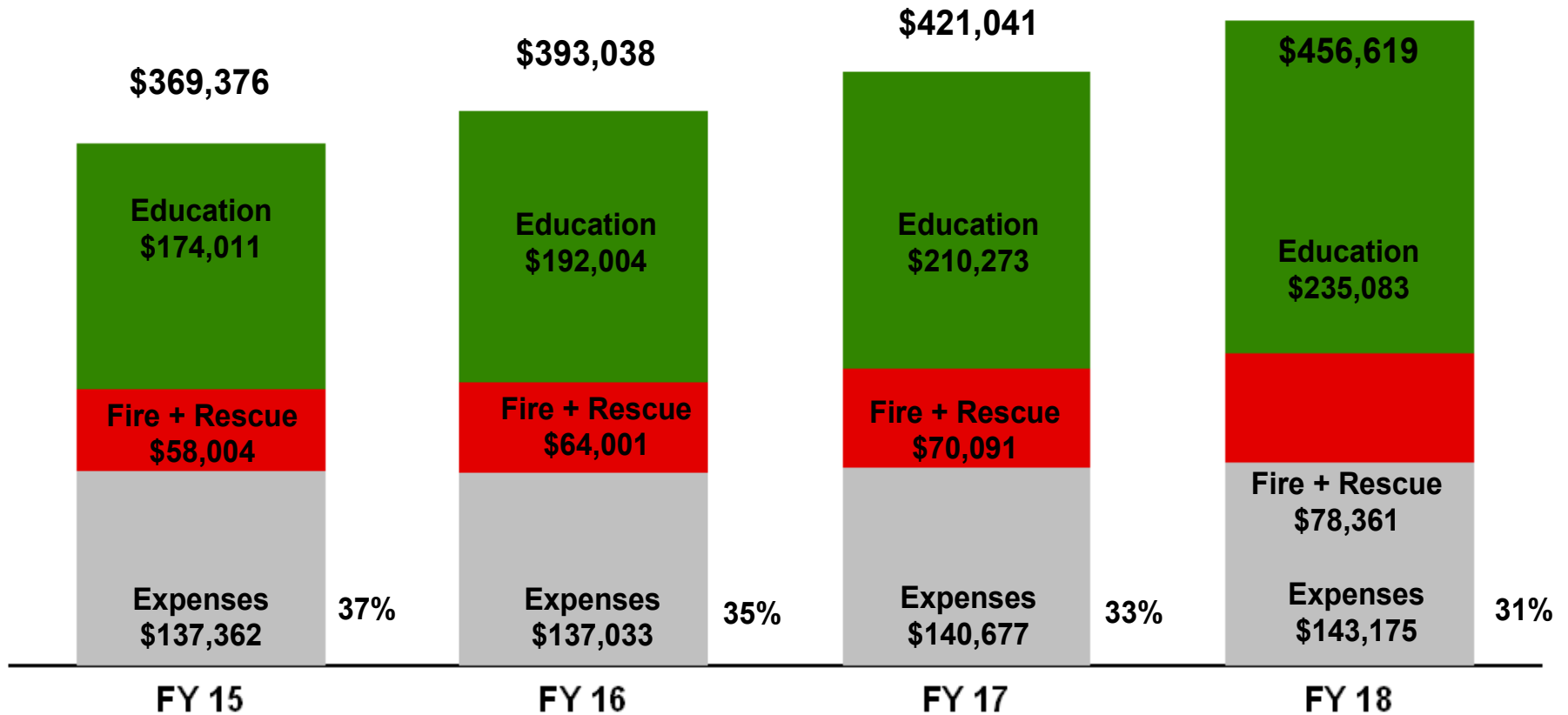
Inspections are conducted randomly everyday f the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. A random inspection insures no one operator expects an inspection on a fixed schedule.

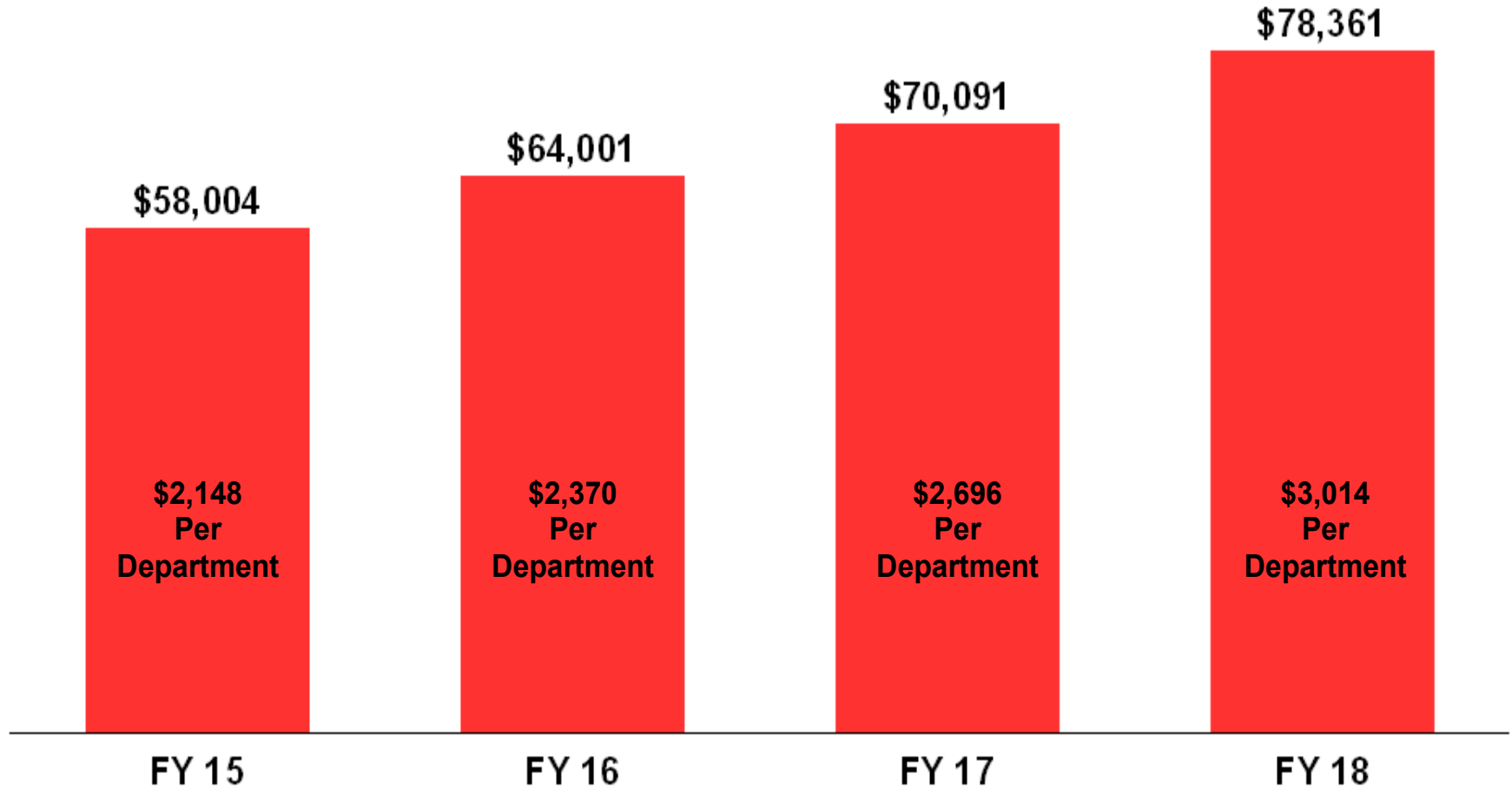
Allegany County Paper Gaming Fund Revenues Fiscal Years 2015 - 2018



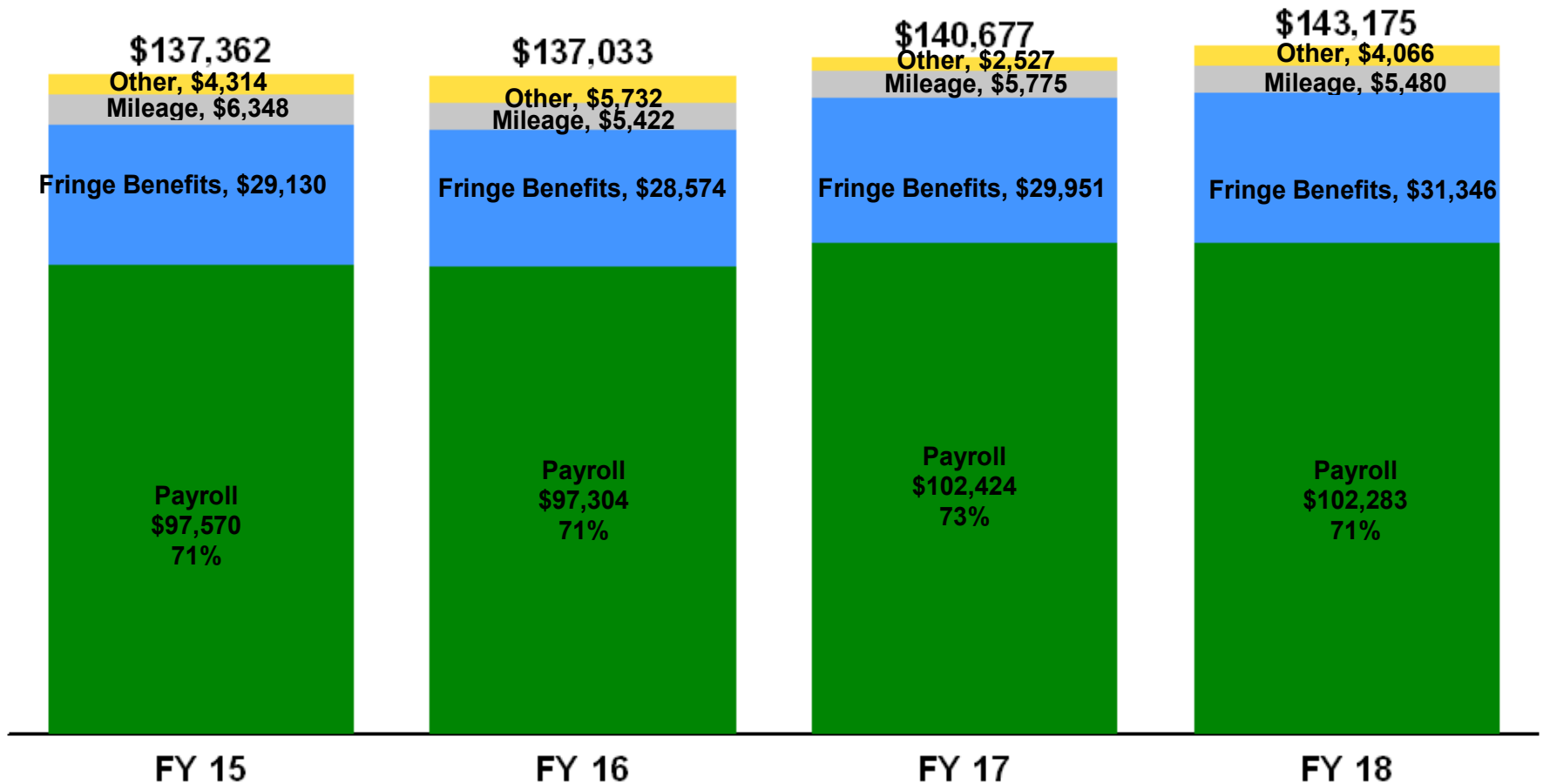
Allegany County Paper Gaming Fund Distribution Fiscal Years 2015 - 2018



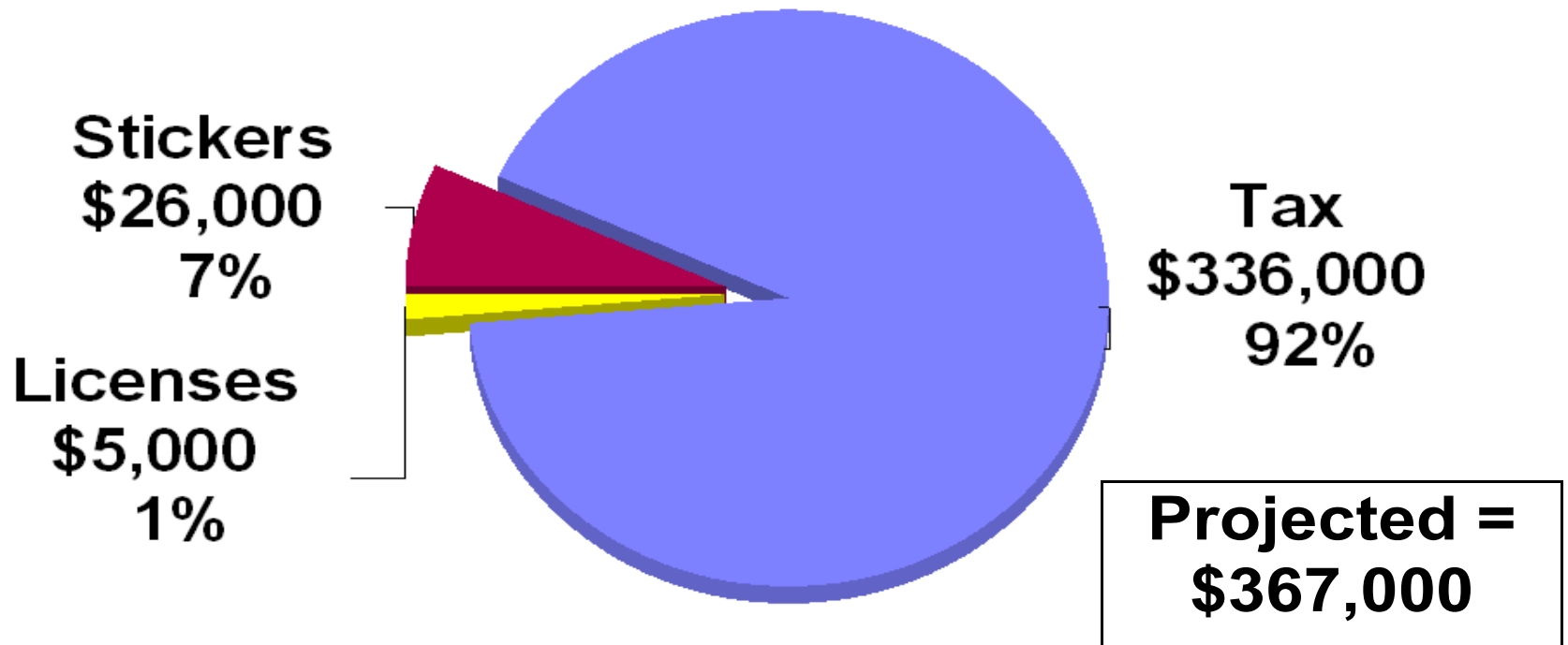
Fire Allocations From The Paper Gaming Fund Fiscal Years 2015 - 2018



Expenses For Allegany County Gaming Office Fiscal Years 2015 - 2018



Projected Allegany County Gaming Fund Revenues Fiscal Year 2019



Projected Expenses For Allegany County Gaming Office Fiscal Year 2019

\$157,993

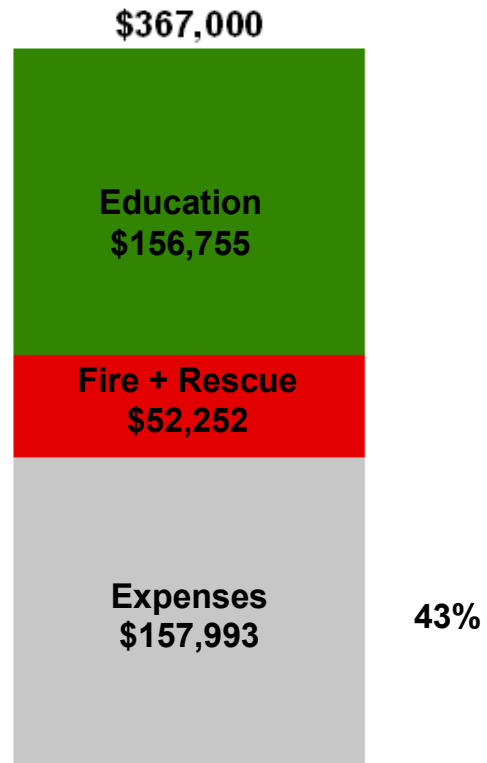
Other, \$12,135 8%

Mileage, \$7,250 5%

**Fringe Benefits,
\$31,767
20%**

**Payroll
\$106,841
68%**

Projected Allegany County Gaming Fund Distribution - Fiscal Year 2019



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org