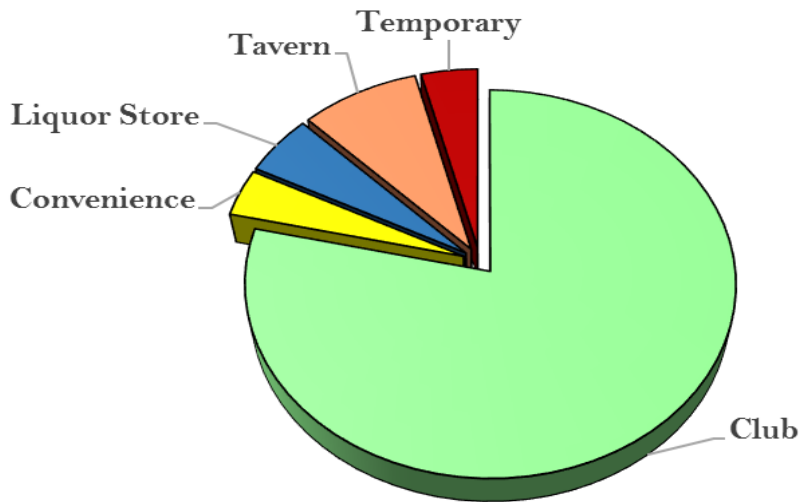


ALLEGANY COUNTY GAMING

Fiscal Year 2019
Summary

2019



Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2019

History

The Allegany County Gaming Office was created in 2003 as a self-support unit responsible to the Finance Office of the Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our Mission is to administer paper gaming activities within the county and to collect prescribe taxes from the proceeds for allocation to Education and Fire and Rescue Unit.

Fiscal Year 2019

This presentation only depicts revenues and trends for the past three years. Budget revenue projections for this fiscal year were:

Projections:		Actual:	
Gaming Taxes:	\$336,000	Gaming Taxes:	\$477,059
Tax Stickers:	\$ 26,000	Tax Stickers:	\$ 28,100
Wholesaler Licenses:	\$ 5,000	Wholesaler License:	\$ 5,000
Totals:	\$367,176	Totals:	\$510,049

This report indicates an overall increase of gaming revenues of \$89,118 or 21% from last year.

Convenience Store Operator Revenues were up \$22,259 for an increase of 70% ending with a total of \$53,876 for the year.

Club Revenues were down \$4,168 for a decrease of 3% ending with a total of \$158,900 for the year.

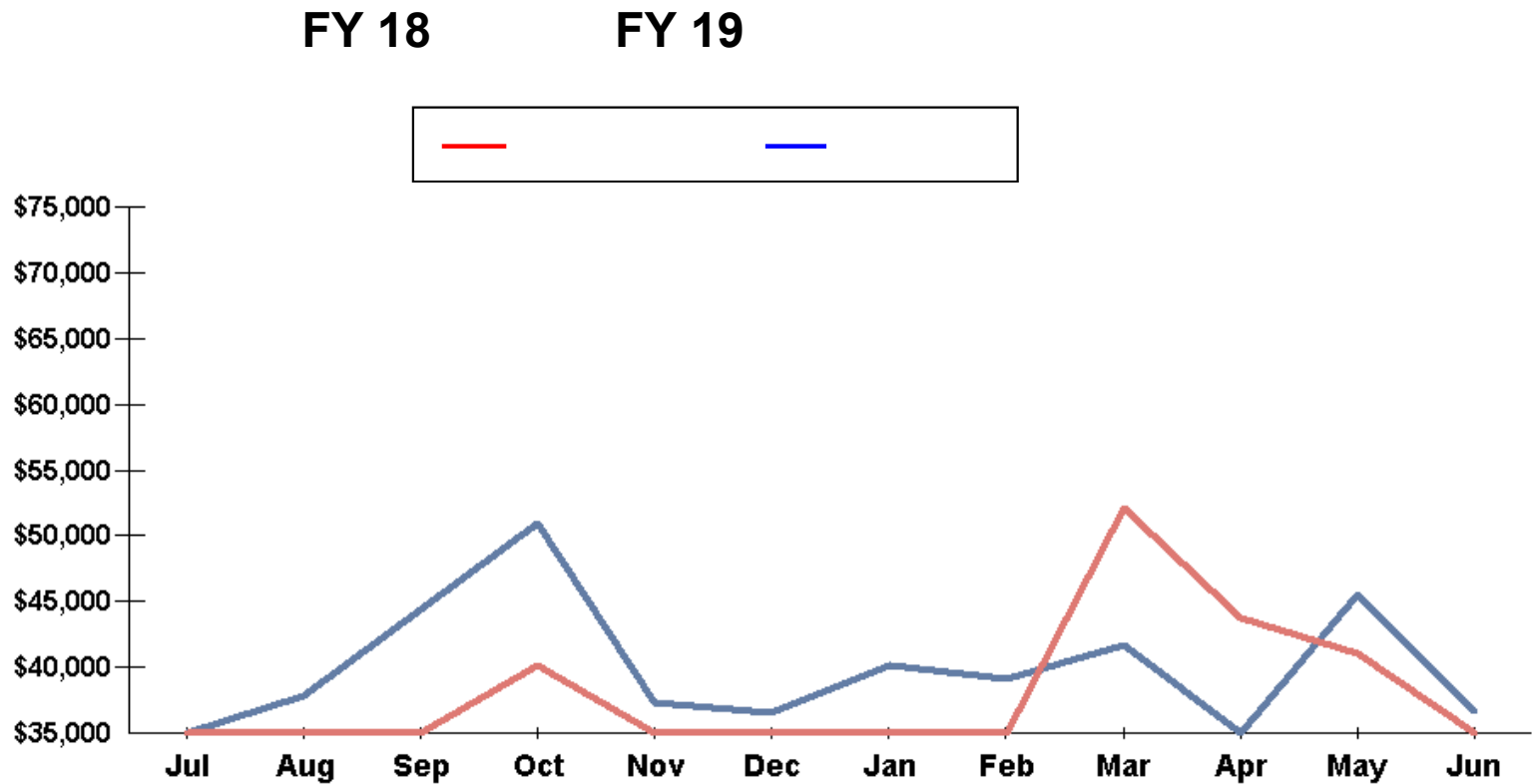
Tavern Revenues were up \$7,183 for an increase of 8% with a total of \$101,910 for the year.

Liquor Store Revenues were up \$1,157 for an increase of 2% ending with a total of \$64,768 for the year.

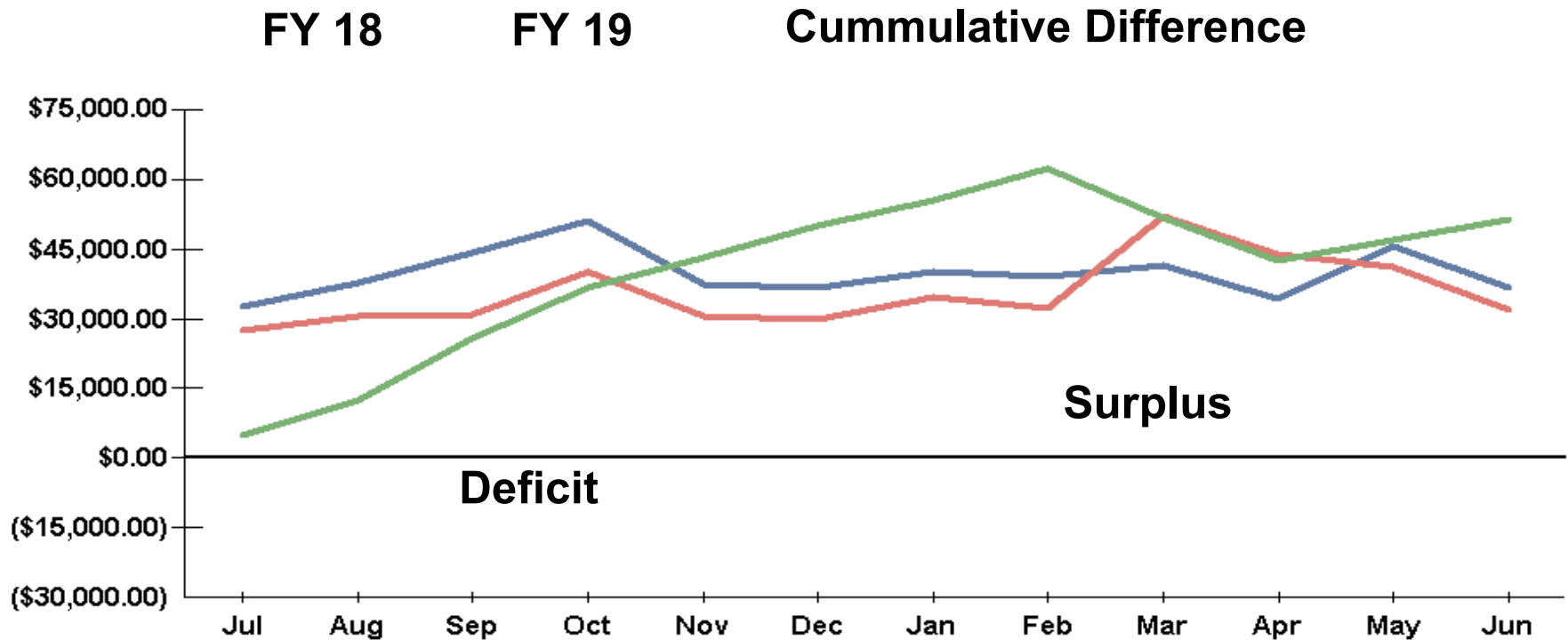
Temporary Operator Revenues were up \$471 for an increase of 5% with a total of \$9,487 for the year.

Allocation for Education is \$210,273 for an increase of 9.5% and 27 Volunteer Fire Units will be allocated a shared sum of \$70,091

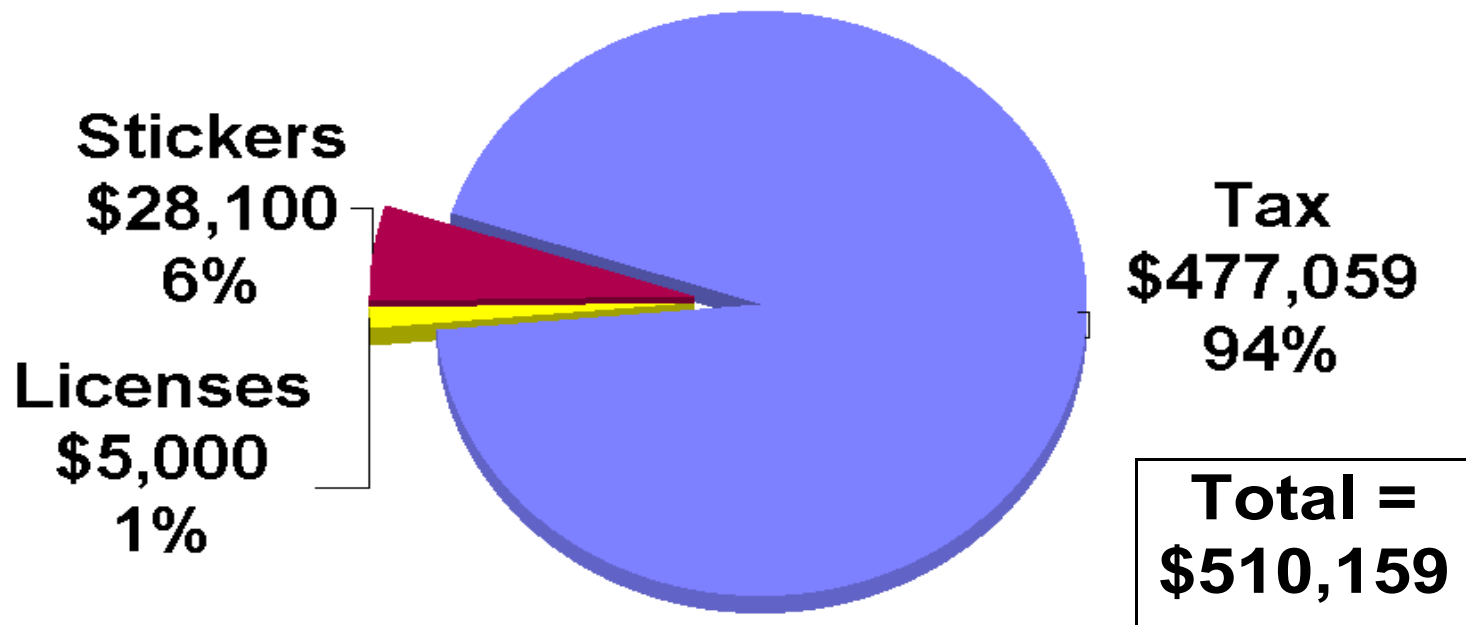
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 19 Versus FY 18



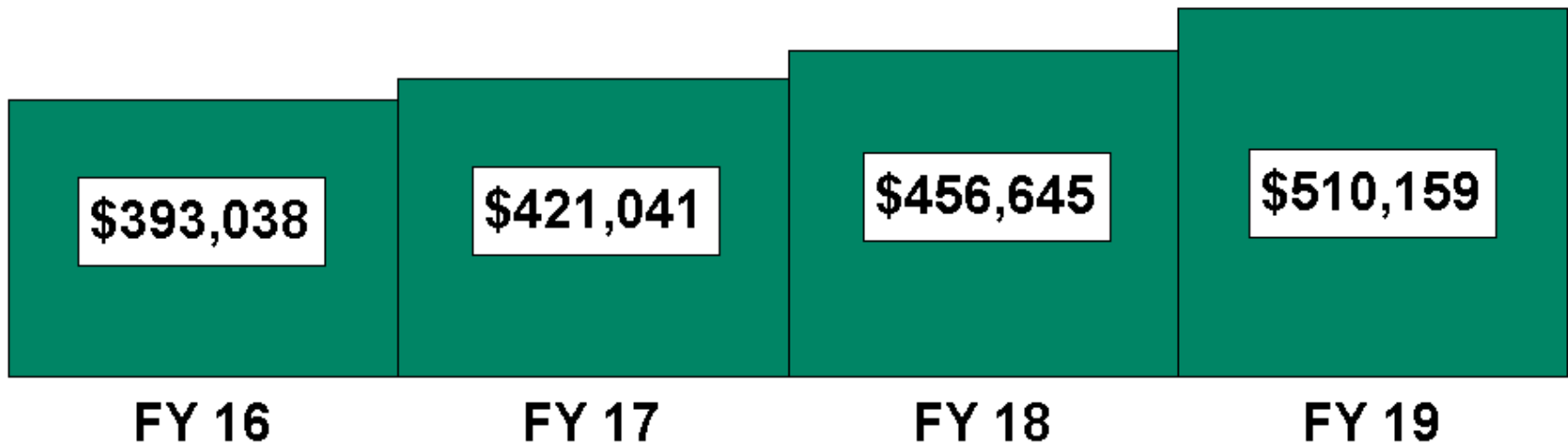
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 19 Versus FY 18



Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2019



Allegany County Paper Gaming Fund Revenues Fiscal Years 2016 - 2019



**Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2016 - 2019**



**Allegany County Paper Games
Distribution of Gaming Stickers - Fiscal Years 2016 - 2019**

Stickers Sold To Wholesalers In Time Period				
FY 16	FY 17	FY 18	FY 19	FY 16-19
26,000	27,100	26,100	28,100	107,300

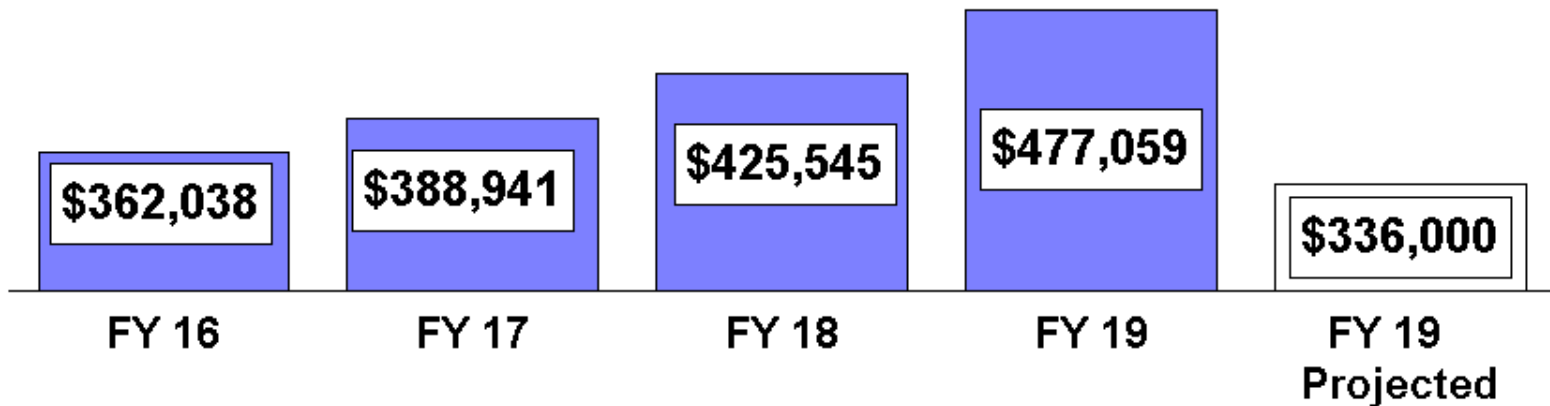
Attached To Taxable Games In Time Period				
FY 16	FY 17	FY 18	FY 19	FY 16-19
20,781	21,894	21,682	23,558	93,573
79.9%	80.8%	83.1%	83.8%	87.2%

Attached To Games Played In Time Period				
FY 16	FY 17	FY 18	FY 19	FY 16-19
20,880	21,864	21,237	22,102	99,057
80.3%	80.7%	81.4%	78.7%	92.3%

Attached To Taxable Games And Played In Time Period				
FY 16	FY 17	FY 18	FY 19	FY 16-19
19,030	20,028	19,659	20,456	89,656
73.2%	73.9%	75.3%	72.8%	83.6%

**615
Stickers
Have
Been
Voided**

**Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2016 - 2019**



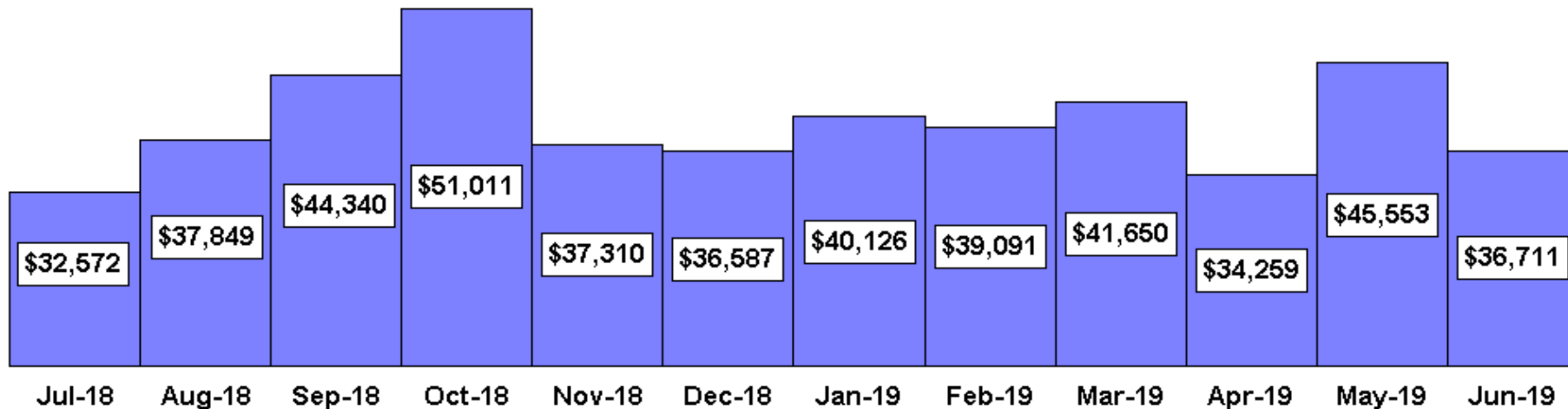
**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2016 - 2019**

\$26,000	\$27,100	\$26,100	\$28,100	\$26,000
FY 16	FY 17	FY 18	FY 19	FY 19 Projected

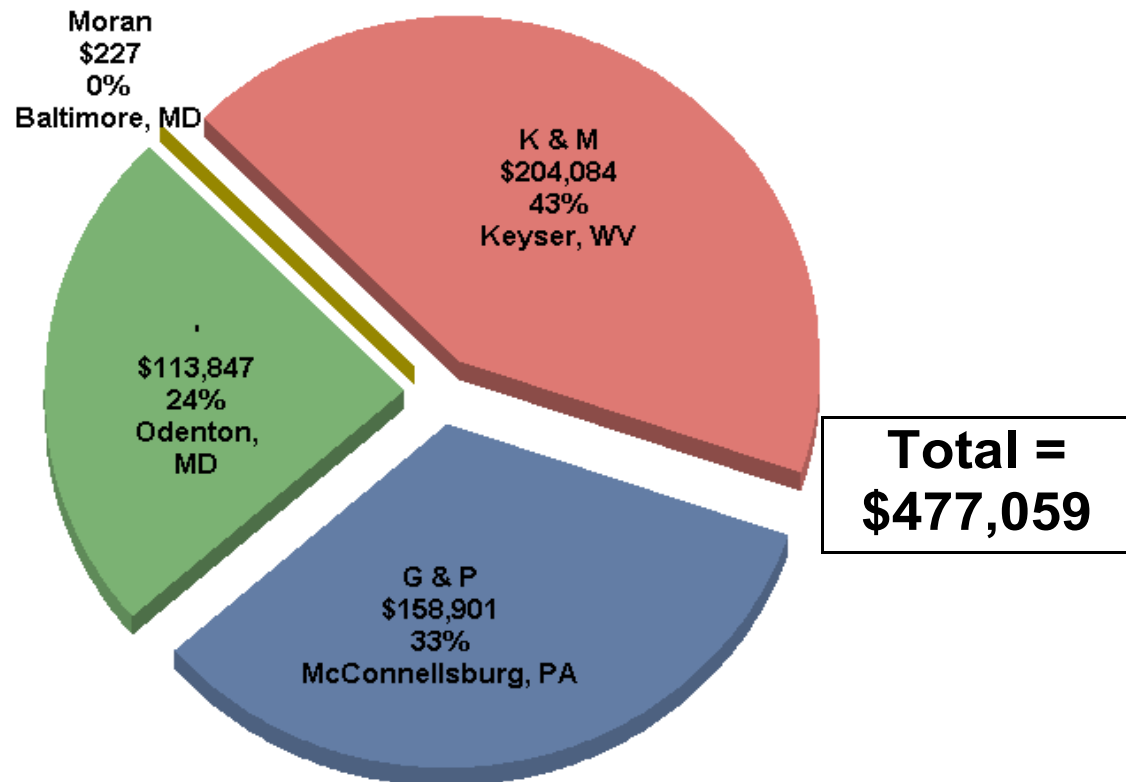
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2019

\$39,755
Monthly
Average

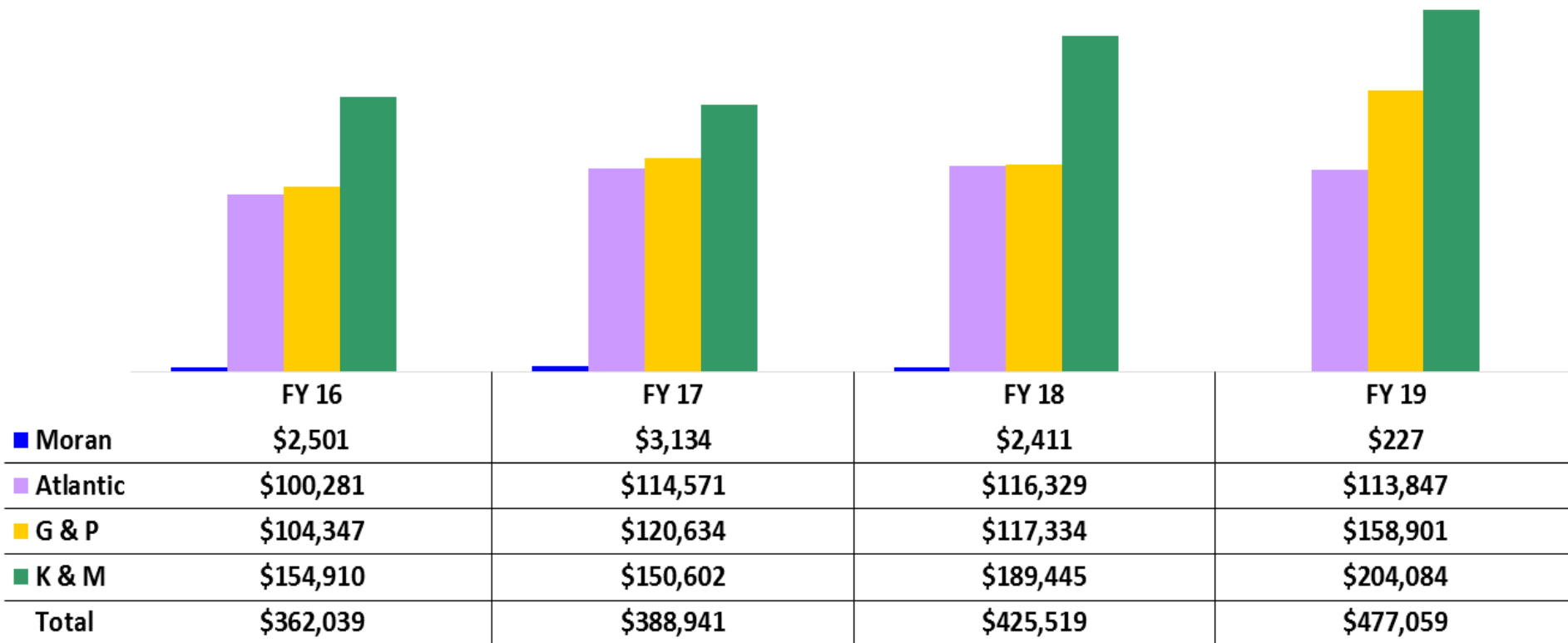
Total = \$477,059



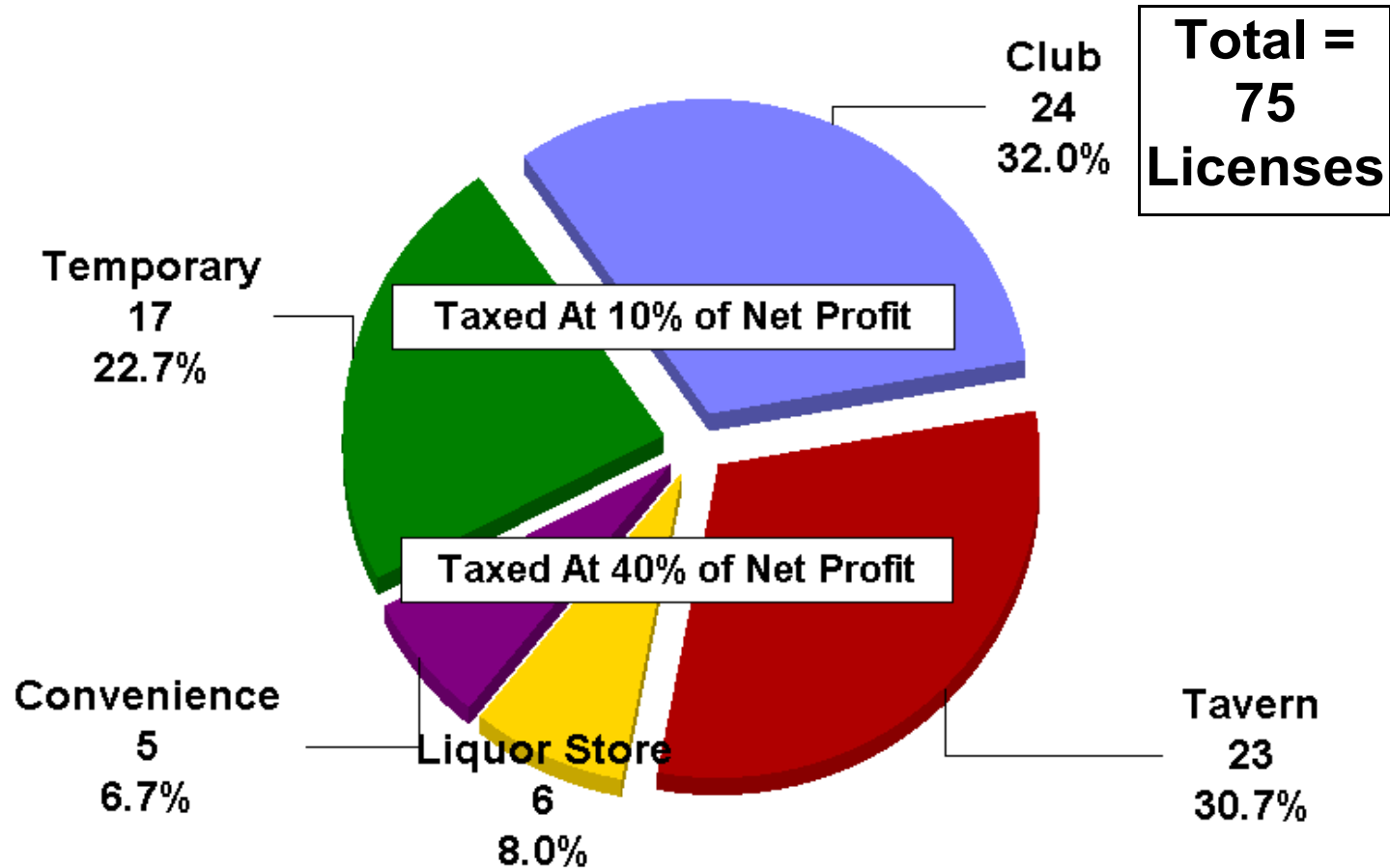
Allegany County Paper Gaming Wholesaler Fiscal Year 2019



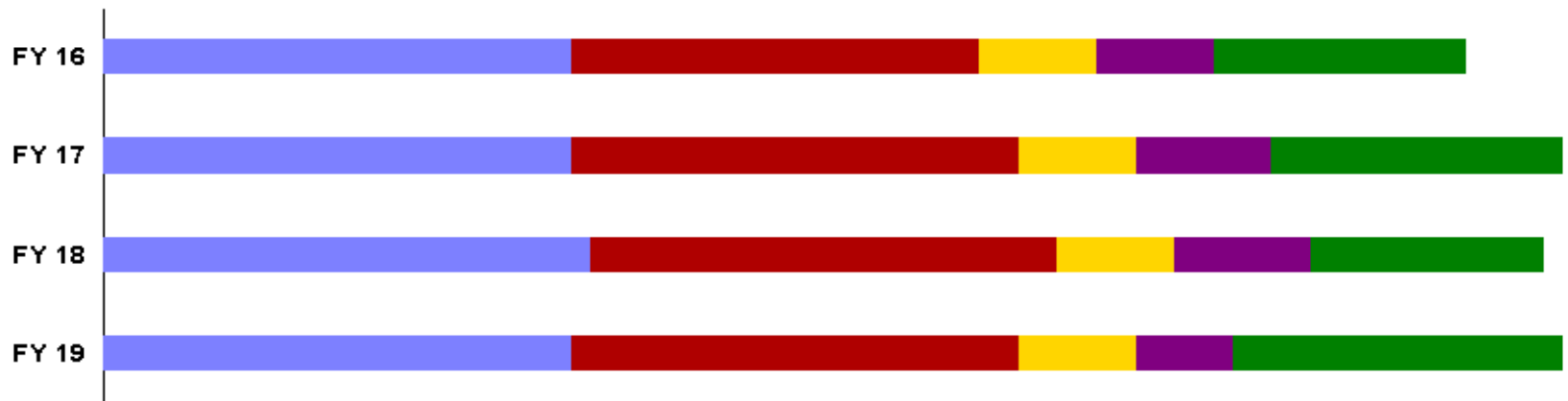
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2016 - 2019



Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2019

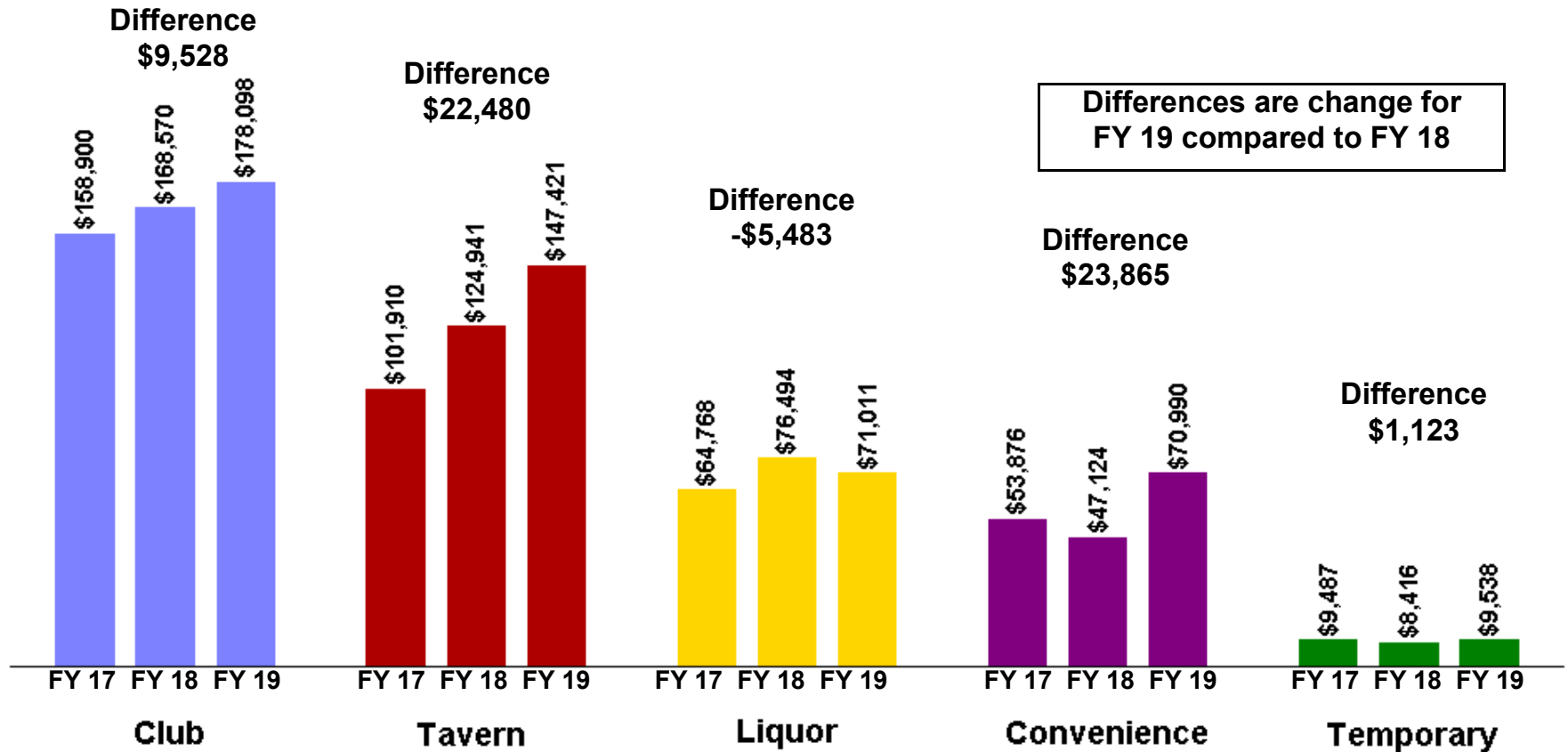


Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2016 - 2019

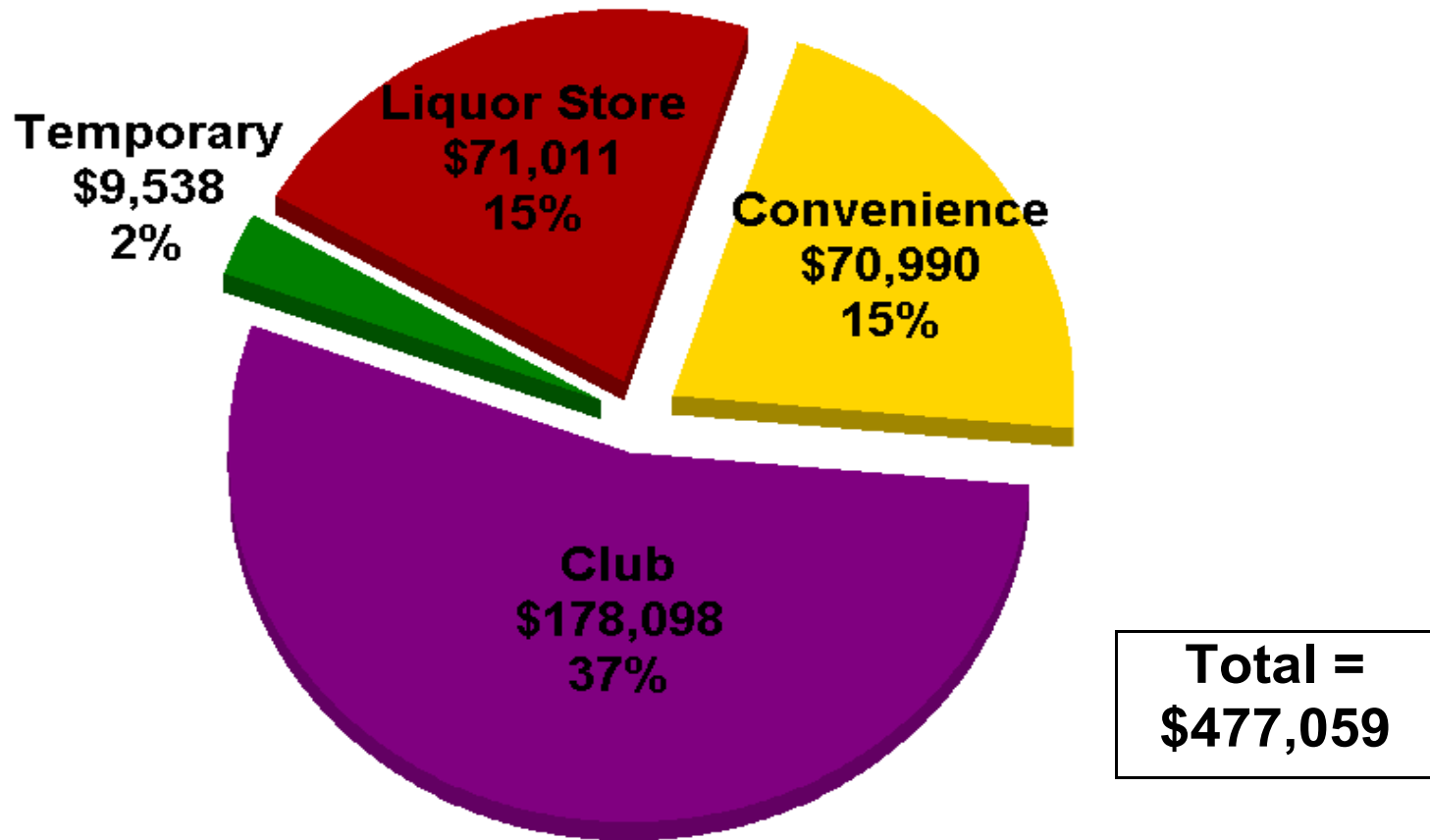


	FY 16	FY 17	FY 18	FY 19
■ Club	24	24	25	24
■ Tavern	21	23	24	23
■ Liquor Store	6	6	6	6
■ Convenience	6	7	7	5
■ Temporary	13	15	12	17
Totals	70	75	74	75

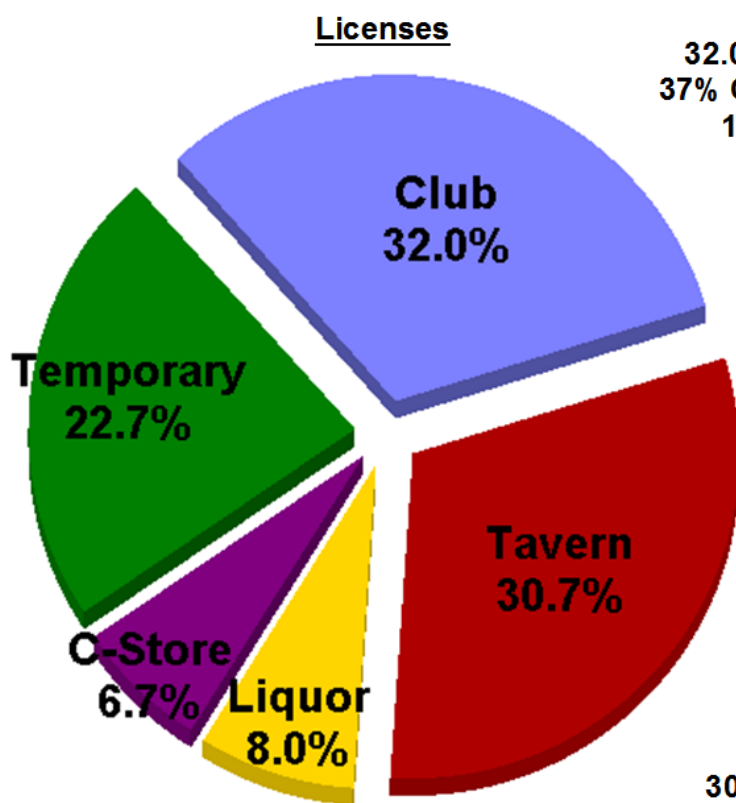
Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2017 - 2019



Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2019

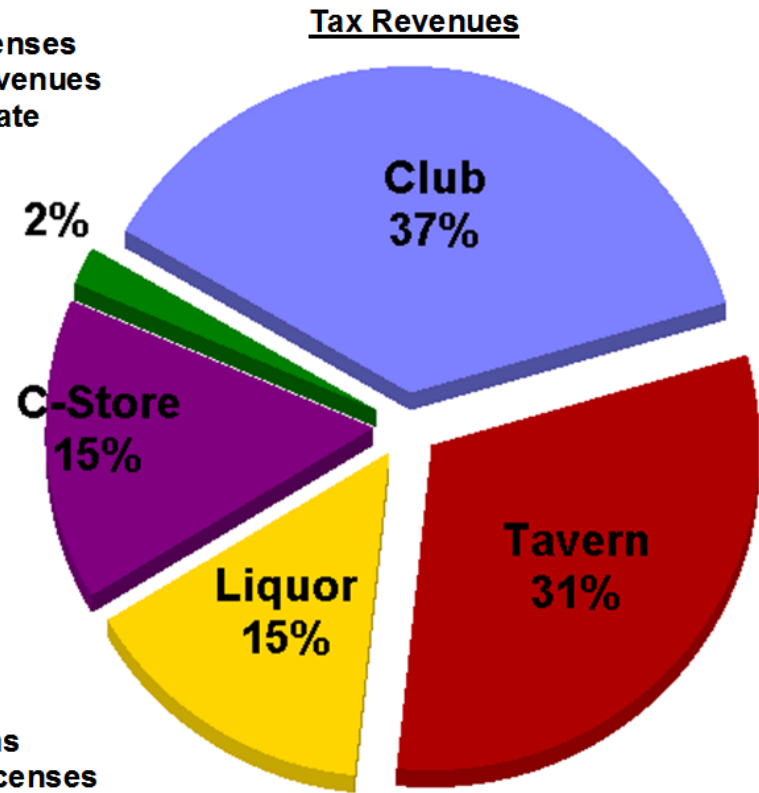


Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2019



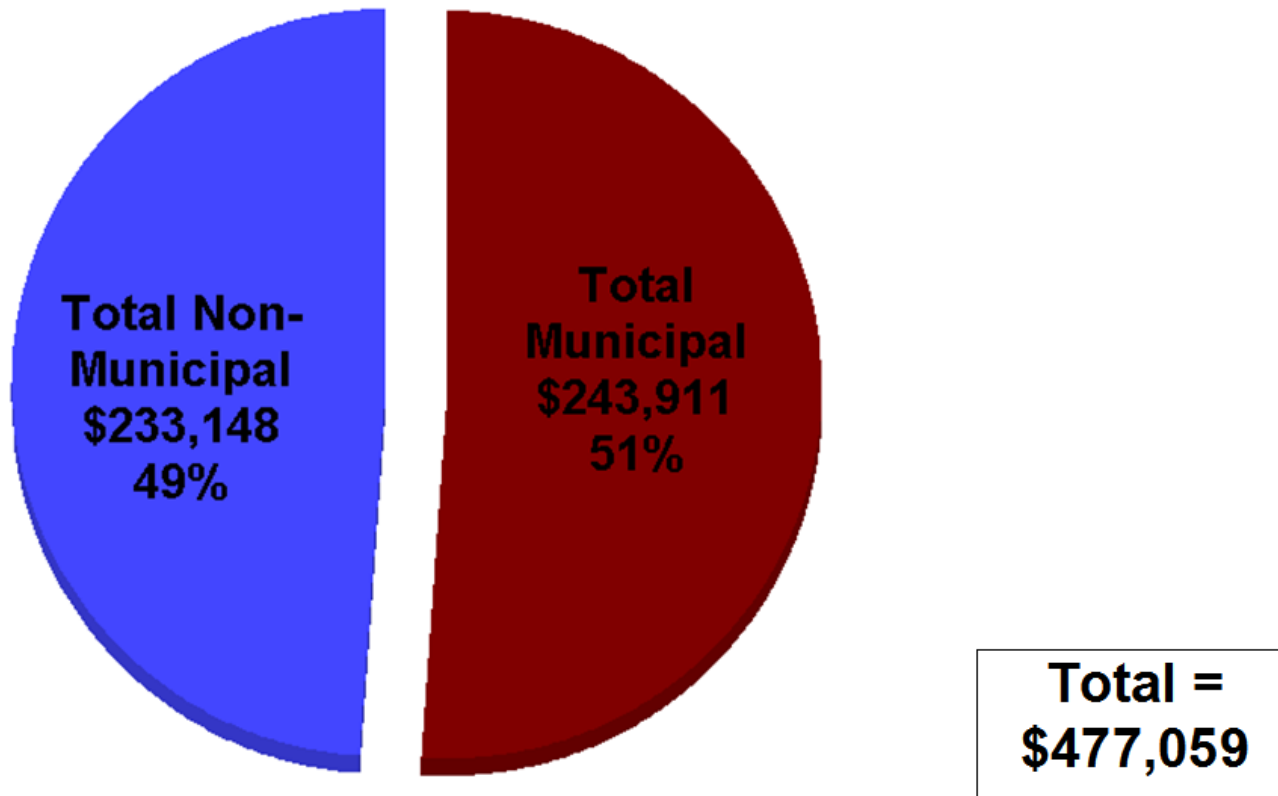
Liquor Stores
8.0% Of Licenses
15% Of Tax Revenues
40% Tax Rate

Clubs
32.0% Of Licenses
37% Of Tax Revenues
10% Tax Rate

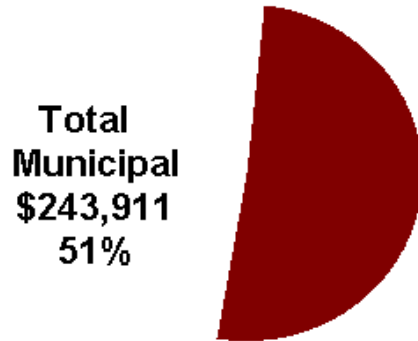


Taverns
30.7% Of Licenses
31% Of Tax Revenues
40% Tax Rate

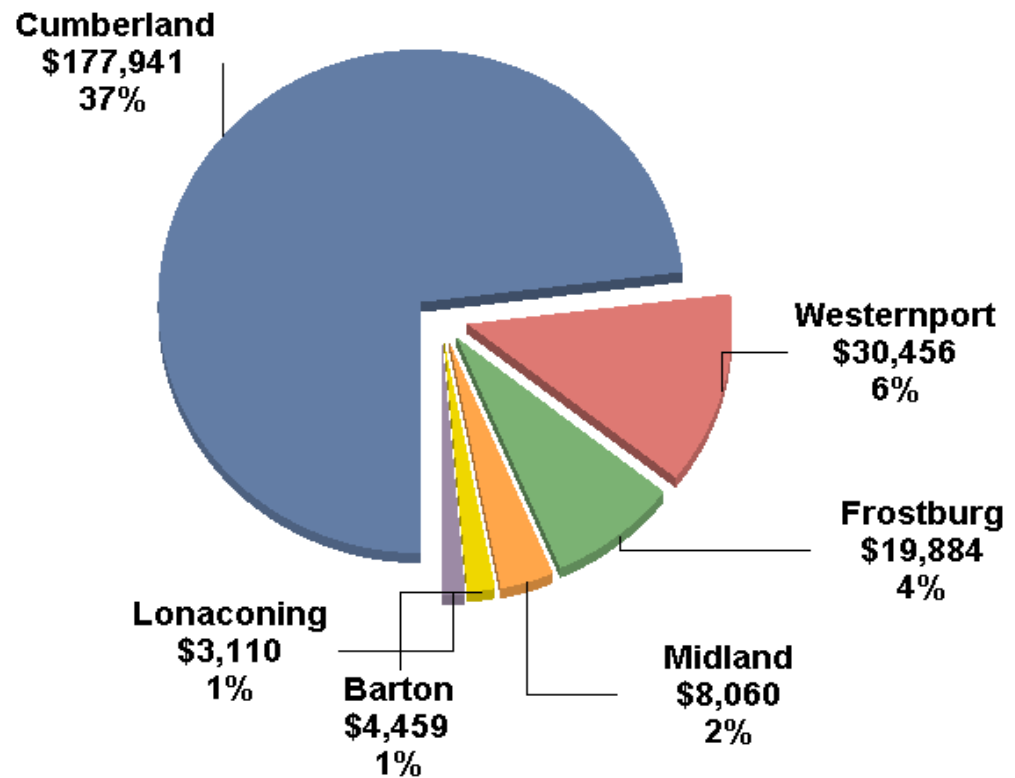
**Allegany County Paper Gaming Operator Tax
Revenues Municipal Versus Non-Municipal
Fiscal Year 2019**



Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2019



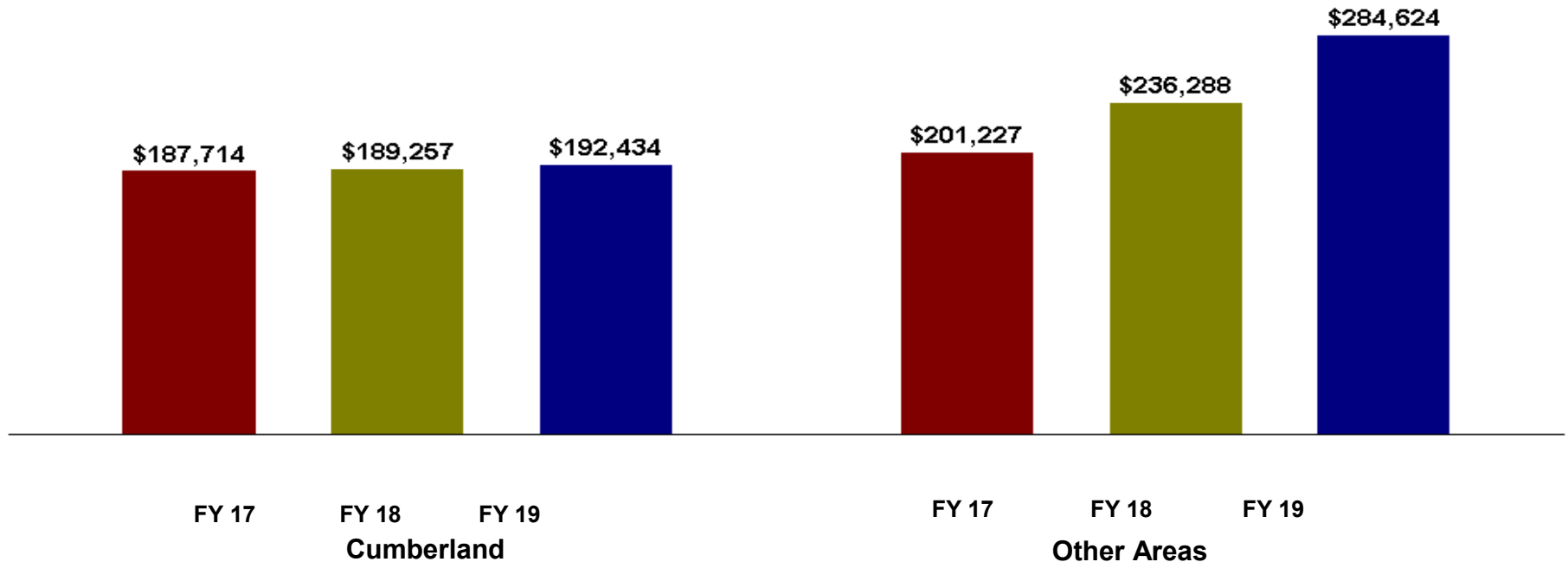
**Total Tax
Revenues =
\$477,059**



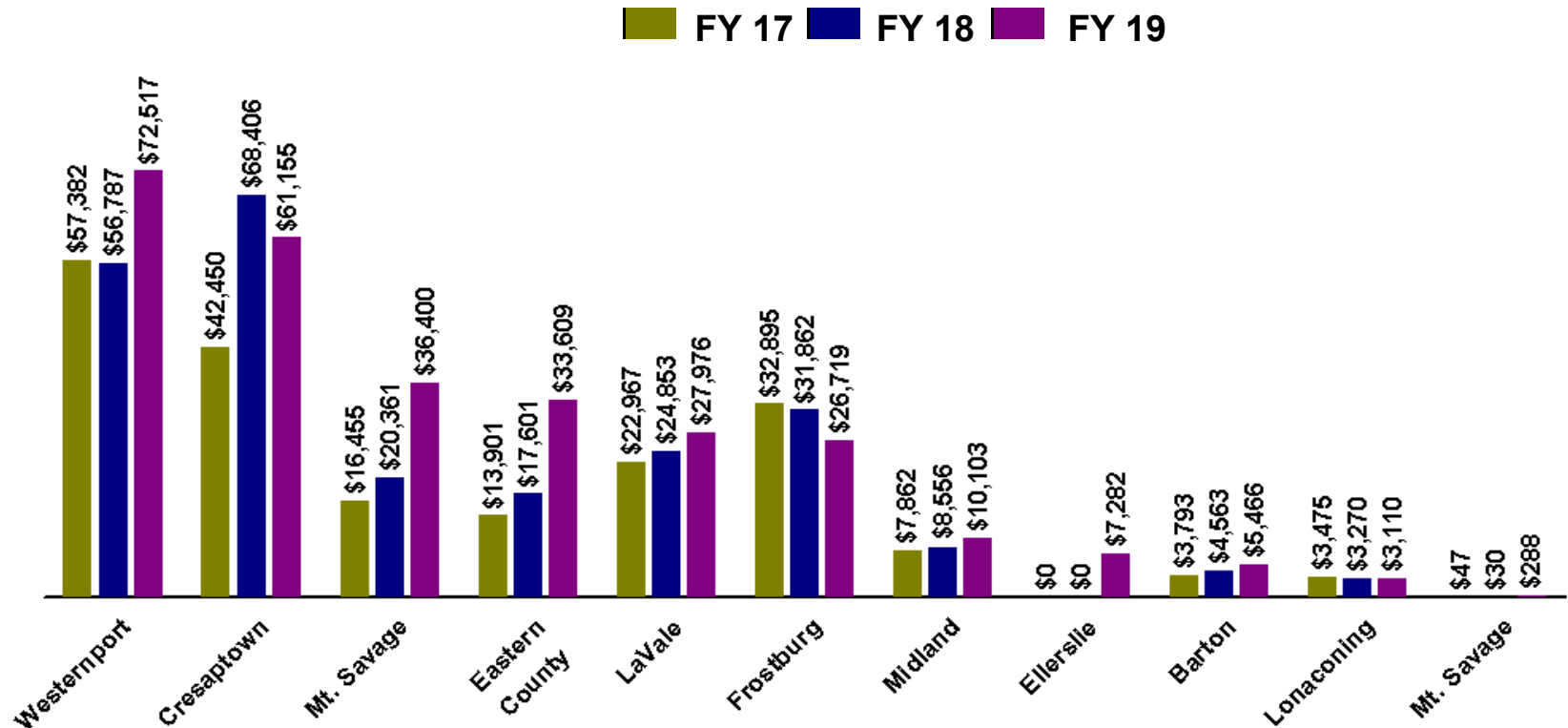
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2017 - 2019

**Difference Between
FY 19 and FY 18
\$3,177**

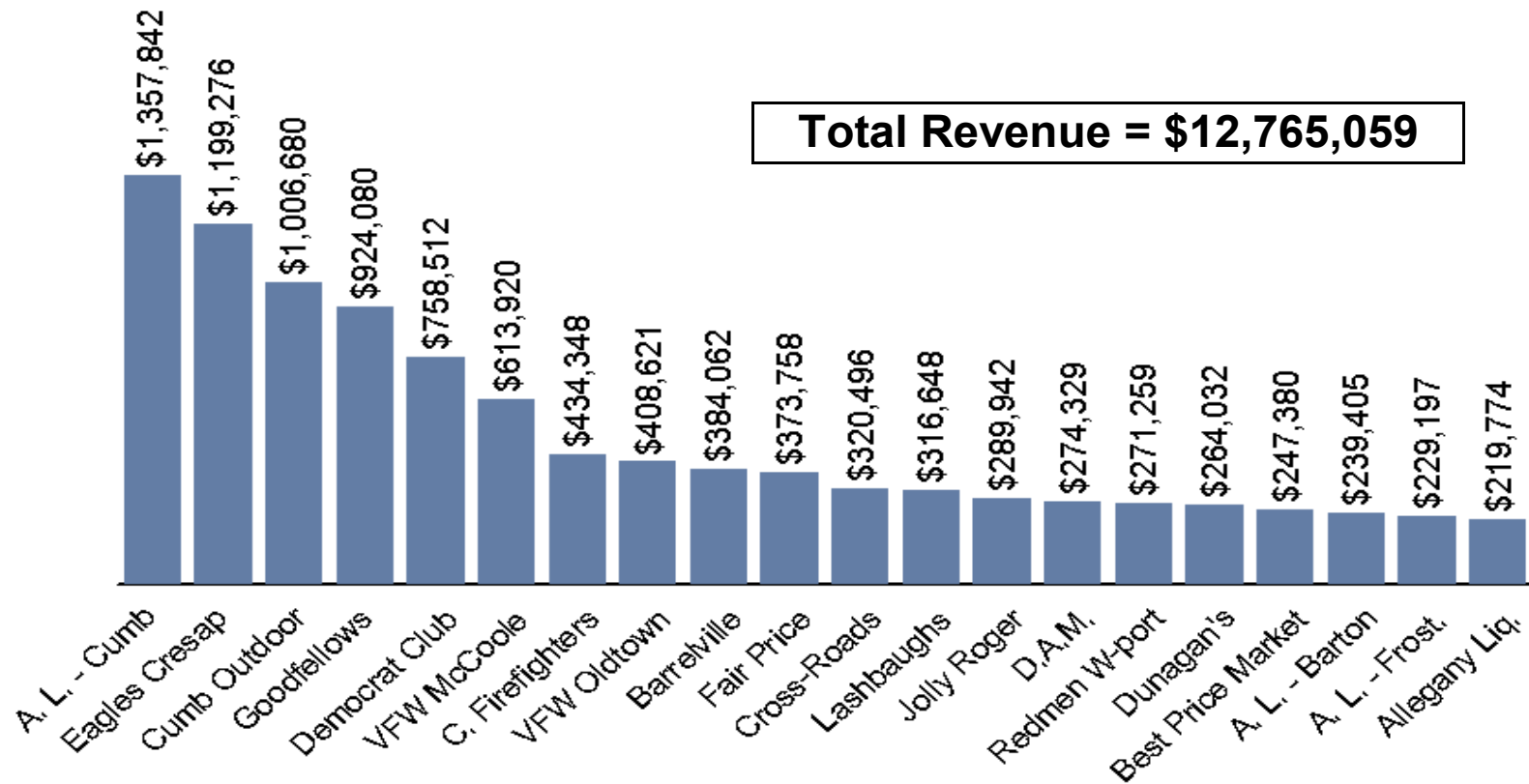
**Difference Between
FY 19 and FY 18
\$48,337**



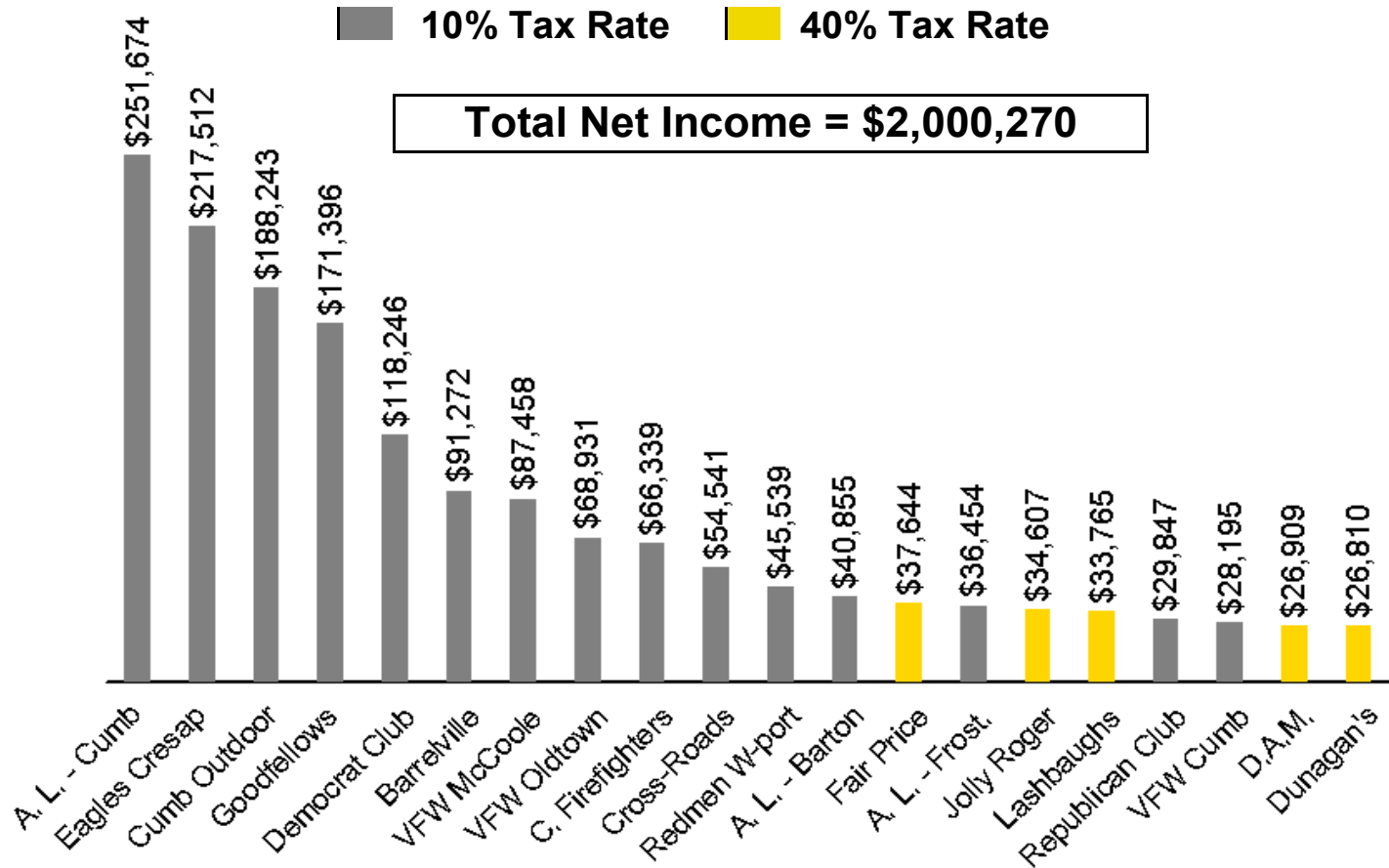
Allegany County Paper Gaming Operator Tax Revenues **Other Areas (Excludes Cumberland)** **Fiscal Years 2017 - 2019**



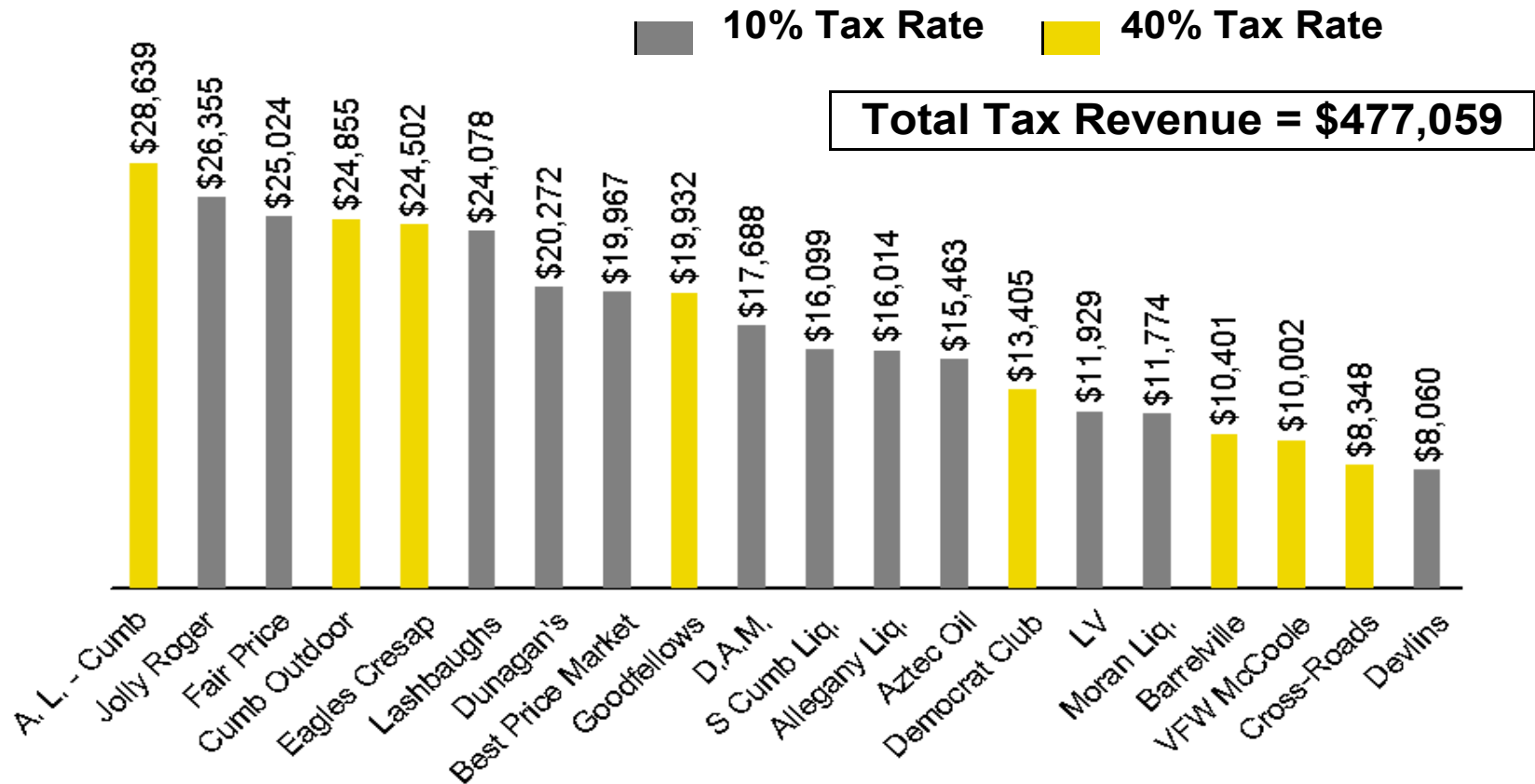
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2019



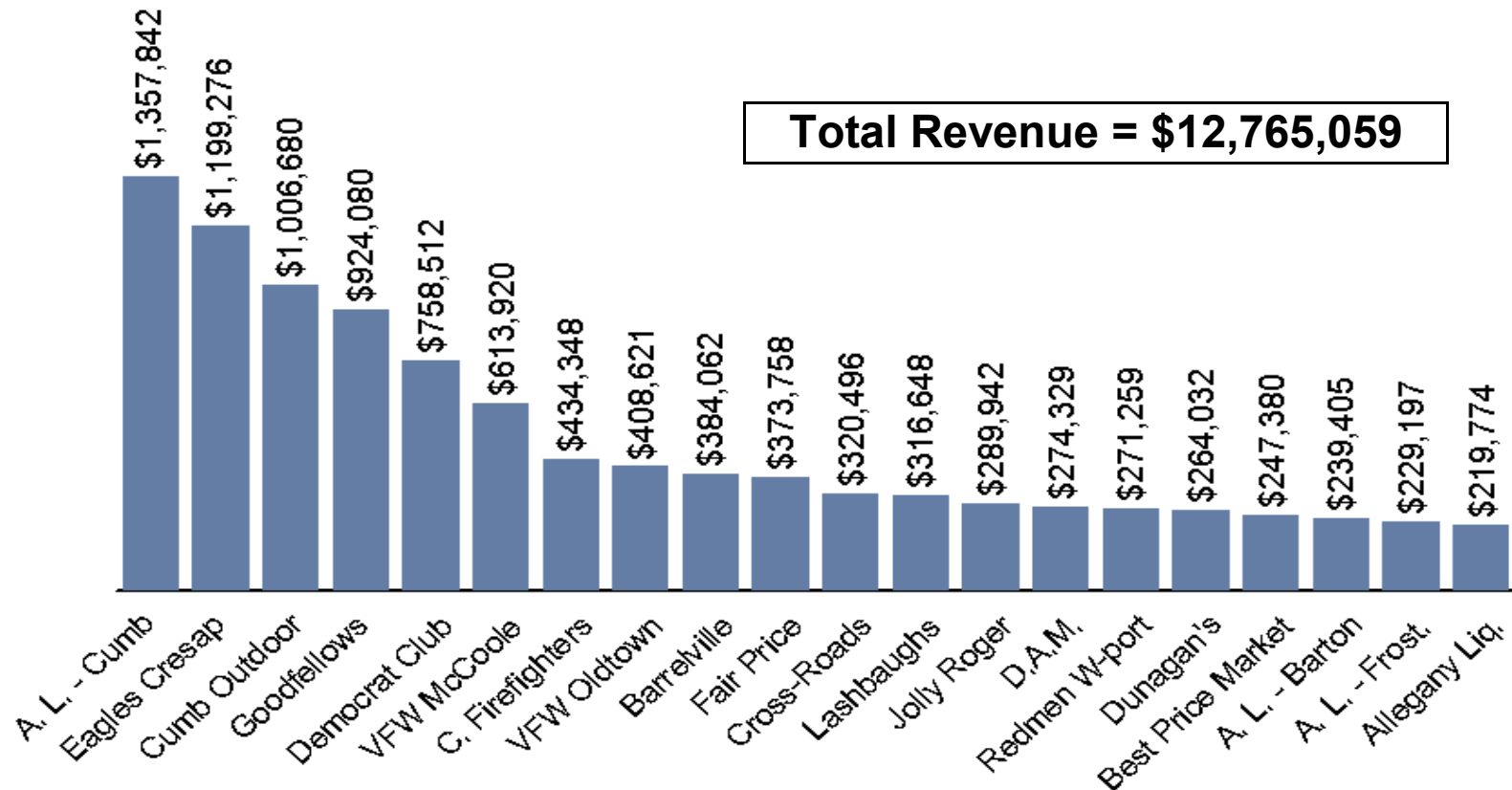
Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2019



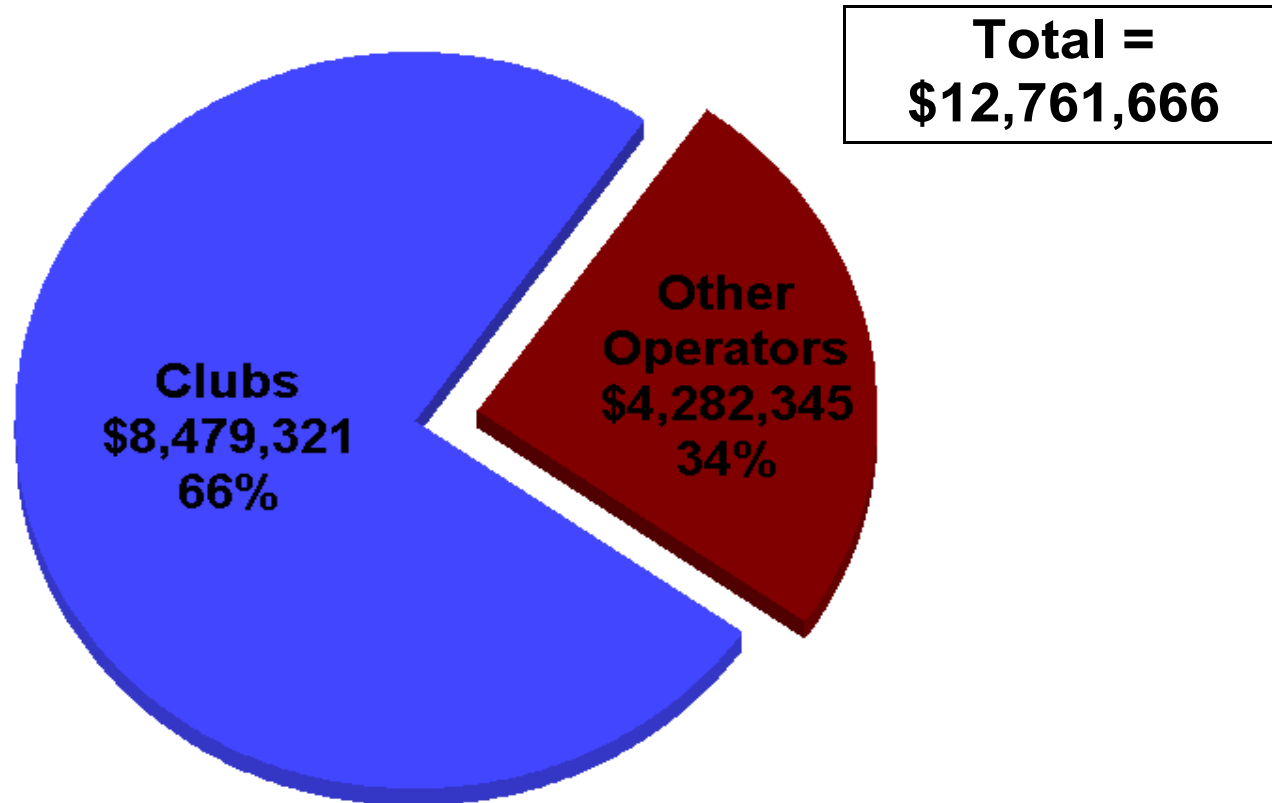
Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2019



Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2019

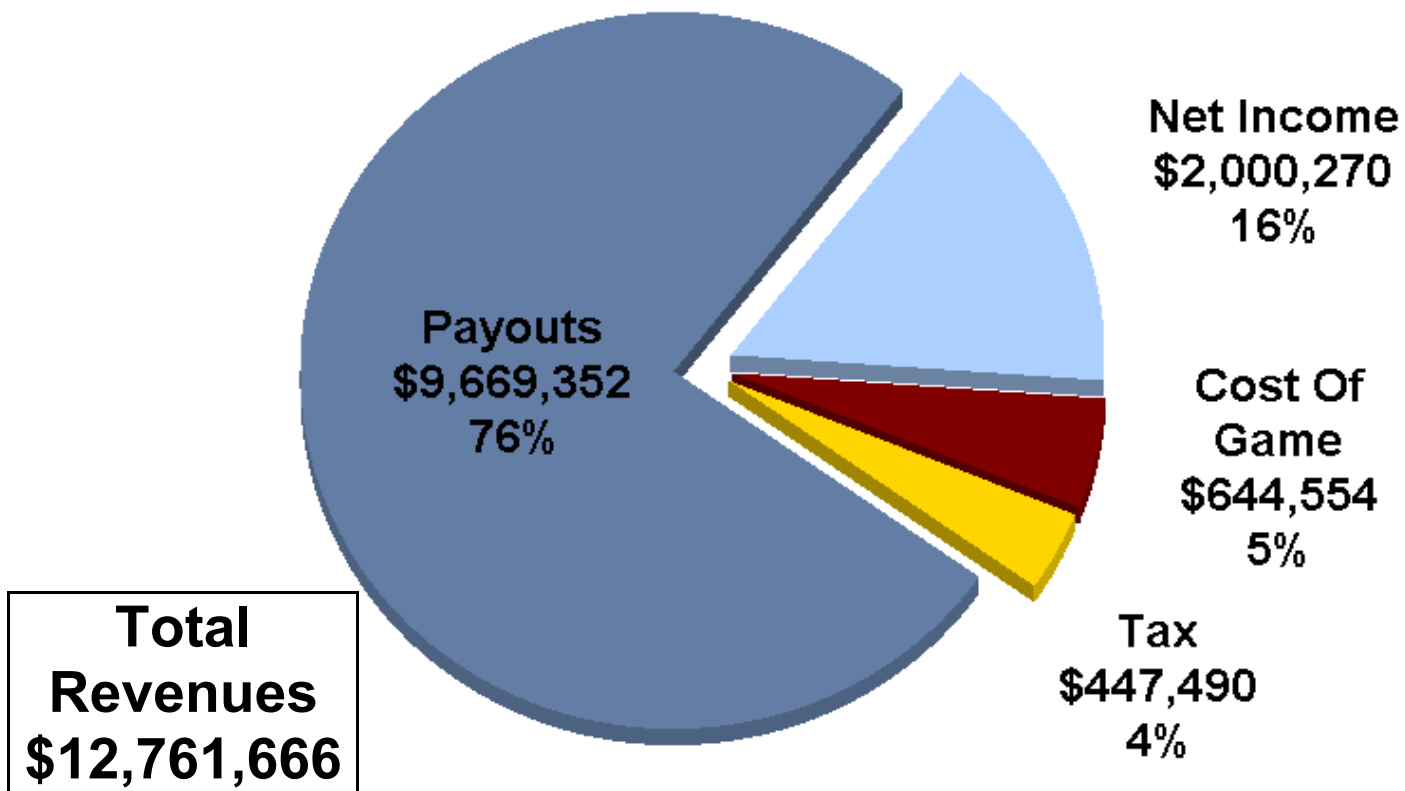


**Allegany County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2019**



Distribution of Operator Gaming Revenues* Fiscal Year 2019

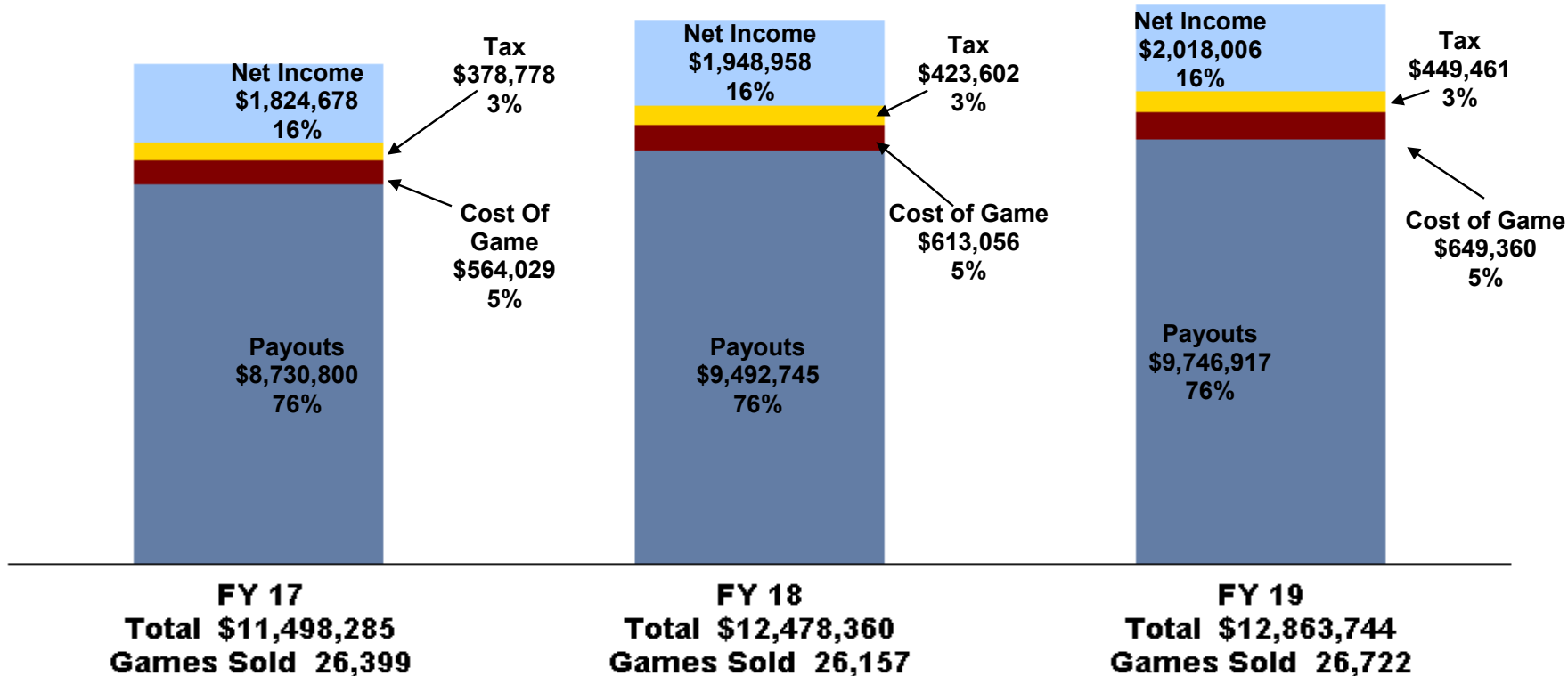
*Based on games started during fiscal year.



Distribution of Operator Gaming Revenues*

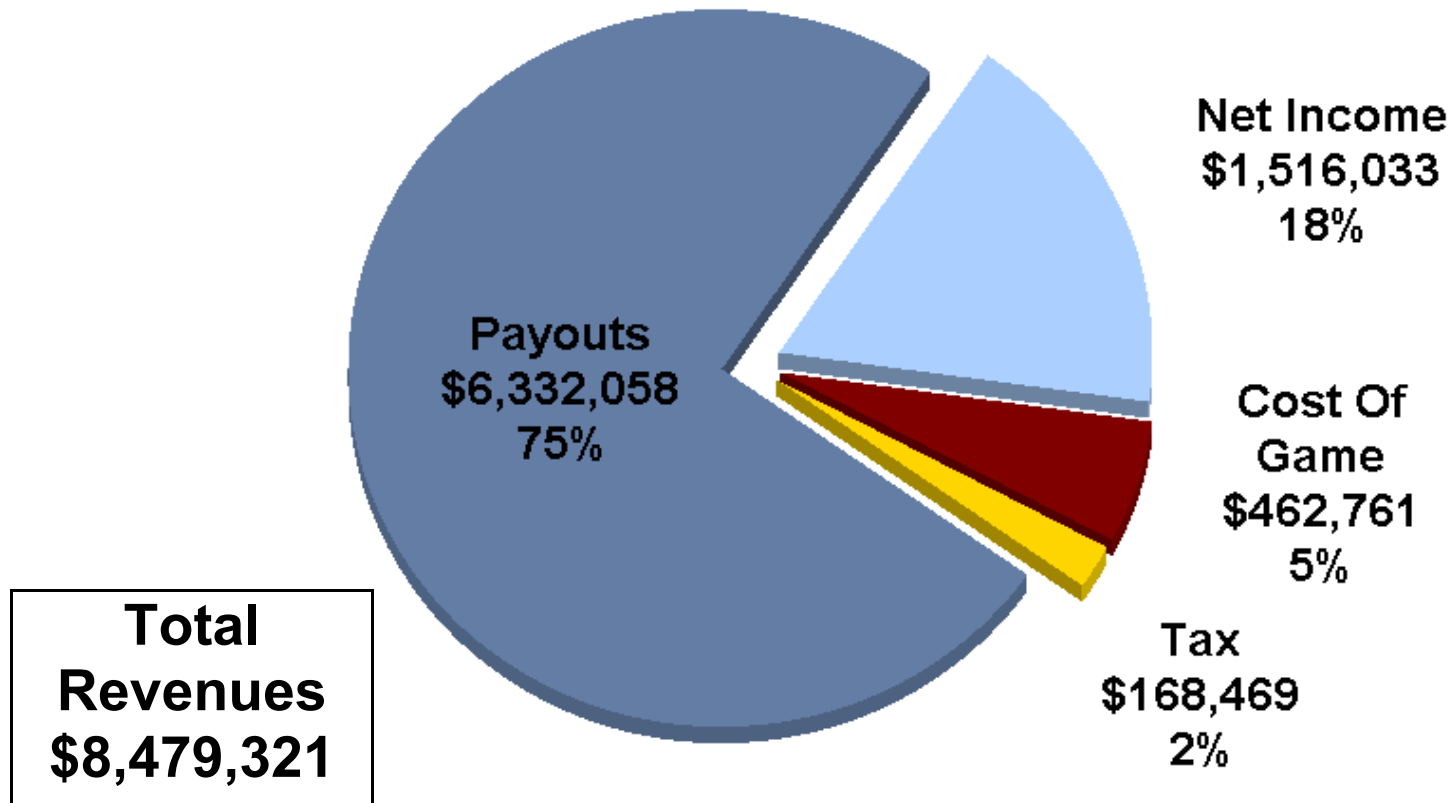
Fiscal Years 2017 - 2019

*Based on games started during fiscal year.



Distribution of Club Revenues* Fiscal Year 2019

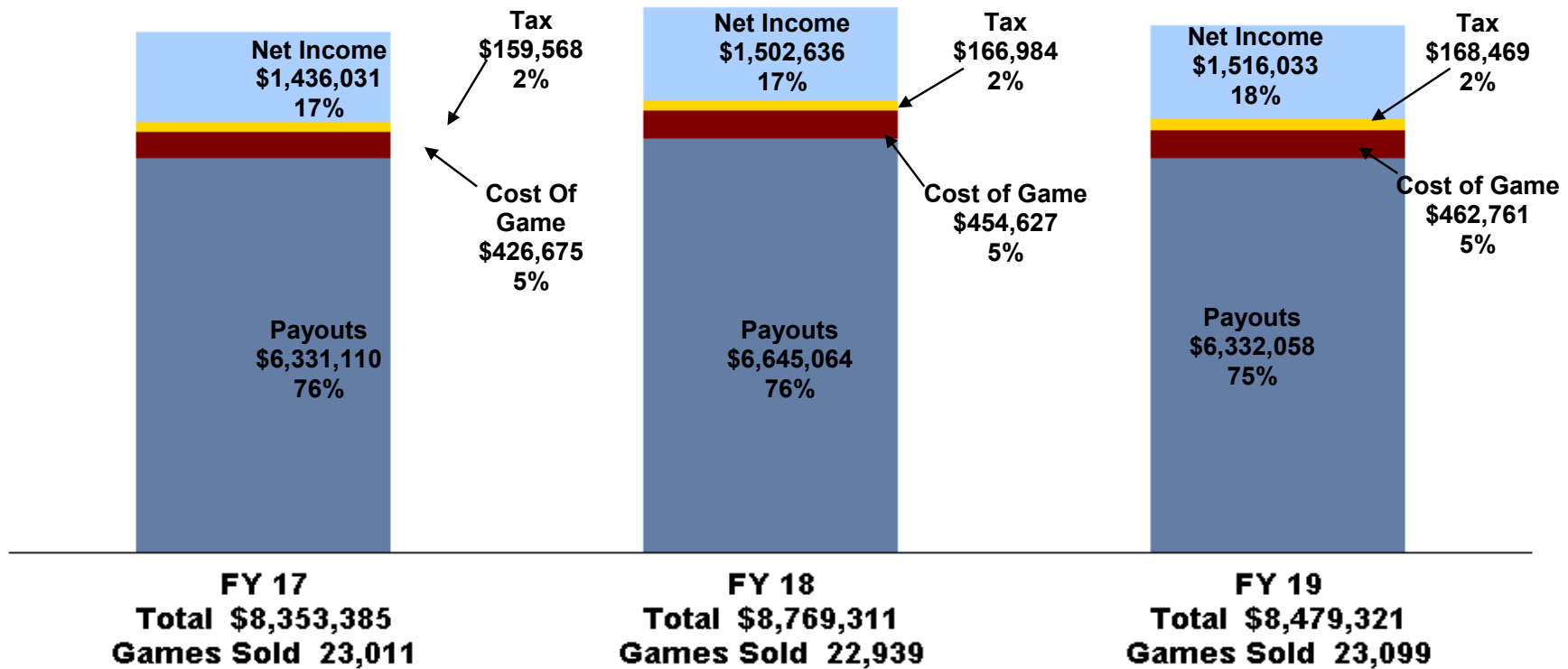
*Based on games started during fiscal year.



Distribution of Club Gaming Revenues*

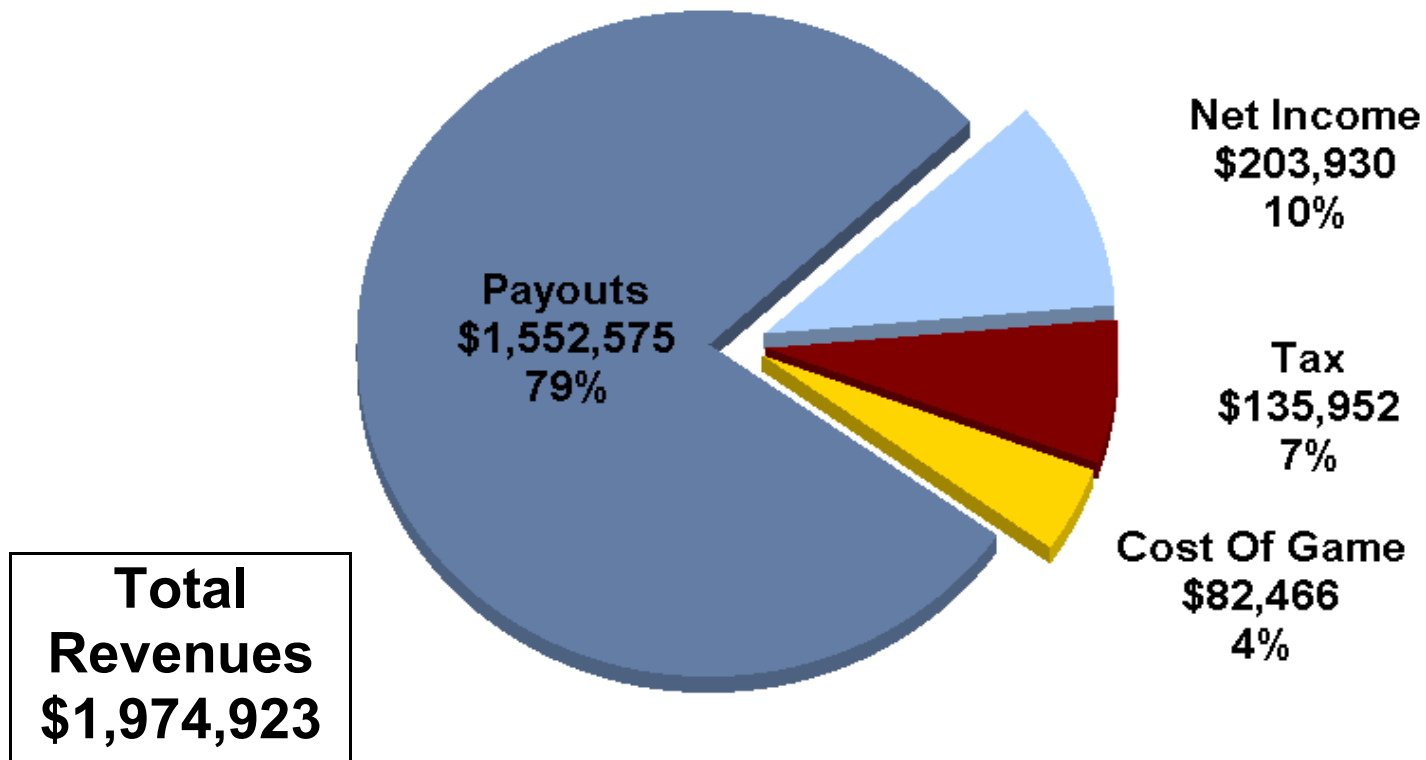
Fiscal Years 2017 - 2019

*Based on games started during fiscal year.



Distribution of Tavern Revenues* Fiscal Year 2019

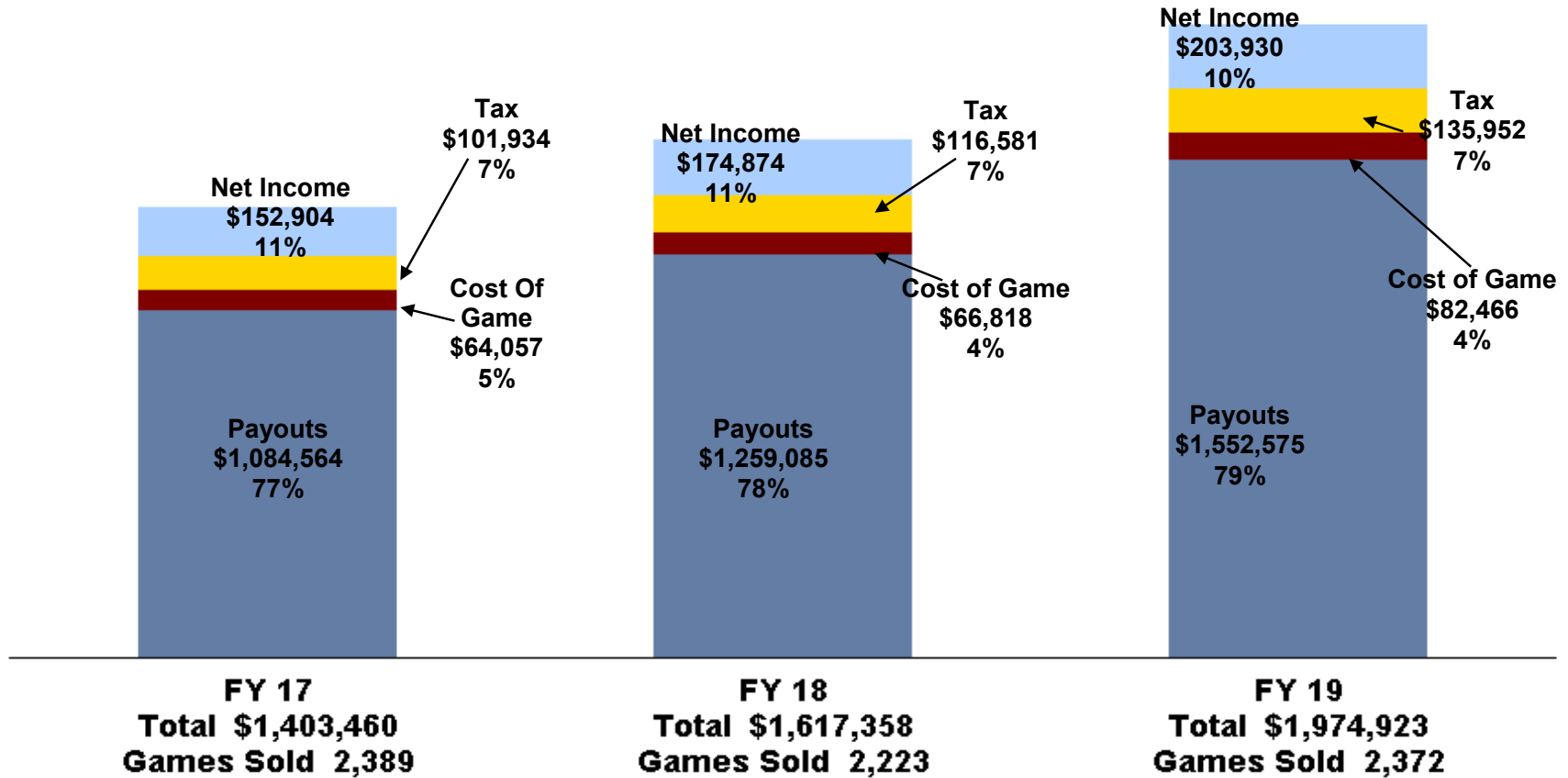
*Based on games started during fiscal year.



Distribution of Tavern Gaming Revenues*

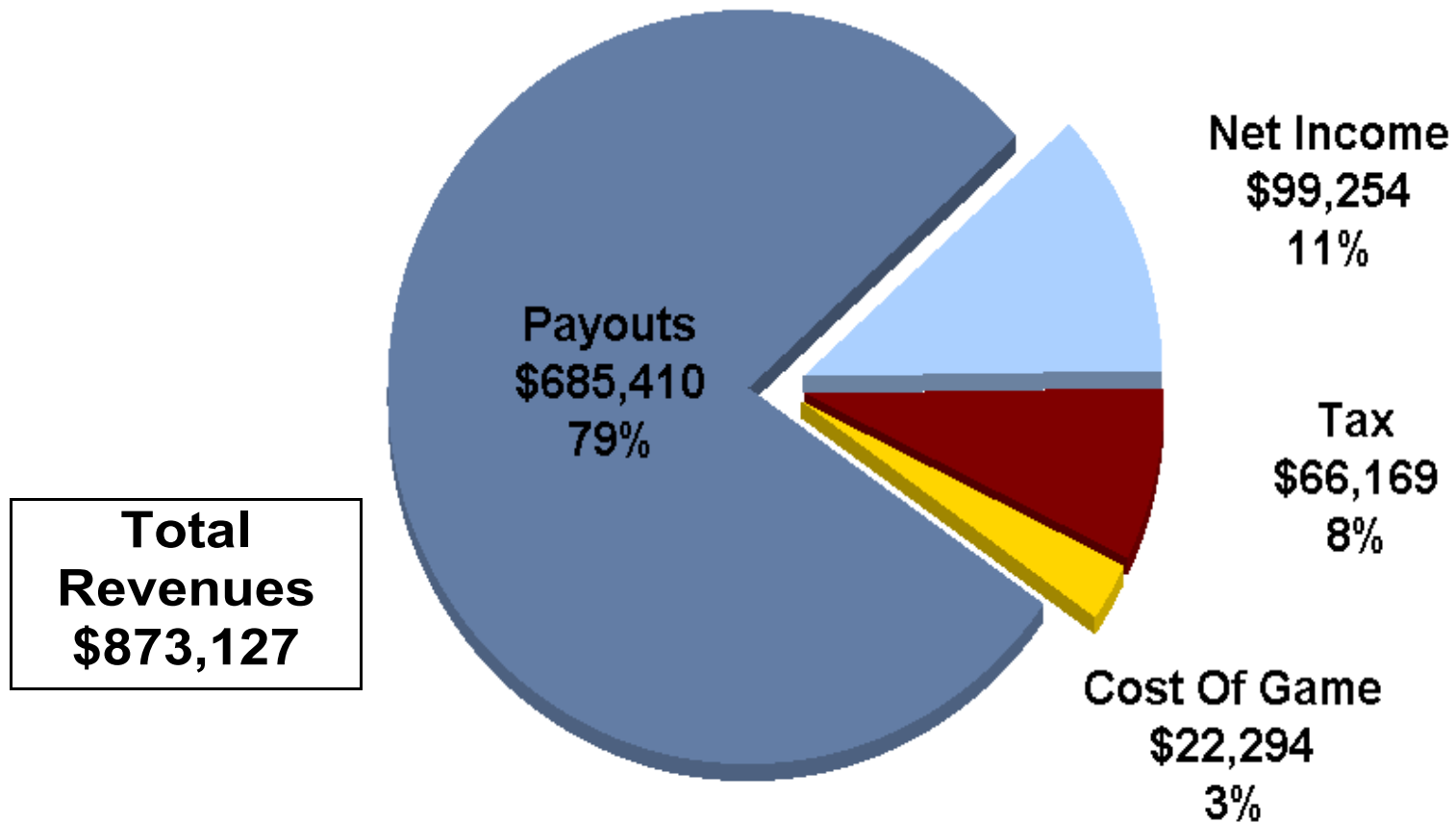
Fiscal Years 2017 - 2019

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2019

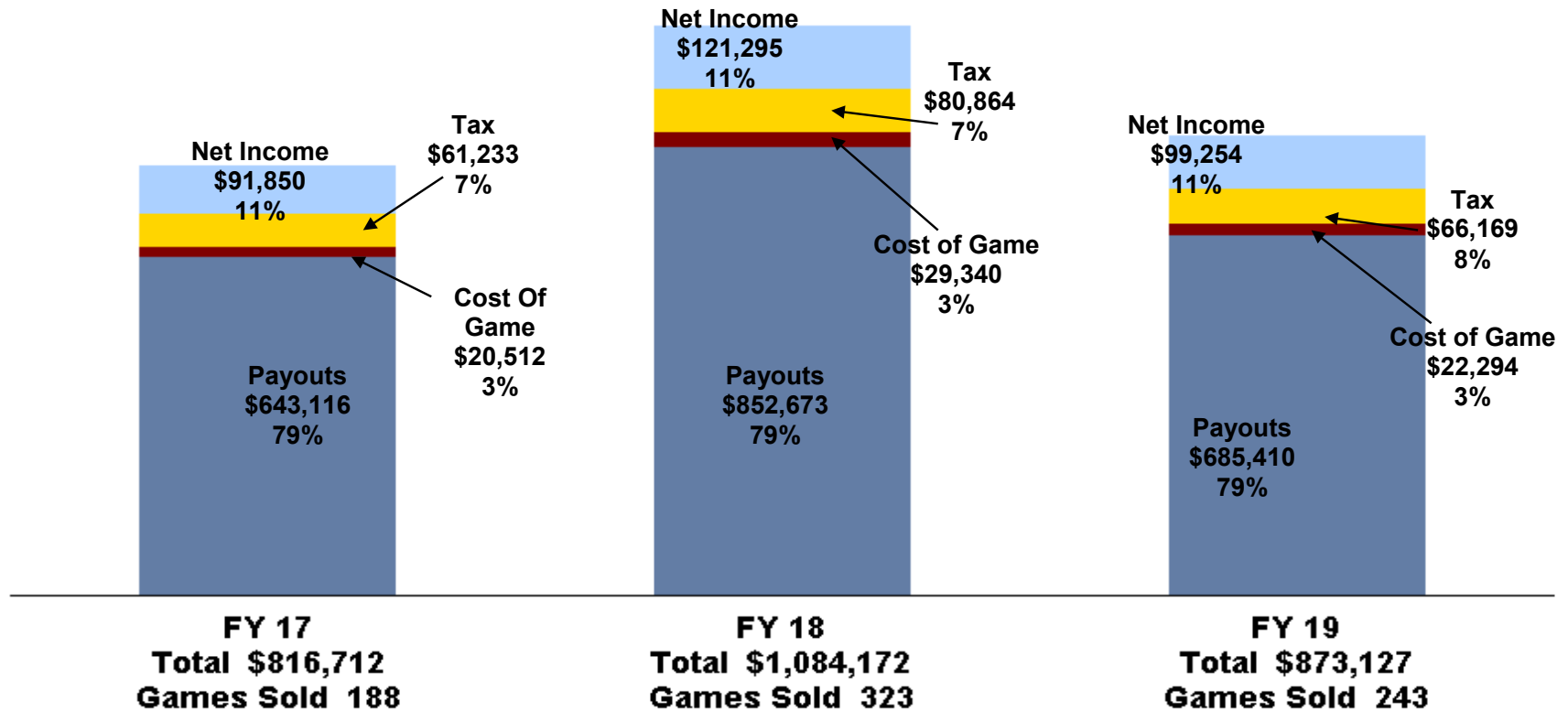
*Based on games started during fiscal year.



Distribution of Liquor Store Revenues*

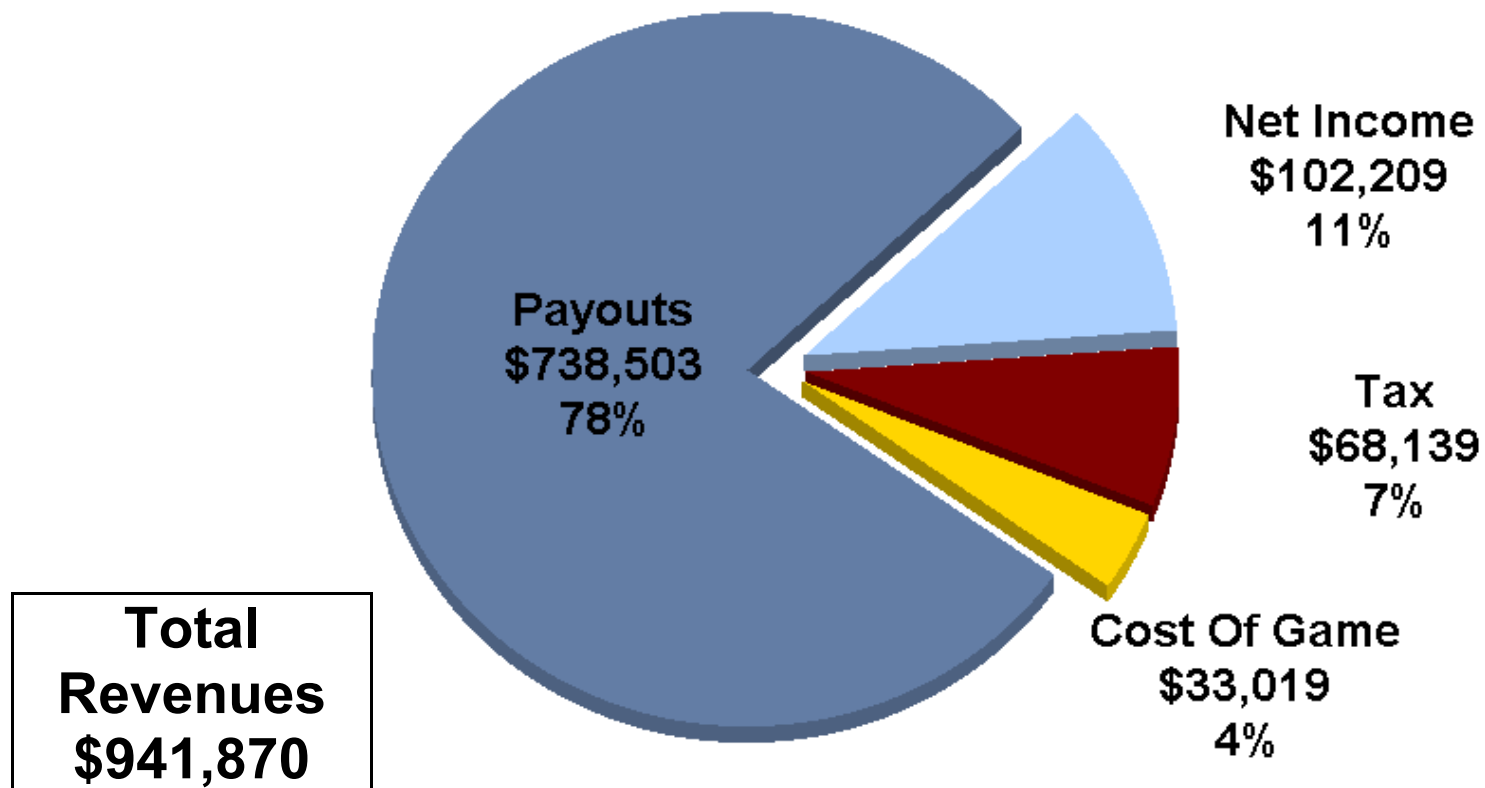
Fiscal Years 2017 - 2019

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2019

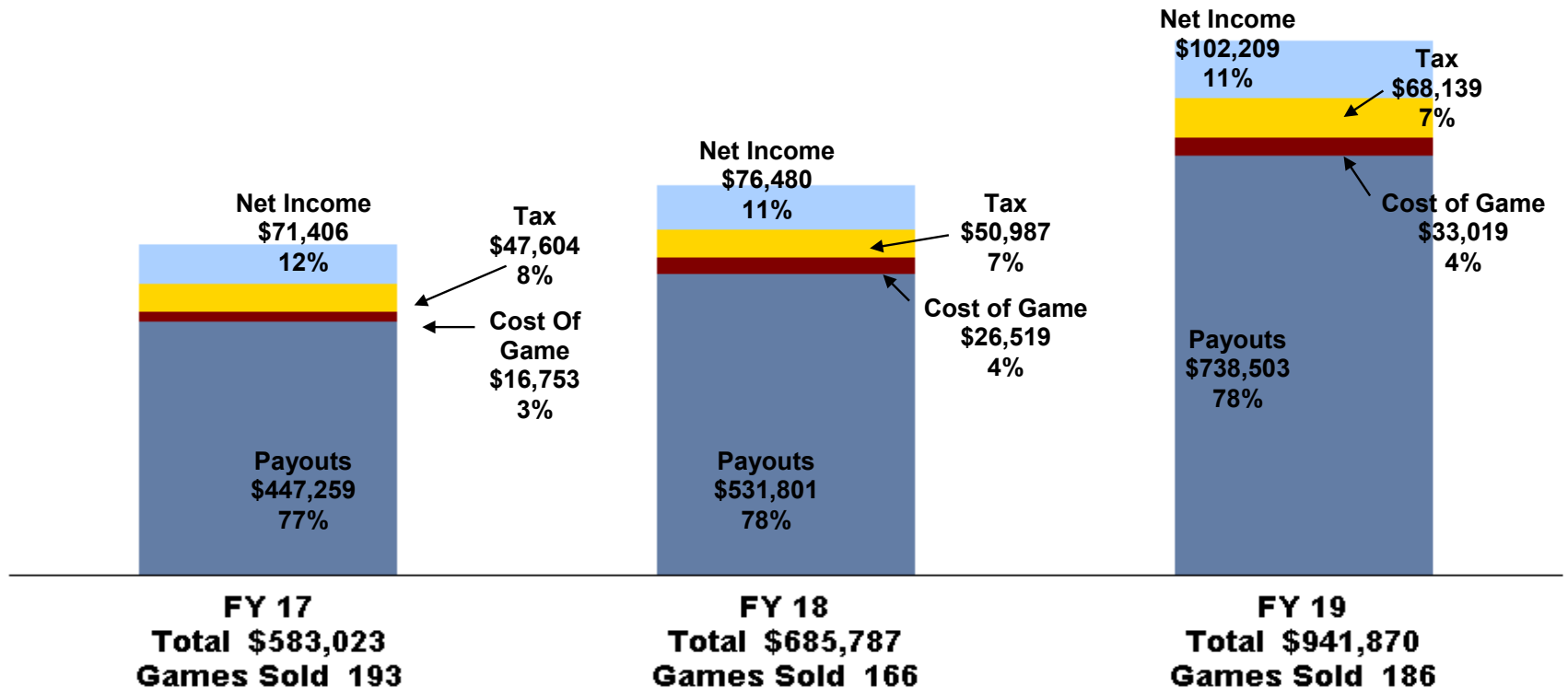
*Based on games started during fiscal year.



Distribution of Convenience Store Revenues*

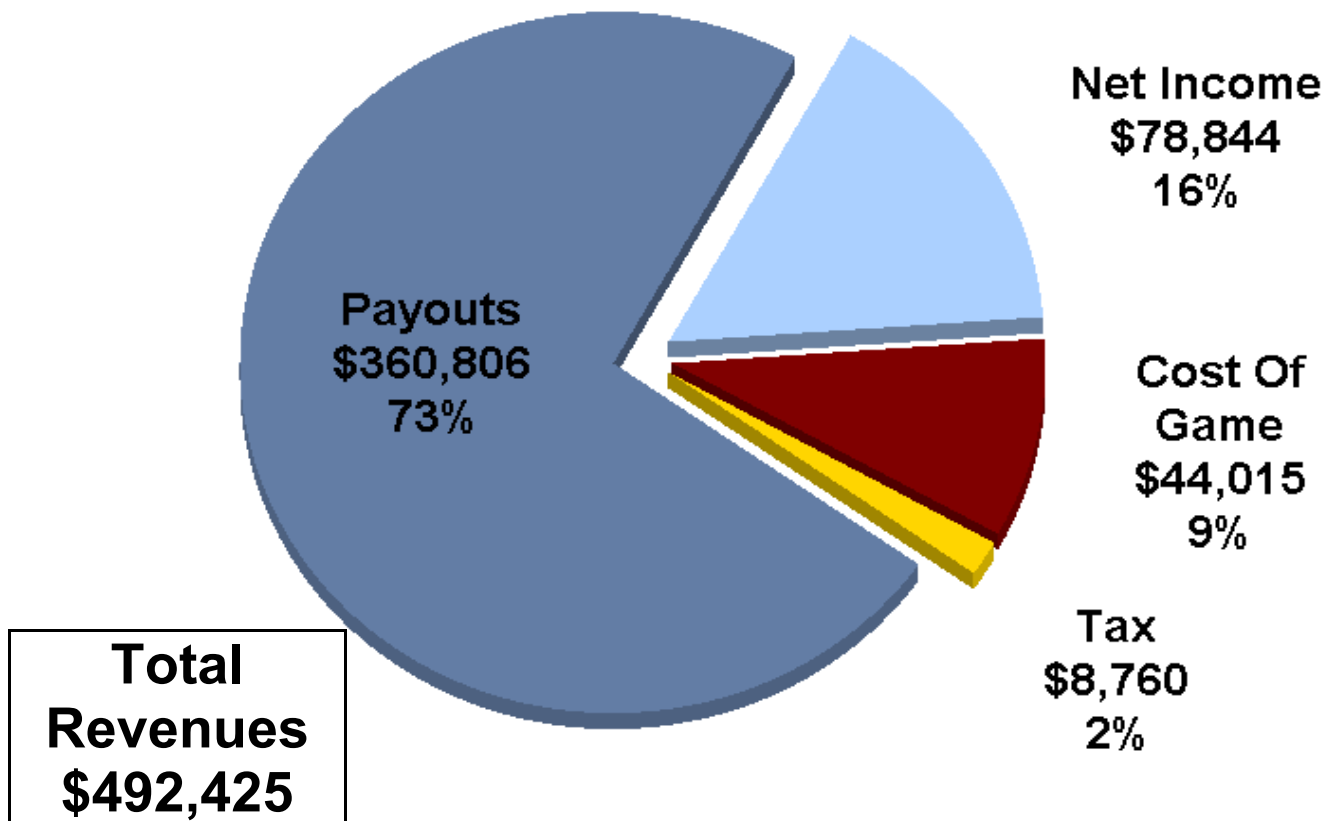
Fiscal Years 2017 - 2019

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Year 2019

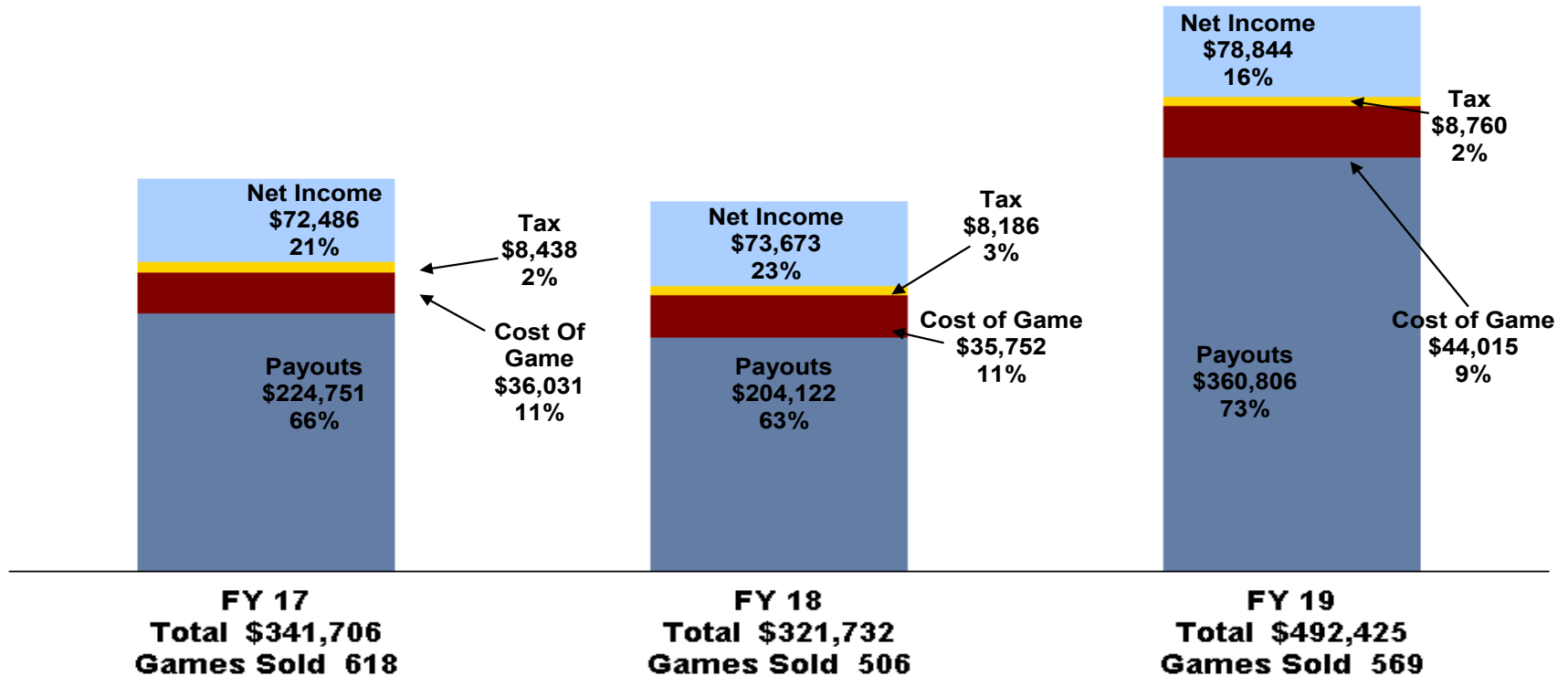
*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues*

Fiscal Years 2017 - 2019

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2016 - 2019

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
Inspections	644	689	637
Number of Operators	60	62	58
Each Operator Inspected	10.7	11.1	11.0
Each Operator Inspected Monthly	0.9	0.9	0.9

Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area on the same day except in Cumberland. Cumberland has approximately 34% of the operators.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. A random inspection insures no one operator expects an inspection on a fixed schedule.

Inspections are conducted randomly every day of the week. The inspections have been fairly equally divided across the days of the week.

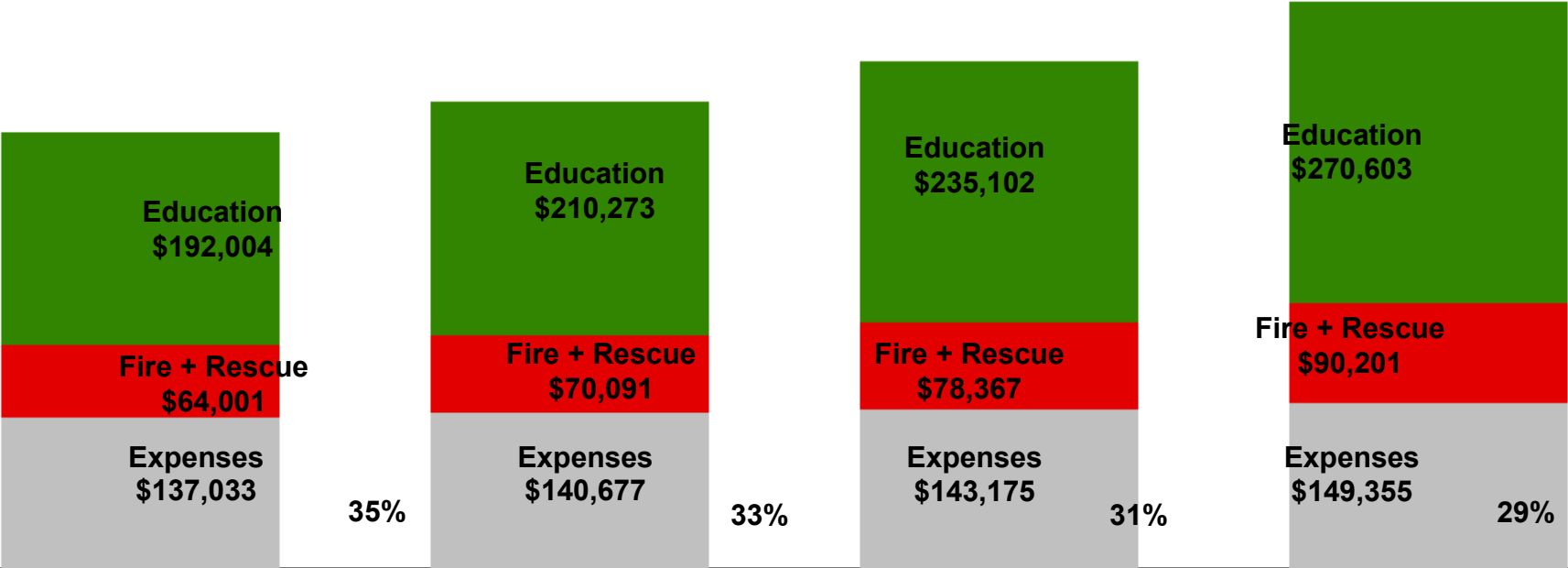
**Allegany County Paper Gaming Fund Distribution
Fiscal Years 2016 - 2019**

\$393,038

\$421,041

\$456,645

\$510,159



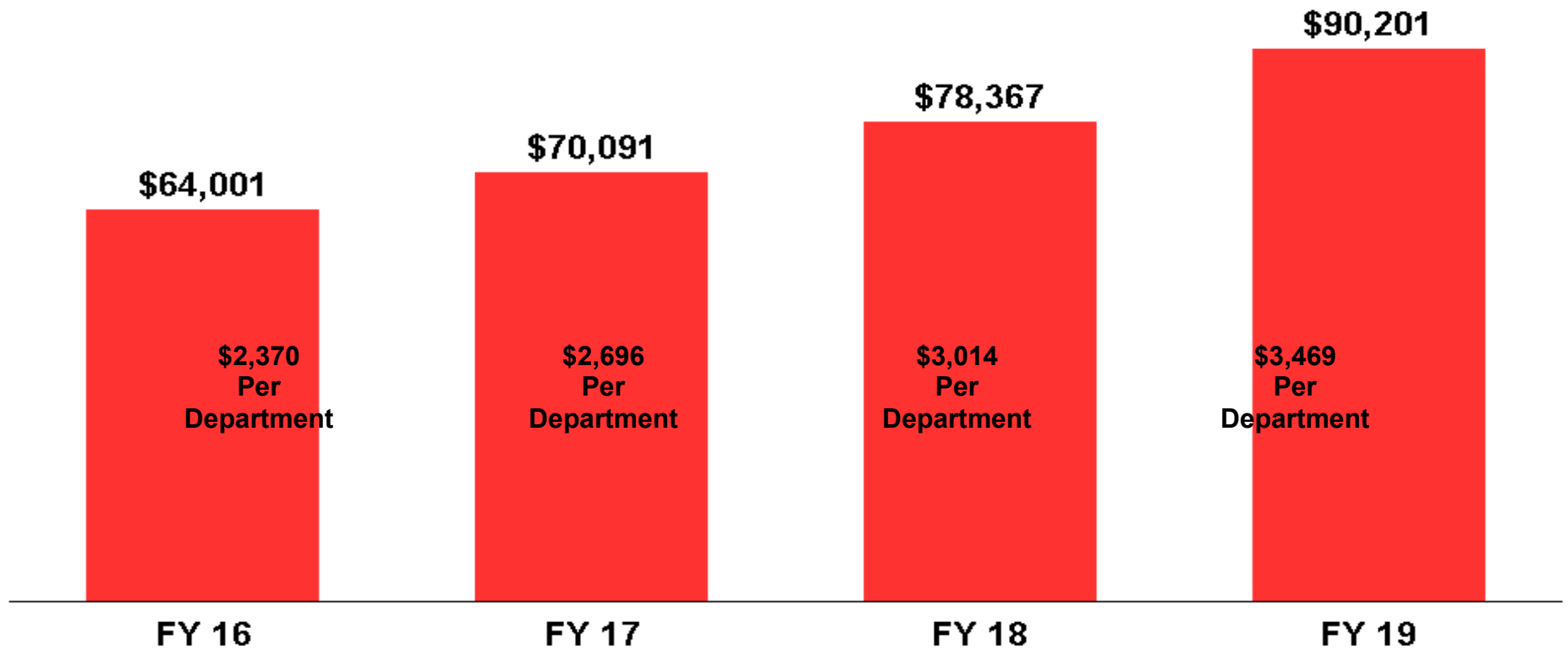
FY 16

FY 17

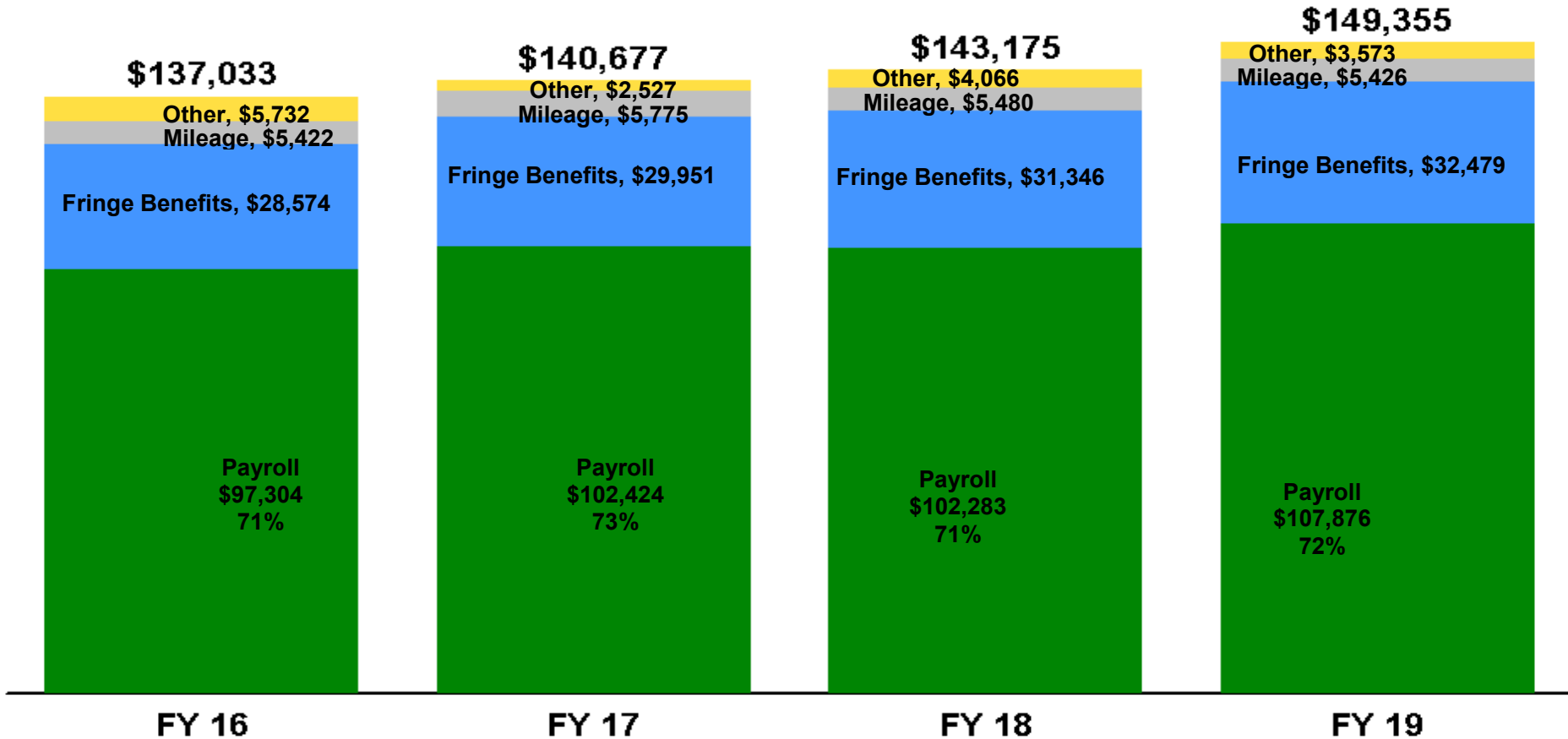
FY 18

FY 19

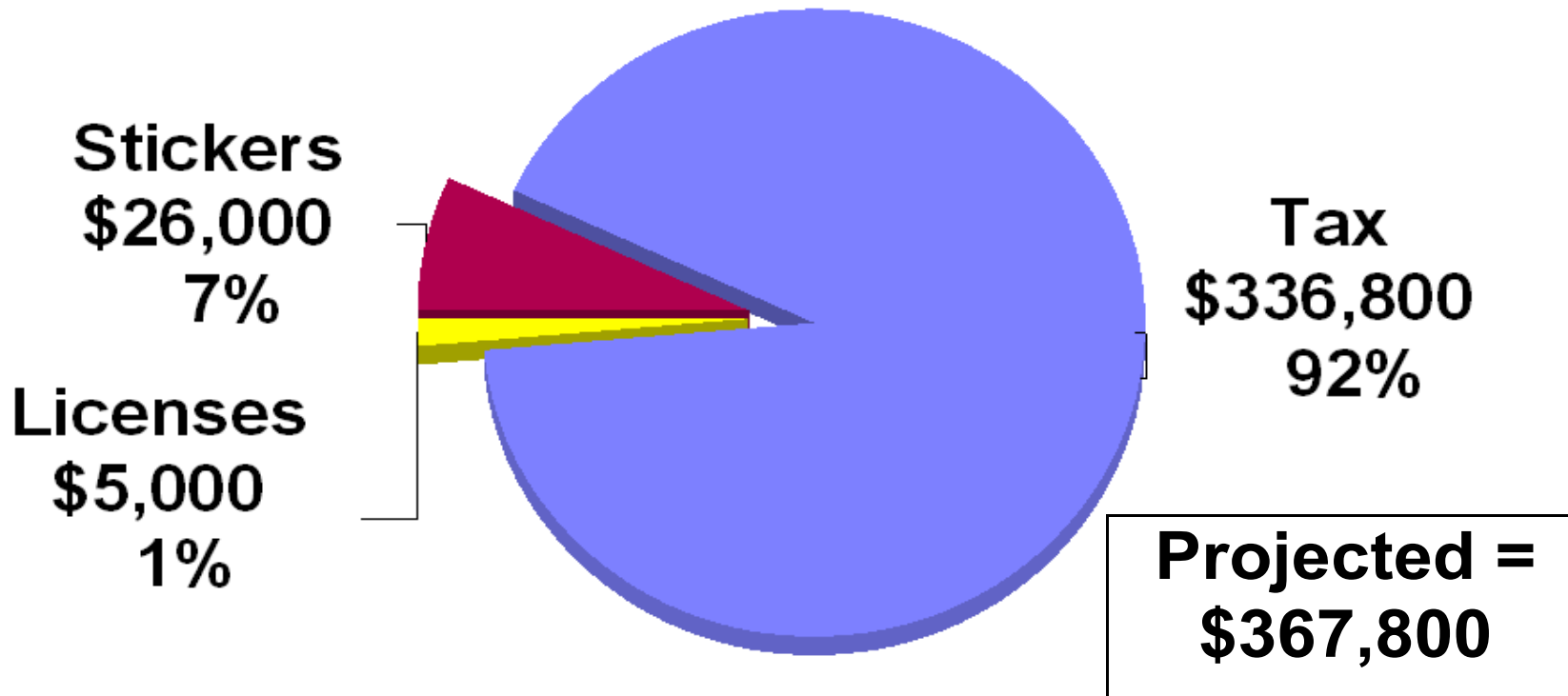
Fire Allocations From The Paper Gaming Fund Fiscal Years 2016 - 2019



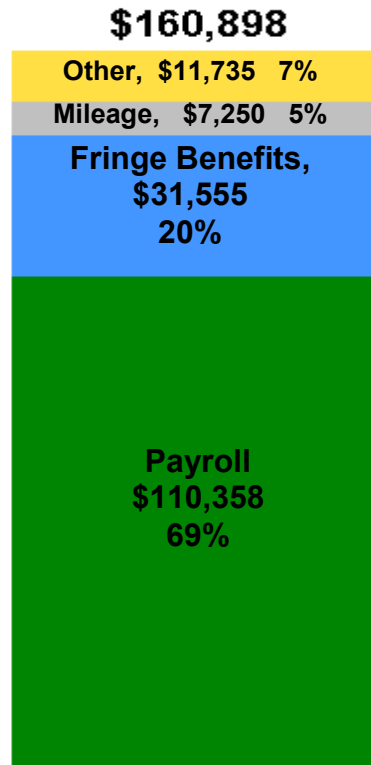
Expenses For Allegany County Gaming Office Fiscal Years 2016 - 2019



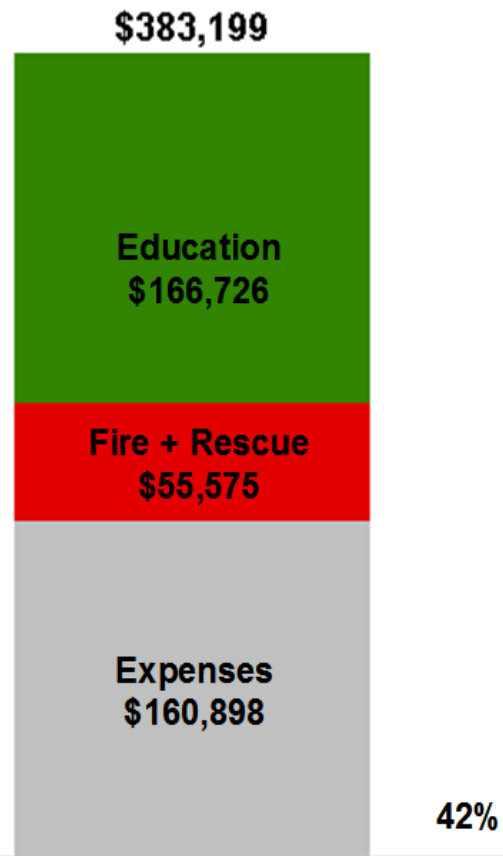
Projected Allegany County Gaming Fund Revenues Fiscal Year 2018



Projected Expenses For Allegany County Gaming Office Fiscal Year 2020



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2020



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org