

ALLEGANY COUNTY GAMING

2020

Fiscal Year 2020 Summary



Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2020

History

The Allegany County Gaming Office was created in 2003 as a self-support unit Responsible to the Finance Office of the Allegany County Government. The Authority to operate the Paper Gaming Officer and to guide it's function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from proceeds for allocation to Education and Fire and Rescue Unit.

Fiscal Year 2020

This presentation only depicts revenues and trends for the past three years. Budget revenue projection for this year are identified below. One caveat to keep remember the Covid – 19 idled the Clubs and Taverns mid-March and Liquor Stores and Convenience Stores also shows lack of revenue because lack of patronage. This unexpected event could not be foretold in our revenue projections.

Projections:

Gaming Taxes: \$384,000

Tax Stickers: \$ 26,000

Wholesaler Licenses: \$ 5,000

Totals: \$415,000

Actual:

Gaming Taxes: \$344,341

Tax Stickers: \$ 21,000

Wholesaler License \$ 5,000

Totals: \$370,441

This report indicates an overall decrease of Gaming Revenues of (\$44,539) or 12% from last year.

Convenience Store Operator Revenues were down (\$16,997) for a decrease of 31% ending with a total of \$54,013 for the year.

Club Revenues were down (\$42,825) for a decrease of 32% ending with a total of \$135,273 for the year.

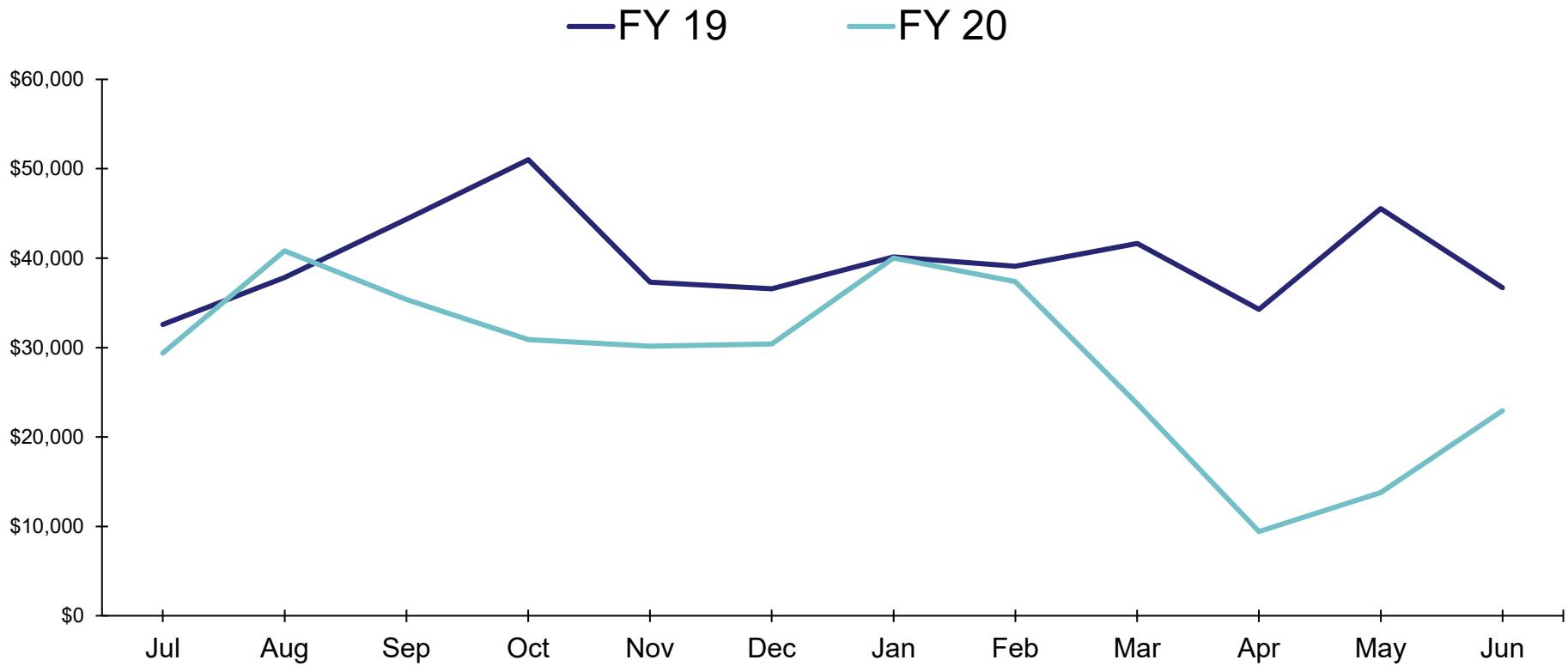
Tavern Revenues were down (\$46,199) for a decrease of 46% with a total of \$101,225 for the year.

Liquor Store Revenues were down (\$18,456) for a decrease of 36% ending with a total of \$52,555 for the year.

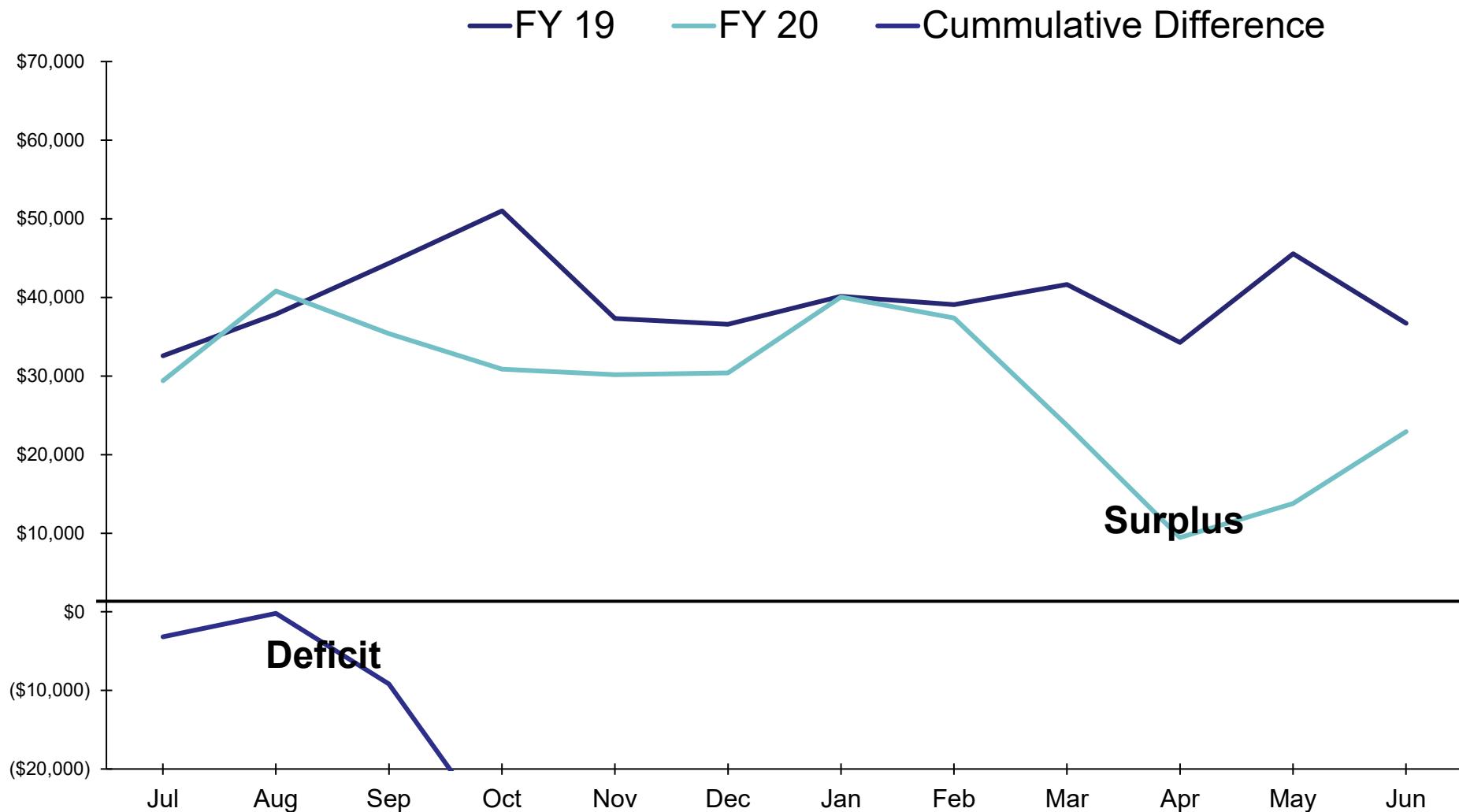
Temporary Operator Revenues were down (\$8,262) for a decrease of 747% with a total of \$1,276 for the year.

Allocation for Education is \$163,441 for a decrease of (\$106,877) of 65% and 27 Volunteer Fire Units will be allocated a shared sum of \$54,575 for the year.

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 20 Versus FY 19



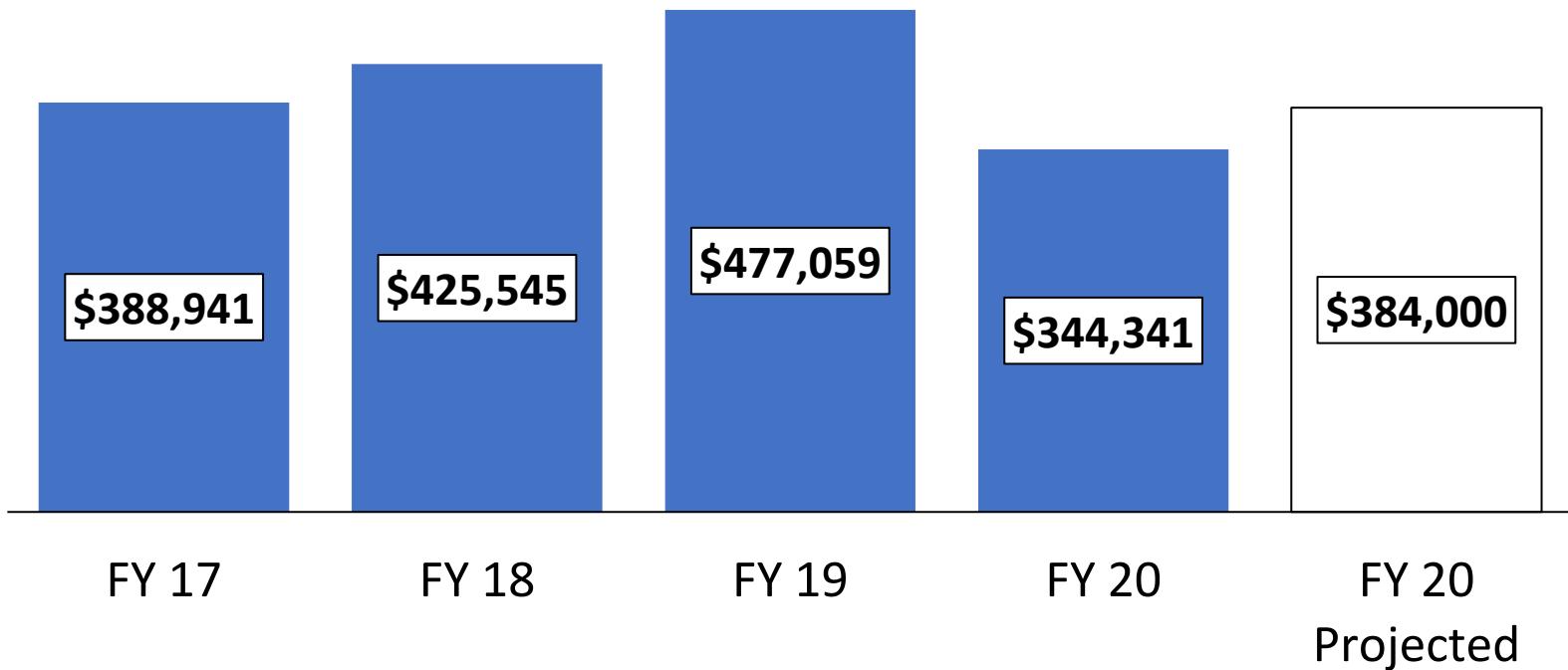
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 20 Versus FY 19



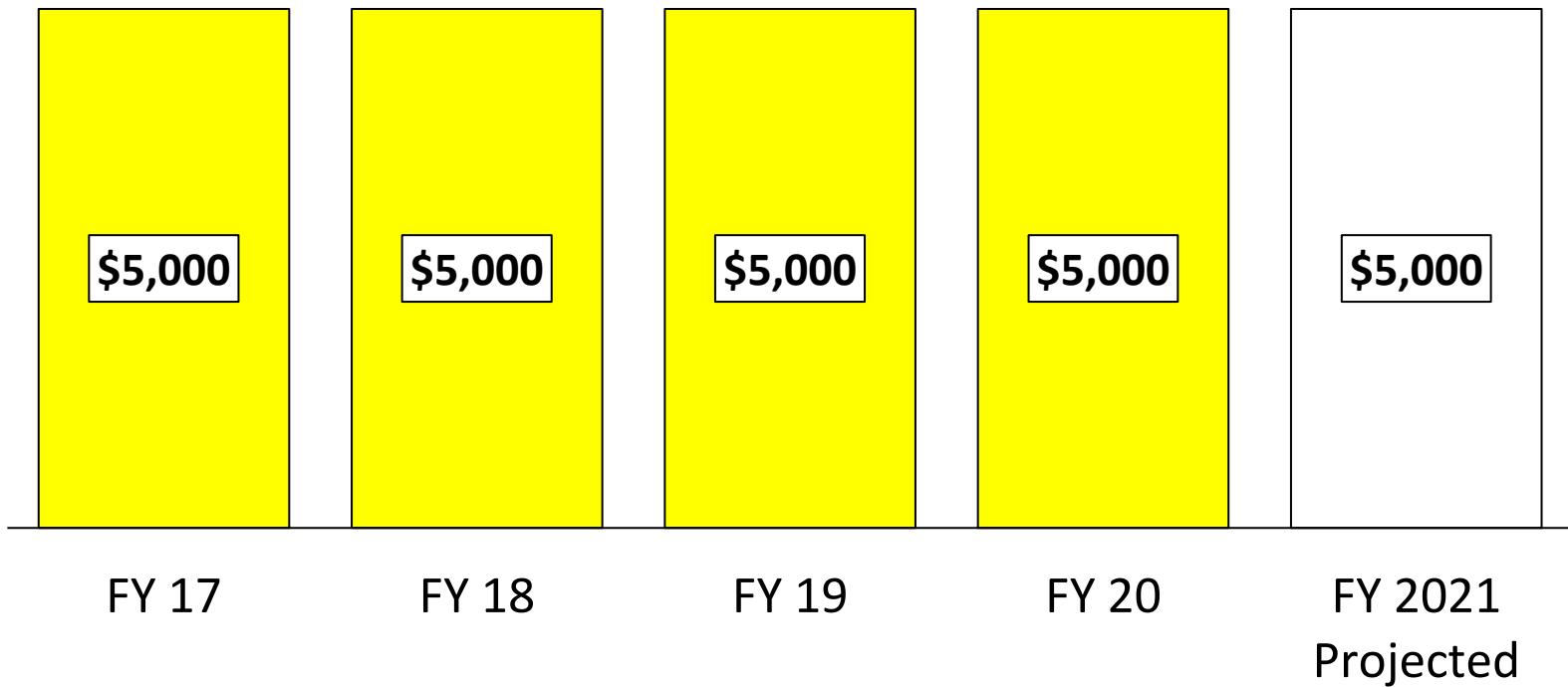
Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2020



Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2017 - 2020



Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2017 - 2020



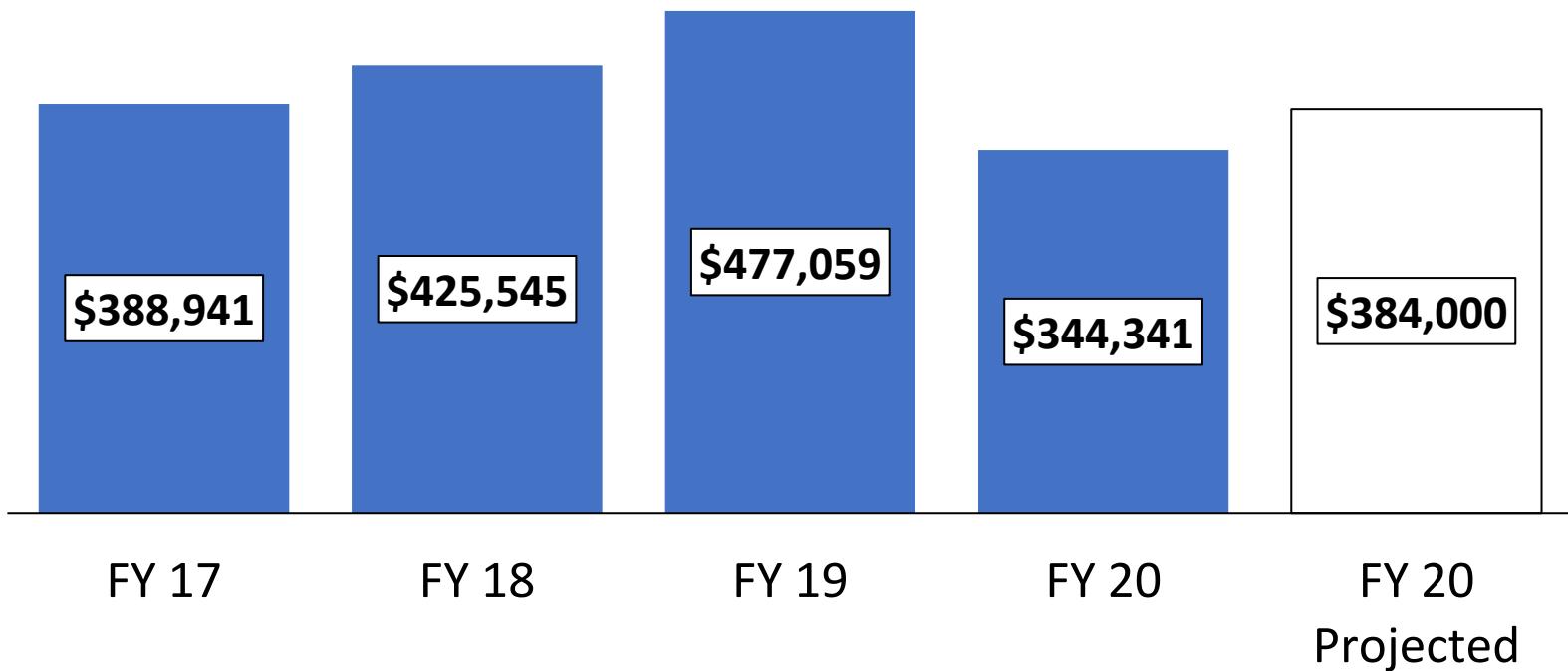
Allegany County Paper Games

Distribution of Gaming Stickers - Fiscal Years 2017 - 2020

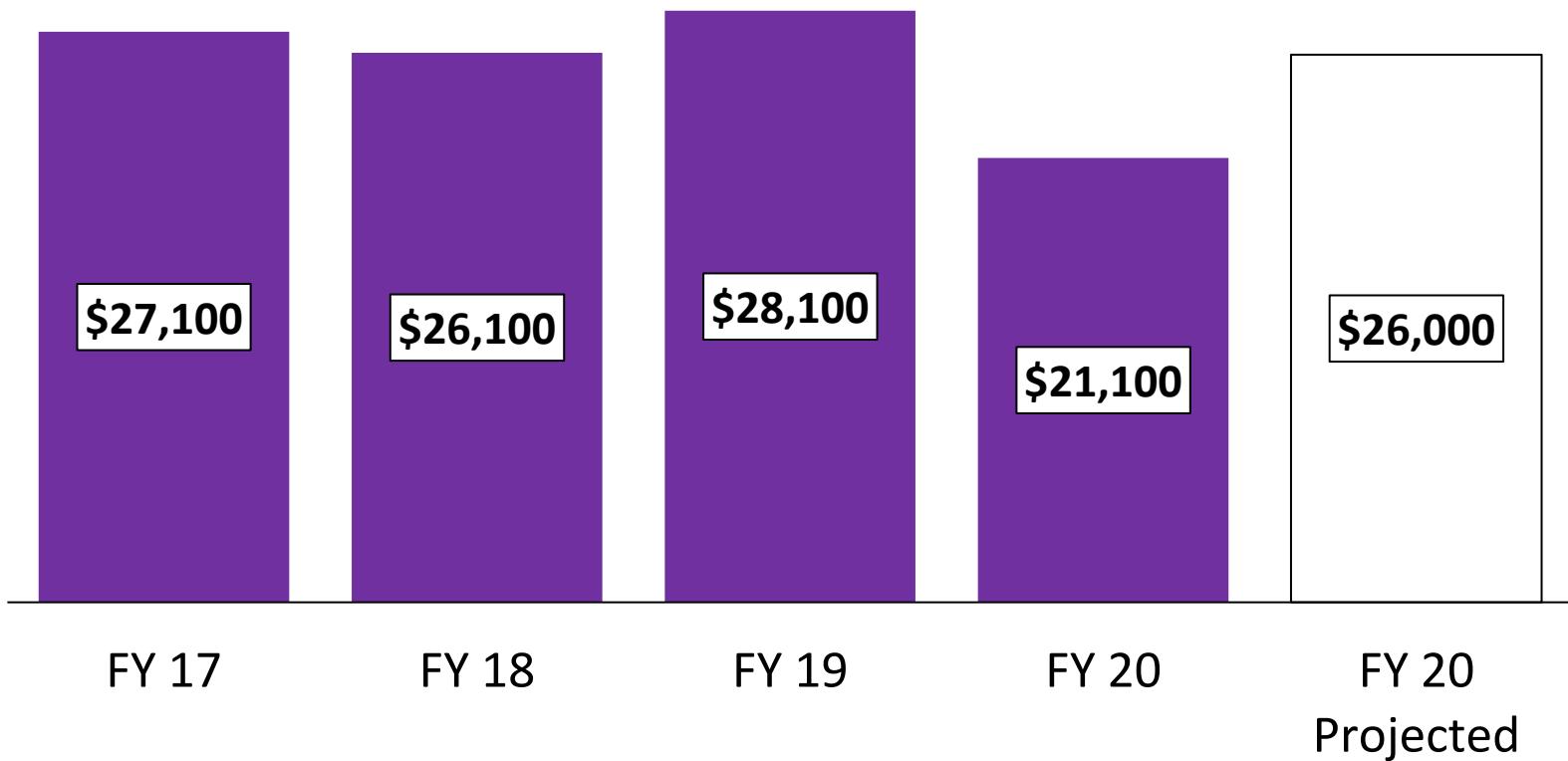
Stickers Sold To Wholesalers In Time Period				
FY 17	FY 18	FY 19	FY 20	FY 17-20
27,100	26,100	28,100	21,100	102,400
Attached To Taxable Games In Time Period				
FY 17	FY 18	FY 19	FY 20	FY 17-20
21,896	21,683	23,572	16,878	89,582
80.8%	83.1%	83.9%	80.0%	87.5%
Attached To Games Played In Time Period				
FY 17	FY 18	FY 19	FY 20	FY 17-20
21,861	21,262	23,137	15,515	94,149
80.7%	81.5%	82.3%	73.5%	91.9%
Attached To Taxable Games And Played In Time Period				
FY 17	FY 18	FY 19	FY 20	FY 17-20
20,027	19,677	21,337	14,475	85,666
73.9%	75.4%	75.9%	68.6%	83.7%

226
Stickers
Have
Been
Voided

Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2017 - 2020



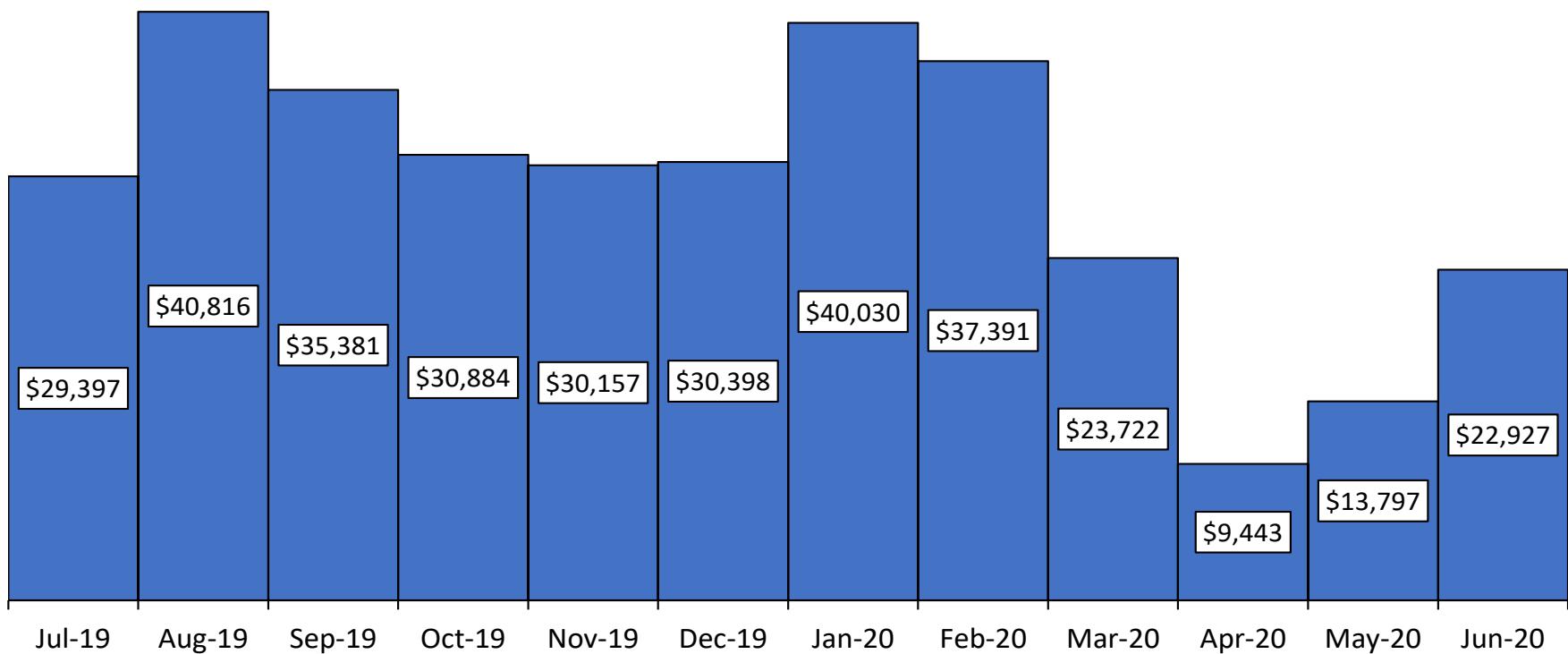
Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2017 - 2020



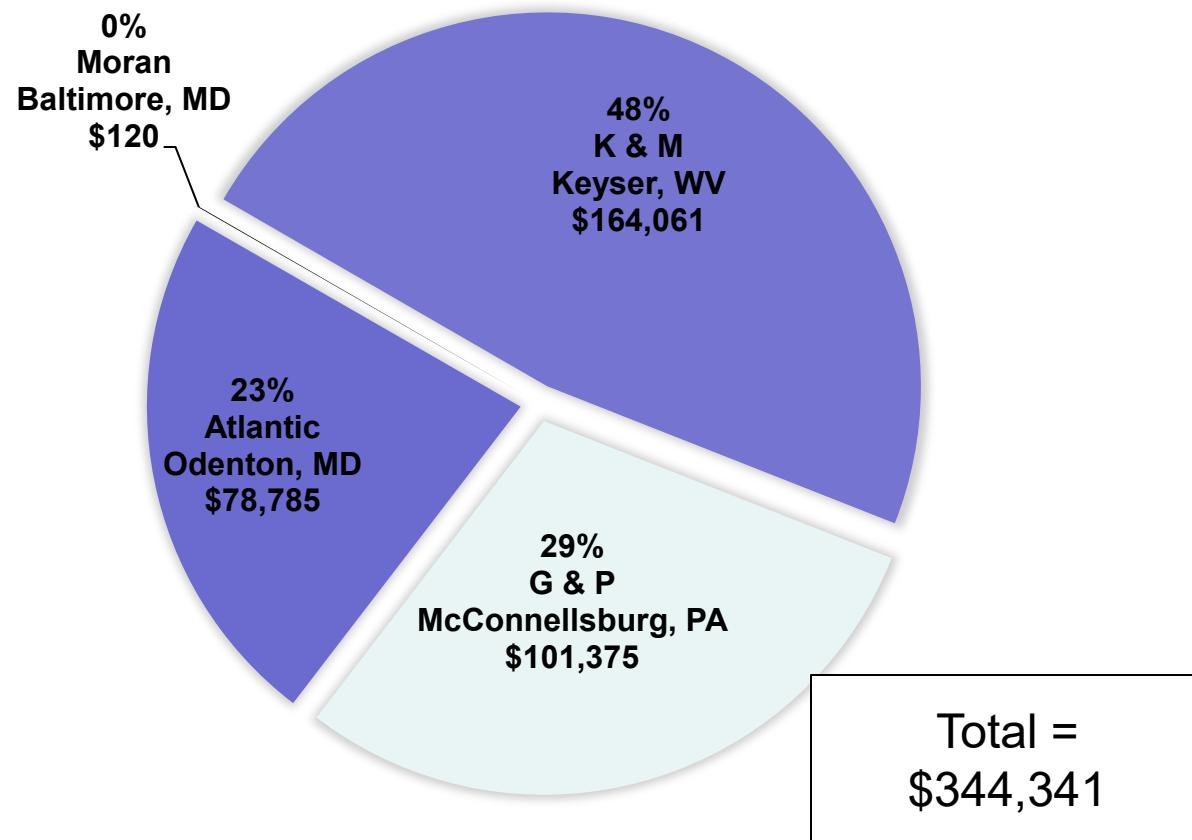
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2020

\$28,695
Monthly
Average

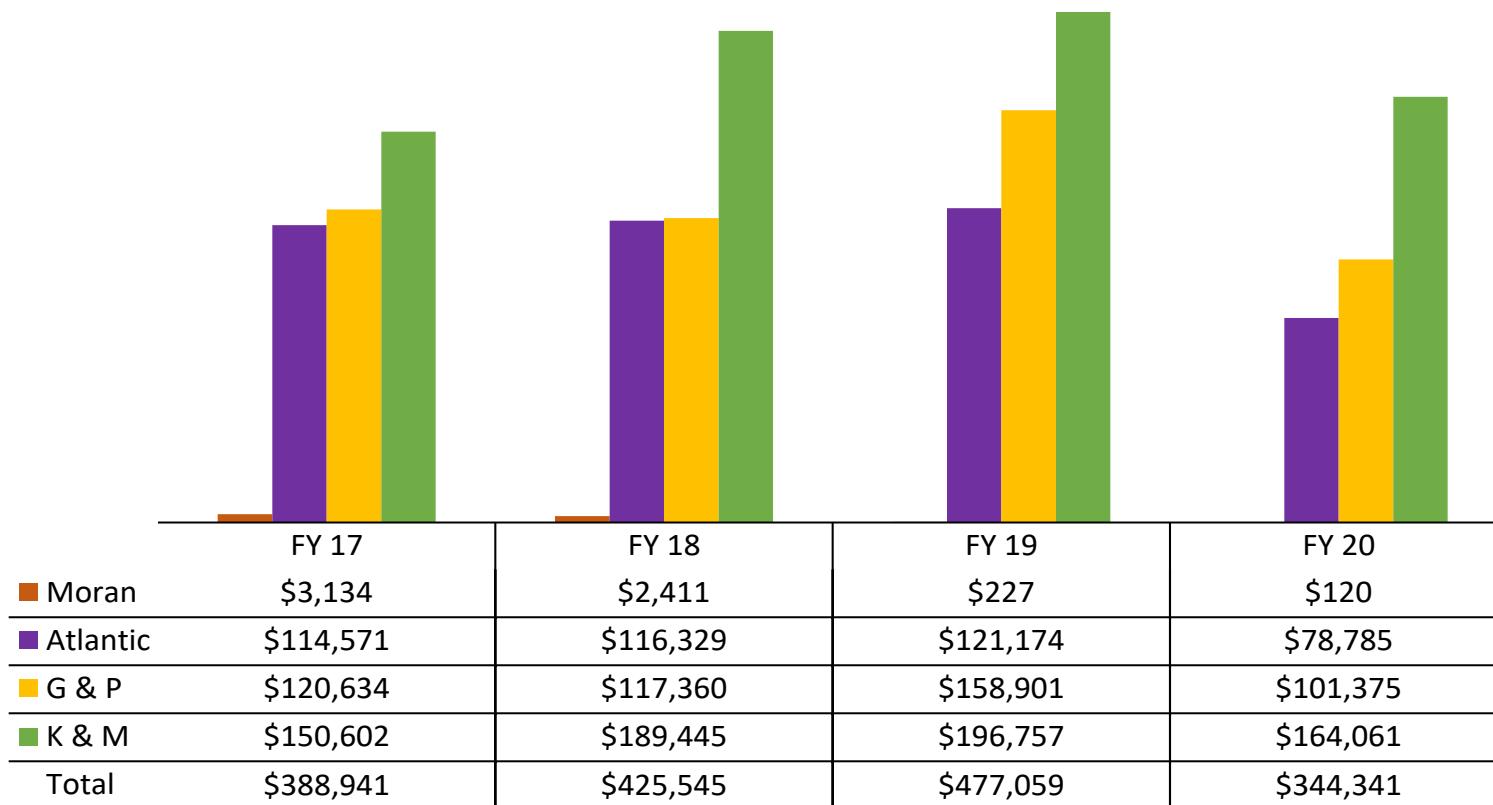
Total = \$344,341



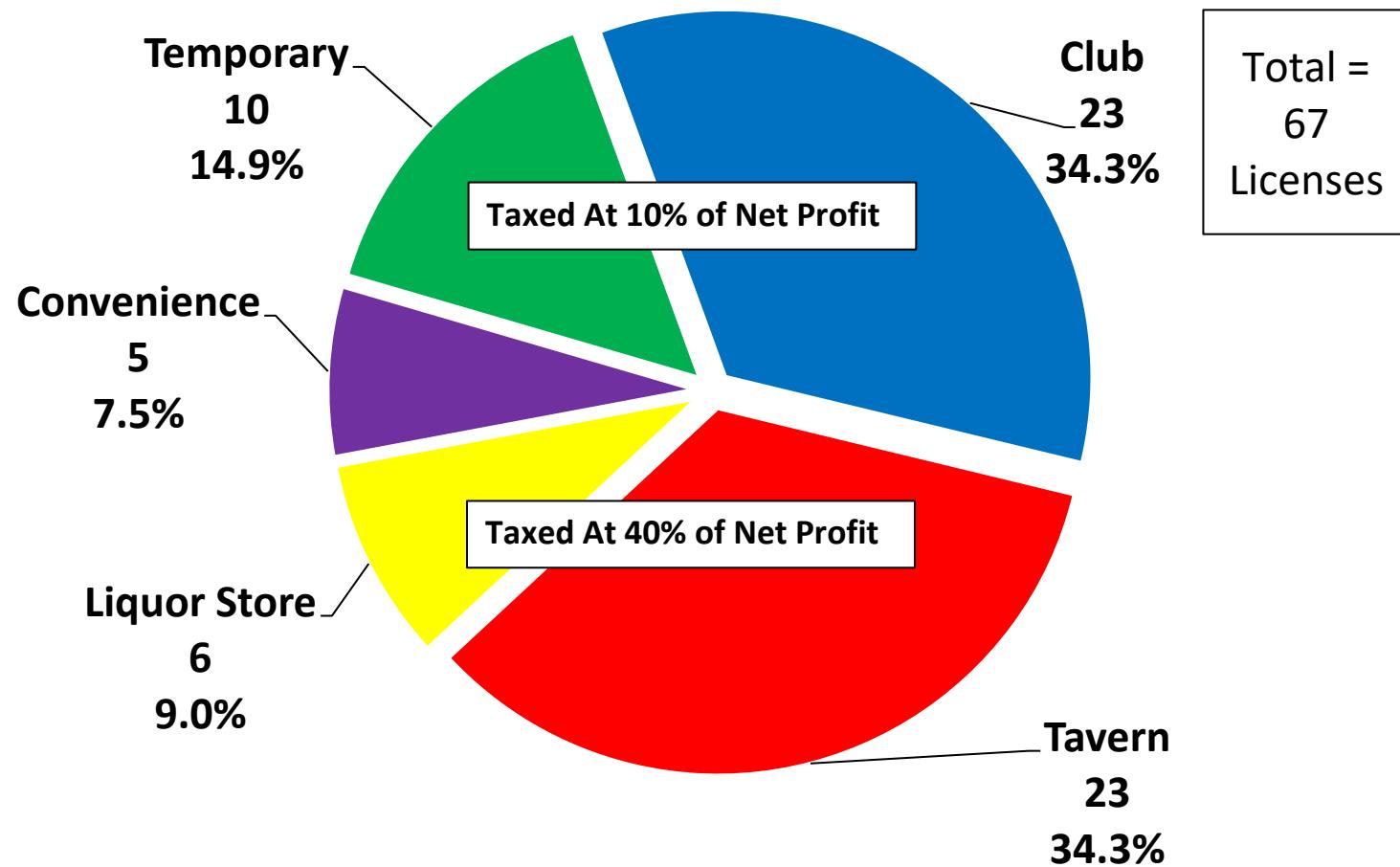
Allegany County Paper Gaming Wholesaler Fiscal Year 2020



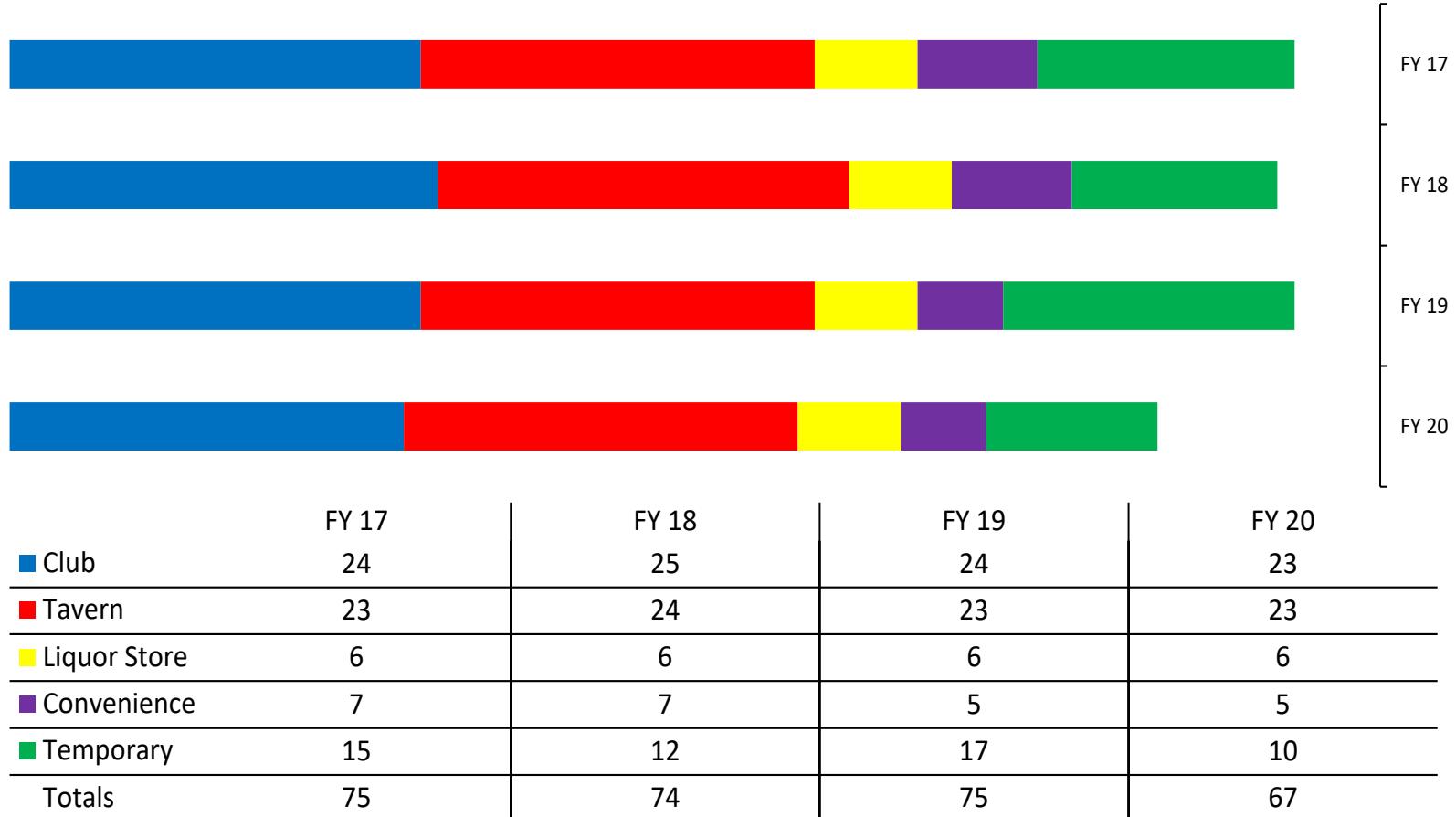
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2017 - 2020



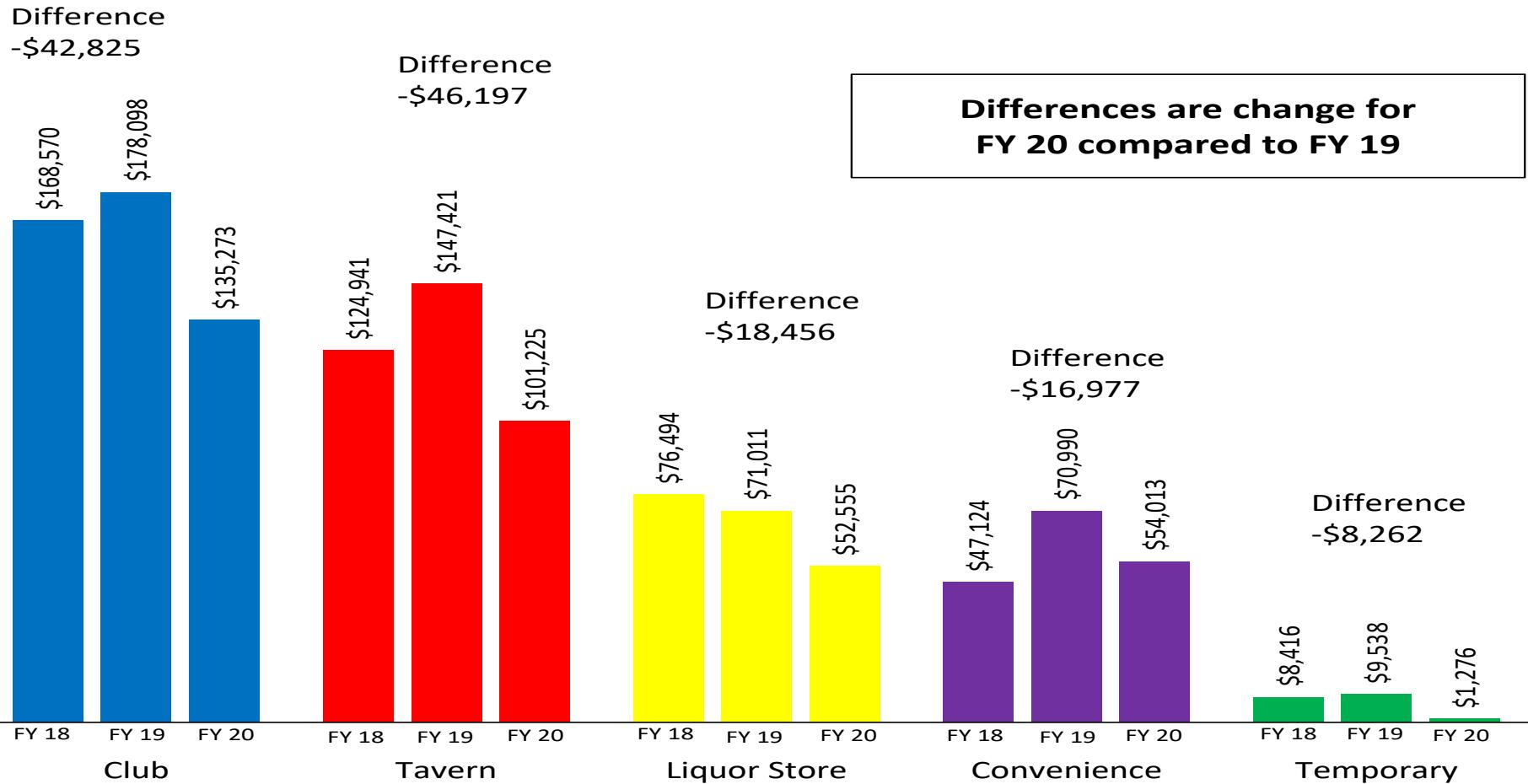
Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2020



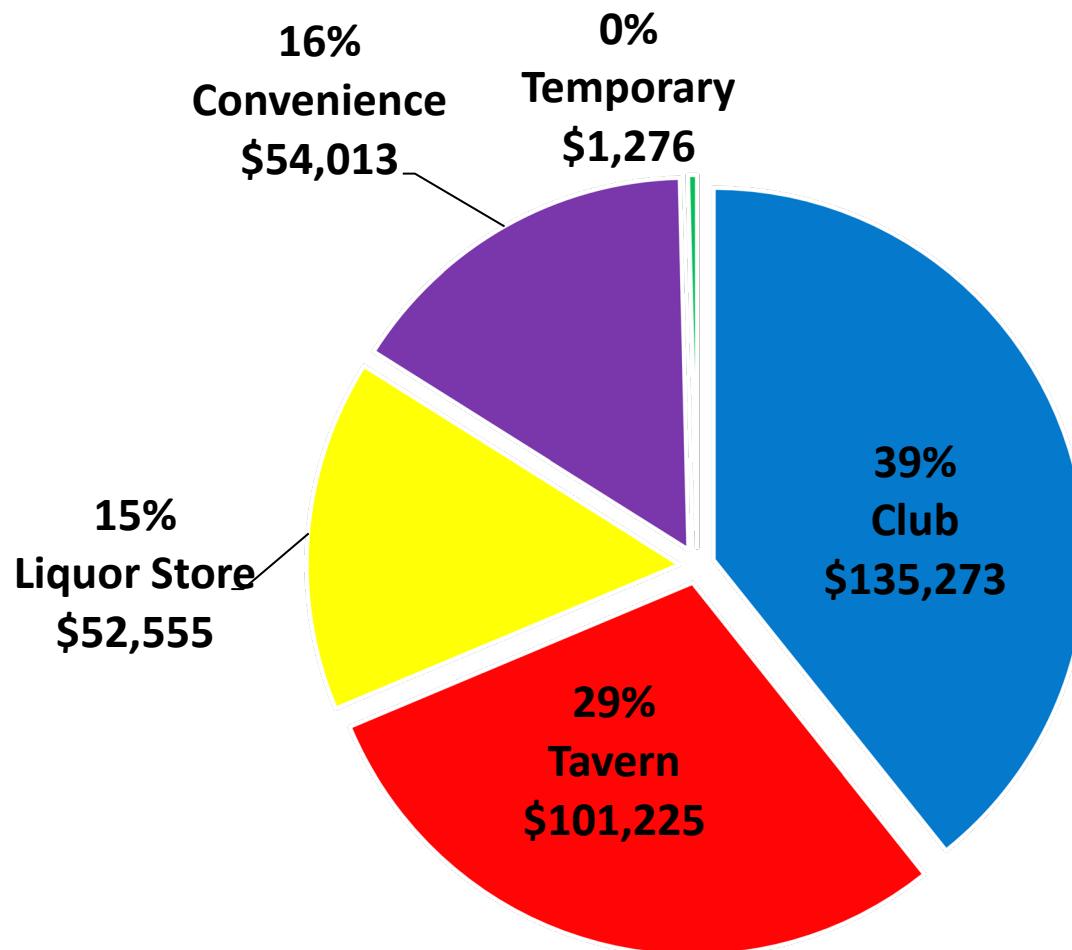
Allegany County Paper Gaming Operators Licenses By Type Fiscal Years 2017 - 2020



Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2018 - 2020

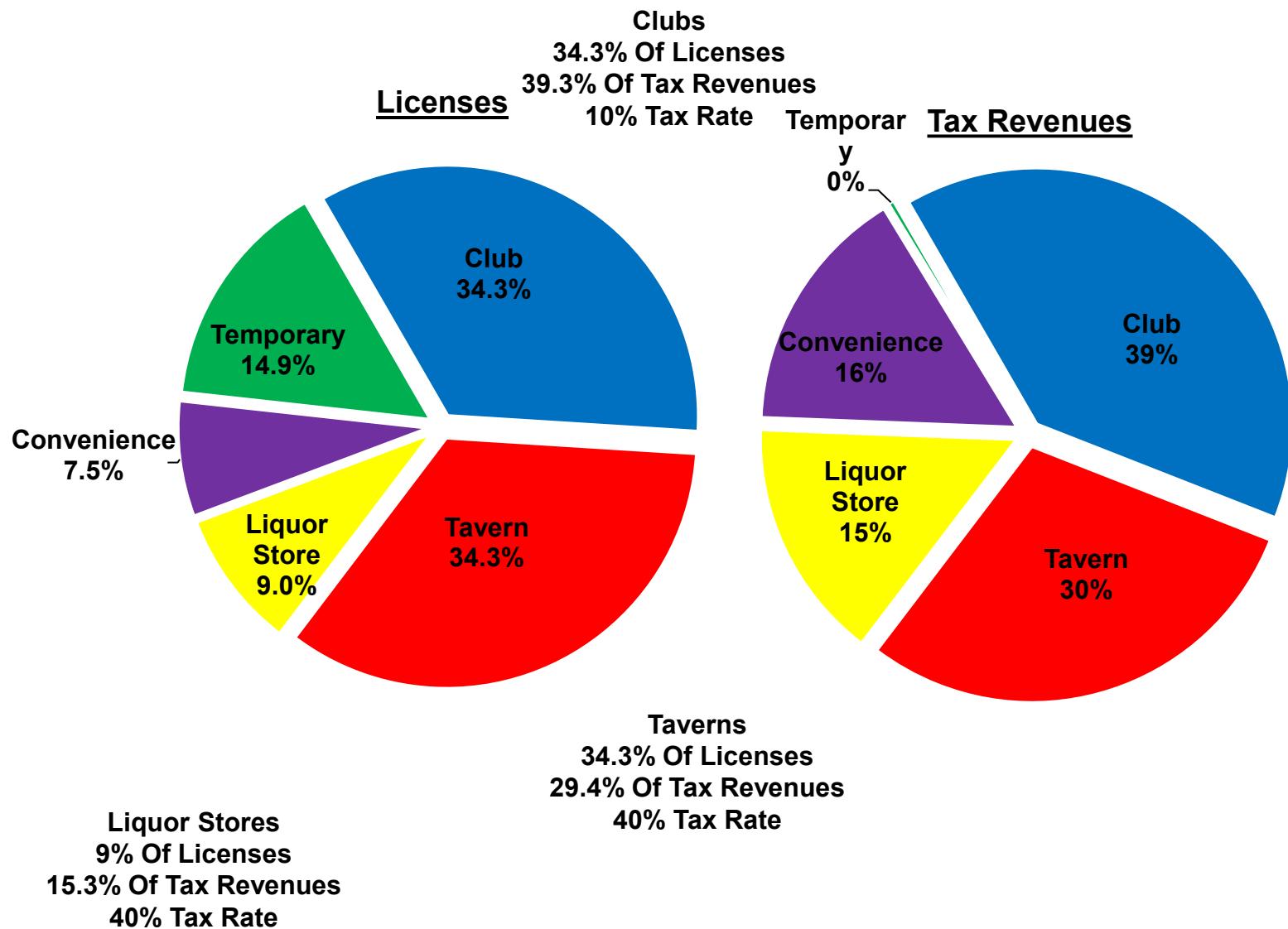


Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2020

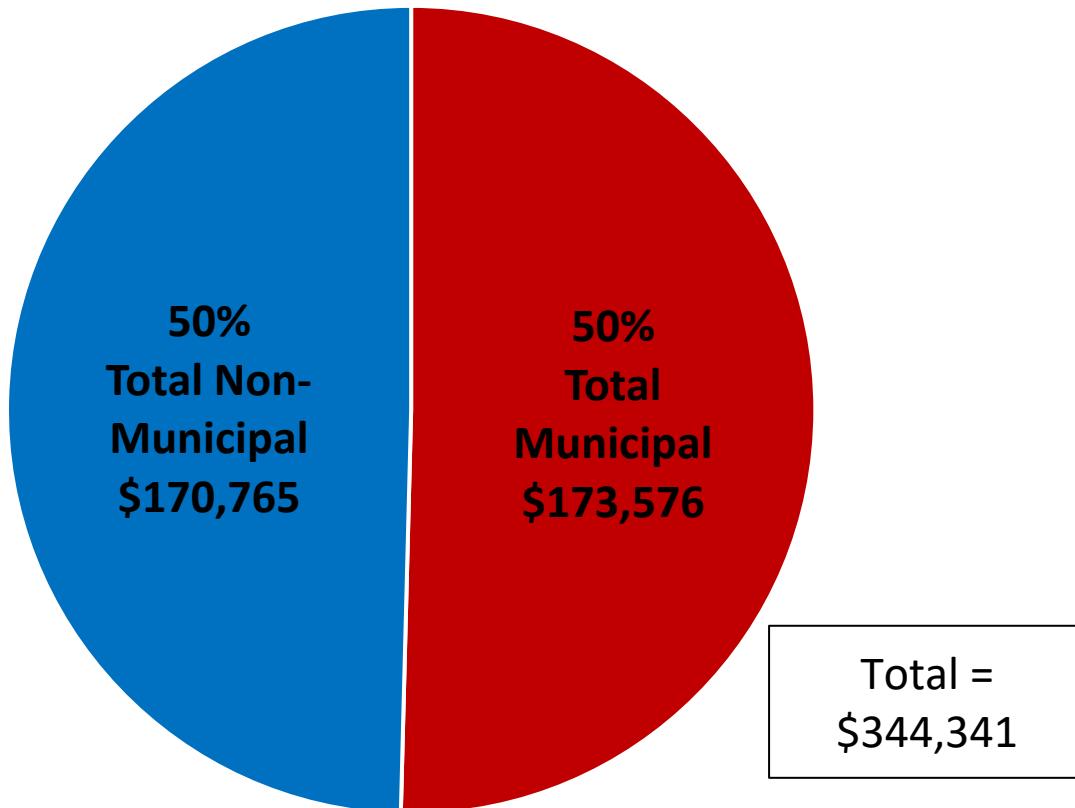


Total =
\$344,341

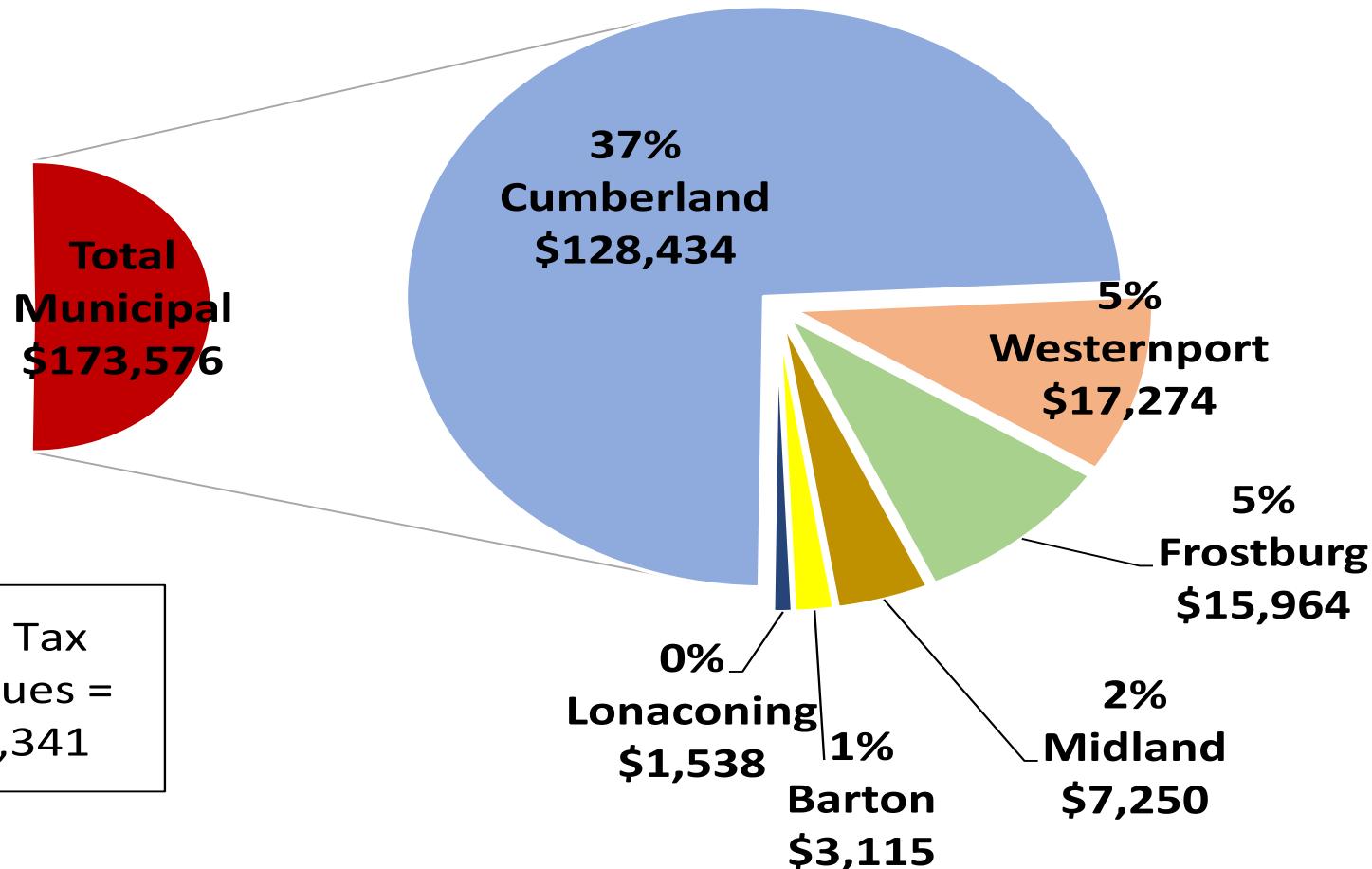
Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2020



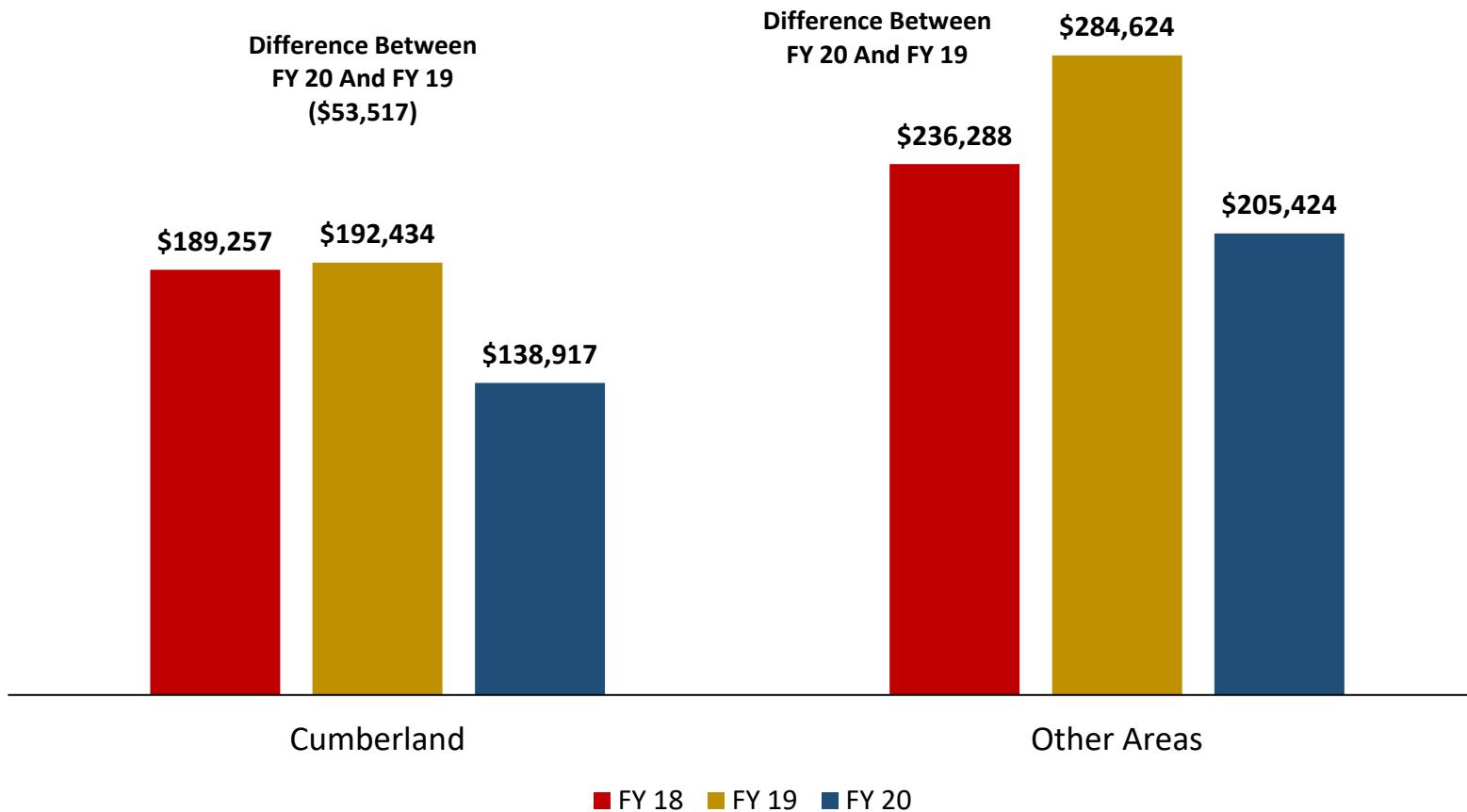
Allegany County Paper Gaming Operator Tax Revenues
Municipal Versus Non-Municipal
Fiscal Year 2020



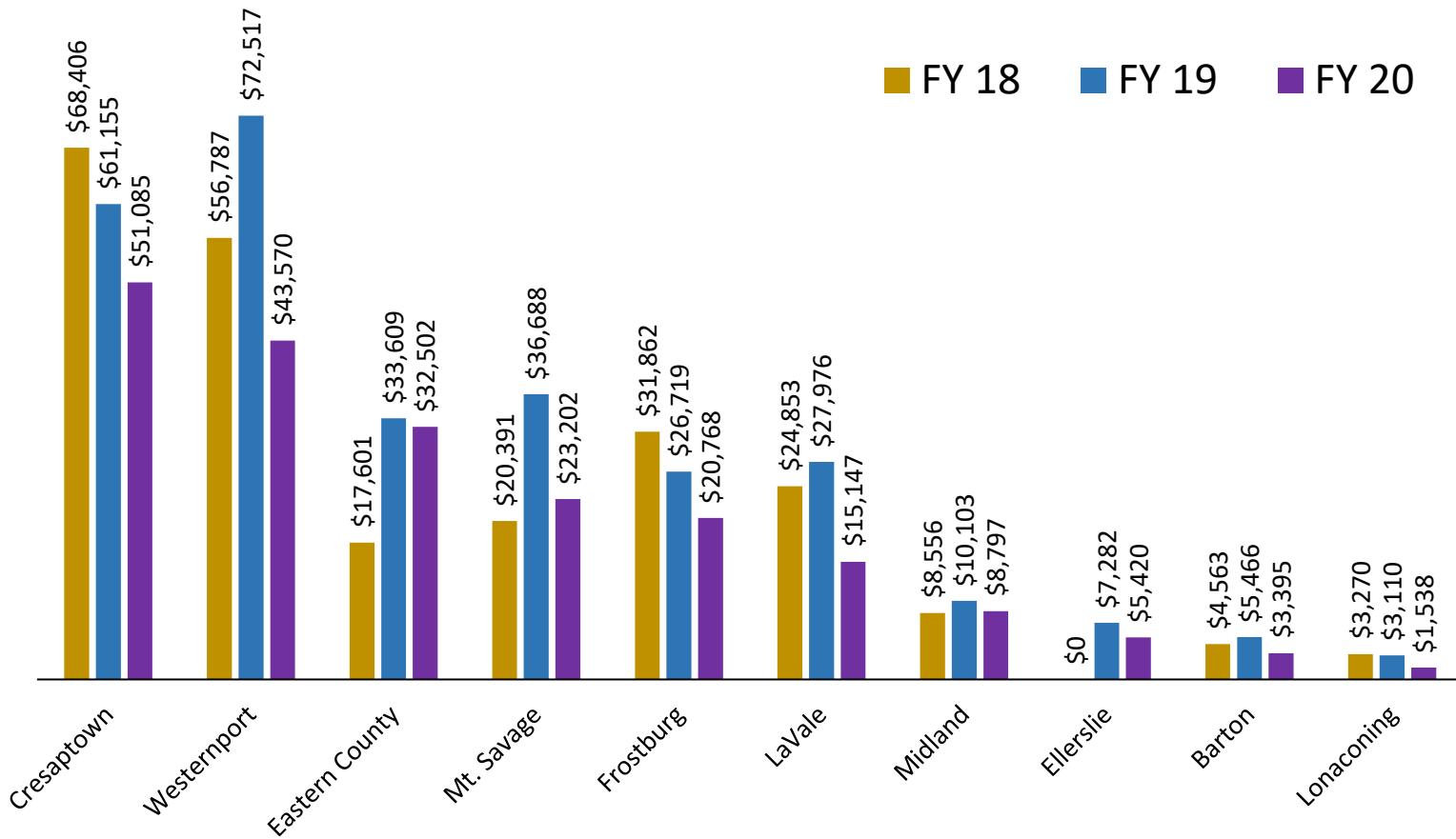
Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2020



Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2018 - 2020

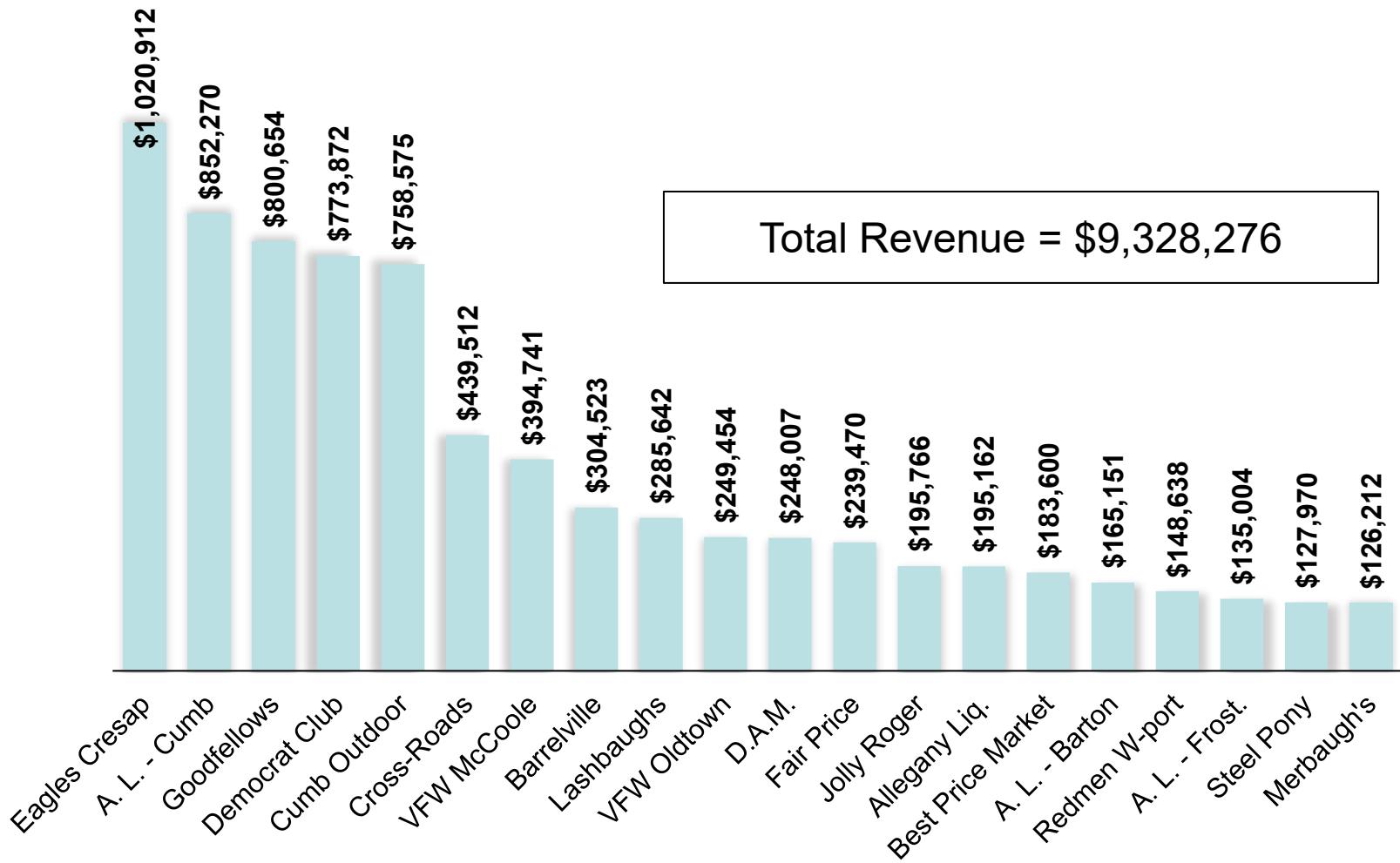


Allegany County Paper Gaming Operator Tax Revenues
Other Areas (Excludes Cumberland)
Fiscal Years 2018 - 2020

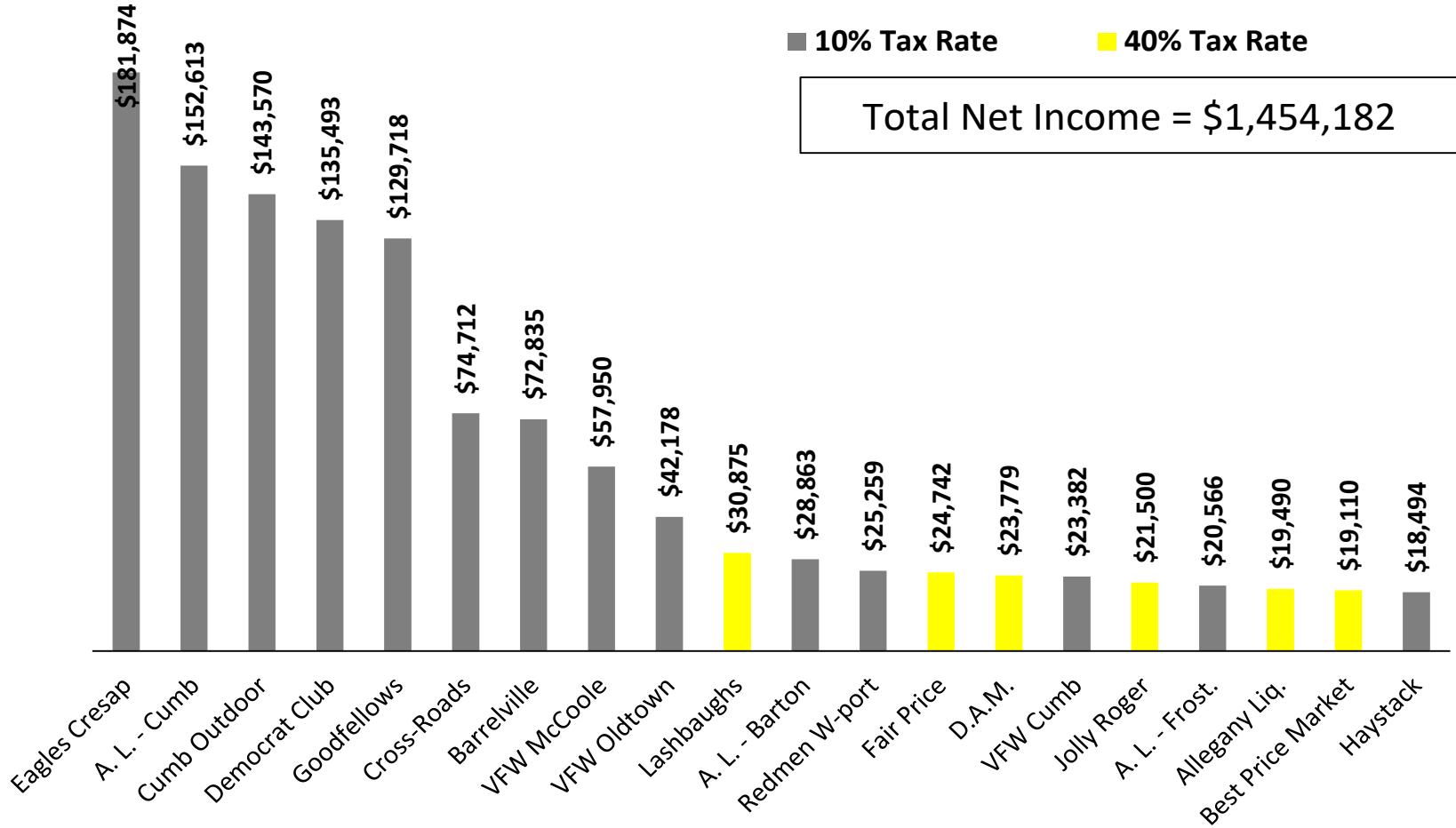


Revenues By Allegany County Paper Gaming Operator

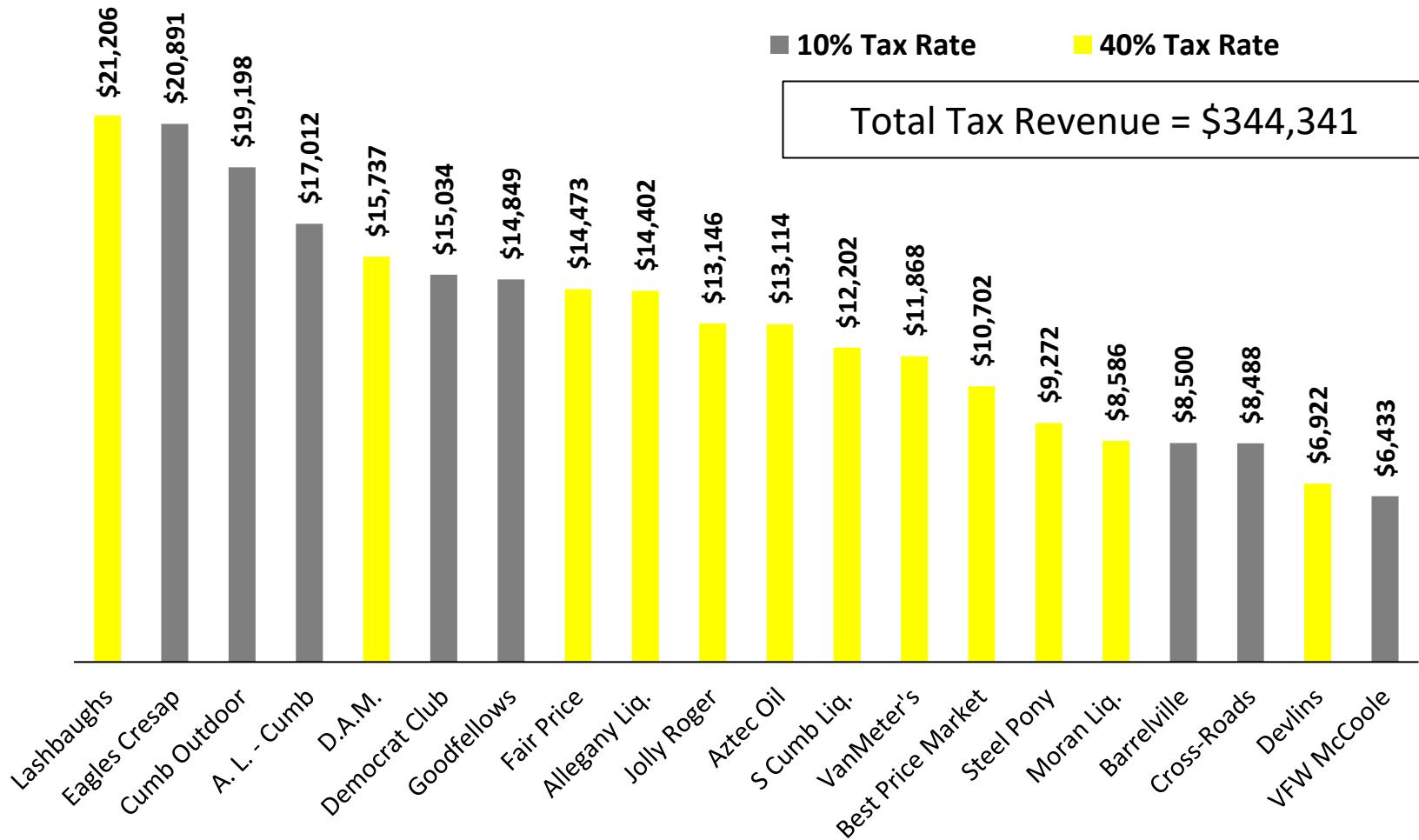
Top 20 For Fiscal Year 2020



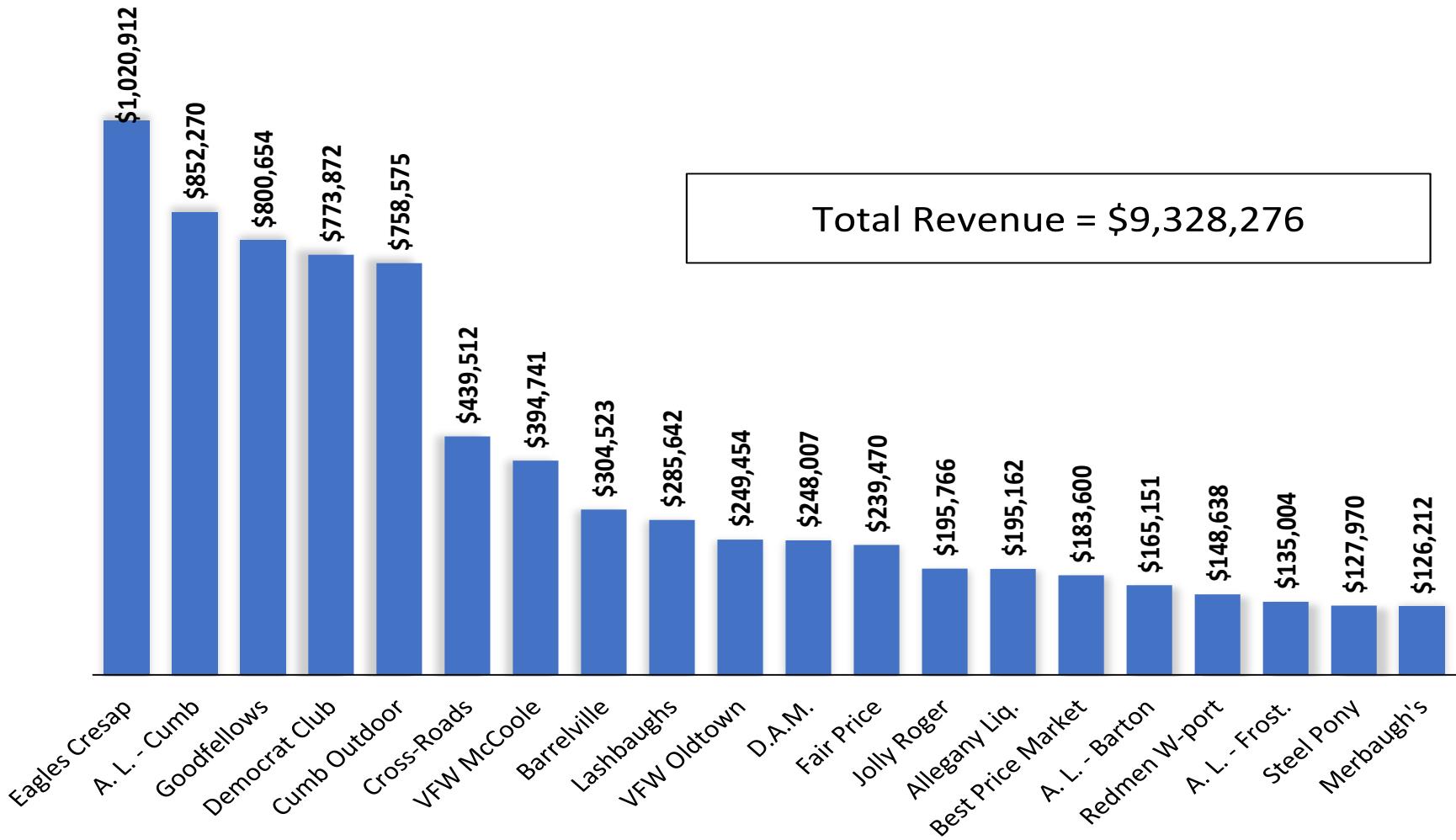
Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020



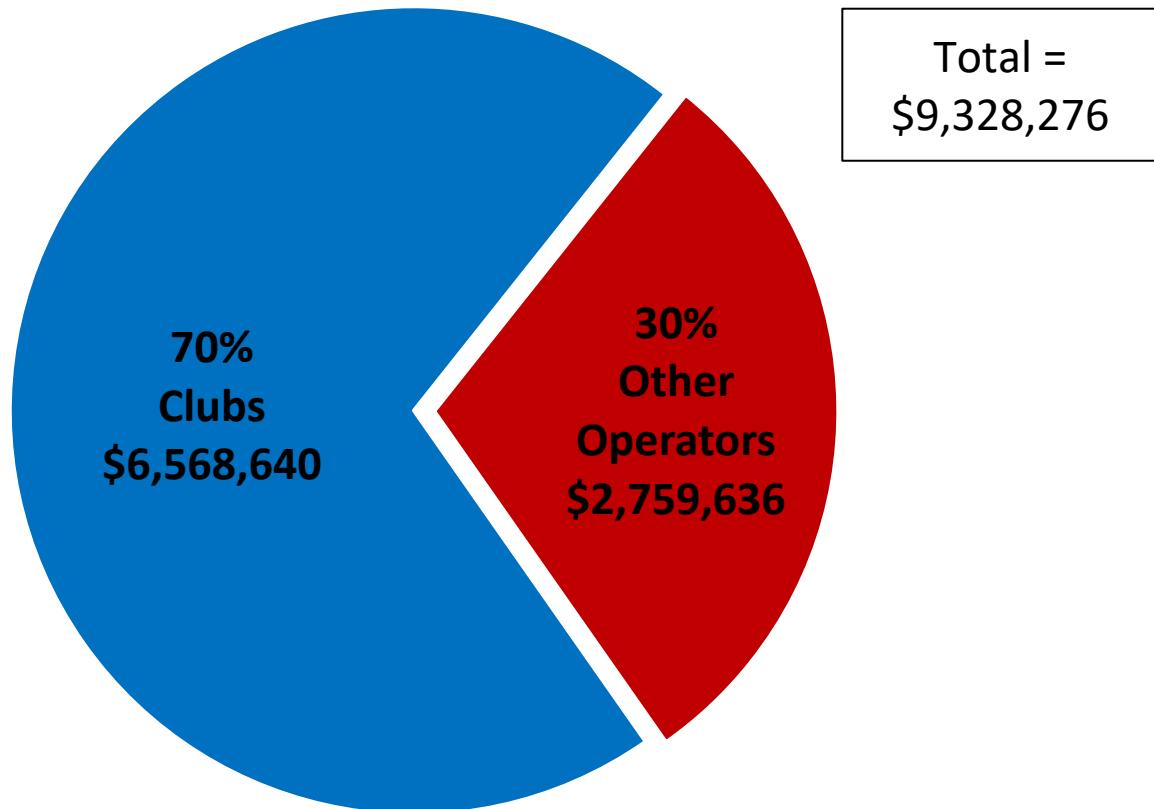
Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020



Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020

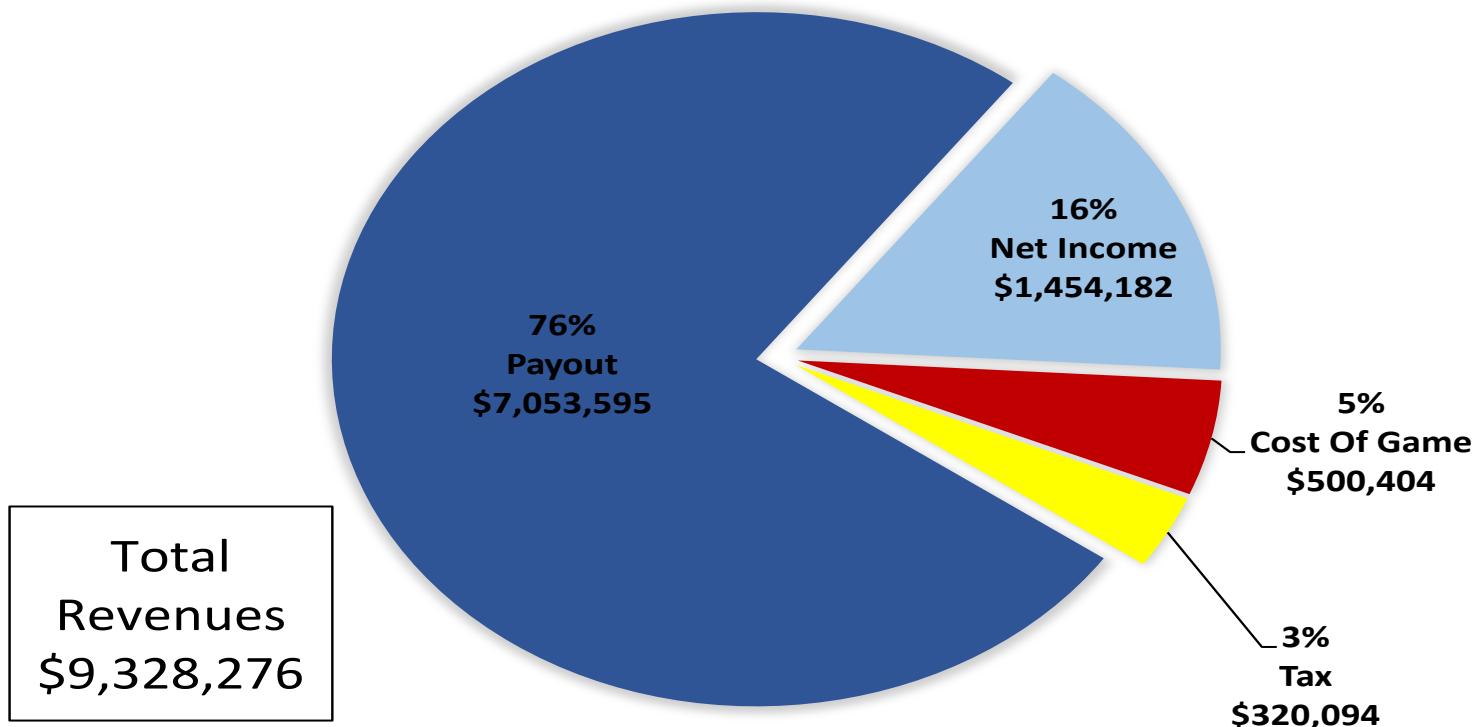


Allegany County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2020



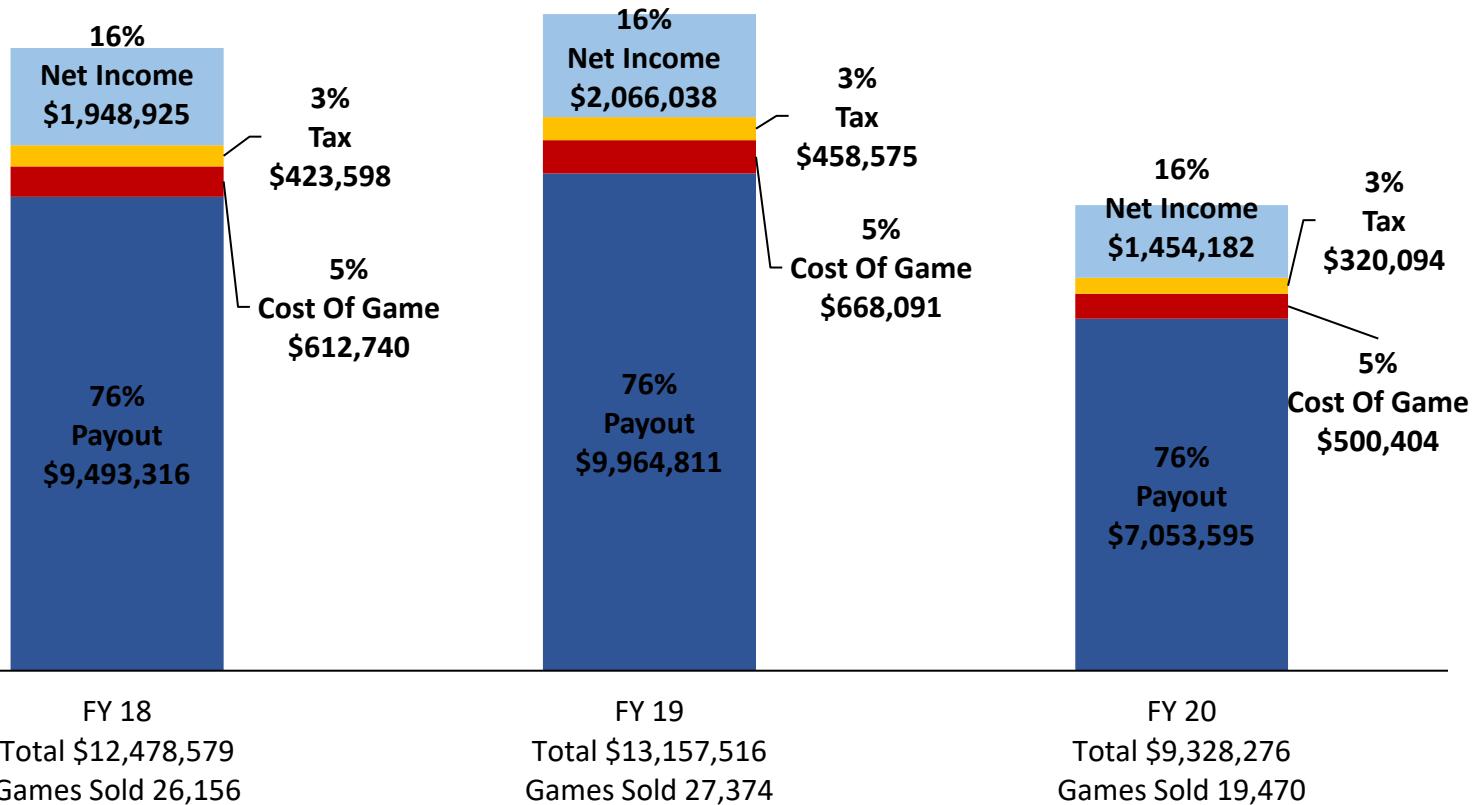
Distribution of Operator Gaming Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



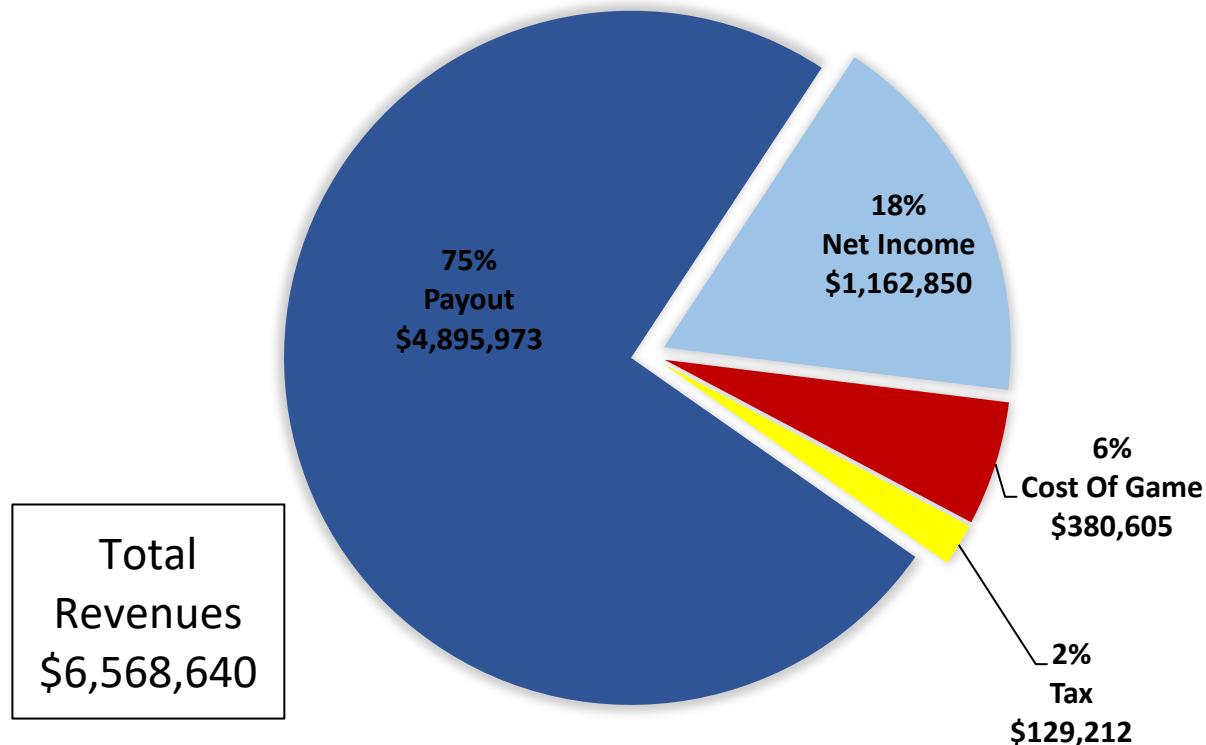
Distribution of Operator Gaming Revenues* Fiscal Years 2018 - 2020

*Based on games started during fiscal year.



Distribution of Club Revenues* Fiscal Year 2020

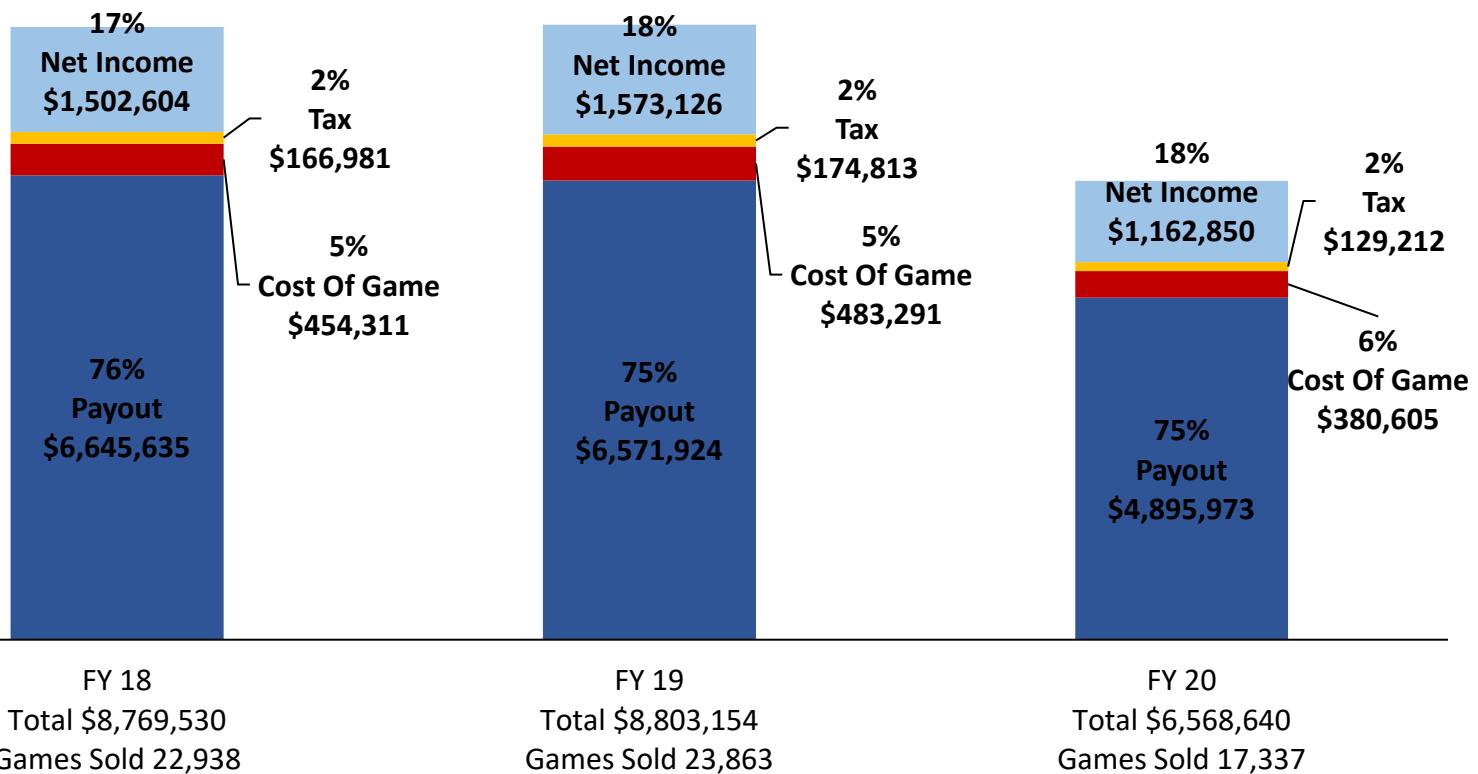
*Based on games started during fiscal year.



Distribution of Club Revenues*

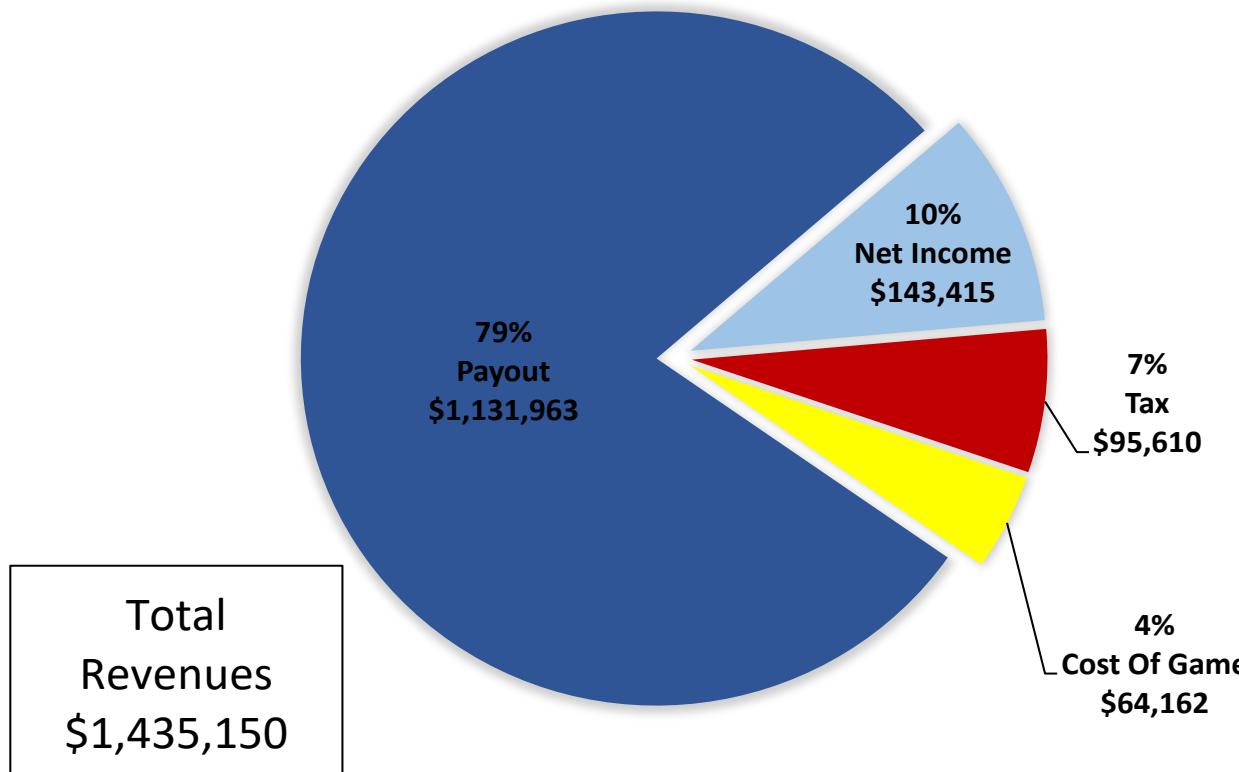
Fiscal Years 2018 - 2020

*Based on games started during fiscal year.



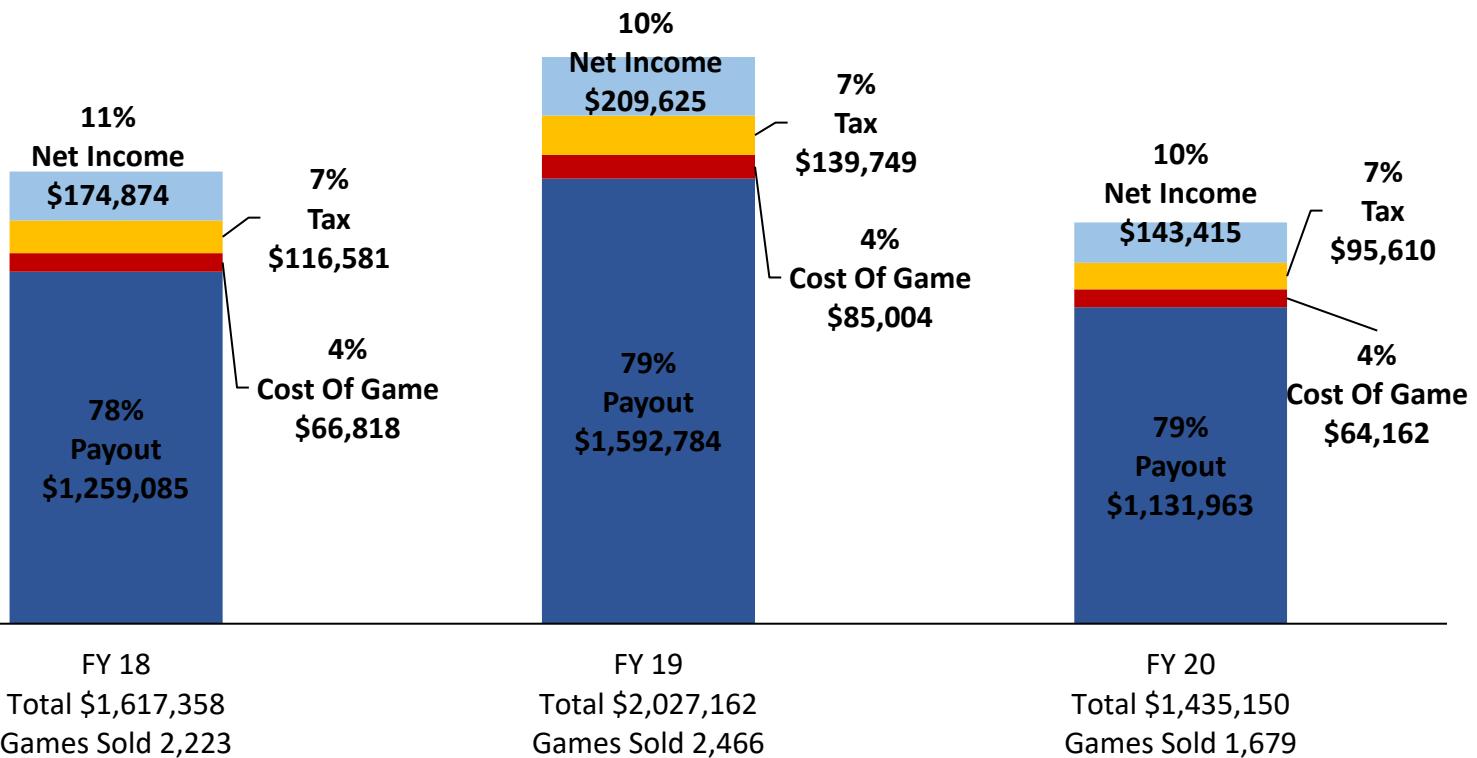
Distribution of Tavern Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



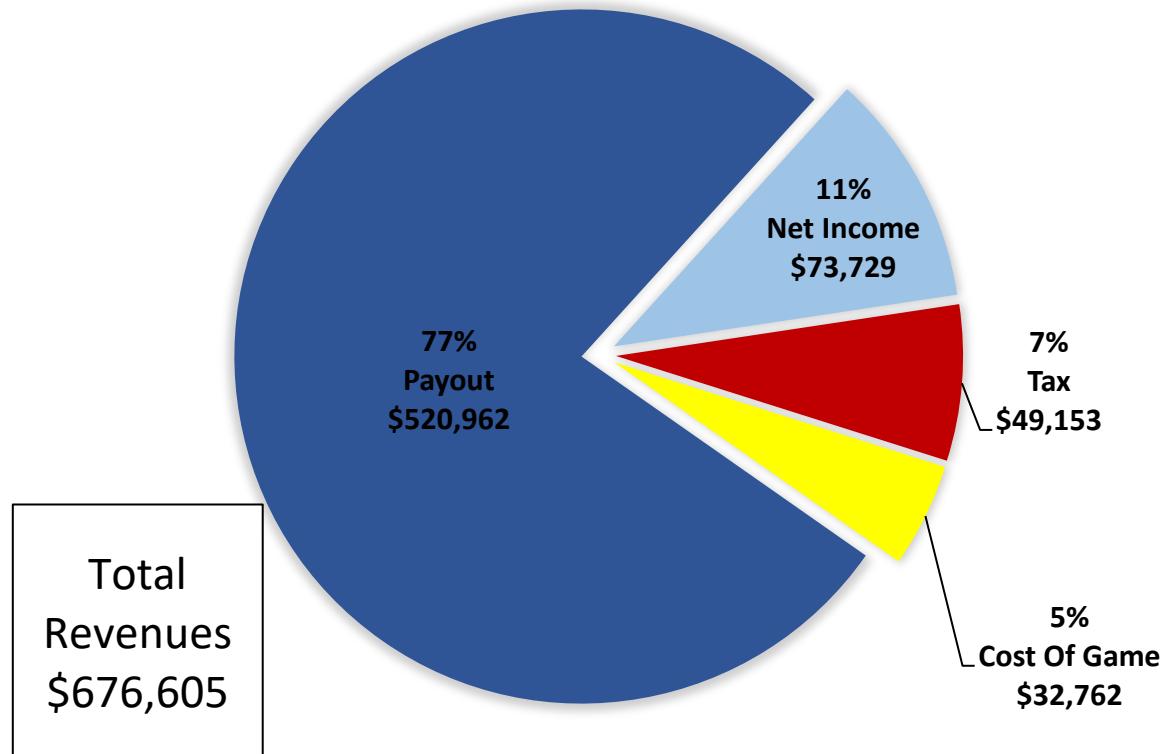
Distribution of Tavern Revenues* Fiscal Years 2018 - 2020

*Based on games started during fiscal year.



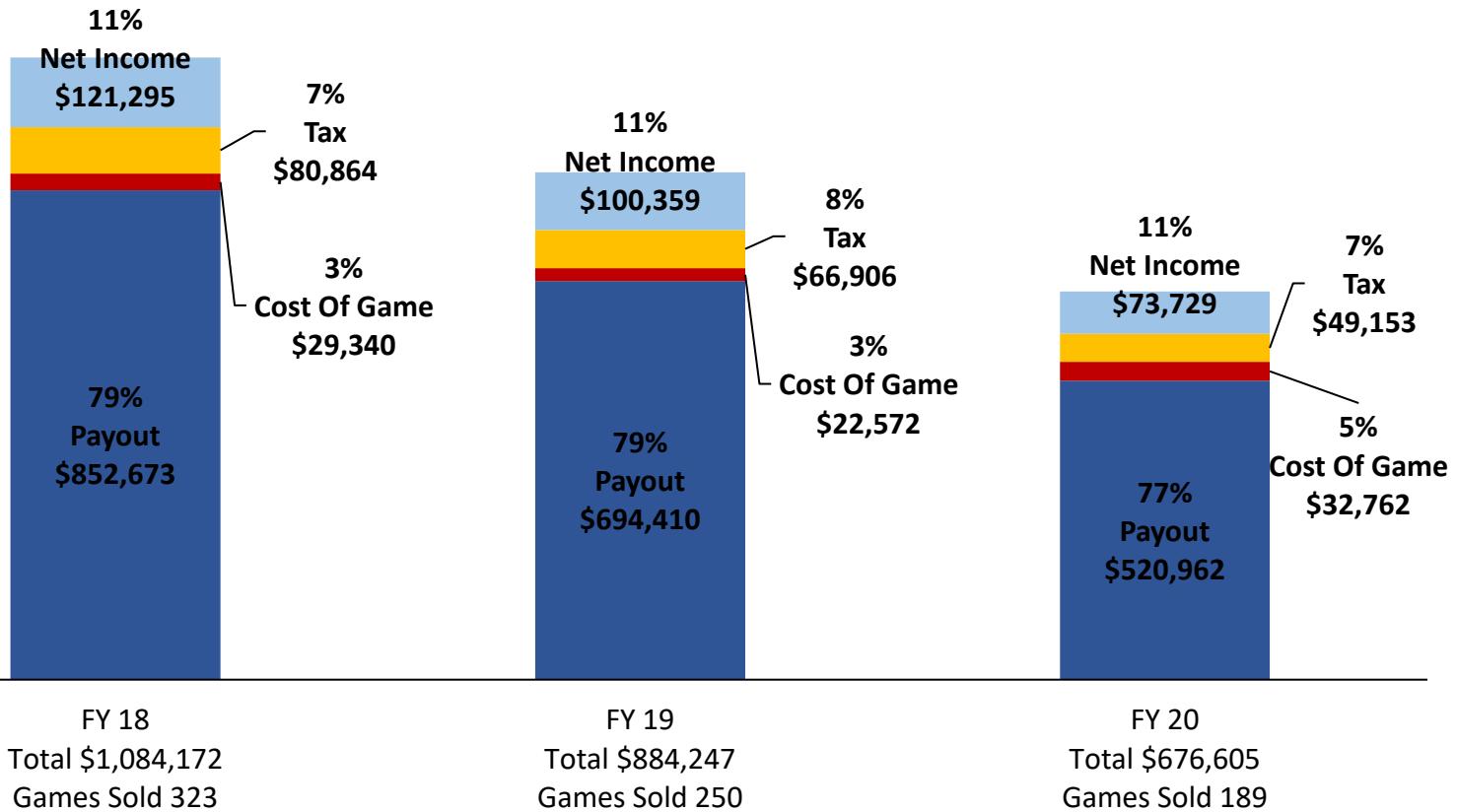
Distribution of Liquor Store Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



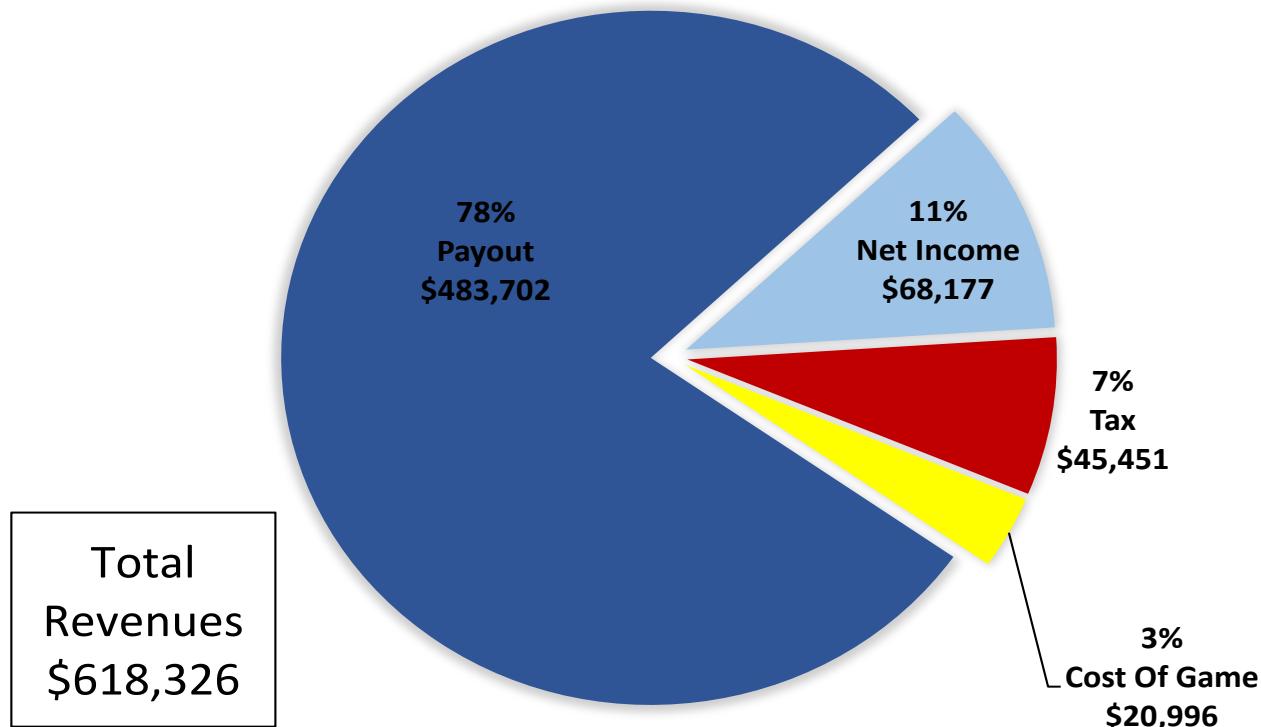
Distribution of Liquor Store Revenues* Fiscal Years 2018 - 2020

*Based on games started during fiscal year.



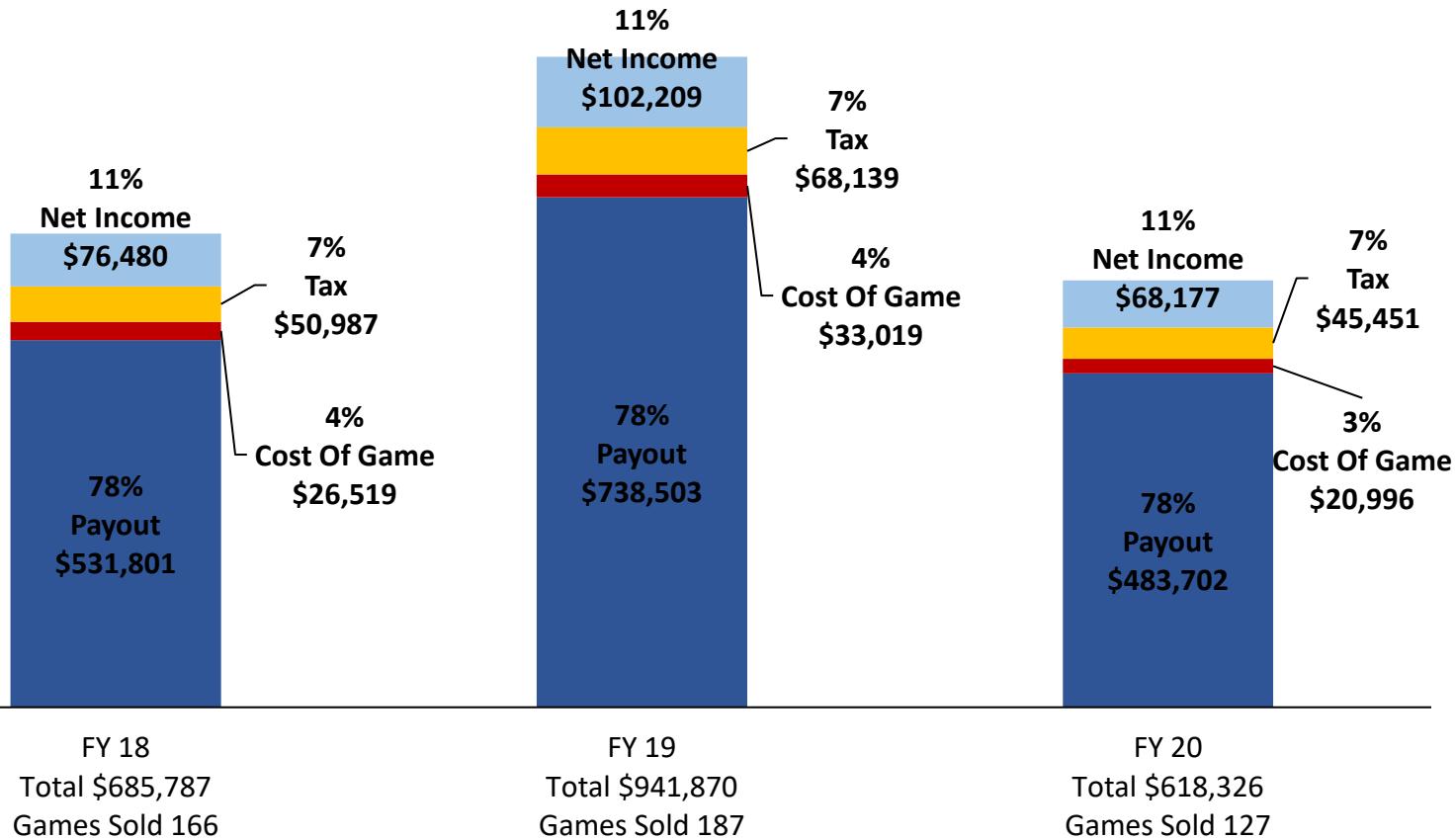
Distribution of Convenience Store Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



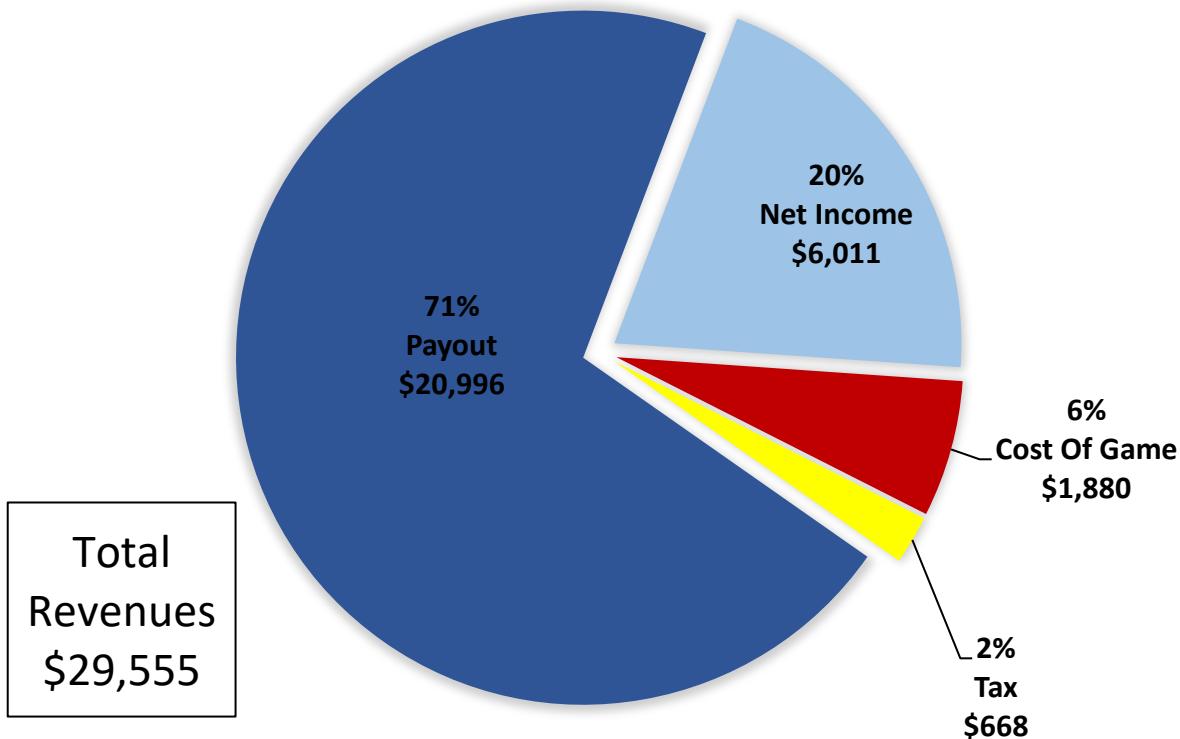
Distribution of Convenience Store Revenues* Fiscal Years 2018 - 2020

*Based on games started during fiscal year.



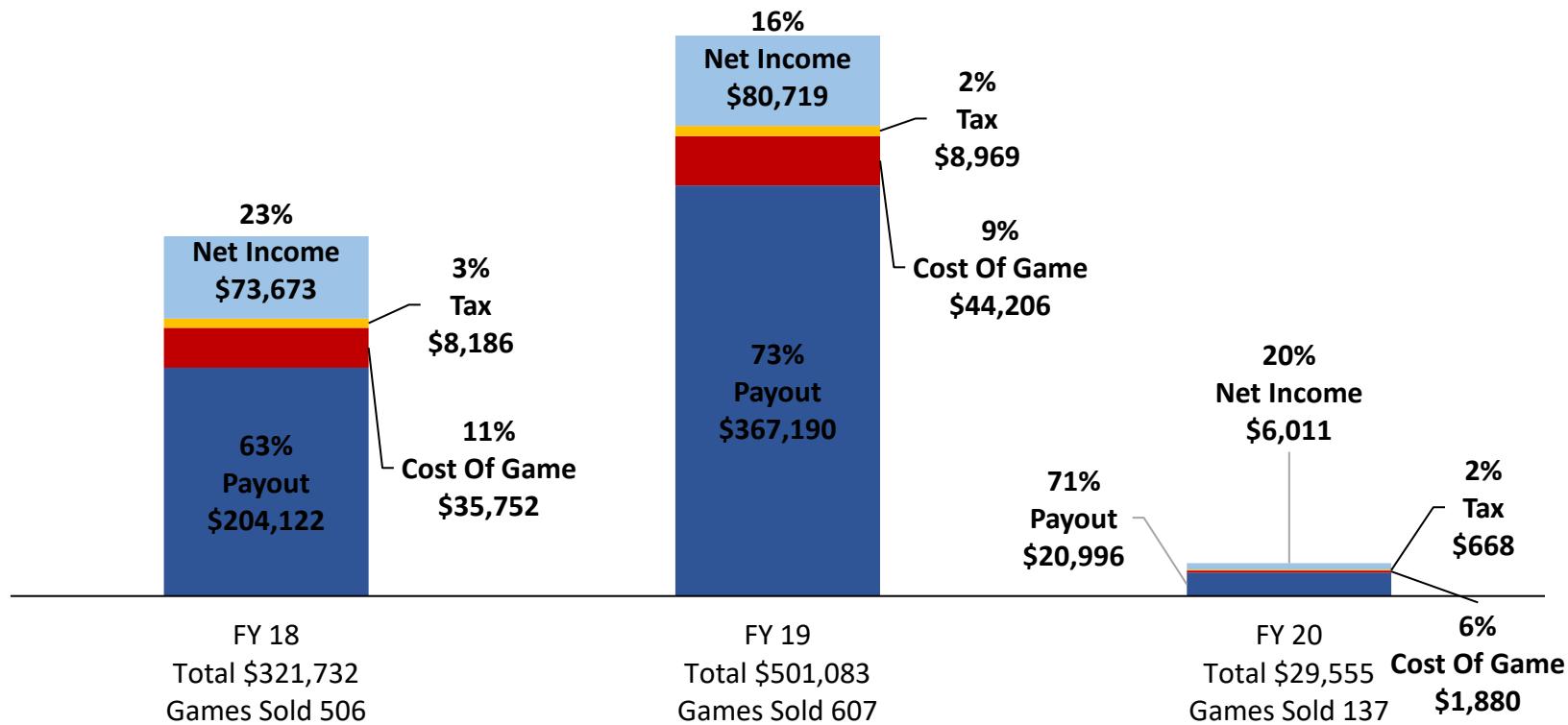
Distribution of Temporary Operator Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Years 2018 - 2020

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2018 - 2020

	<u>FY 2018</u>	<u>FY 2019</u>	<u>FY 2020</u>
Inspections	689	637	372
Number of Operators	62	59	58
Each Operator Inspected	11.1	10.8	6.4
Each Operator Inspected Monthly	0.9	0.9	0.5

Inspections are random and unannounced

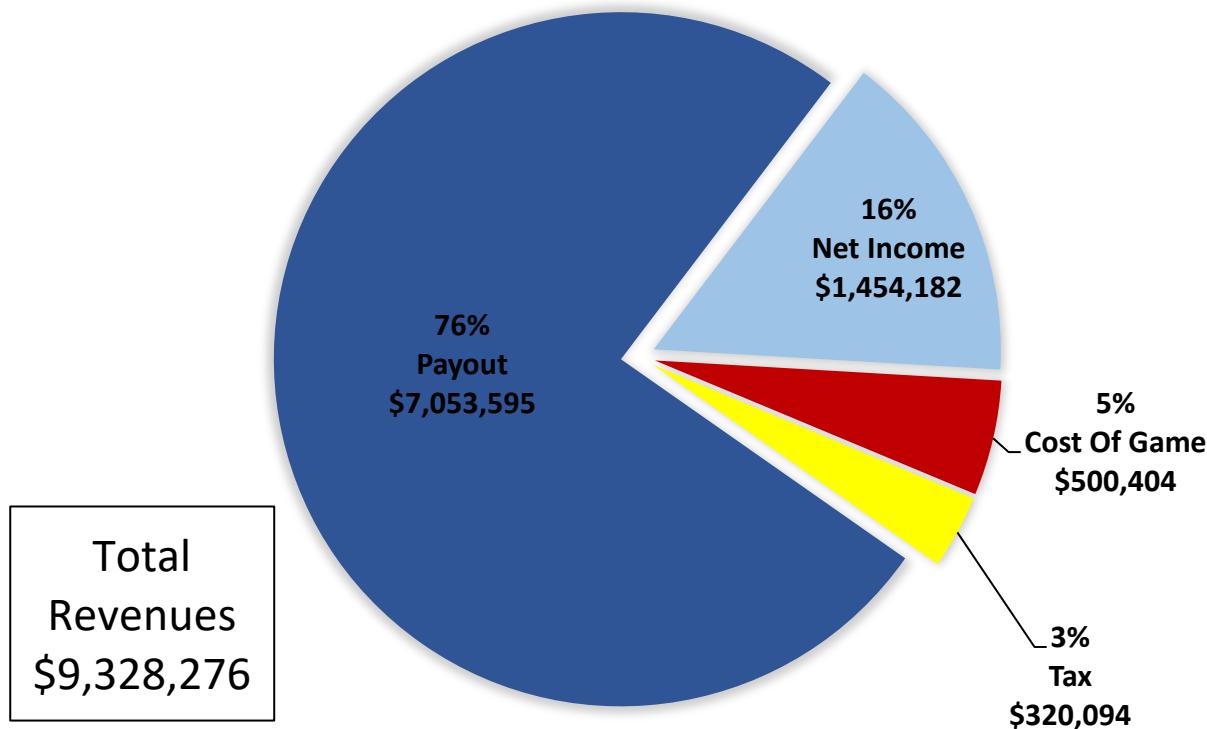
Generally no more than two inspections are conducted in the same area on the same day except in Cumberland. Cumberland has approximately 34% of the operators.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. A random inspection insures no one operator expects an inspection on a fixed schedule.

Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

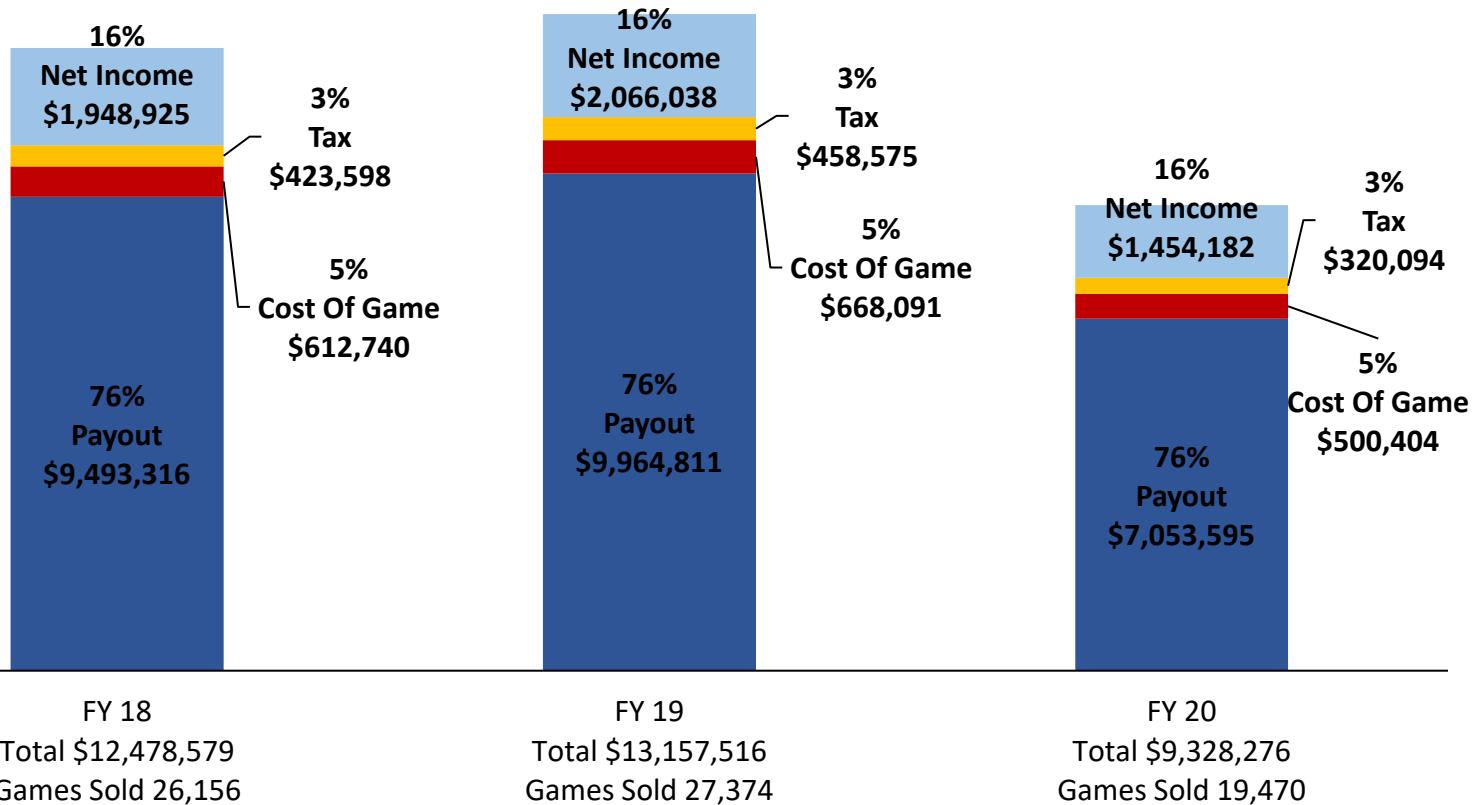
Distribution of Operator Gaming Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



Distribution of Operator Gaming Revenues* Fiscal Years 2018 - 2020

*Based on games started during fiscal year.

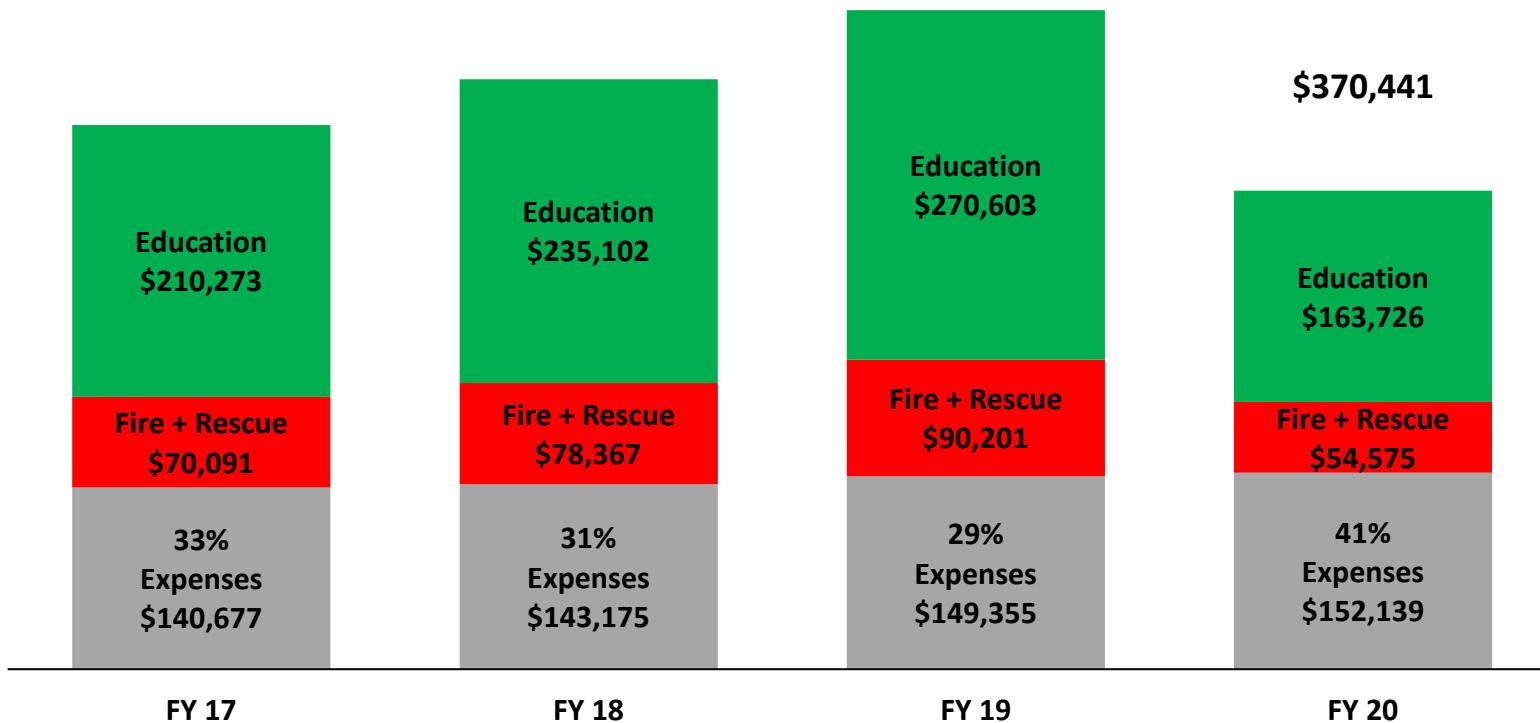


Allegany County Paper Gaming Fund Distribution Fiscal Years 2017 - 2020

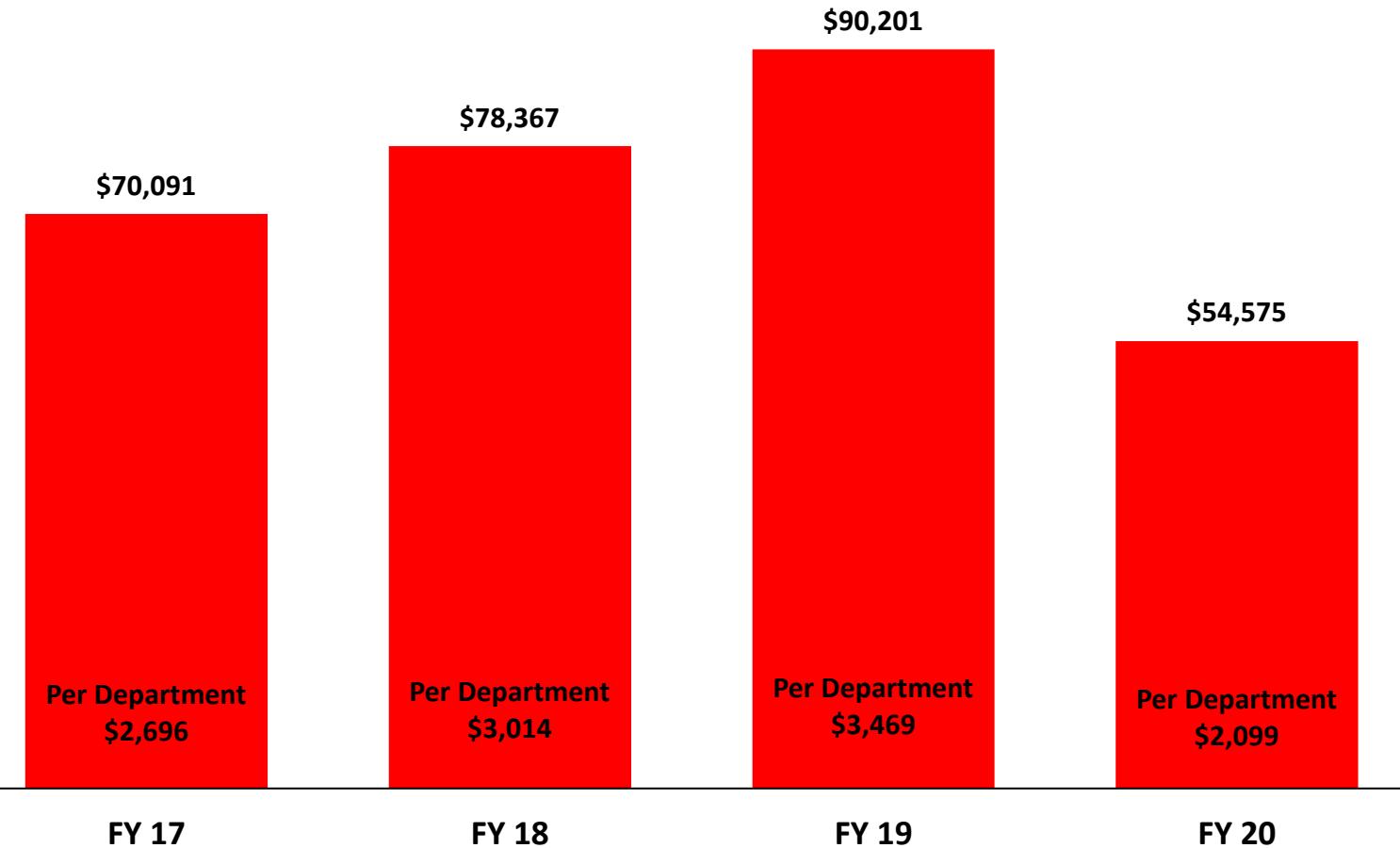
\$421,041

\$456,645

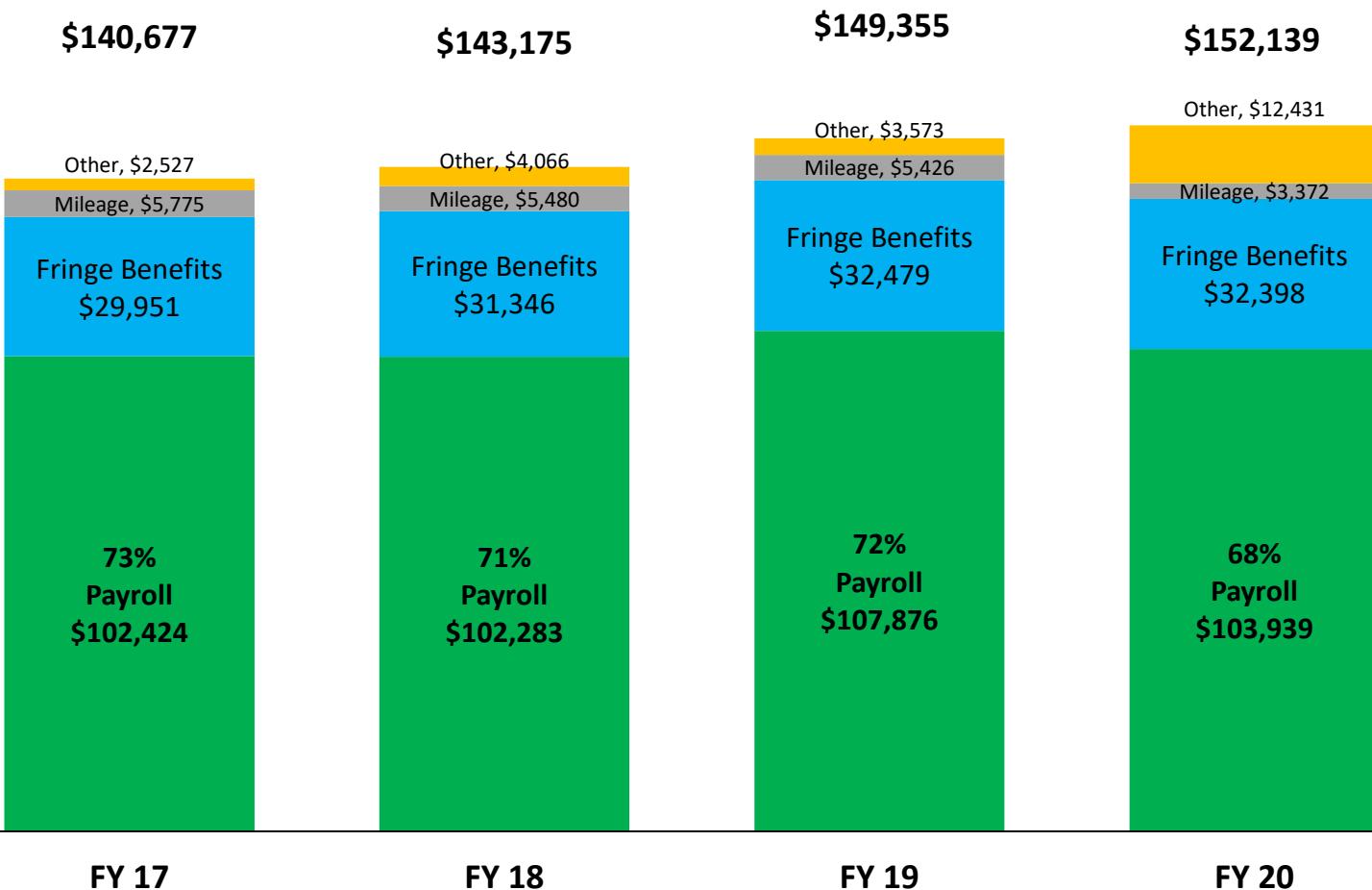
\$510,159



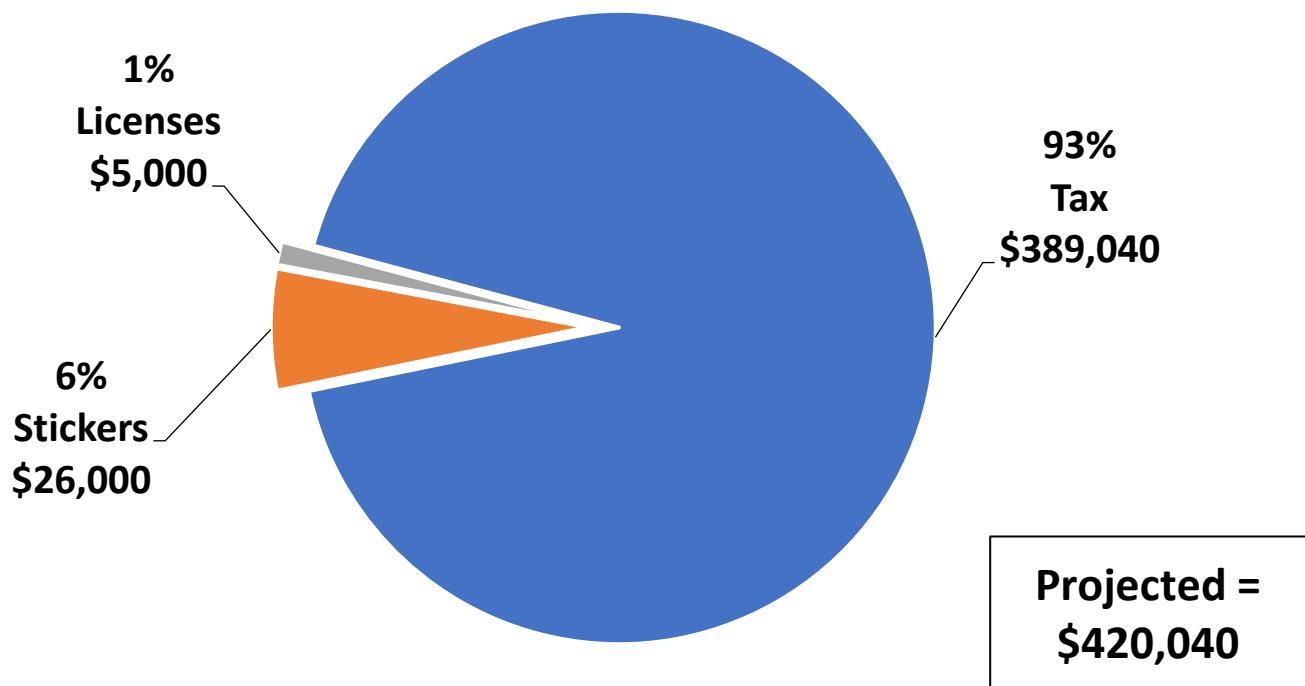
Fire Allocations From the Paper Gaming Fund Fiscal Years 2017 - 2020



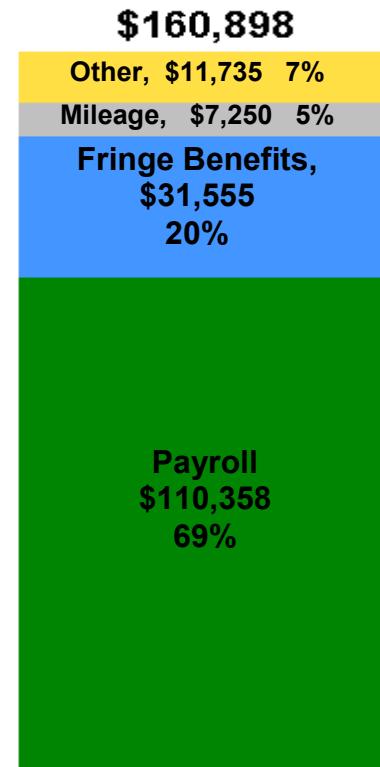
Expenses For Allegany County Gaming Office Fiscal Years 2017 - 2020



Projected Allegany County Gaming Fund Revenues Fiscal Year 2021

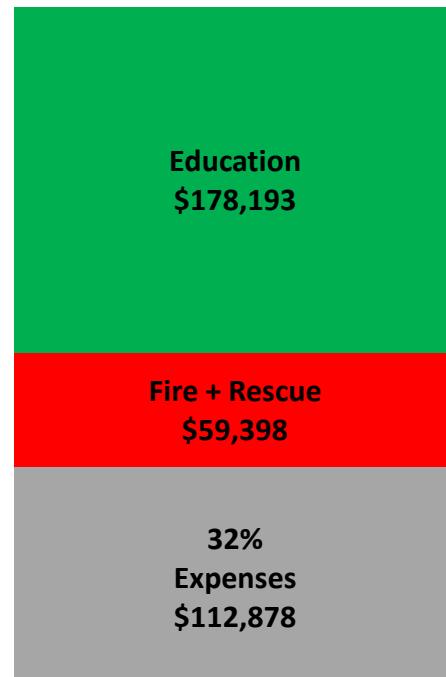


Projected Expenses For Allegany County Gaming Office Fiscal Year 2020



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2021

\$350,469



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org