

# ALLEGANY COUNTY GAMING

# 2020

## Fiscal Year 2020 Summary



Gerald M. Joy  
Gaming Administrator

# Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2020

## History

The Allegany County Gaming Office was created in 2003 as a self-support unit Responsible to the Finance Office of the Allegany County Government. The Authority to operate the Paper Gaming Officer and to guide it's function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from proceeds for allocation to Education and Fire and Rescue Unit.

## **Fiscal Year 2020**

This presentation only depicts revenues and trends for the past three years. Budget revenue projection for this year are identified below. One caveat to keep remember the Covid – 19 idled the Clubs and Taverns mid-March and Liquor Stores and Convenience Stores also shows lack of revenue because lack of patronage. This unexpected event could not be foretold in our revenue projections.

<b>Projections:</b>		<b>Actual:</b>	
Gaming Taxes:	\$384,000	Gaming Taxes:	\$344,341
Tax Stickers:	\$ 26,000	Tax Stickers:	\$ 21,000
Wholesaler Licenses:	\$ 5,000	Wholesaler License	\$ 5,000
Totals:	\$415,000	Totals:	\$370,441

This report indicates an overall decrease of Gaming Revenues of (\$44,539) or 12% from last year.

Convenience Store Operator Revenues were down (\$16,997) for a decrease of 31% ending with a total of \$54,013 for the year.

Club Revenues were down (\$42,825) for a decrease of 32% ending with a total of \$135,273 for the year.

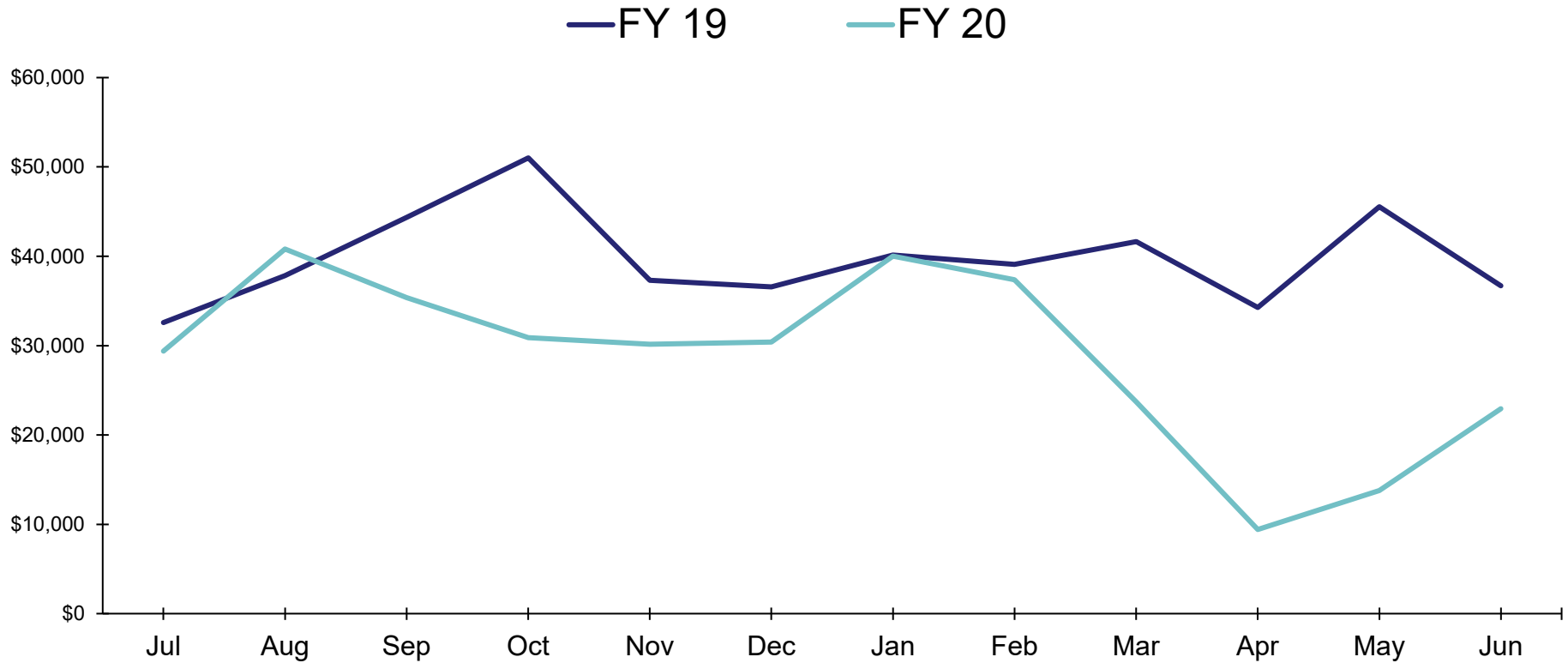
Tavern Revenues were down (\$46,199) for a decrease of 46% with a total of \$101,225 for the year.

Liquor Store Revenues were down (\$18,456) for a decrease of 36% ending with a total of \$52,555 for the year.

Temporary Operator Revenues were down (\$8,262) for a decrease of 747% with a total of \$1,276 for the year.

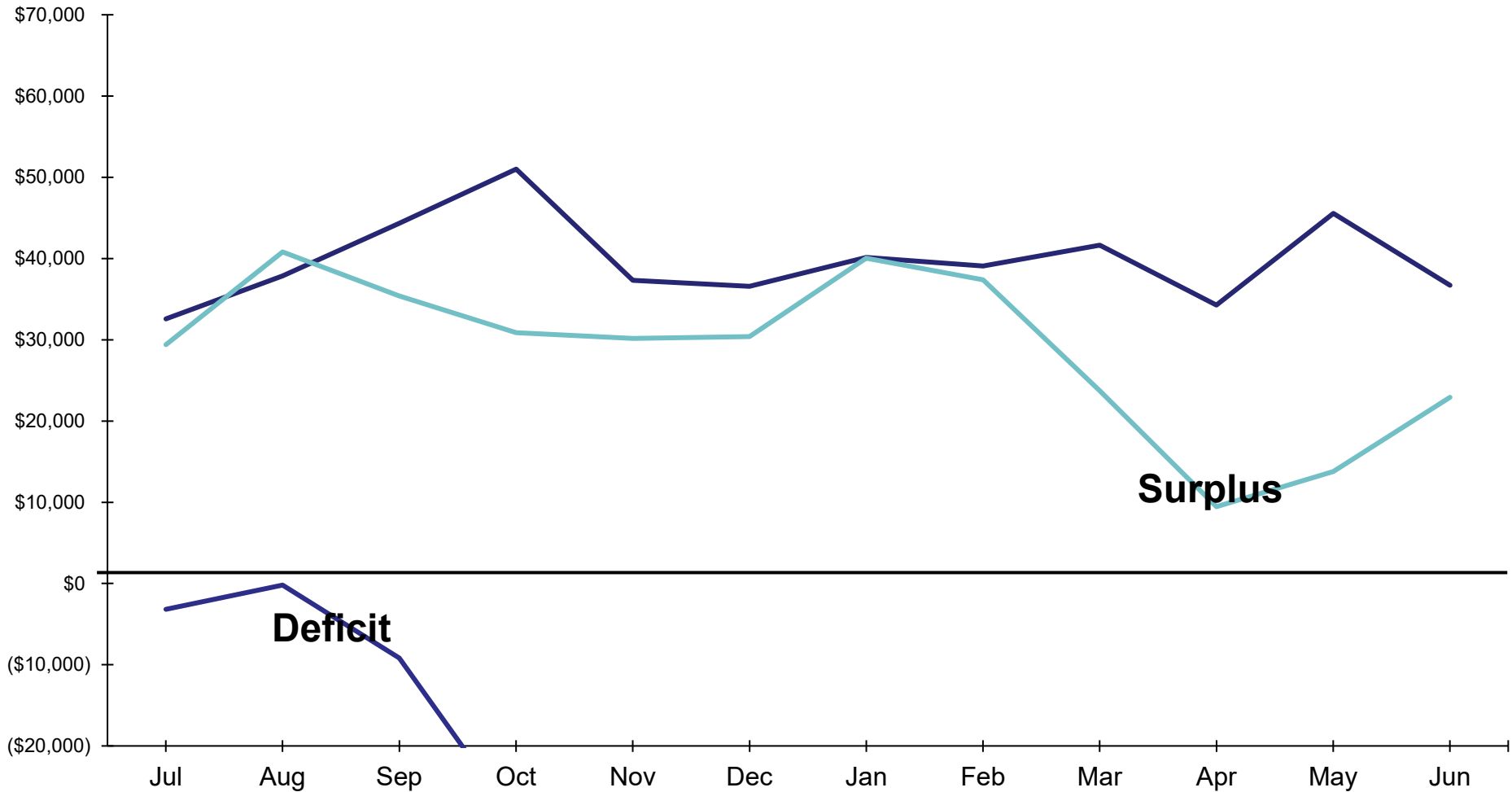
Allocation for Education is \$163,441 for a decrease of (\$106,877) of 65% and 27 Volunteer Fire Units will be allocated a shared sum of \$54,575 for the year.

## Allegany County Paper Gaming Fund Tax Revenues By Month - FY 20 Versus FY 19



# Allegany County Paper Gaming Fund Tax Revenues By Month - FY 20 Versus FY 19

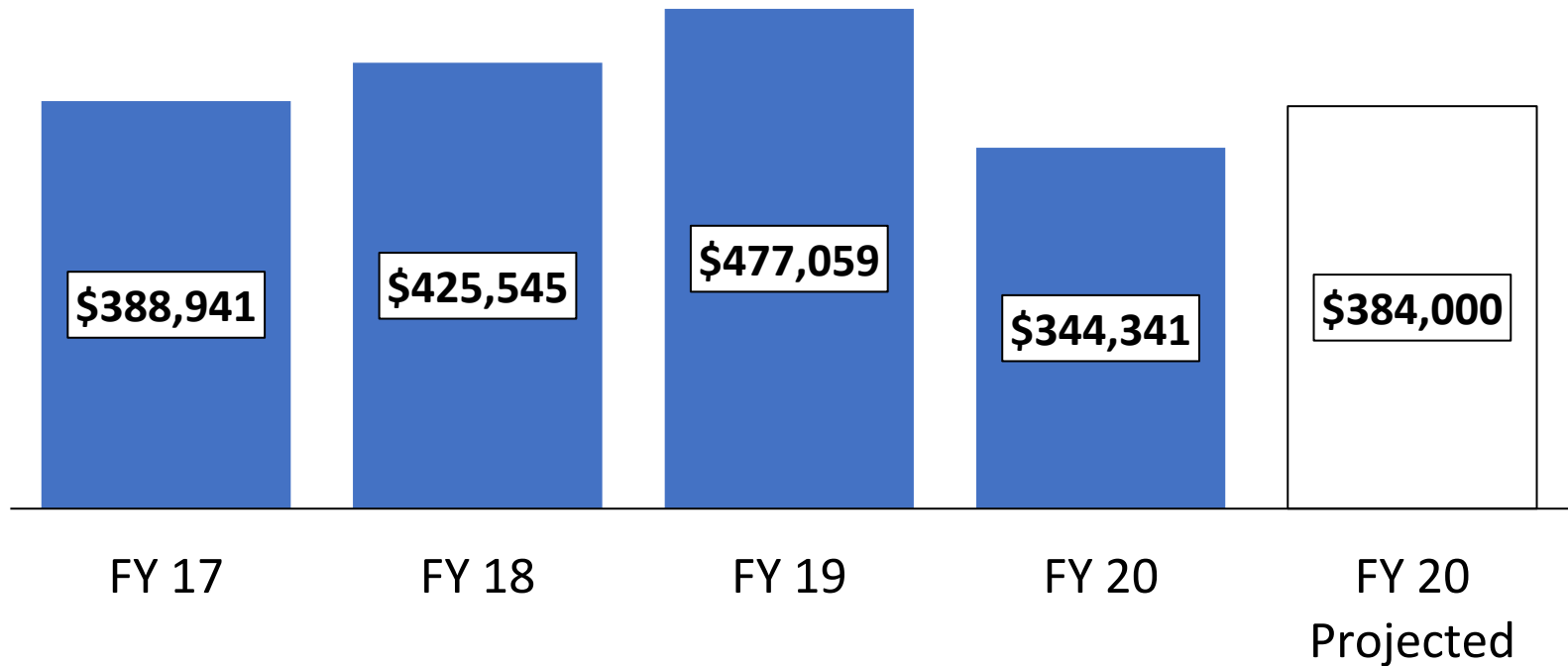
FY 19    FY 20    Cumulative Difference



## Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2020

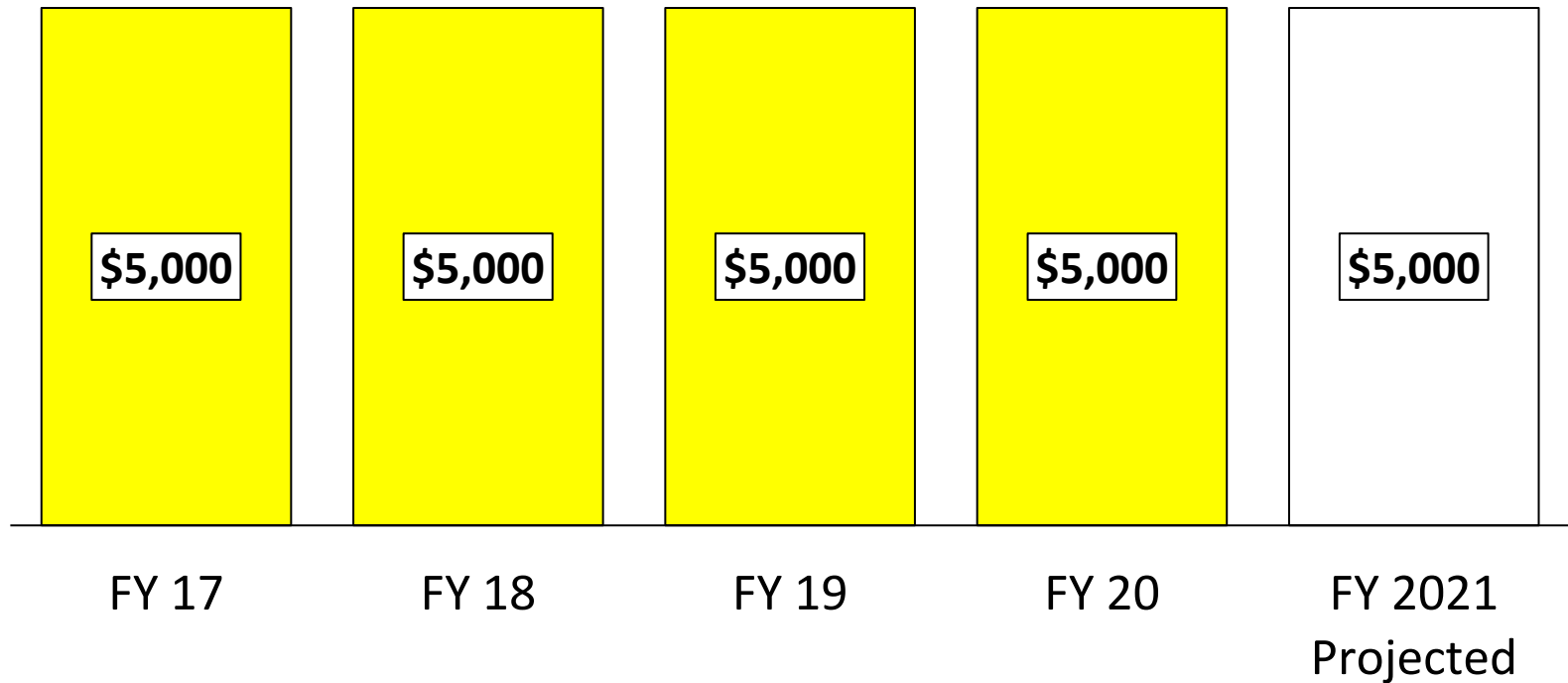


Allegany County Paper Gaming Fund  
Tax Revenues  
Fiscal Years 2017 - 2020





Allegany County Paper Gaming Fund  
Wholesaler License Fee Revenues  
Fiscal Years 2017 - 2020

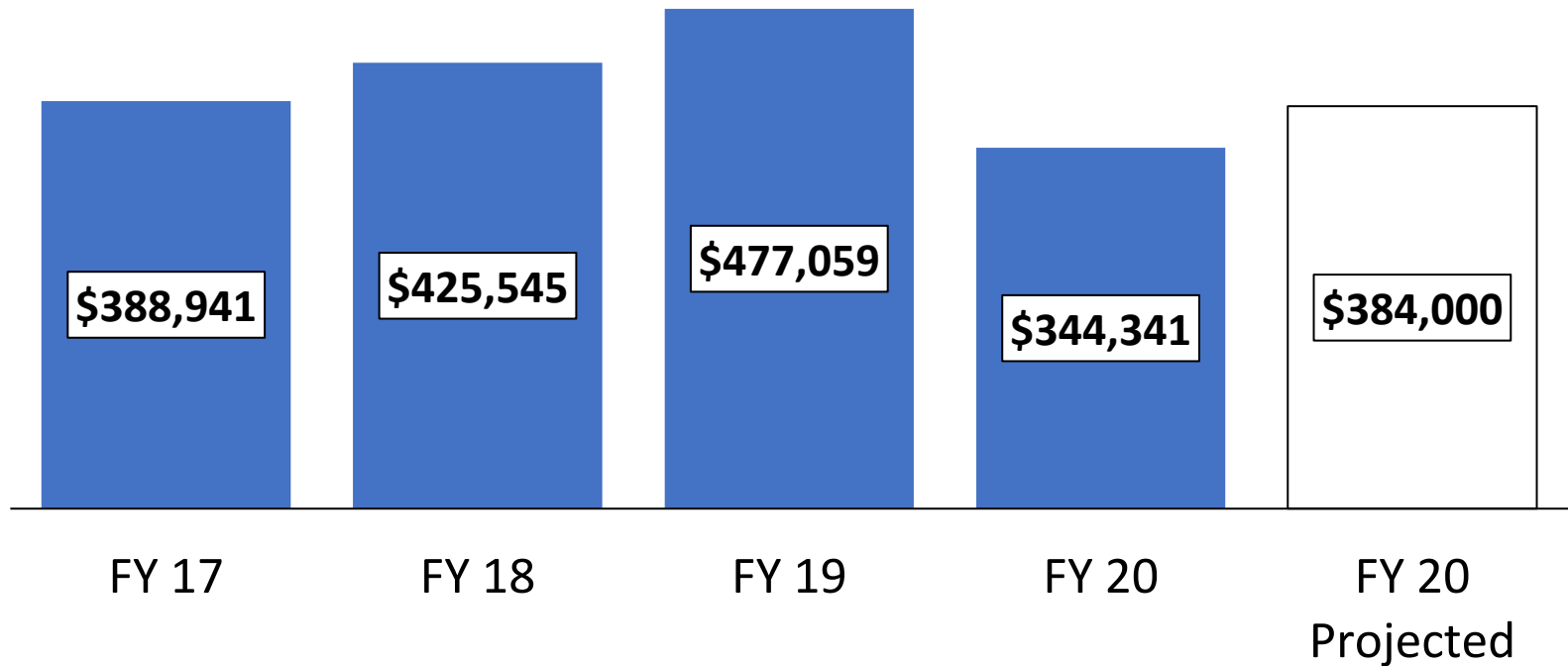


**Allegany County Paper Games  
Distribution of Gaming Stickers - Fiscal Years 2017 - 2020**

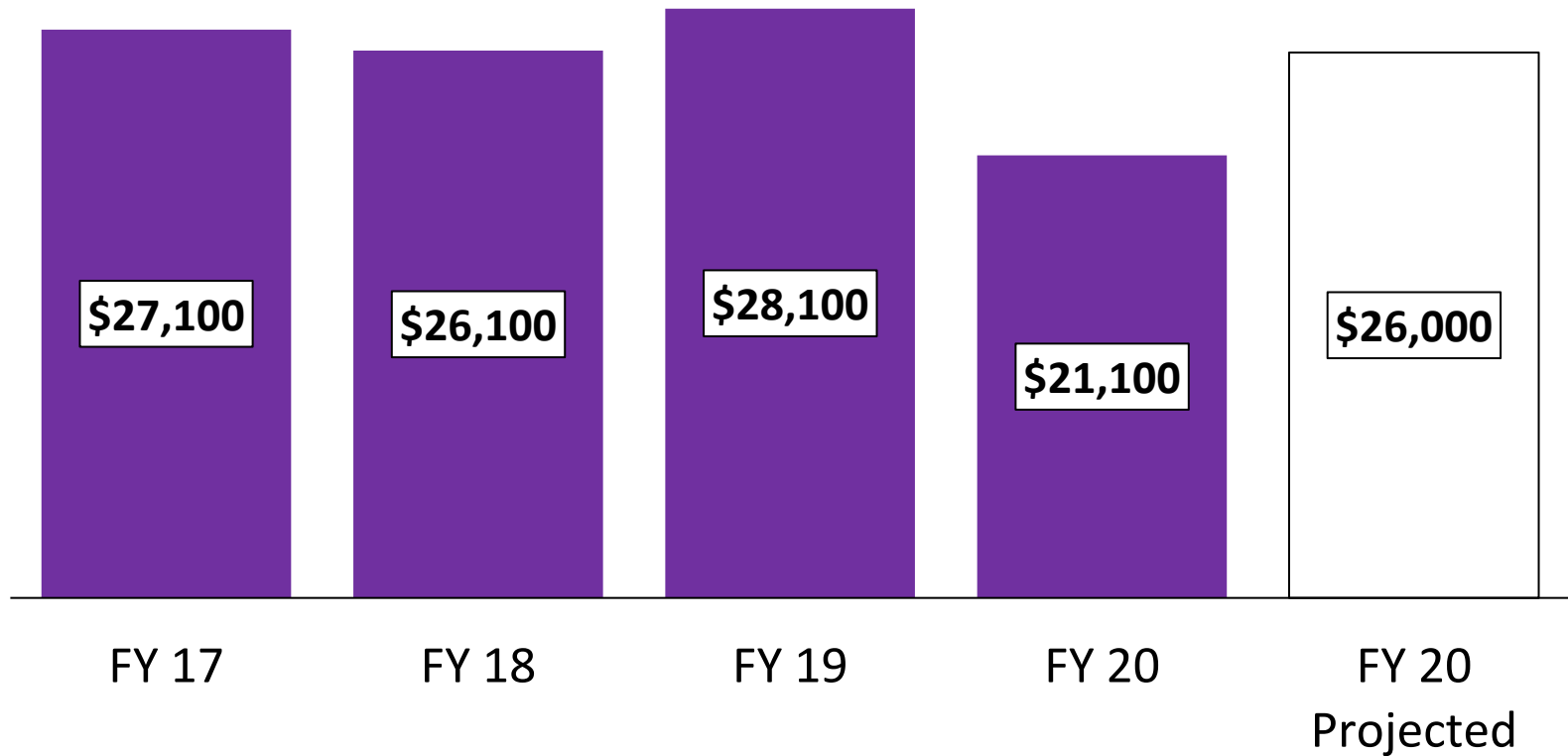
<b>Stickers Sold To Wholesalers In Time Period</b>				
<b>FY 17</b> 27,100	<b>FY 18</b> 26,100	<b>FY 19</b> 28,100	<b>FY 20</b> 21,100	<b>FY 17-20</b> 102,400
<b>Attached To Taxable Games In Time Period</b>				
<b>FY 17</b> 21,896 80.8%	<b>FY 18</b> 21,683 83.1%	<b>FY 19</b> 23,572 83.9%	<b>FY 20</b> 16,878 80.0%	<b>FY 17-20</b> 89,582 87.5%
<b>Attached To Games Played In Time Period</b>				
<b>FY 17</b> 21,861 80.7%	<b>FY 18</b> 21,262 81.5%	<b>FY 19</b> 23,137 82.3%	<b>FY 20</b> 15,515 73.5%	<b>FY 17-20</b> 94,149 91.9%
<b>Attached To Taxable Games And Played In Time Period</b>				
<b>FY 17</b> 20,027 73.9%	<b>FY 18</b> 19,677 75.4%	<b>FY 19</b> 21,337 75.9%	<b>FY 20</b> 14,475 68.6%	<b>FY 17-20</b> 85,666 83.7%

**226  
Stickers  
Have  
Been  
Voided**

Allegany County Paper Gaming Fund  
Tax Revenues  
Fiscal Years 2017 - 2020



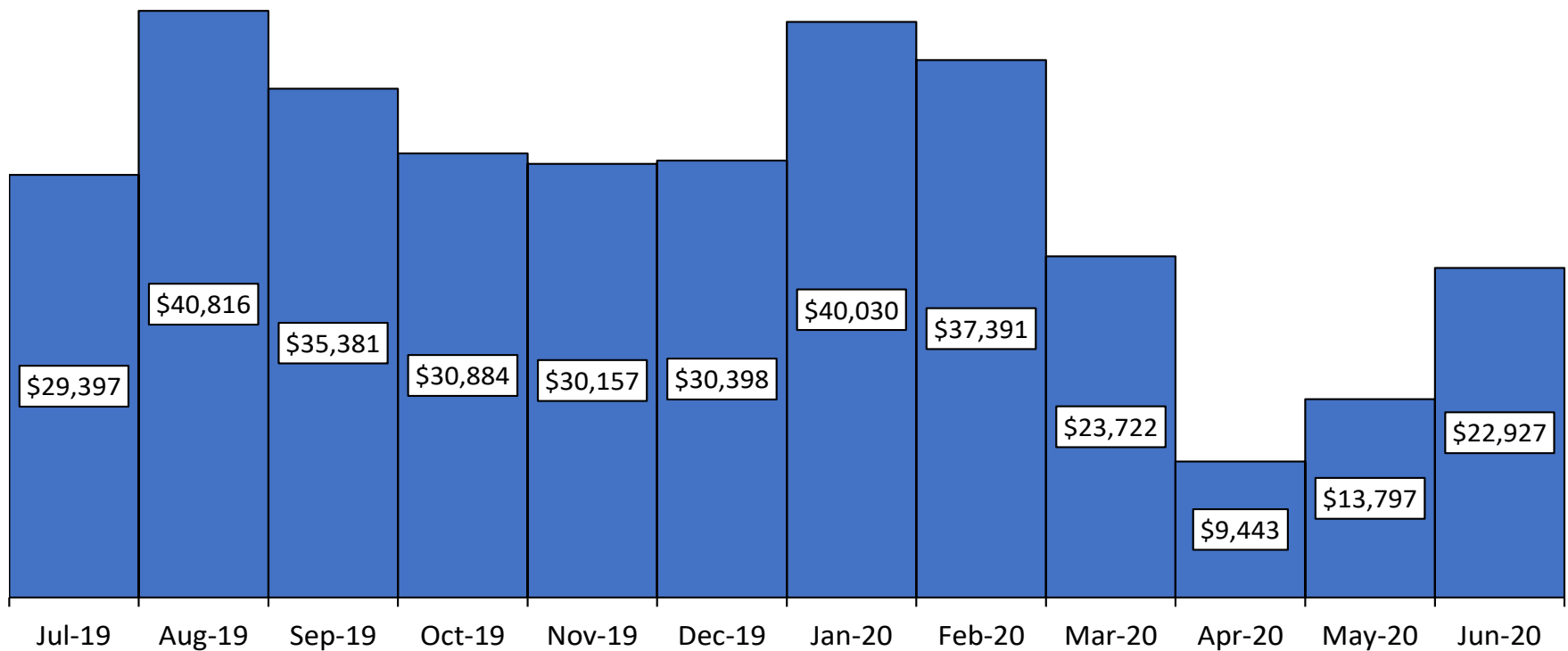
Allegany County Paper Gaming Fund  
Sticker Revenues  
Fiscal Years 2017 - 2020



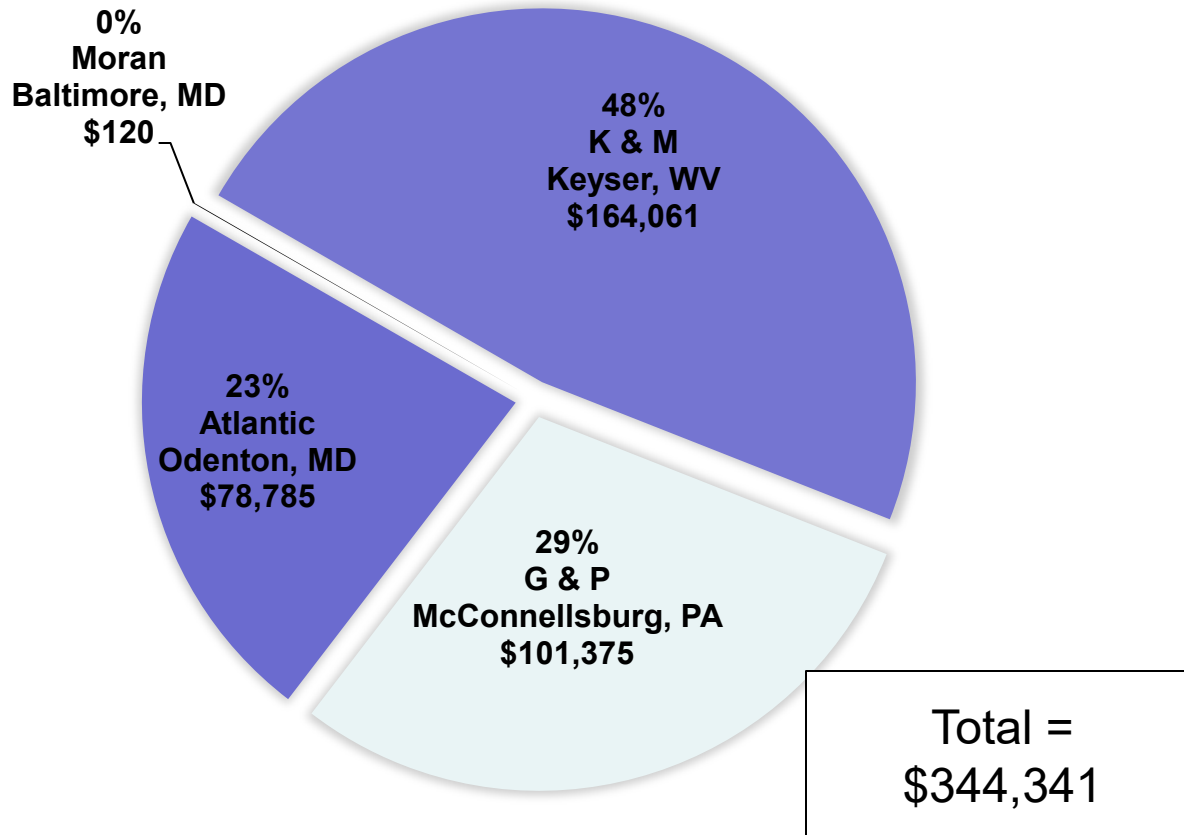
## Paper Gaming Fund Tax Revenues By Month Fiscal Year 2020

\$28,695  
Monthly  
Average

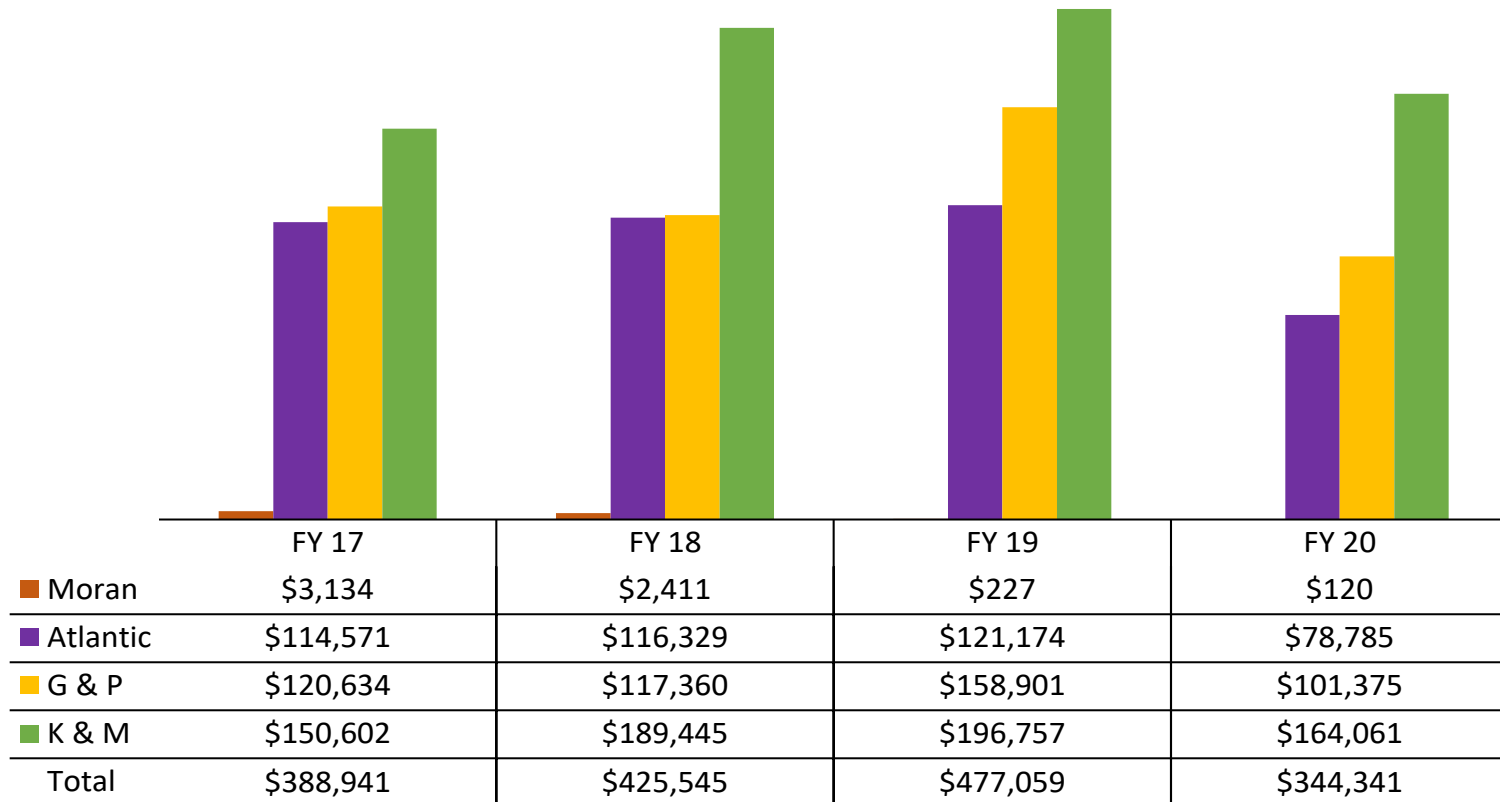
Total = \$344,341



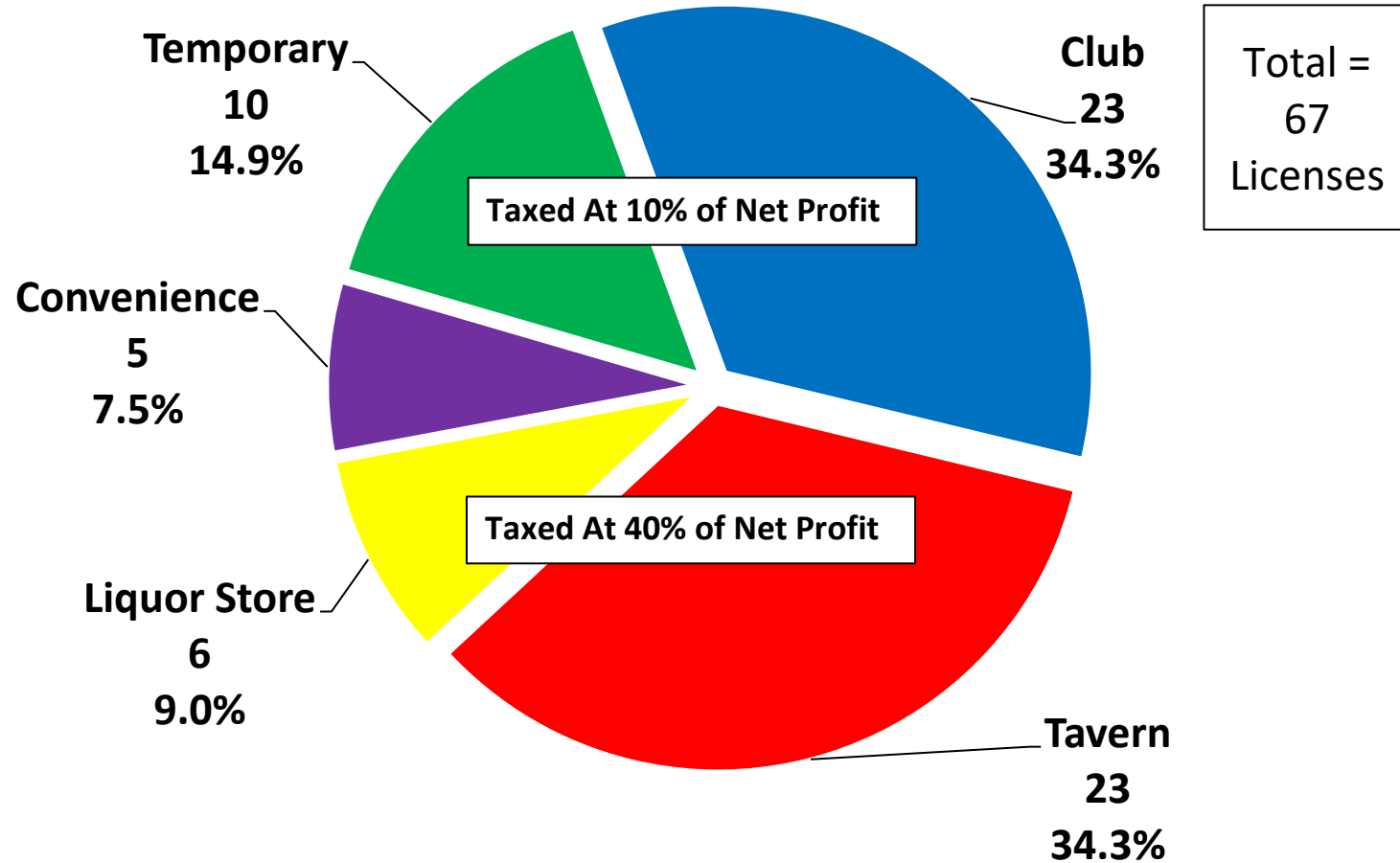
## Allegany County Paper Gaming Wholesaler Fiscal Year 2020



## Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2017 - 2020



**Allegany County Paper Gaming Operator Licenses By Type  
Fiscal Year 2020**





## Allegany County Paper Gaming Operators Licenses By Type Fiscal Years 2017 - 2020



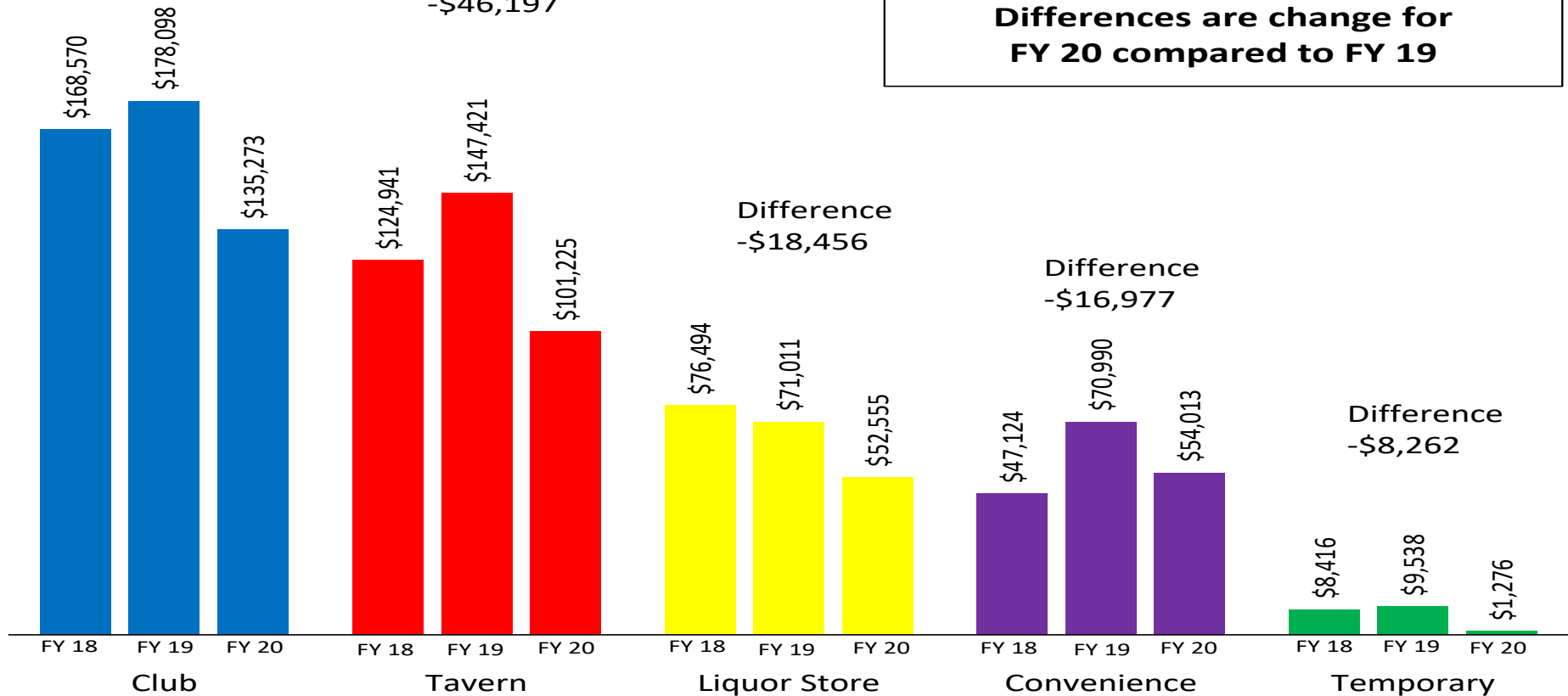
	FY 17	FY 18	FY 19	FY 20
■ Club	24	25	24	23
■ Tavern	23	24	23	23
■ Liquor Store	6	6	6	6
■ Convenience	7	7	5	5
■ Temporary	15	12	17	10
Totals	75	74	75	67

# Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2018 - 2020

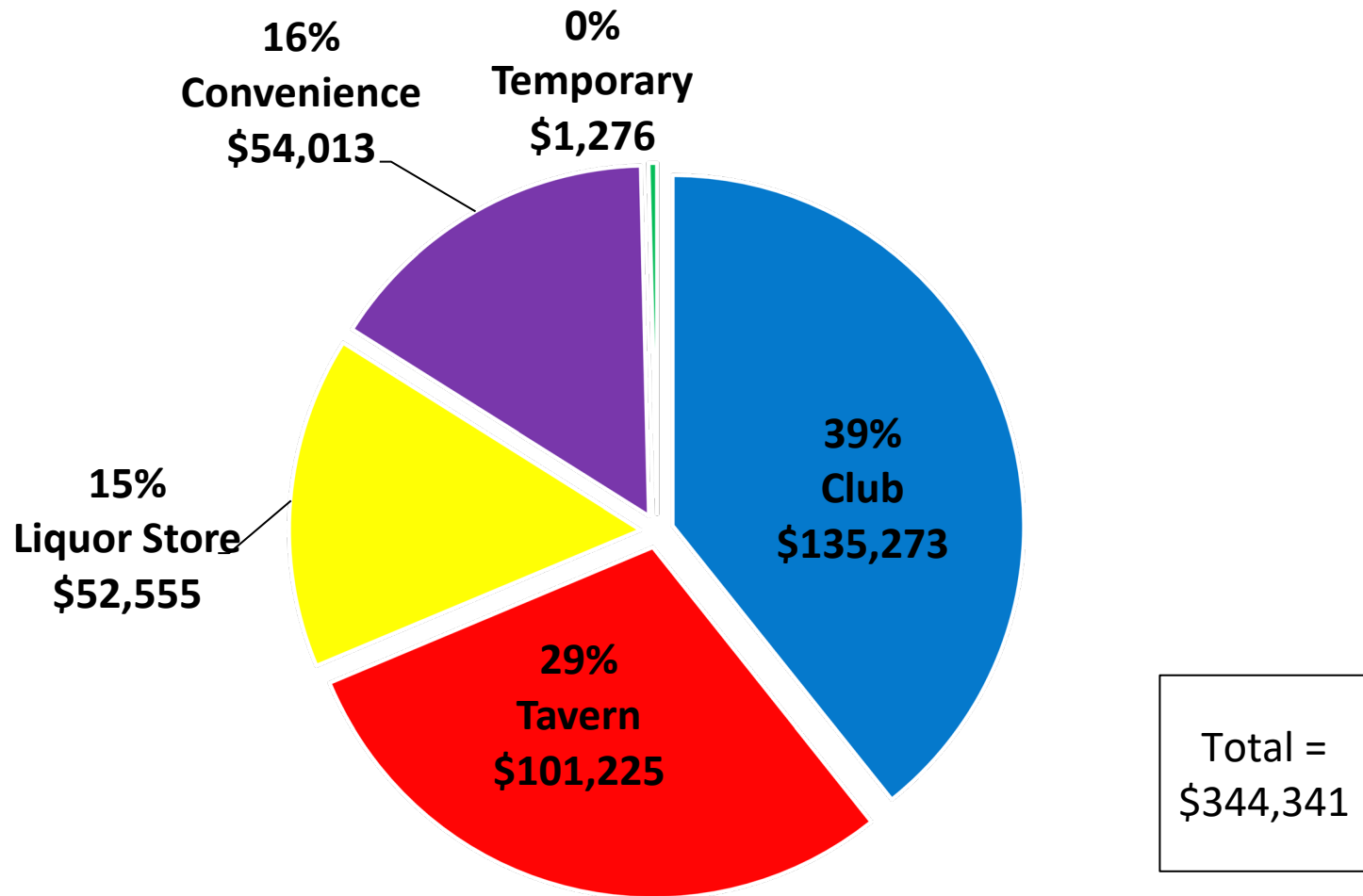
Difference  
-\$42,825

Difference  
-\$46,197

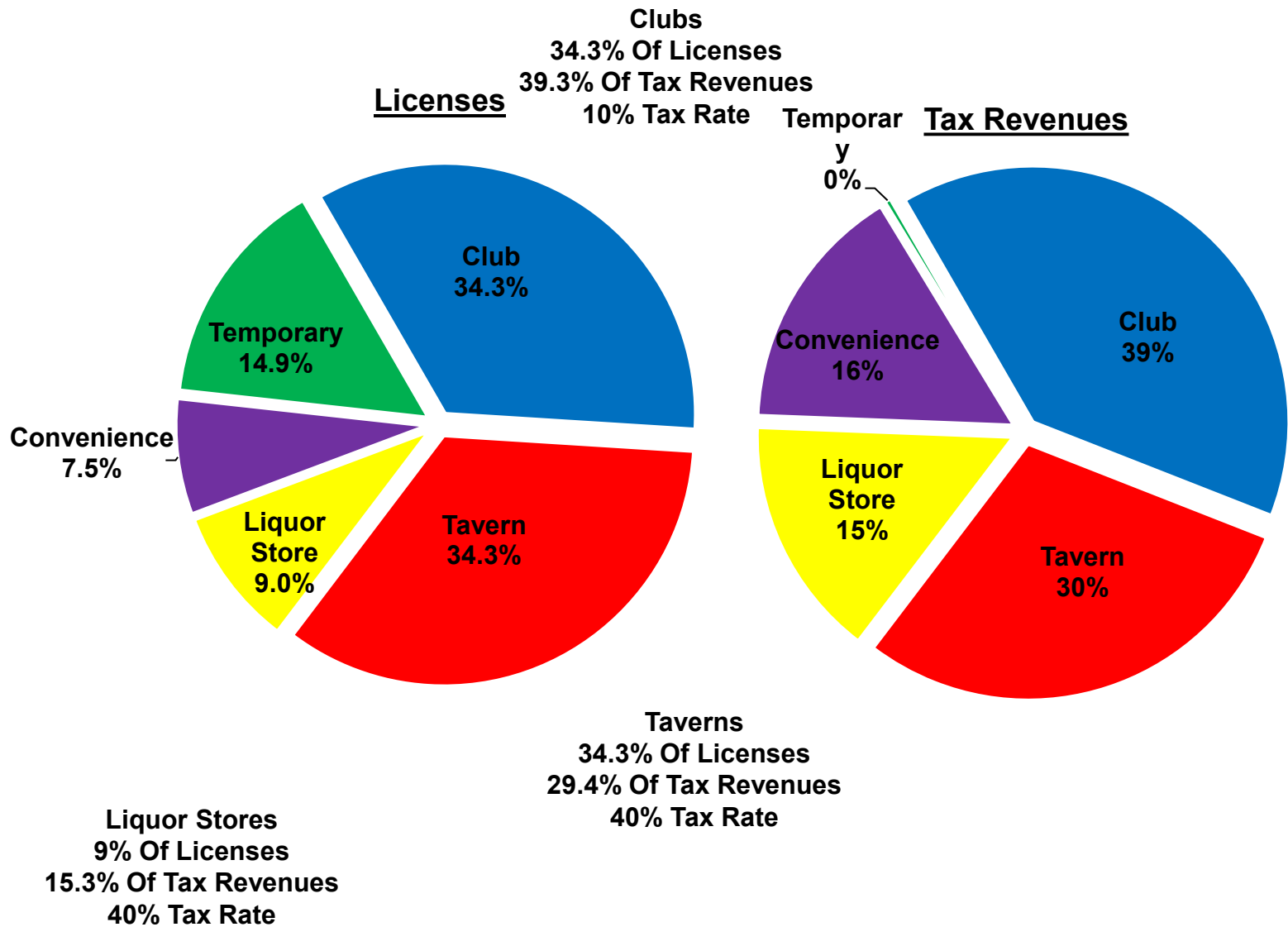
**Differences are change for  
FY 20 compared to FY 19**



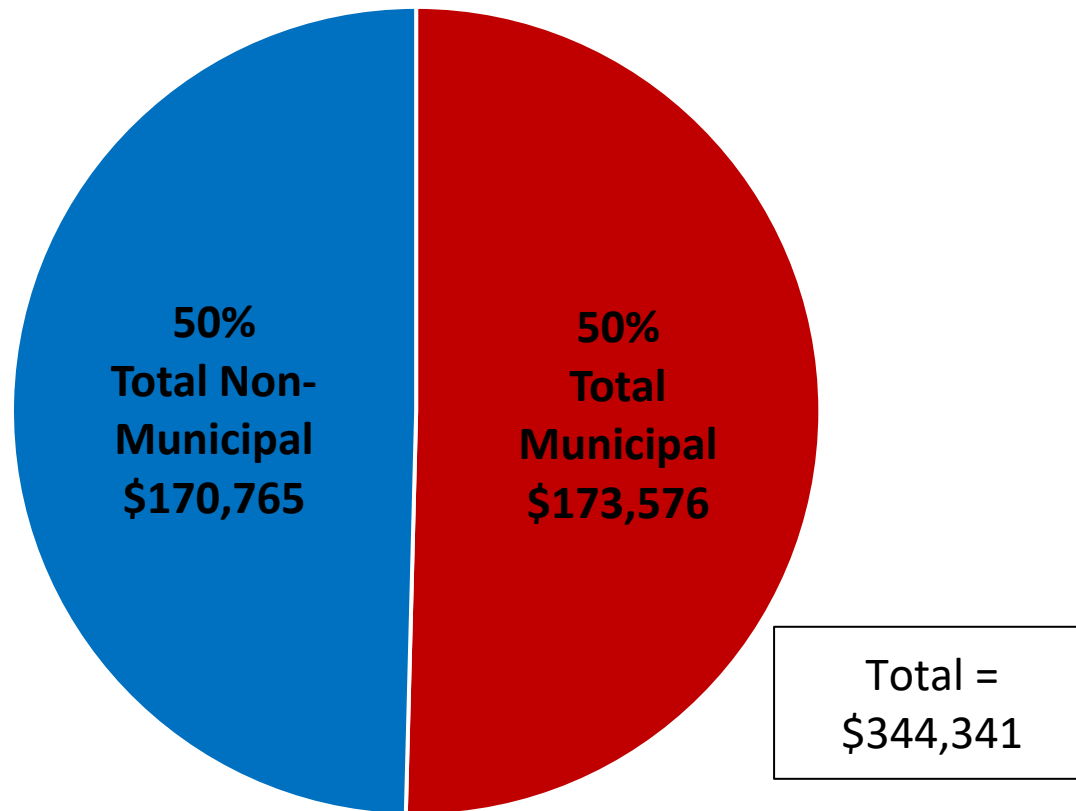
**Tax Revenues By Allegany County Paper Gaming Operator Type  
Fiscal Year 2020**



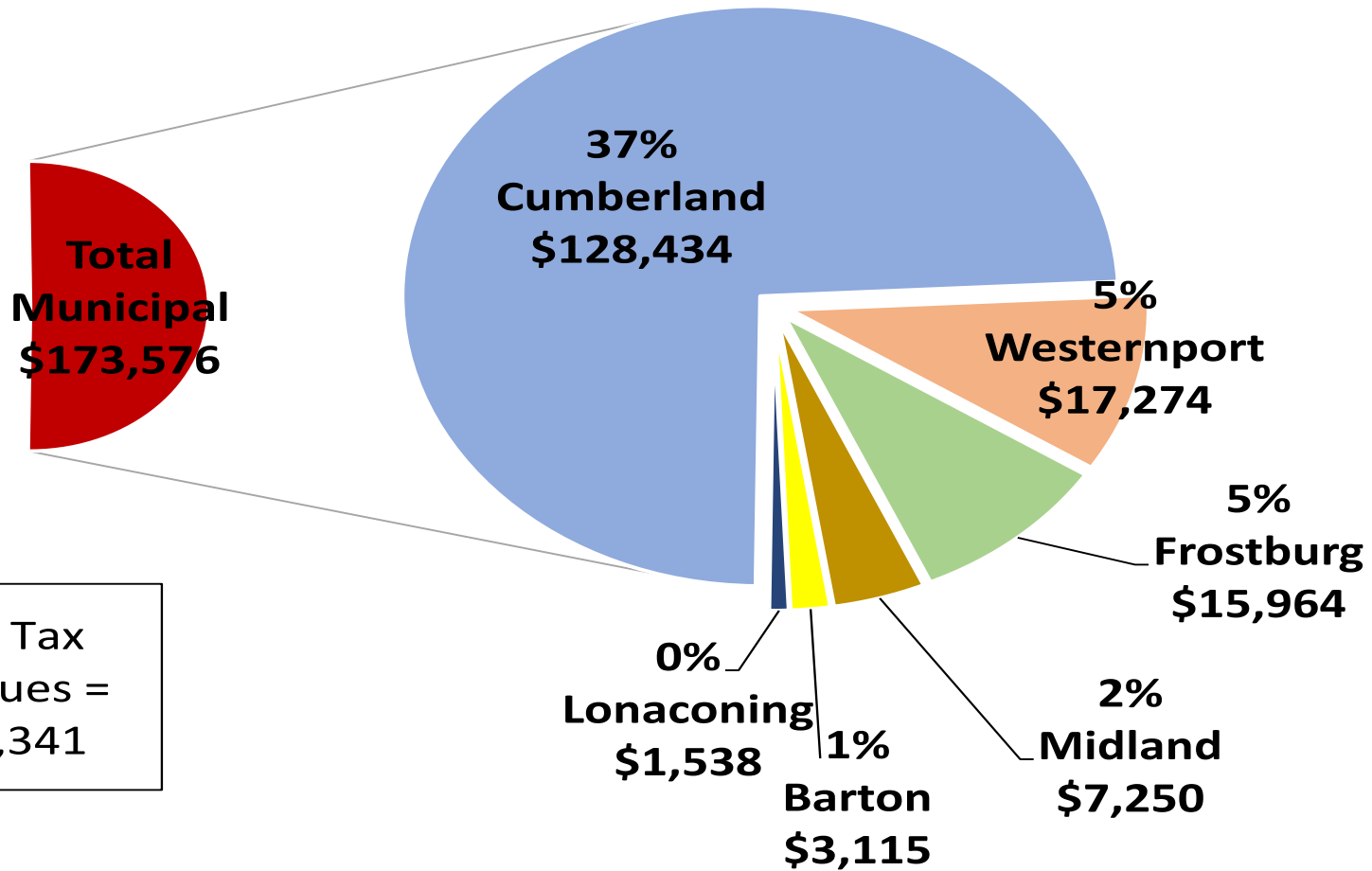
# Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2020



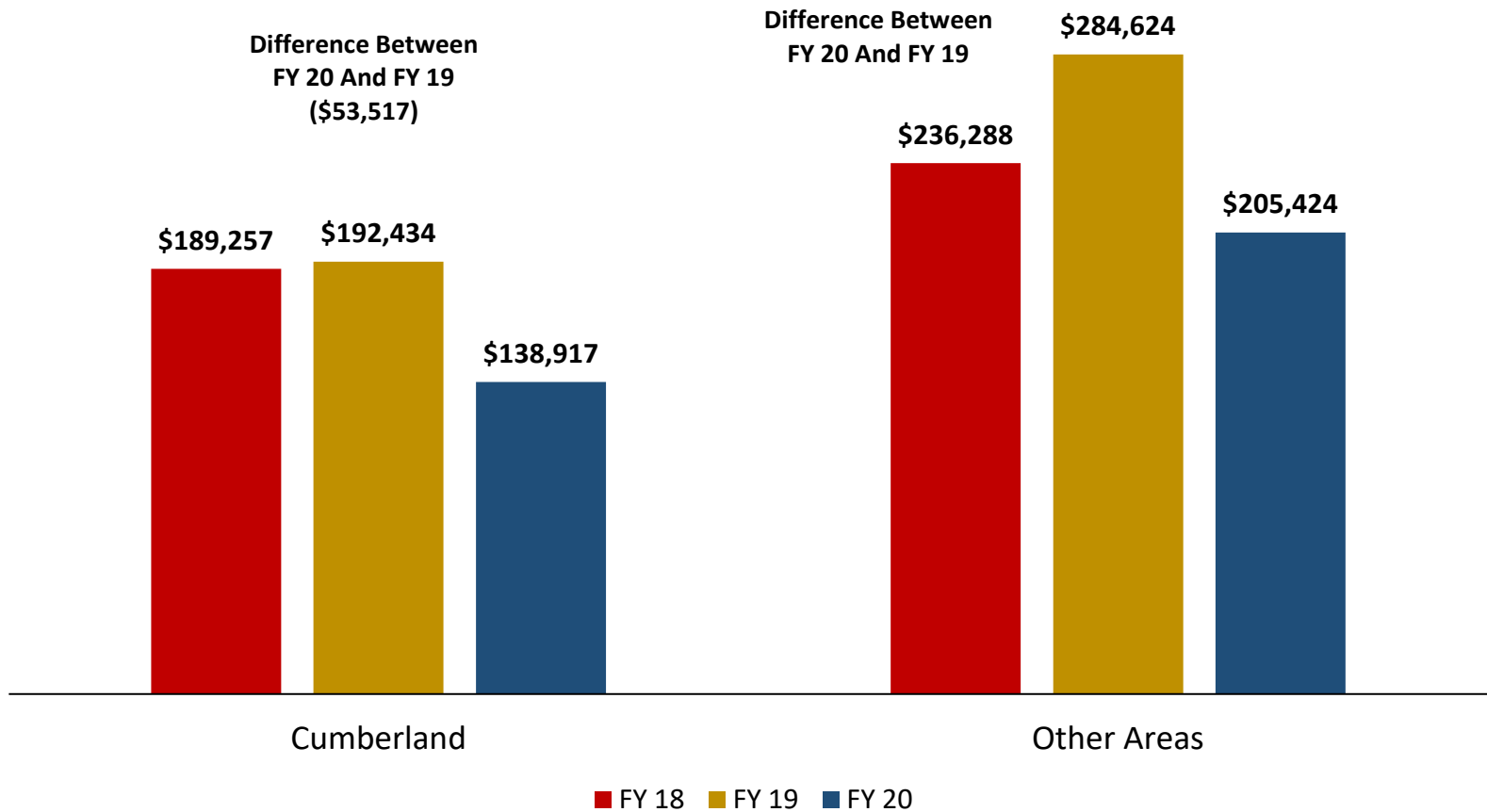
Allegany County Paper Gaming Operator Tax Revenues  
Municipal Versus Non-Municipal  
Fiscal Year 2020



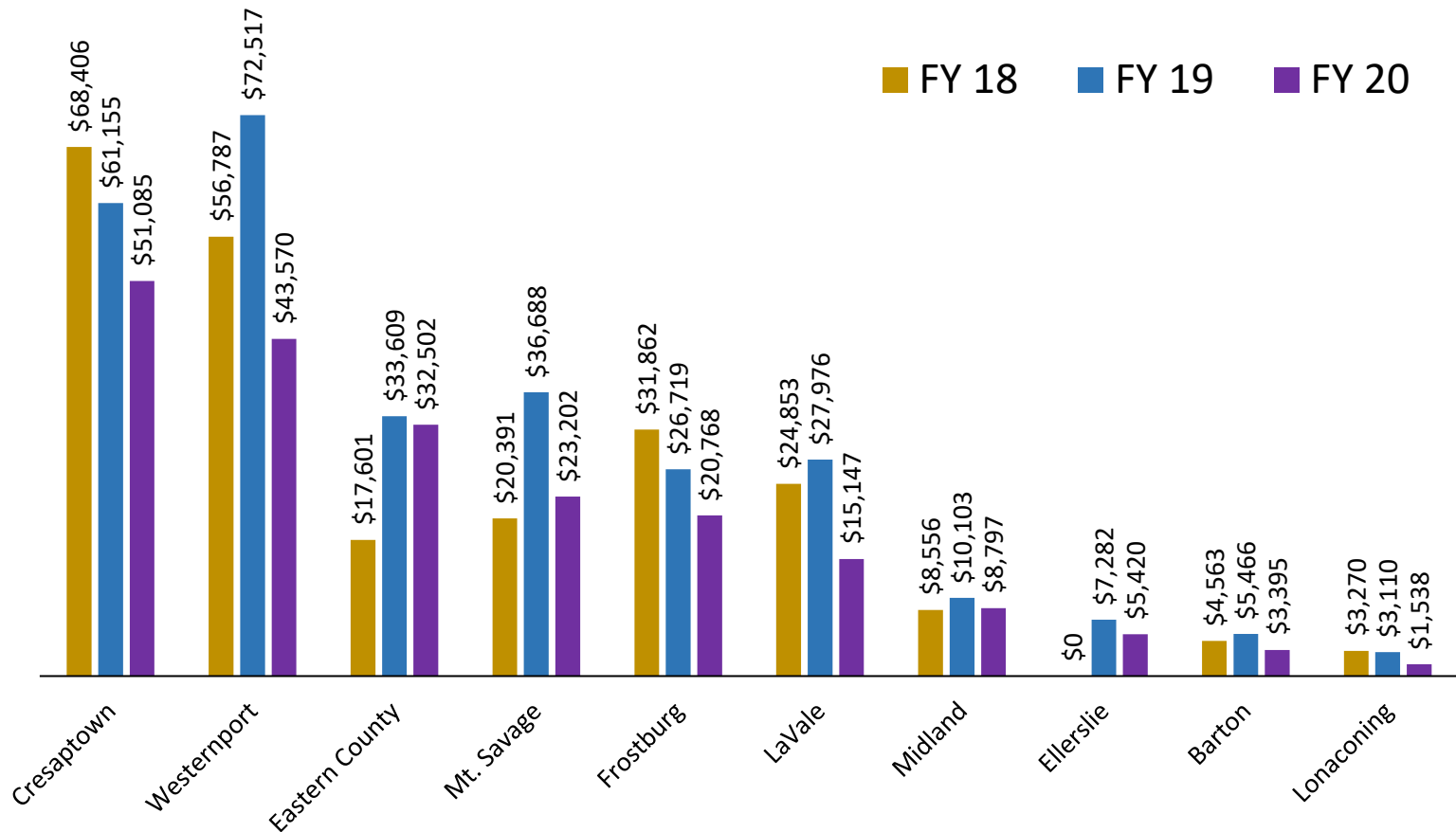
## Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2020



**Allegany County Paper Gaming Operator Tax Revenues  
Cumberland Area Versus Other Areas  
Fiscal Years 2018 - 2020**

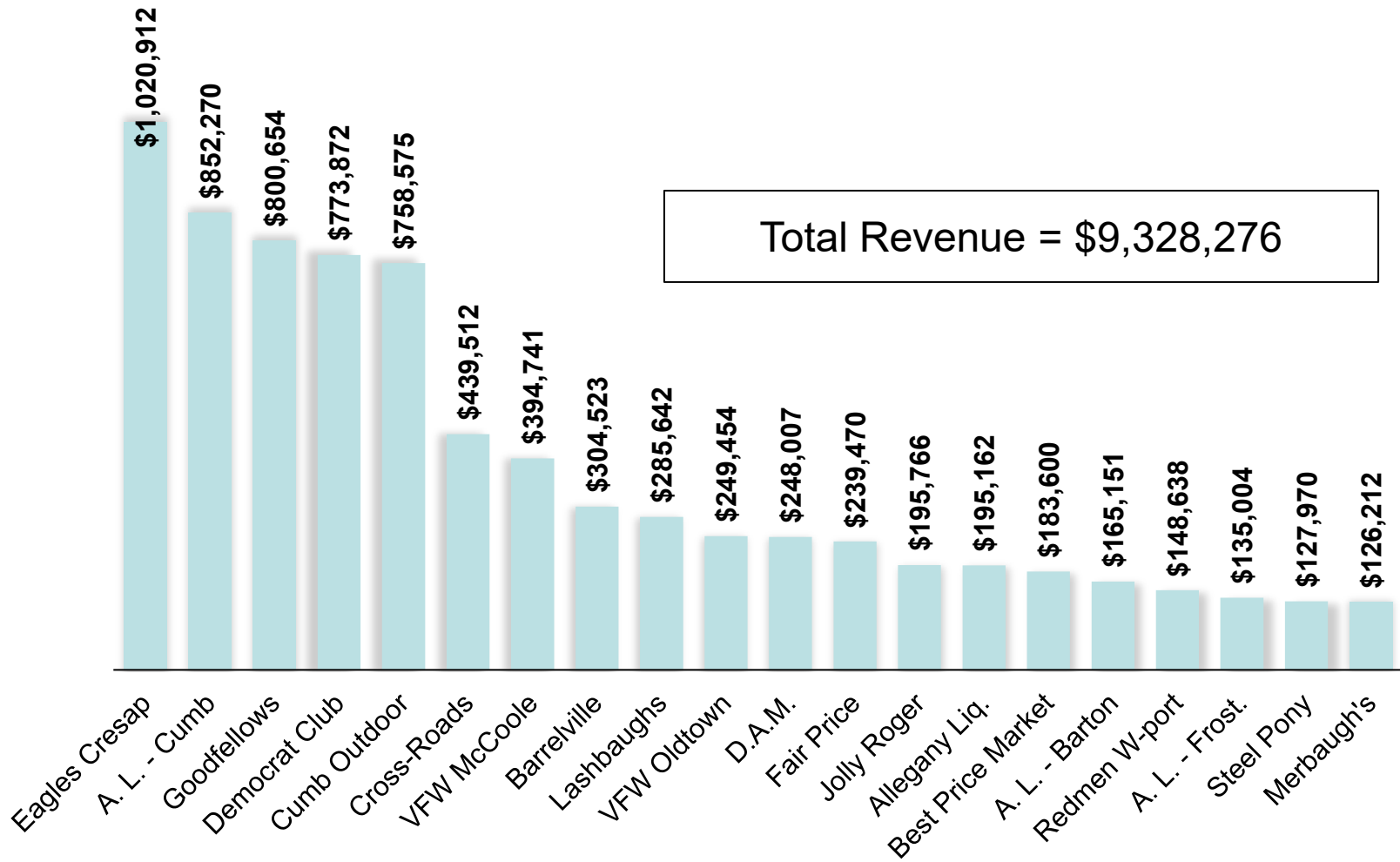


# Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland) Fiscal Years 2018 - 2020

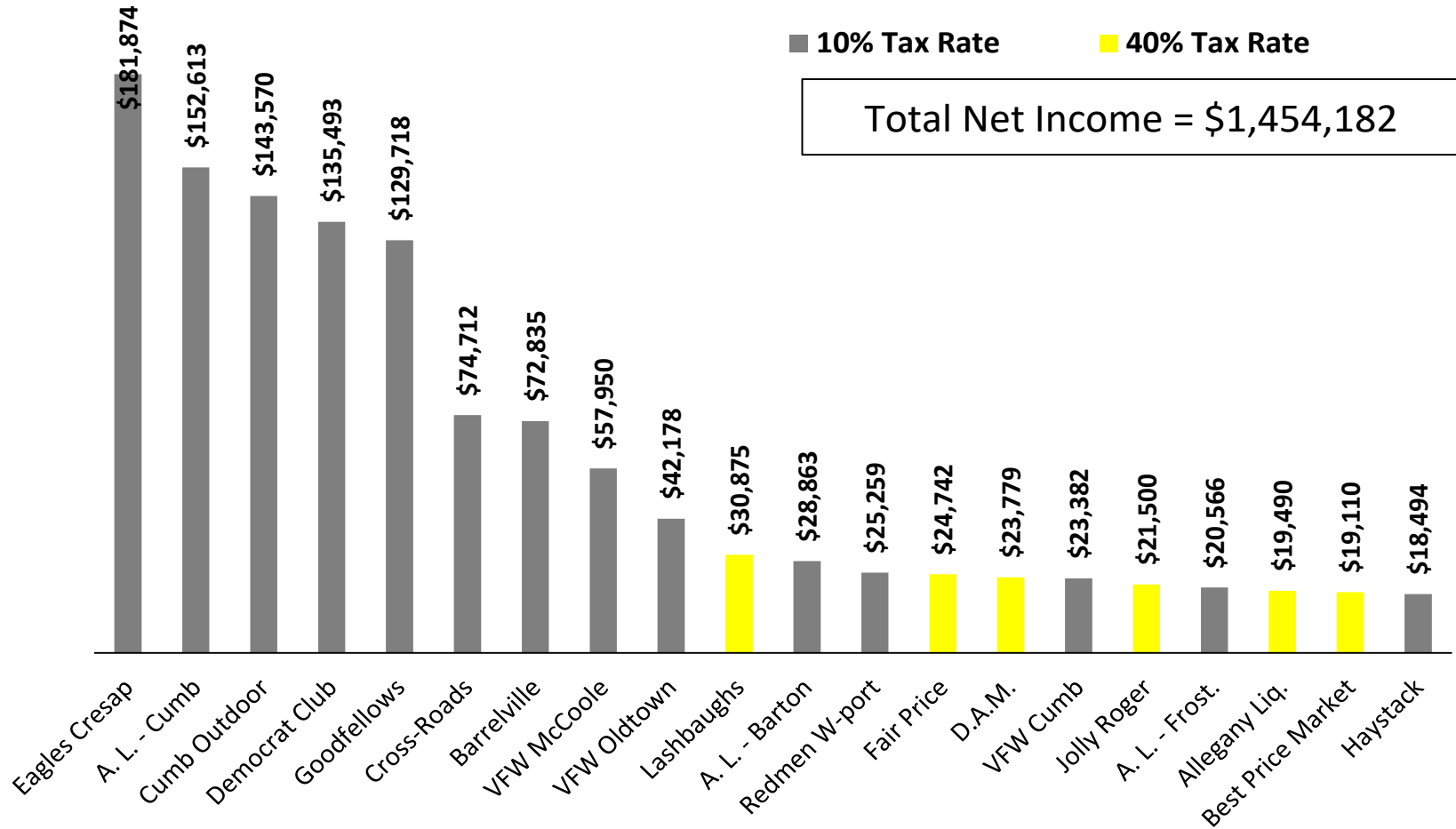




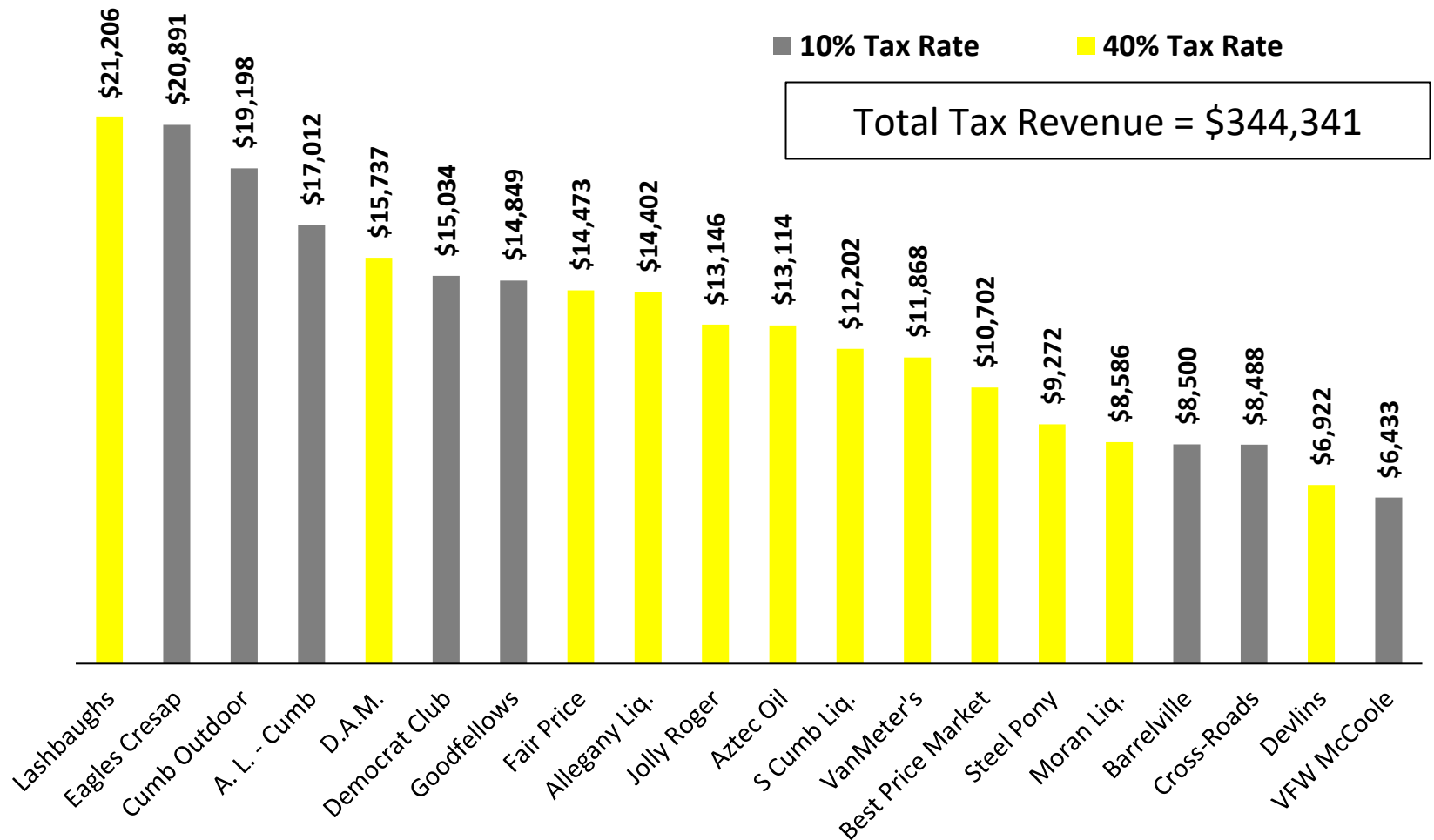
# Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020



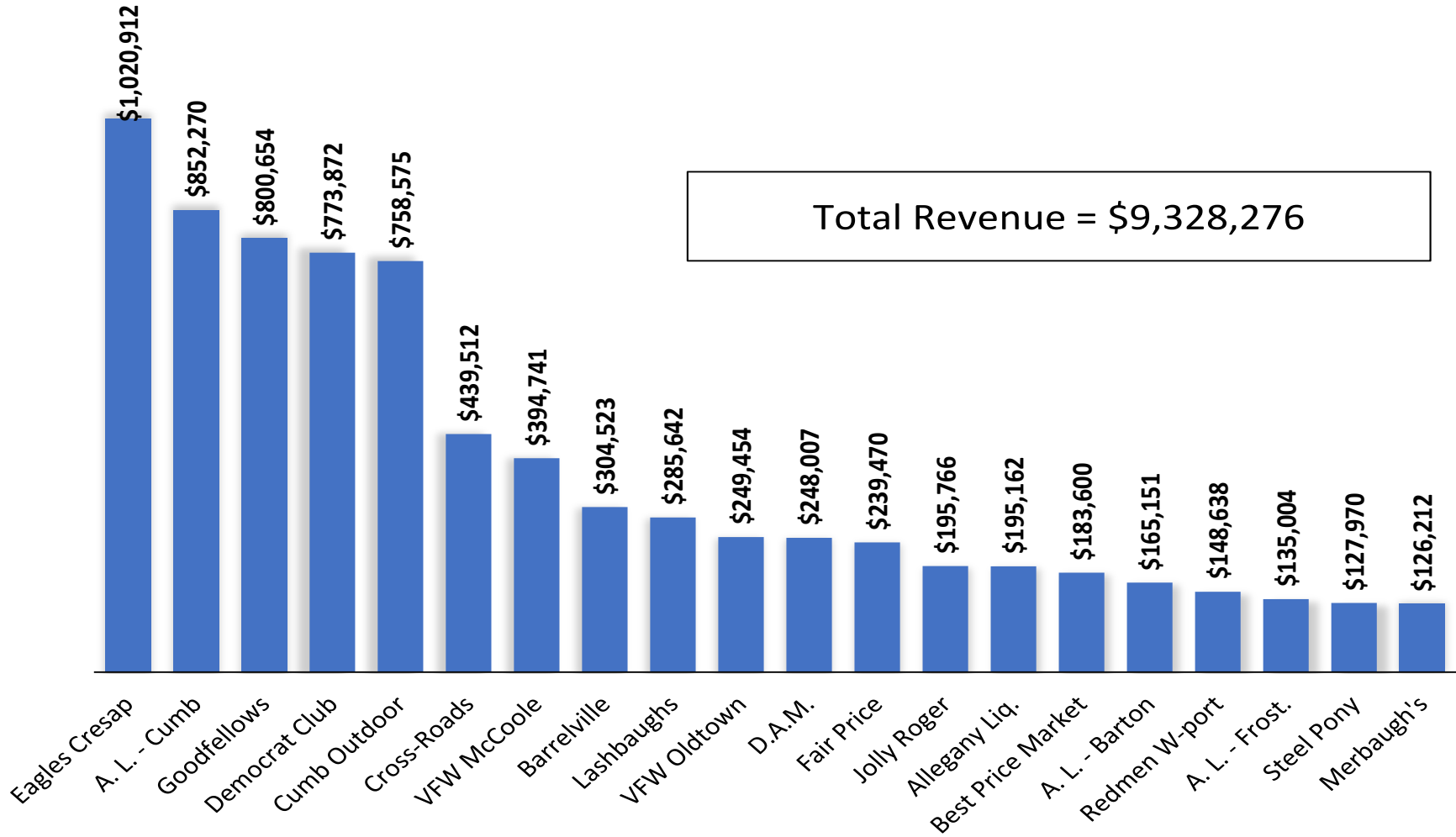
## Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020



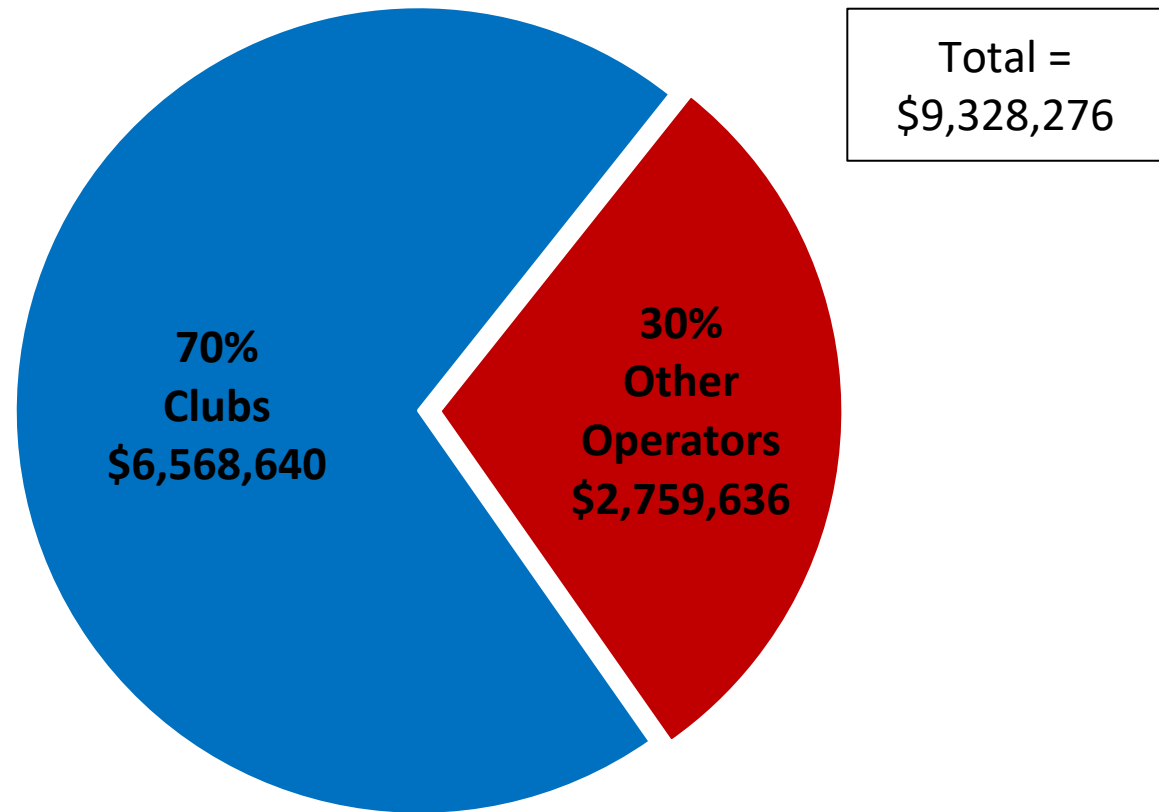
## Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020



## Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2020

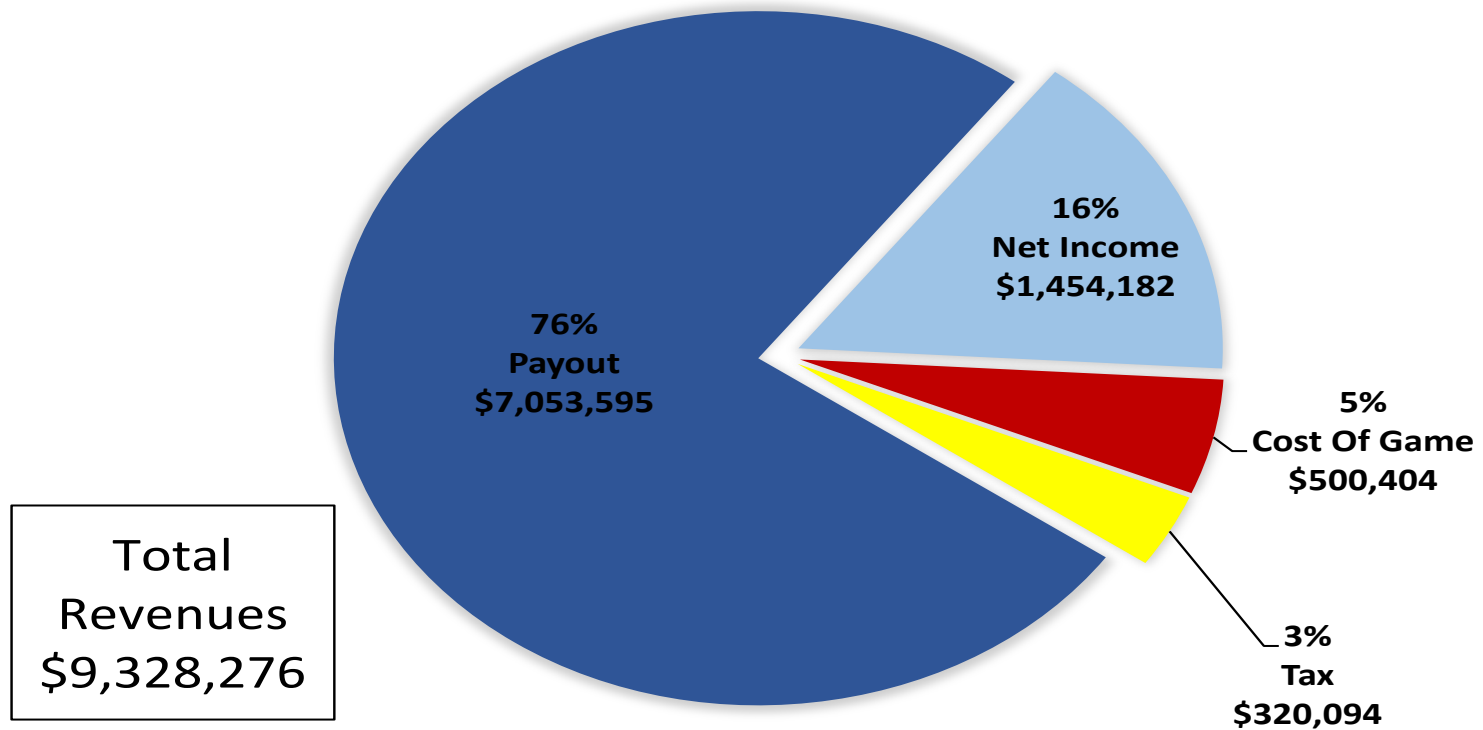


**Allegany County Paper Gaming Operator Revenues  
Clubs Versus Other Operators  
Fiscal Year 2020**



## Distribution of Operator Gaming Revenues\* Fiscal Year 2020

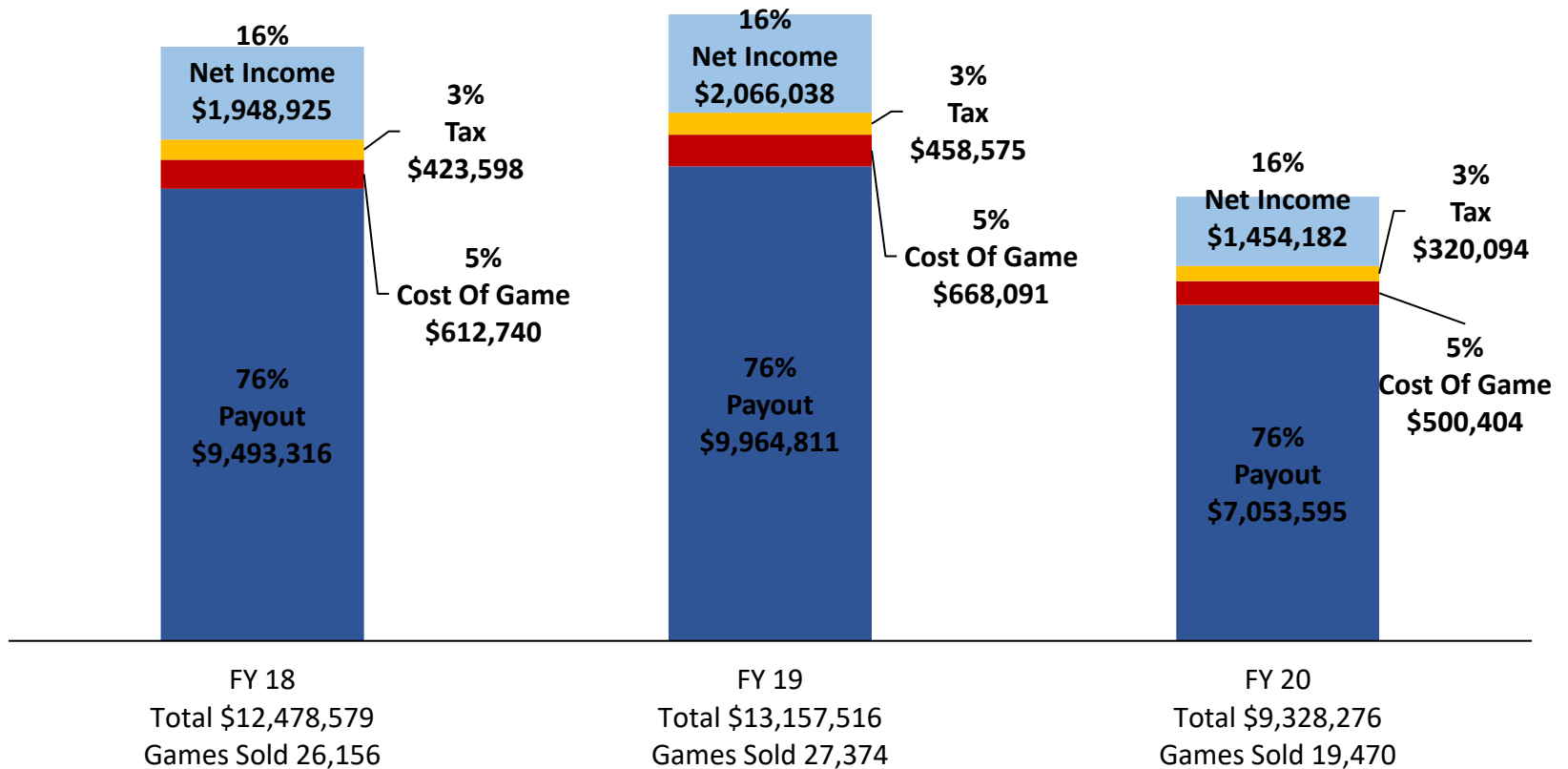
\*Based on games started during fiscal year.



## Distribution of Operator Gaming Revenues\*

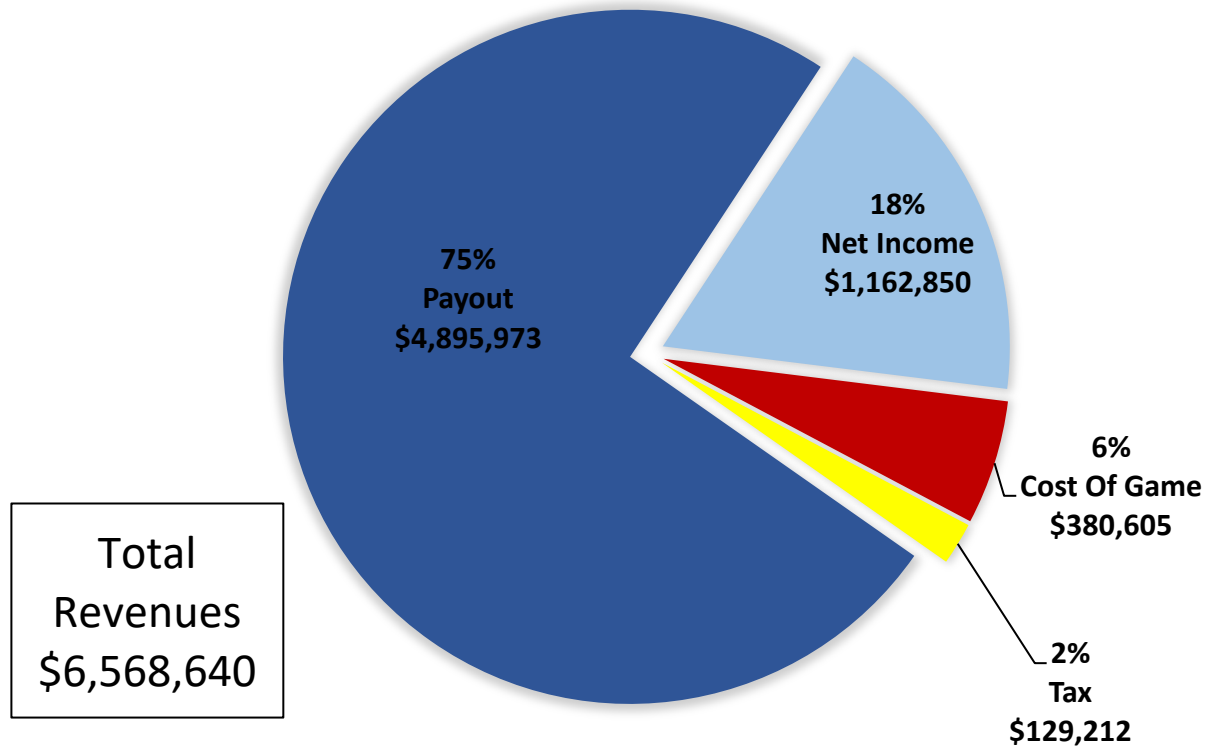
### Fiscal Years 2018 - 2020

\*Based on games started during fiscal year.



## Distribution of Club Revenues\* Fiscal Year 2020

\*Based on games started during fiscal year.

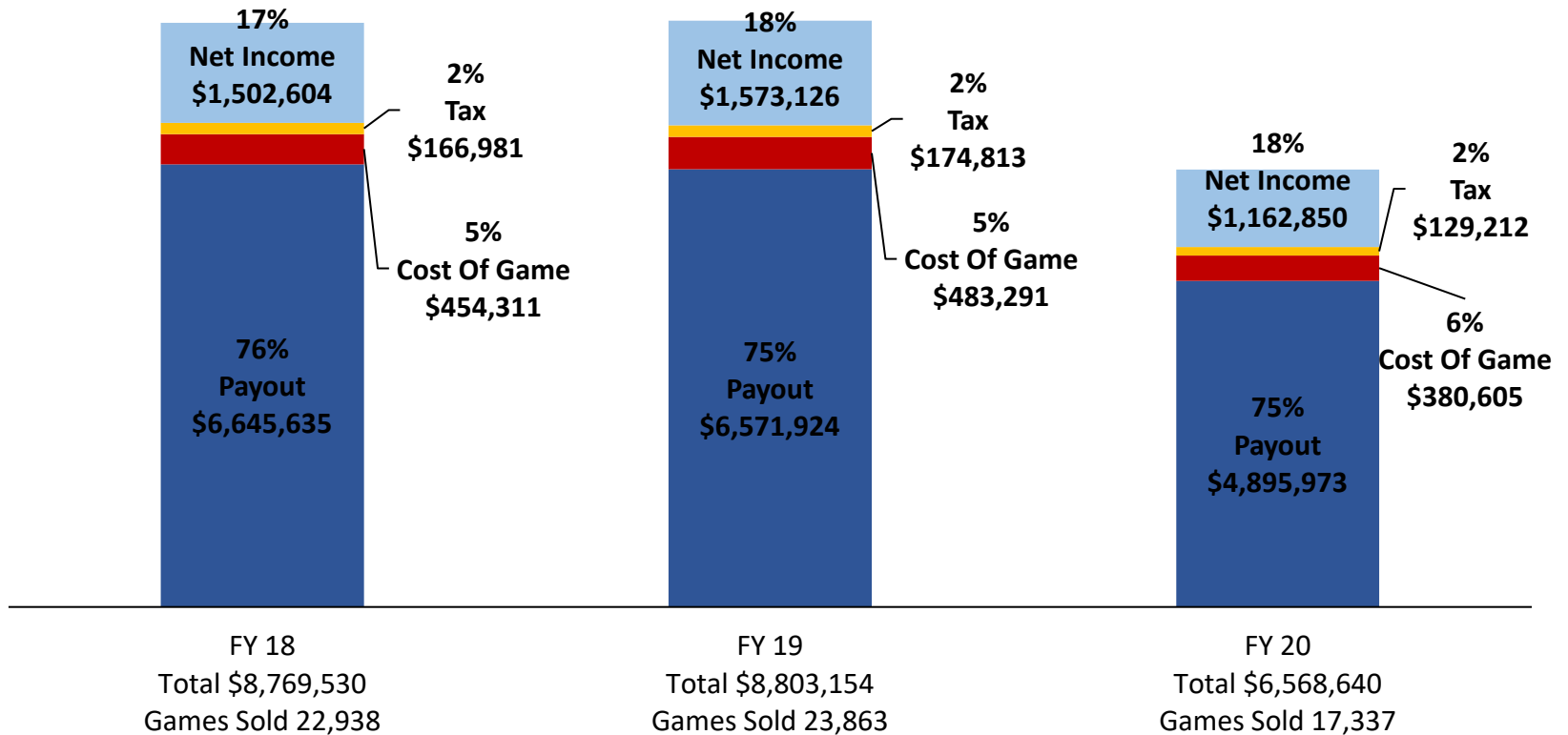




## Distribution of Club Revenues\*

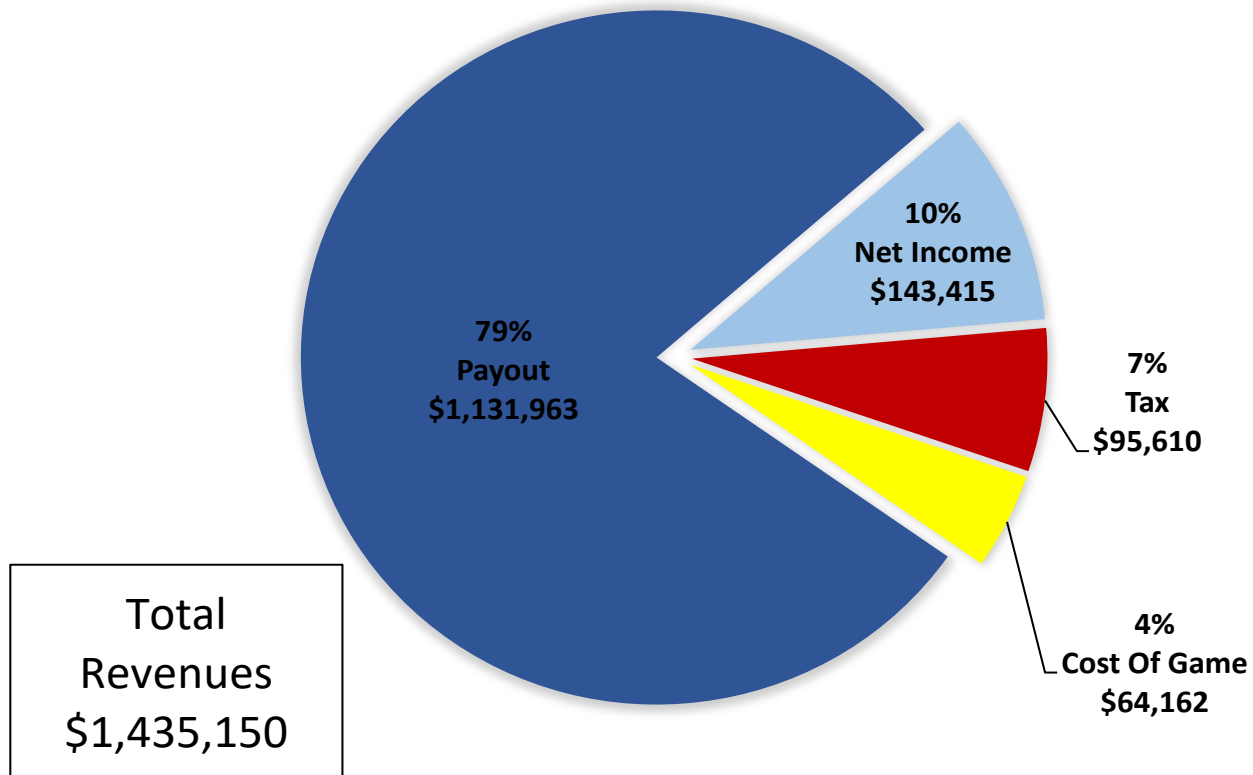
### Fiscal Years 2018 - 2020

\*Based on games started during fiscal year.



## Distribution of Tavern Revenues\* Fiscal Year 2020

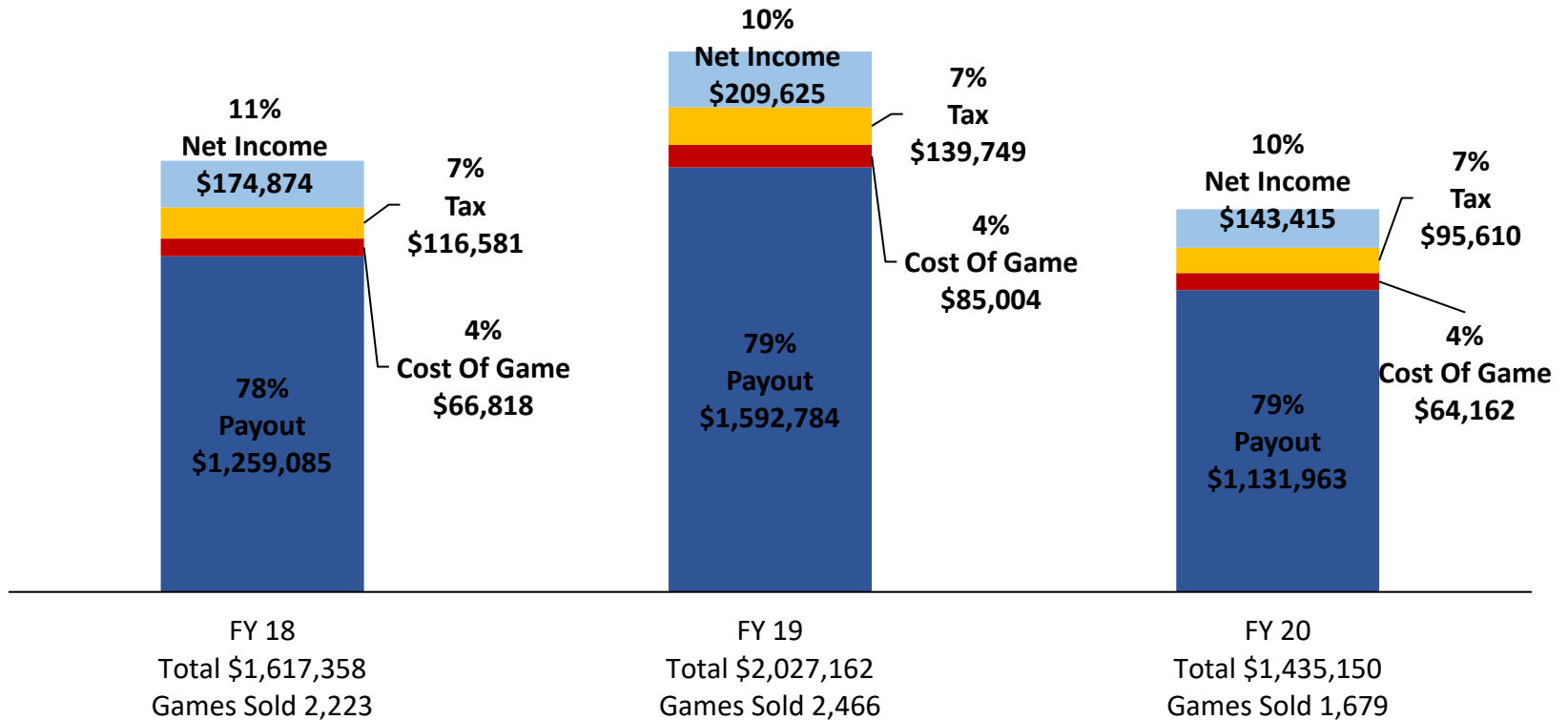
\*Based on games started during fiscal year.



## Distribution of Tavern Revenues\*

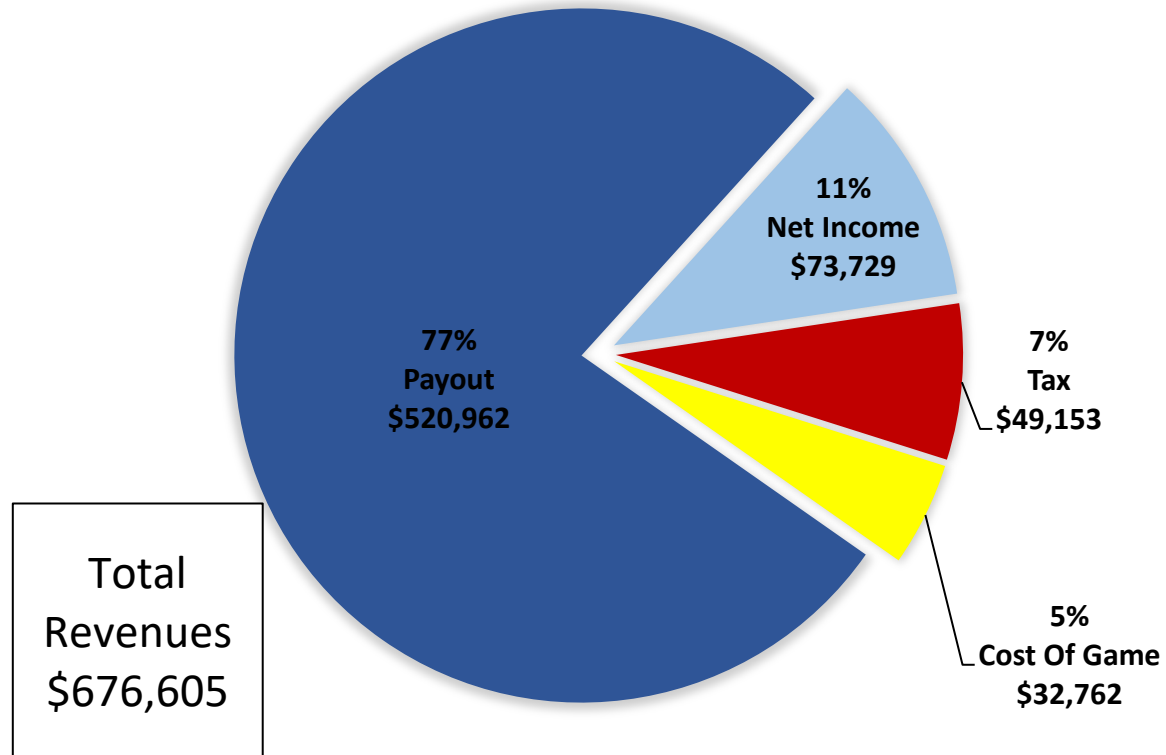
### Fiscal Years 2018 - 2020

\*Based on games started during fiscal year.



## Distribution of Liquor Store Revenues\* Fiscal Year 2020

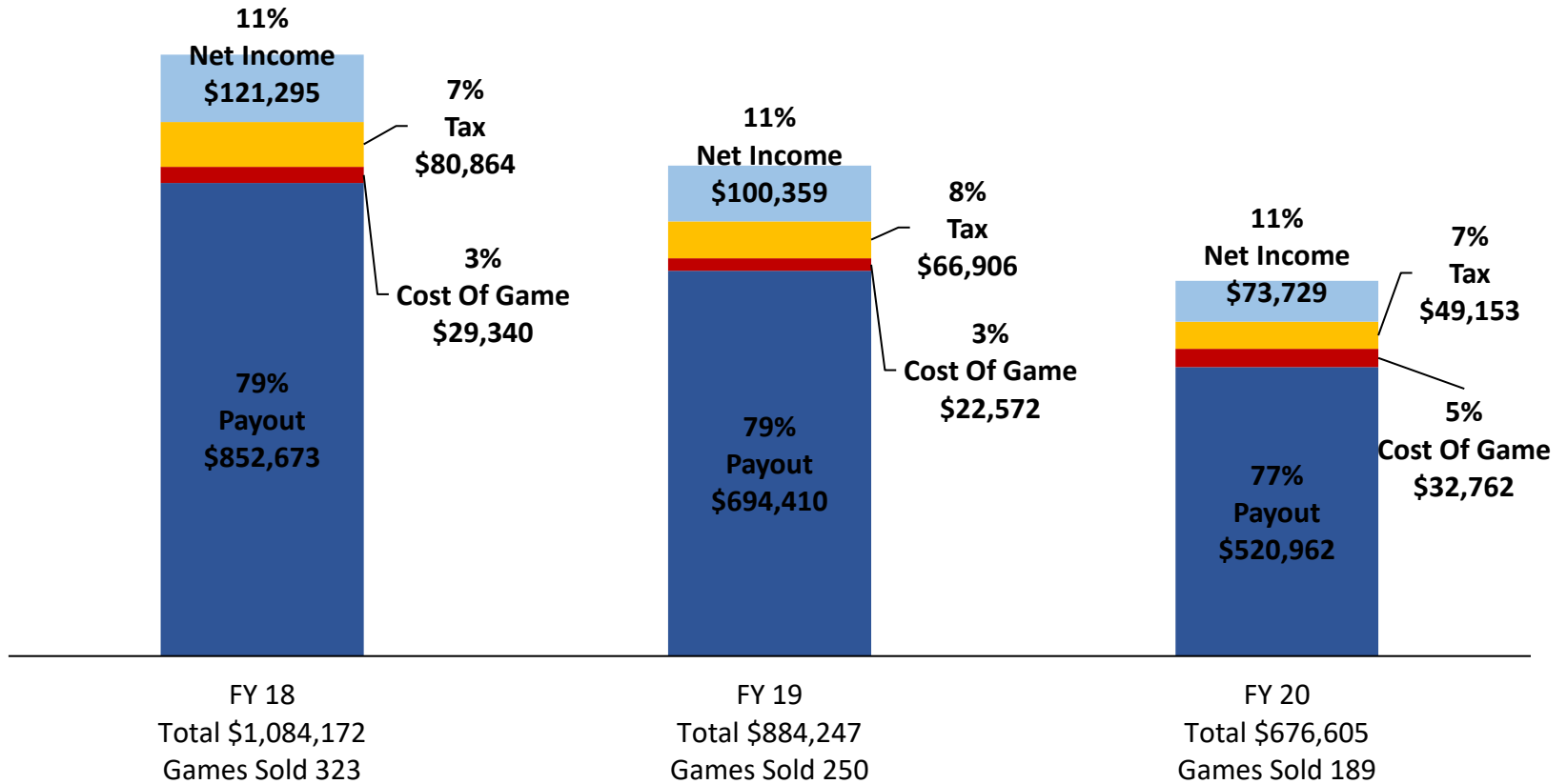
\*Based on games started during fiscal year.



## Distribution of Liquor Store Revenues\*

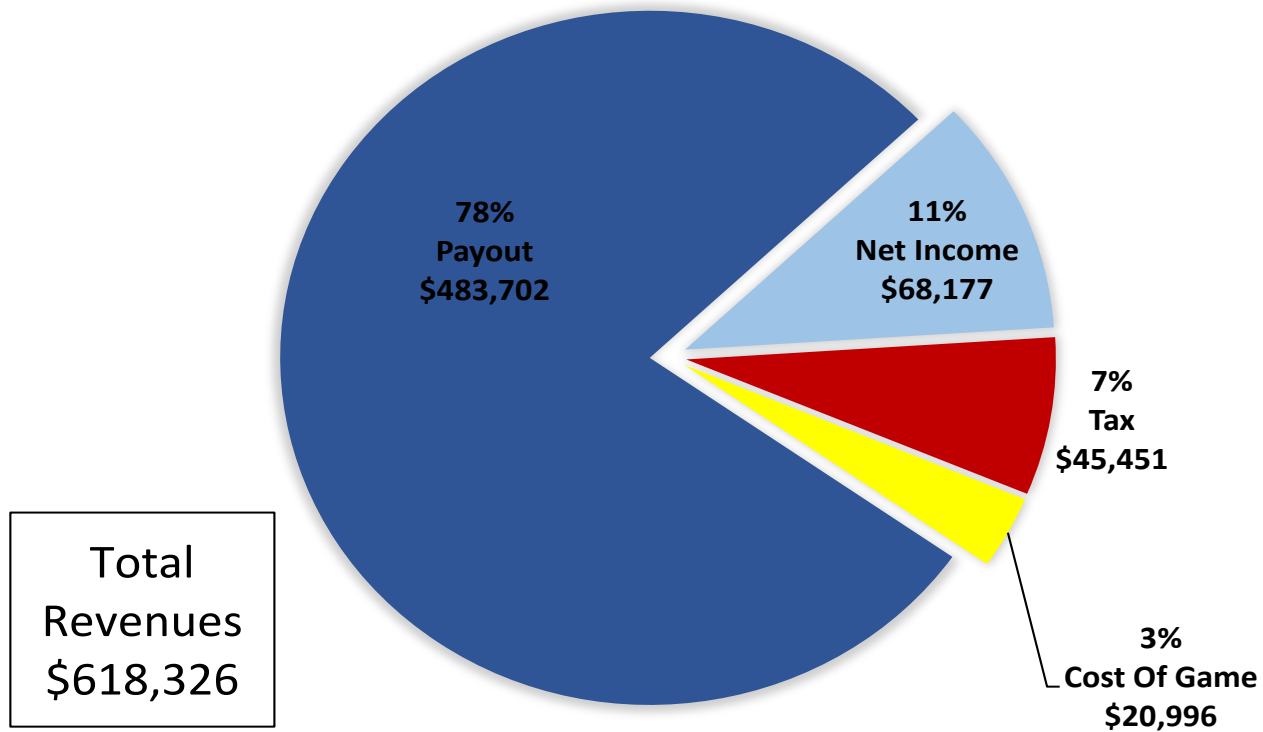
### Fiscal Years 2018 - 2020

\*Based on games started during fiscal year.



## Distribution of Convenience Store Revenues\* Fiscal Year 2020

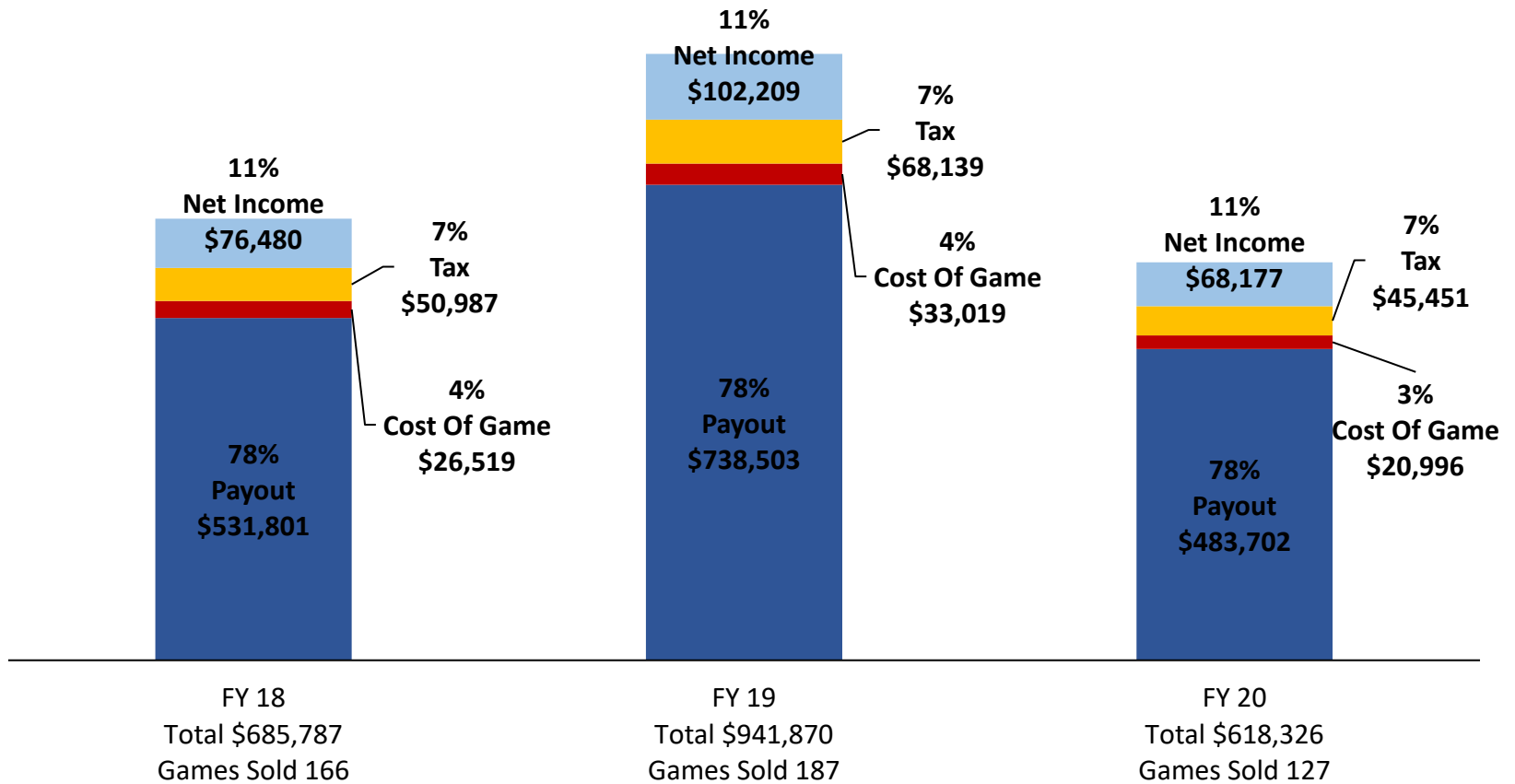
\*Based on games started during fiscal year.



## Distribution of Convenience Store Revenues\*

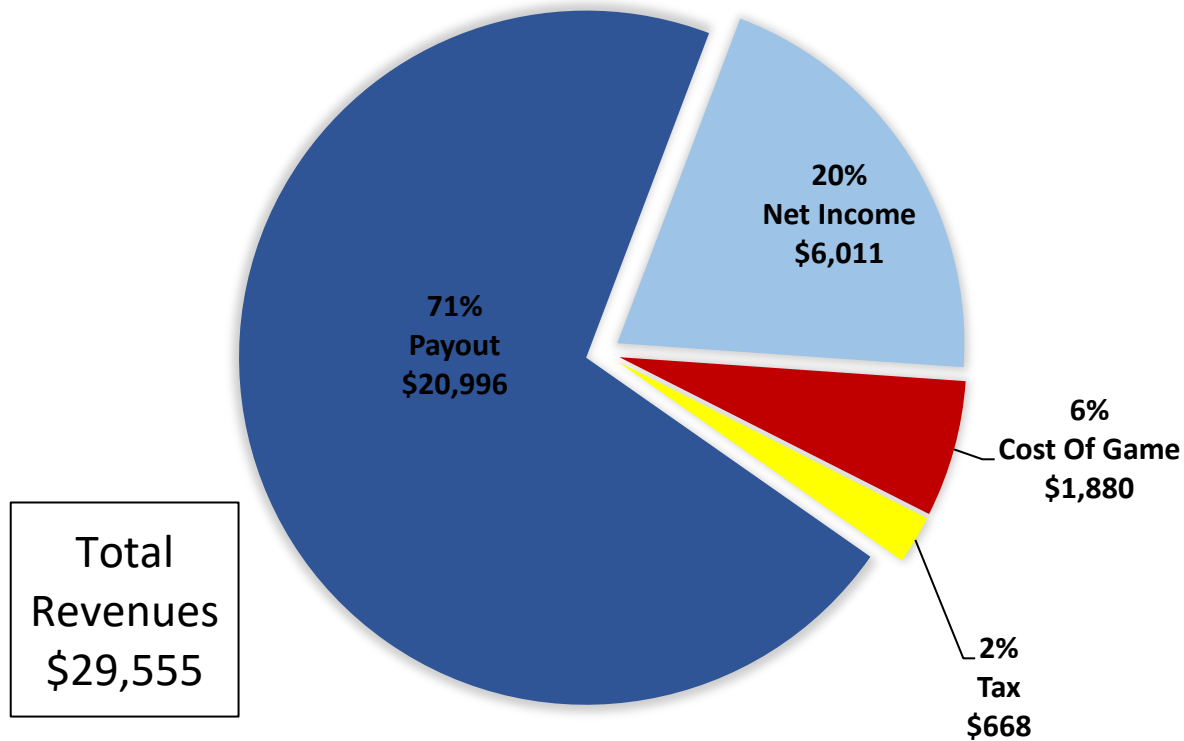
### Fiscal Years 2018 - 2020

\*Based on games started during fiscal year.



## Distribution of Temporary Operator Revenues\* Fiscal Year 2020

\*Based on games started during fiscal year.

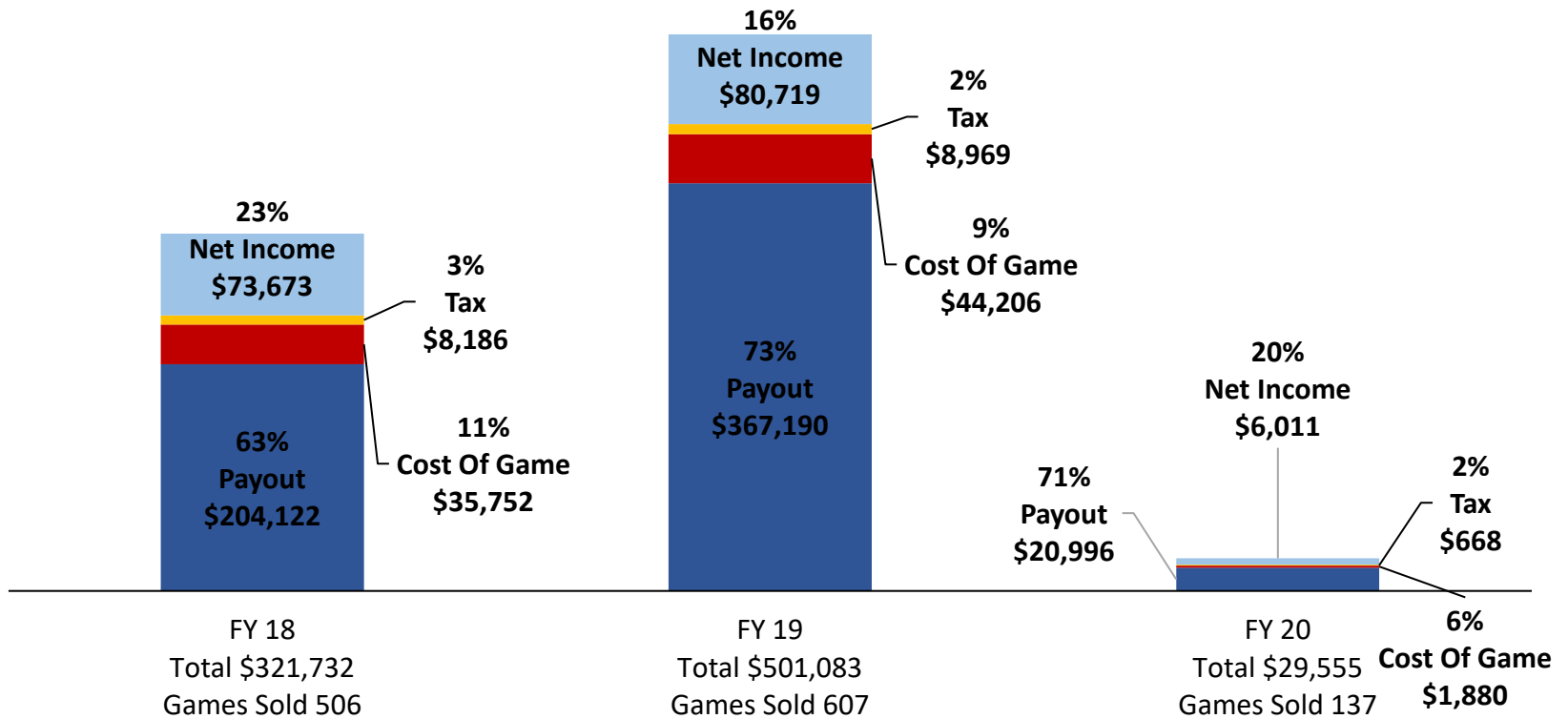




## Distribution of Temporary Operator Revenues\*

### Fiscal Years 2018 - 2020

\*Based on games started during fiscal year.



## Allegany County Inspections of Paper Game Operators Fiscal Years 2018 - 2020

	<u>FY 2018</u>	<u>FY 2019</u>	<u>FY 2020</u>
Inspections	689	637	372
Number of Operators	62	59	58
Each Operator Inspected	11.1	10.8	6.4
Each Operator Inspected Monthly	0.9	0.9	0.5

**Inspections are random and unannounced**

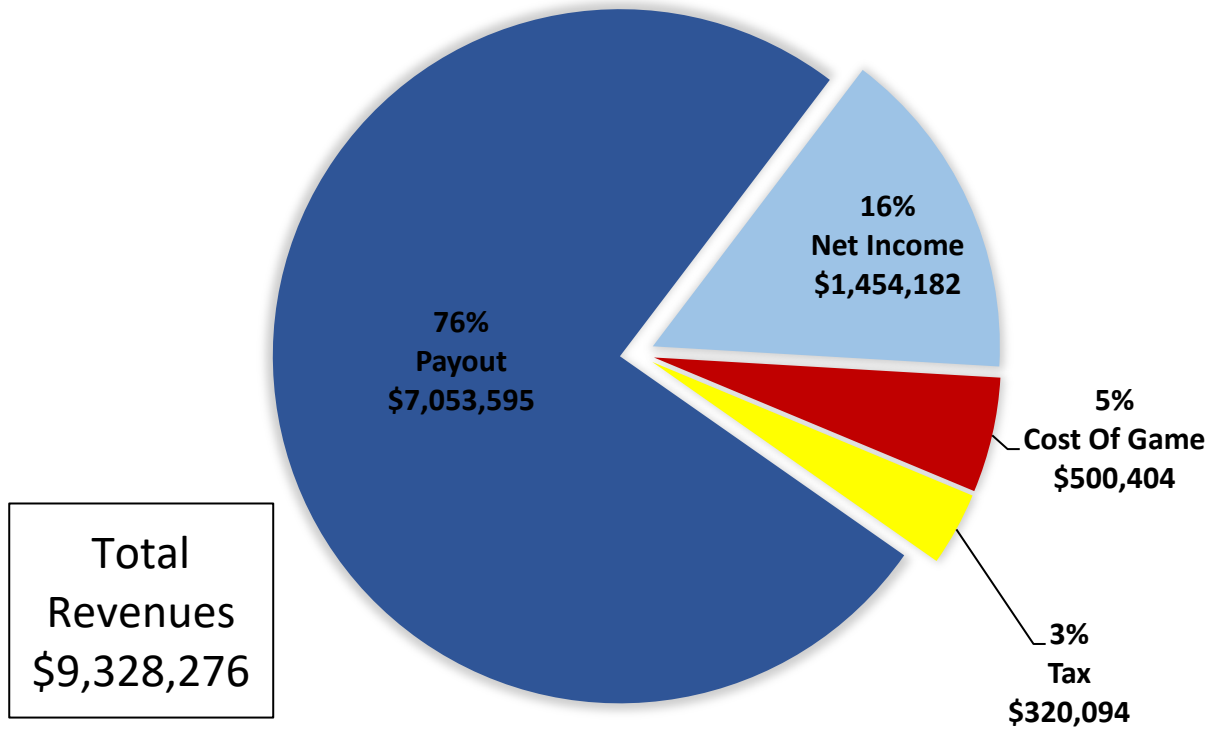
Generally no more than two inspections are conducted in the same area on the same day except in Cumberland. Cumberland has approximately 34% of the operators.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. A random inspection insures no one operator expects an inspection on a fixed schedule.

Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

## Distribution of Operator Gaming Revenues\* Fiscal Year 2020

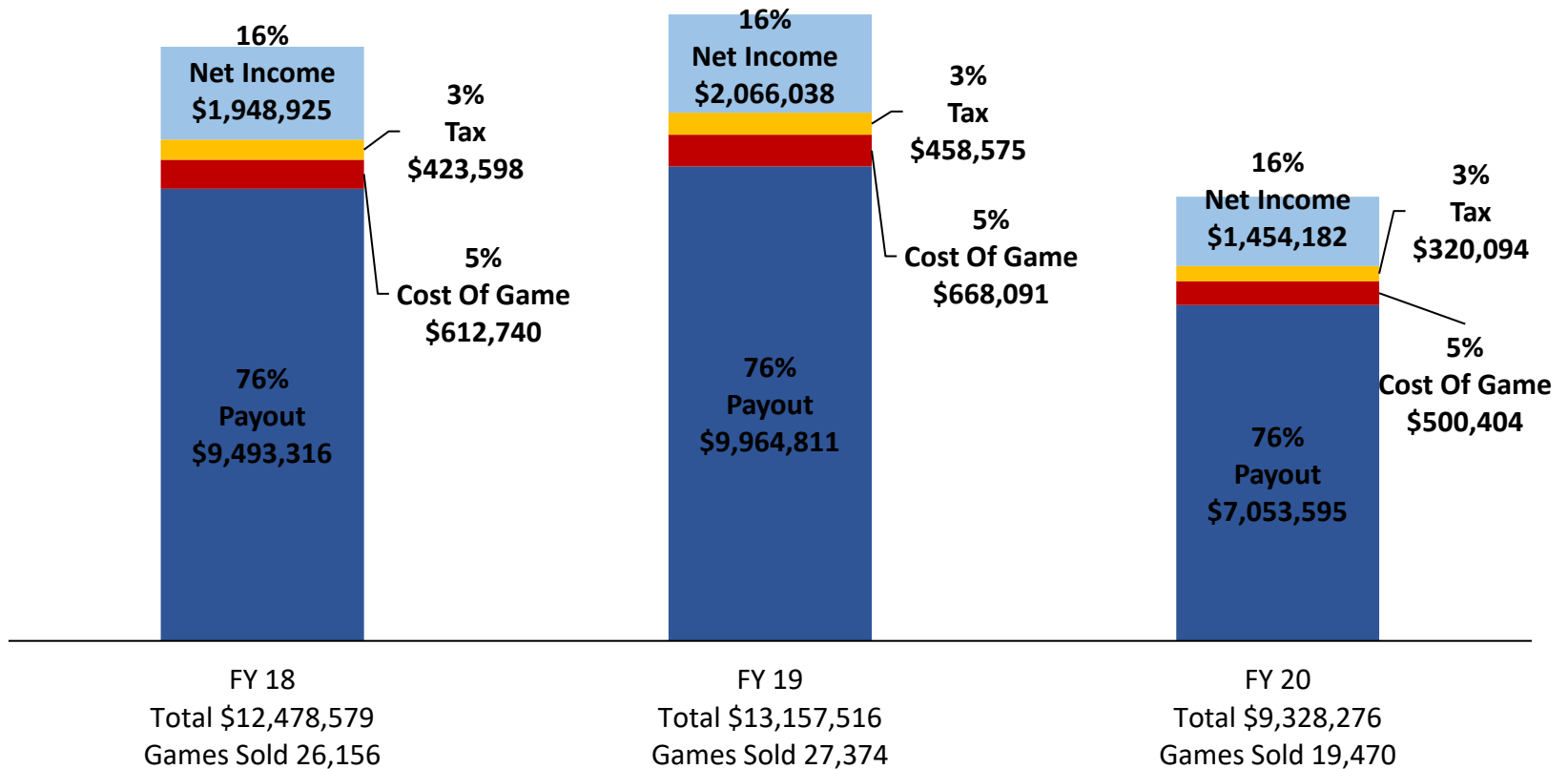
\*Based on games started during fiscal year.



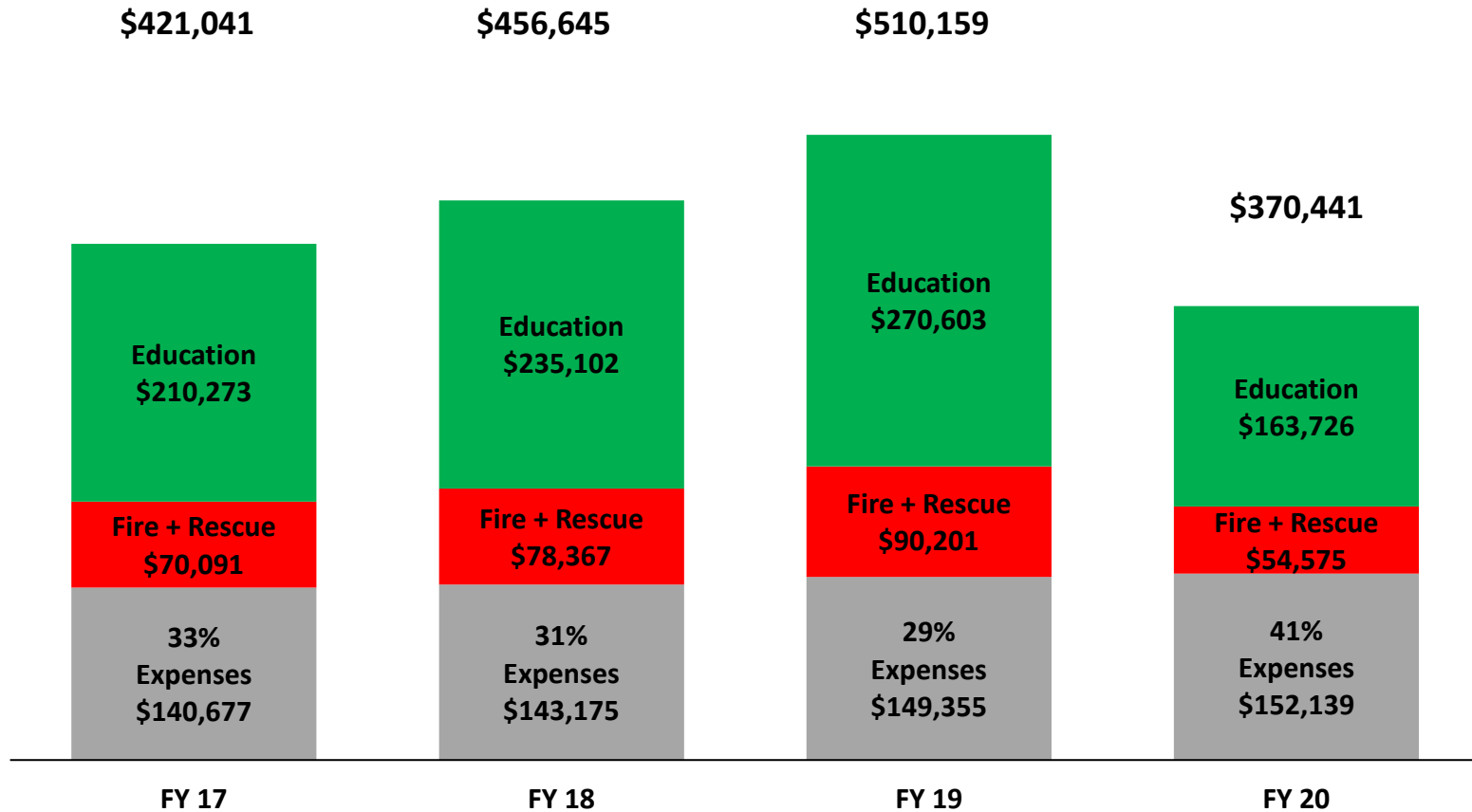
## Distribution of Operator Gaming Revenues\*

### Fiscal Years 2018 - 2020

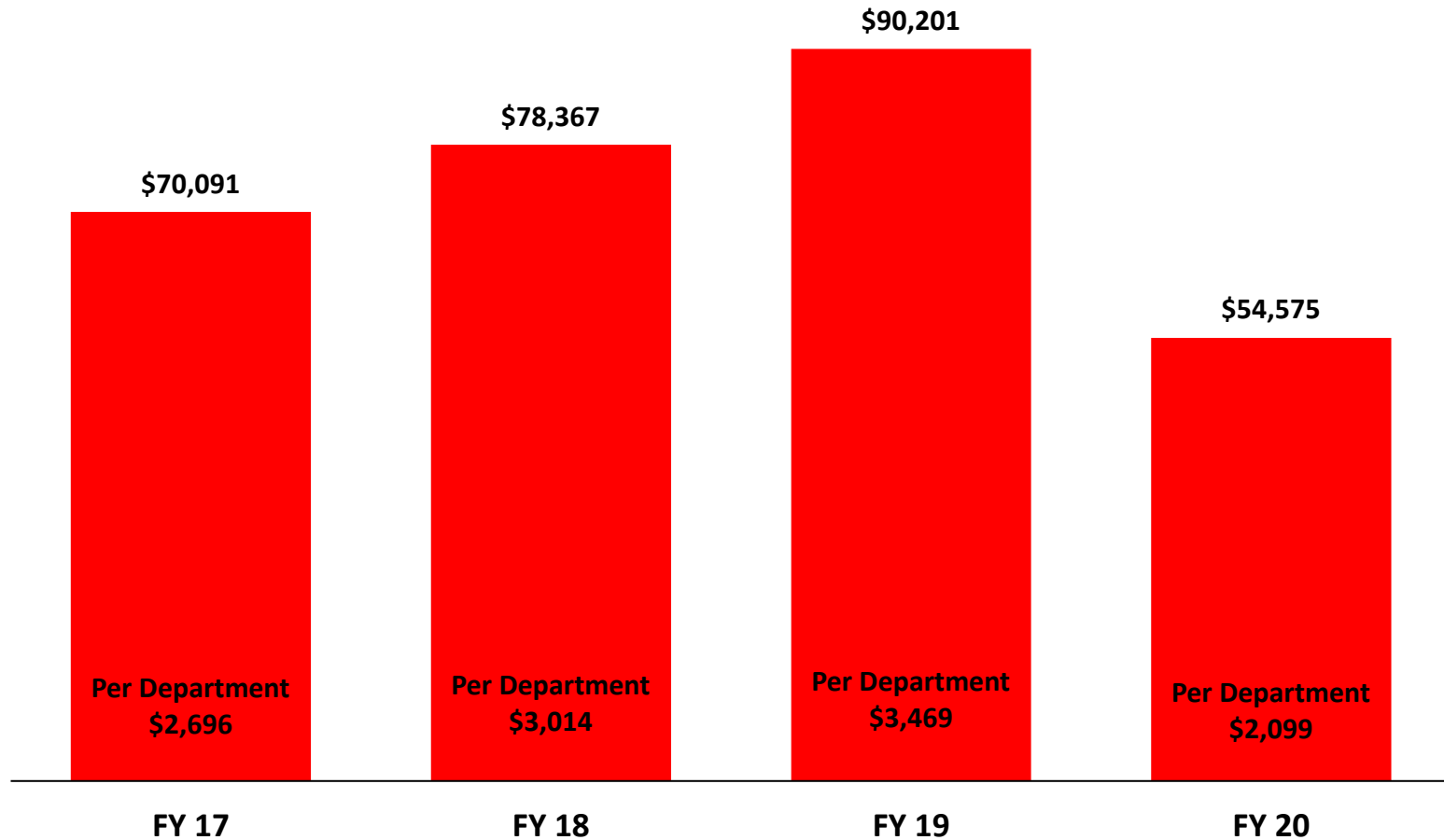
\*Based on games started during fiscal year.



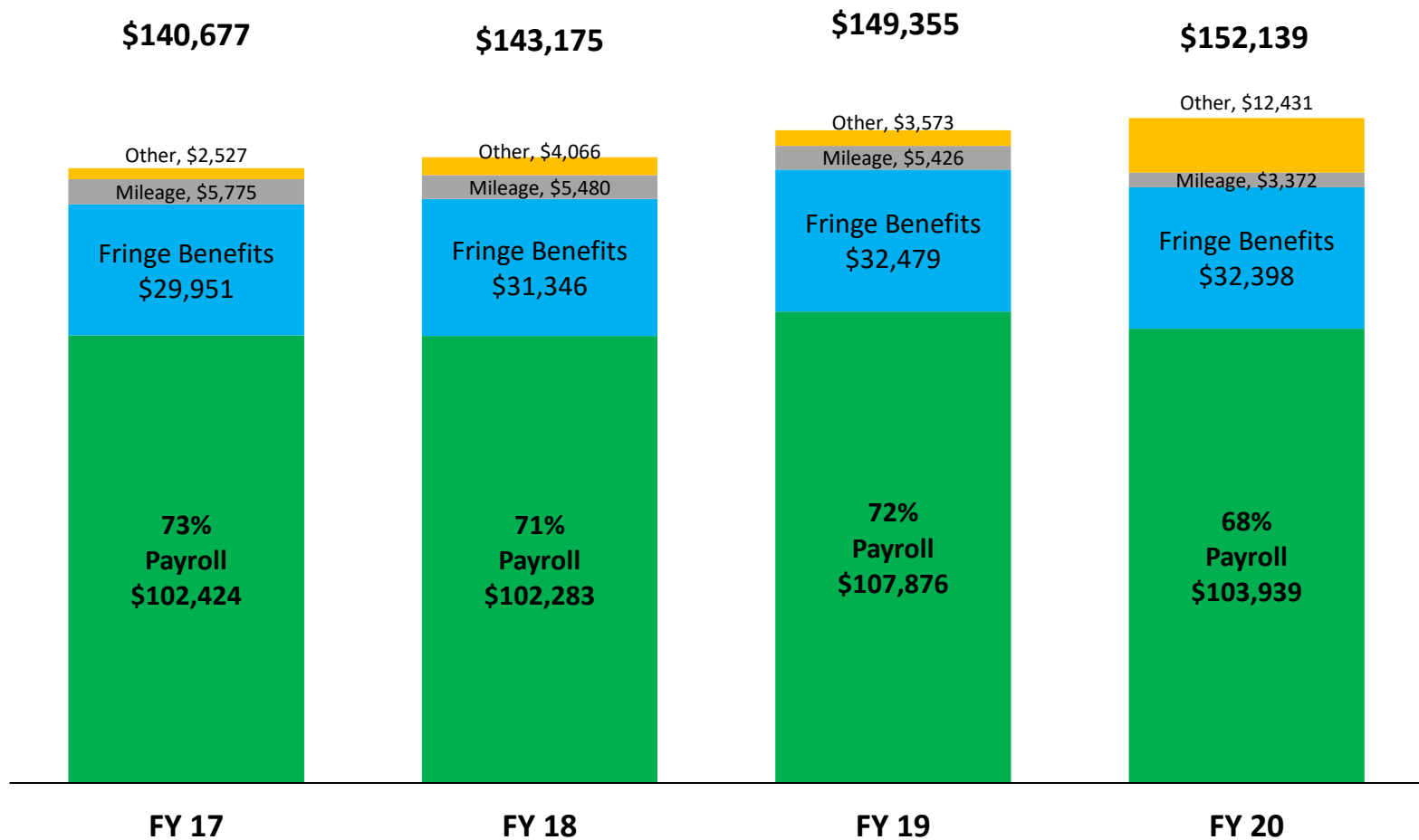
## Allegany County Paper Gaming Fund Distribution Fiscal Years 2017 - 2020



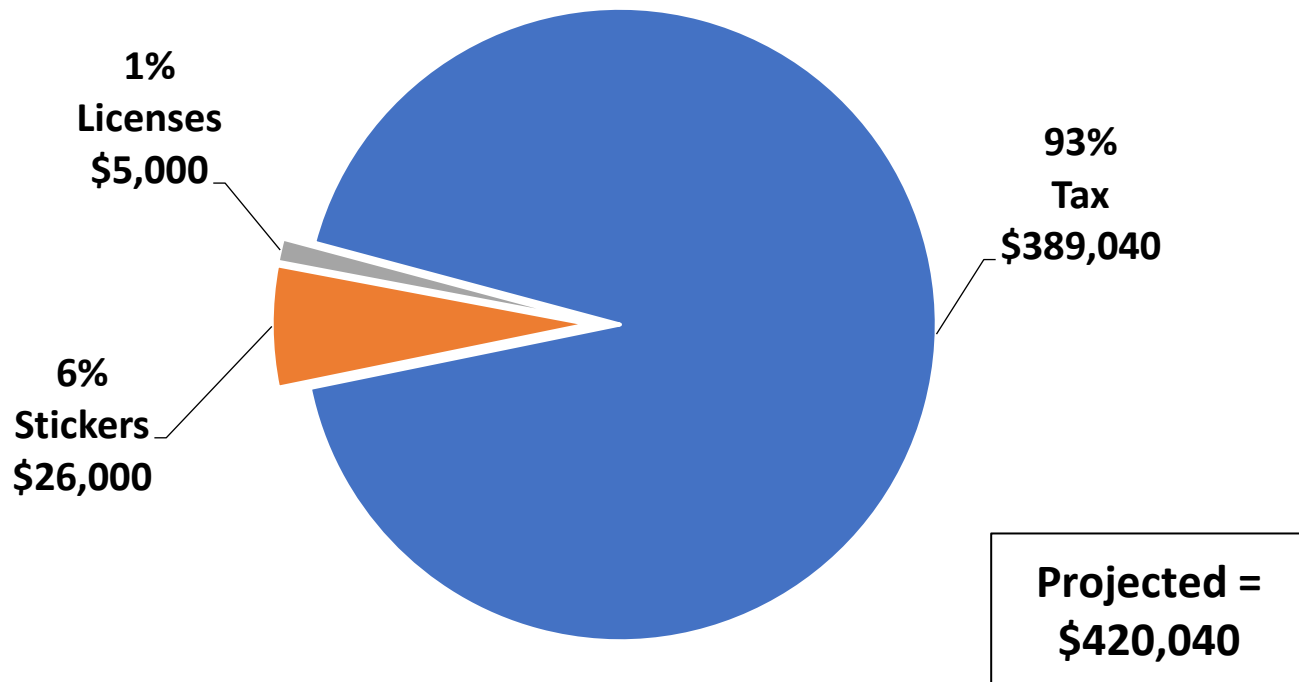
**Fire Allocations From the Paper Gaming Fund  
Fiscal Years 2017 - 2020**



## Expenses For Allegany County Gaming Office Fiscal Years 2017 - 2020

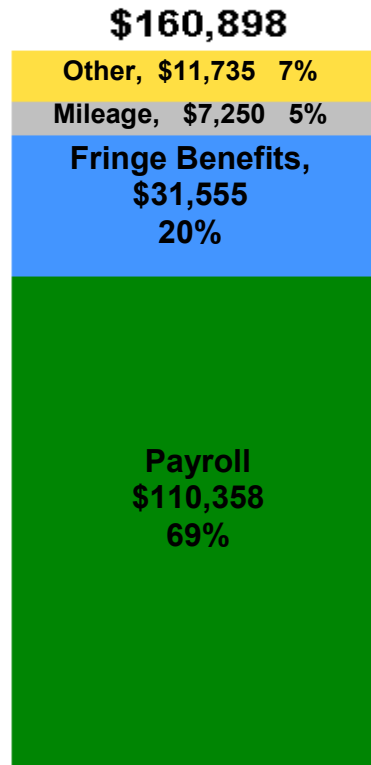


**Projected Allegany County Gaming Fund Revenues  
Fiscal Year 2021**



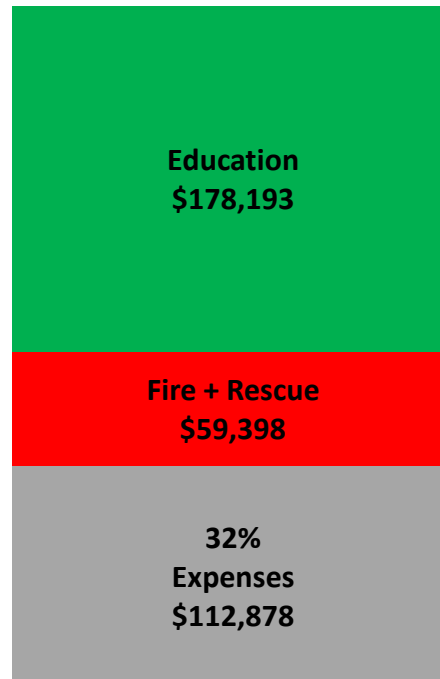


## Projected Expenses For Allegany County Gaming Office Fiscal Year 2020



**Projected Allegany County Gaming Fund  
Distribution - Fiscal Year 2021**

**\$350,469**



## **Conclusion**

**This presentation and prior years are available [www.allconet.org/gaming/presentations](http://www.allconet.org/gaming/presentations).**

**The public is invited to email the Gaming Office at [gaming@alleganygov.org](mailto:gaming@alleganygov.org)**