

ALLEGANY COUNTY GAMING

Fiscal Year 2021 Summary

2021



Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2021

History

The Allegany County Gaming Office was created in 2003 as a self-support unit Responsible to the Finance Office of the Allegany County Government. The Authority to operate the Paper Gaming Officer and to guide it's function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from proceeds for allocation to Education and Fire and Rescue Unit.

Fiscal Year 2021

This presentation only depicts revenues and trends for the past three years. Budget revenue projections for this year are identified below. Even though the pandemic of Covid – 19 idled many Clubs and Taverns for part of the year, after some moratorium of the pandemic, our office witnessed an unprecedented growth of paper gaming. Our numbers began to rise and rise rapidly. We rose to the point exceeding all previous years back to FY 2006.

<u>Projections:</u>		<u>Actual:</u>	
Gaming Taxes:	\$388,800	Gaming Taxes:	\$543,429
Tax Stickers:	\$ 26,000	Tax Stickers:	\$ 27,300
Wholesaler Licenses	\$ 5,000	Wholesaler Licenses	\$ 5,000
Totals	\$419,800	Totals	\$575,729

Convenience Store Operator Revenues were up \$37,795 for an increase of 70% ending with a total of \$91,808

Club Revenues were up \$72,539 for an increase of 54% ending with a total of \$207,808 for the year.

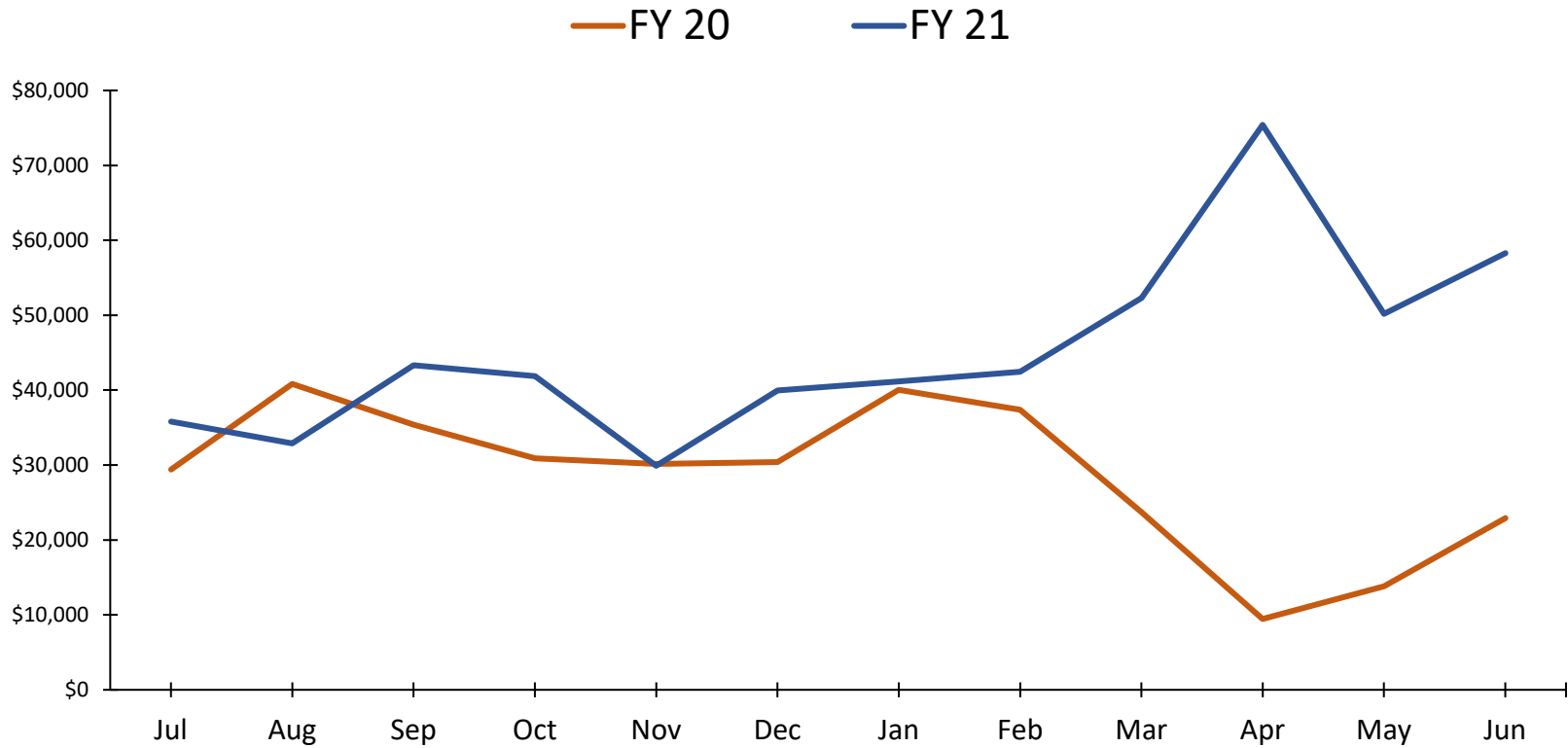
Tavern Revenues were up \$66,704 for an increase of 66% with a total of \$167,929 for the year.

Liquor Store Revenues were up \$23,182 for an increase of 44% ending with a total of \$75,737 for the year.

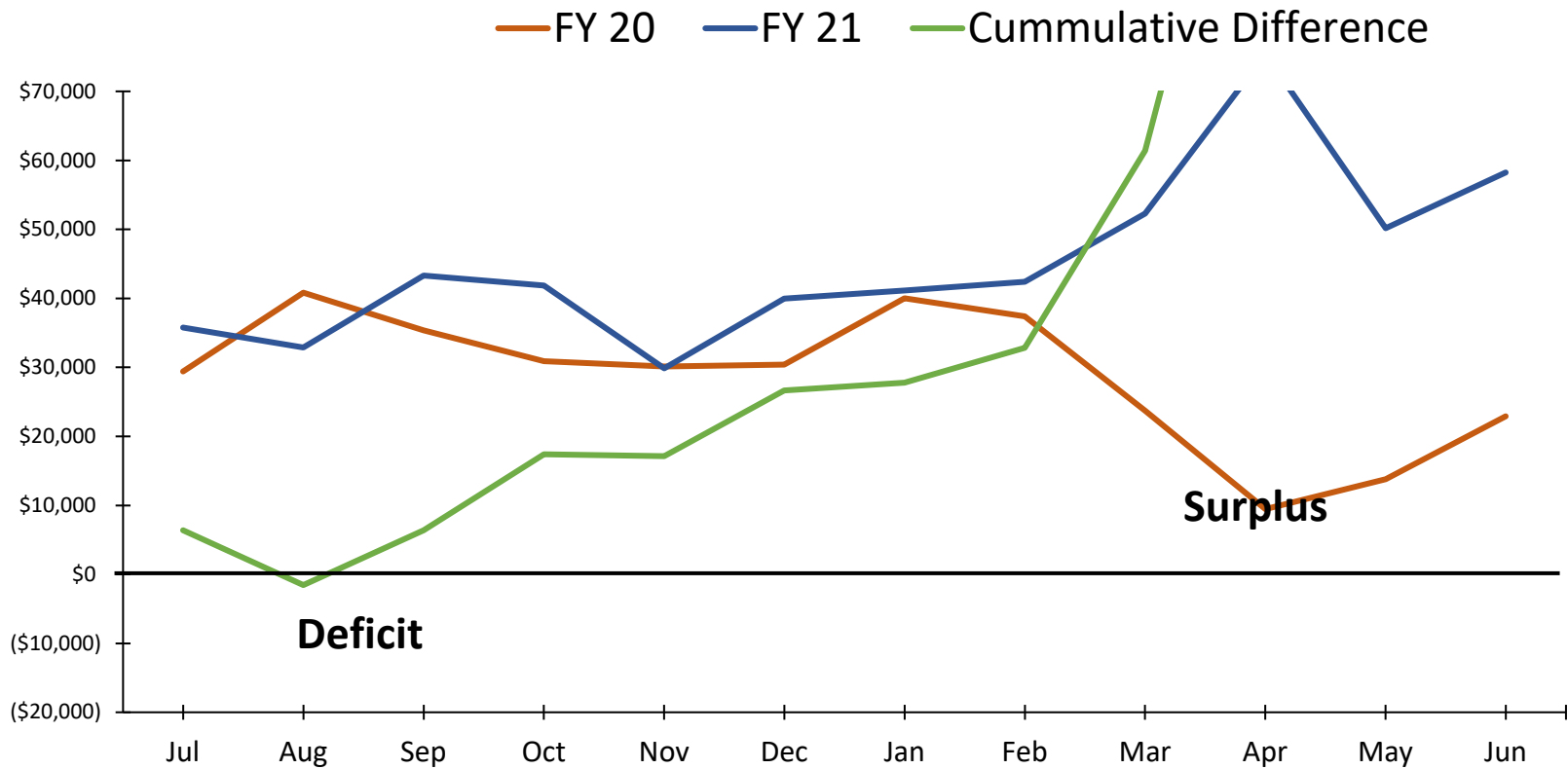
Temporary Operator Revenues were down (\$1189) for a decrease of 1467% with a total of \$87.00 for the year.

Allocation for Education is \$312,414 for an increase of \$148,973 or 210% and 27 Volunteer Fire Units will be allocated a share of \$104,138 for the year.

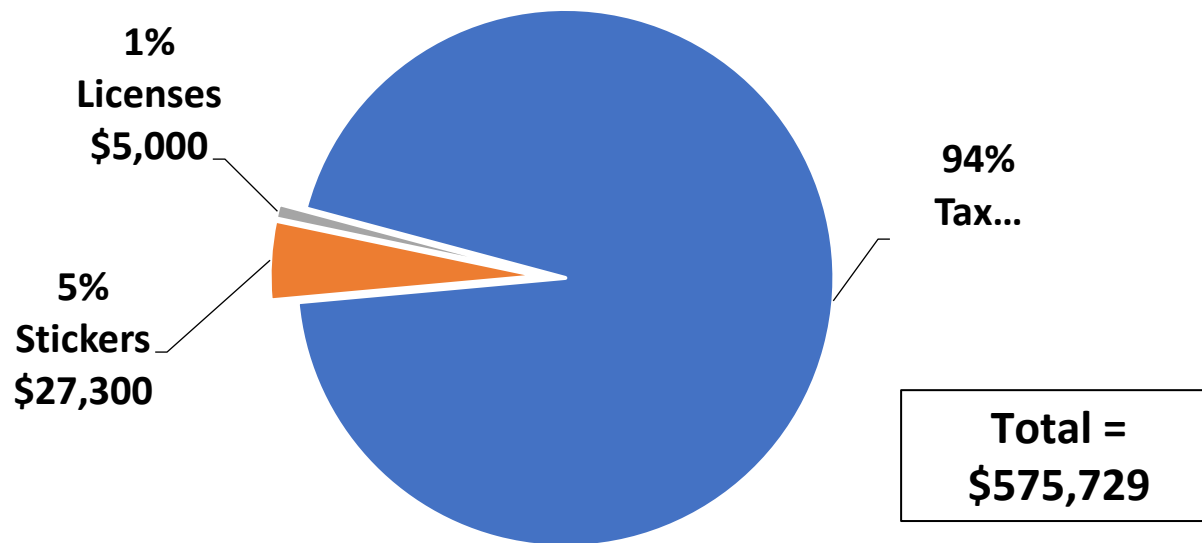
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 21 Versus FY 20



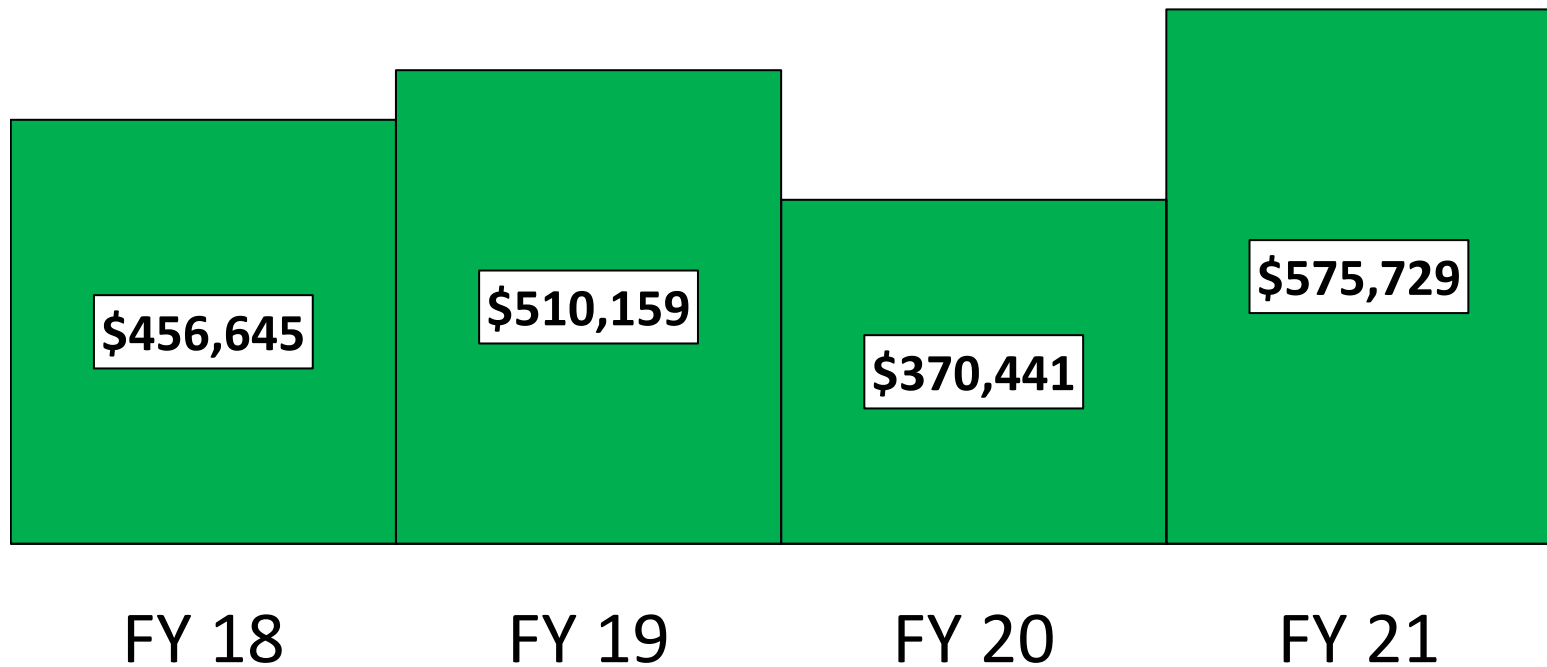
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 21 Versus FY 20



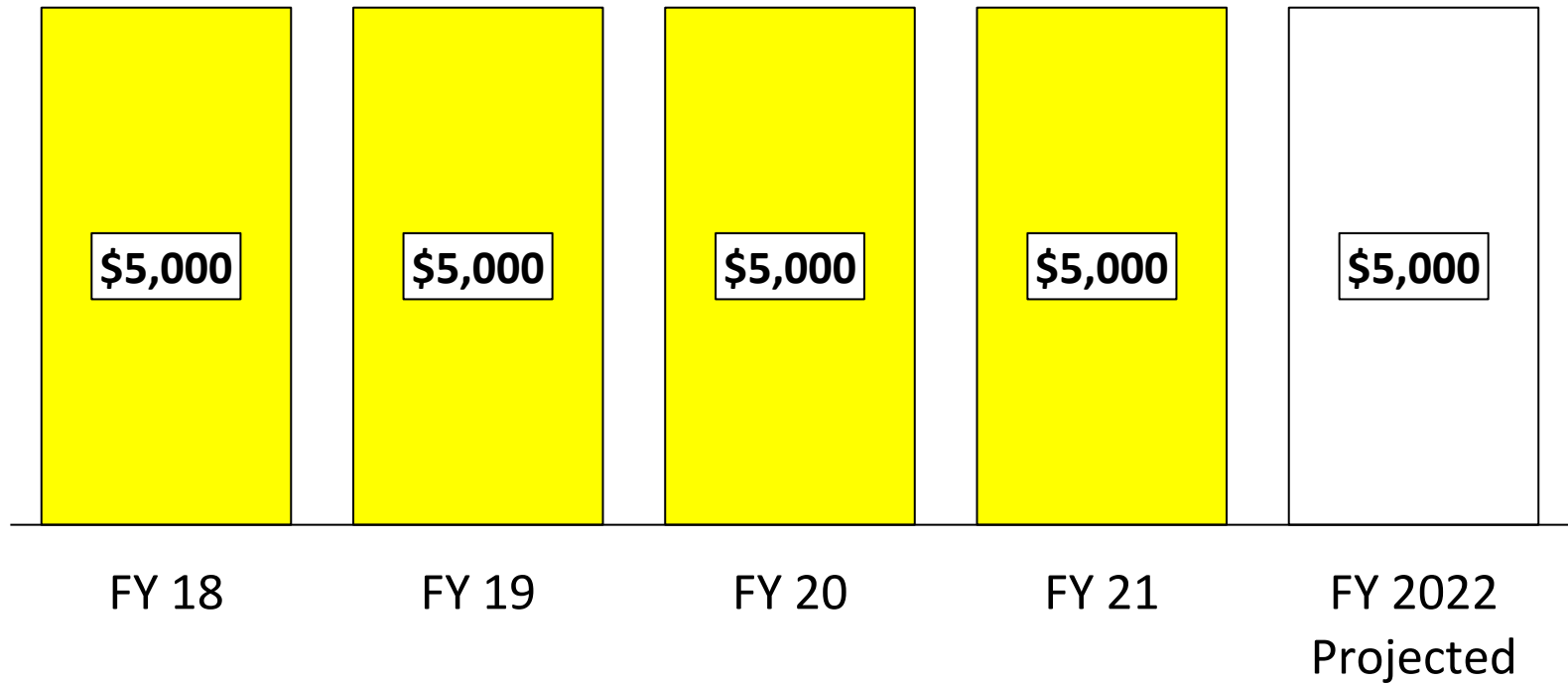
Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2021



Allegany County Paper Gaming Fund Revenues
Fiscal Years 2018 - 2021



Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2018 - 2021

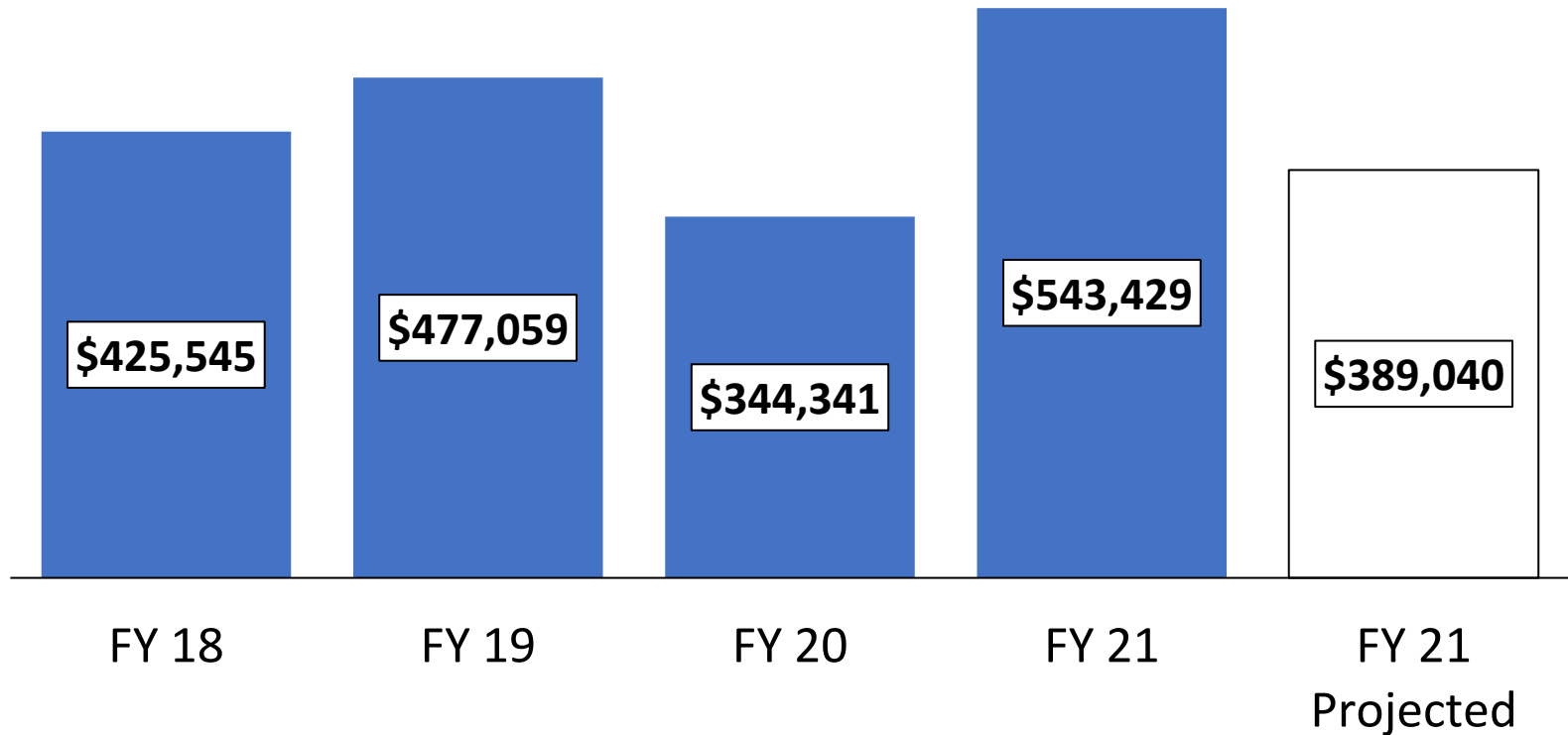


**Allegany County Paper Games
Distribution of Gaming Stickers - Fiscal Years 2018 - 2021**

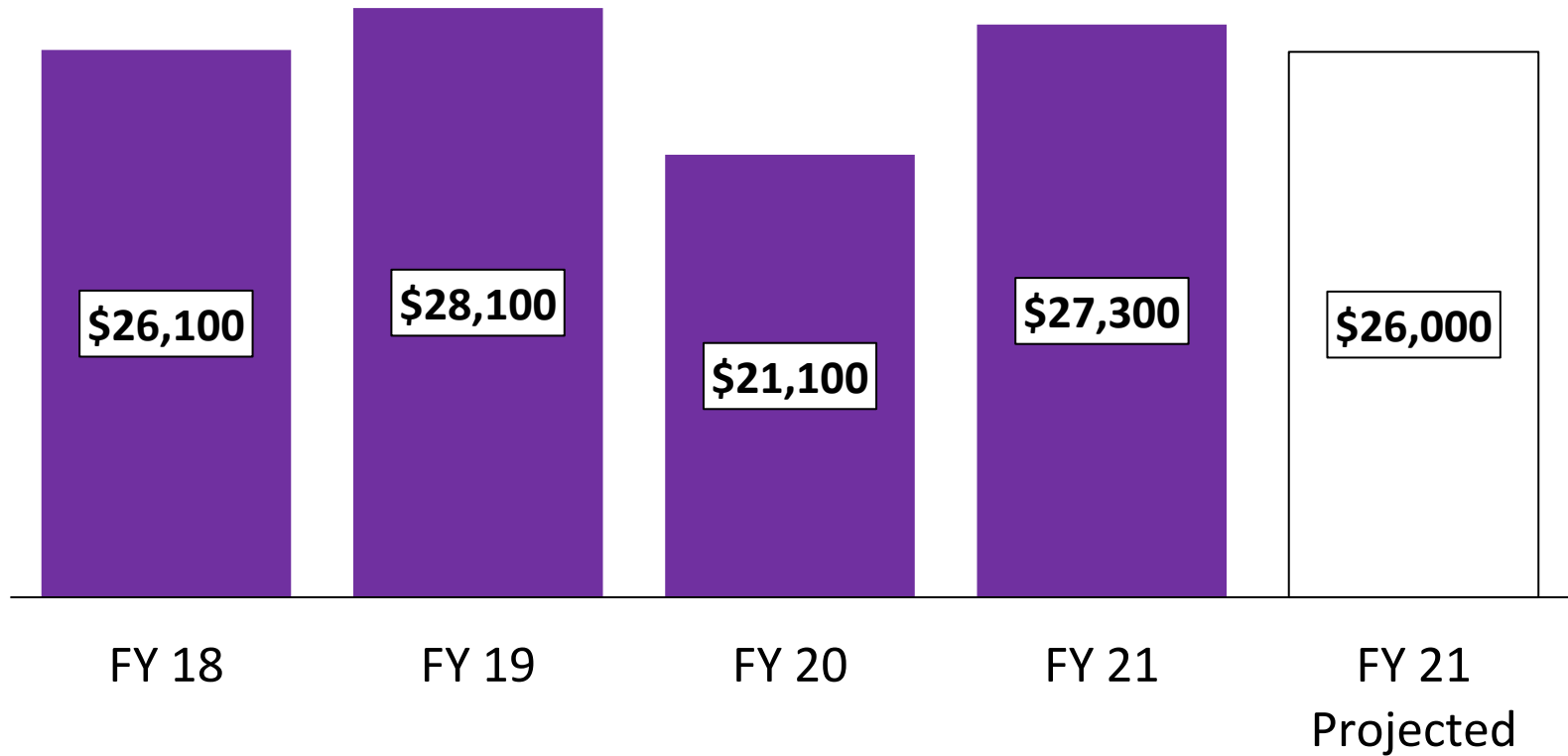
Stickers Sold To Wholesalers In Time Period				
FY 18	FY 19	FY 20	FY 21	FY 18-21
26,100	28,100	21,100	27,300	102,600
Attached To Taxable Games In Time Period				
FY 18	FY 19	FY 20	FY 21	FY 18-21
21,683	23,572	16,878	23,571	91,328
83.1%	83.9%	80.0%	86.3%	89.0%
Attached To Games Played In Time Period				
FY 18	FY 19	FY 20	FY 21	FY 18-21
21,262	23,248	15,673	18,282	89,811
81.5%	82.7%	74.3%	67.0%	87.5%
Attached To Taxable Games And Played In Time Period				
FY 18	FY 19	FY 20	FY 21	FY 18-21
19,678	21,441	14,593	17,607	82,872
75.4%	76.3%	69.2%	64.5%	80.8%

**83
Stickers
Have
Been
Voided**

Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2018 - 2021



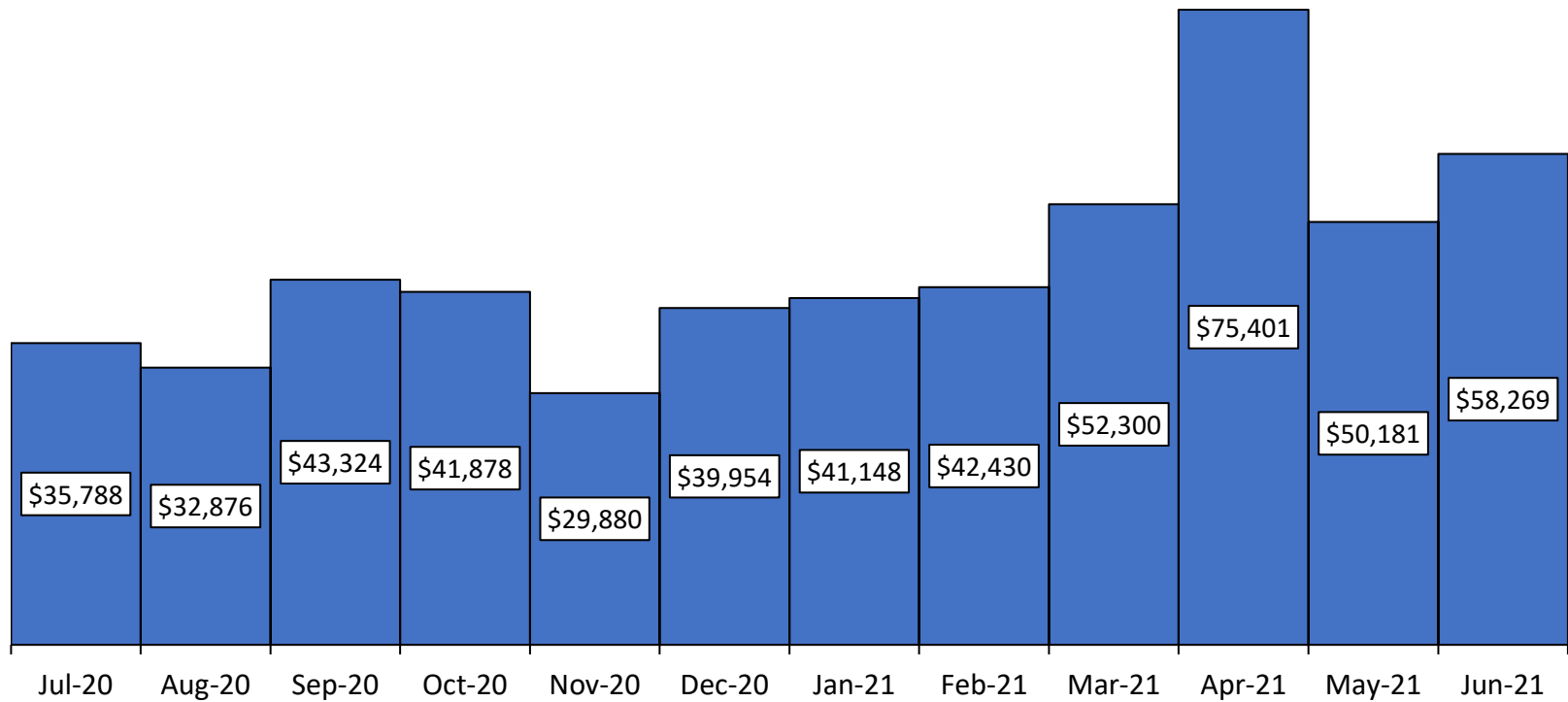
Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2018 - 2021



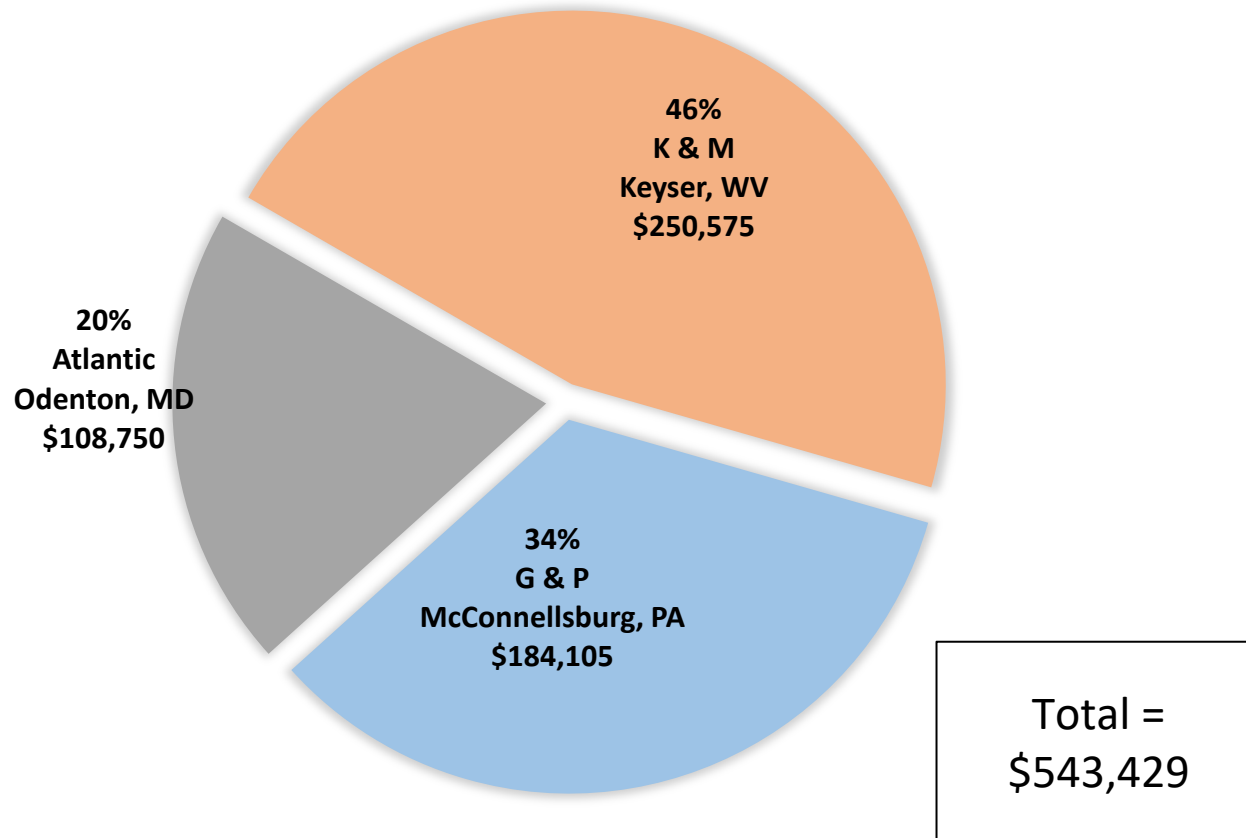
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2021

\$45,286
Monthly
Average

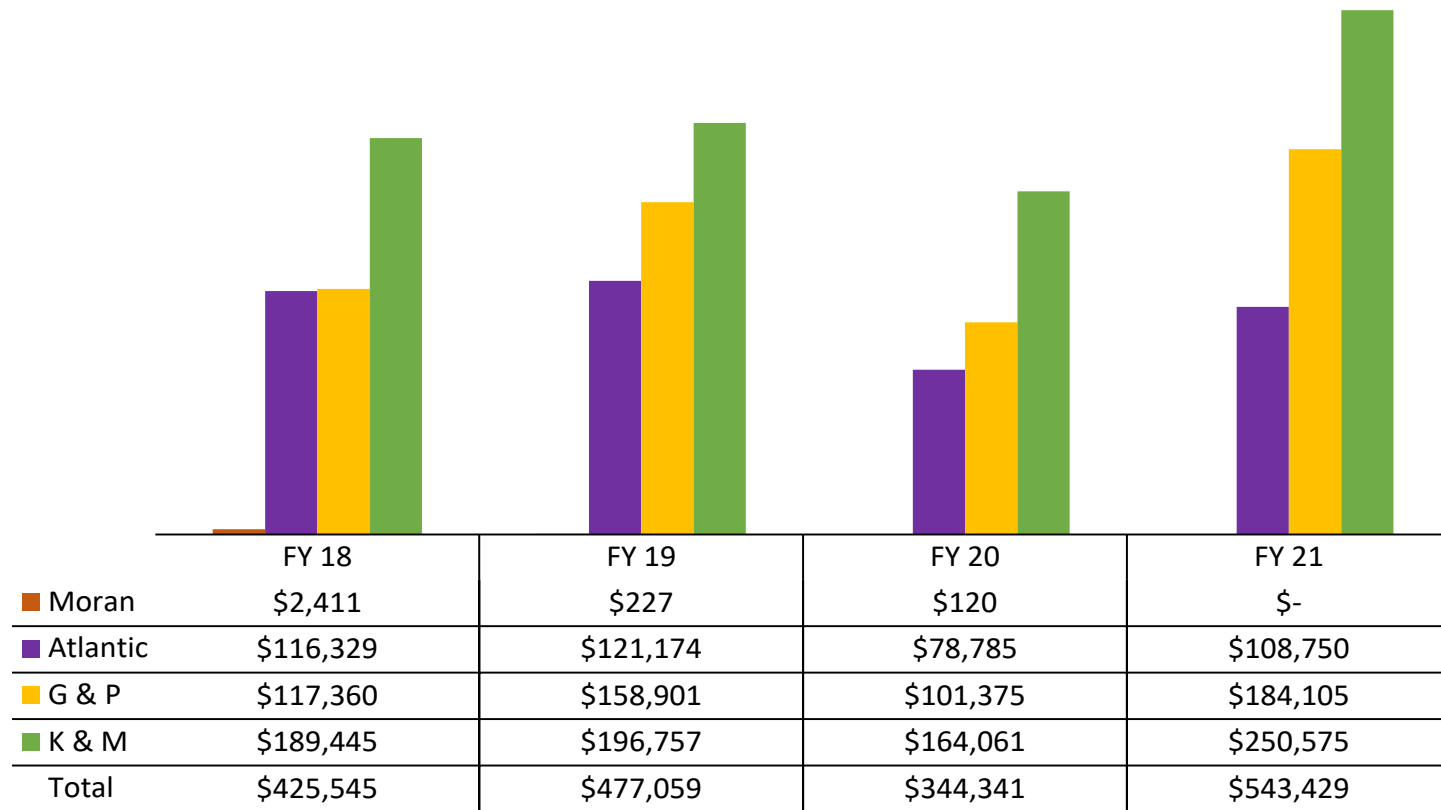
Total = \$543,429



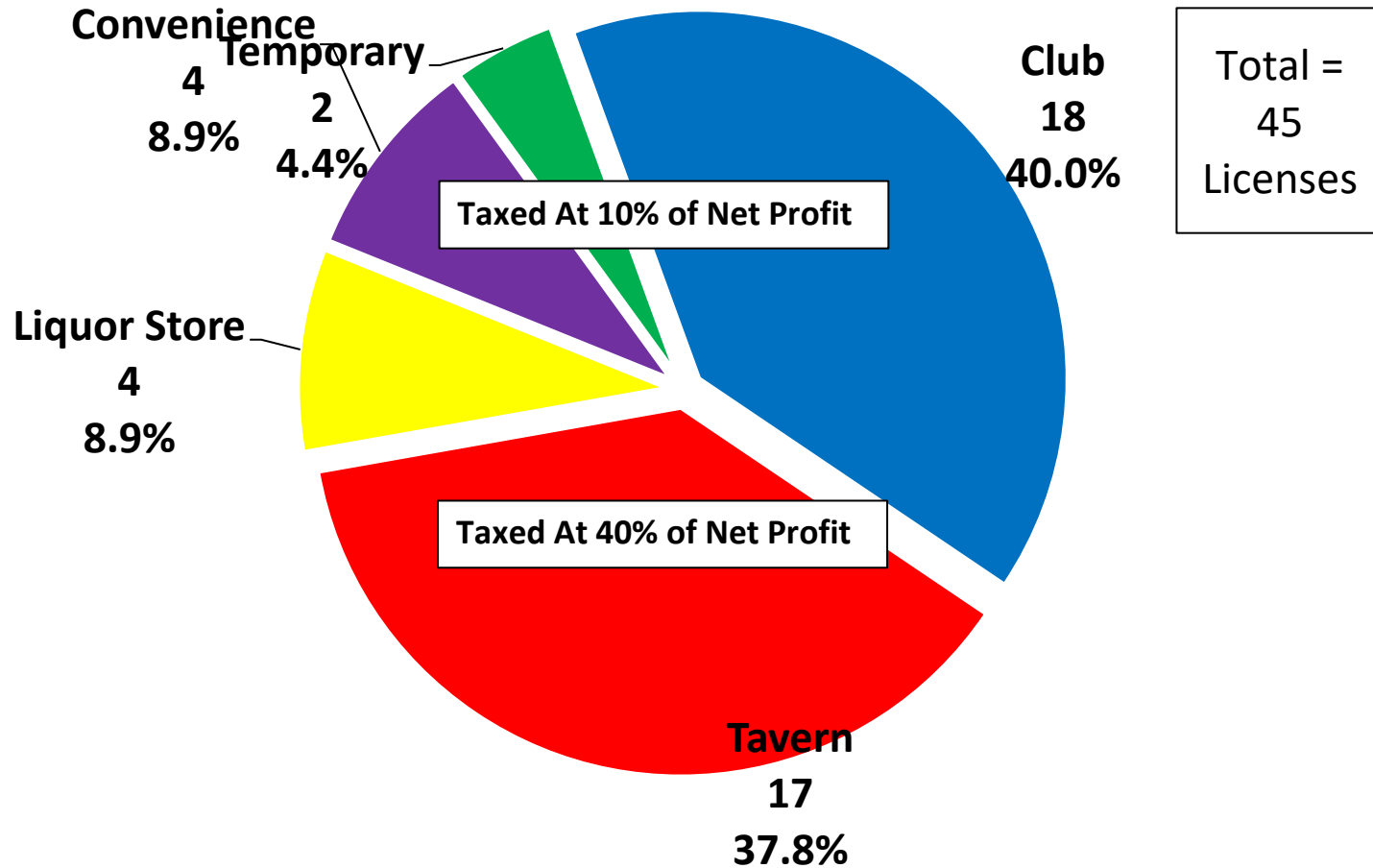
Allegany County Paper Gaming Wholesaler Fiscal Year 2021



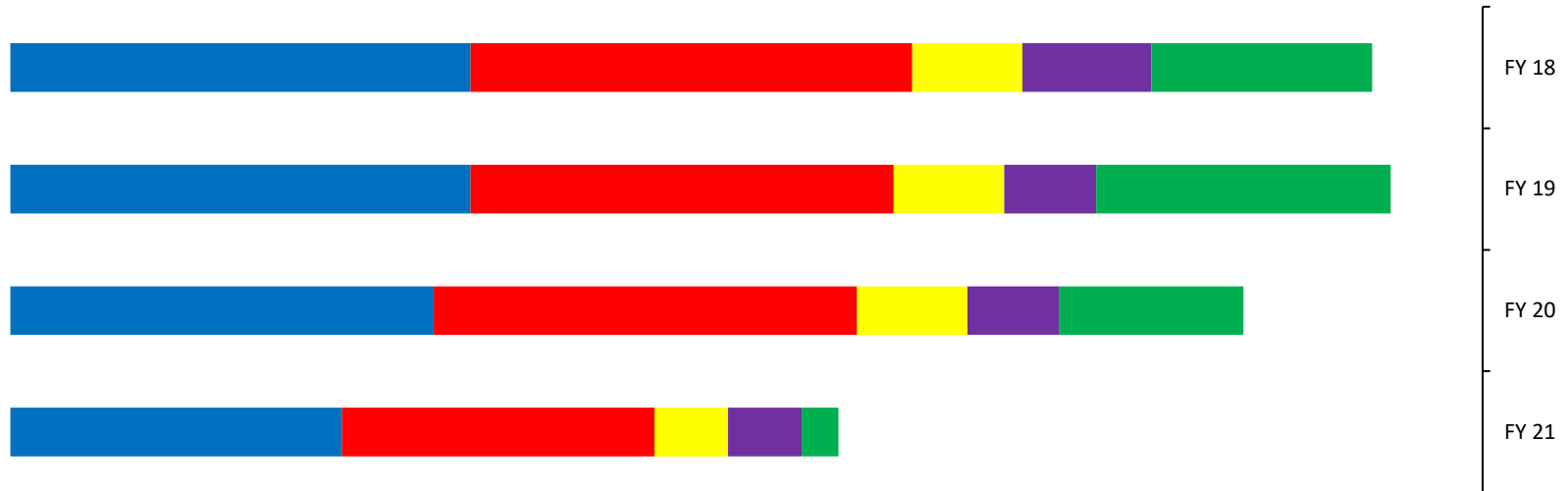
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2018 - 2021



Allegany County Paper Gaming Operator Licenses By Type
Fiscal Year 2021



Allegany County Paper Gaming Operators Licenses By Type Fiscal Years 2018 - 2021



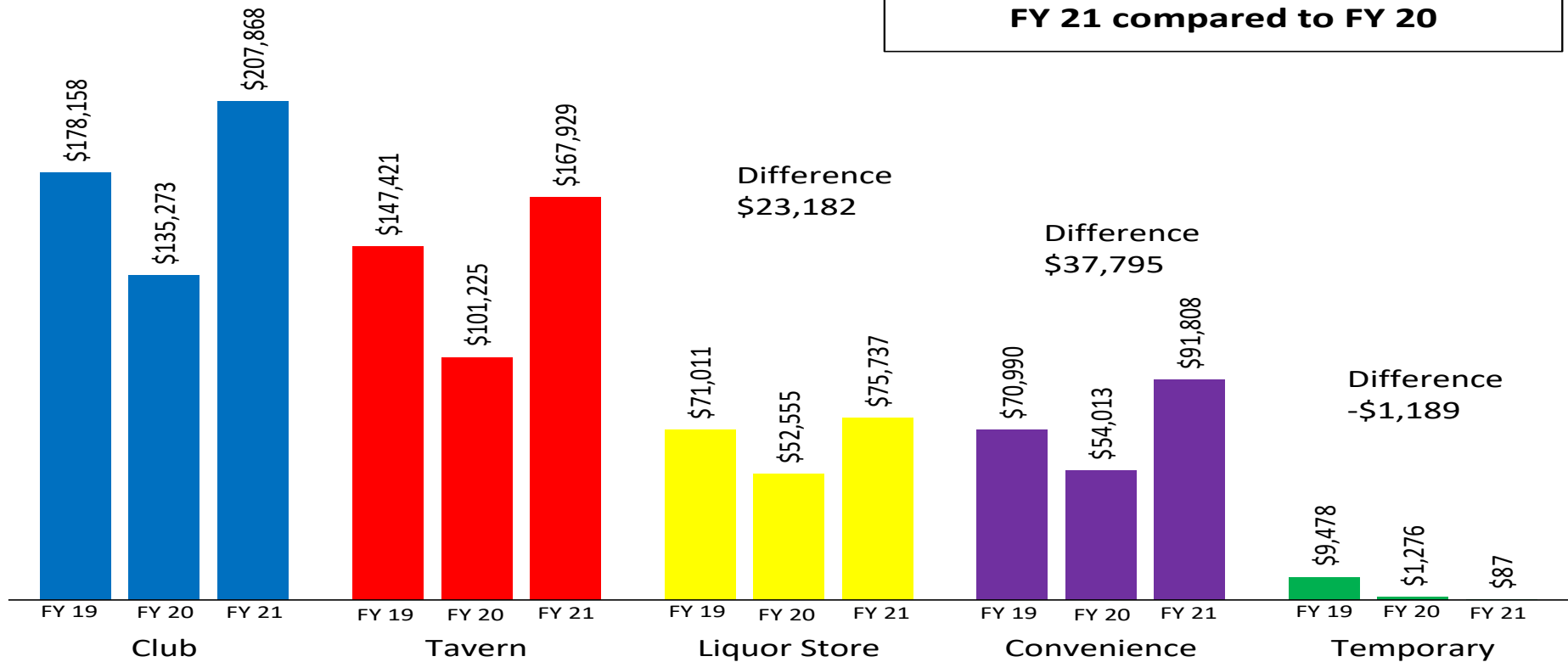
	FY 18	FY 19	FY 20	FY 21
■ Club	25	25	23	18
■ Tavern	24	23	23	17
■ Liquor Store	6	6	6	4
■ Convenience	7	5	5	4
■ Temporary	12	16	10	2
Totals	74	75	67	45

Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2019 - 2021

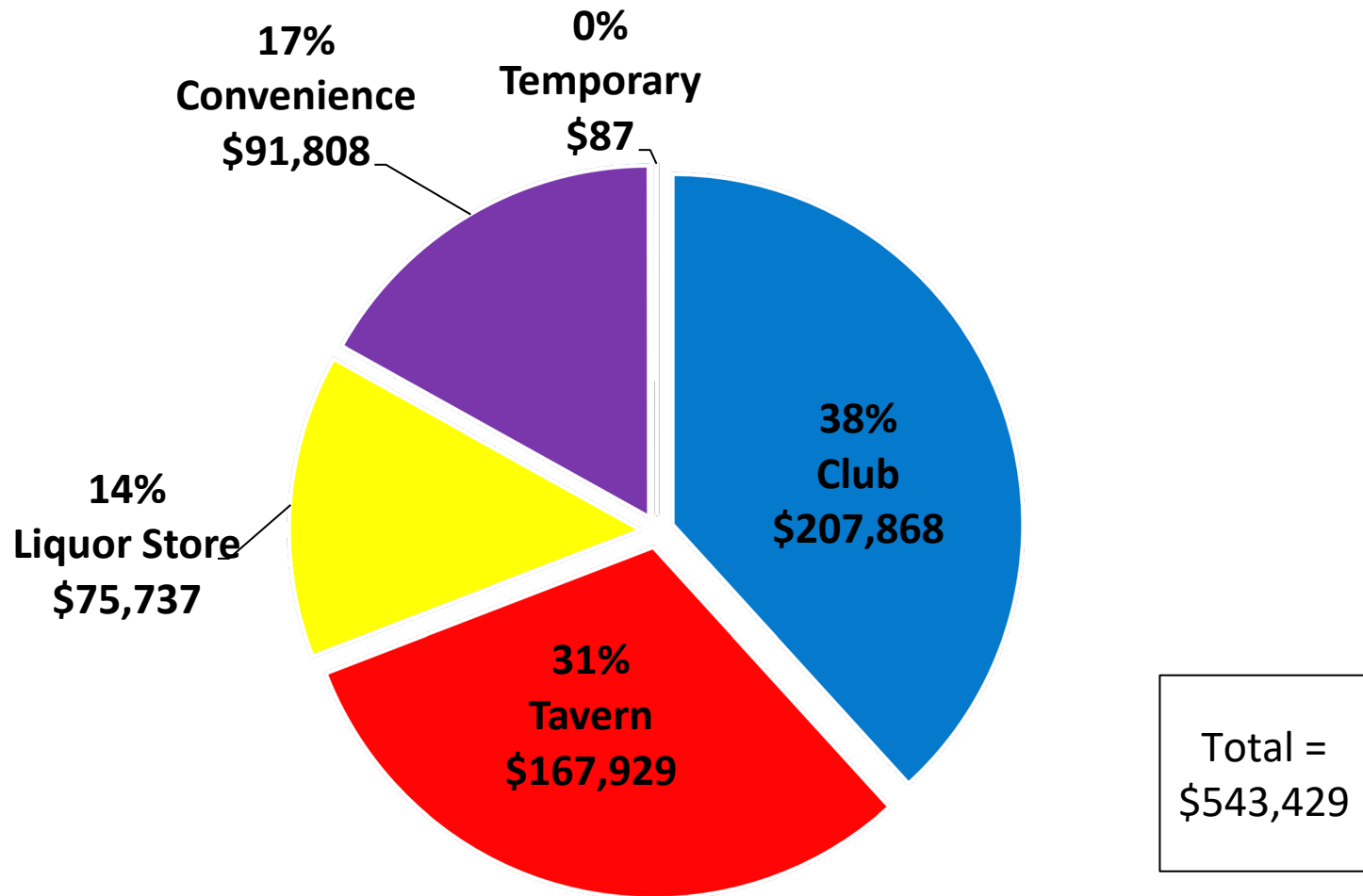
Difference
\$72,595

Difference
\$66,704

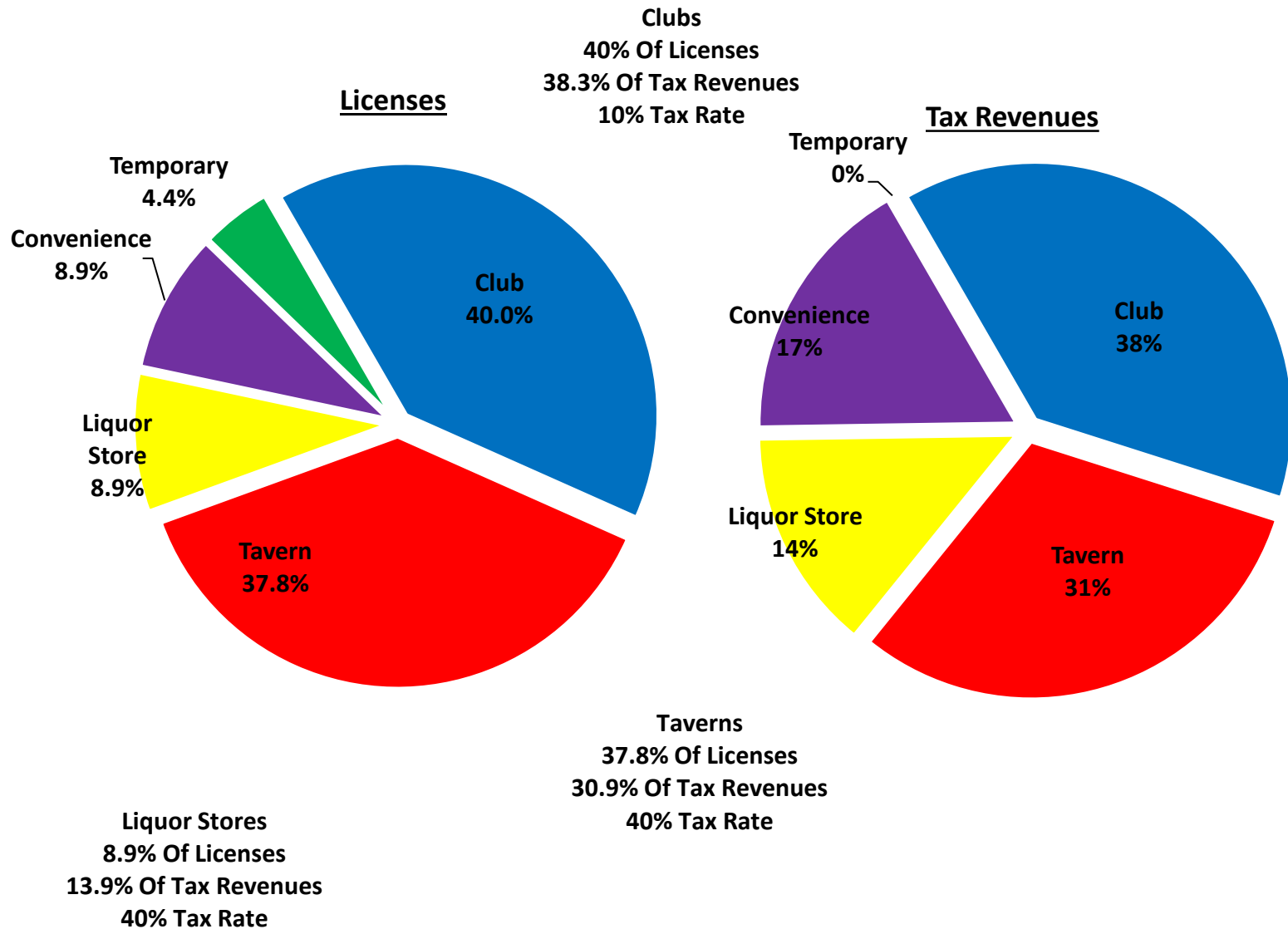
**Differences are change for
FY 21 compared to FY 20**



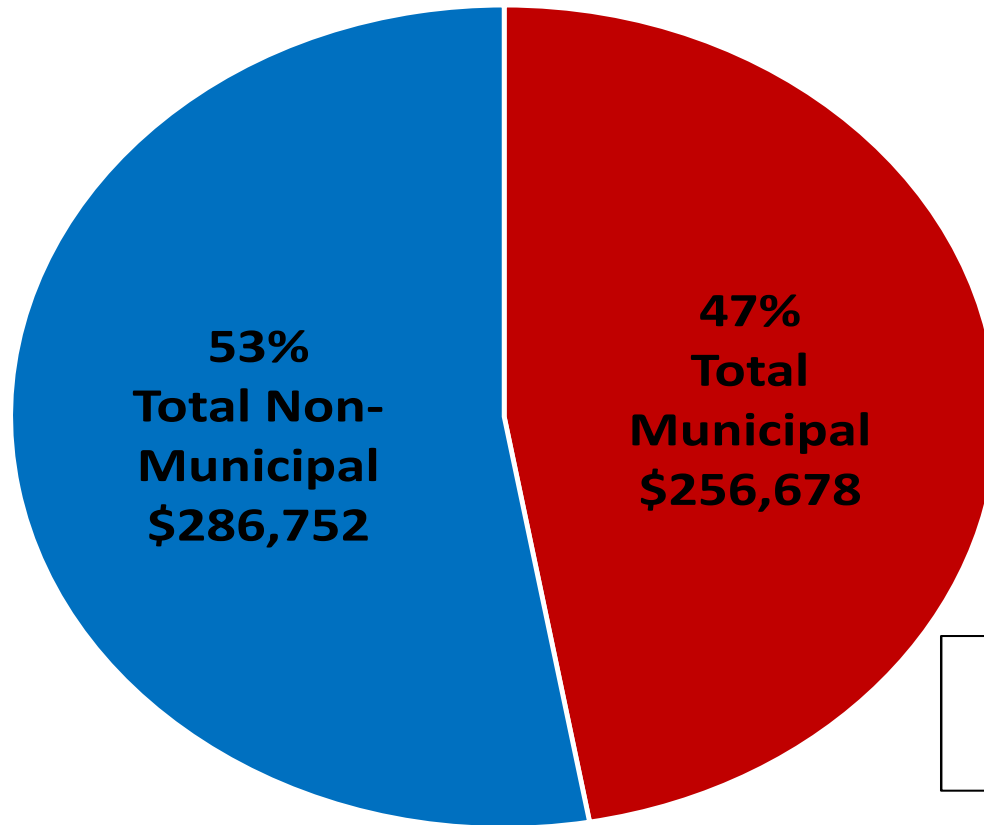
**Tax Revenues By Allegany County Paper Gaming Operator Type
Fiscal Year 2021**



Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2021

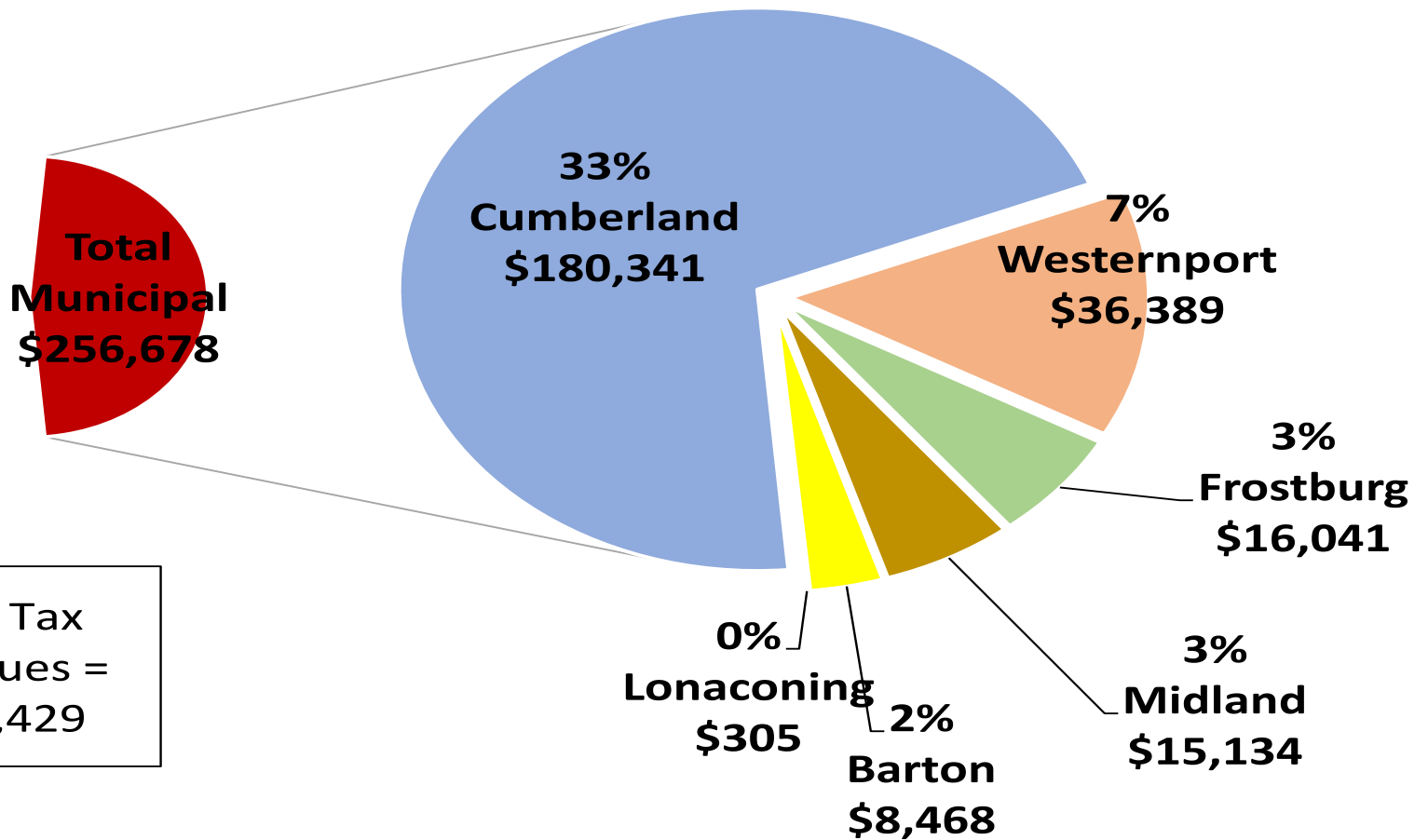


**Allegany County Paper Gaming Operator Tax Revenues
Municipal Versus Non-Municipal
Fiscal Year 2021**

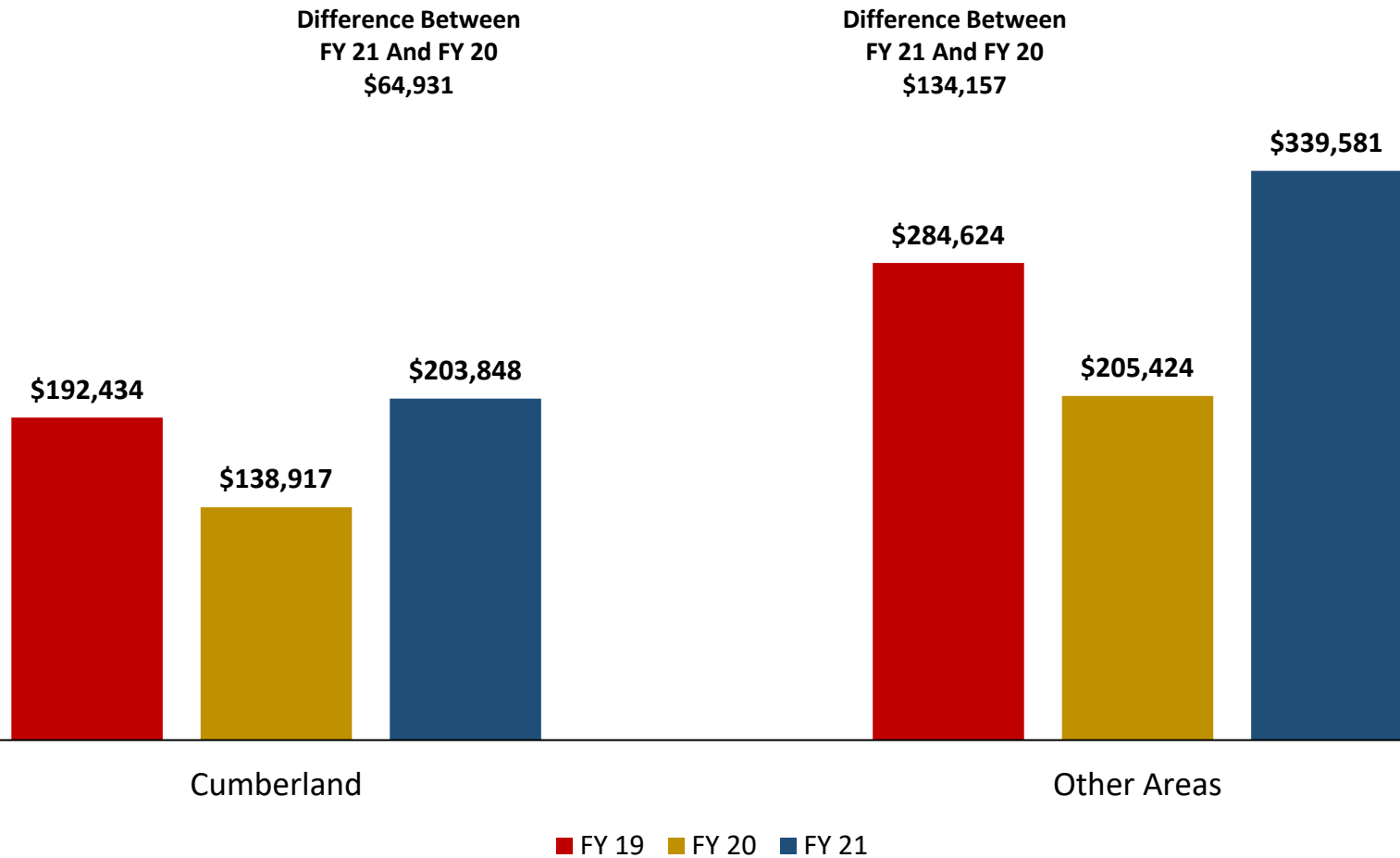


**Total =
\$543,429**

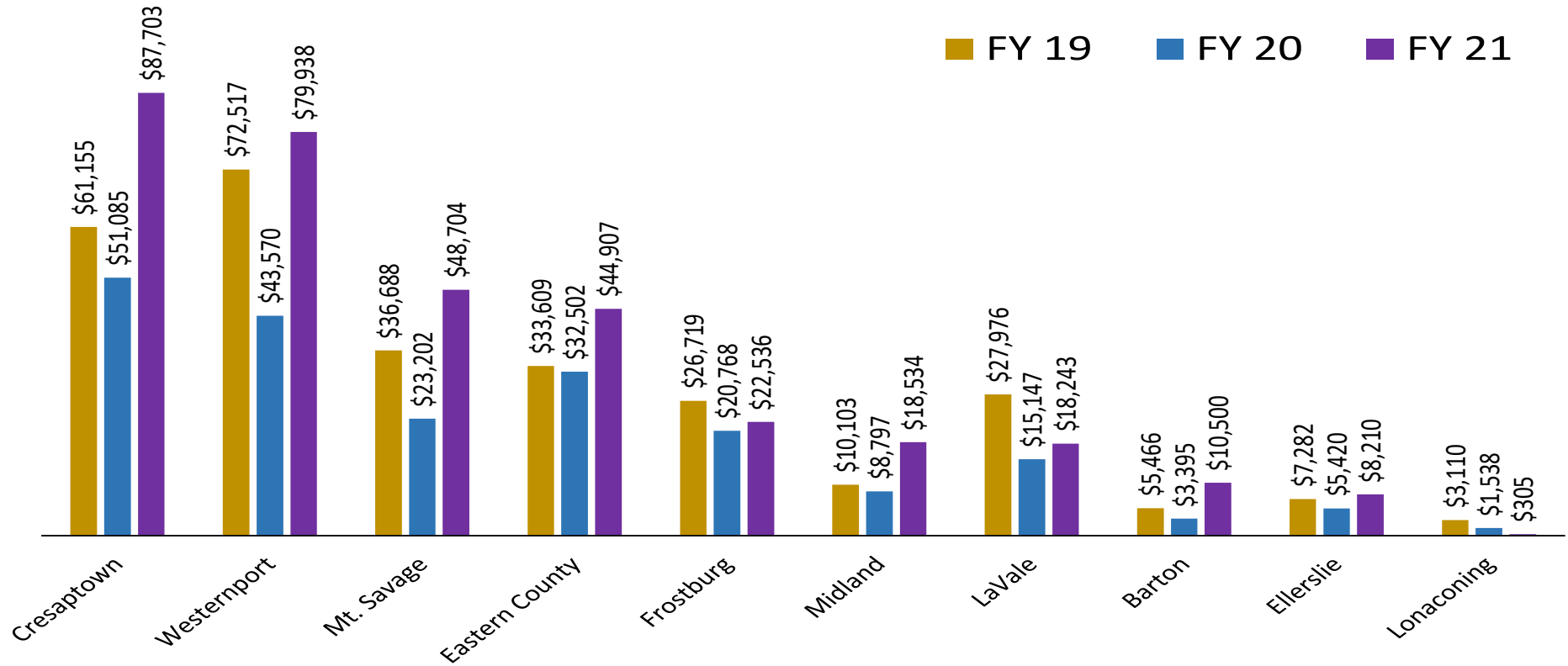
Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2021



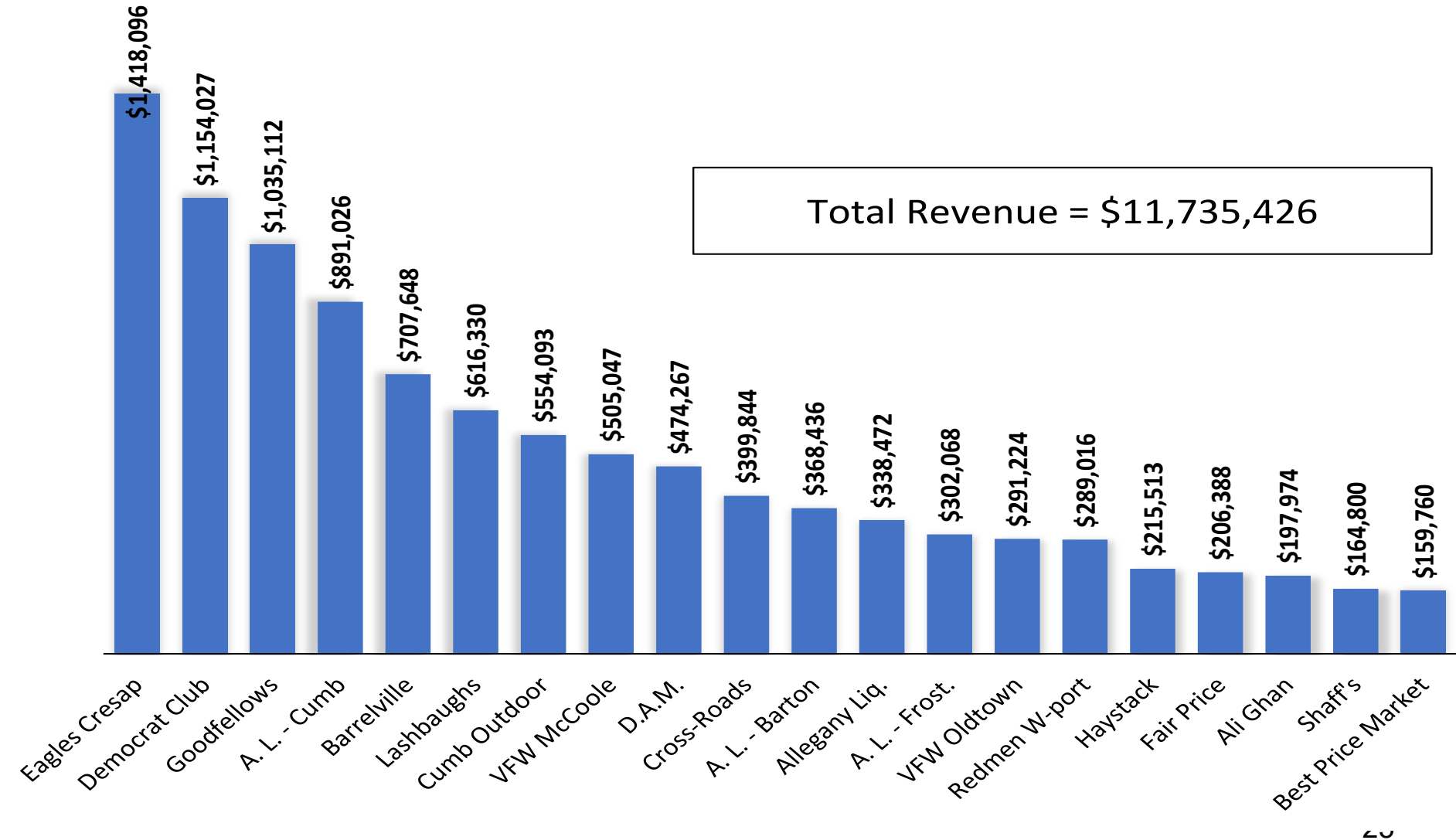
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2019 - 2021



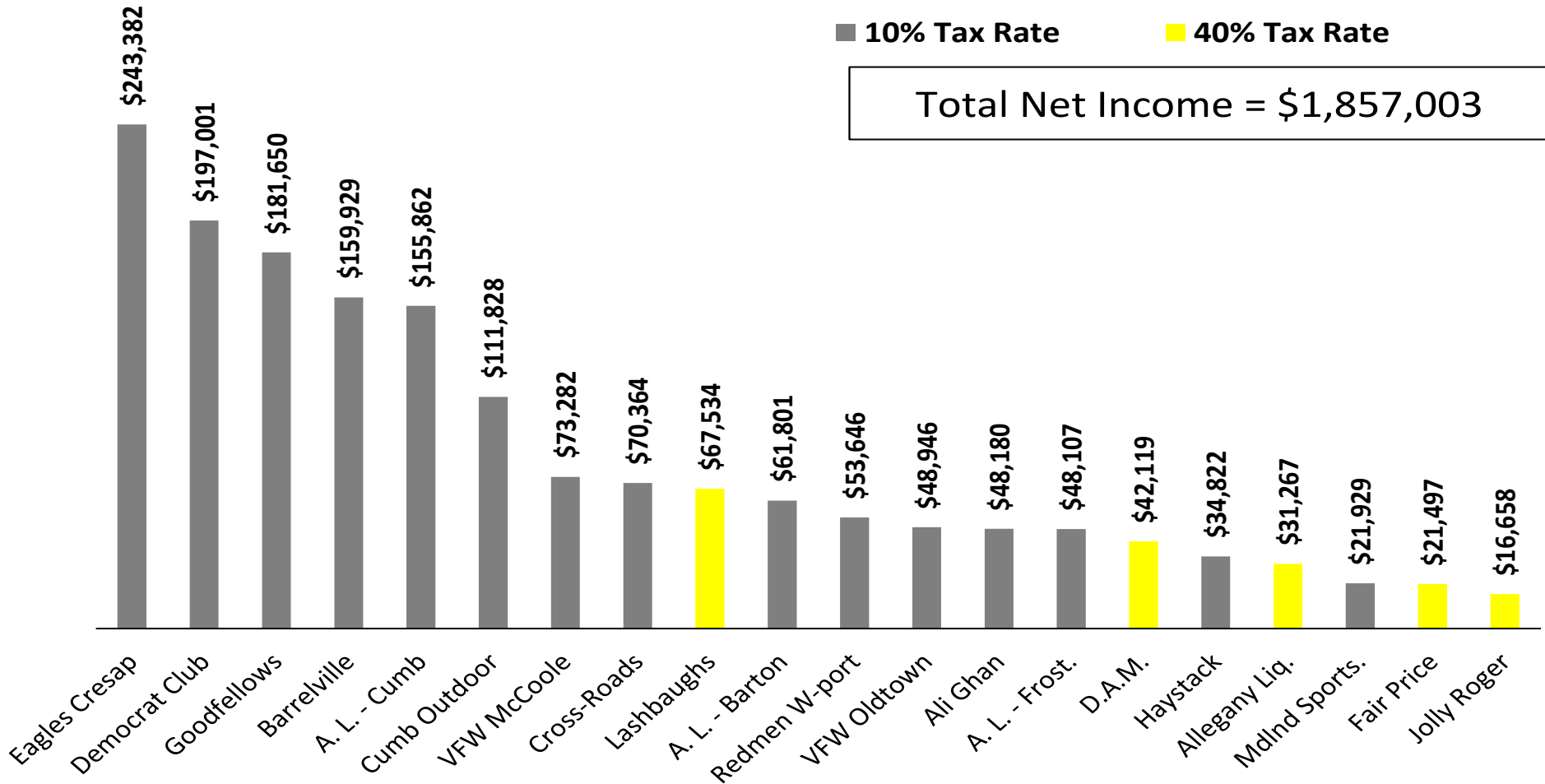
Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland) Fiscal Years 2019 - 2021



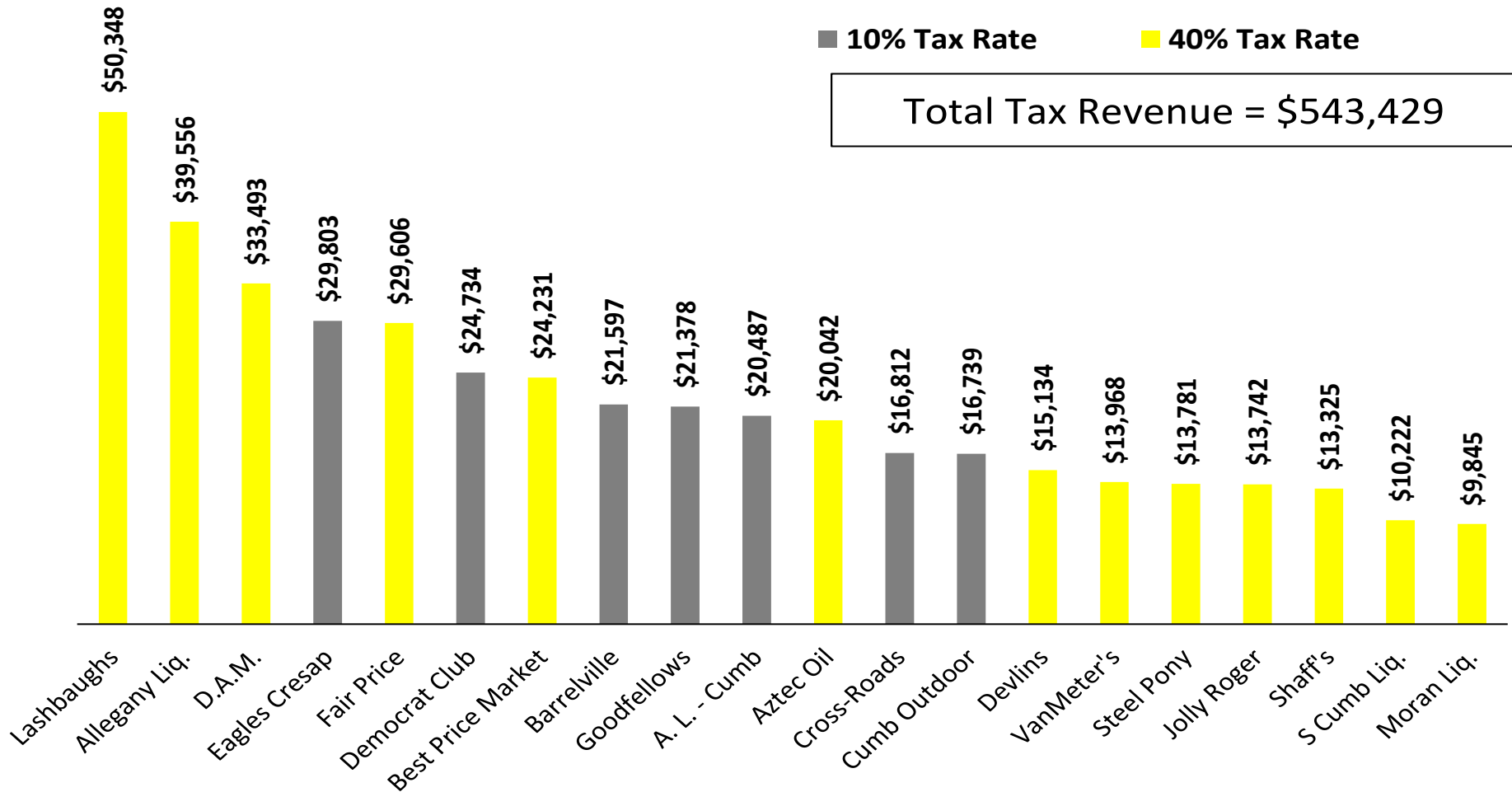
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2021



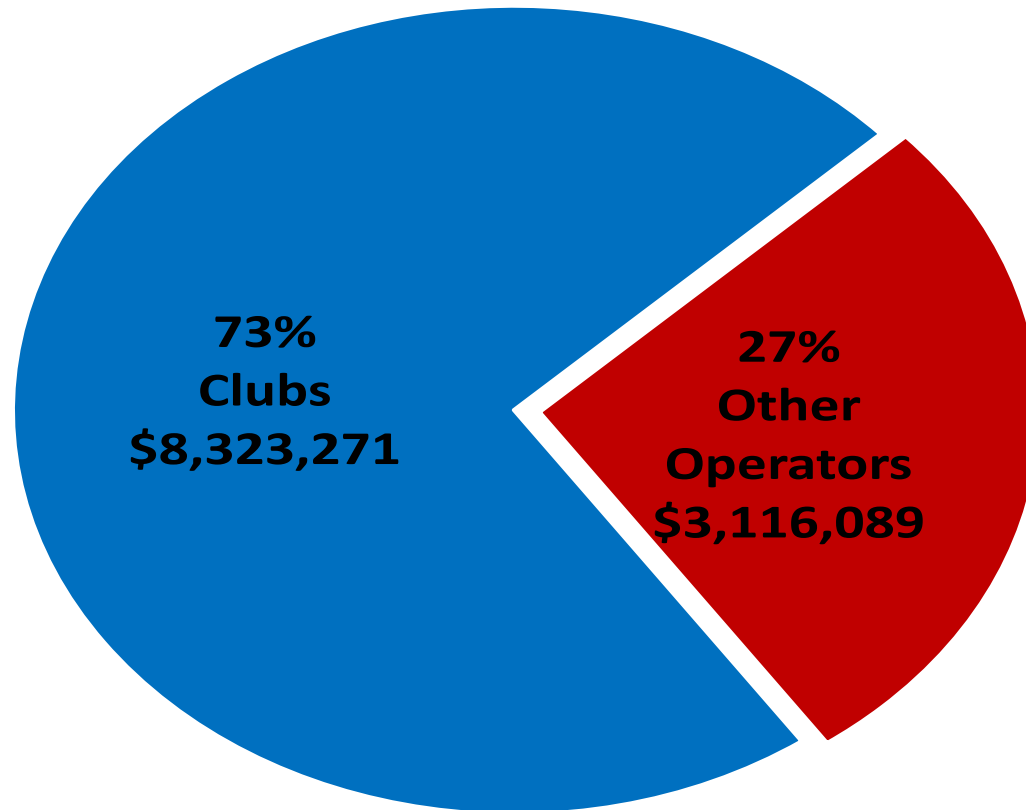
Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2021



Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2021



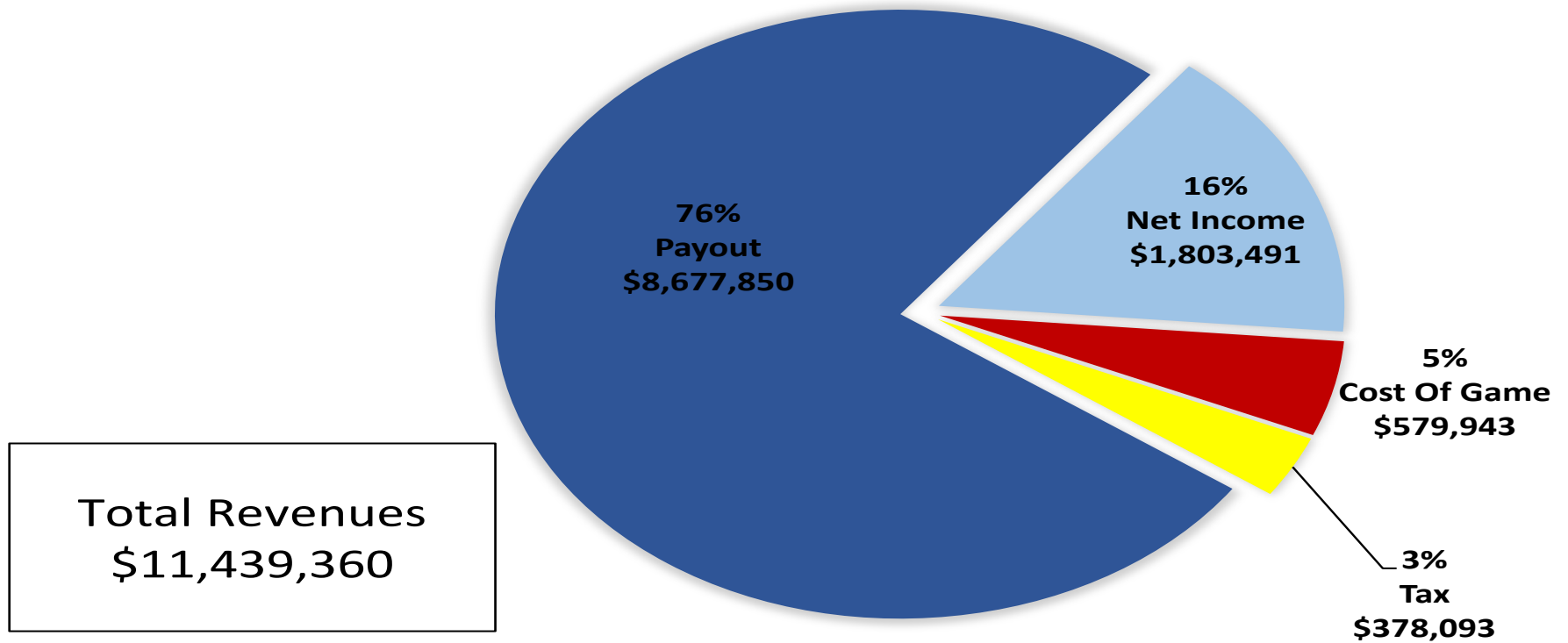
**Allegany County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2021**



**Total =
\$11,439,360**

Distribution of Operator Gaming Revenues* Fiscal Year 2021

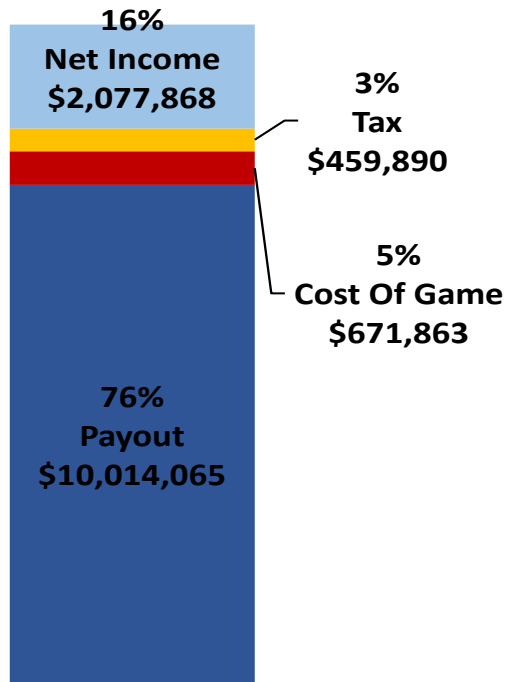
***Based on games started during fiscal year.**



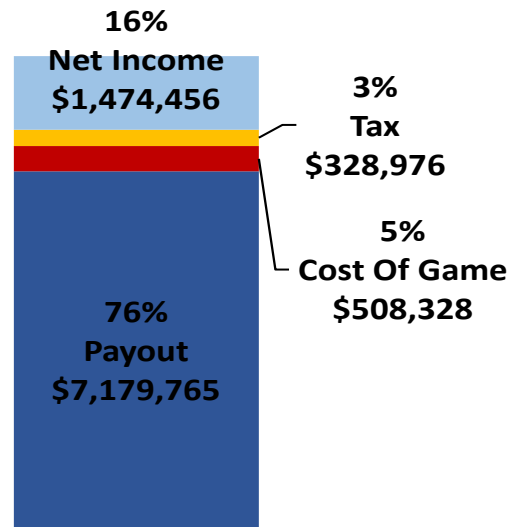
Distribution of Operator Gaming Revenues*

Fiscal Years 2019 - 2021

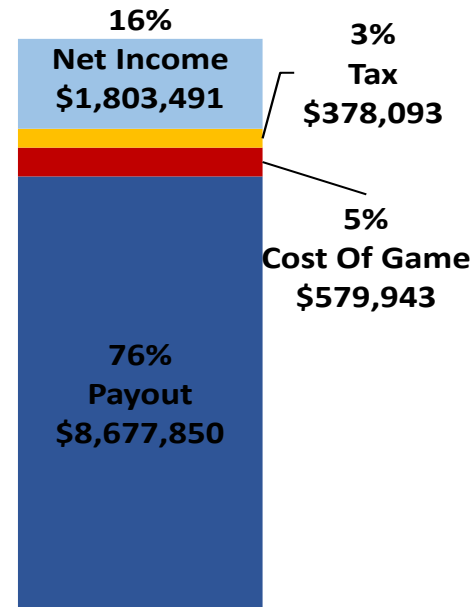
*Based on games started during fiscal year.



FY 19
Total \$13,223,686
Games Sold 27,598



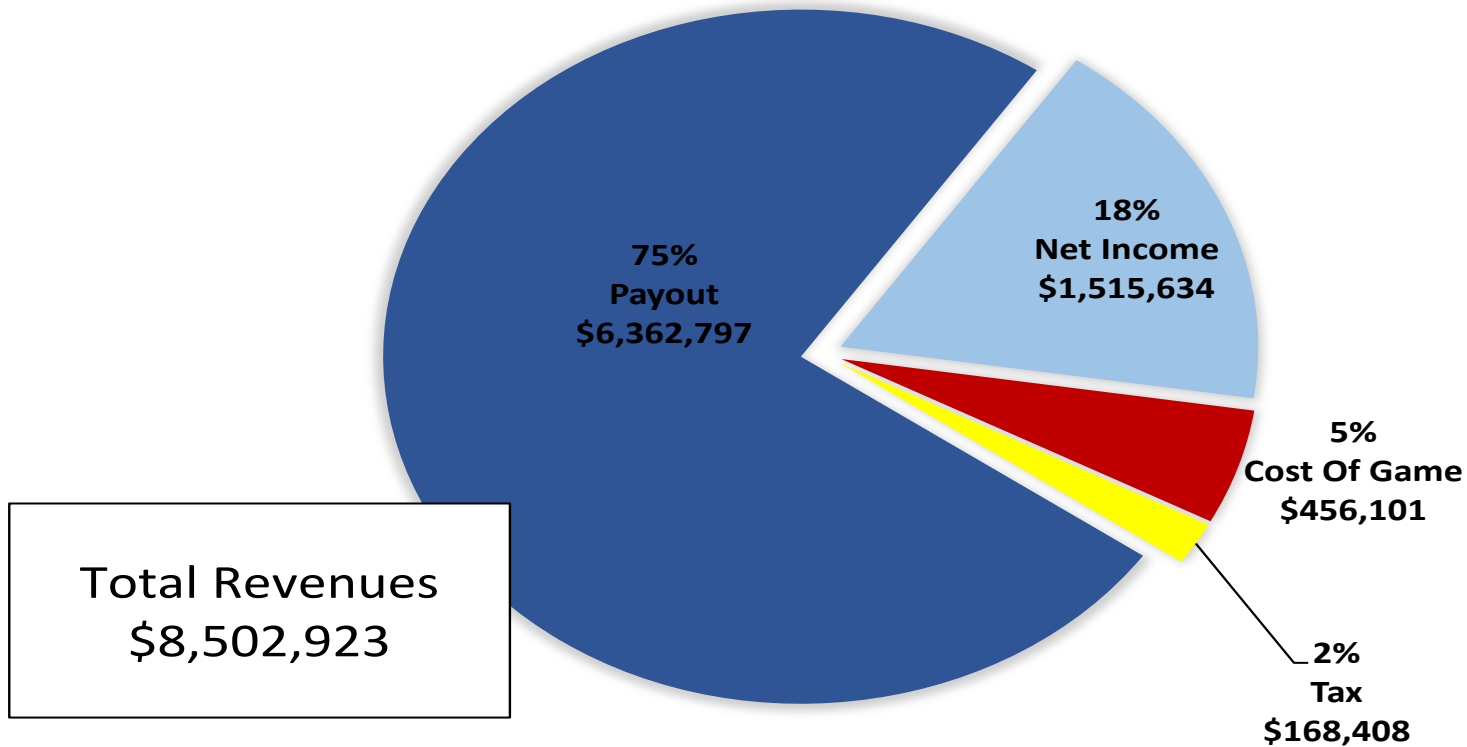
FY 20
Total \$9,491,526
Games Sold 19,667



FY 21
Total \$11,439,376
Games Sold 21,864

Distribution of Club Revenues* Fiscal Year 2021

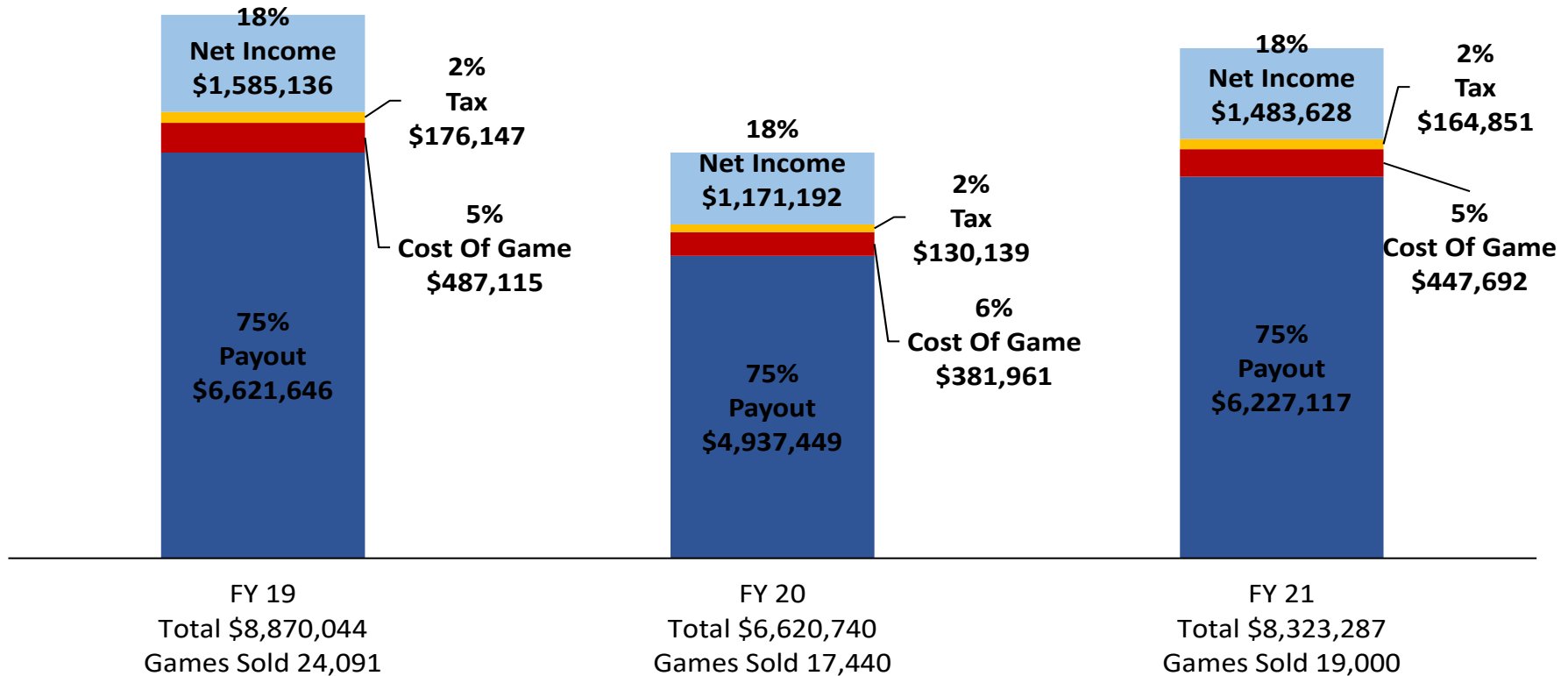
*Based on games started during fiscal year.



Distribution of Club Revenues*

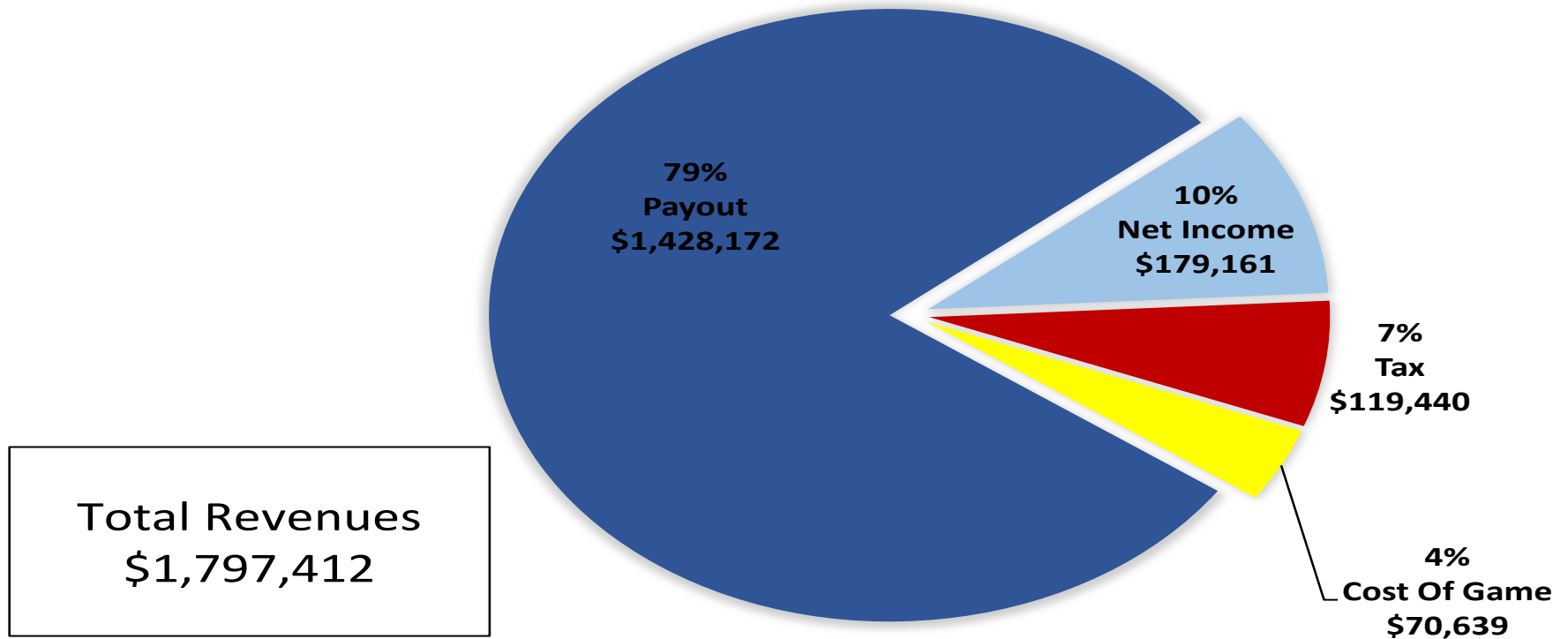
Fiscal Years 2019 - 2021

*Based on games started during fiscal year.



Distribution of Tavern Revenues* Fiscal Year 2021

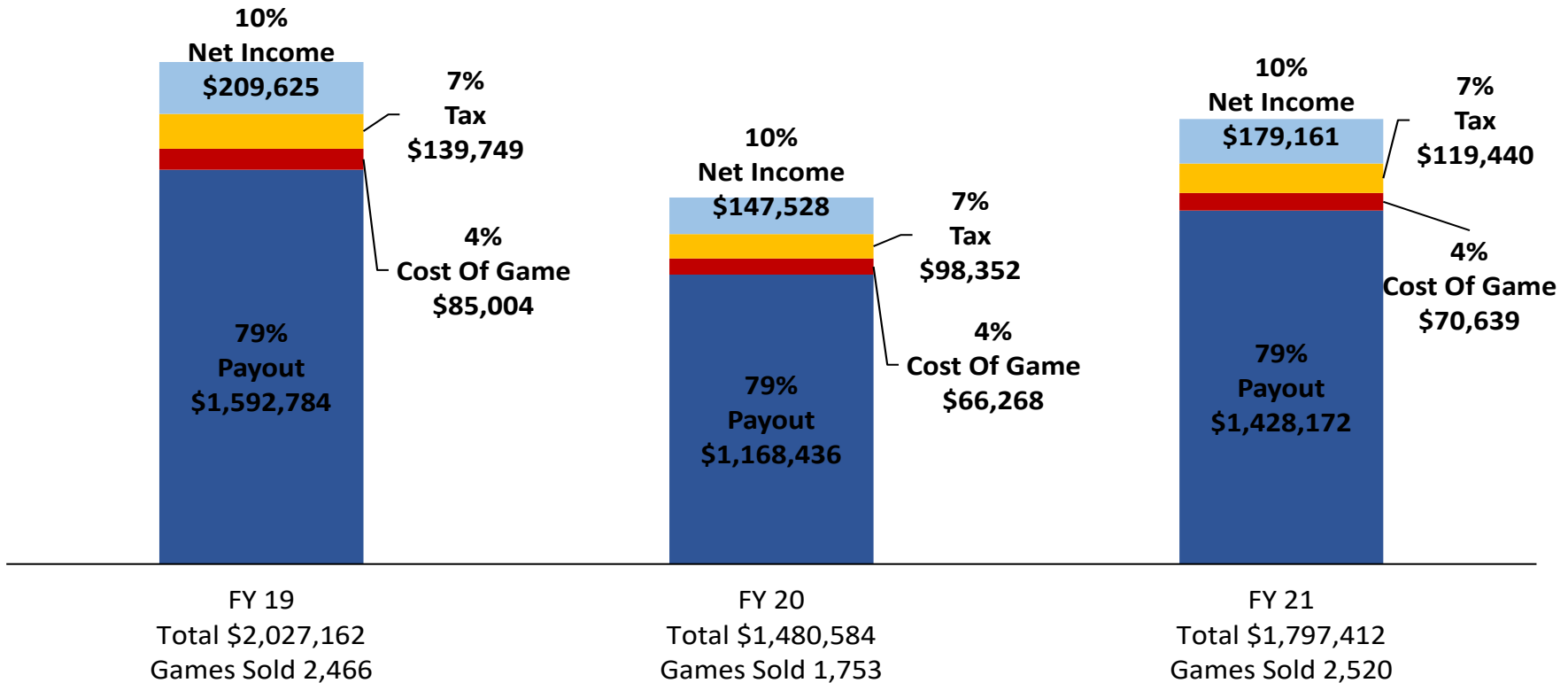
***Based on games started during fiscal year.**



Distribution of Tavern Revenues*

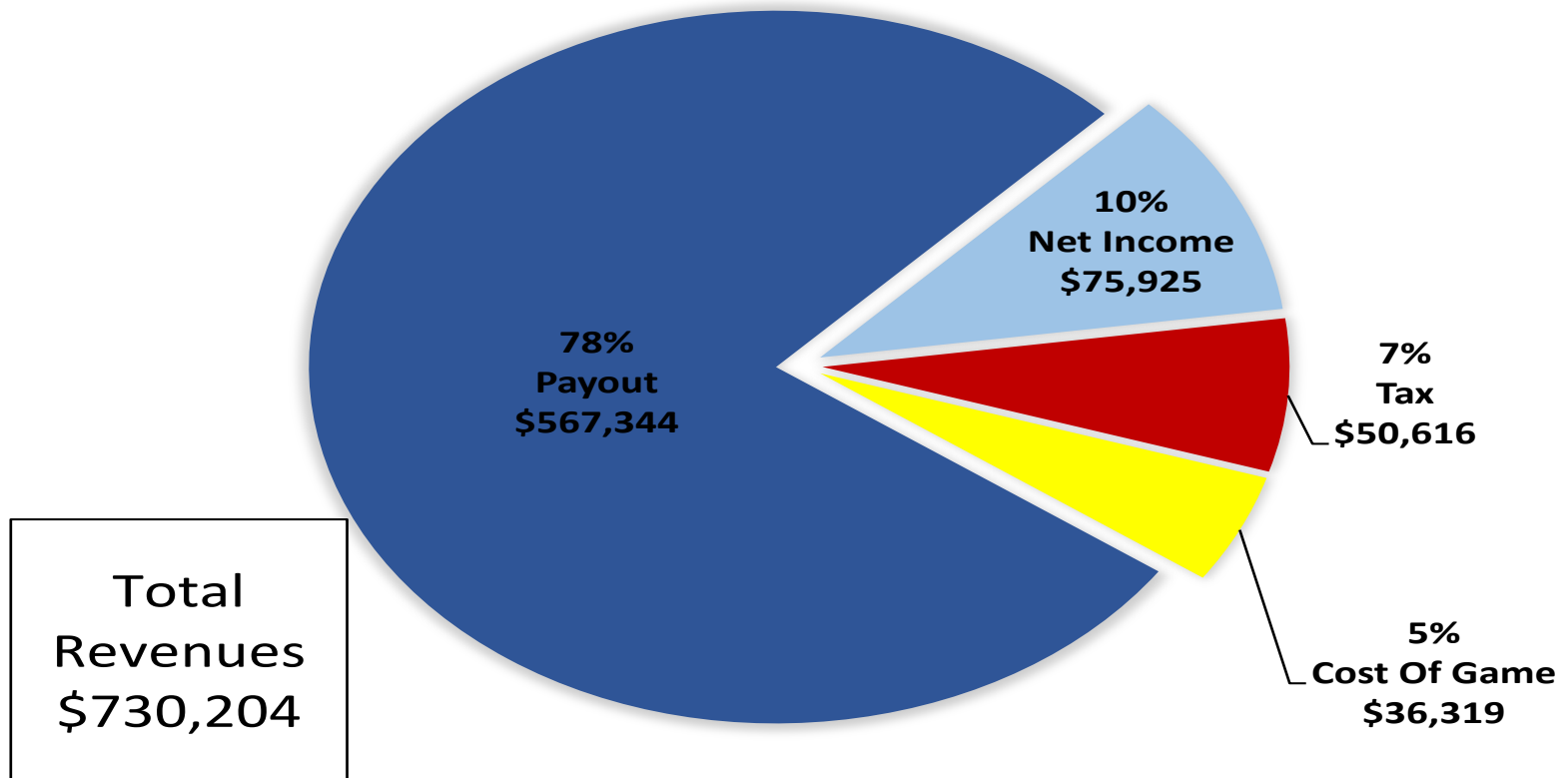
Fiscal Years 2019 - 2021

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2021

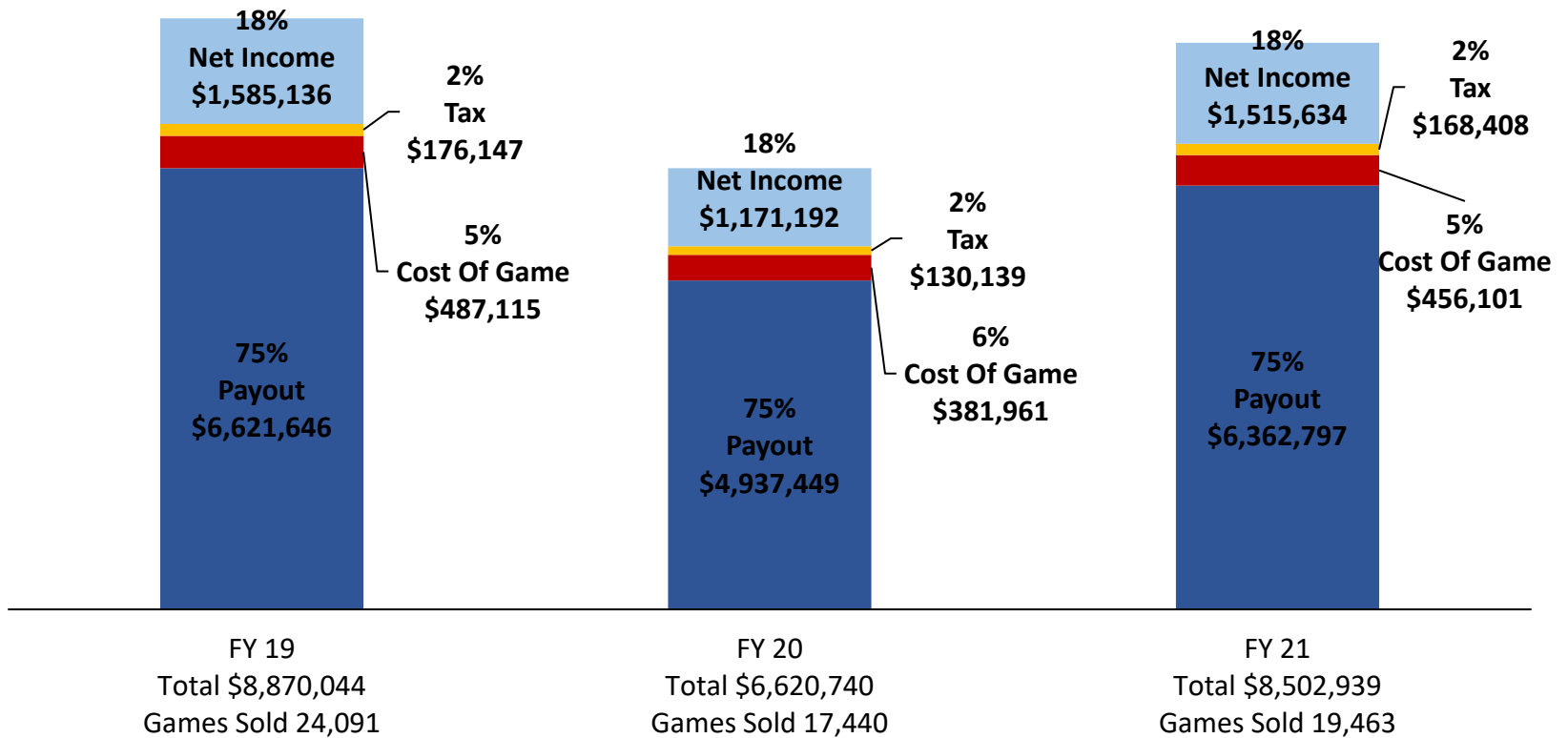
*Based on games started during fiscal year.



Distribution of Club Revenues*

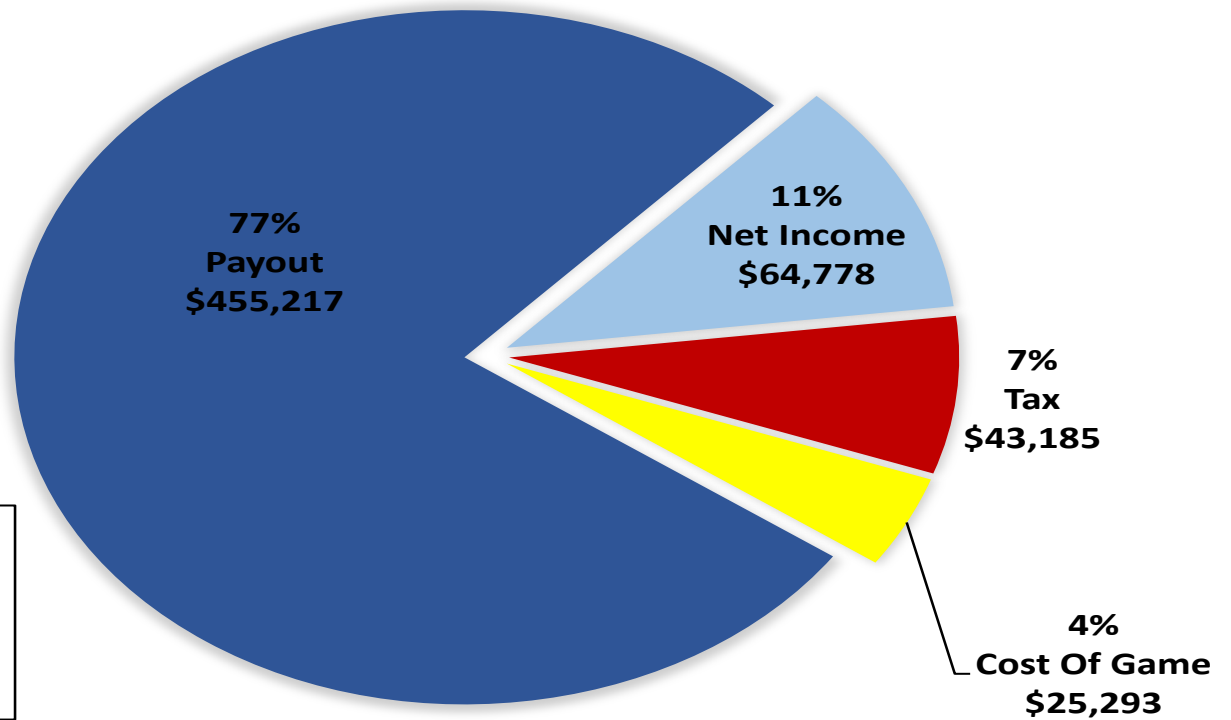
Fiscal Years 2019 - 2021

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2021

*Based on games started during fiscal year.

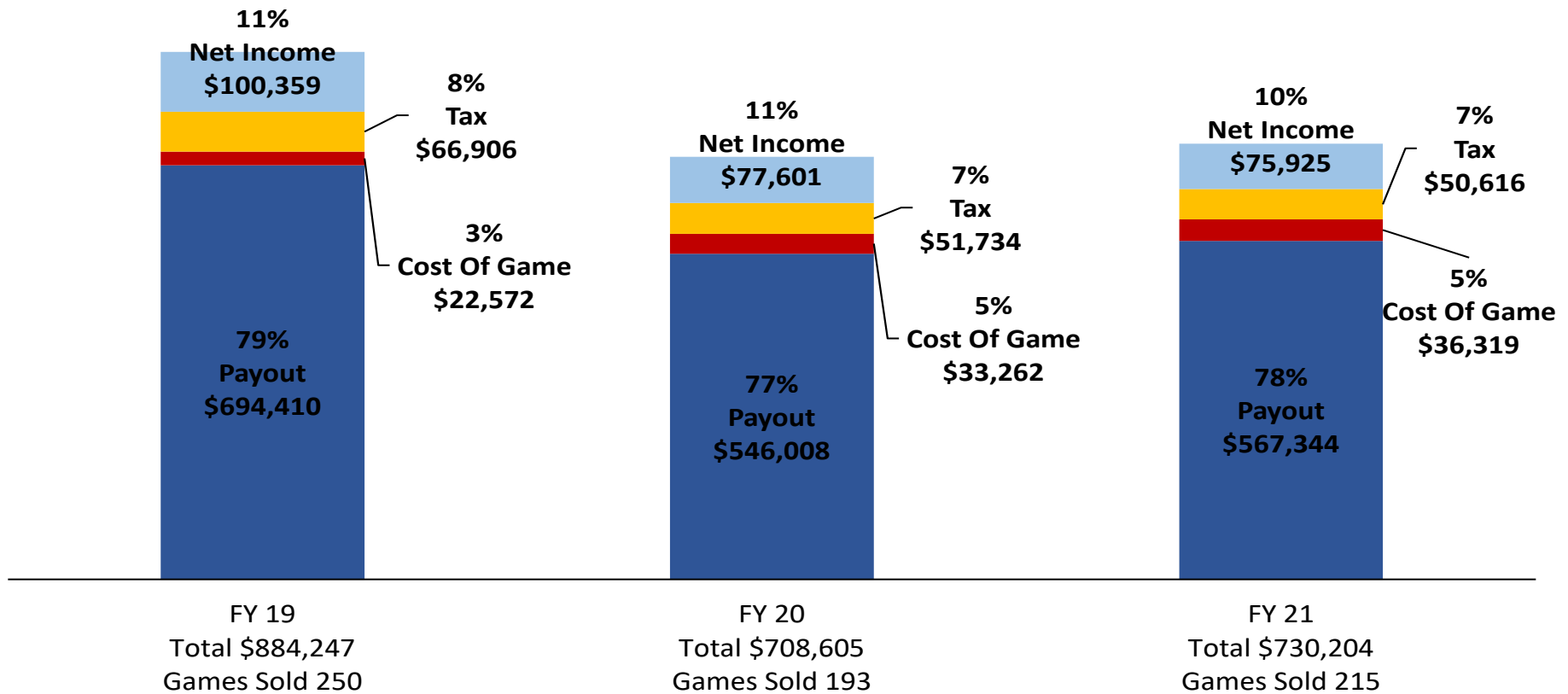


Total Revenues
\$588,473

Distribution of Liquor Store Revenues*

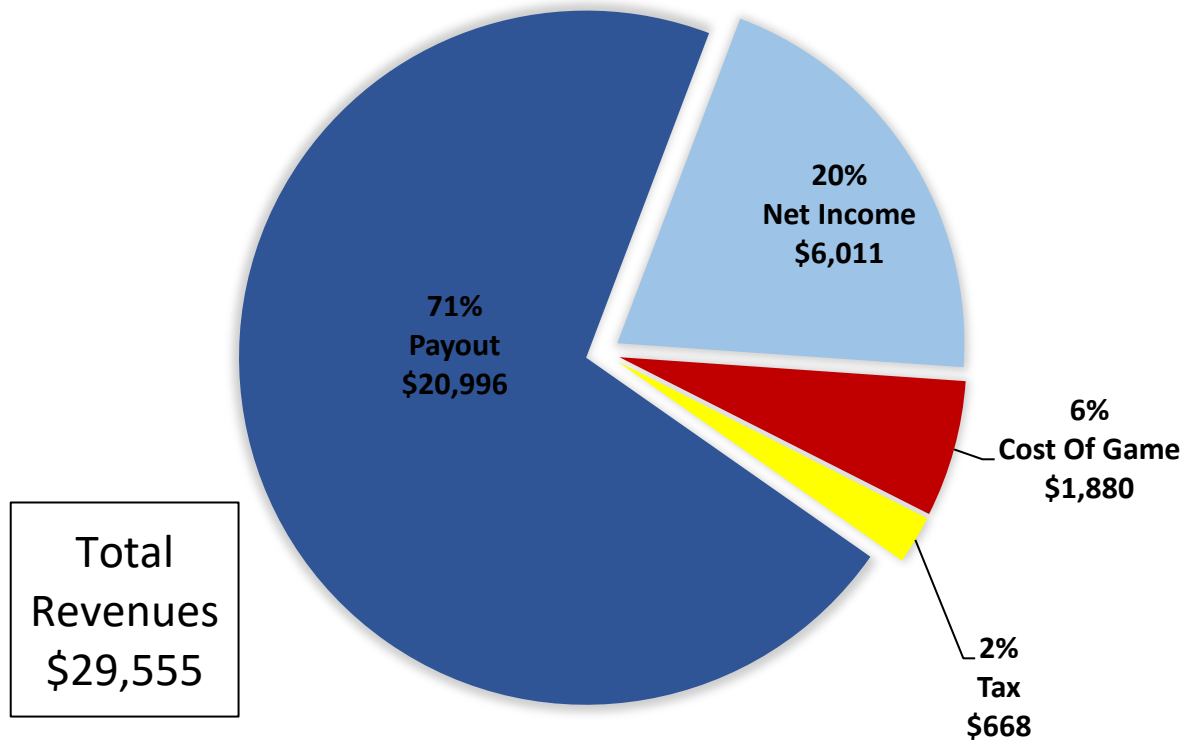
Fiscal Years 2019 - 2021

*Based on games started during fiscal year.



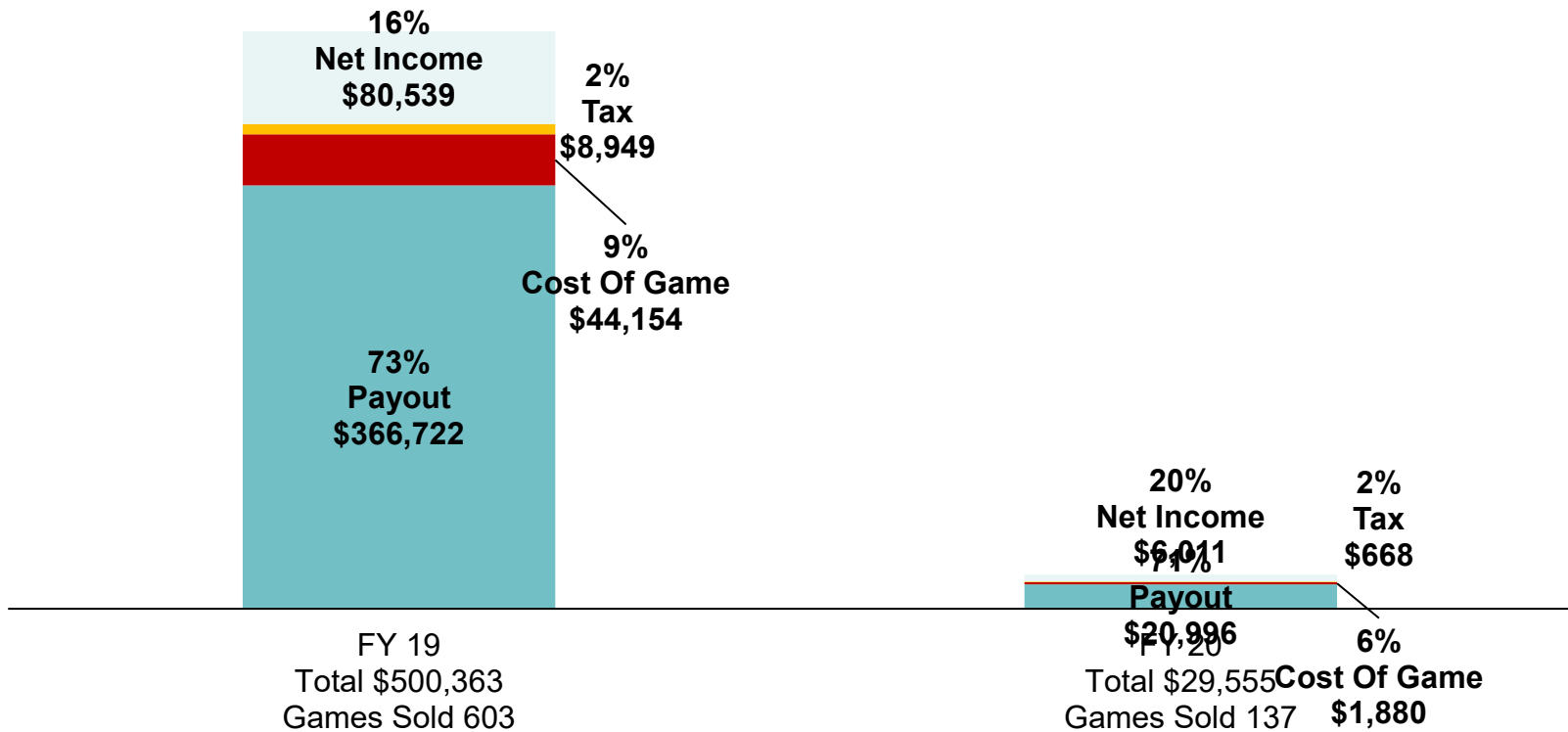
Distribution of Temporary Operator Revenues* Fiscal Year 2020

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Years 2019 - 2021

*Based on games started during fiscal year.



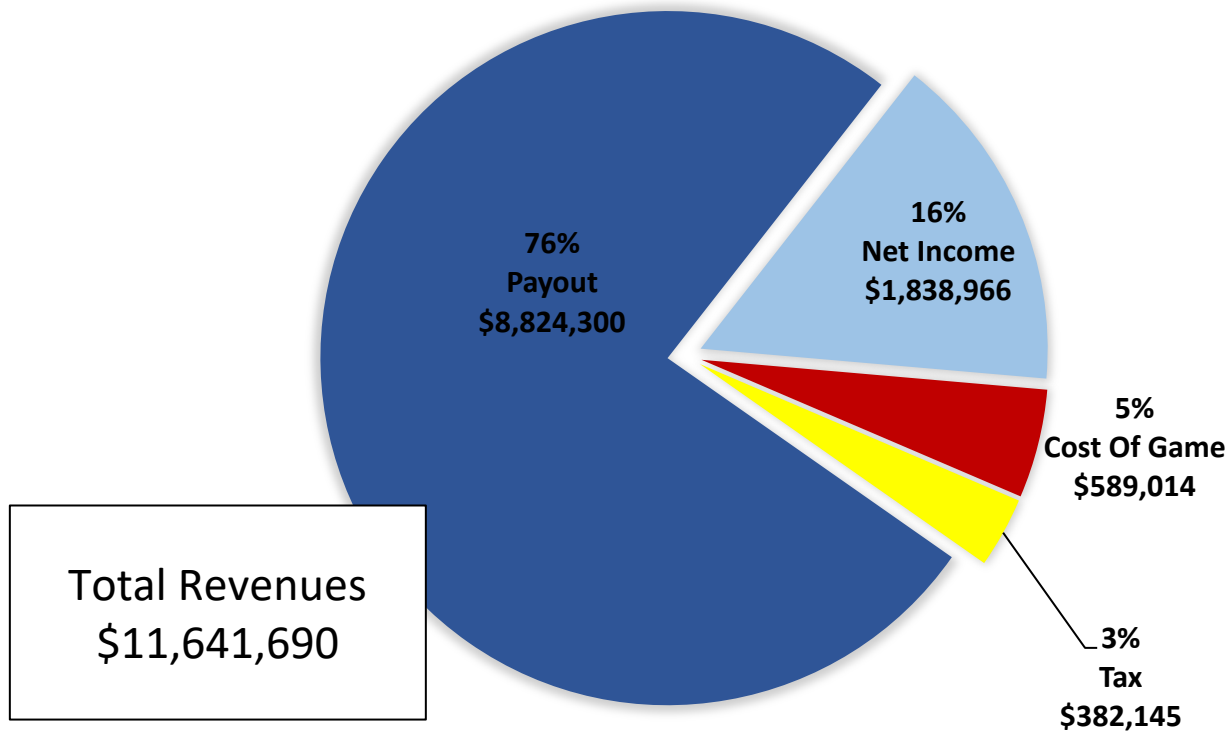
**Allegany County Inspections of Paper Game Operators
Fiscal Years 2019 - 2021**

	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>
Inspections	637	371	506
Number of Operators	59	58	55
Each Operator Inspected	10.8	6.4	9.2
Each Operator Inspected Monthly	0.9	0.5	0.8

Inspections are random and unannounced

Distribution of Operator Gaming Revenues* Fiscal Year 2021

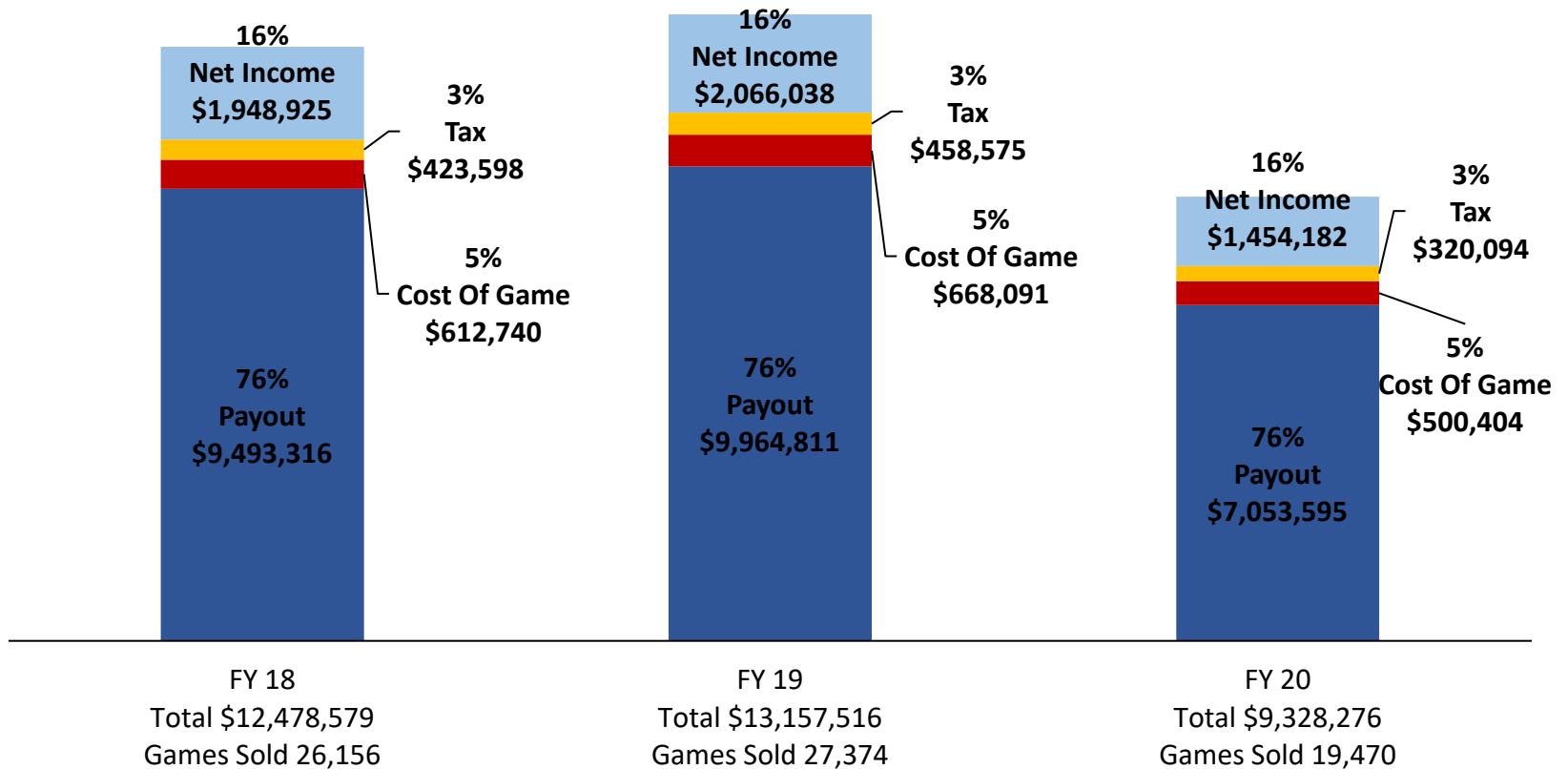
*Based on games started during fiscal year.



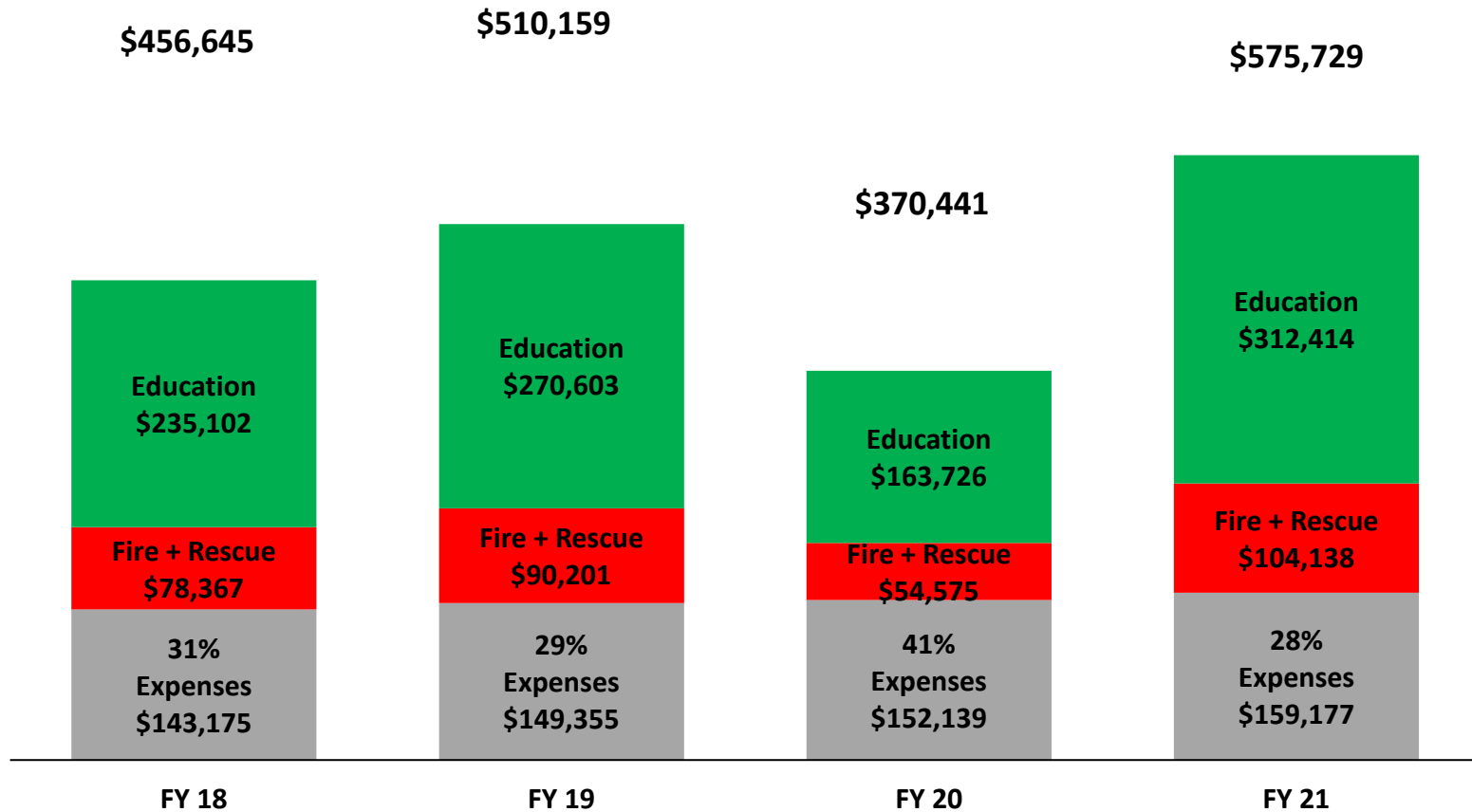
Distribution of Operator Gaming Revenues*

Fiscal Years 2018 - 2020

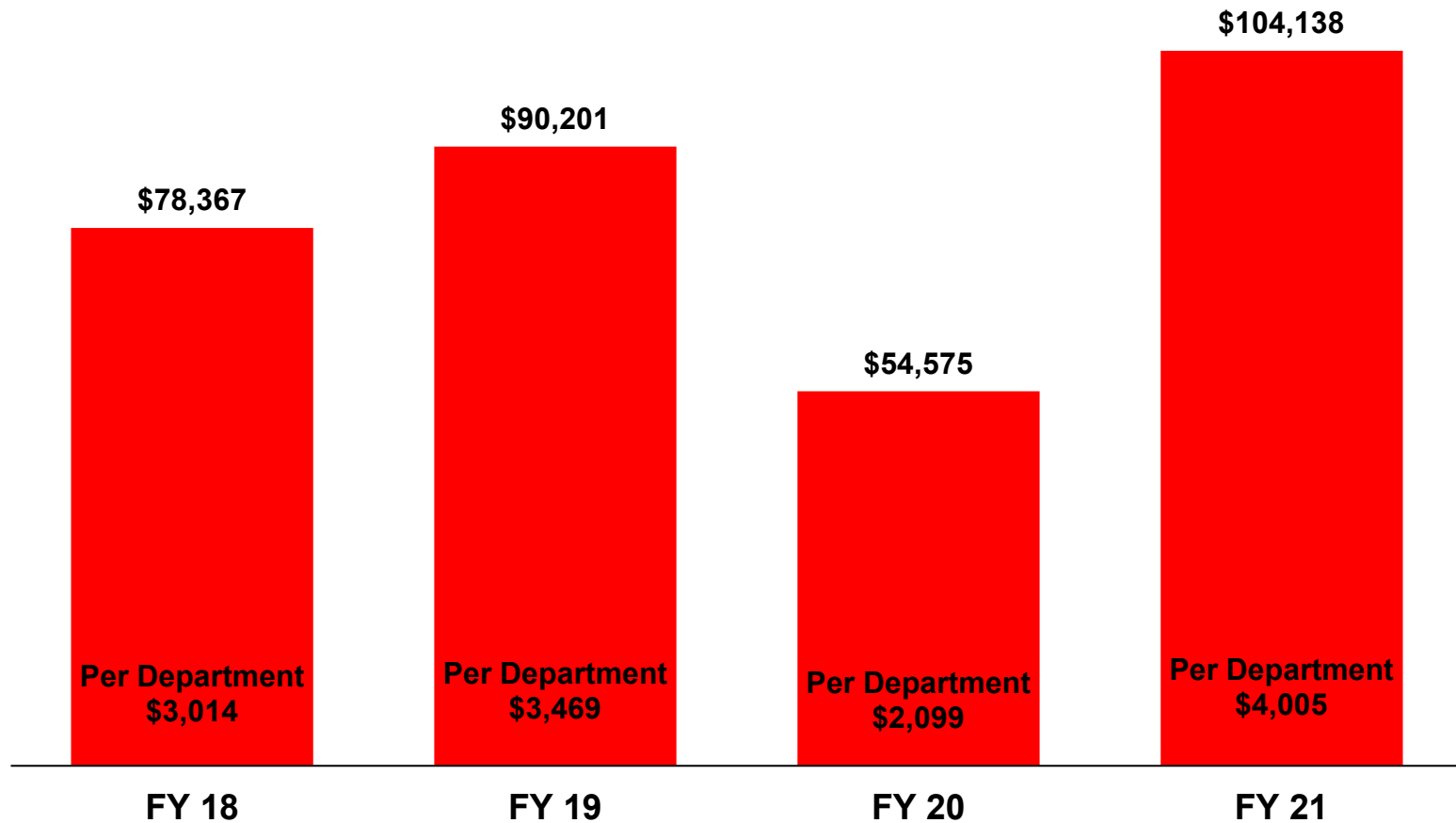
*Based on games started during fiscal year.



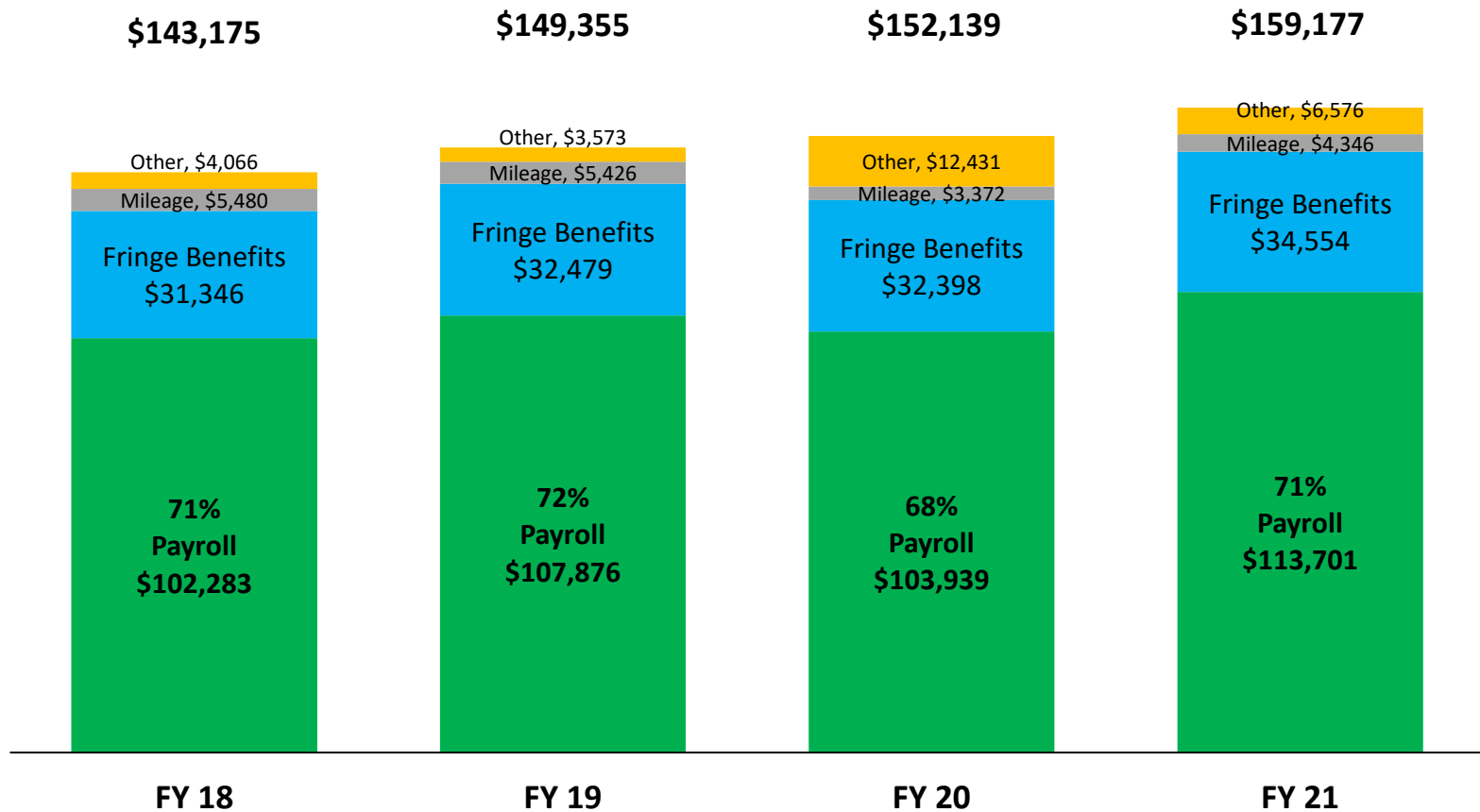
Allegany County Paper Gaming Fund Distribution Fiscal Years 2018 - 2021



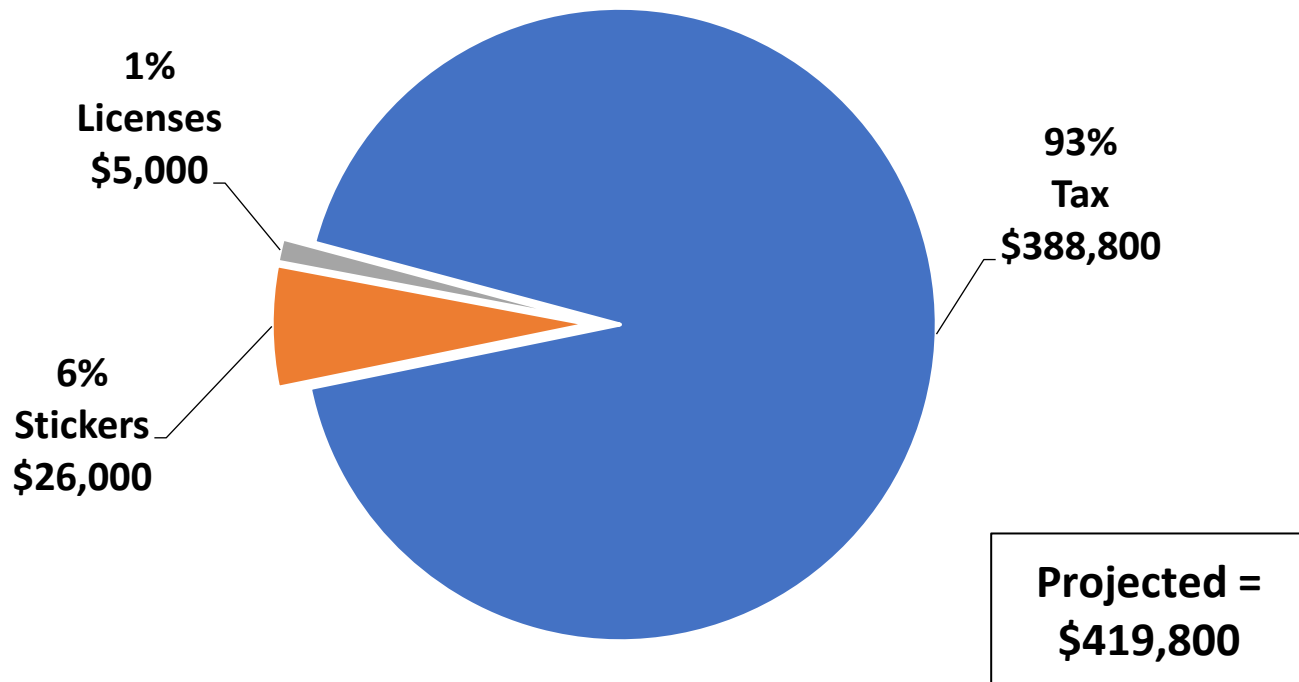
**Fire Allocations From the Paper Gaming Fund
Fiscal Years 2018 - 2021**



Expenses For Allegany County Gaming Office Fiscal Years 2018 - 2021

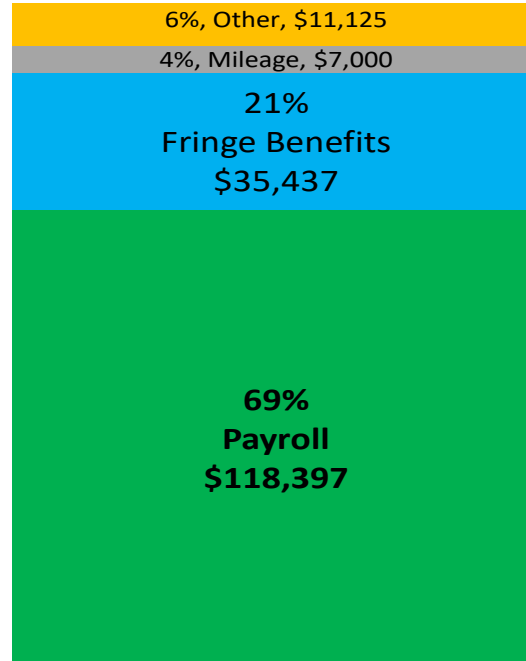


**Projected Allegany County Gaming Fund Revenues
Fiscal Year 2022**



Projected Expenses For Allegany County Gaming Office Fiscal Year 2022

\$171,959



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org