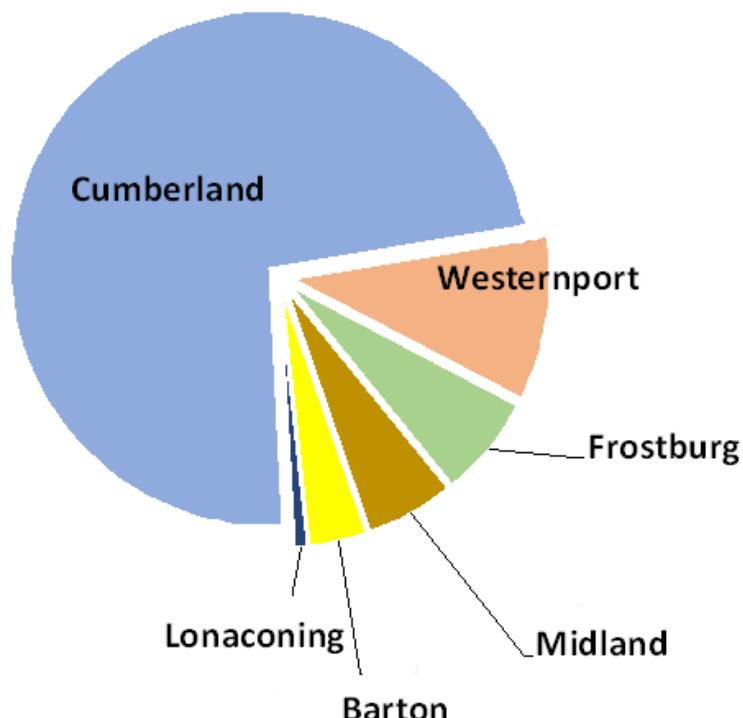


ALLEGANY COUNTY GAMING

2022



Fiscal Year 2022 Summary



Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2022

History

The Allegany County Gaming Office was created in 2003 as a self-support unit Responsible to the Finance Office of the Allegany County Government. The Authority to operate the Paper Gaming Officer and to guide it's function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from proceeds for allocation to Education and Fire and Rescue Unit.

Fiscal Year 2022

This presentation only depicts revenues and trends for the past three years. Budget revenue projection for this year is identified below. One issue that haunts many Clubs, Convenient Stores and Taverns is the lack of sufficient labor to maintain hours. The second issue was due to the Covid – 19 idled many of the manufactures of paper gaming lost many employees and also have not recovered to full staff. Overall we have had another excellent year.

| Projections: | | Actual: | |
|----------------------|-----------|--------------------|-----------|
| Gaming Taxes: | \$388,800 | Gaming Taxes: | \$536,688 |
| Tax Stickers: | \$ 26,000 | Tax Stickers: | \$ 28,400 |
| Wholesaler Licenses: | \$ 5,000 | Wholesaler License | \$ 5,000 |
| Totals: | \$419,800 | Totals: | \$570,088 |

This report indicates an overall increase of Gaming Revenues of \$150,288 or 36% from last year.

Convenience Store Operator Revenues were down (\$14,922) for a decrease of 19% ending with a total of \$76,886 for the year.

Club Revenues were up \$2,709 for an increase of 1.3% ending with a total of \$210,577 for the year.

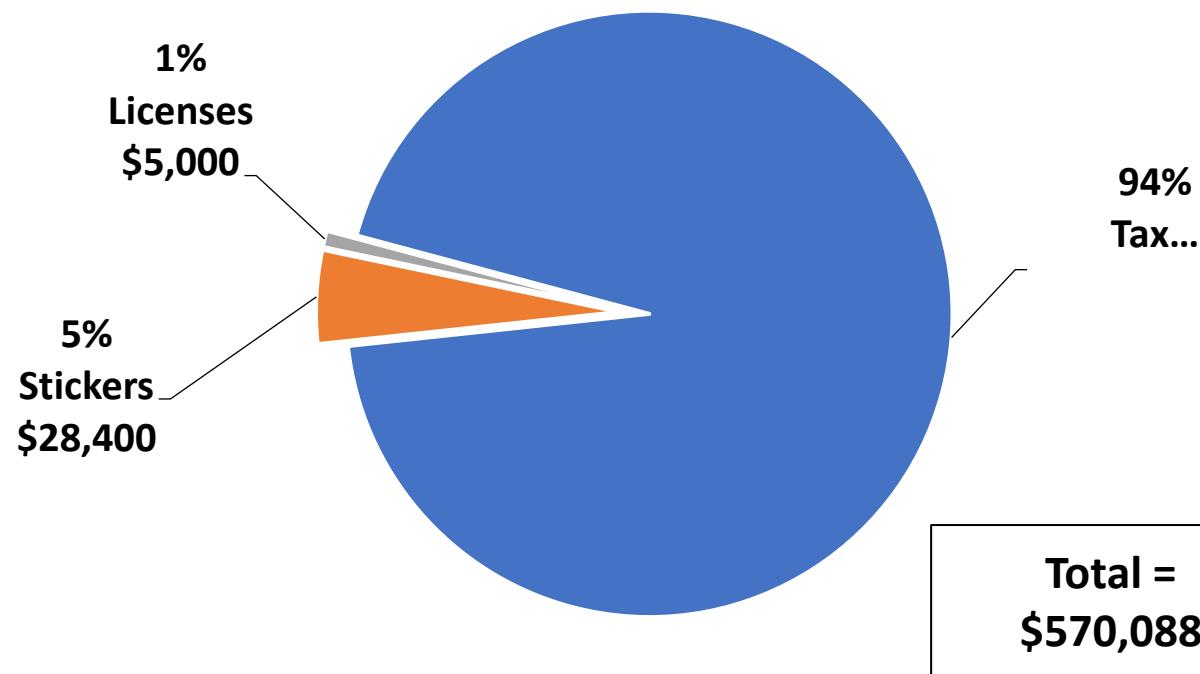
Tavern Revenues were up \$17,081 for an increase of 10% with a total of \$185,010 for the year.

Liquor Store Revenues were down (\$13,240) for a decrease of 21% ending with a total of \$62,497 for the year.

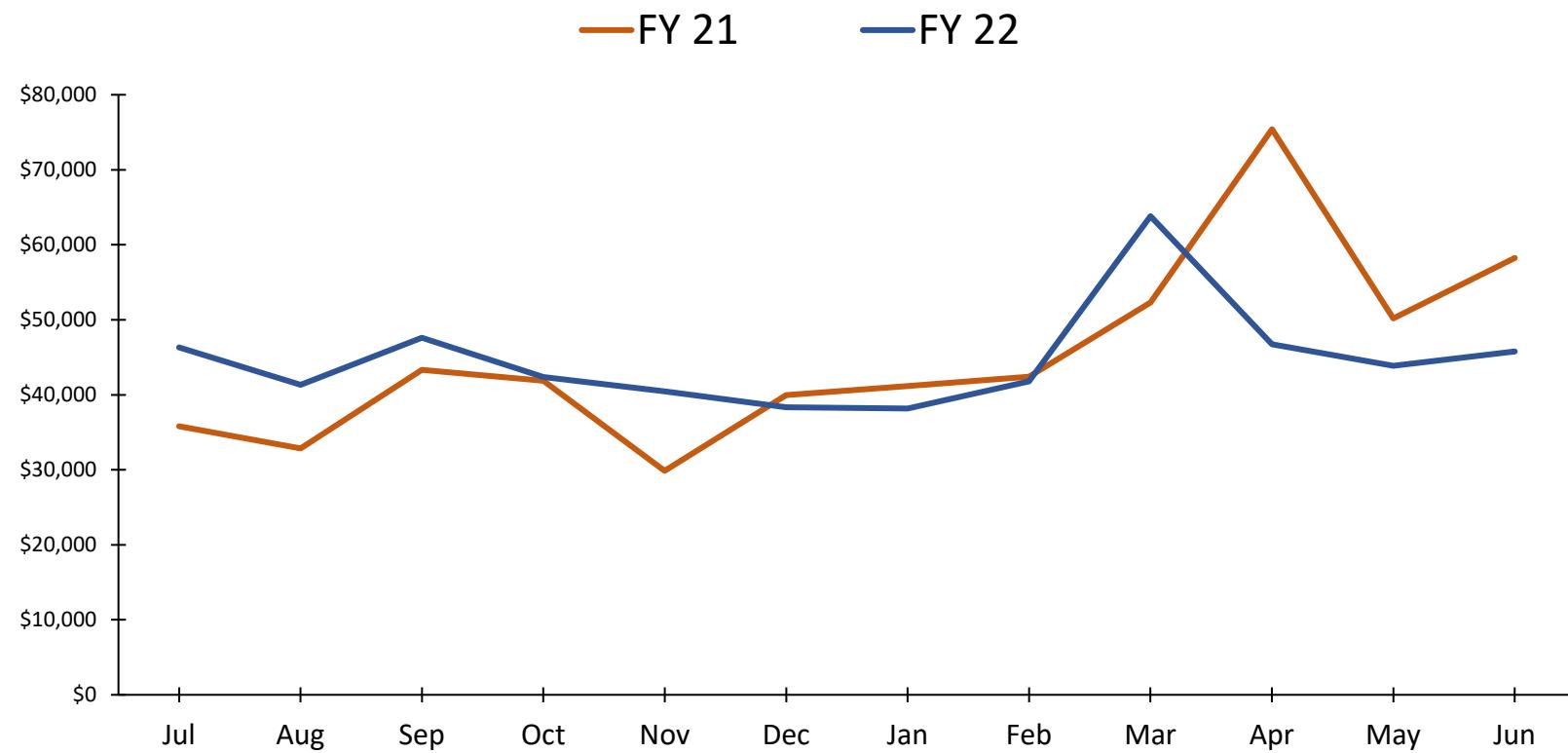
Temporary Operator Revenues were up \$1,631 for an increase of 5% with a total of \$1,718 for the year.

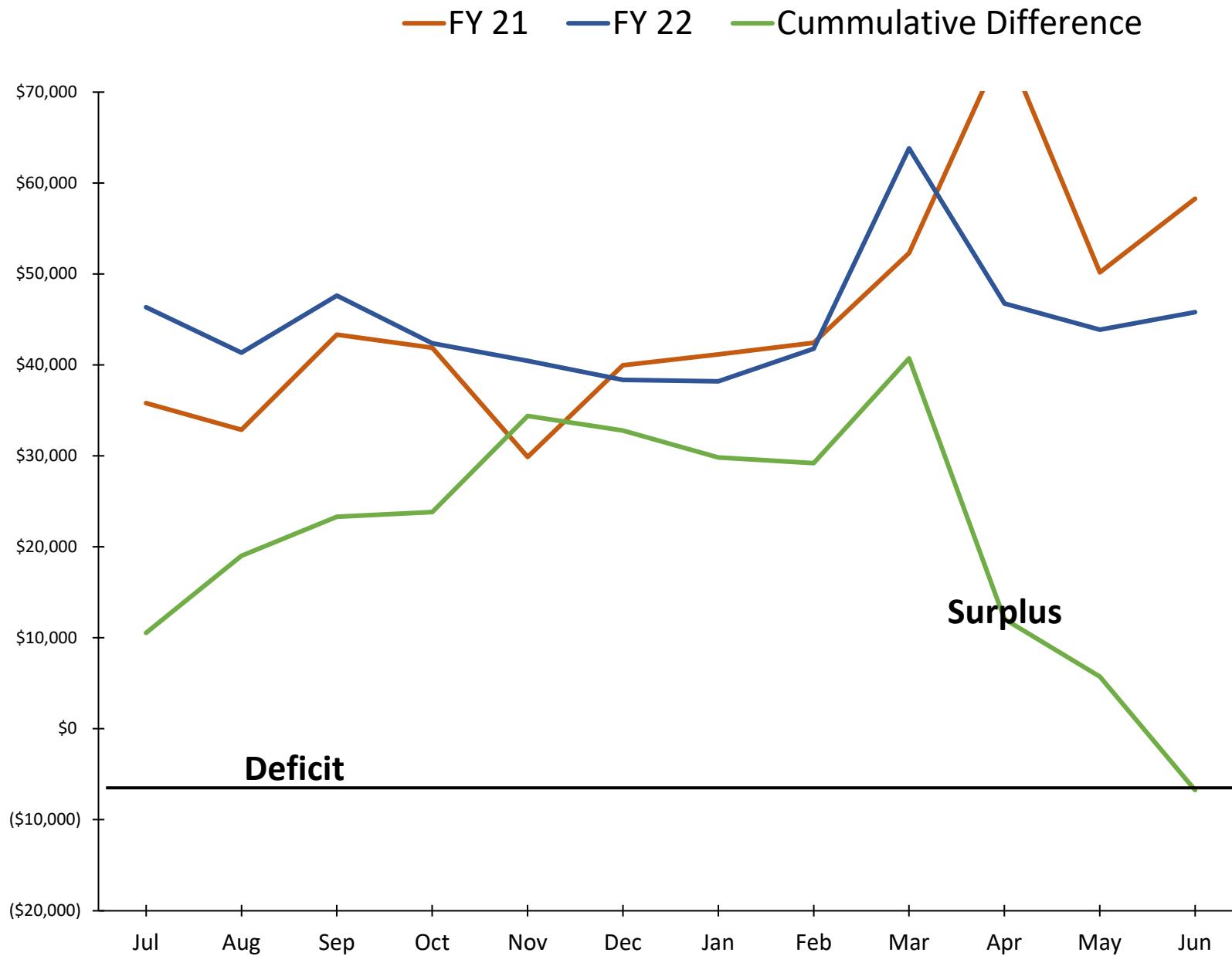
Allocation for Education is \$293,575 for a decrease of (\$18,839) of 6% and 27 Volunteer Fire Units will be allocated a shared sum of \$97,858 for the year.

Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2022

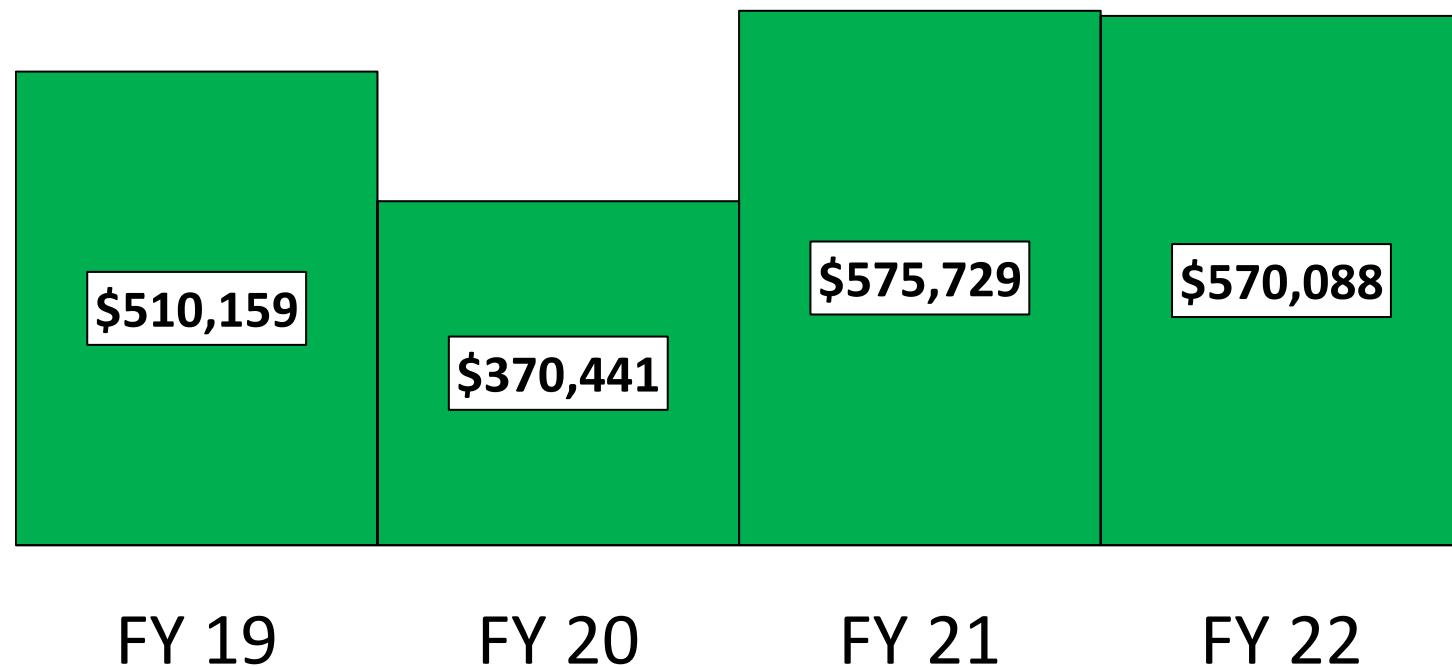


Allegany County Paper Gaming Fund Tax Revenues By Month - FY 22 Versus FY 21

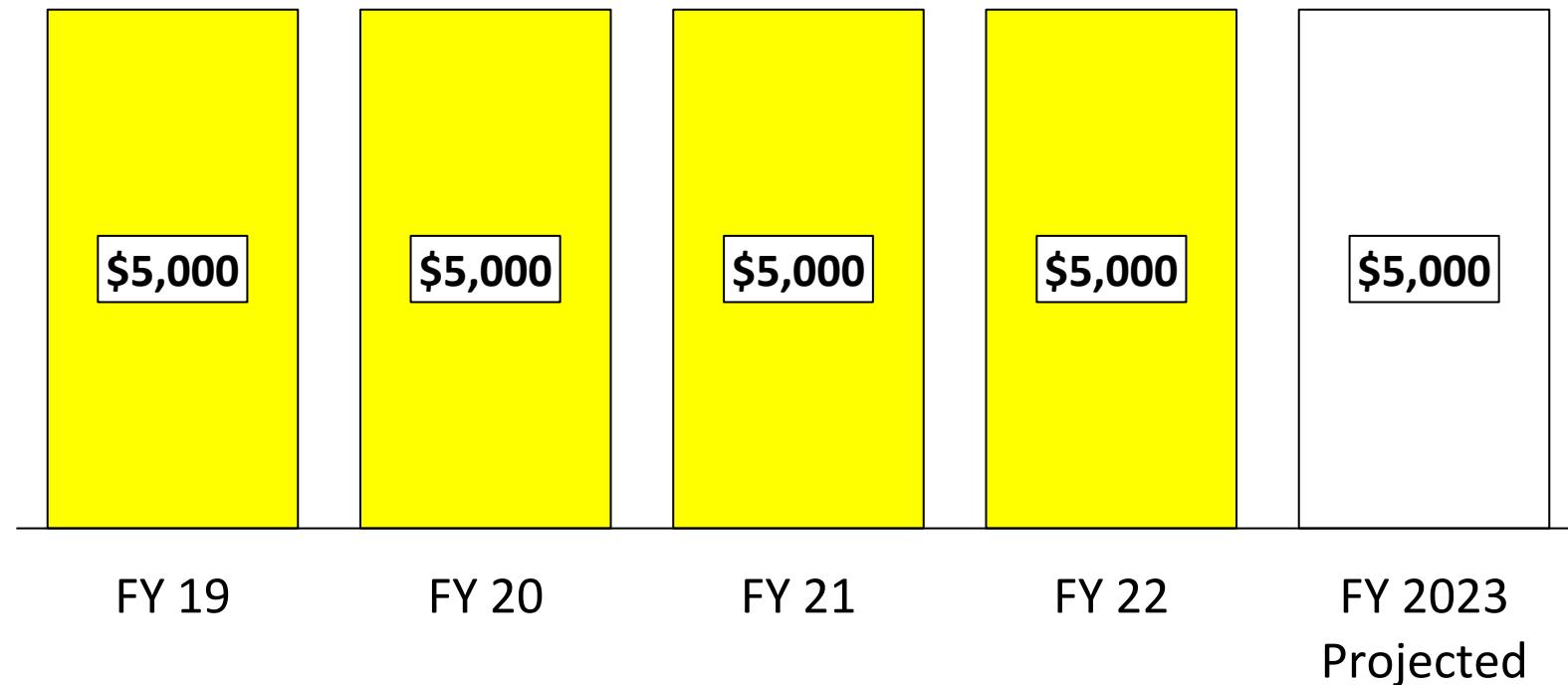




Allegany County Paper Gaming Fund Revenues
Fiscal Years 2019 - 2022



Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2019 - 2022

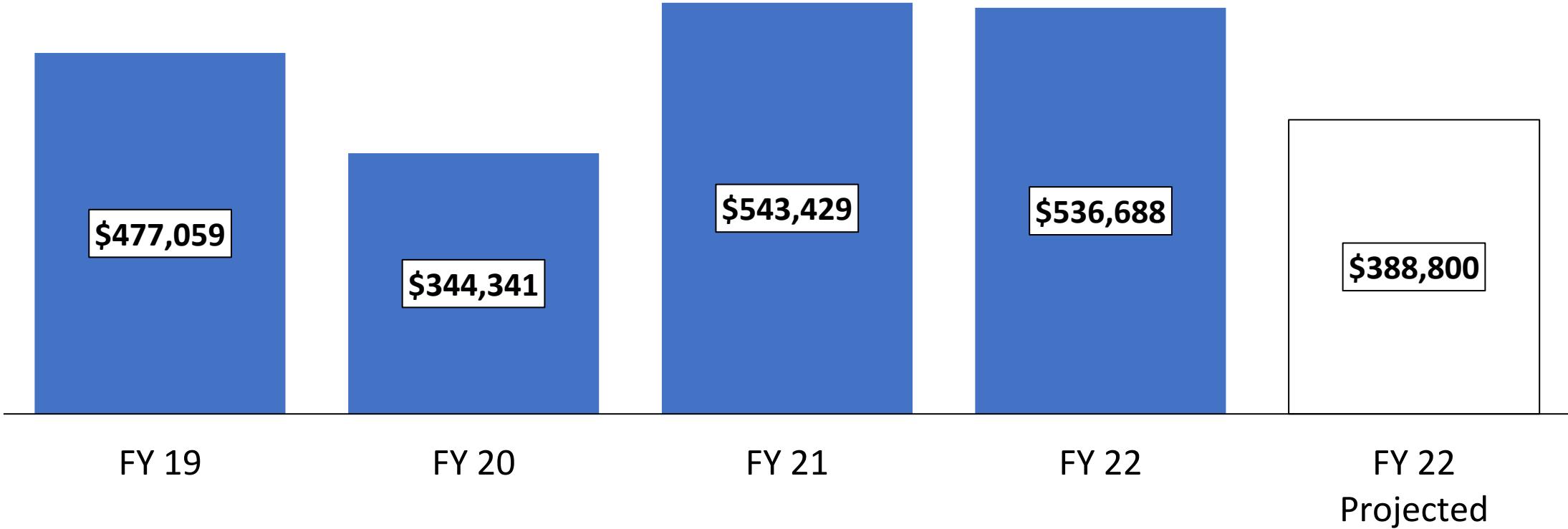


Allegany County Paper Games Distribution of Gaming Stickers - Fiscal Years 2019 - 2022

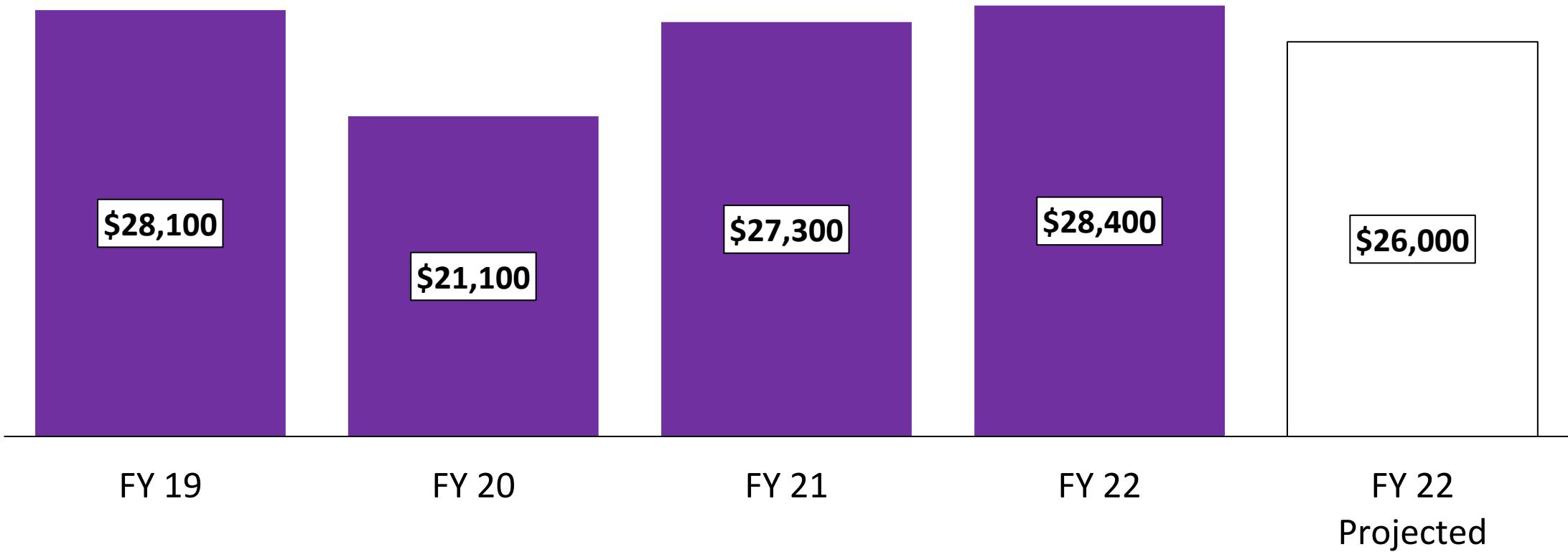
| Stickers Sold To Wholesalers In Time Period | | | | |
|---|--------------------------|--------------------------|--------------------------|-----------------------------|
| FY 19 28,100 | FY 20 21,100 | FY 21 27,300 | FY 22 28,400 | FY 19-22 104,900 |
| Attached To Taxable Games In Time Period | | | | |
| FY 19 23,572 83.9% | FY 20 16,878 80.0% | FY 21 23,572 86.3% | FY 22 24,014 84.6% | FY 19-22 93,612 89.2% |
| Attached To Games Played In Time Period | | | | |
| FY 19 23,285 82.9% | FY 20 15,758 74.7% | FY 21 21,716 79.5% | FY 22 19,401 68.3% | FY 19-22 91,224 87.0% |
| Attached To Taxable Games And Played In Time Period | | | | |
| FY 19 21,474 76.4% | FY 20 14,659 69.5% | FY 21 20,883 76.5% | FY 22 18,709 65.9% | FY 19-22 85,073 81.1% |

89
Stickers
Have
Been
Voided

Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2019 - 2022



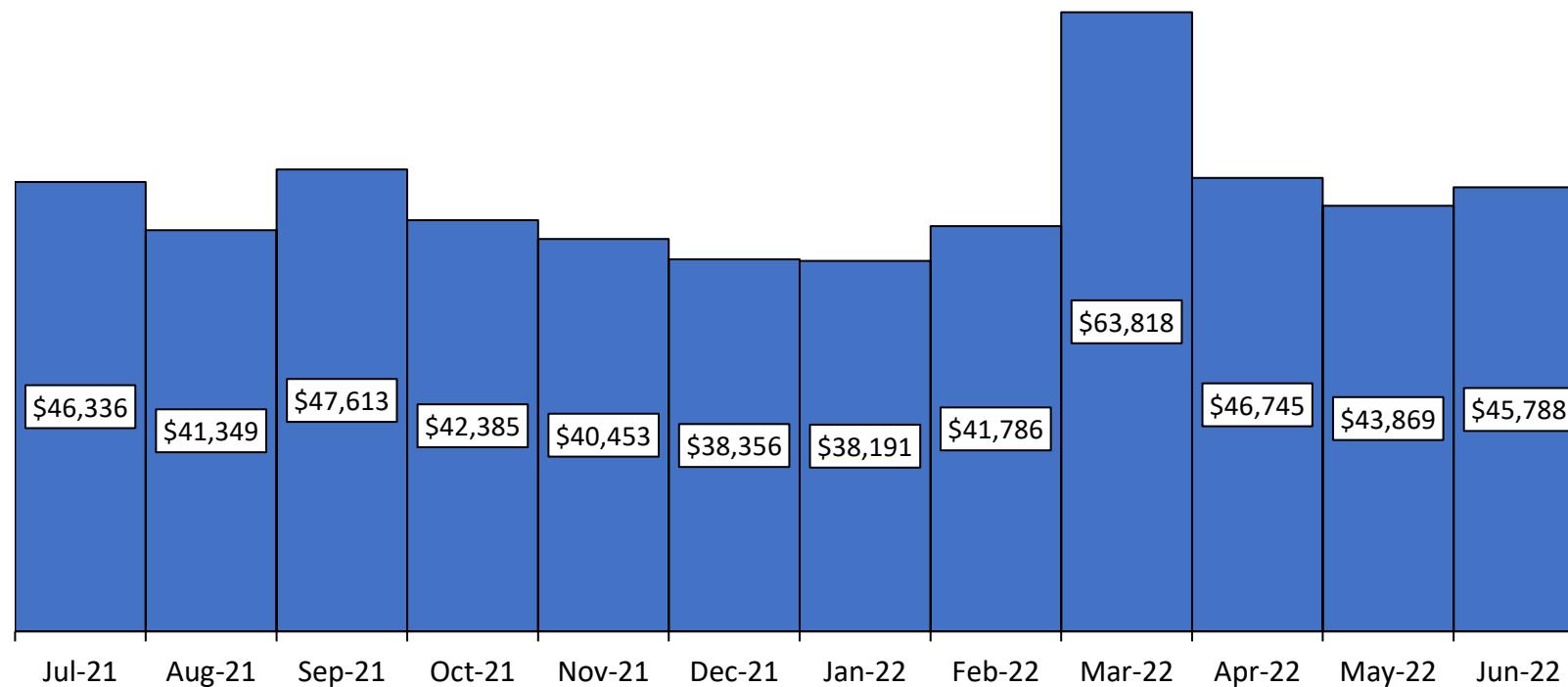
Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2019 - 2022



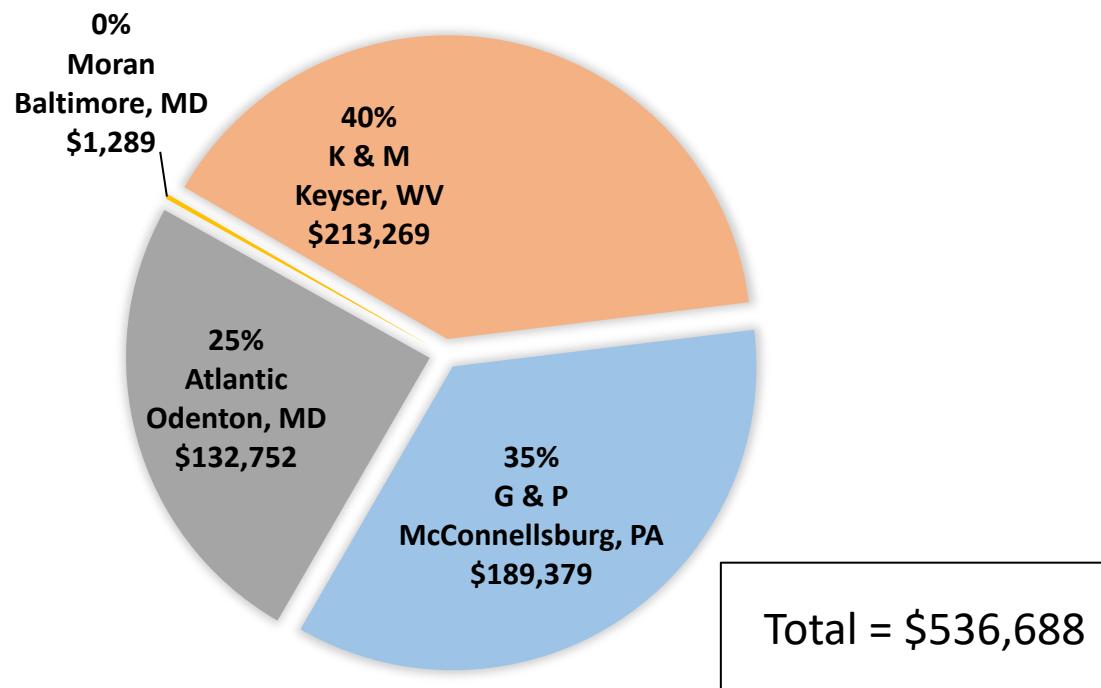
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2022

\$44,724
Monthly
Average

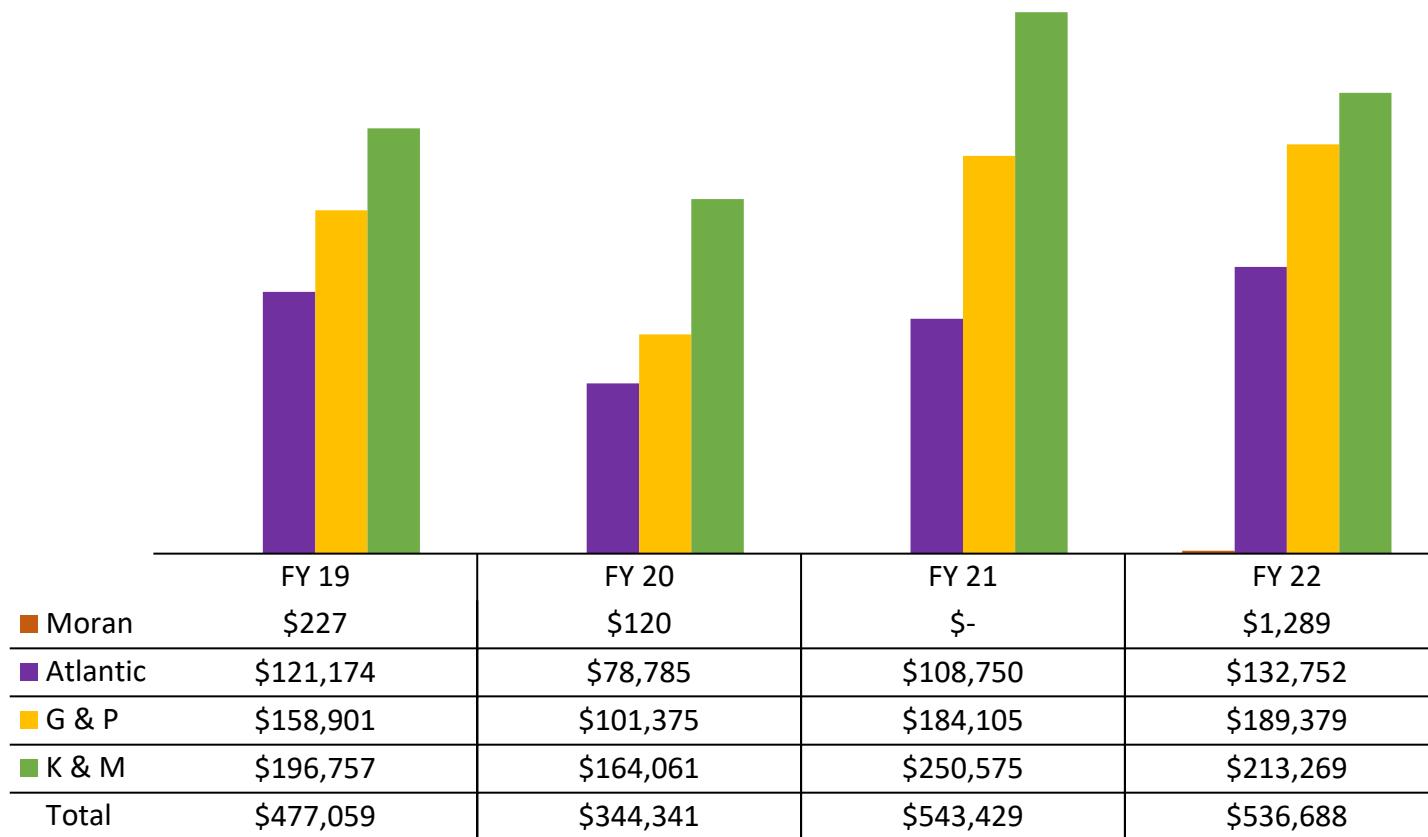
Total = \$536,688



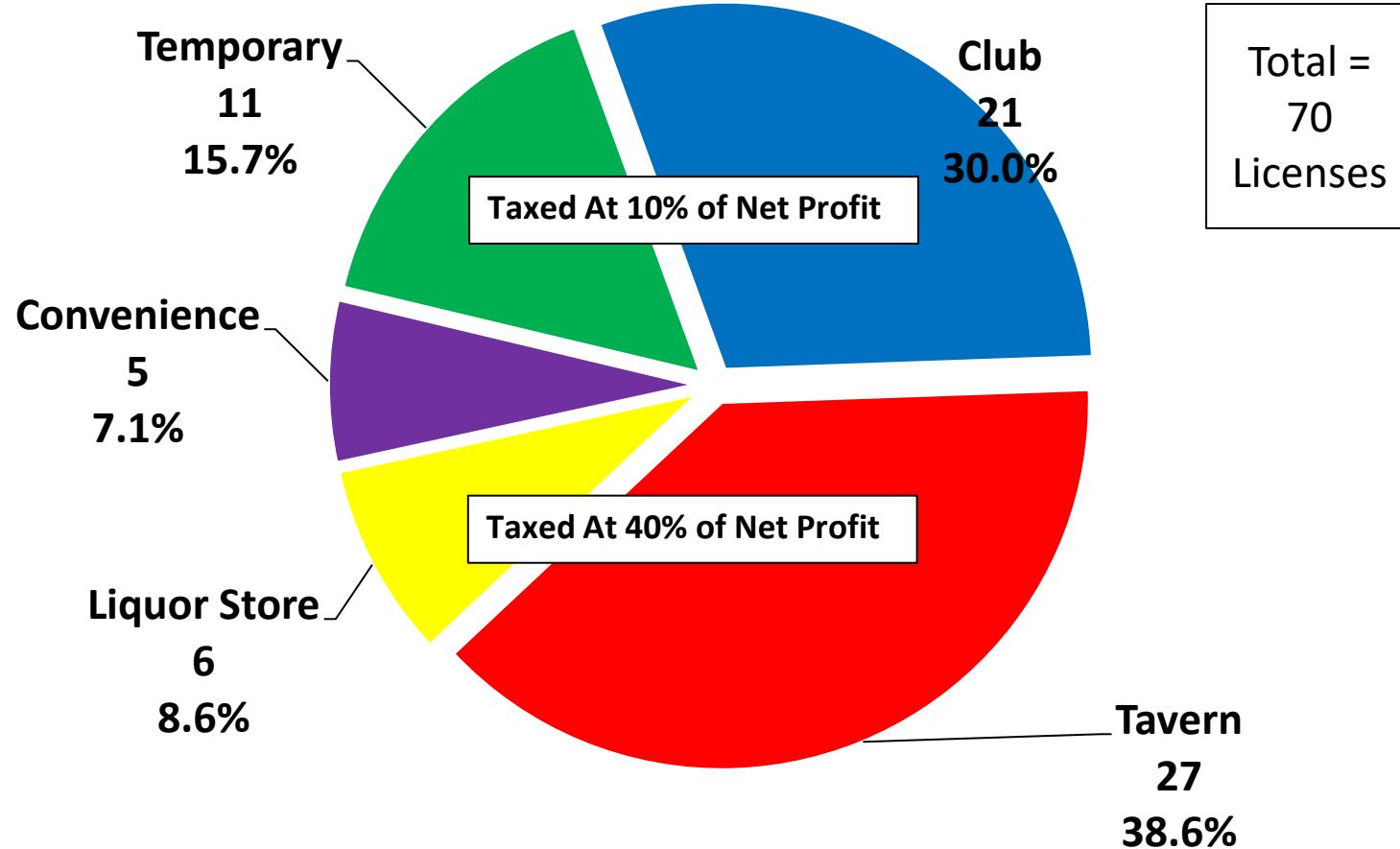
Allegany County Paper Gaming Wholesaler Fiscal Year 2022



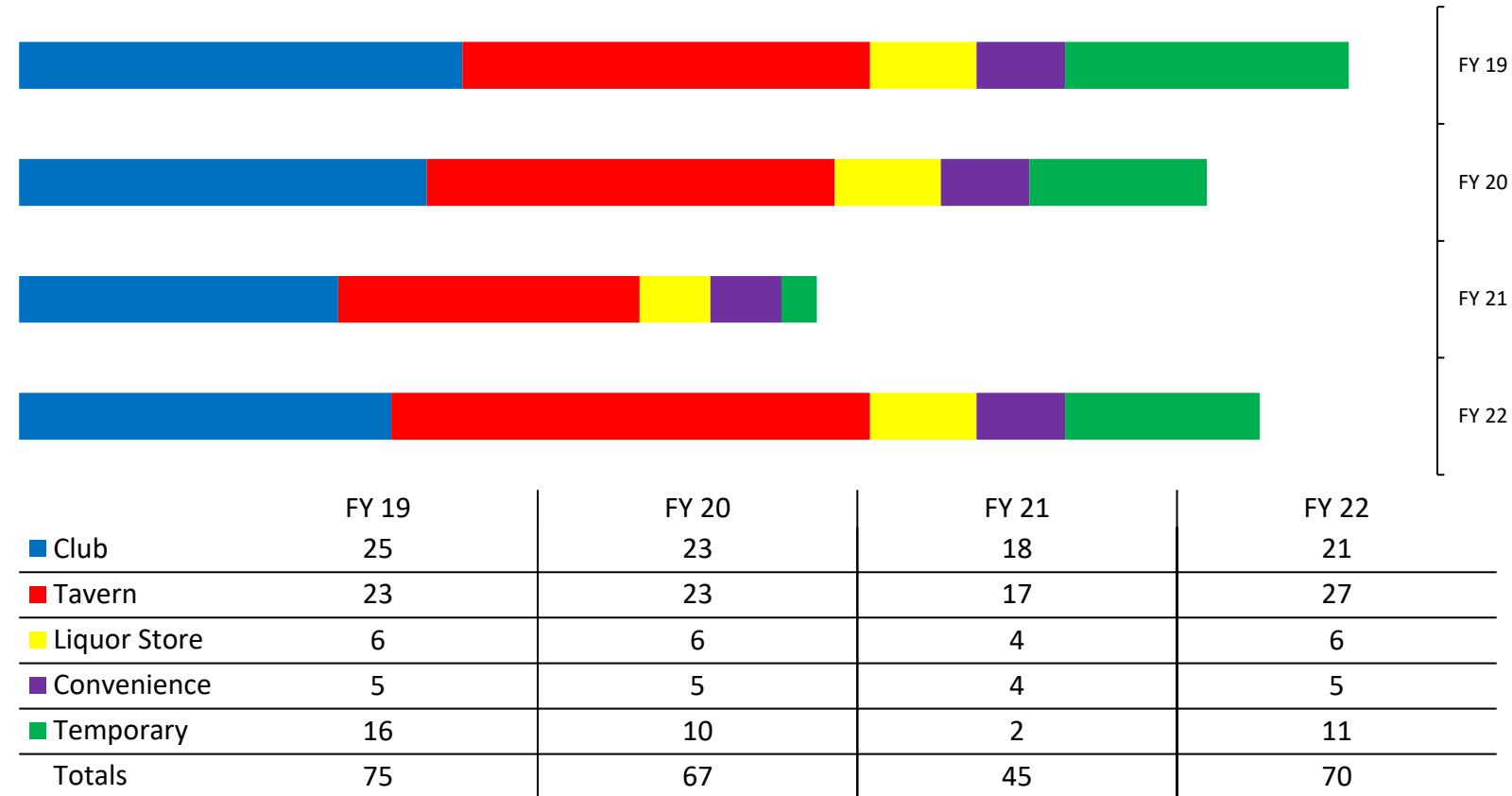
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2019 - 2022



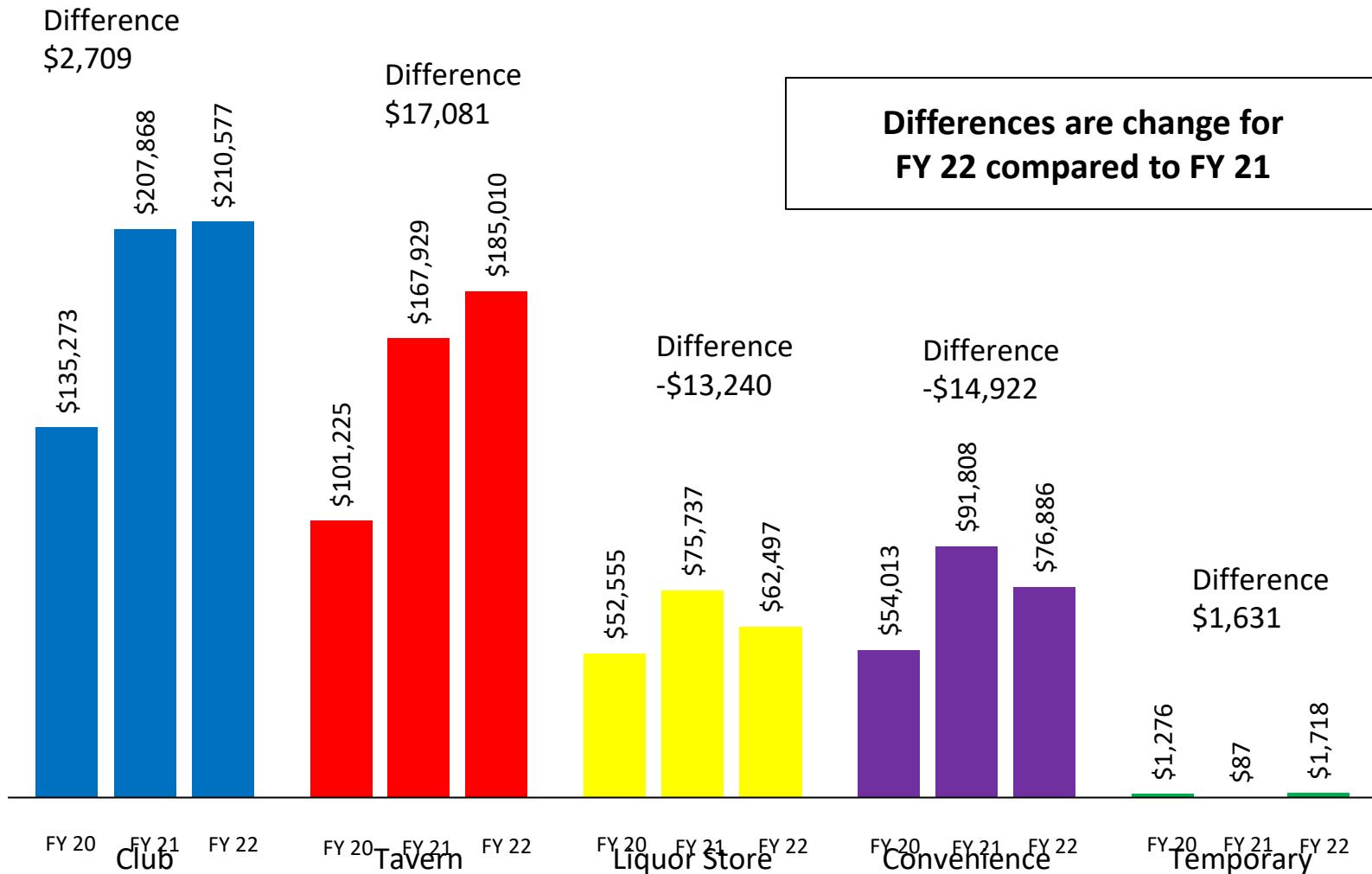
Allegany County Paper Gaming Operator Licenses By Type
Fiscal Year 2022



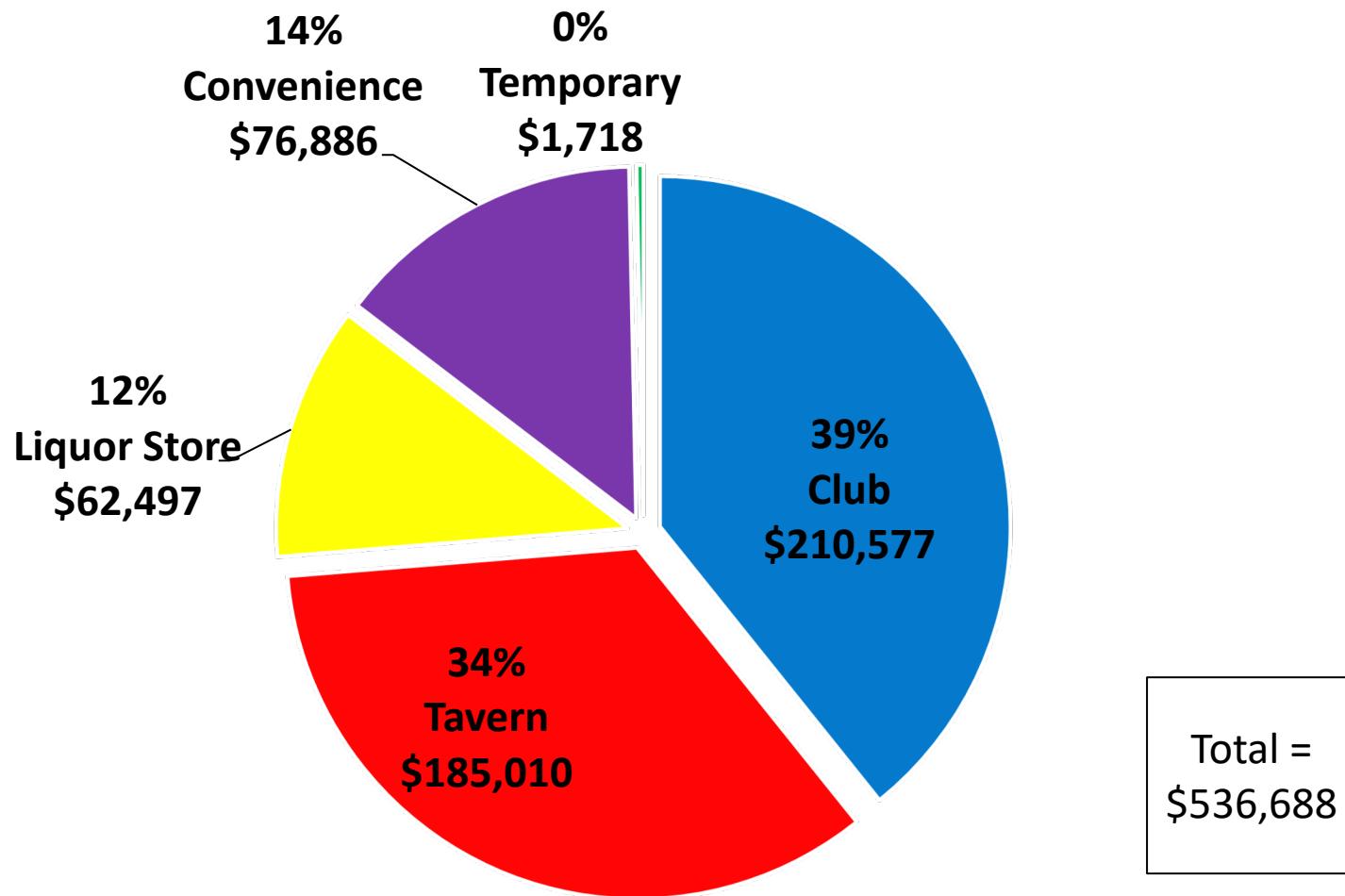
Allegany County Paper Gaming Operators Licenses By Type Fiscal Years 2019 - 2022



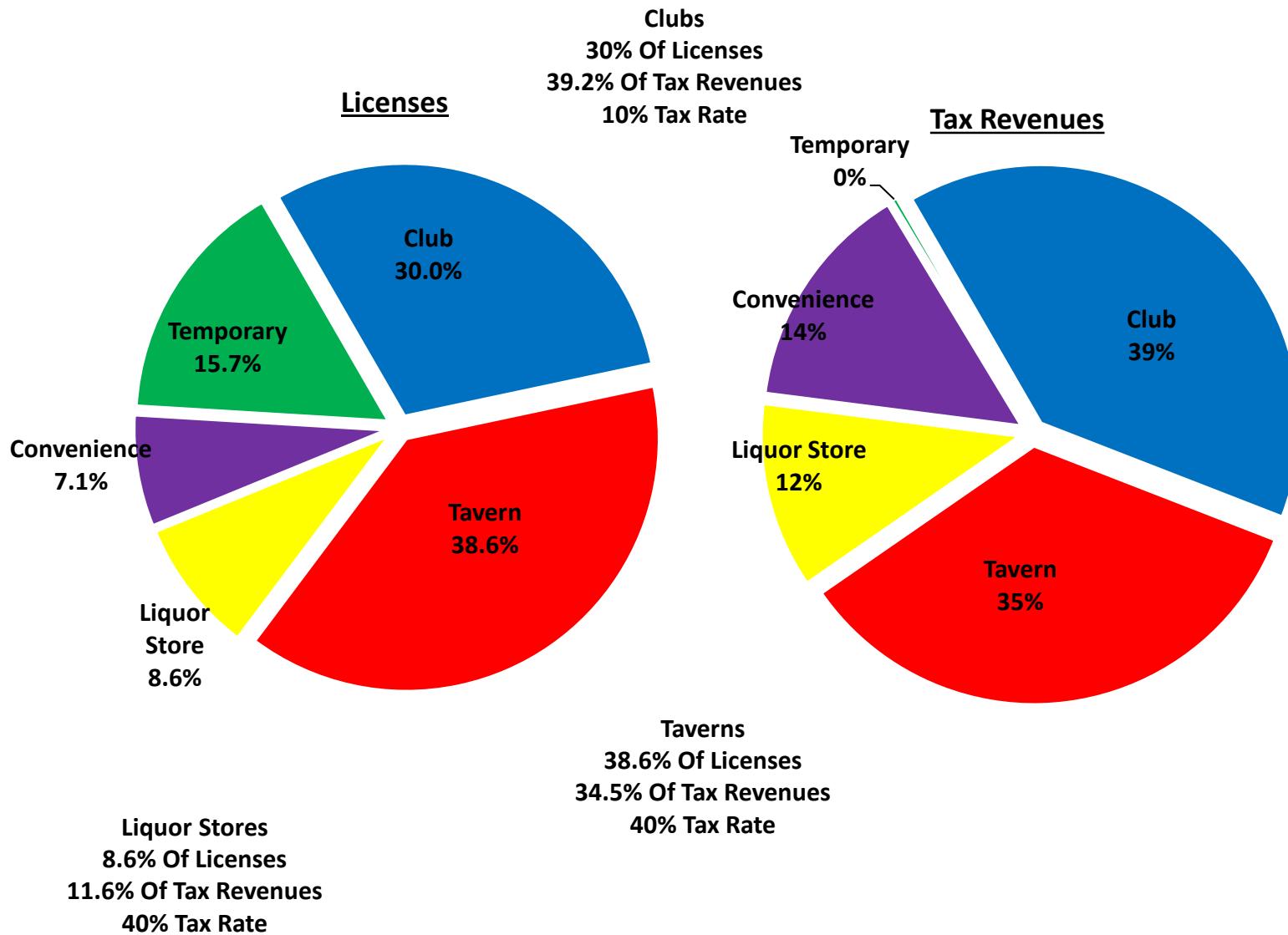
Allegany County Paper Gaming Fund
Tax Revenues By Operator Type
Fiscal Years 2020 - 2022



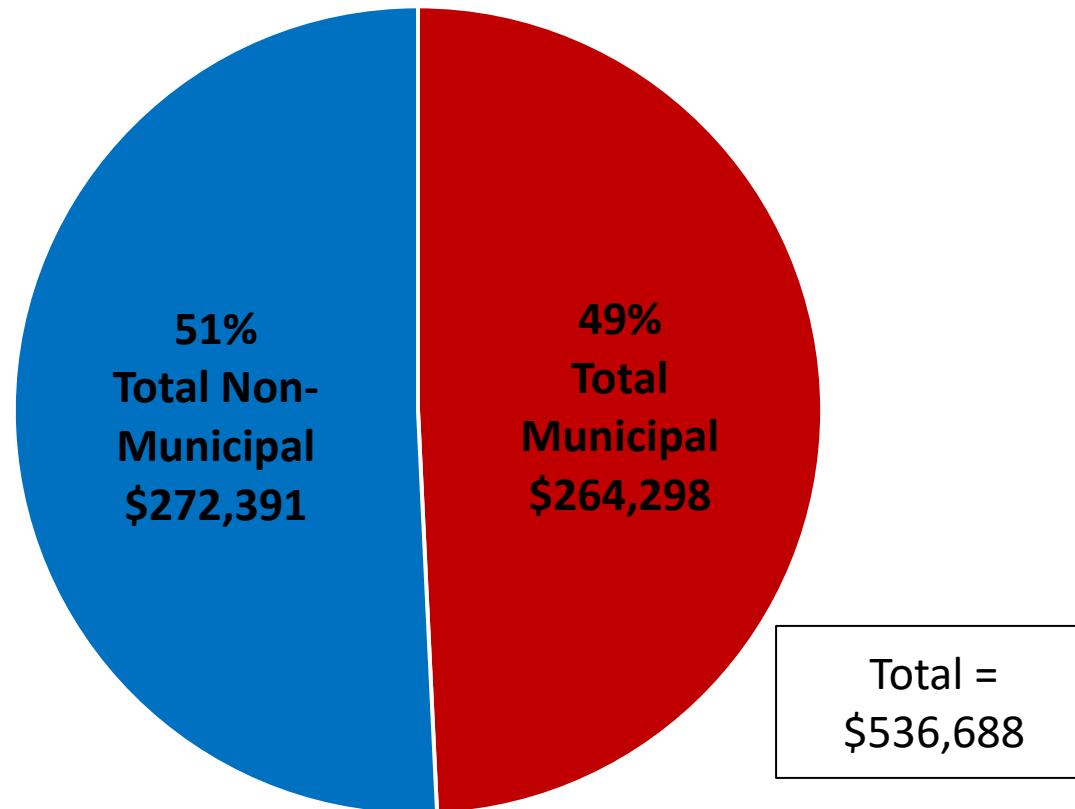
Tax Revenues By Allegany County Paper Gaming Operator Type
Fiscal Year 2022

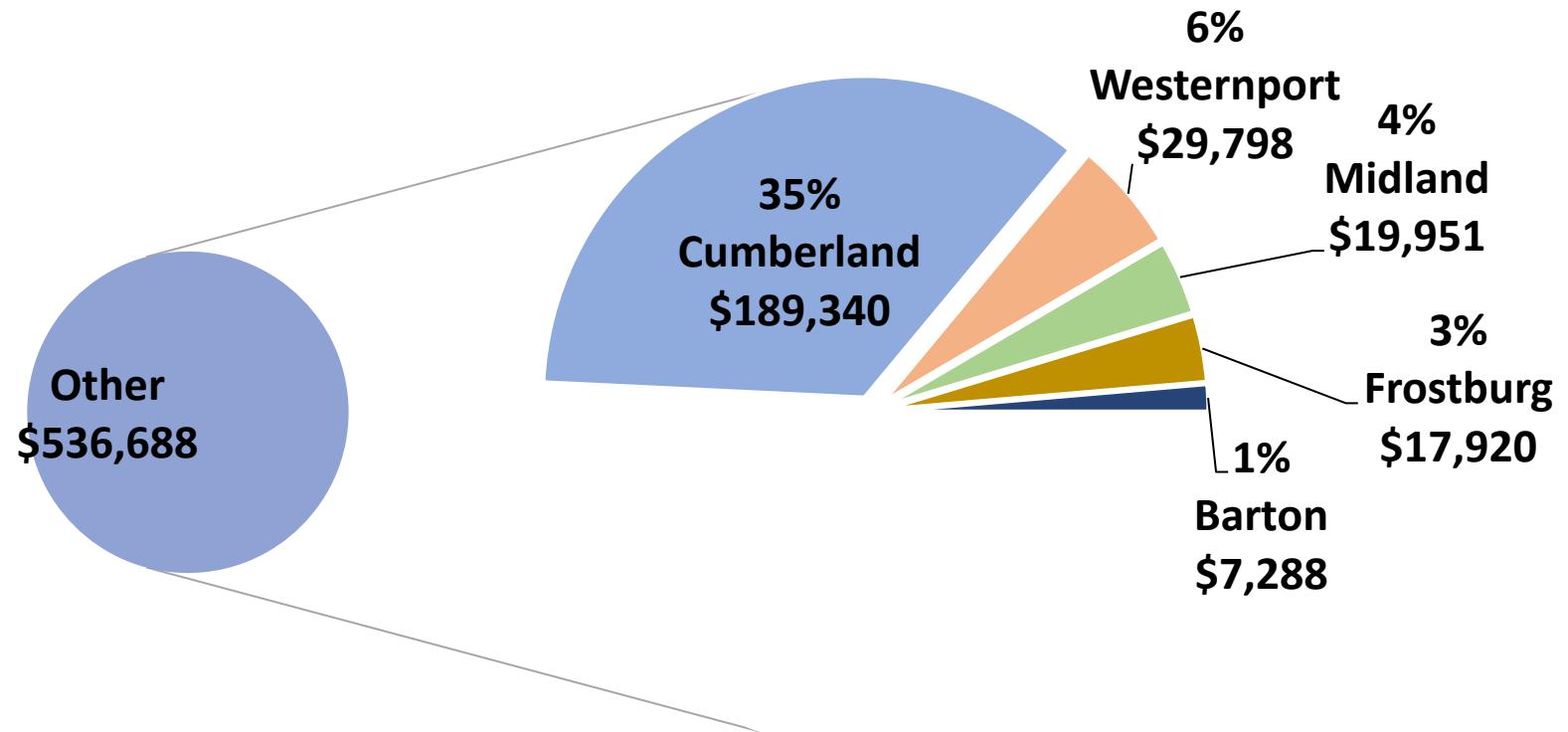


Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2022

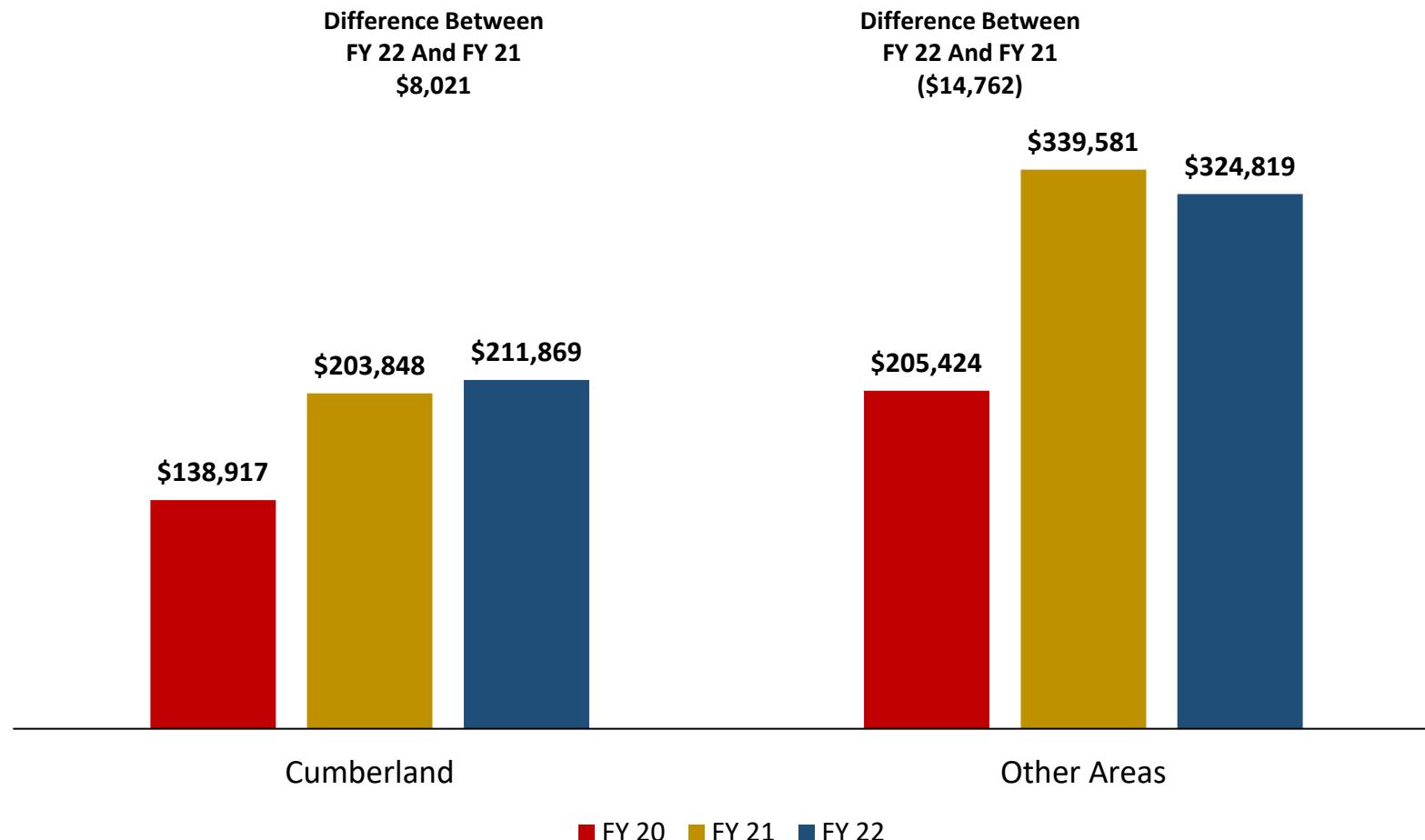


Allegany County Paper Gaming Operator Tax Revenues
Municipal Versus Non-Municipal
Fiscal Year 2022

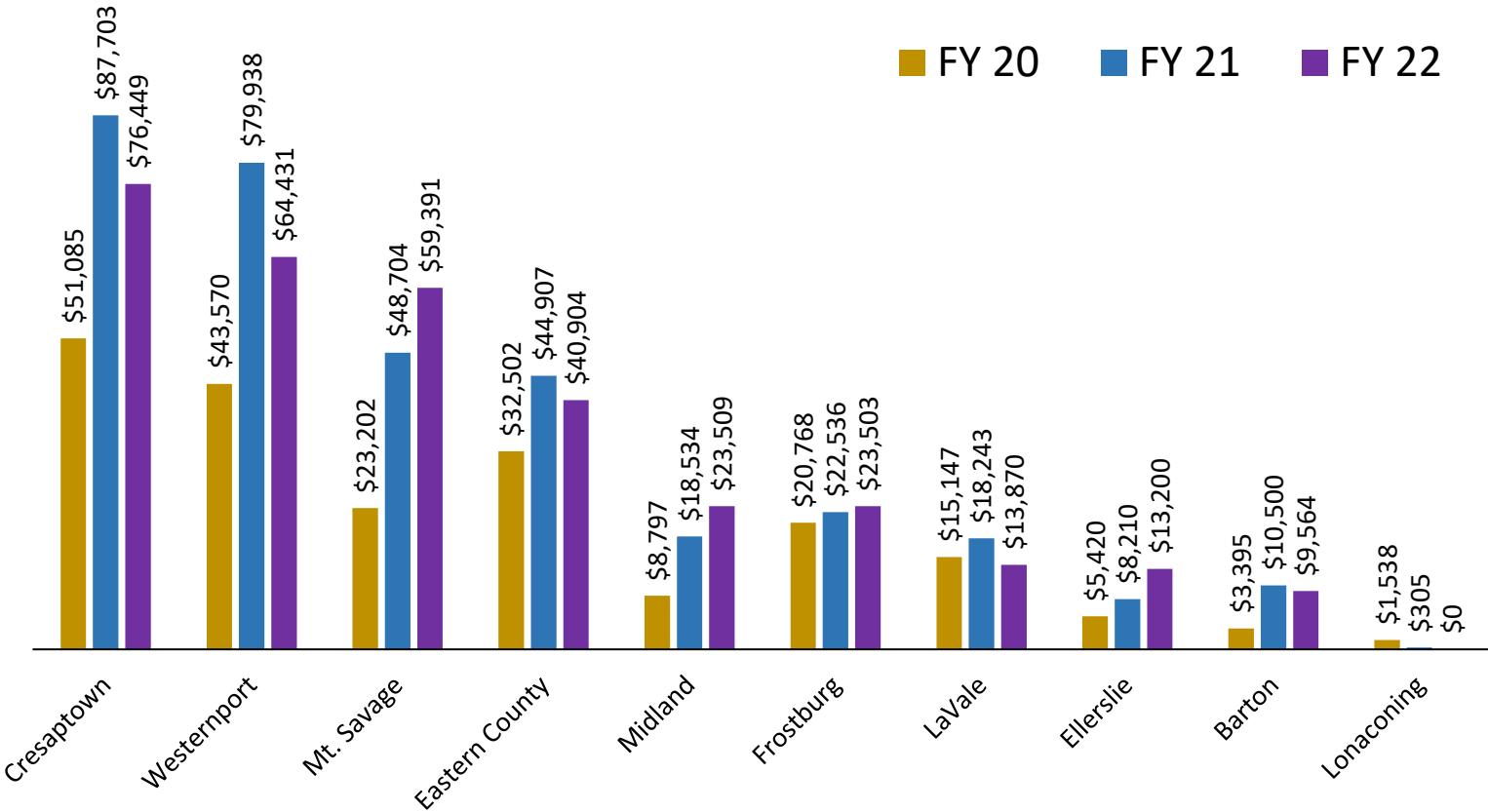




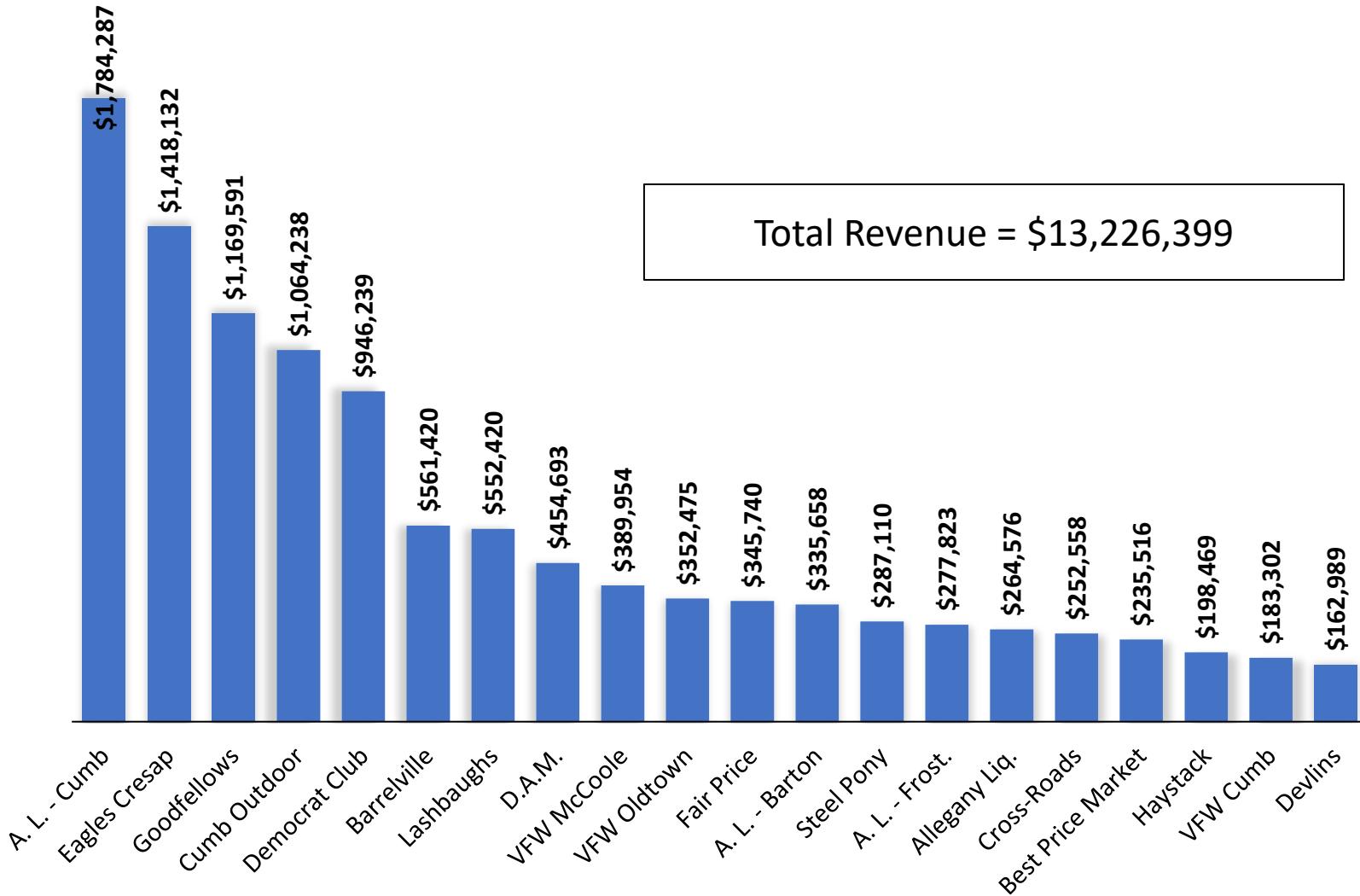
Allegany County Paper Gaming Operator Tax Revenues
Cumberland Area Versus Other Areas
Fiscal Years 2020 - 2022



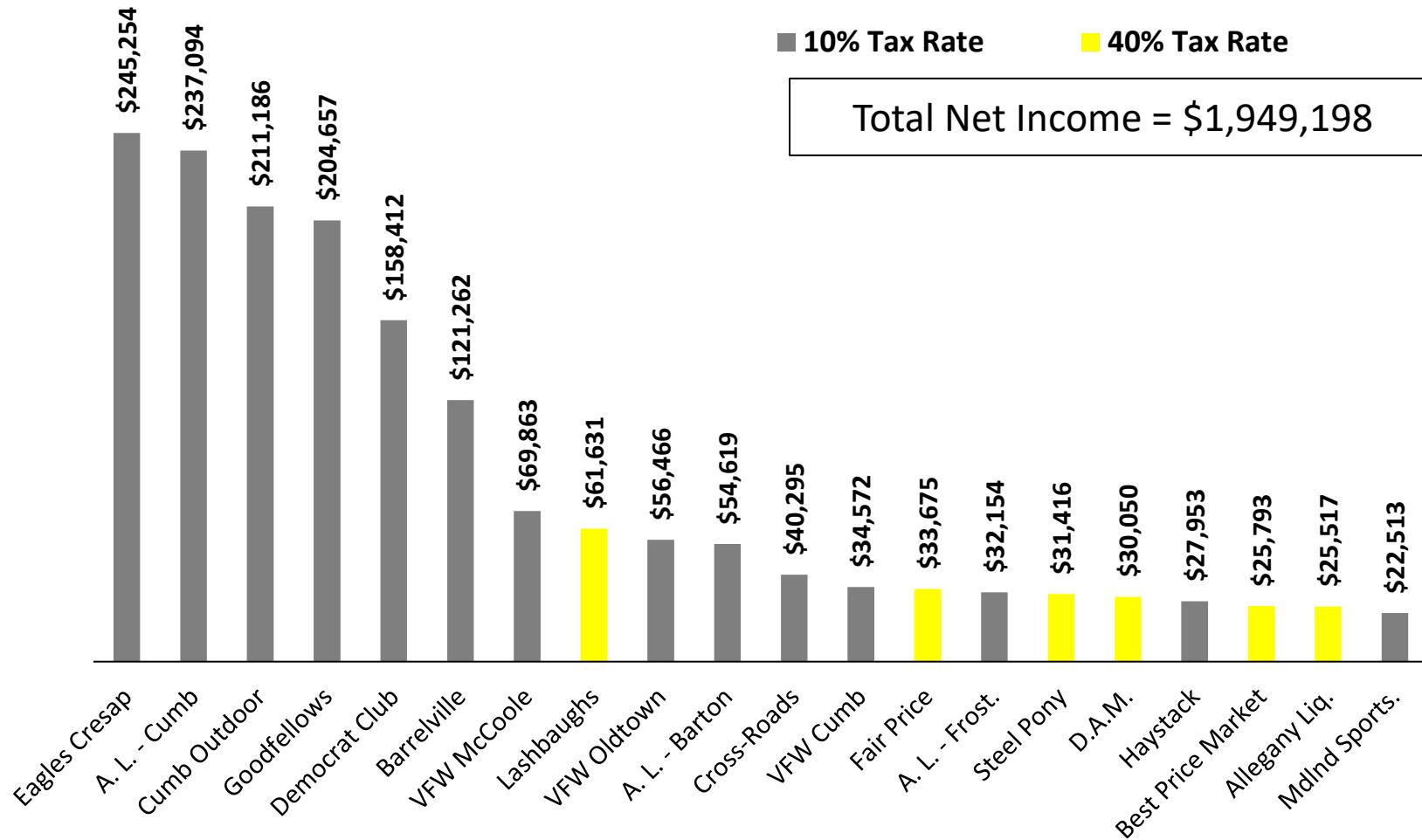
Allegany County Paper Gaming Operator Tax Revenues
Other Areas (Excludes Cumberland)
Fiscal Years 2020 - 2022



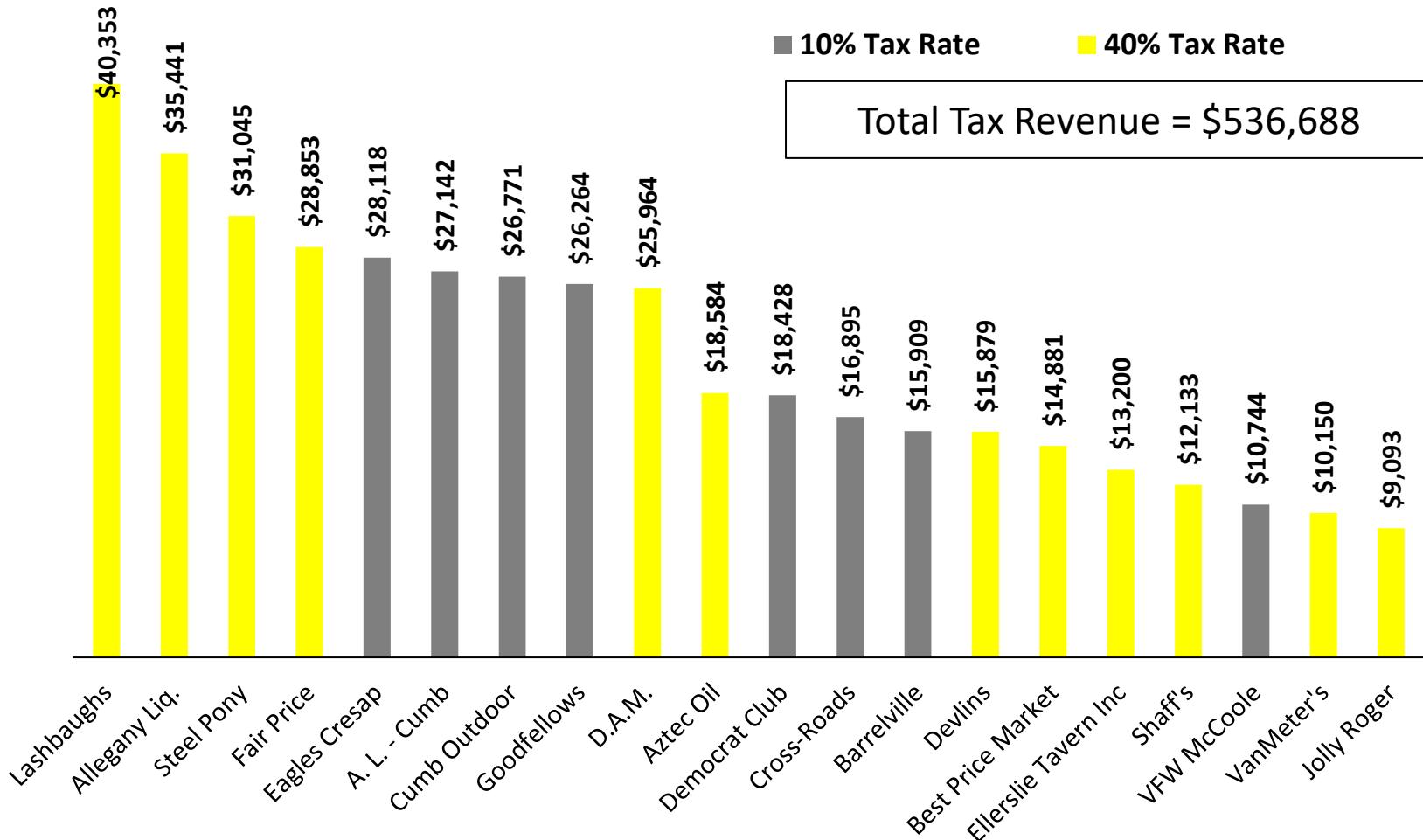
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2022



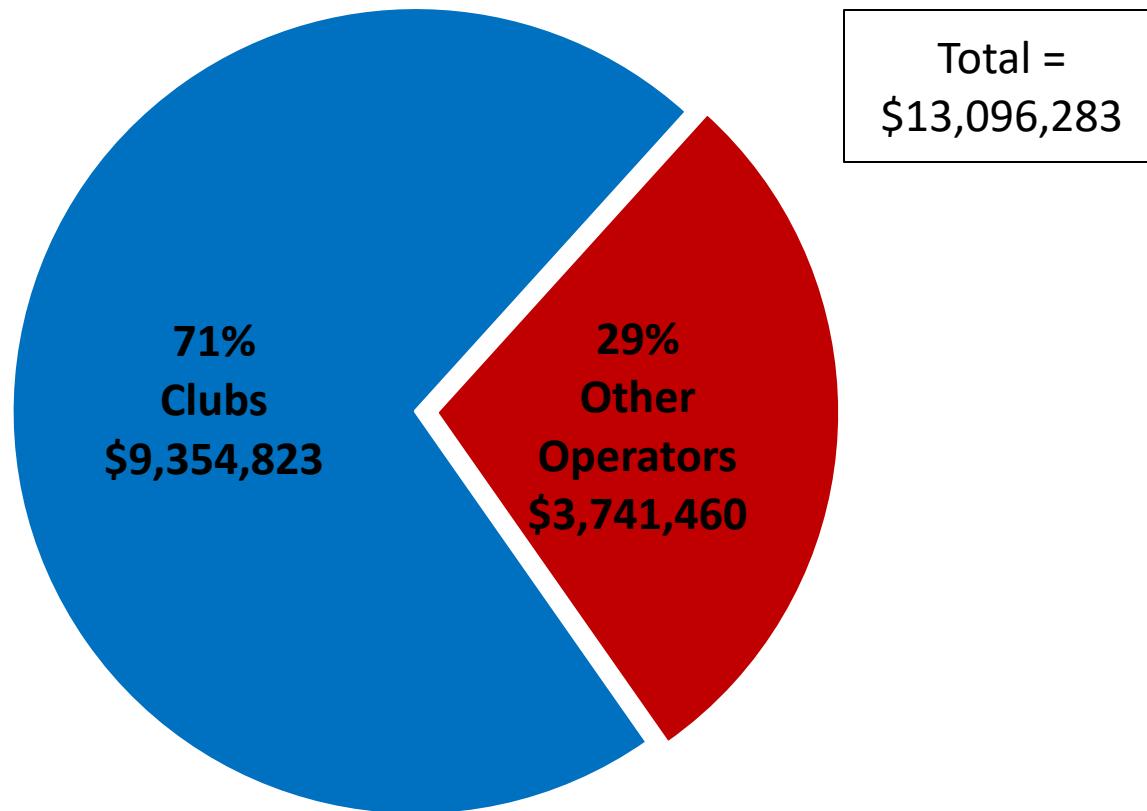
Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2022



Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2022

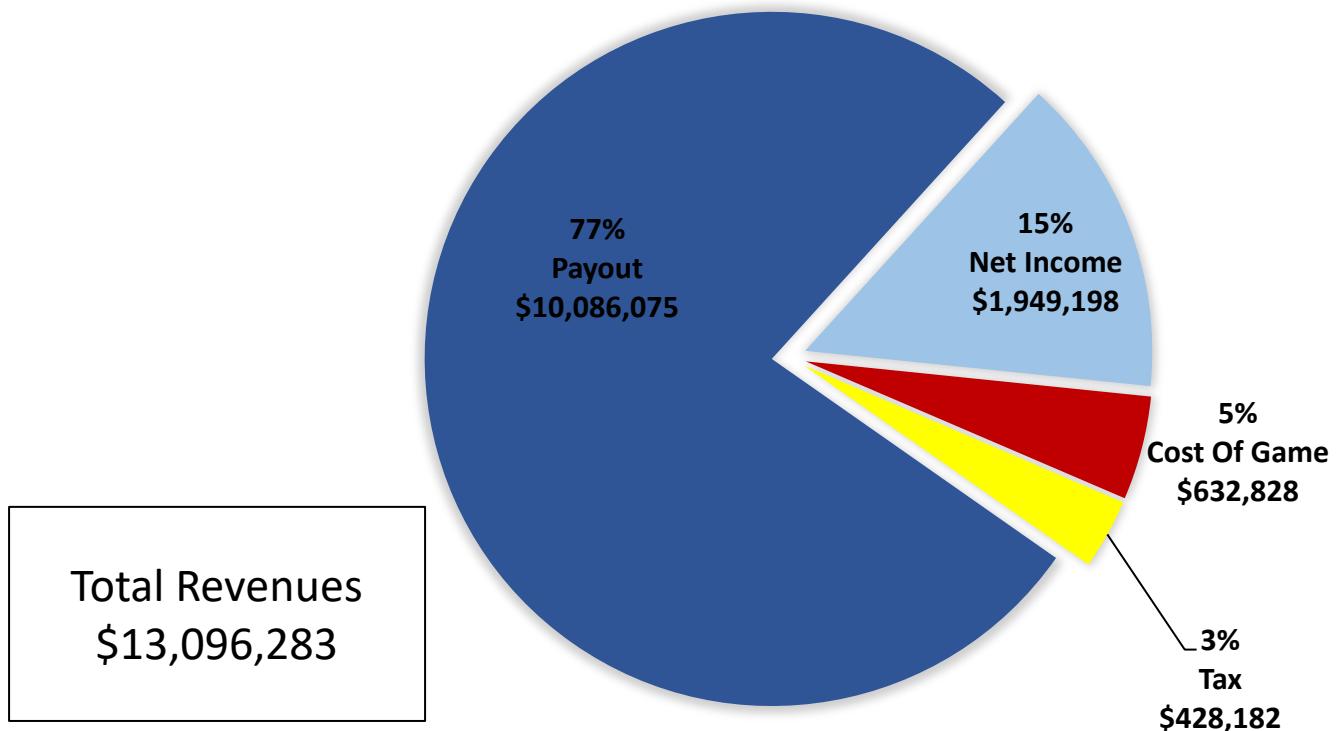


Allegany County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2022



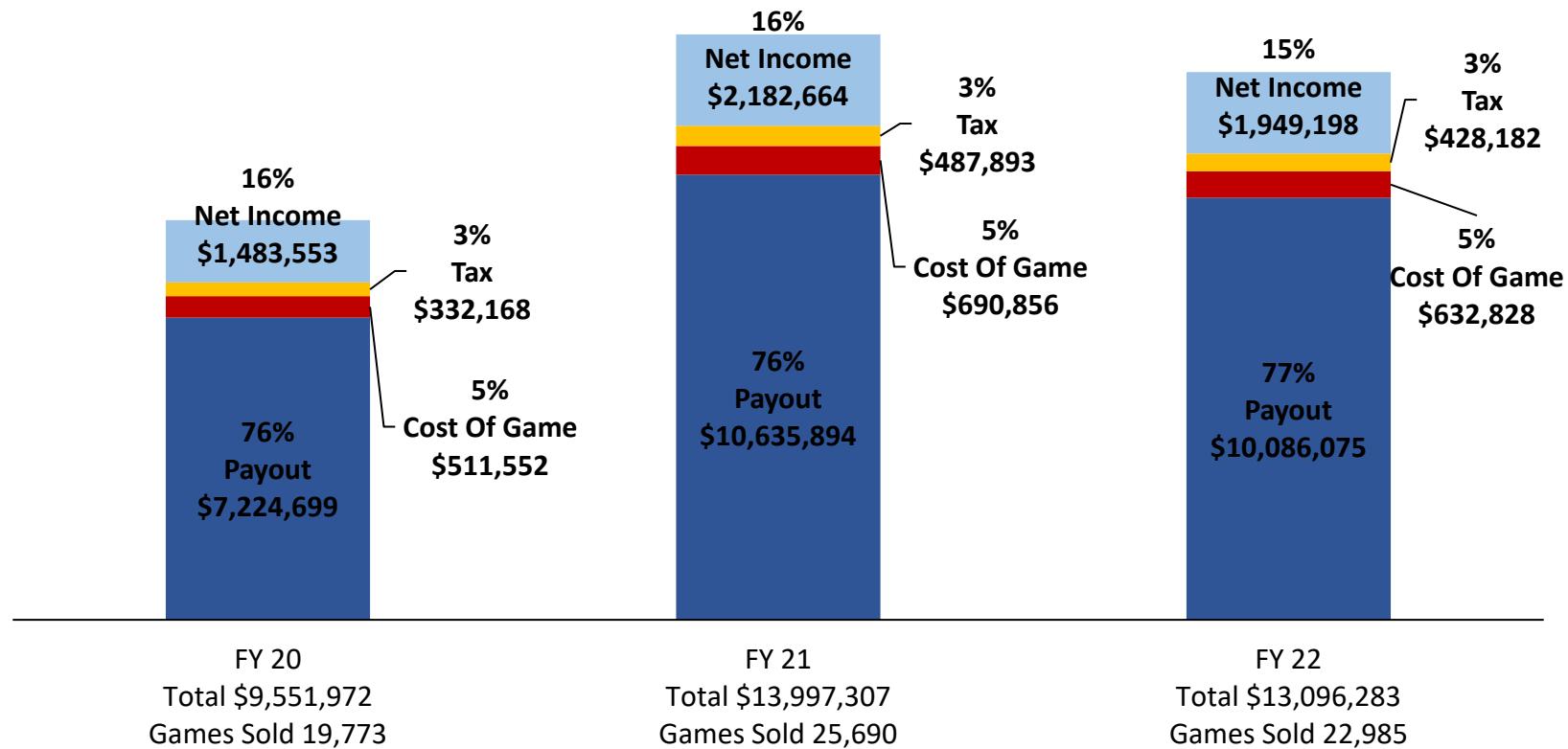
Distribution of Operator Gaming Revenues* Fiscal Year 2022

*Based on games started during fiscal year.



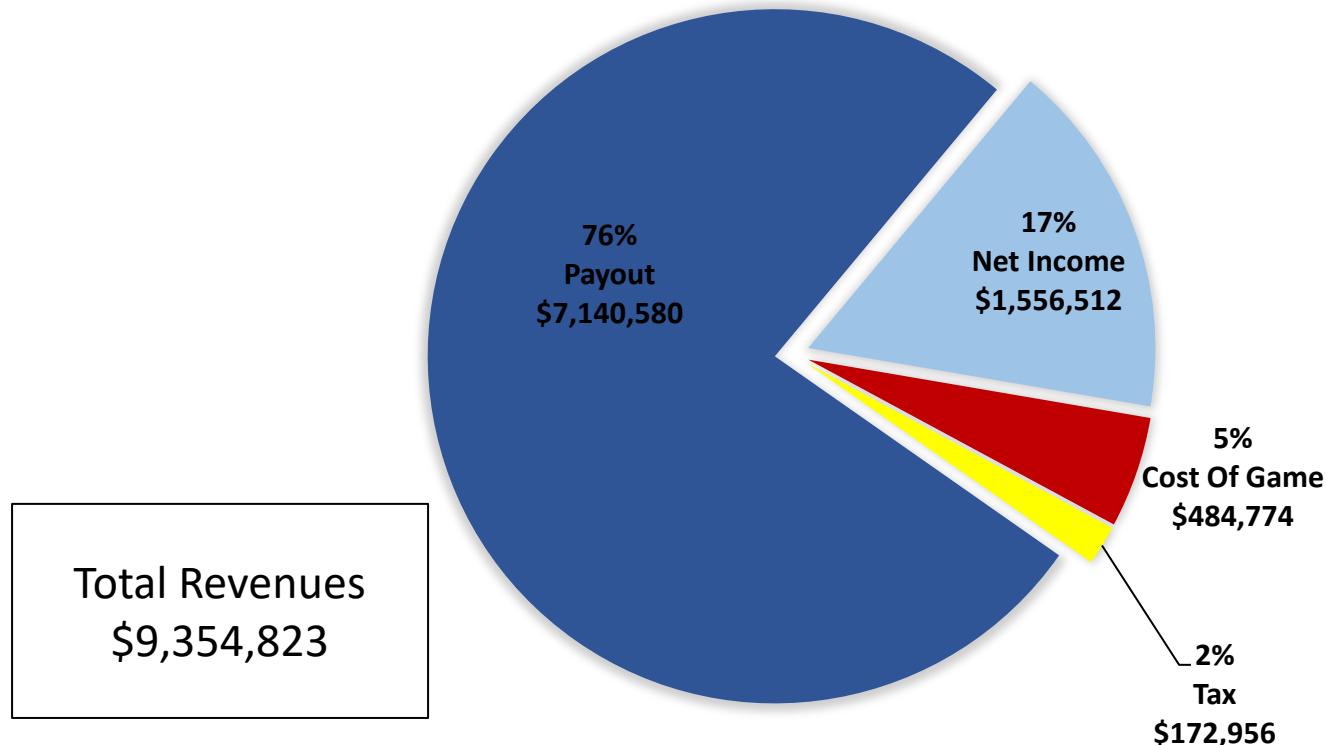
Distribution of Operator Gaming Revenues* Fiscal Years 2020 - 2022

*Based on games started during fiscal year.



Distribution of Club Revenues* Fiscal Year 2022

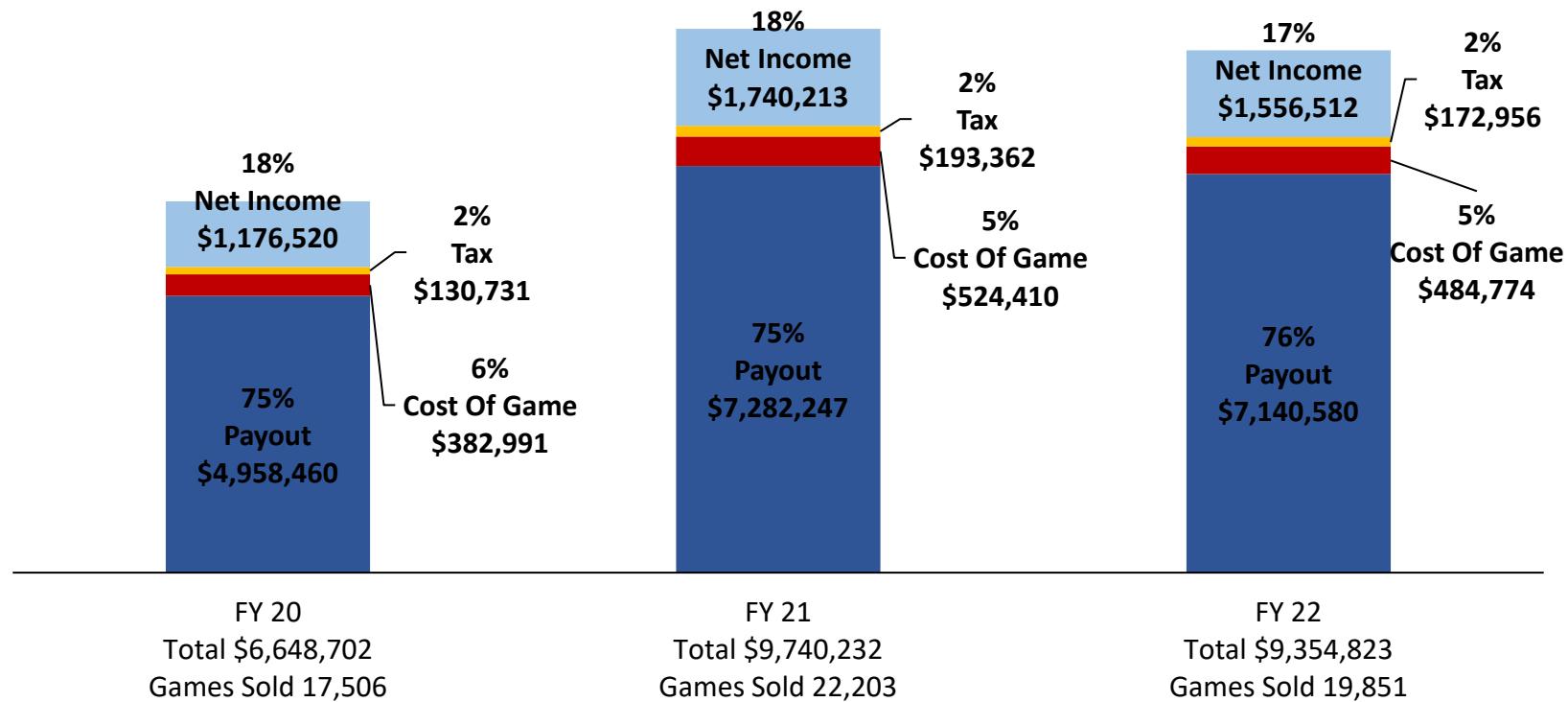
*Based on games started during fiscal year.



Distribution of Club Revenues*

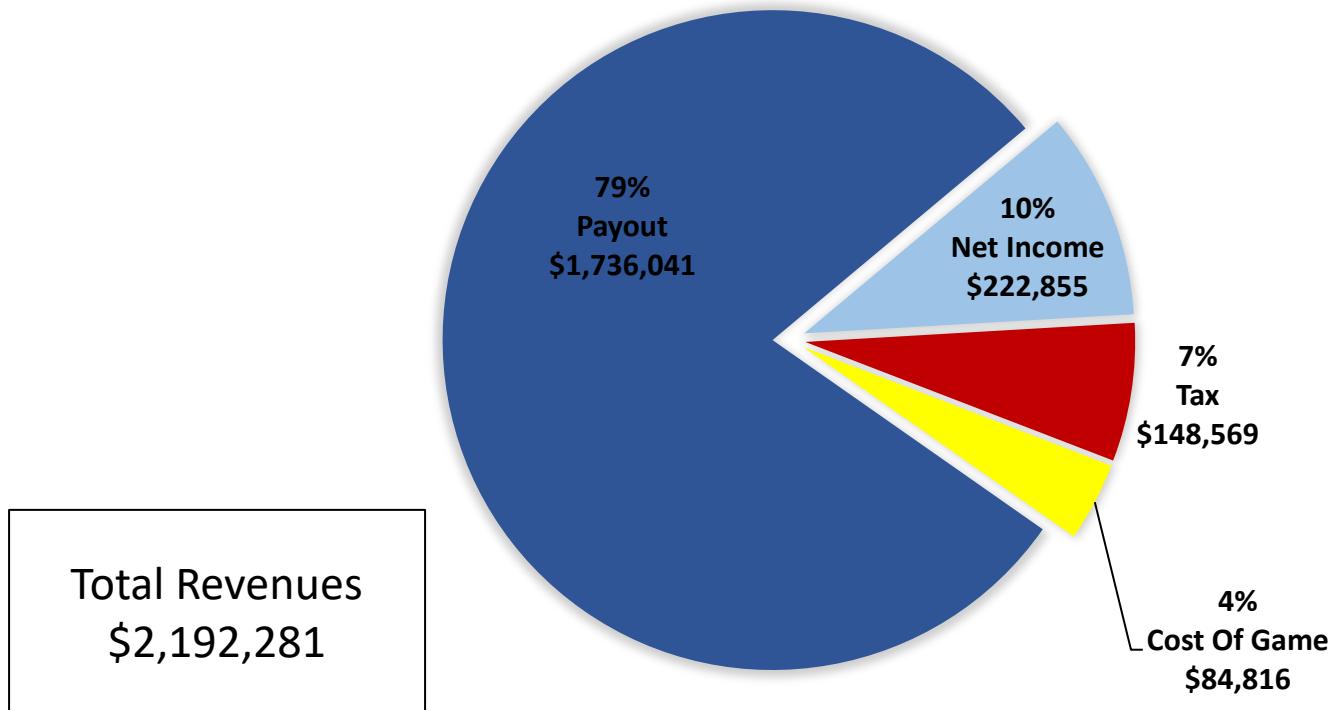
Fiscal Years 2020 - 2022

*Based on games started during fiscal year.



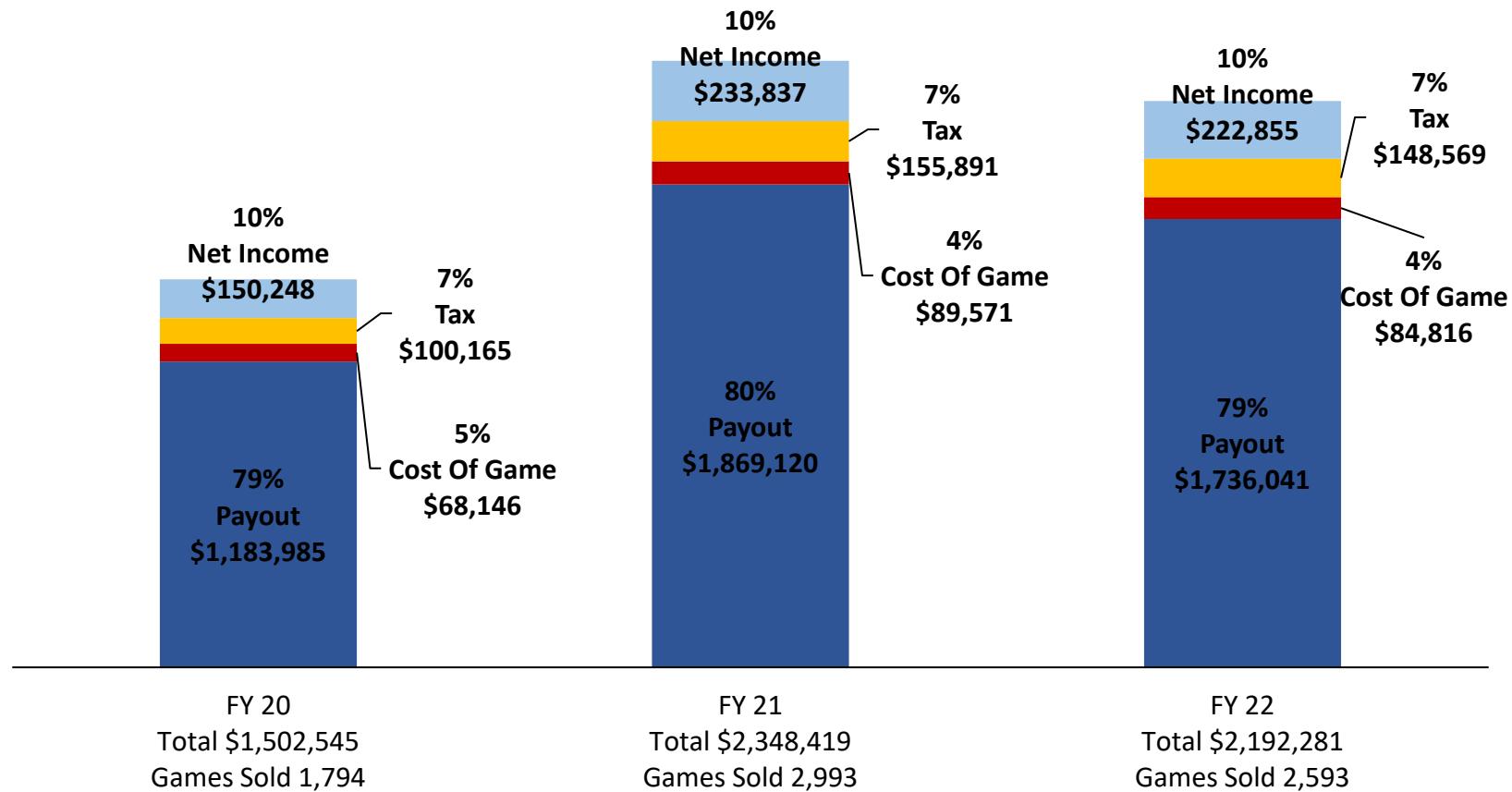
Distribution of Tavern Revenues* Fiscal Year 2022

*Based on games started during fiscal year.



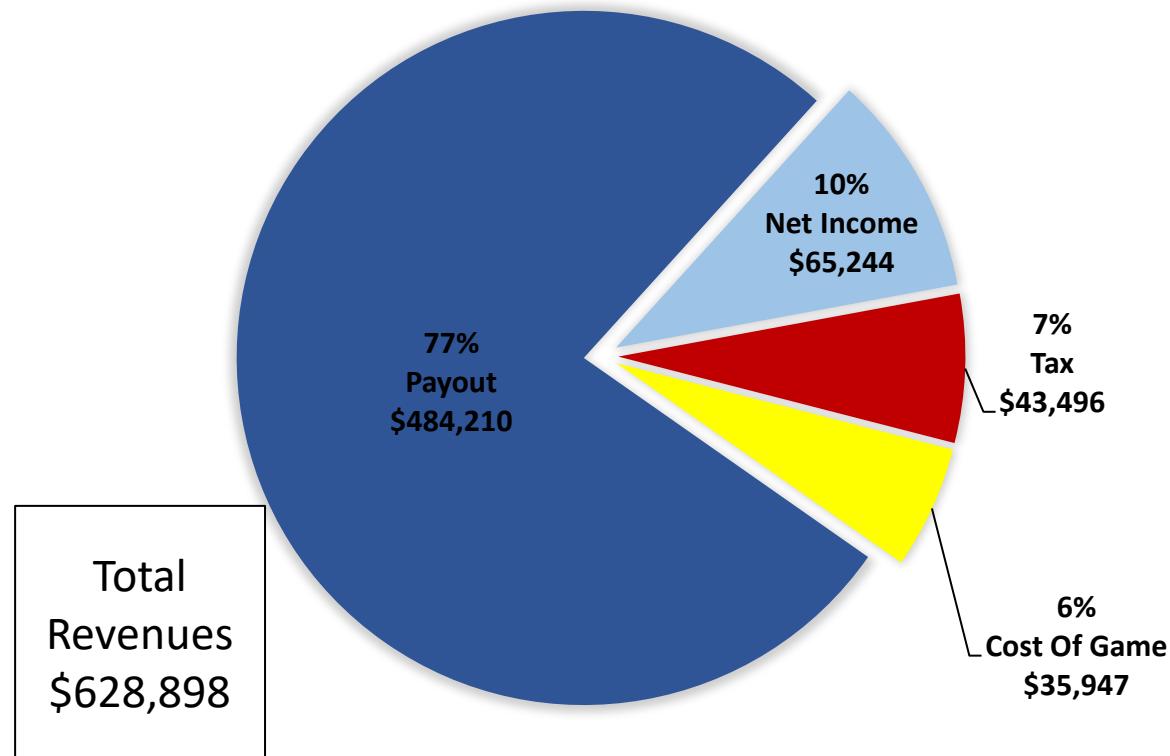
Distribution of Tavern Revenues* Fiscal Years 2020 - 2022

*Based on games started during fiscal year.



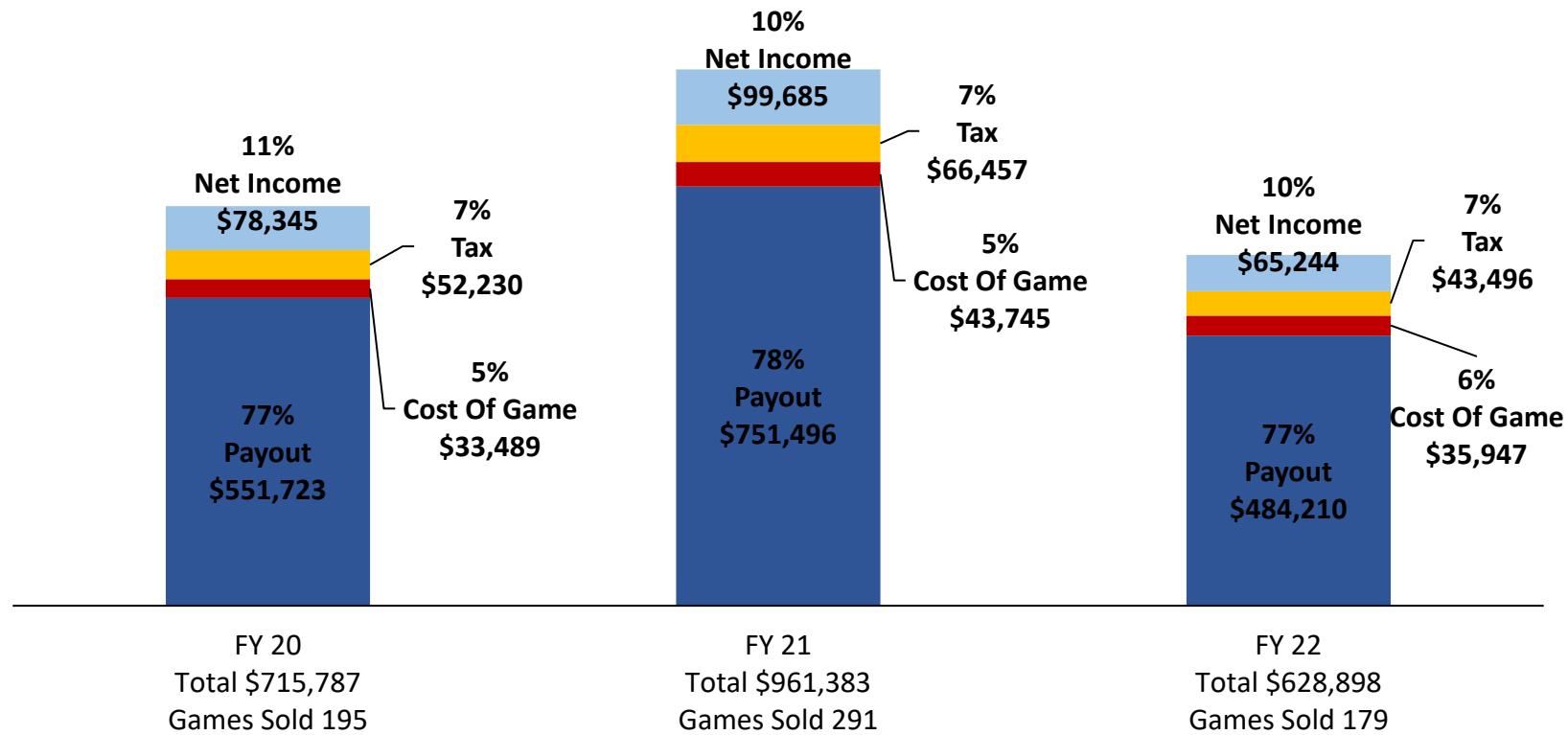
Distribution of Liquor Store Revenues* Fiscal Year 2022

*Based on games started during fiscal year.



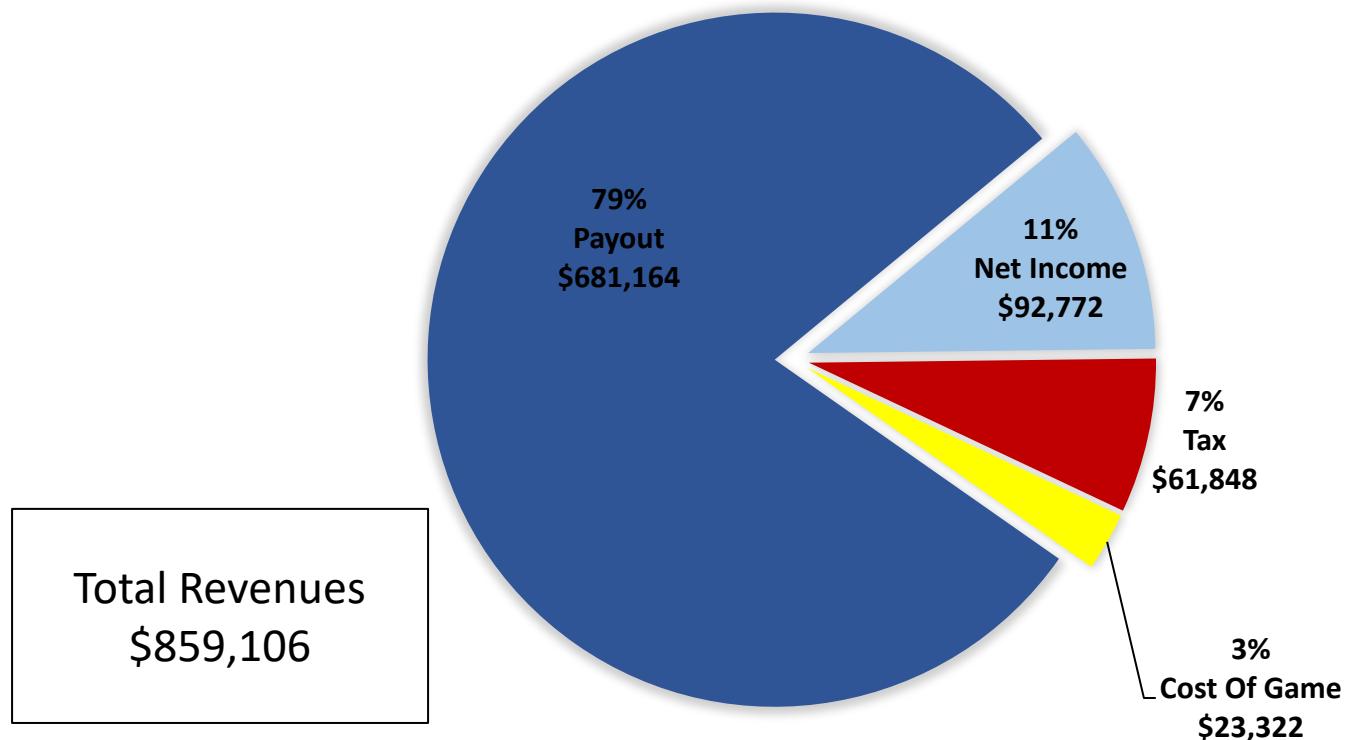
Distribution of Liquor Store Revenues* Fiscal Years 2020 - 2022

*Based on games started during fiscal year.



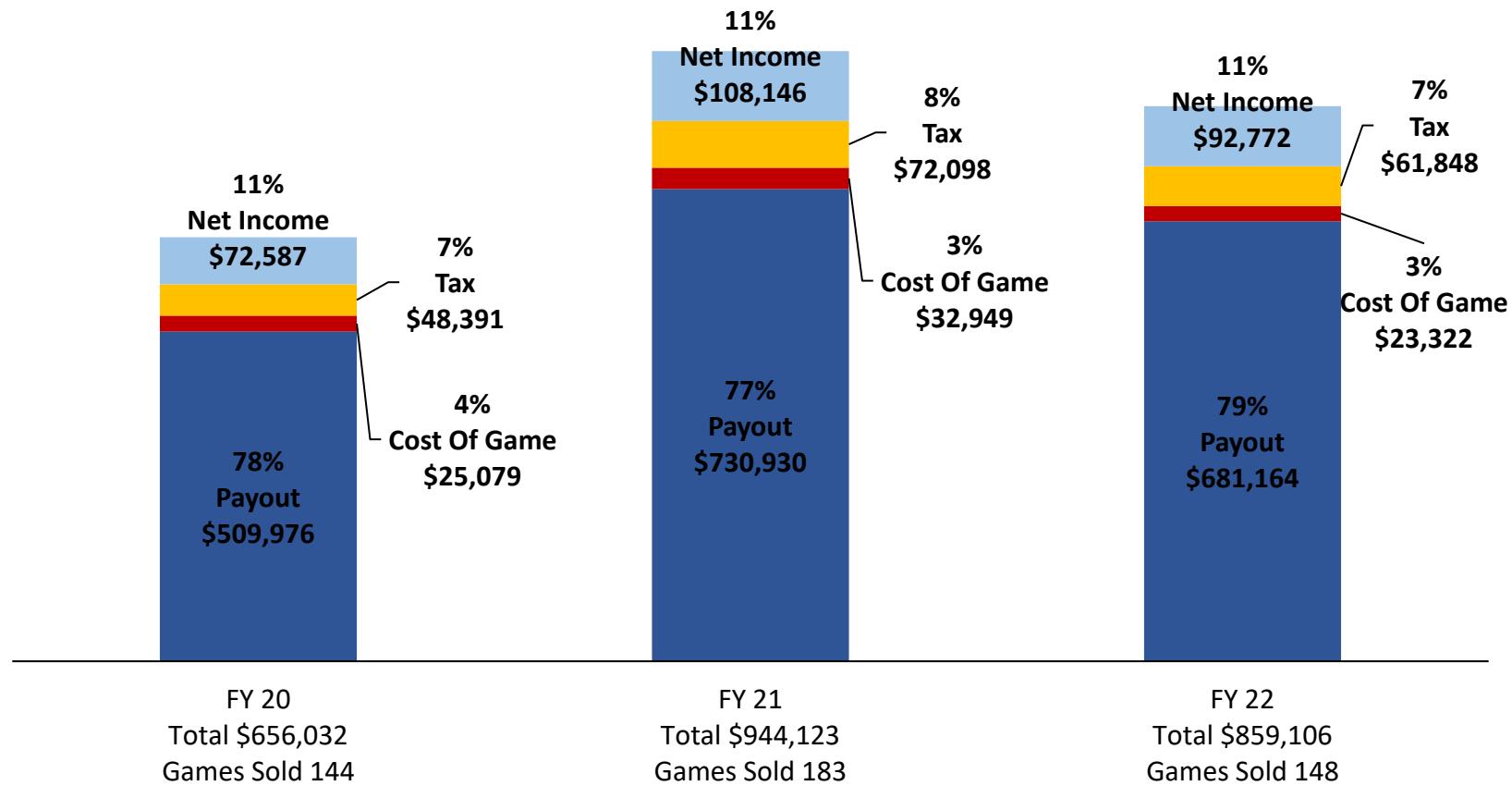
Distribution of Convenience Store Revenues* Fiscal Year 2022

*Based on games started during fiscal year.



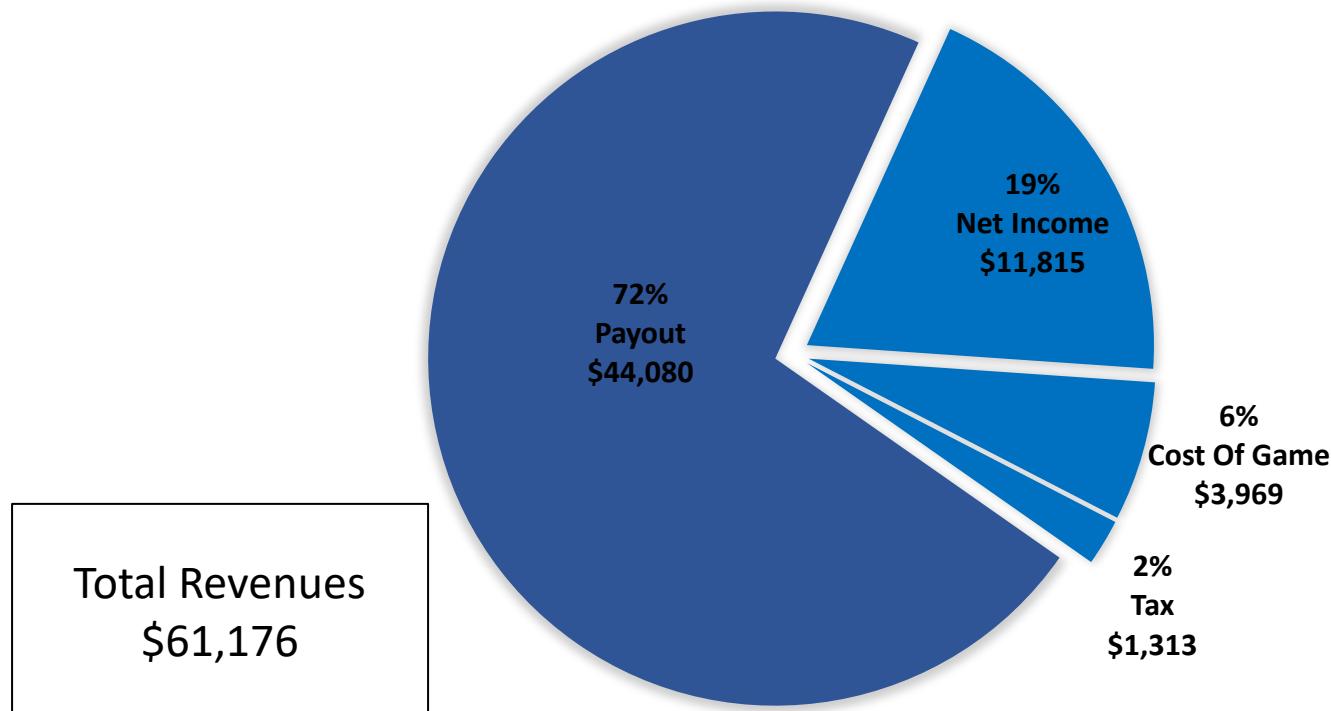
Distribution of Convenience Store Revenues* Fiscal Years 2020 - 2022

*Based on games started during fiscal year.



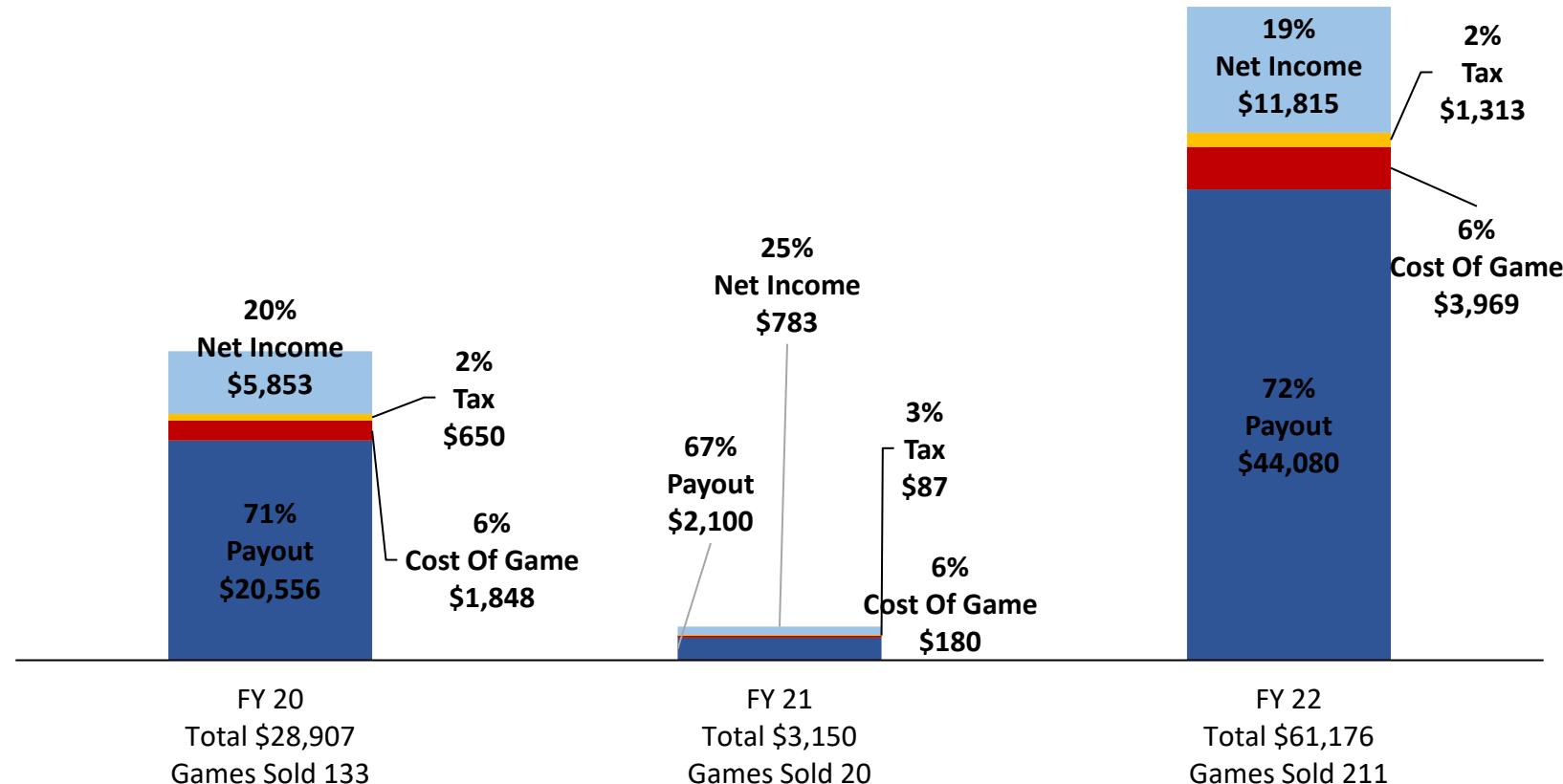
Distribution of Temporary Operator Revenues* Fiscal Year 2022

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Years 2020 - 2022

*Based on games started during fiscal year.



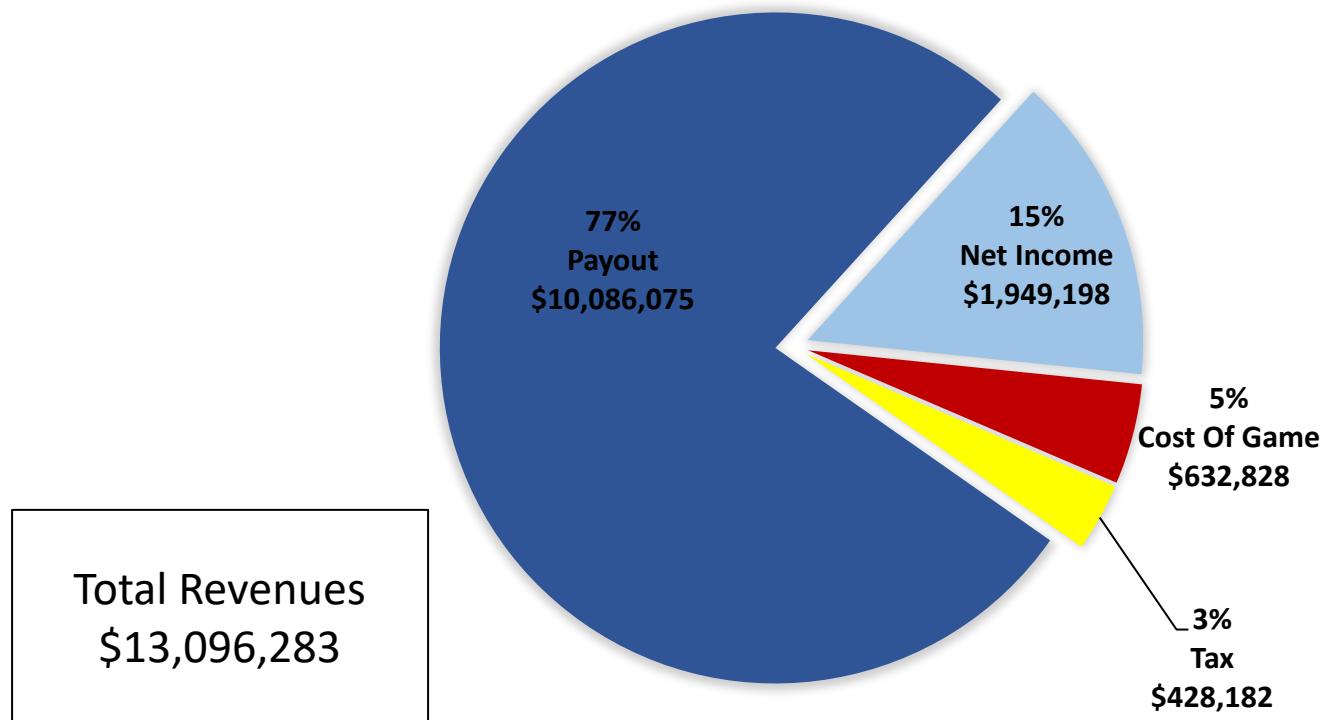
Allegany County Inspections of Paper Game Operators Fiscal Years 2020 - 2022

| | <u>FY 2020</u> | <u>FY 2021</u> | <u>FY 2022</u> |
|---------------------------------|----------------|----------------|----------------|
| Inspections | 371 | 506 | 570 |
| Number of Operators | 58 | 55 | 57 |
| Each Operator Inspected | 6.4 | 9.2 | 10 |
| Each Operator Inspected Monthly | 0.5 | 0.8 | 0.8 |

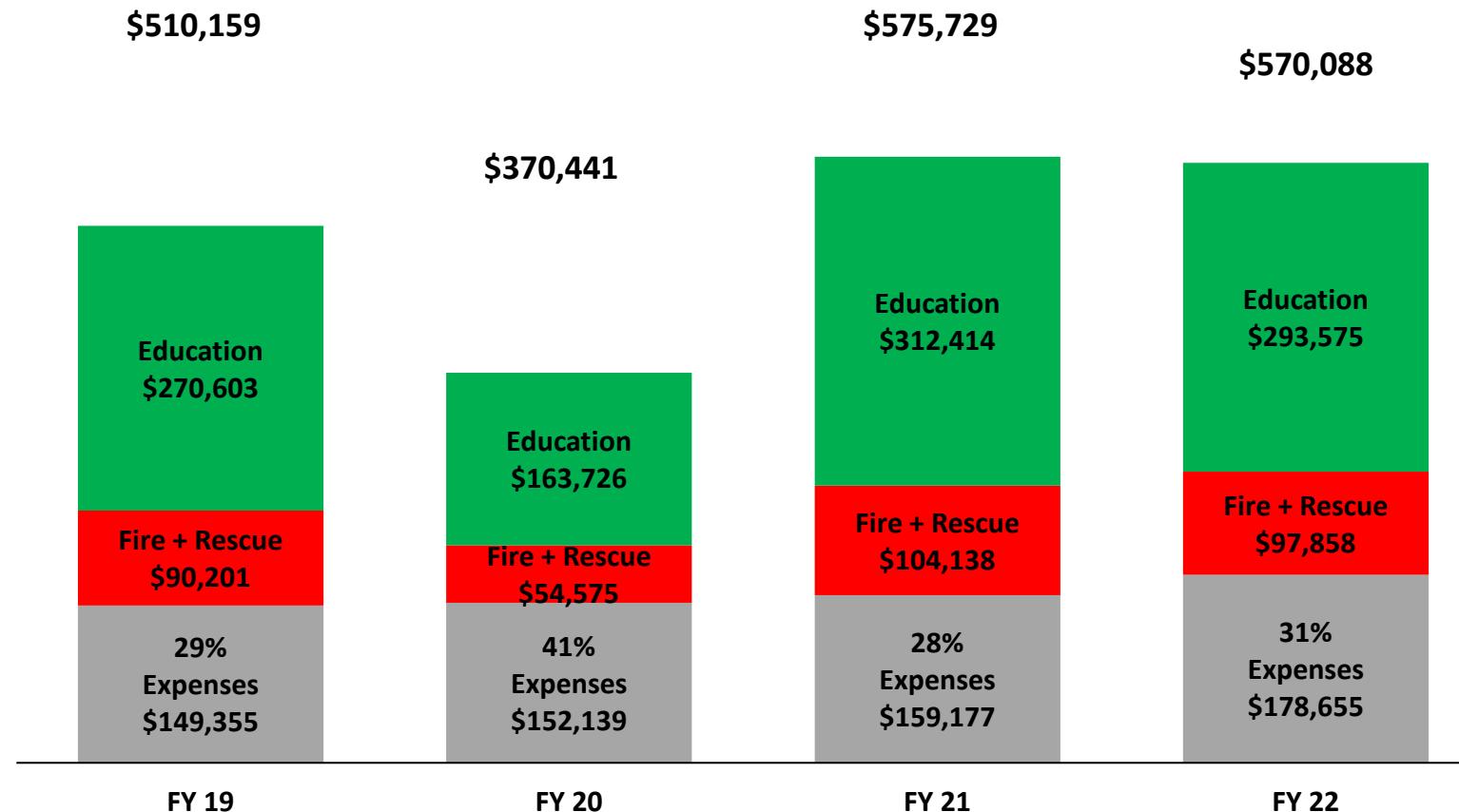
Inspections are random and unannounced

Distribution of Operator Gaming Revenues* Fiscal Year 2022

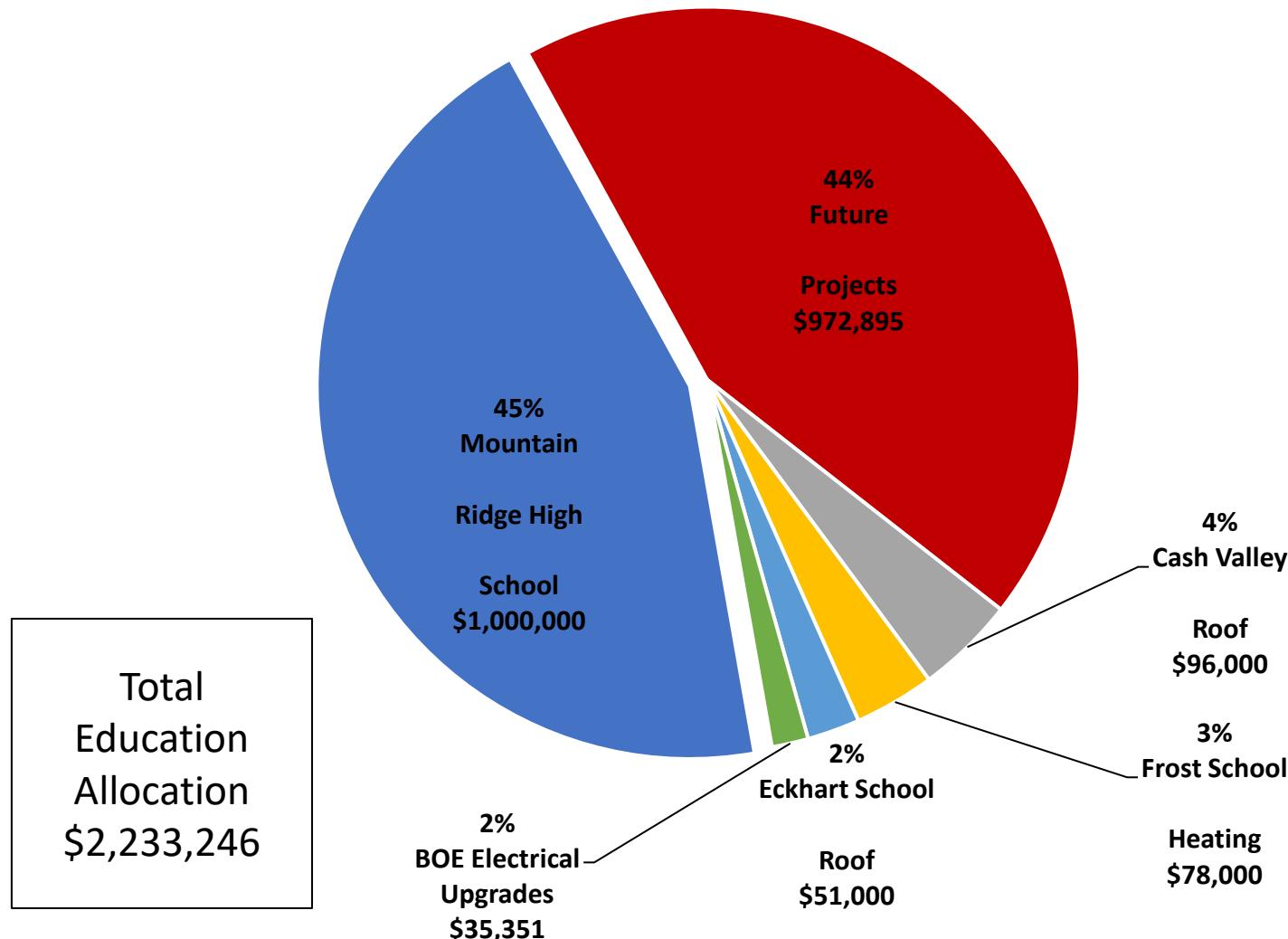
*Based on games started during fiscal year.



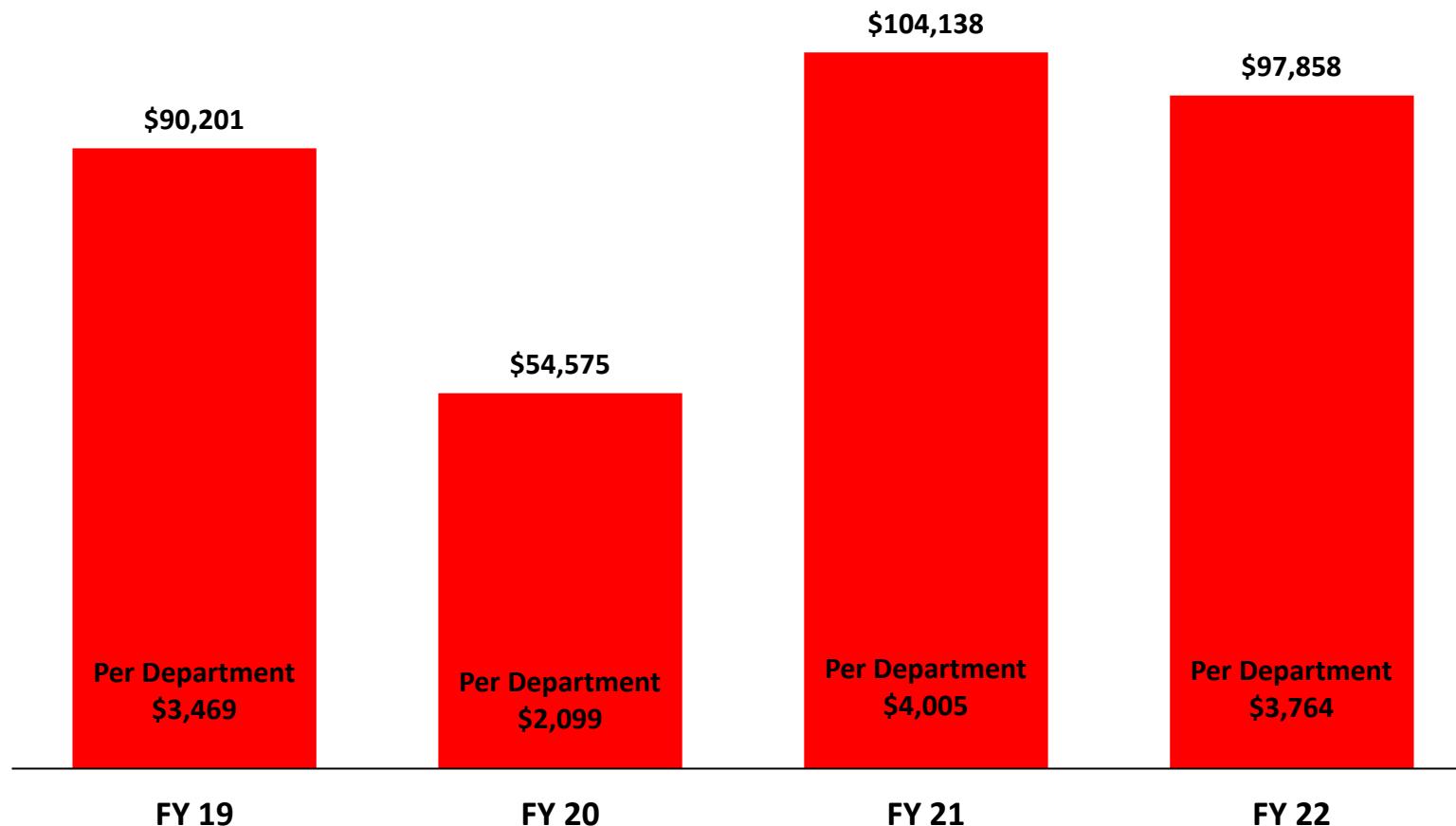
Allegany County Paper Gaming Fund Distribution Fiscal Years 2019 - 2022



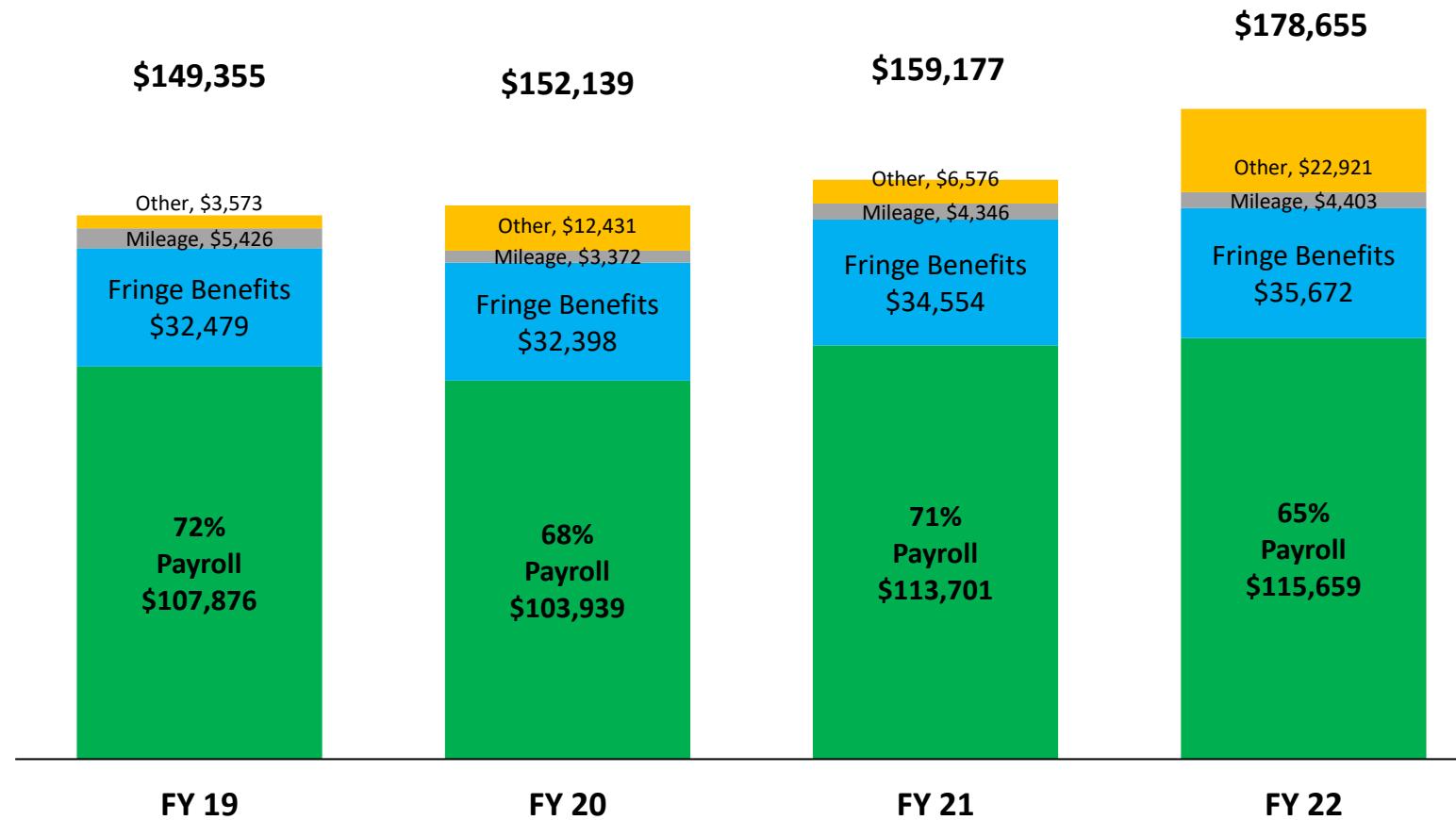
Education Allocations From the Paper Gaming Fund Fiscal Years 2004 - 2022



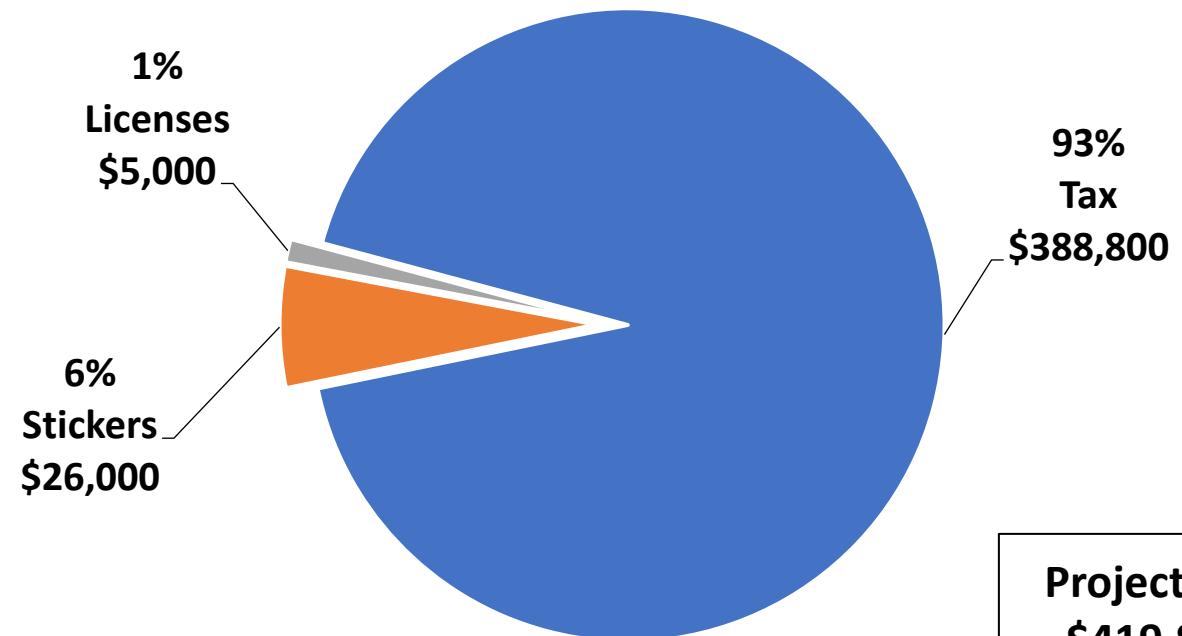
Fire Allocations From the Paper Gaming Fund Fiscal Years 2019 - 2022



Expenses For Allegany County Gaming Office Fiscal Years 2019 - 2022



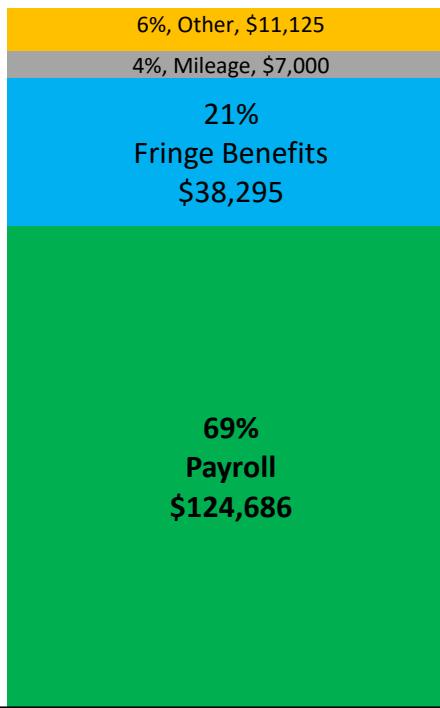
Projected Allegany County Gaming Fund Revenues
Fiscal Year 2023



**Projected =
\$419,800**

Projected Expenses For Allegany County Gaming Office Fiscal Year 2023

\$181,106



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2023

\$418,697

Education
\$178,193

Fire + Rescue
\$59,398

43%
Expenses
\$181,106

Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org