

ALLEGANY COUNTY GAMING

2017

Fiscal Year 2017
Summary



October 2017
Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for Fiscal Year 2017

History

The Allegany County Gaming Office was created in 2003 as a self-support unit responsible to the Finance Office of the Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from the proceeds for allocation to Education and Fire Units,

Fiscal Year 2017

This presentation only depicts revenues and trends for the past three years. Budget revenue projections for this fiscal year were:

Projections:		Actual:	
Gaming Taxes:	\$336,176	Gaming Taxes:	\$388,941
Tax Stickers:	\$ 26,000	Tax Stickers:	\$ 27,100
Wholesaler License:	\$ 5,000	Wholesaler License:	\$ 5,000
Totals:	\$367,176	Totals:	\$421,041

This report indicates an overall increase of gaming revenues of \$54,865 or 15% from last year.

Convenience Store Operator Revenues were up \$22,259 for an increase of 70% ending with a total of \$53,876 for the year.

Club Revenues were down \$4,168 for a decrease of 3% ending with a total of \$158,900 for the year.

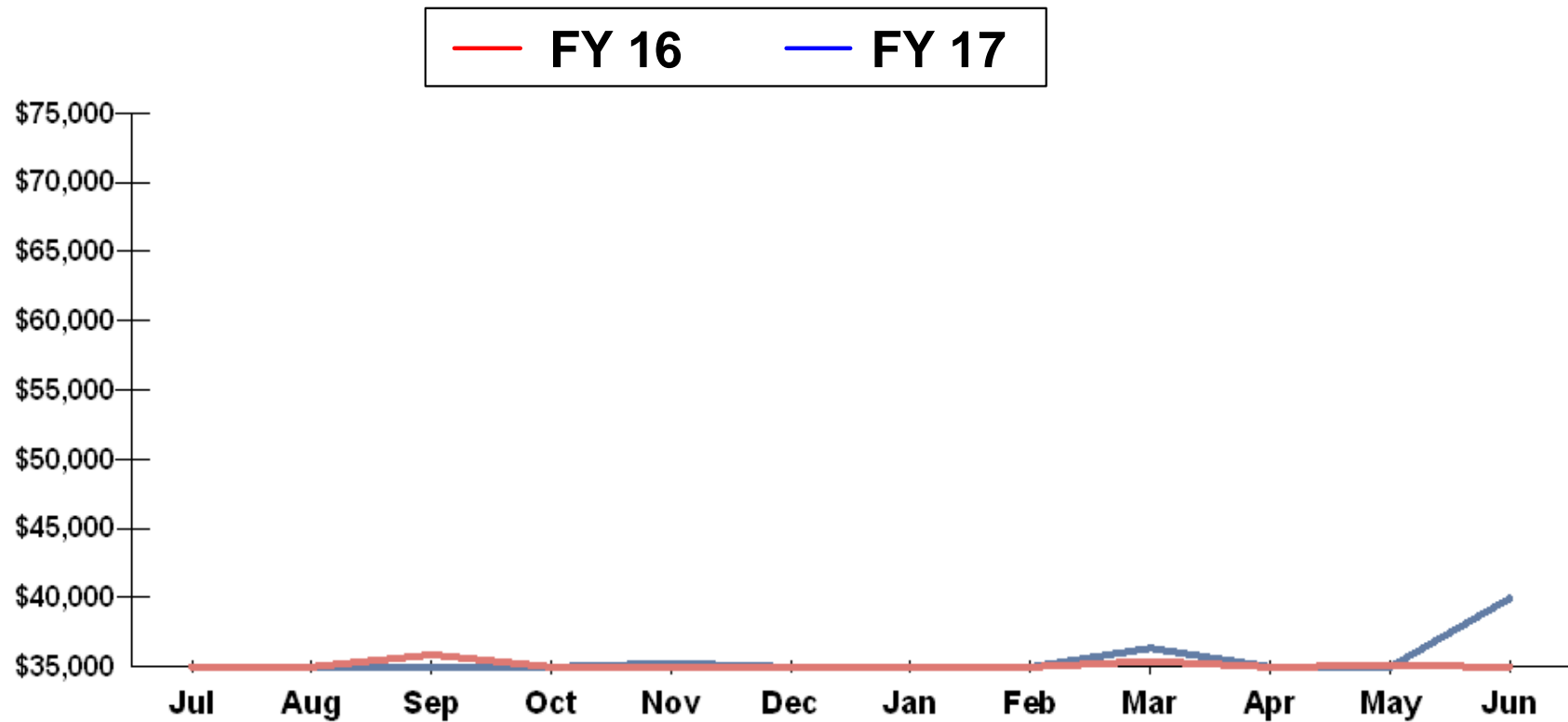
Tavern Revenues were up \$7,183 for an increase of 8% with a total of \$101,910 for the year.

Liquor Store Revenues were up \$1,157 for an increase of 2% ending with a total of \$64,768 for the year.

Temporary Operator Revenues were up \$471 for an increase of 5% with a total of \$9,487 for the year.

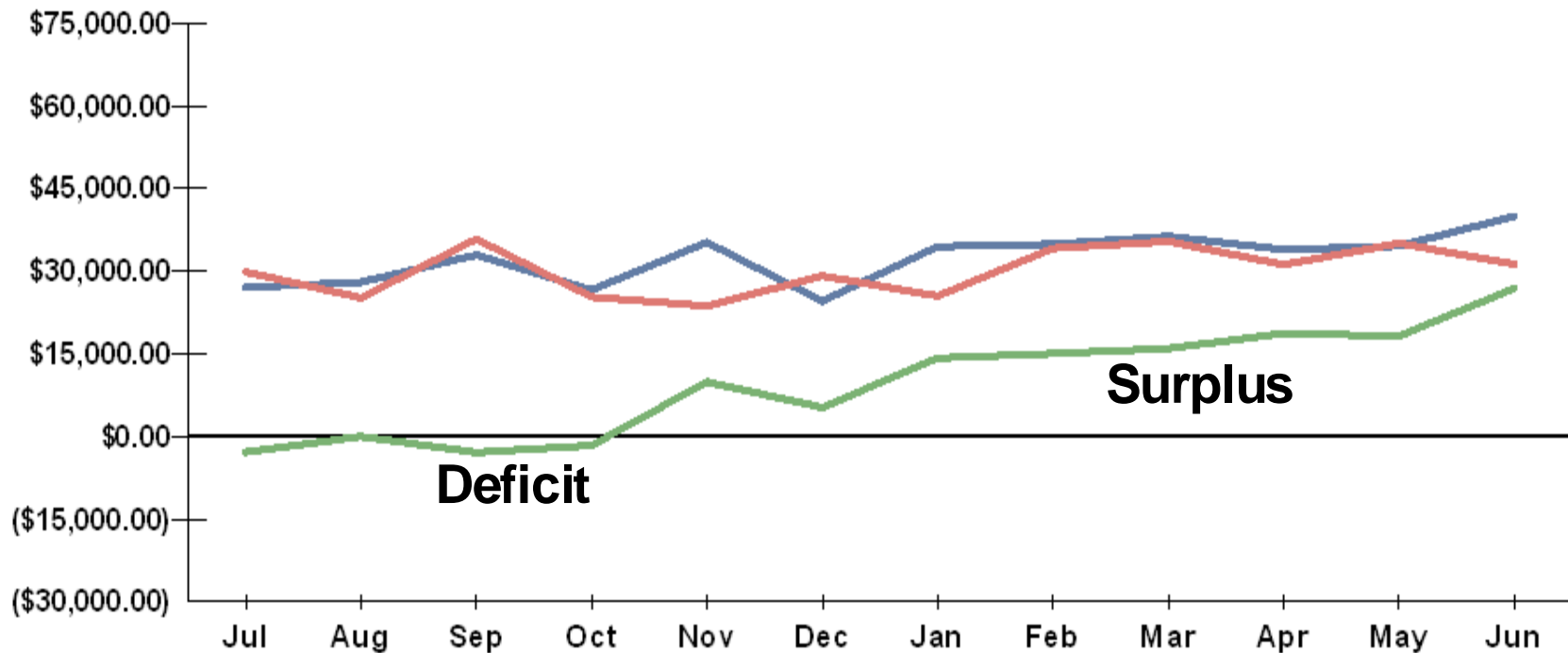
Allocation for Education is \$210,273 for an increase of 9.5% and 27 Volunteer Fire Units will be allocated a shared sum of \$70,091

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 17 Versus FY 16

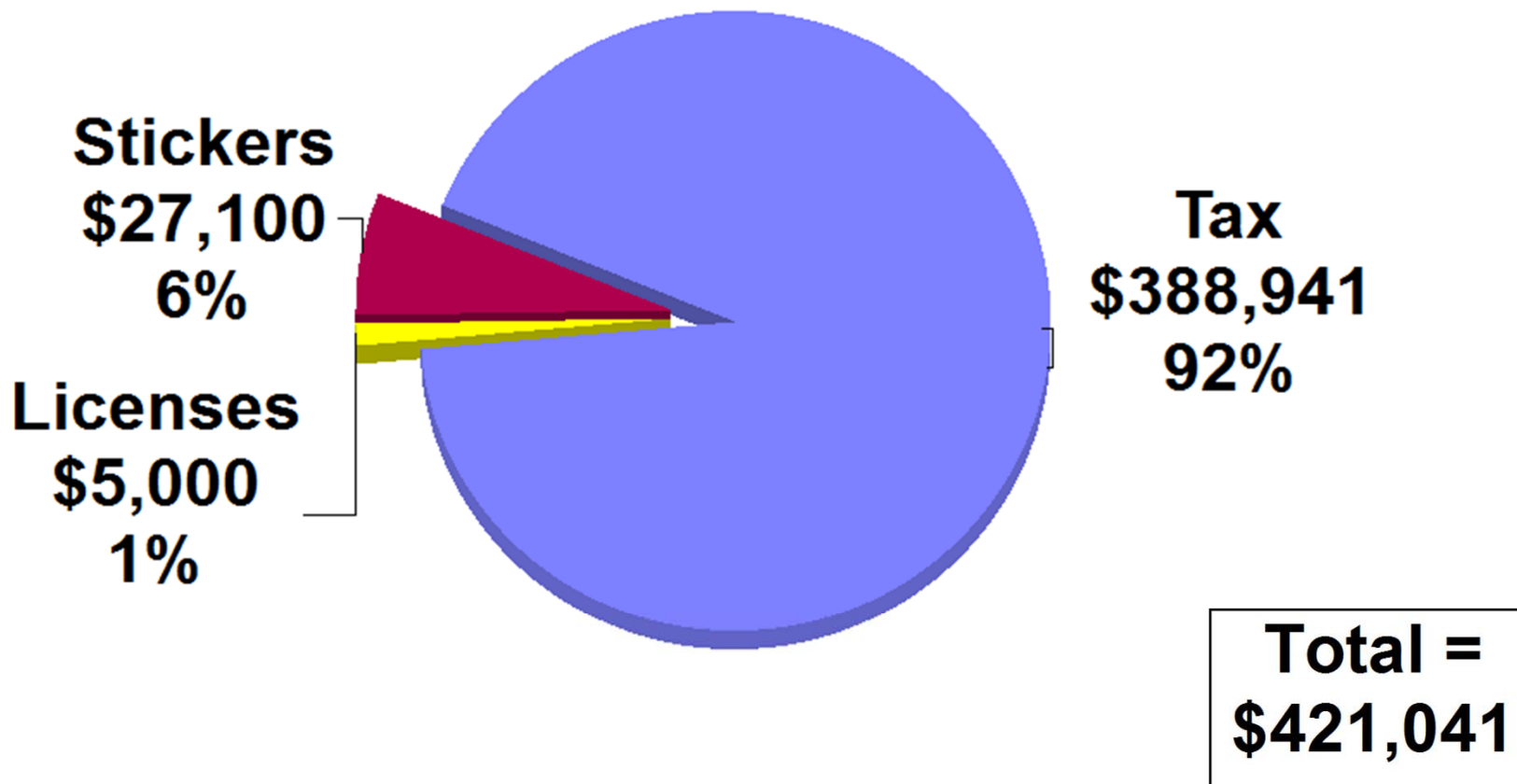


Allegany County Paper Gaming Fund Tax Revenues By Month - FY 17 Versus FY 16

— FY 16 — FY 17 — Cumulative Difference



Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2017



**Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2014 - 2017**

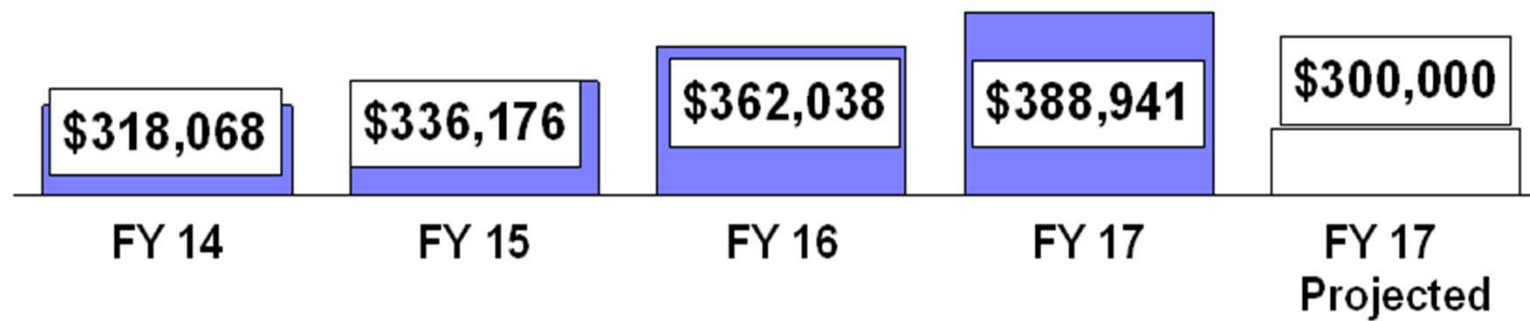


Allegany County Paper Games Distribution of Gaming Stickers - Fiscal Years 2014 - 2017

Stickers Sold To Wholesalers In Time Period				
FY 14 28,000	FY 15 28,200	FY 16 26,000	FY 17 27,100	FY 14-17 109,300
Attached To Taxable Games In Time Period				
FY 14 22,454 80.2%	FY 15 22,079 78.3%	FY 16 20,786 79.9%	FY 17 21,935 80.9%	FY 14-17 93,869 85.9%
Attached To Games Played In Time Period				
FY 14 22,845 81.6%	FY 15 22,817 80.9%	FY 16 20,871 80.3%	FY 17 21,055 77.7%	FY 14-17 101,132 92.5%
Attached To Taxable Games And Played In Time Period				
FY 14 21,069 75.2%	FY 15 20,575 73.0%	FY 16 19,024 73.2%	FY 17 19,317 71.3%	FY 14-17 90,801 83.1%

**934
Stickers
Have
Been
Voided**

**Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2014 - 2017**



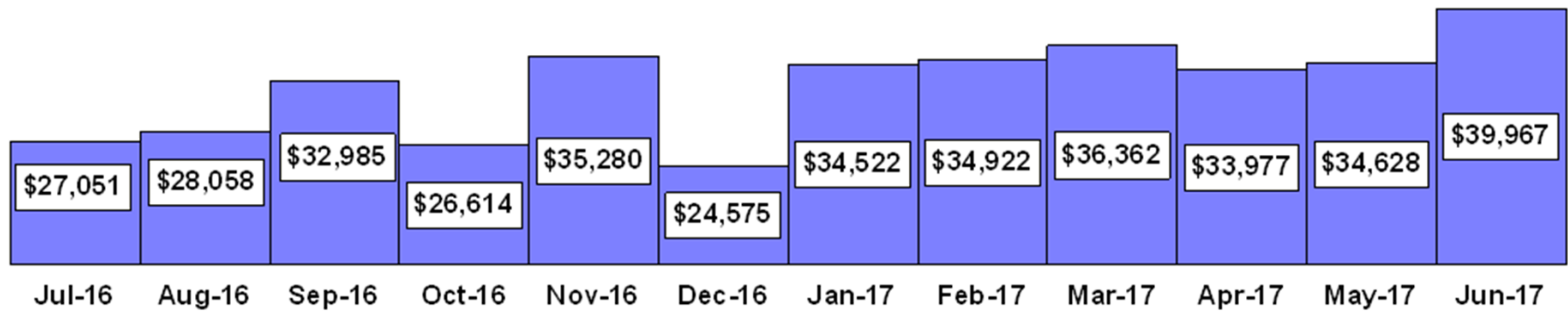
**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2014 - 2017**

\$28,000	\$28,200	\$26,000	\$27,100	\$26,000
FY 14	FY 15	FY 16	FY 17	FY 17 Projected

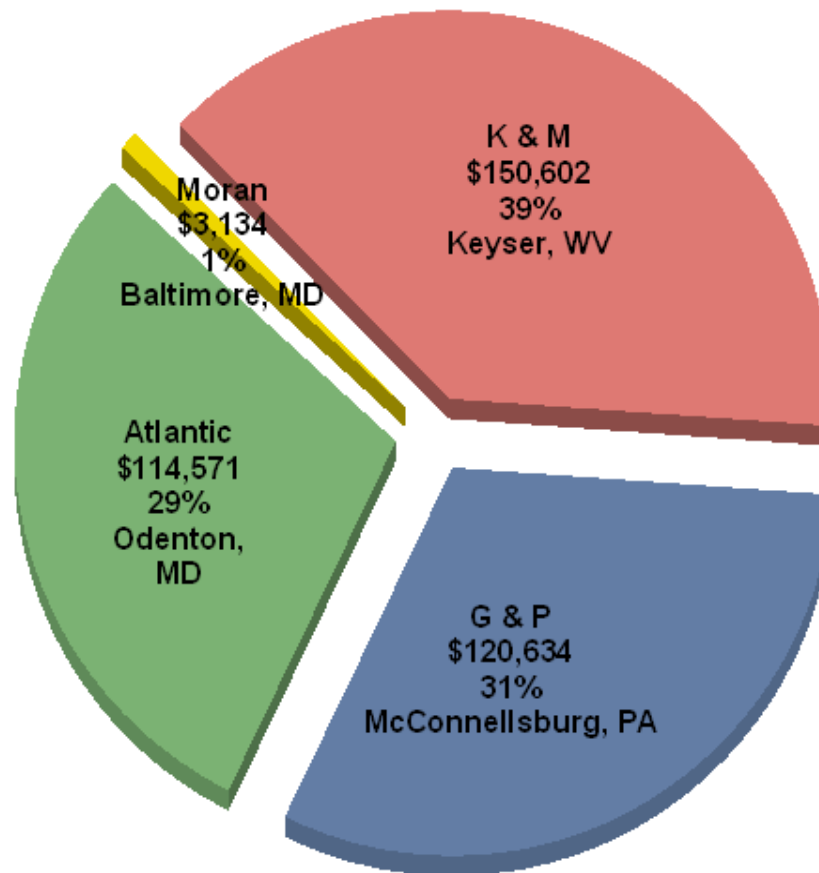
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2017

Total = \$388,941

**\$32,412
Monthly
Average**

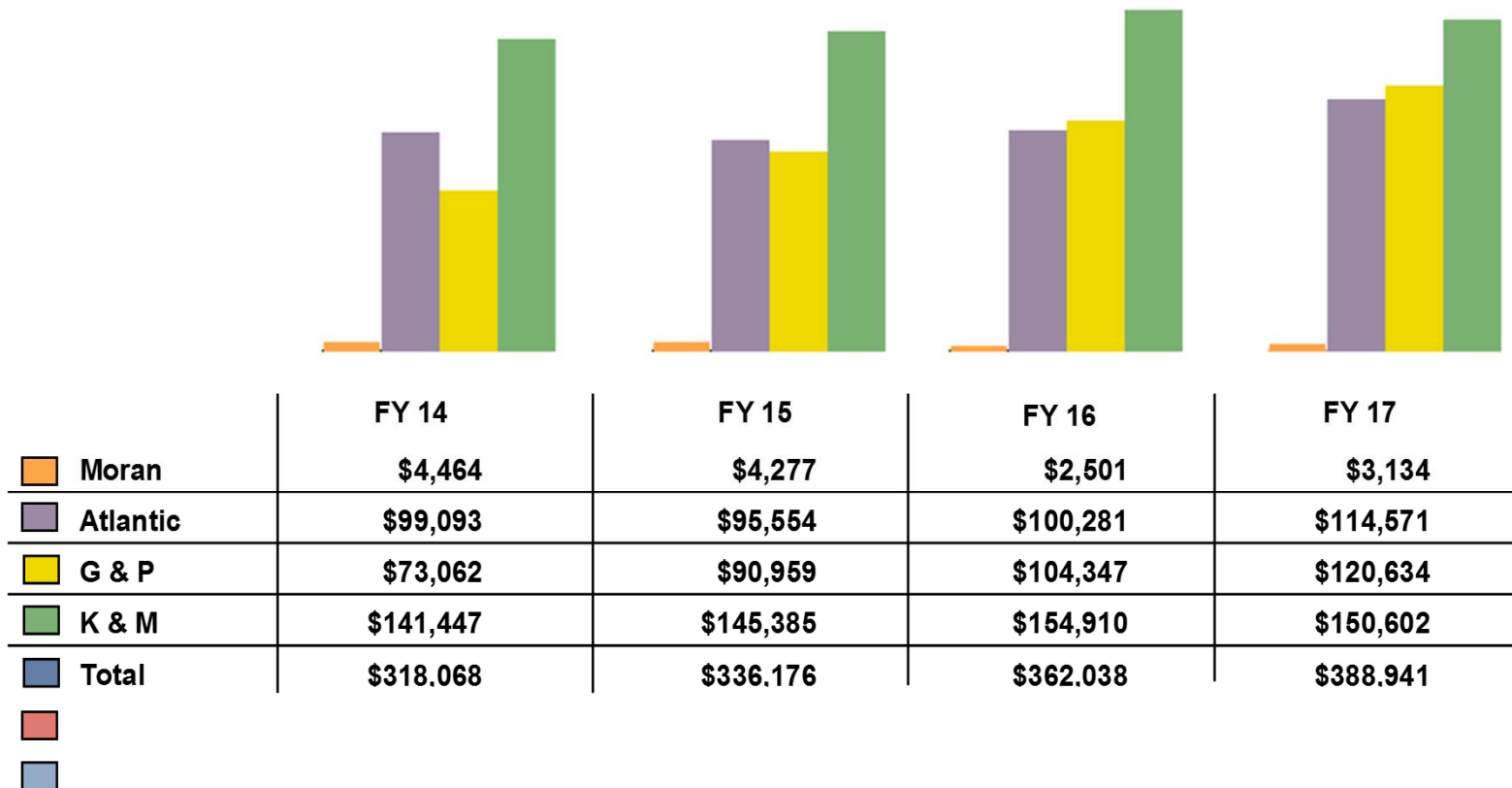


Allegany County Paper Gaming Wholesaler Fiscal Year 2017

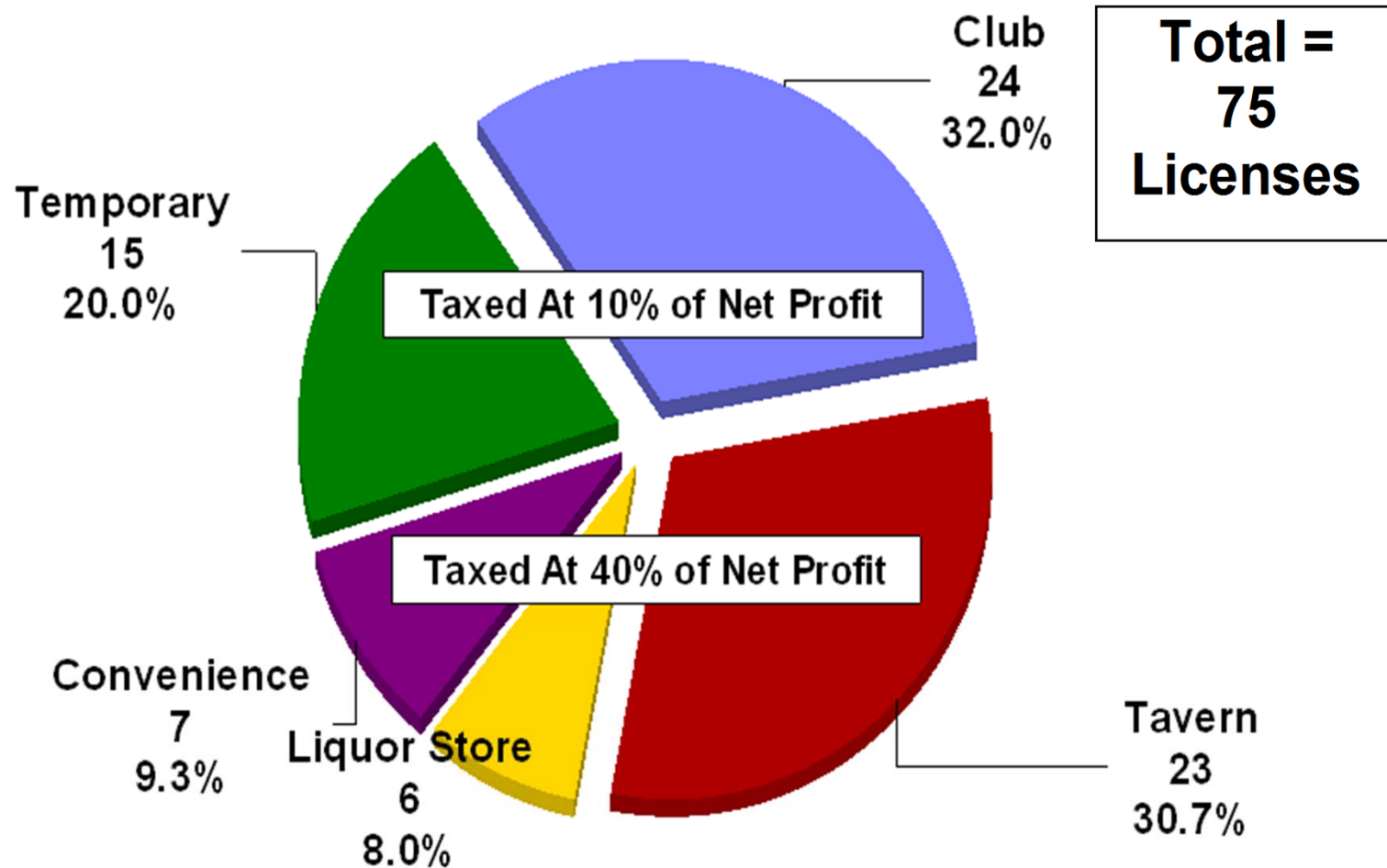


**Total =
\$388,941**

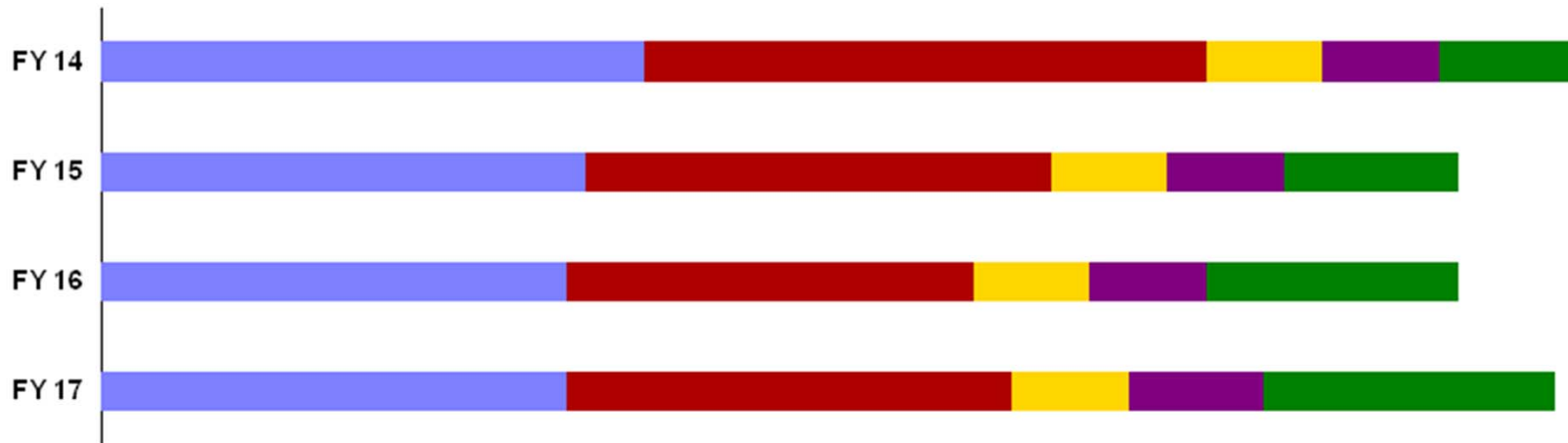
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2014 - 2017



Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2017



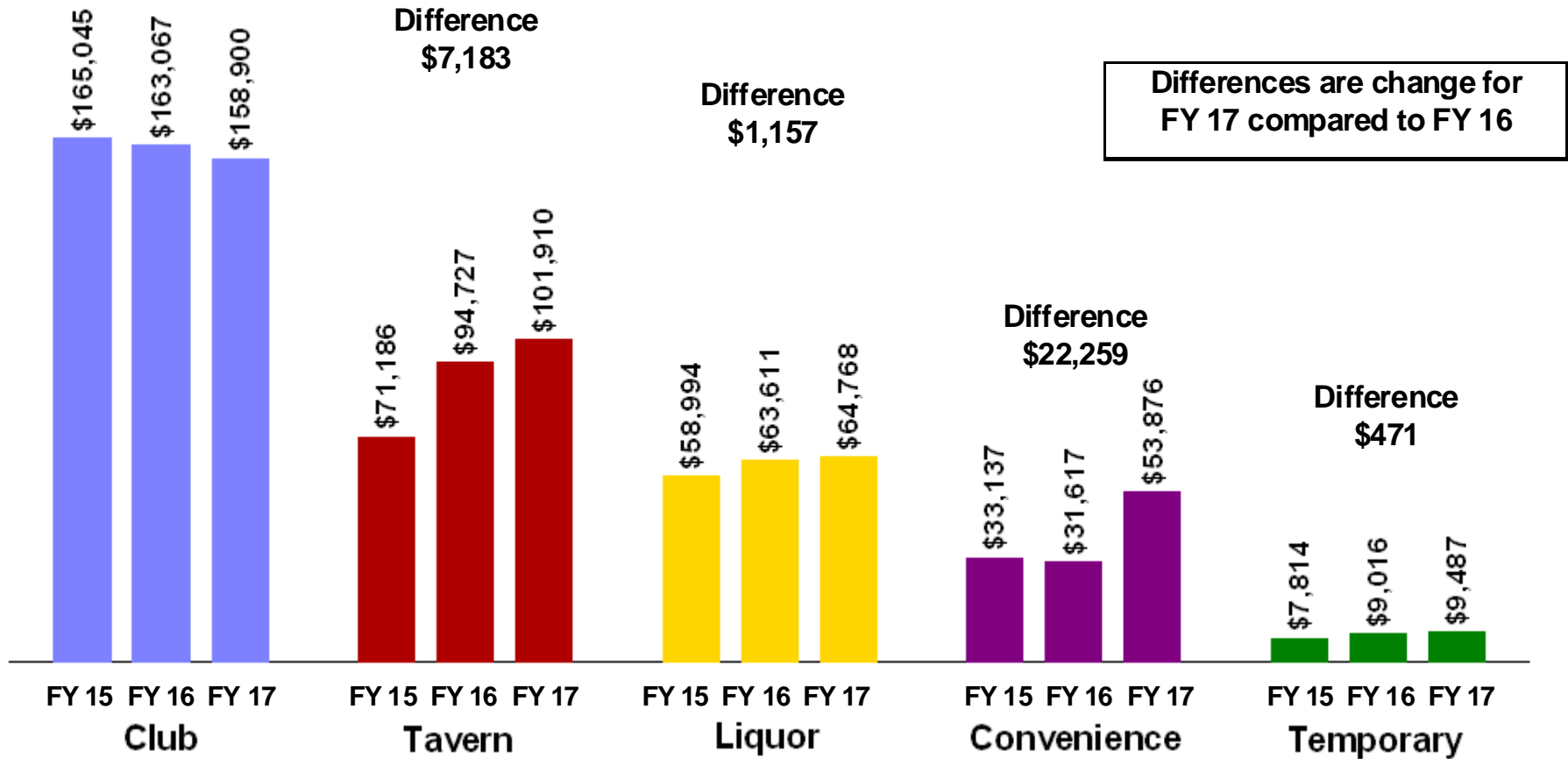
Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2014 - 2017



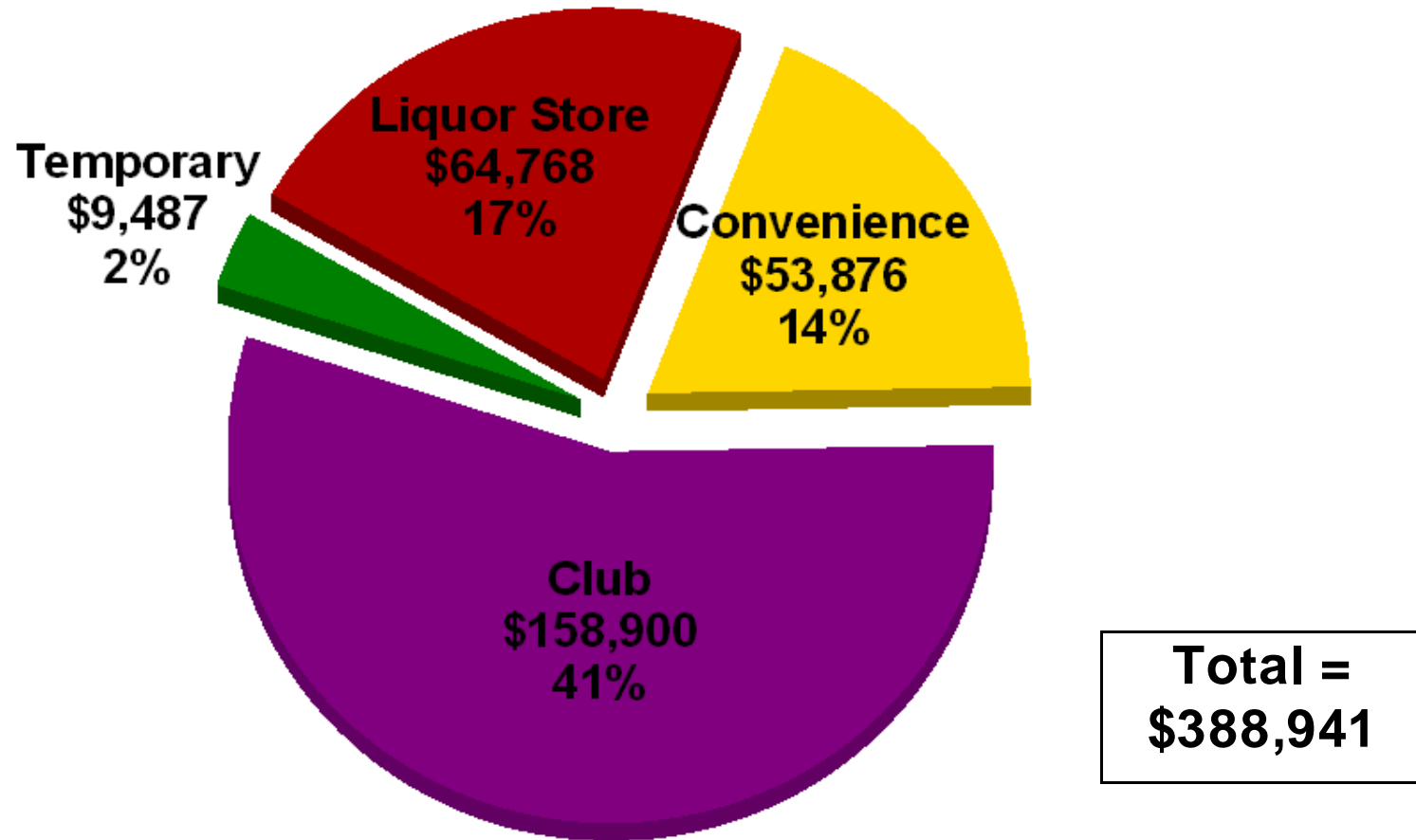
	FY 14	FY 15	FY 16	FY 17
Club	28	25	24	24
Tavern	29	24	21	23
Liquor Store	6	6	6	6
Convenience	6	6	6	7
Temporary	7	9	13	15
Totals	76	70	70	75

Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2015 - 2017

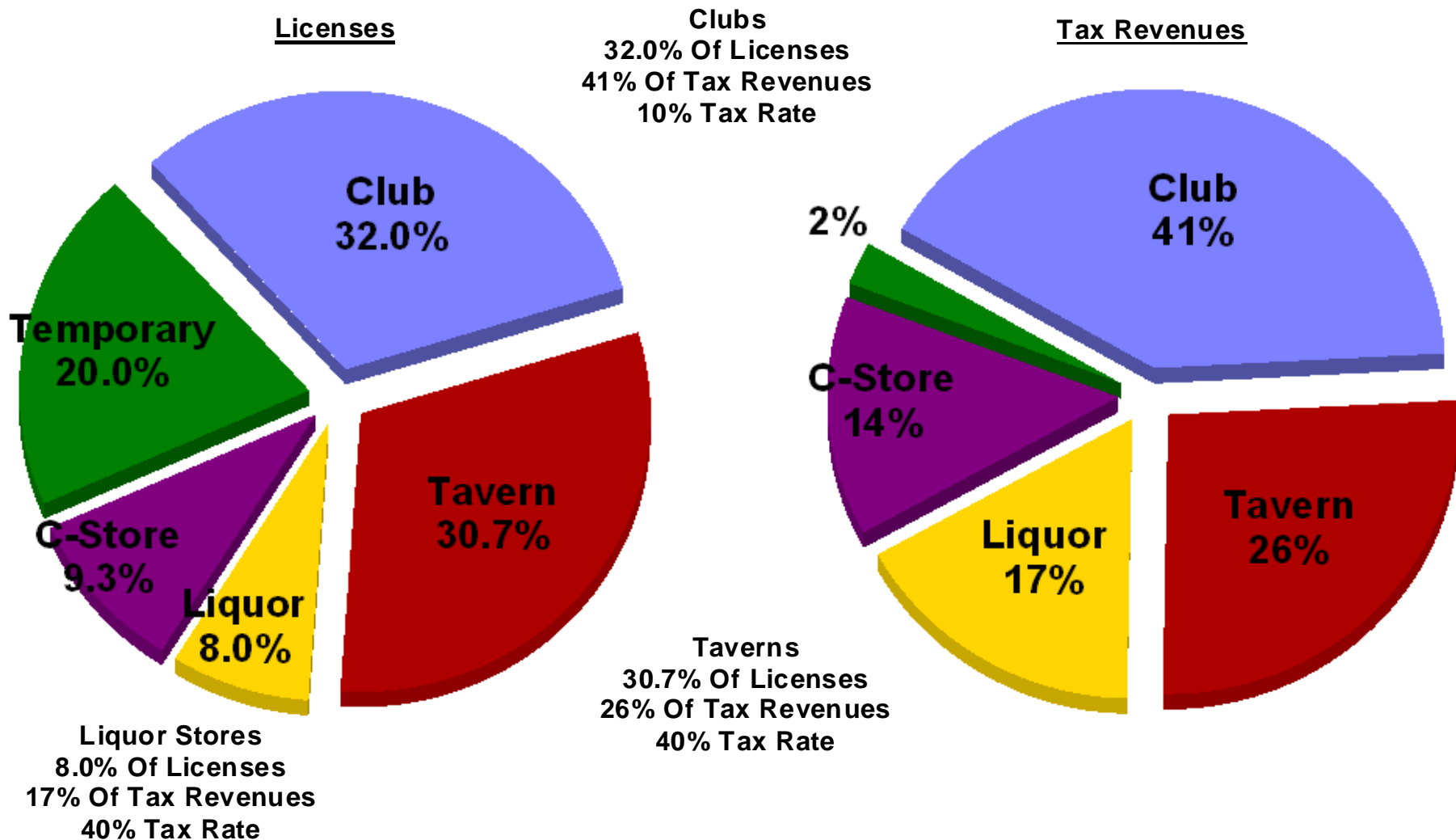
Difference
-\$4,168



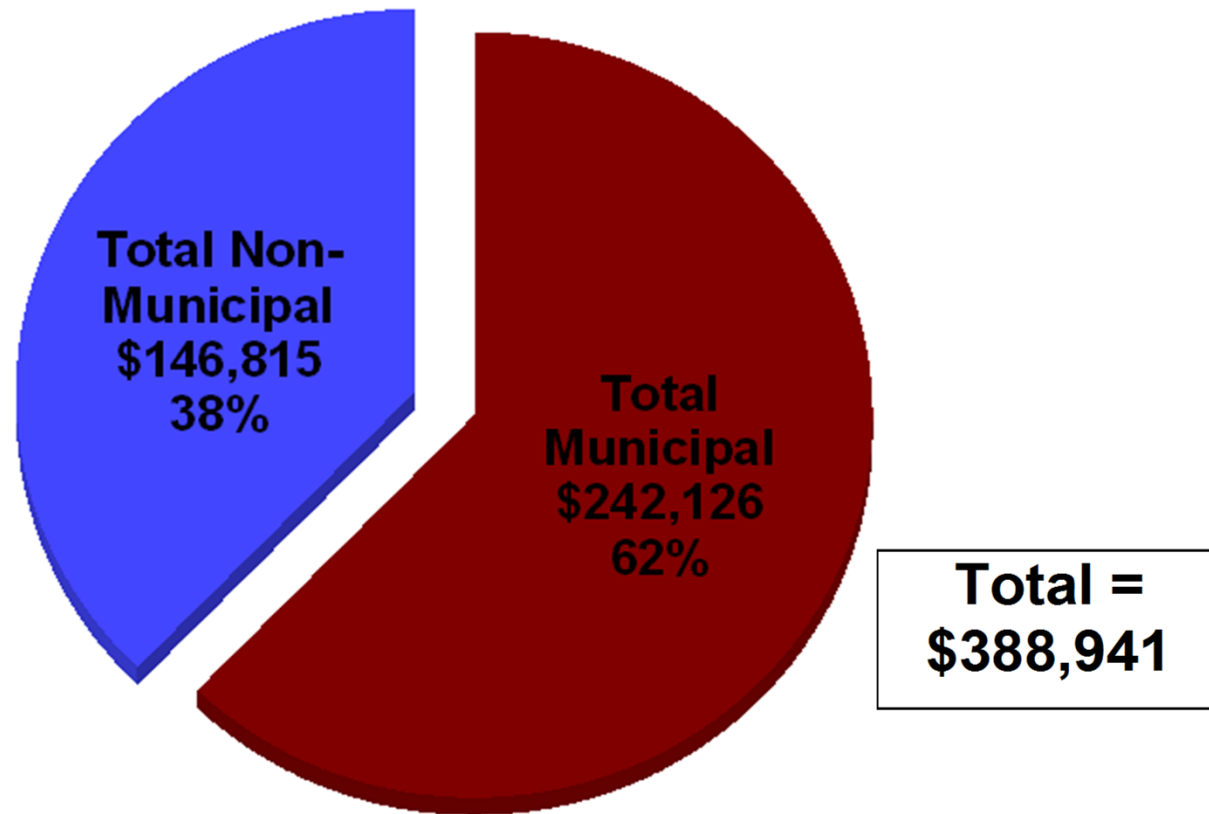
Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2017



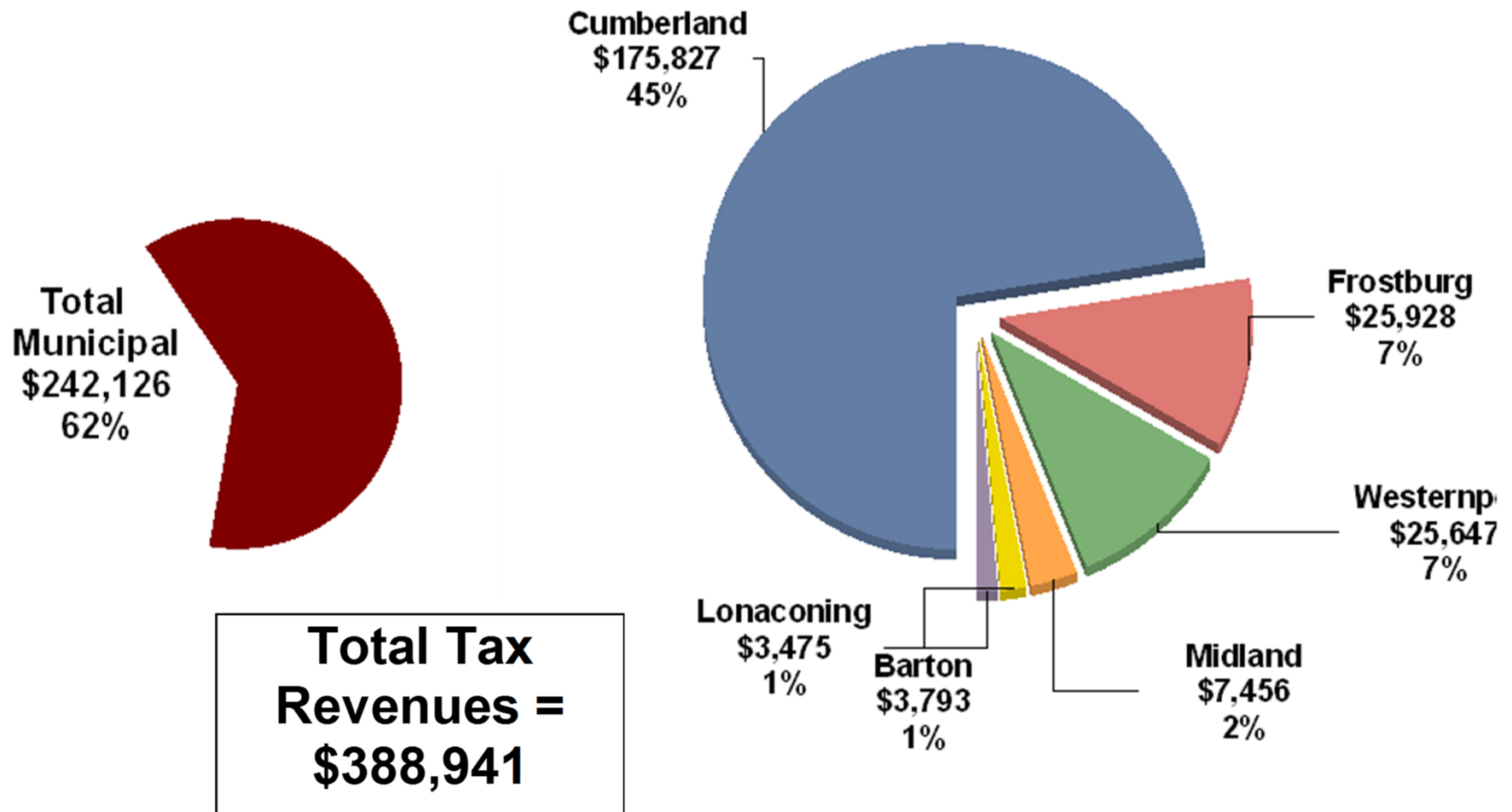
Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2017



**Allegany County Paper Gaming Operator Tax
Revenues Municipal Versus Non-Municipal
Fiscal Year 2017**



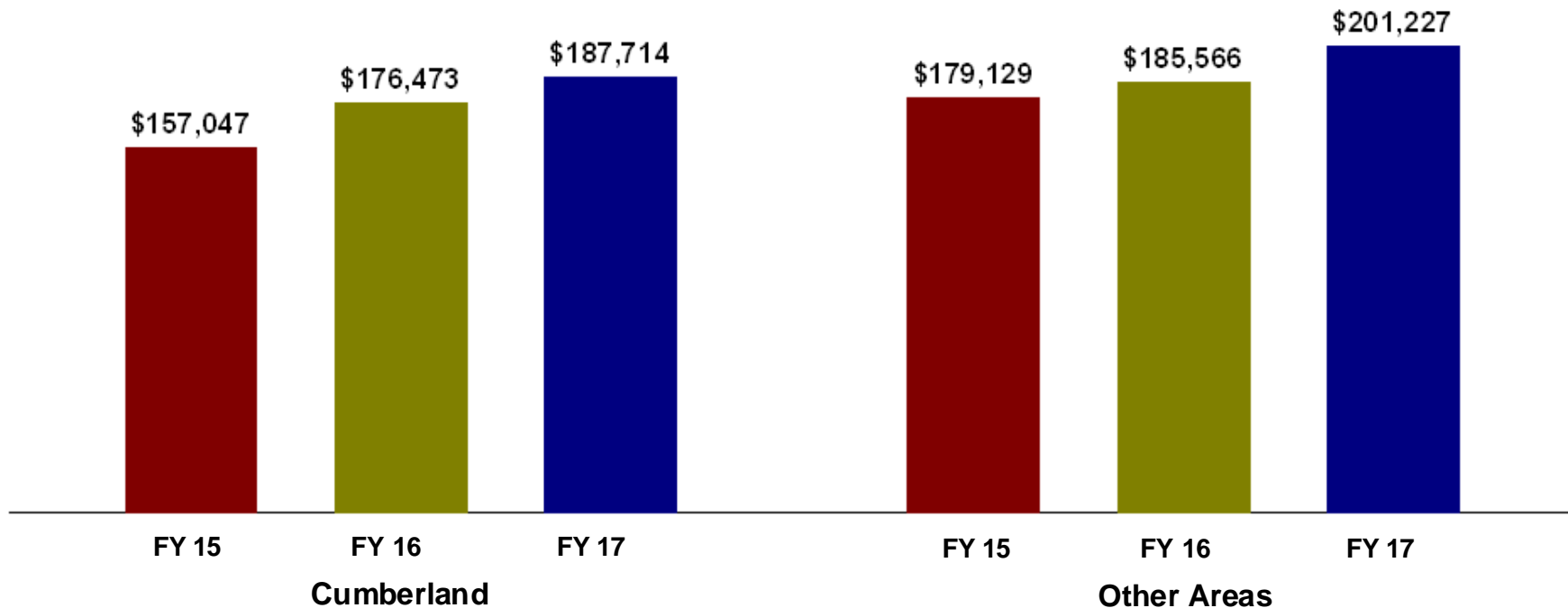
Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2017



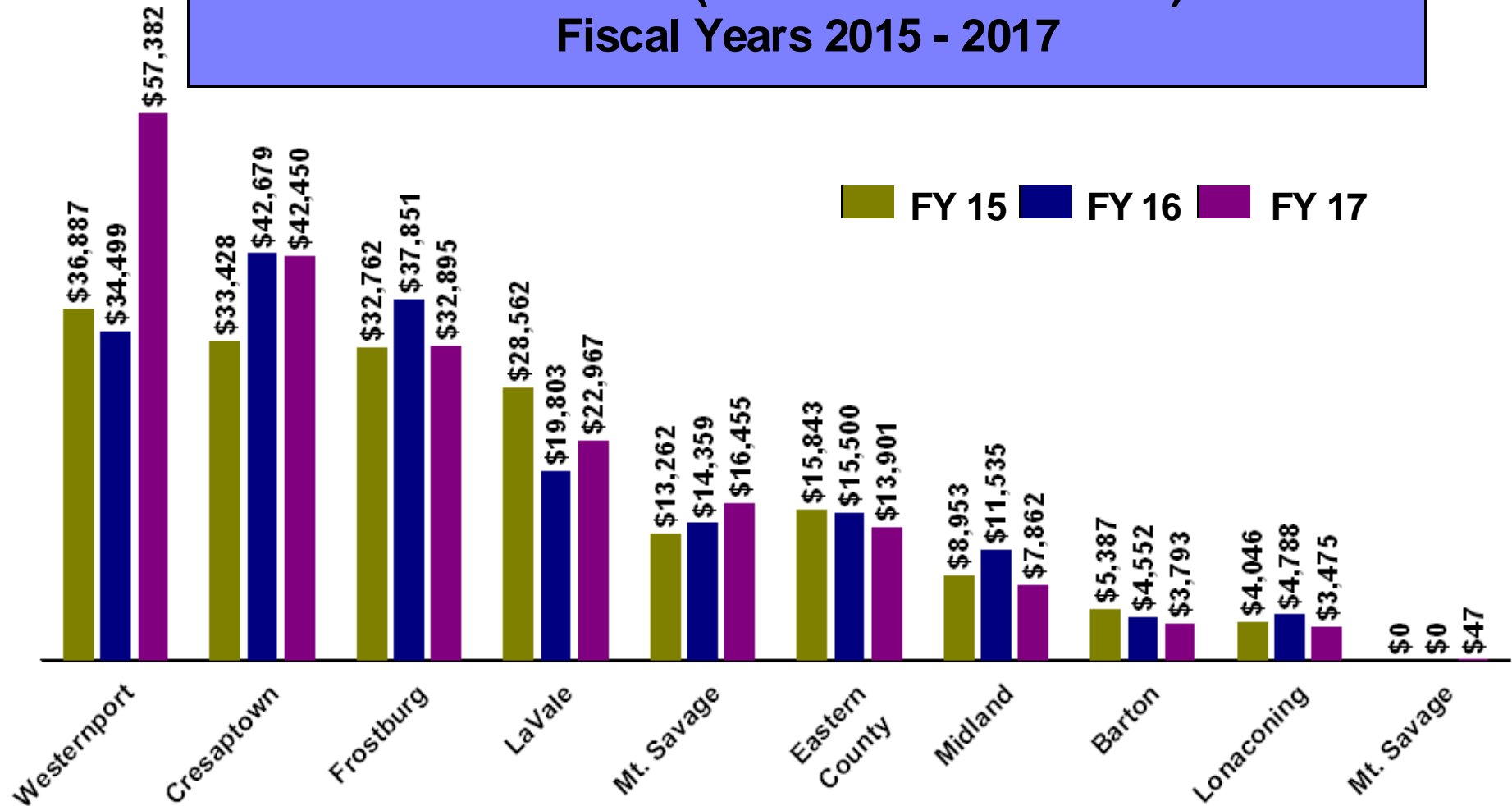
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2015 - 2017

**Difference Between
FY 17 and FY 16
\$11,242**

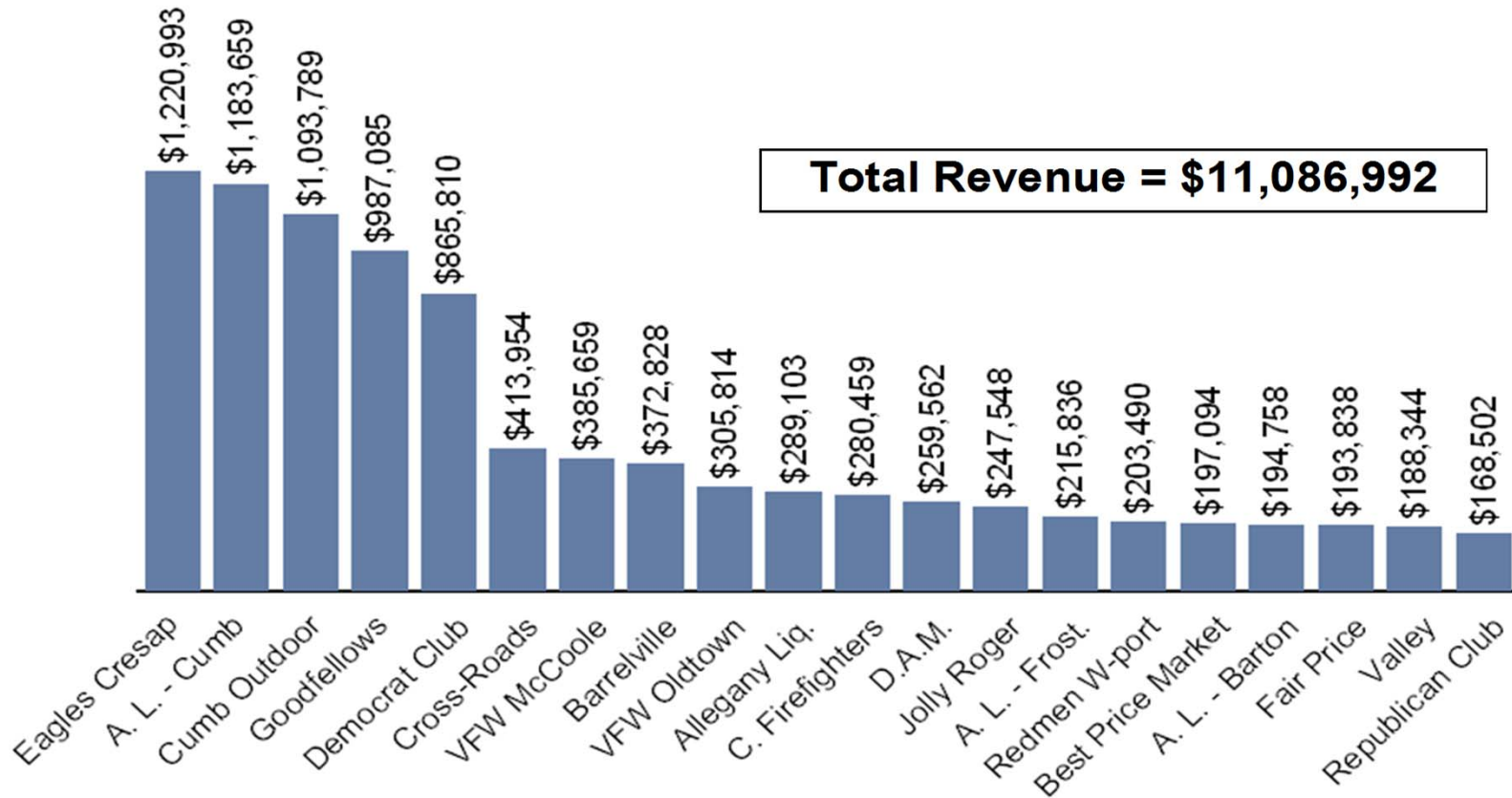
**Difference Between
FY 17 and FY 16
\$15,661**



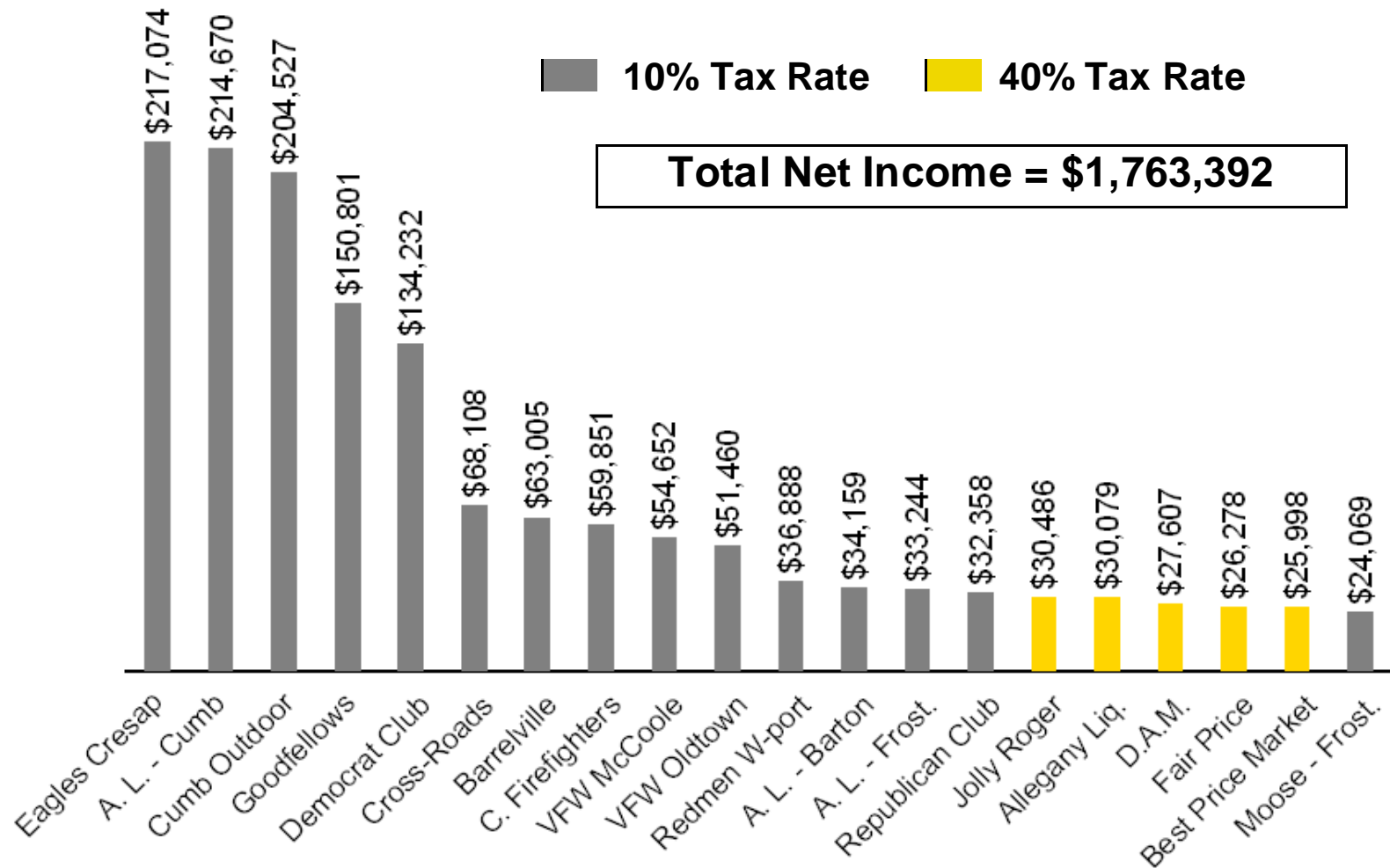
Allegany County Paper Gaming Operator Tax Revenues Other Areas (Excludes Cumberland) Fiscal Years 2015 - 2017



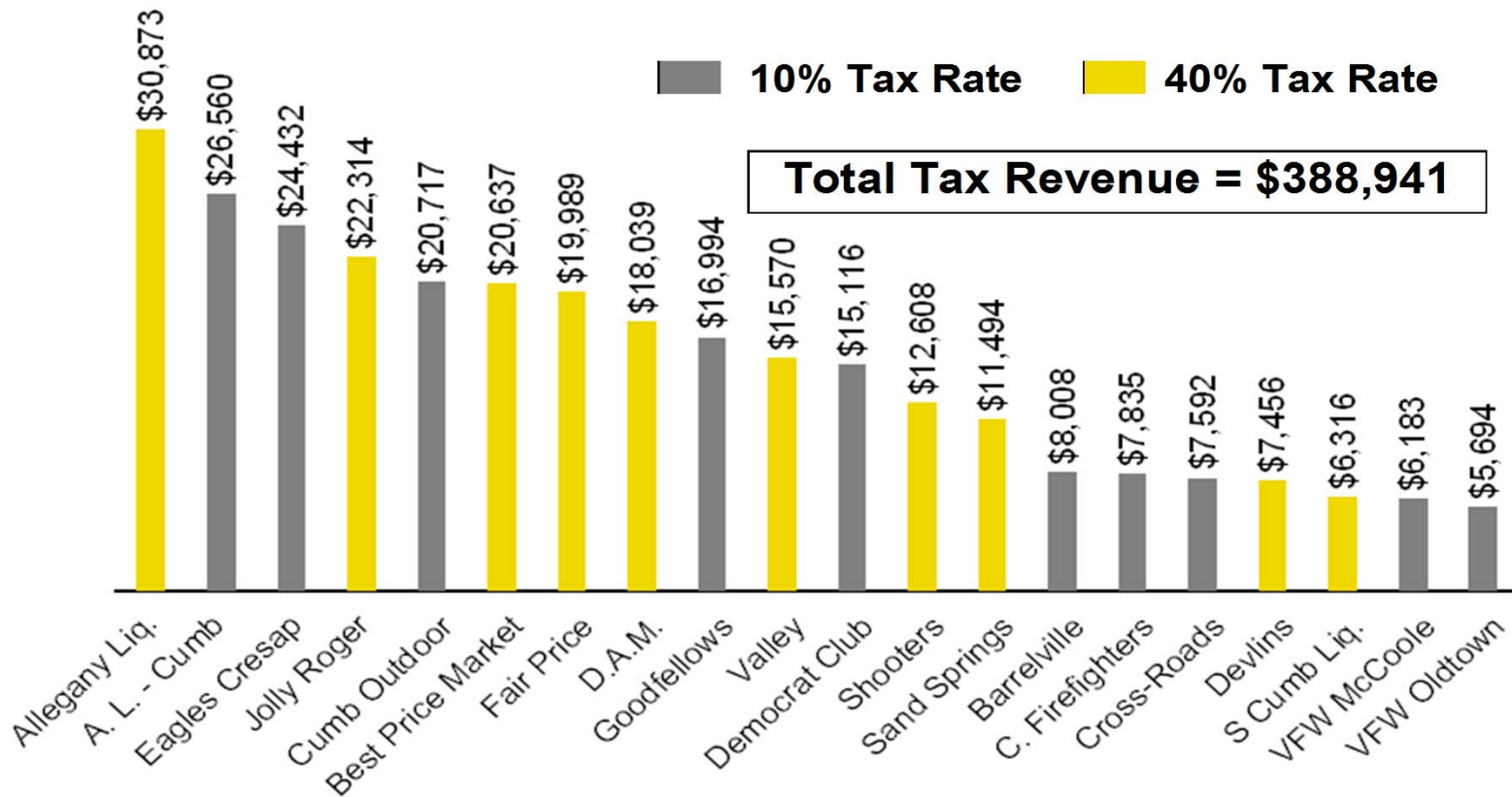
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2017



Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2017

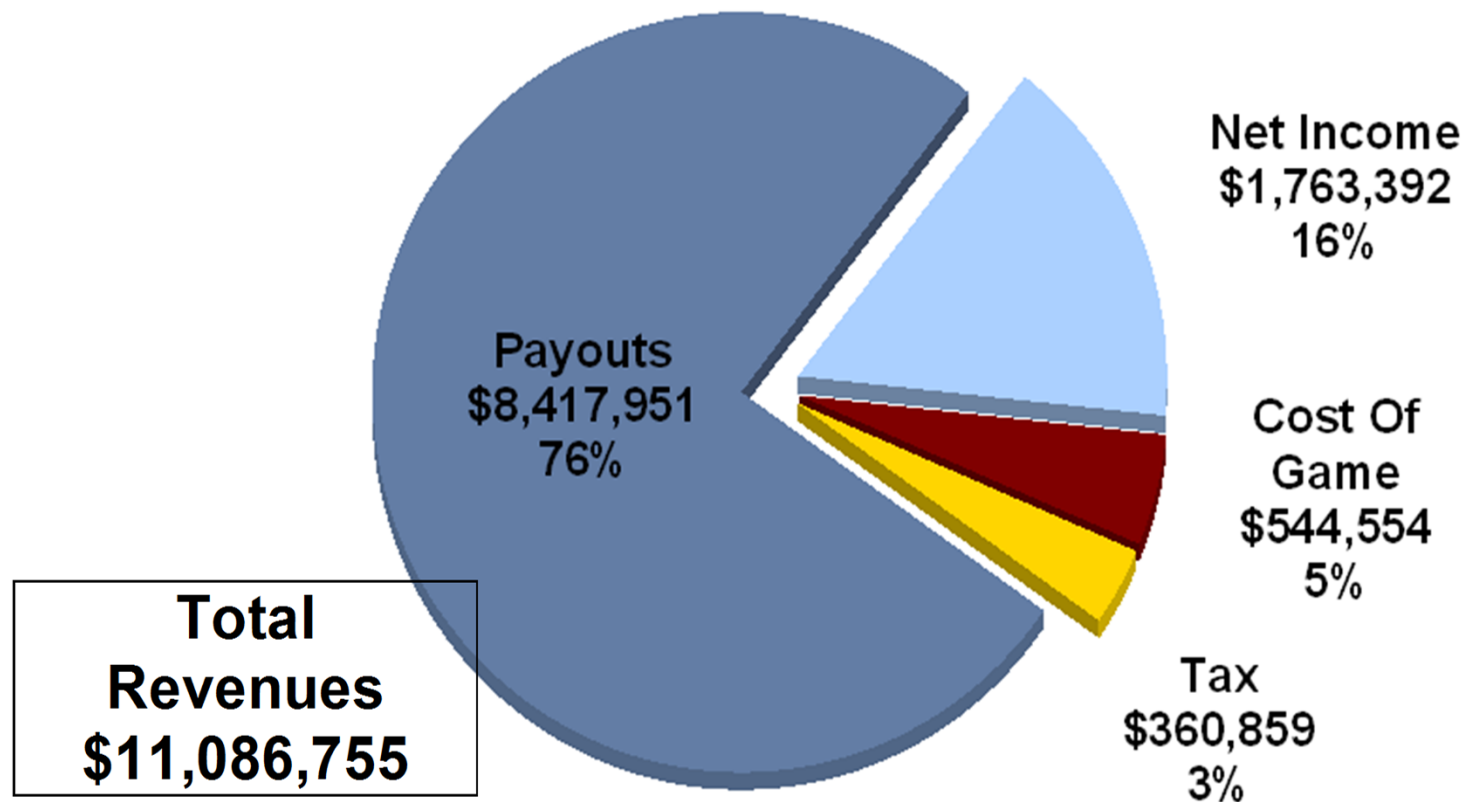


Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2017



Distribution of Operator Gaming Revenues* Fiscal Year 2017

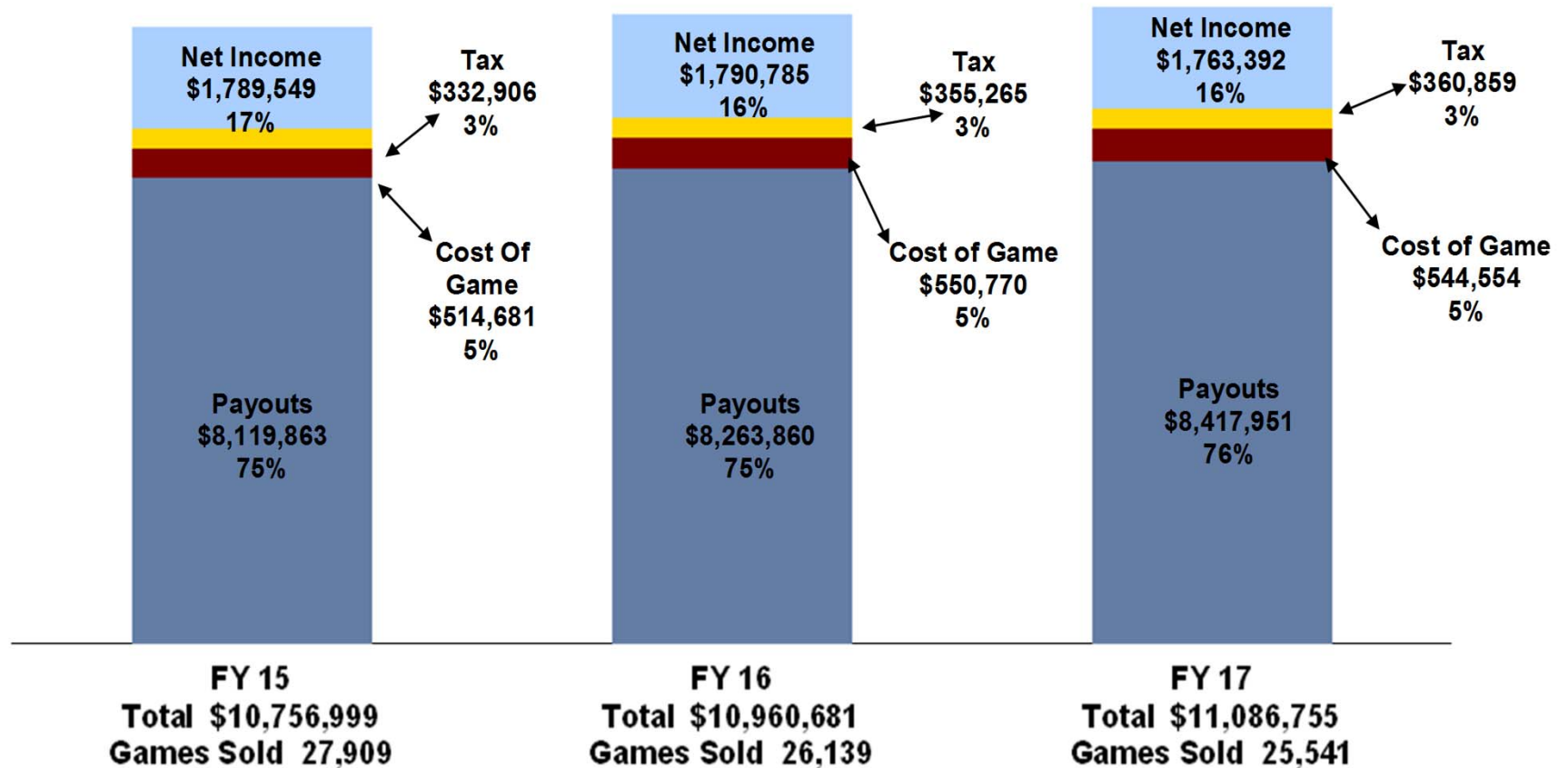
*Based on games started during fiscal year.



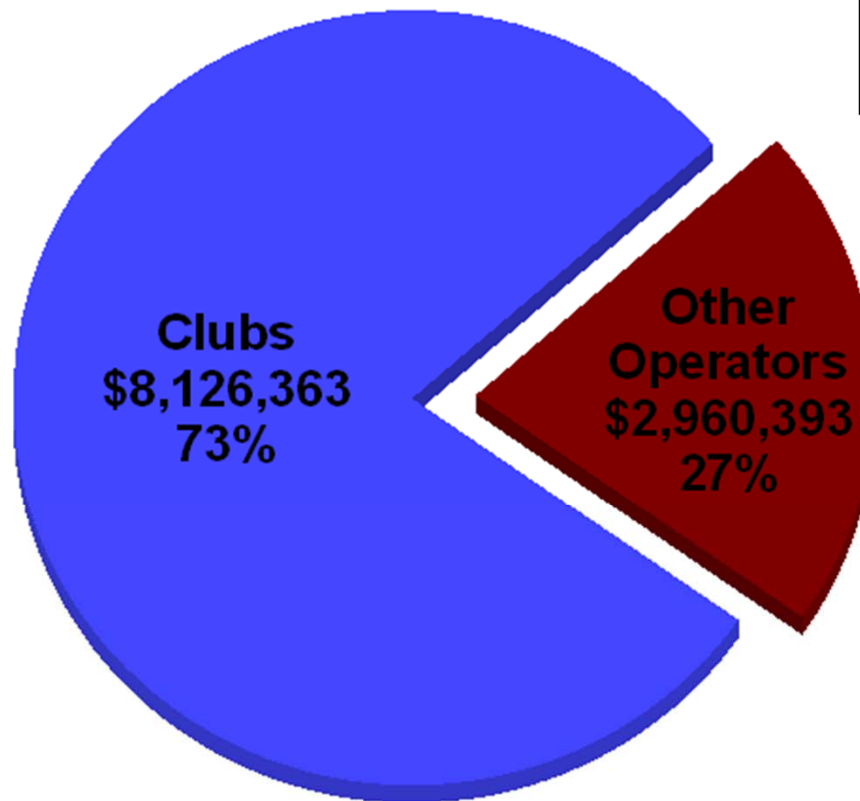
Distribution of Operator Gaming Revenues*

Fiscal Years 2015 - 2017

*Based on games started during fiscal year.



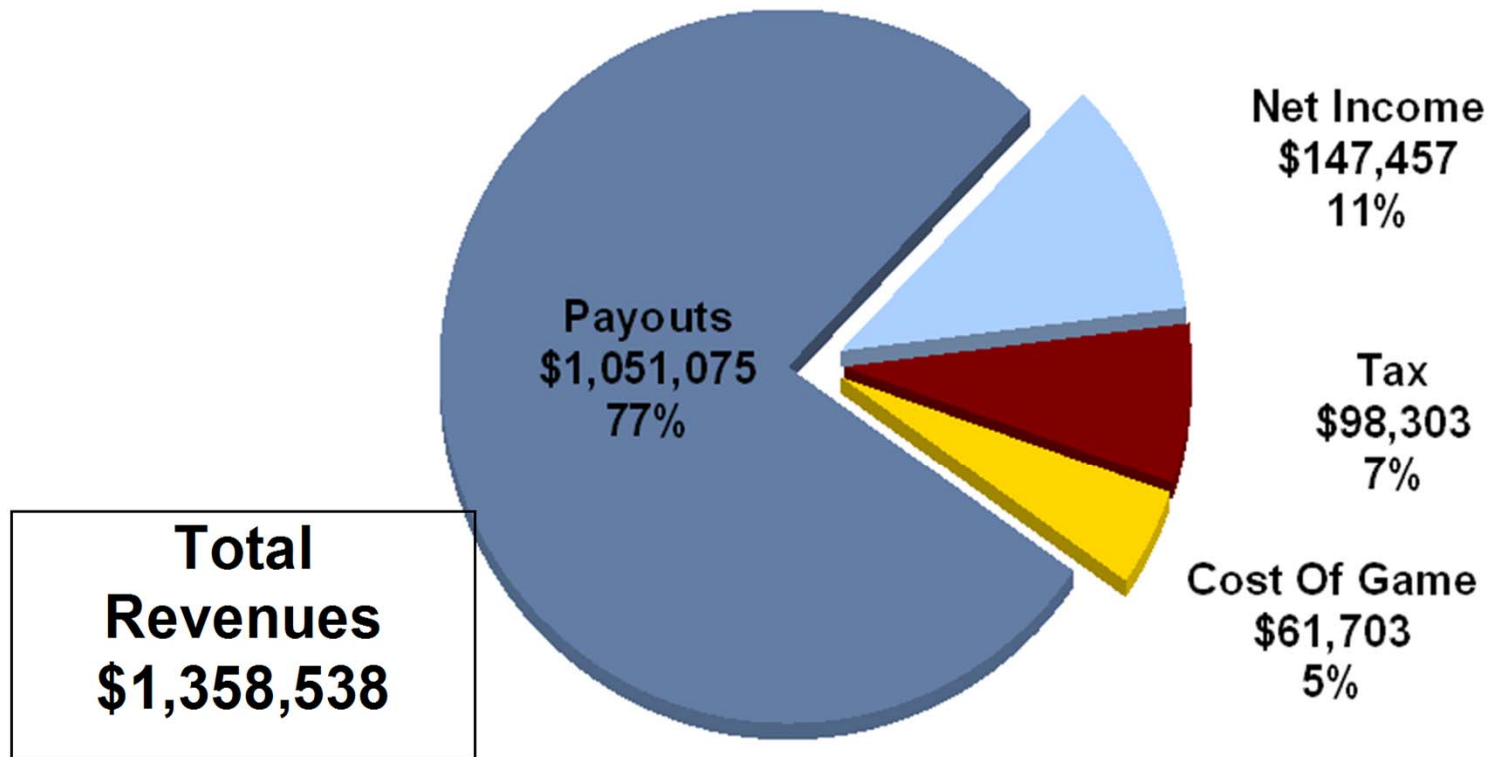
**Allegheny County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2017**



**Total =
\$11,086,755**

Distribution of Tavern Revenues* Fiscal Year 2017

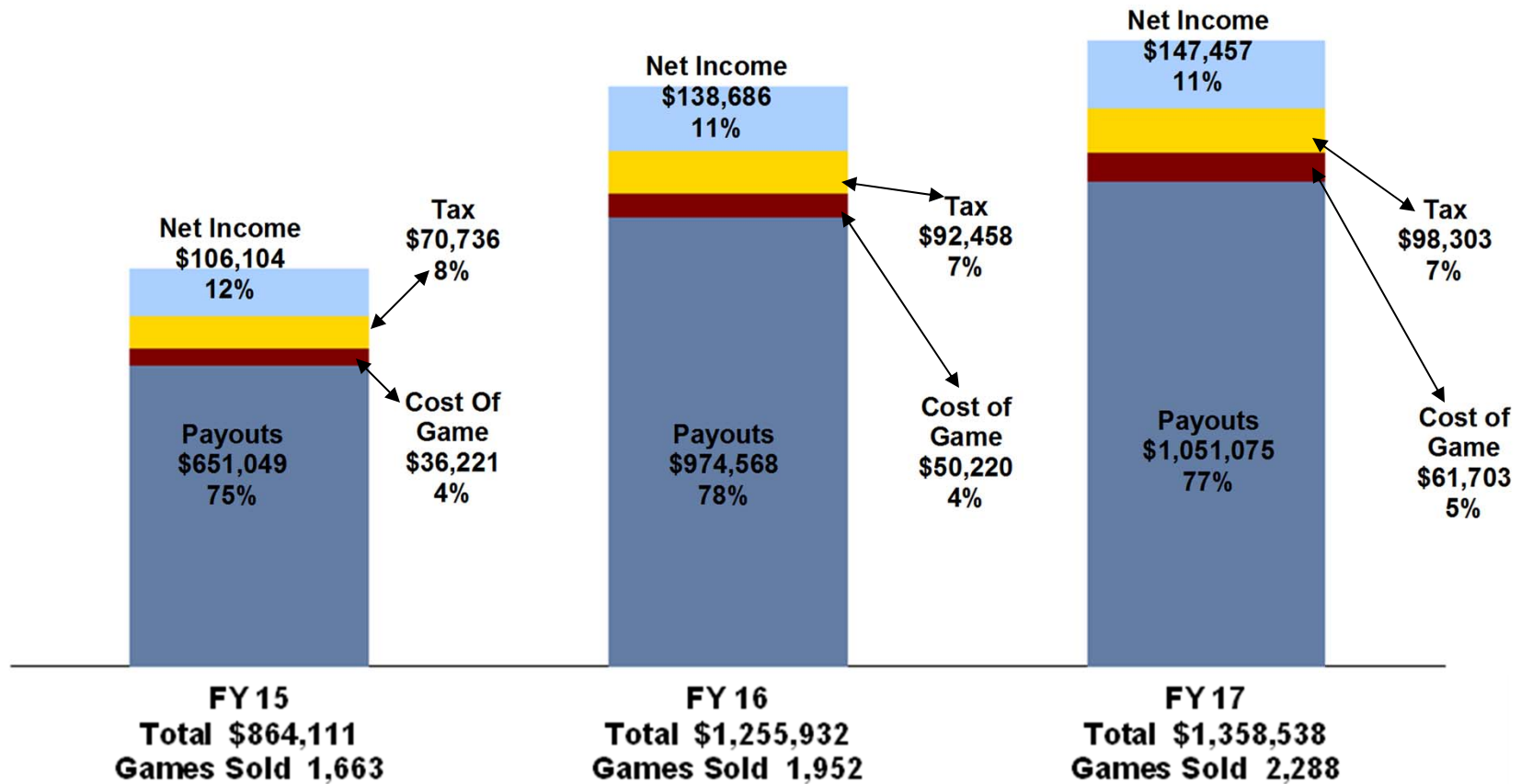
*Based on games started during fiscal year.



Distribution of Tavern Gaming Revenues*

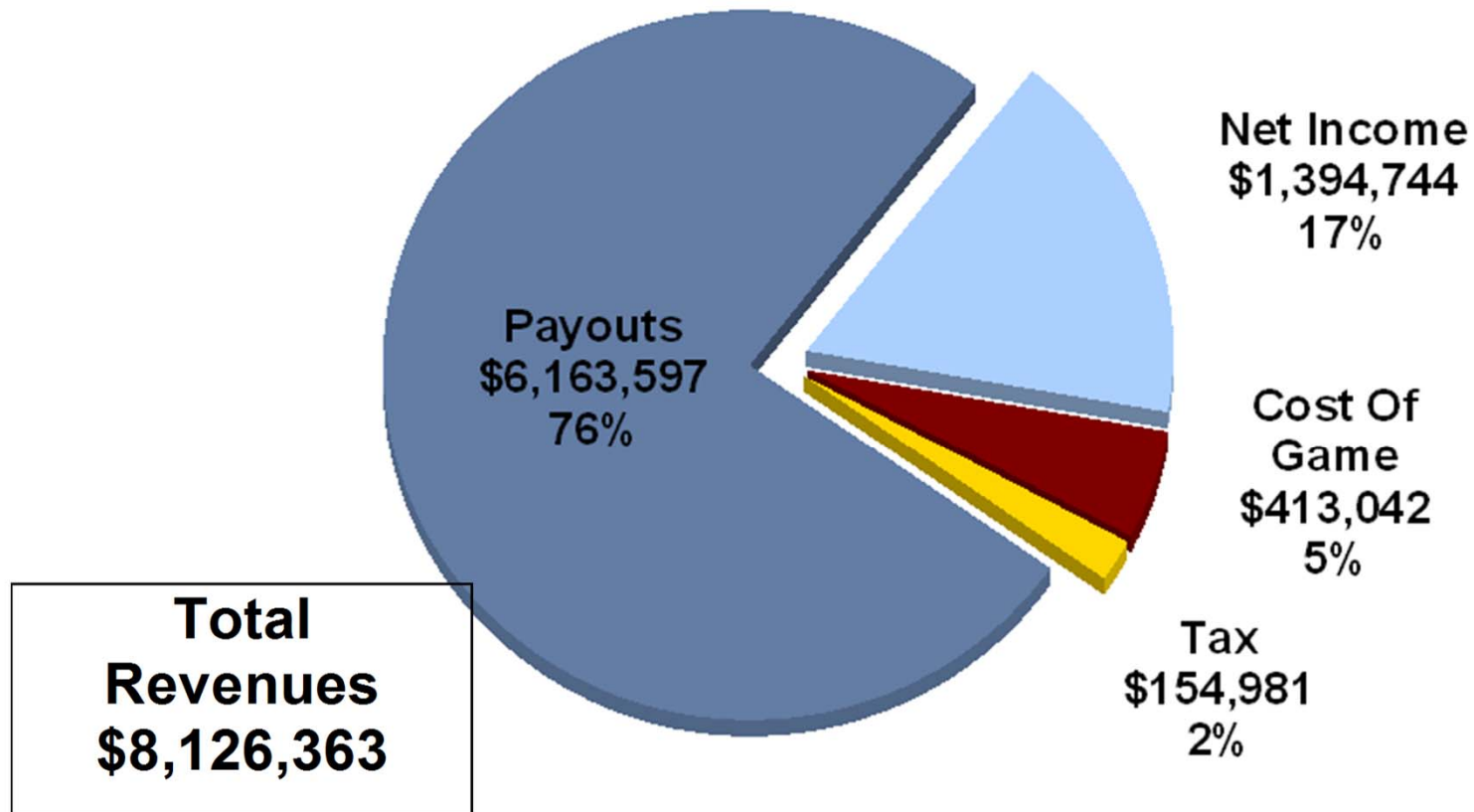
Fiscal Years 2015 - 2017

*Based on games started during fiscal year.



Distribution of Club Revenues* Fiscal Year 2017

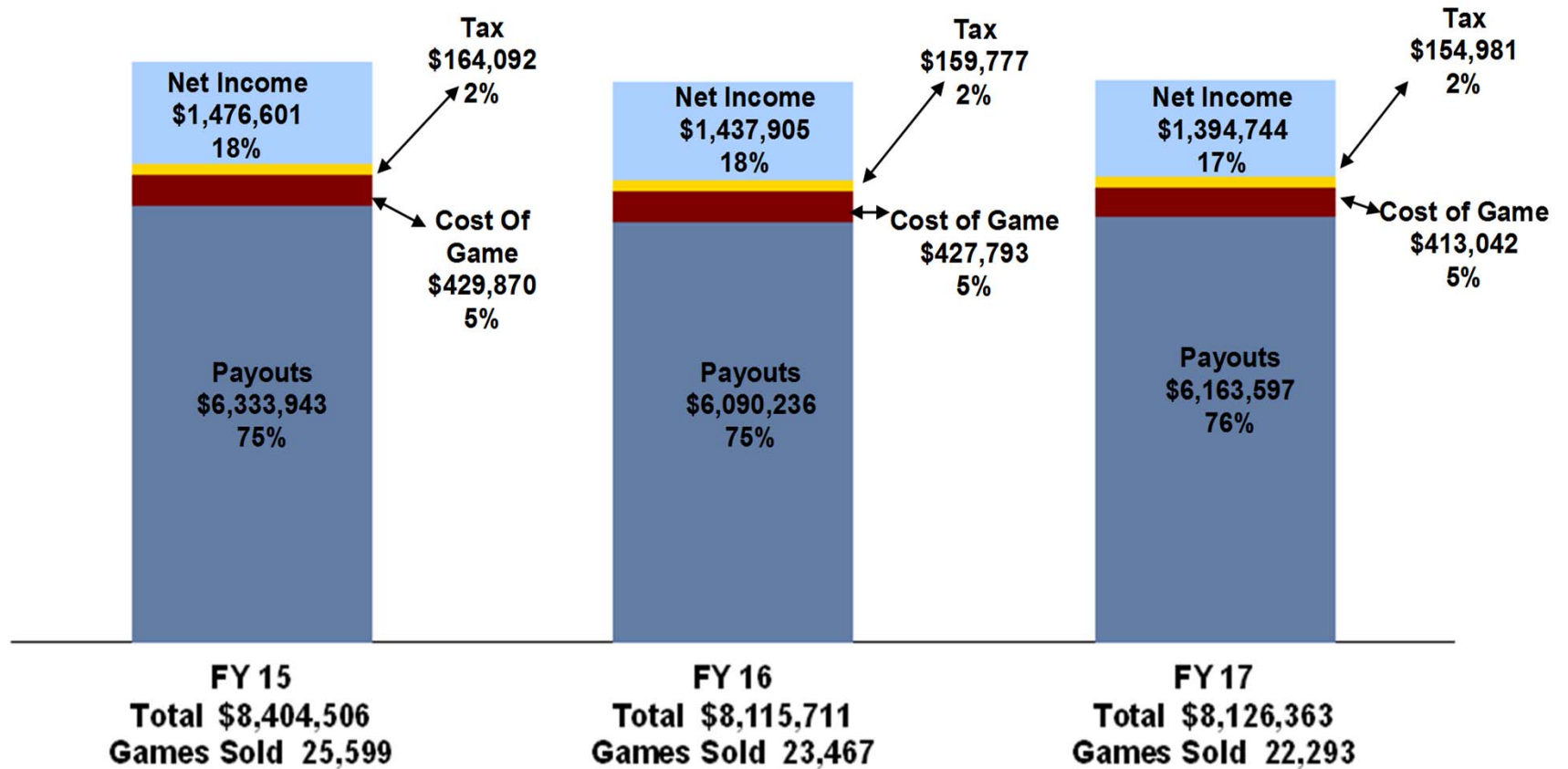
*Based on games started during fiscal year.



Distribution of Club Gaming Revenues*

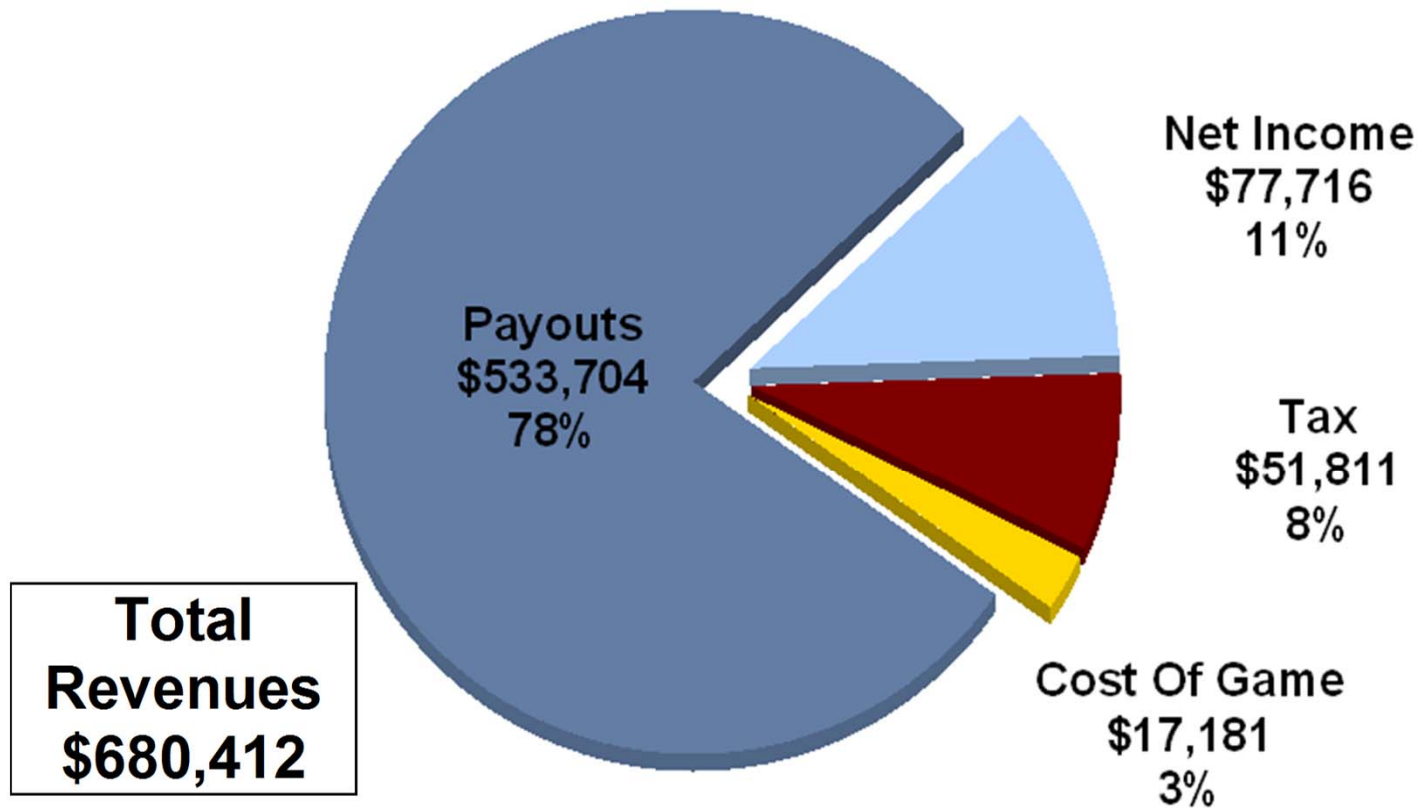
Fiscal Years 2015 - 2017

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2017

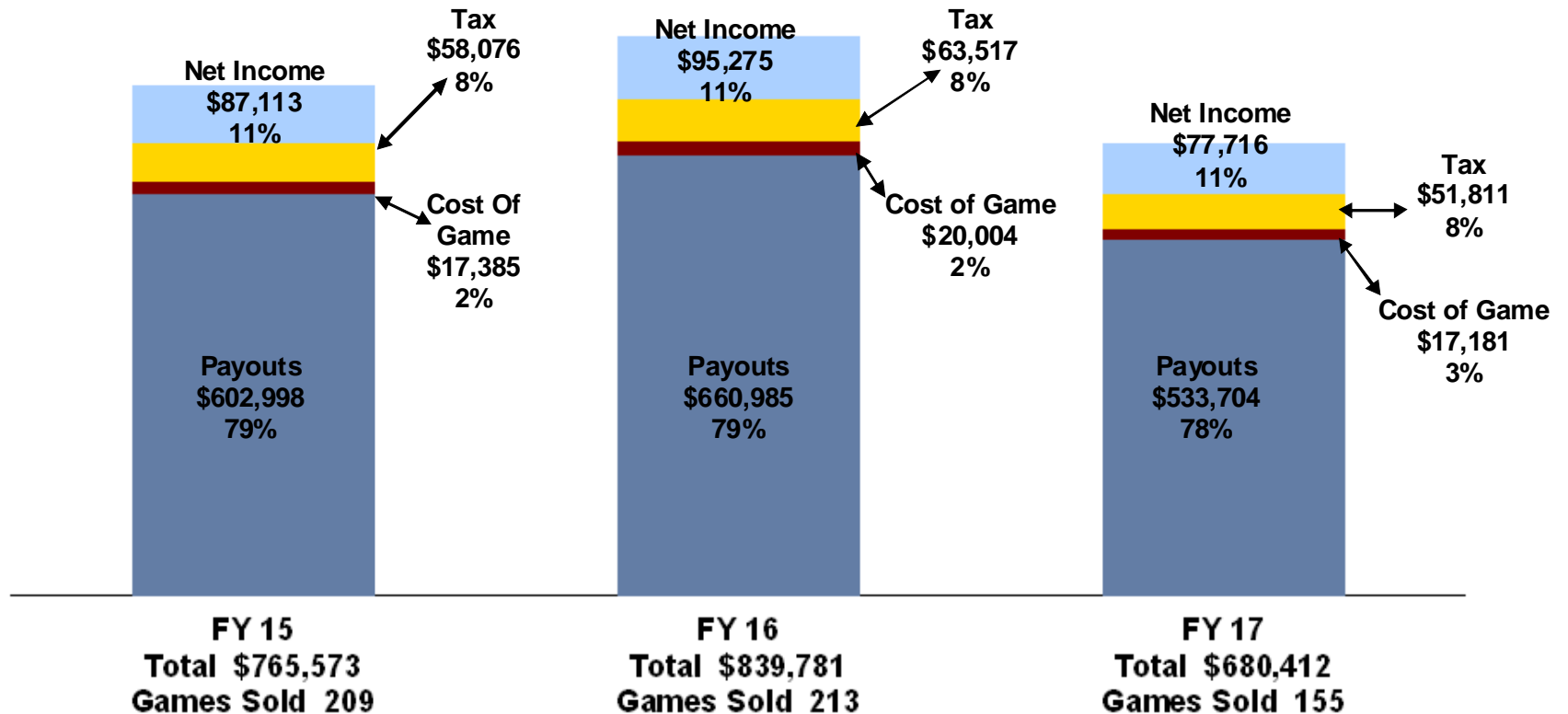
*Based on games started during fiscal year.



Distribution of Liquor Store Revenues*

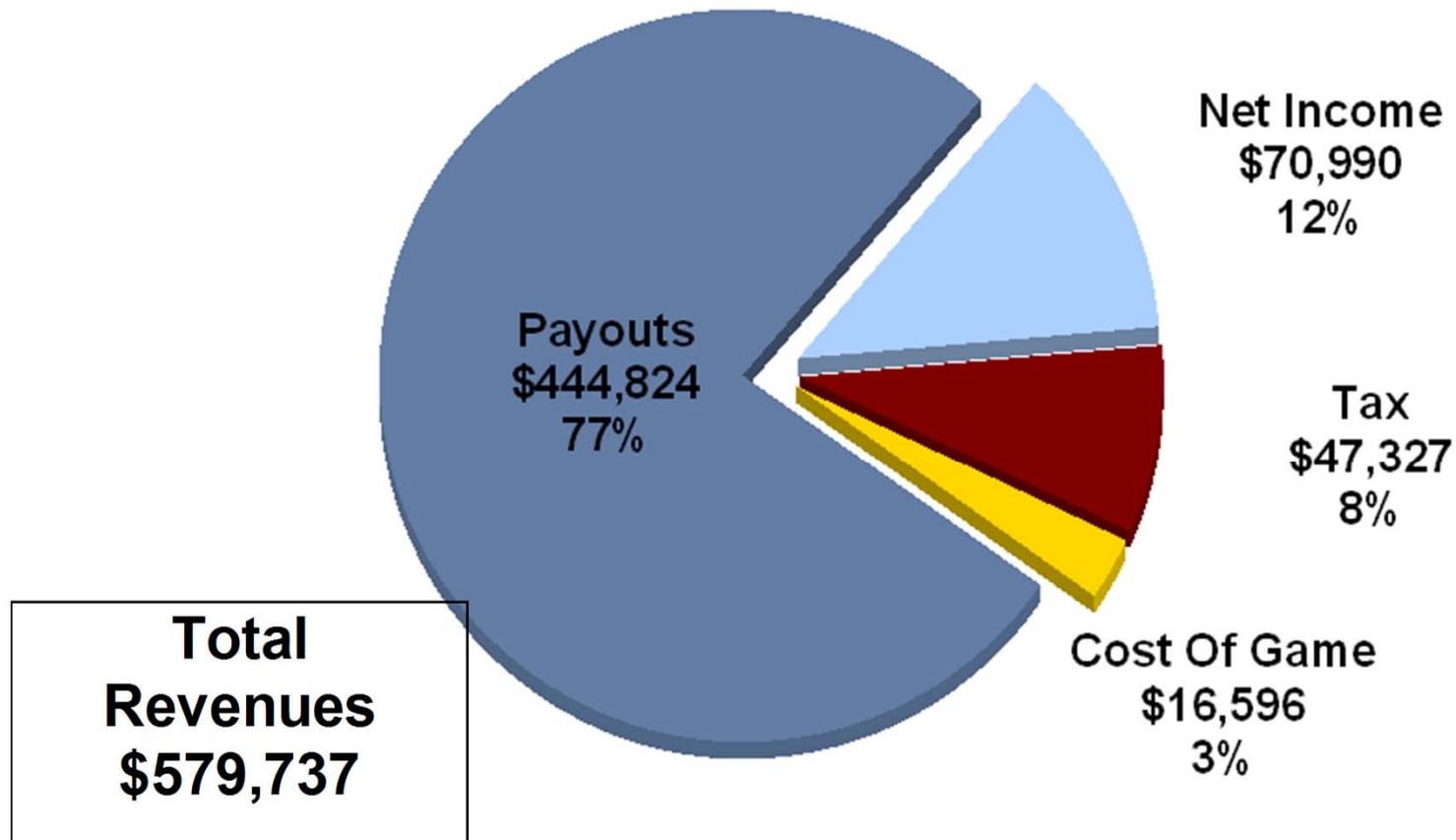
Fiscal Years 2015 - 2017

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2017

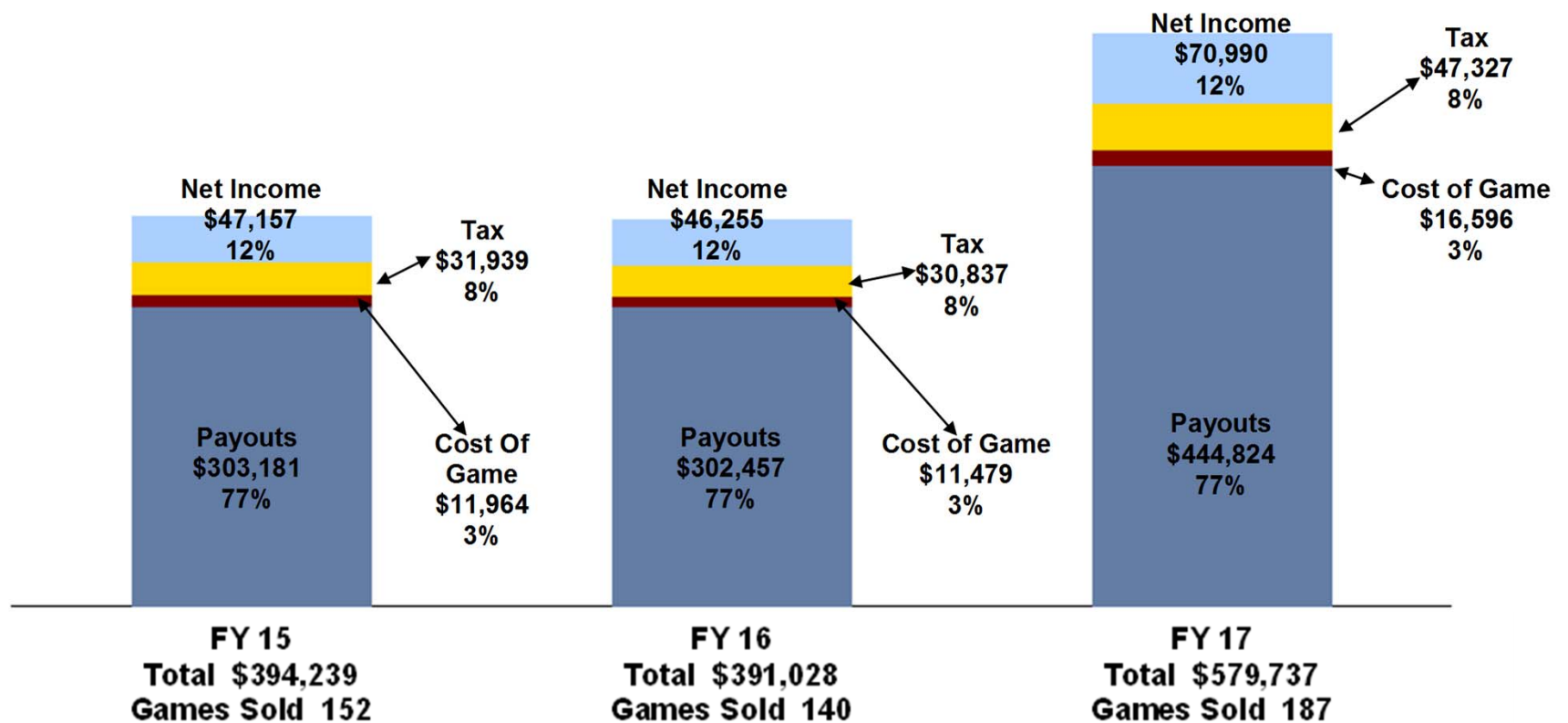
*Based on games started during fiscal year.



Distribution of Convenience Store Revenues*

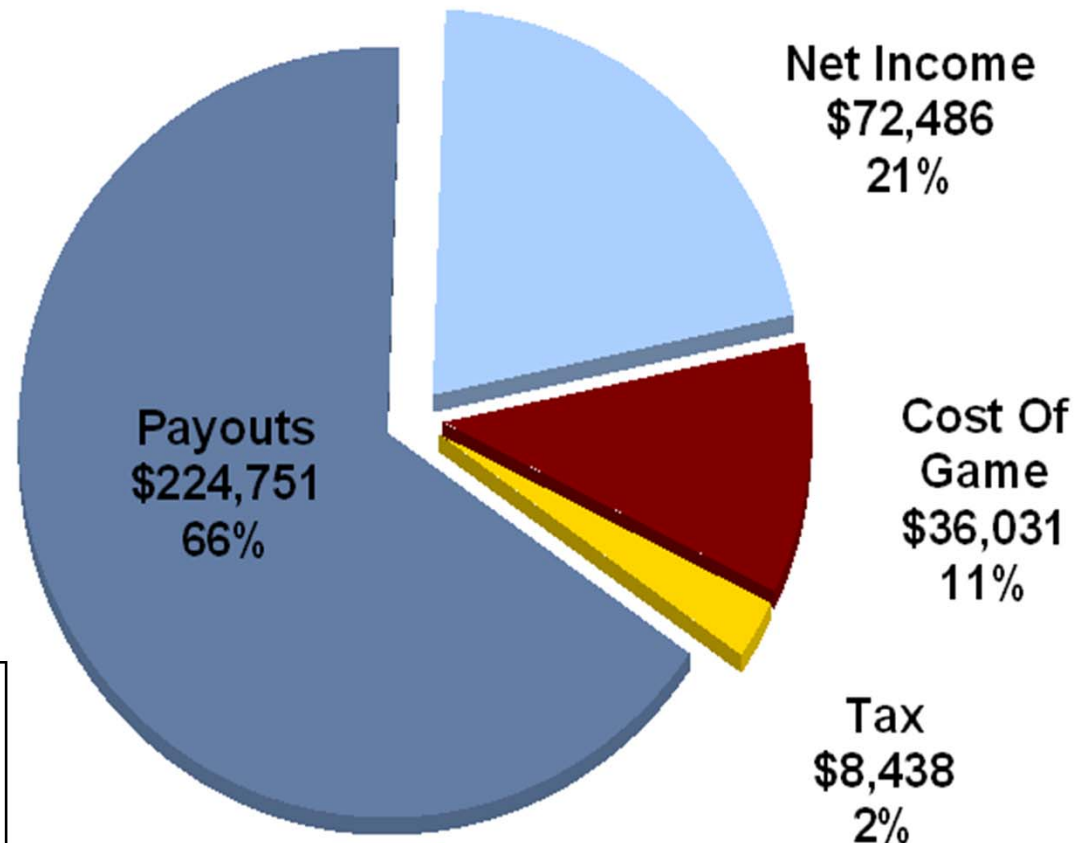
Fiscal Years 2015 - 2017

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Year 2017

*Based on games started during fiscal year.

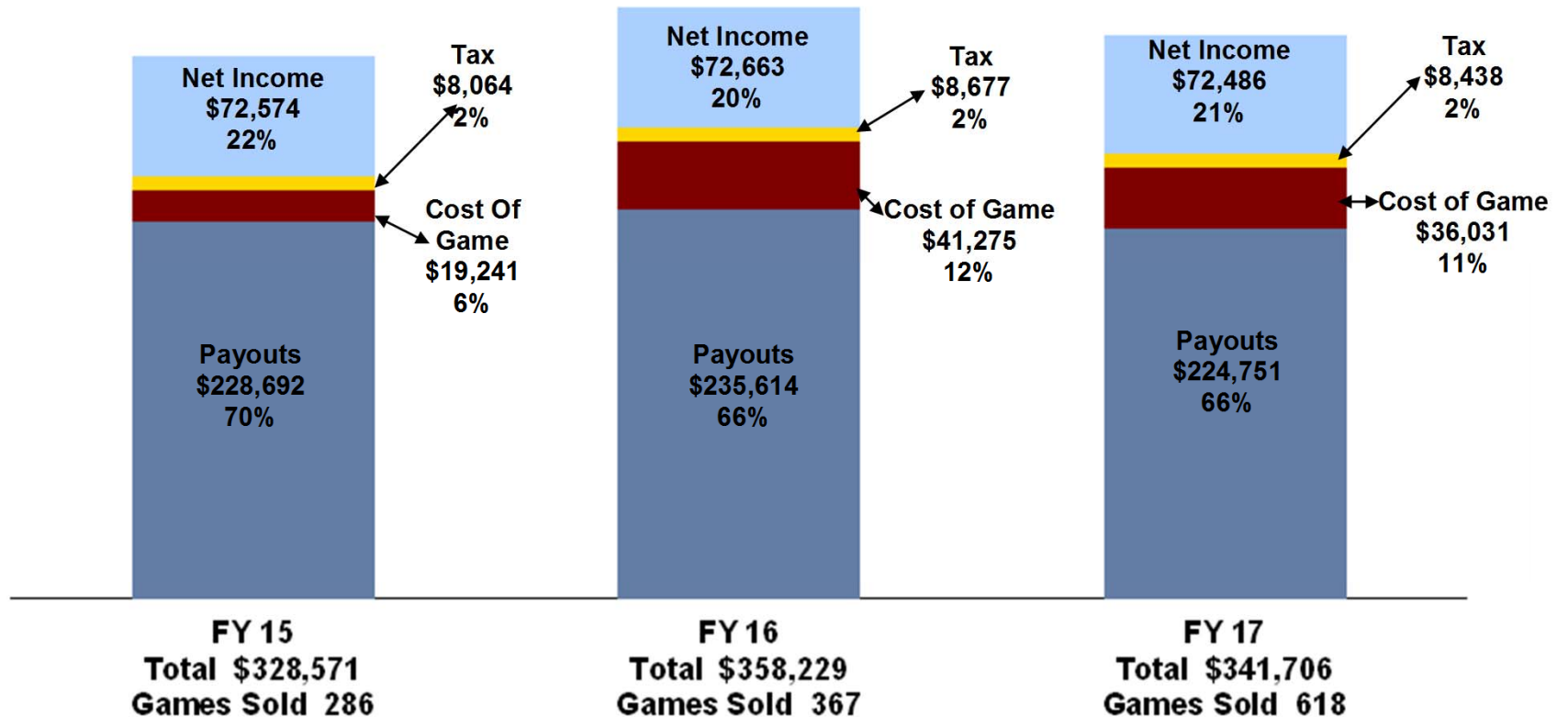


**Total
Revenues
\$341,706**

Distribution of Temporary Operator Revenues*

Fiscal Years 2015 - 2017

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2014 - 2017

	<u>FY 2015</u>	<u>FY 2016</u>	<u>FY 2017</u>
Inspections	701	603	644
Number of Operators	61	57	60
Each Operator Inspected	11.5	10.6	10.7
Each Operator Inspected Monthly	1.0	0.9	0.9

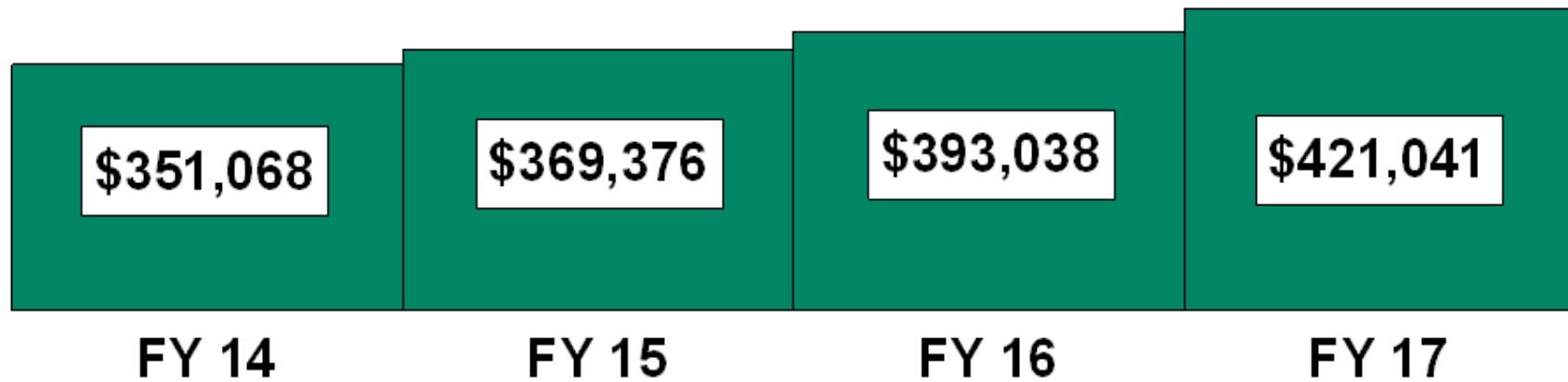
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area in the same day except in Cumberland. Cumberland has approximately 34% of the operators.

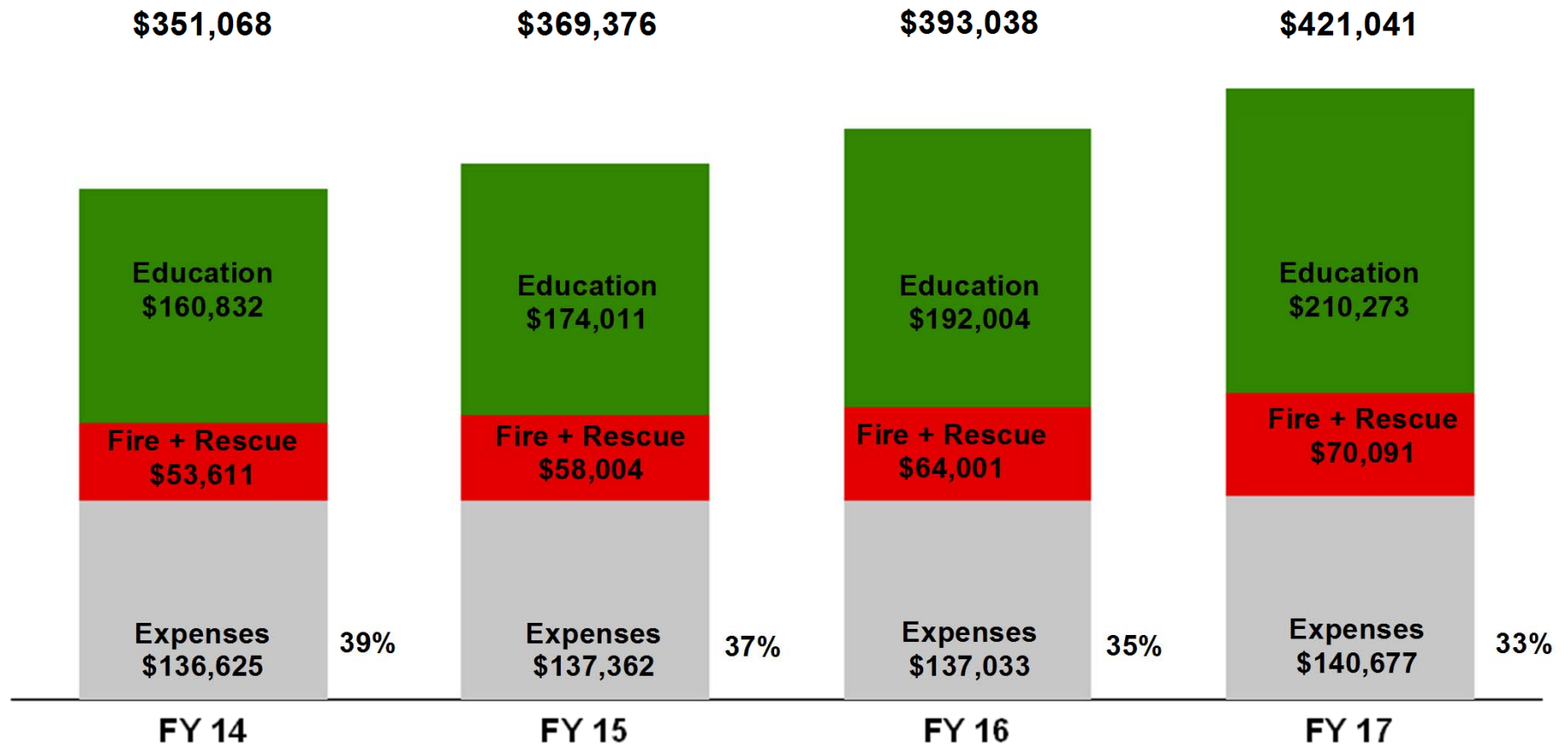
Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspections. Random inspections insure no one operator expects an inspection on any fixed schedule.

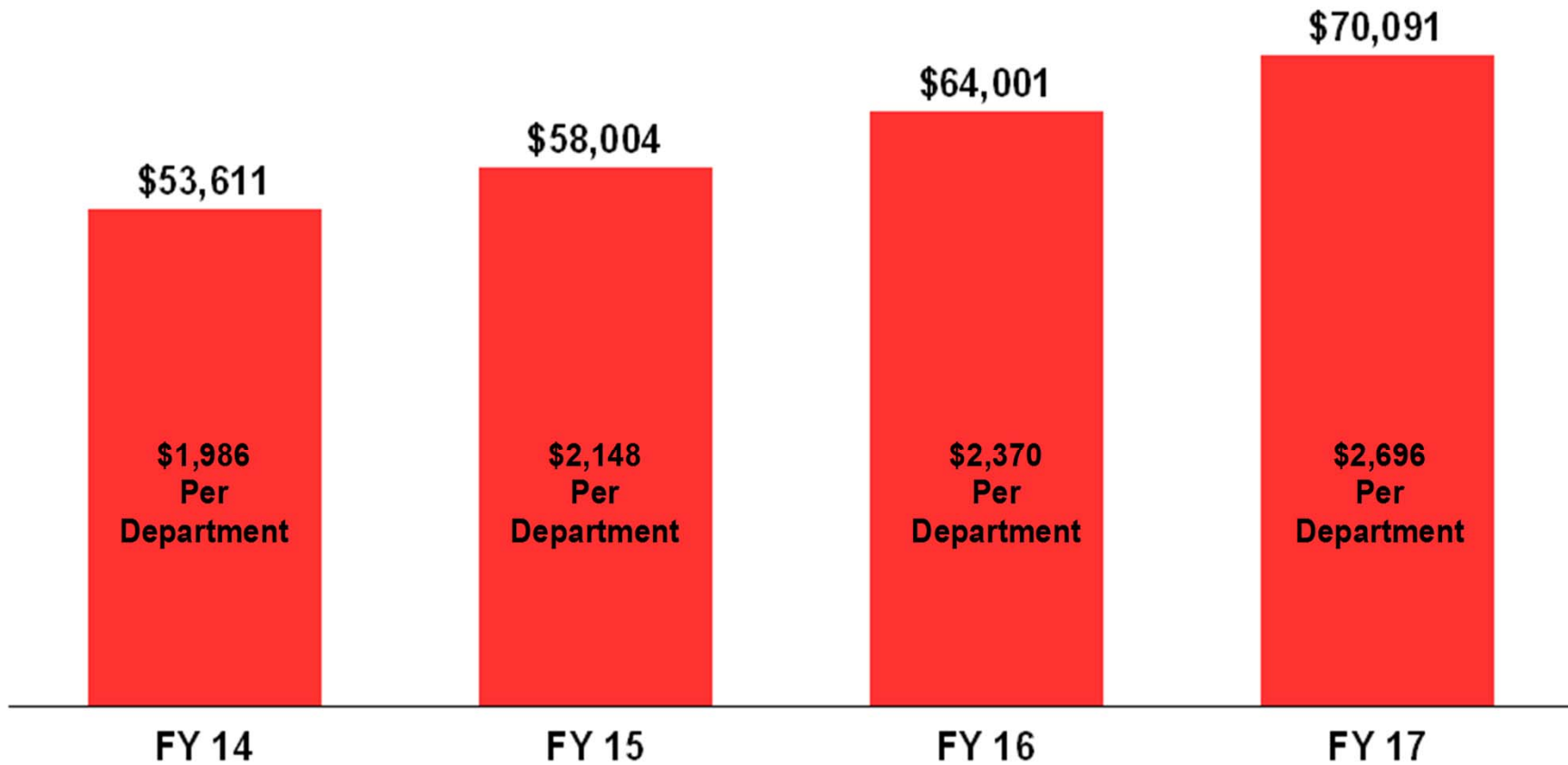
**Allegany County Paper Gaming Fund Revenues
Fiscal Years 2014 - 2017**



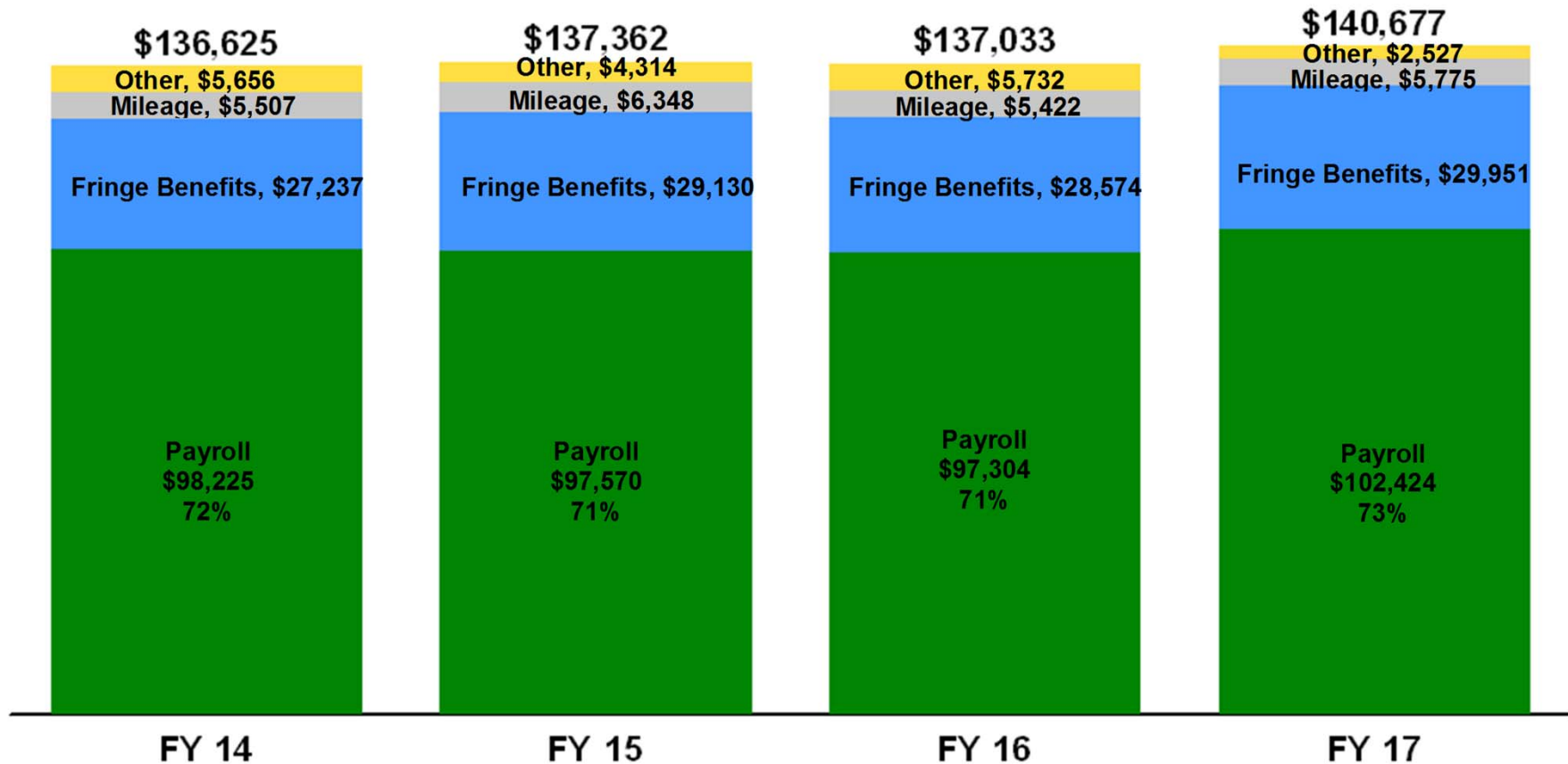
Allegany County Paper Gaming Fund Distribution Fiscal Years 2014 - 2017



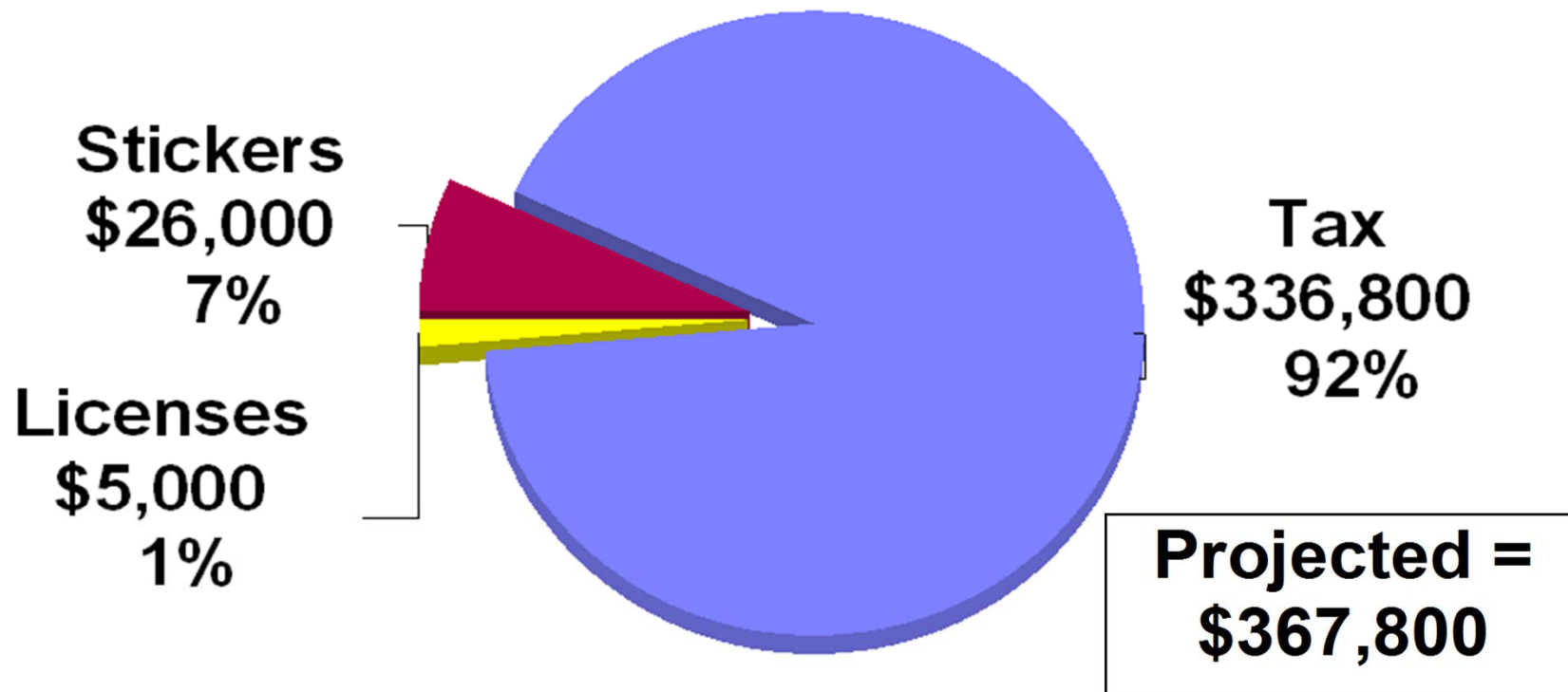
Fire Allocations From The Paper Gaming Fund Fiscal Years 2014 - 2017



Expenses For Allegany County Gaming Office Fiscal Years 2014 - 2017



Projected Allegany County Gaming Fund Revenues Fiscal Year 2018



Projected Expenses For Allegany County Gaming Office Fiscal Year 2018

\$155,291

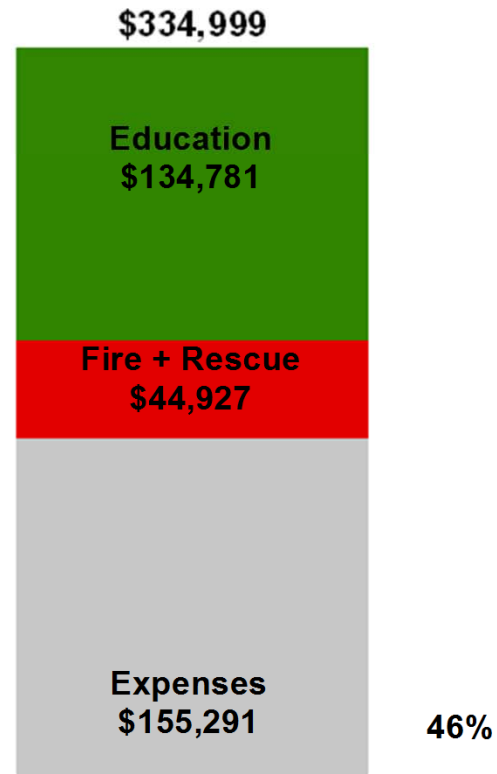
Other, \$12,185 8%

Mileage, \$7,250 5%

**Fringe Benefits,
\$31,479
20%**

**Payroll
\$104,377
67%**

Projected Allegany County Gaming Fund Distribution - Fiscal Year 2018



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org