

ALLEGANY COUNTY GAMING

2016



Fiscal Year 2016 Summary



October 2016
Gerald M. Joy
Gaming Administrator

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2016

History

The Allegany County Gaming Office was created in 2003 as a self support unit responsible to the Finance Office of the Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from the proceeds for allocation to Education and Fire Units.

Fiscal Year 2016

This presentation only depicts revenues and trends for the past three years. Budget revenues projections for this fiscal year were:

Projections:

Gaming Taxes:	\$300,000
Tax Stickers	\$ 26,000
Wholesaler Lic.	\$ 5,000
Totals	\$331,000

Actual:

Gaming Taxes:	\$362,038
Tax Stickers	\$ 26,000
Wholesaler Lic.	\$ 5,000
Totals	\$393,038

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2016

This report indicates an overall increase of total gaming revenues from last year of \$25,862 or an increase of 8% for a grand total of \$393,038

Convenience Store Operator Revenues down \$1,520.00 for a decrease of 5% ending with a total of \$31,617 for the year.

Club Revenues were down \$1,977 for a decrease of 1% ending with a total of \$163,067 for the year.

Liquor Store Revenues were up \$4,617 for a increase of 8% ending with a total of \$63,611 for the year.

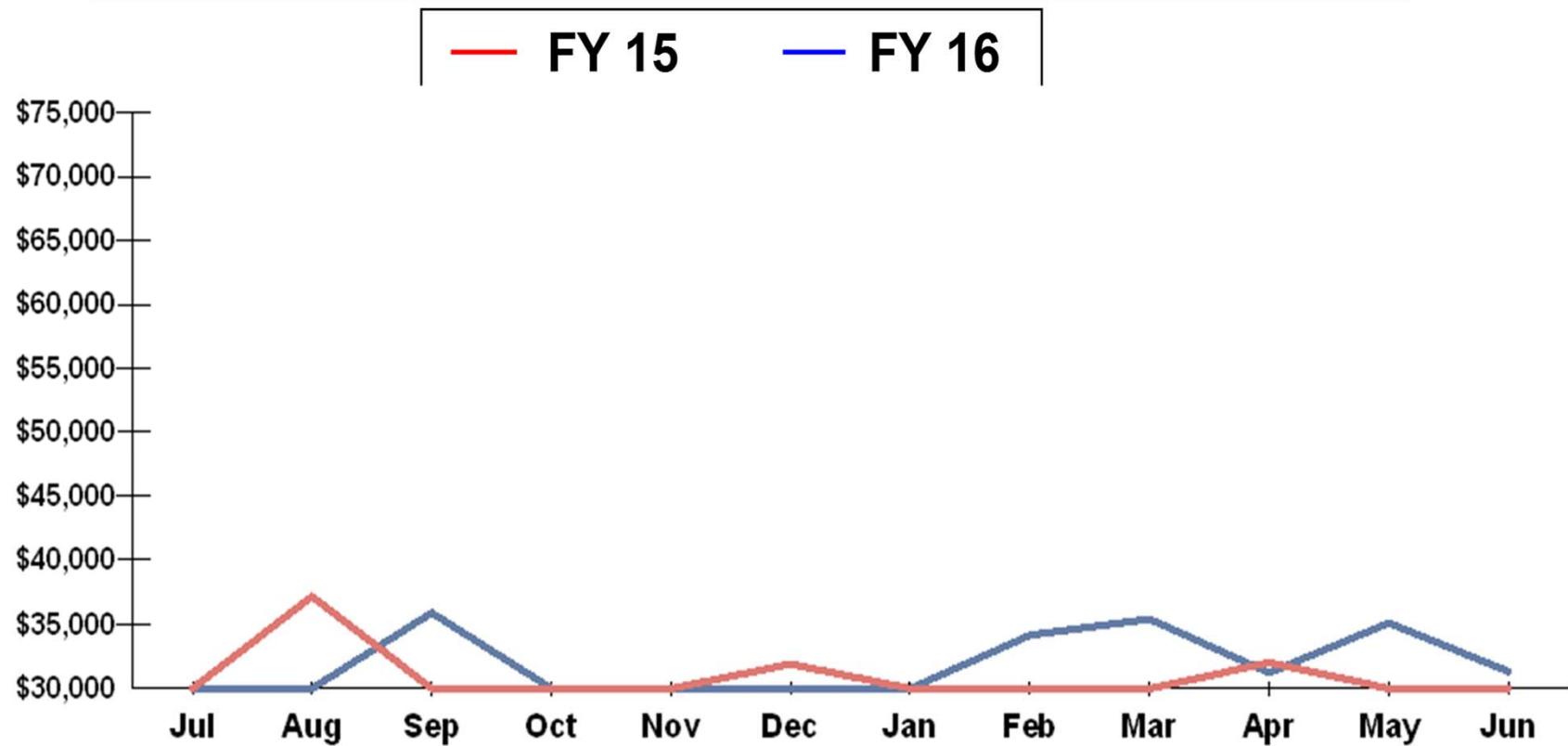
Tavern Revenues were up \$23,541 for an increase of 33% with a total of \$94,727 for the year.

Temporary Operator Revenues were up \$1,202 for a increase of 15% with a total of \$9,016 for the year.

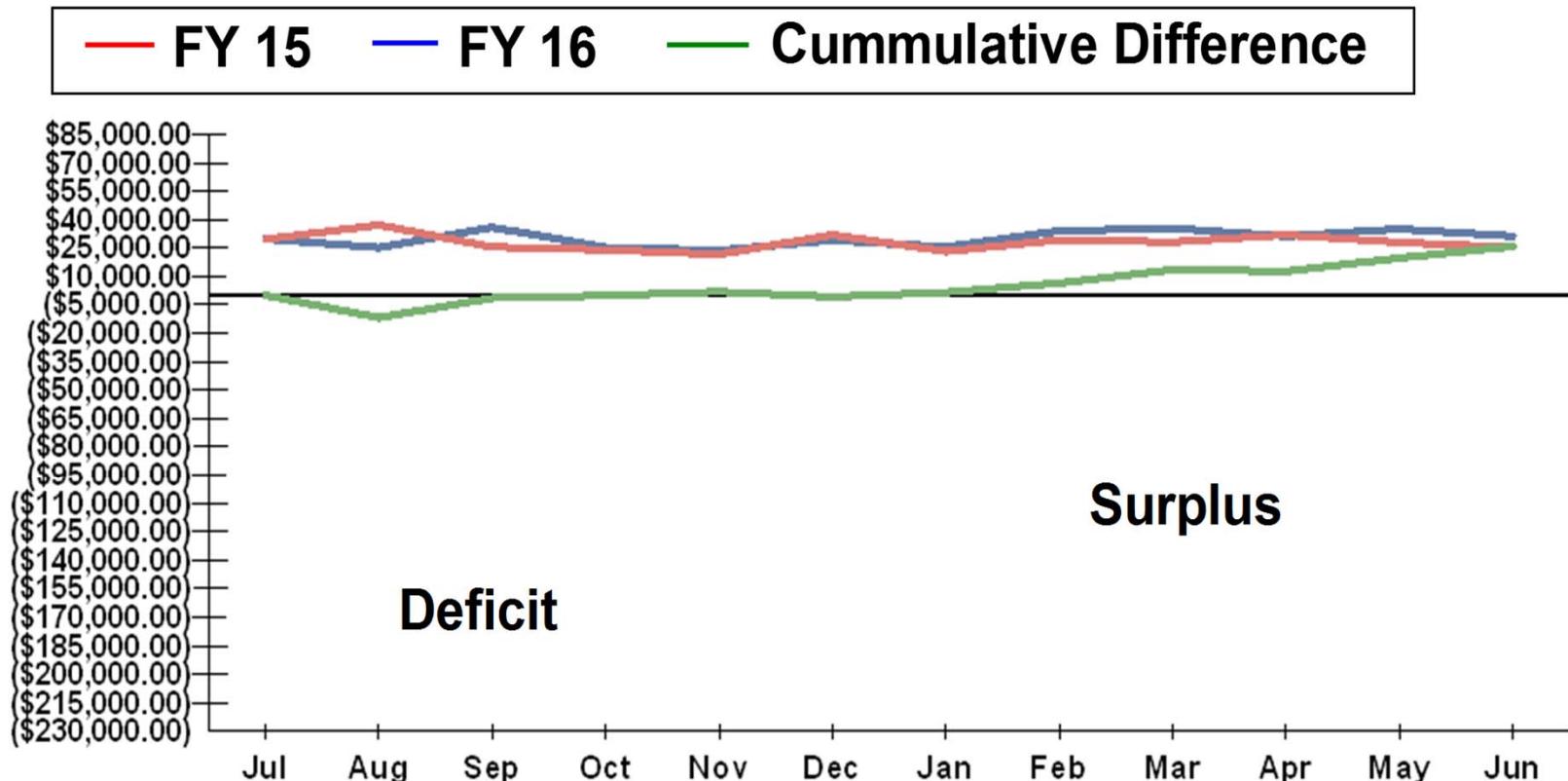
The Gaming Office operating expenses decreased by \$737 or .05% ending with a total of \$137,033 for the year.

Allocation for Education is \$192,004 for an increase of 10.3% and 26 Volunteer Fire Units will be allocated a shared sum of \$64,001.

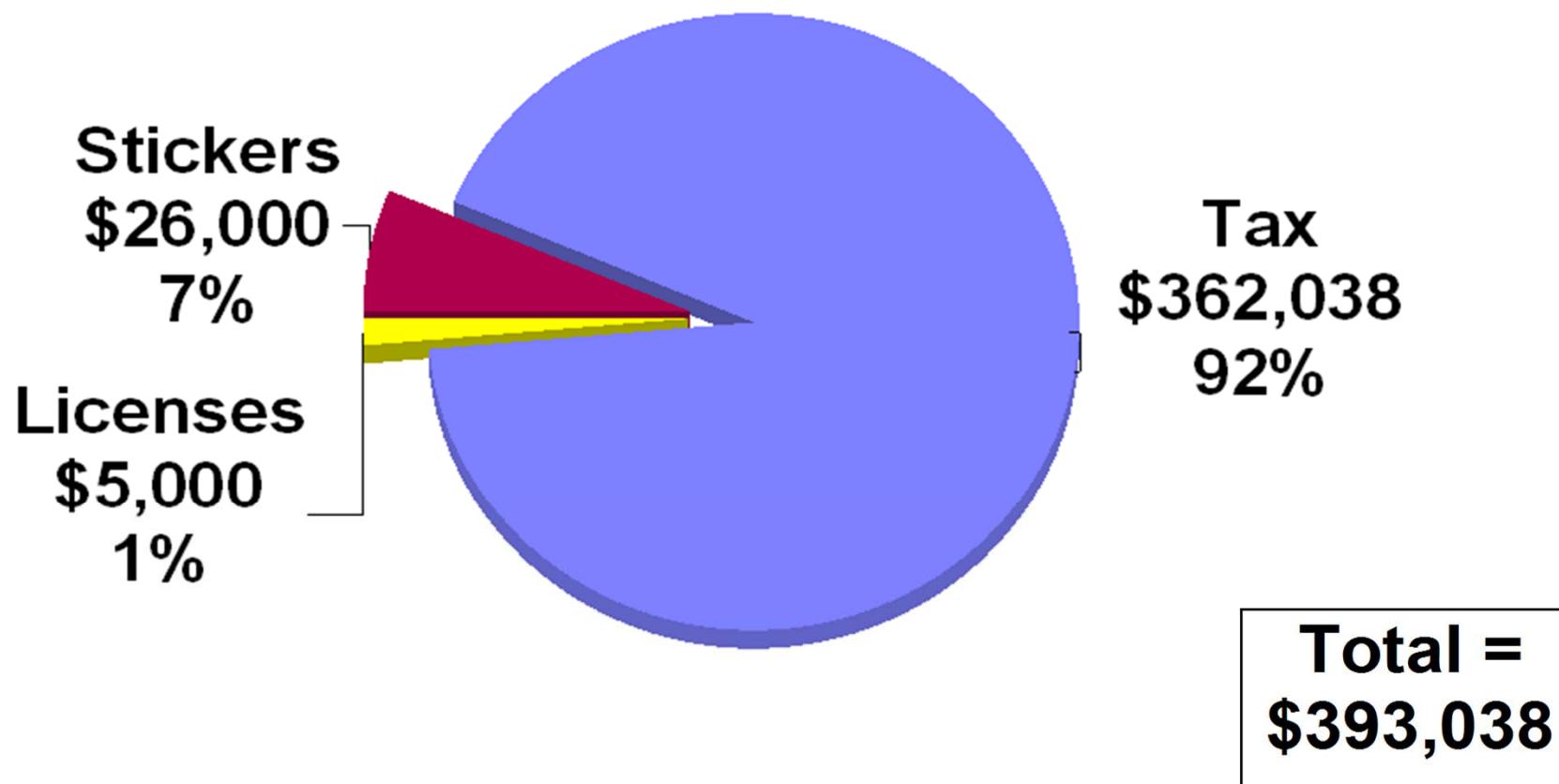
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 16 Versus FY 15



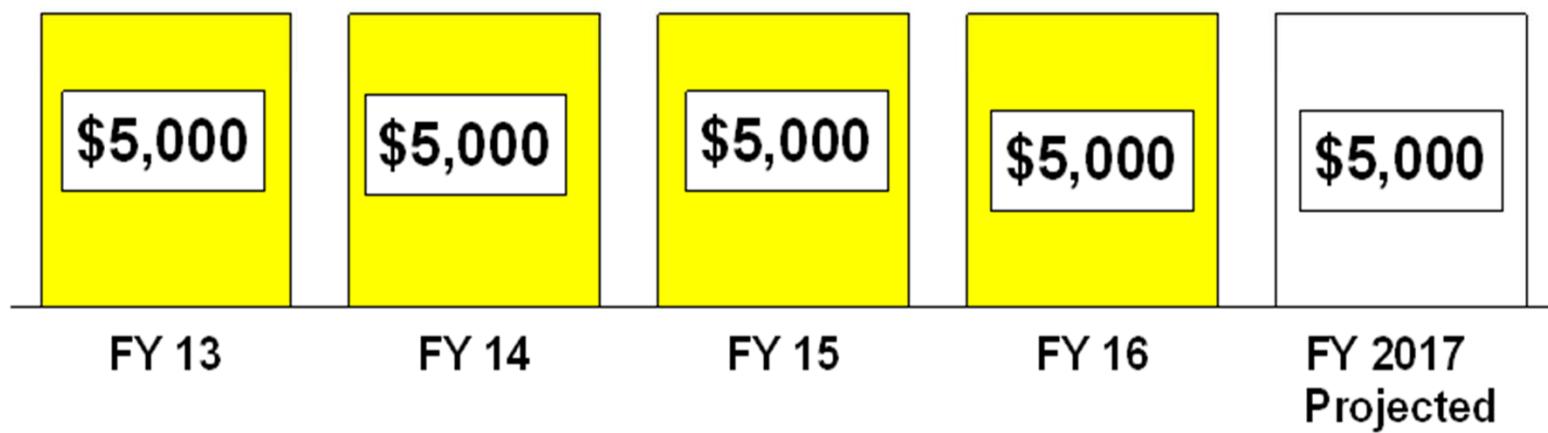
Allegany County Paper Gaming Fund Tax Revenues By Month - FY 16 Versus FY 15



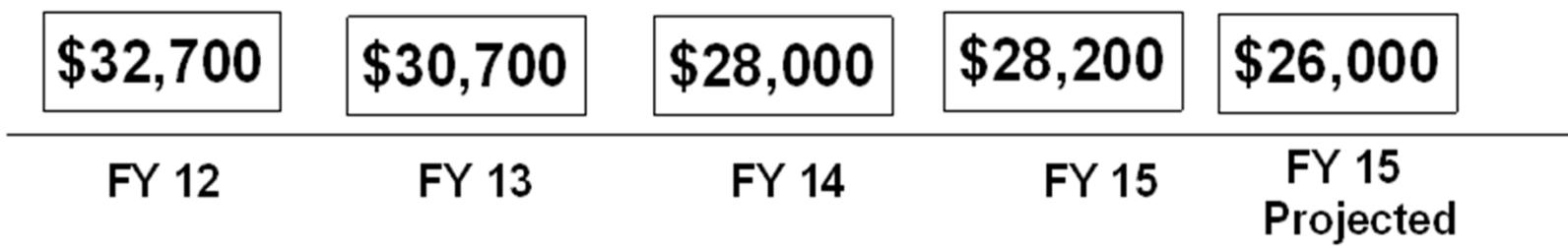
Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2016



Allegany County Paper Gaming Fund Wholesaler License Fee Revenues Fiscal Years 2013 - 2016



**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2012 - 2015**



Allegany County Paper Games

Distribution of Gaming Stickers - Fiscal Years 2013 - 2016

Stickers Sold To Wholesalers In Time Period				
FY 13	FY 14	FY 15	FY 16	FY 13-16
30,700	28,000	28,200	26,000	112,900

Attached To Taxable Games In Time Period				
FY 13	FY 14	FY 15	FY 16	FY 13-16
25,810	22,471	22,111	20,874	98,274

84.1% 80.3% 78.4% 80.3% 87.0%

Attached To Games Played In Time Period				
FY 13	FY 14	FY 15	FY 16	FY 13-16
25,850	22,843	22,796	20,415	105,564

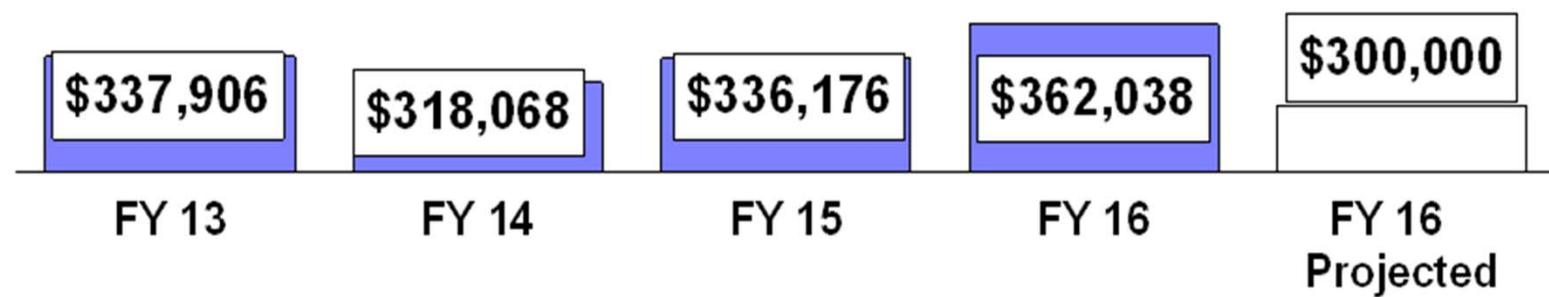
84.2% 81.6% 80.8% 78.5% 93.5%

Attached To Taxable Games And Played In Time Period				
FY 13	FY 14	FY 15	FY 16	FY 13-16
24,031	21,067	20,556	18,671	95,550

78.3% 75.2% 72.9% 71.8% 84.6%

788
Stickers
Have
Been
Voided

Allegany County Paper Gaming Fund Tax Revenues Fiscal Years 2013 - 2016



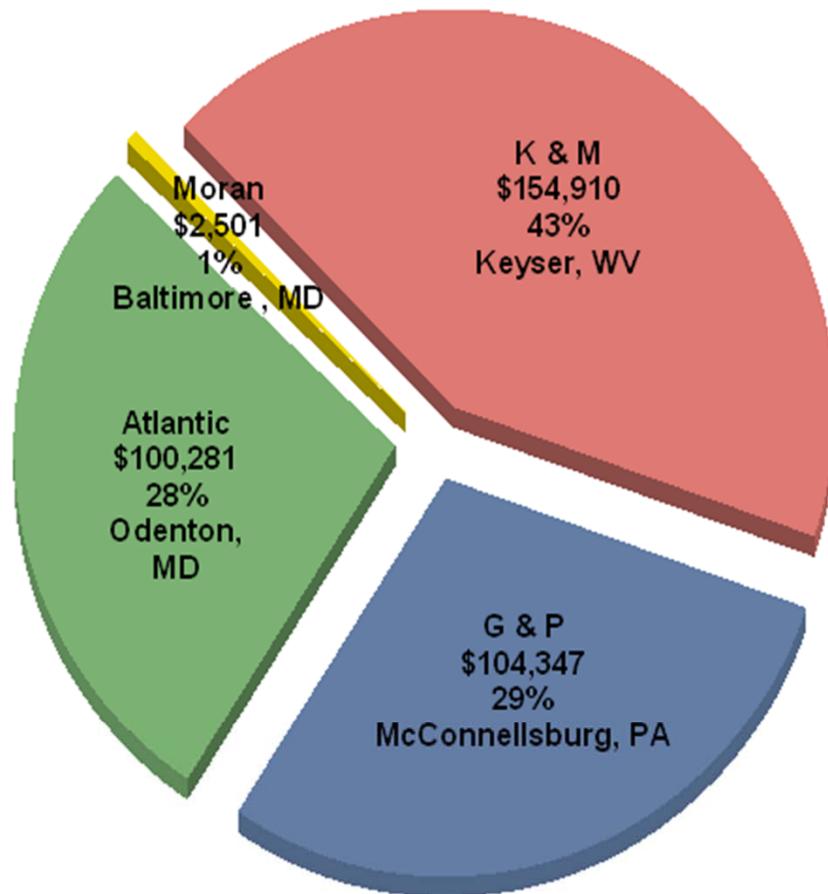
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2016

\$30,170
Monthly
Average

Total = \$362,038

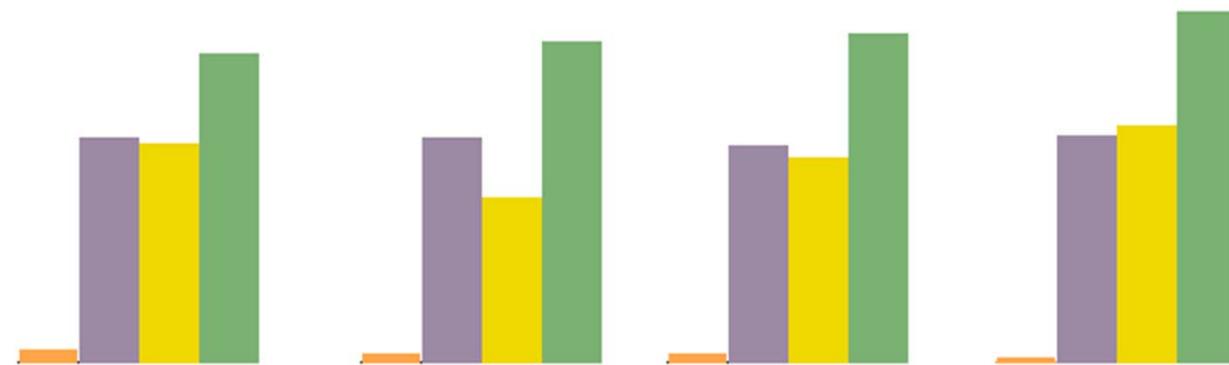


Allegany County Paper Gaming Wholesaler Fiscal Year 2016



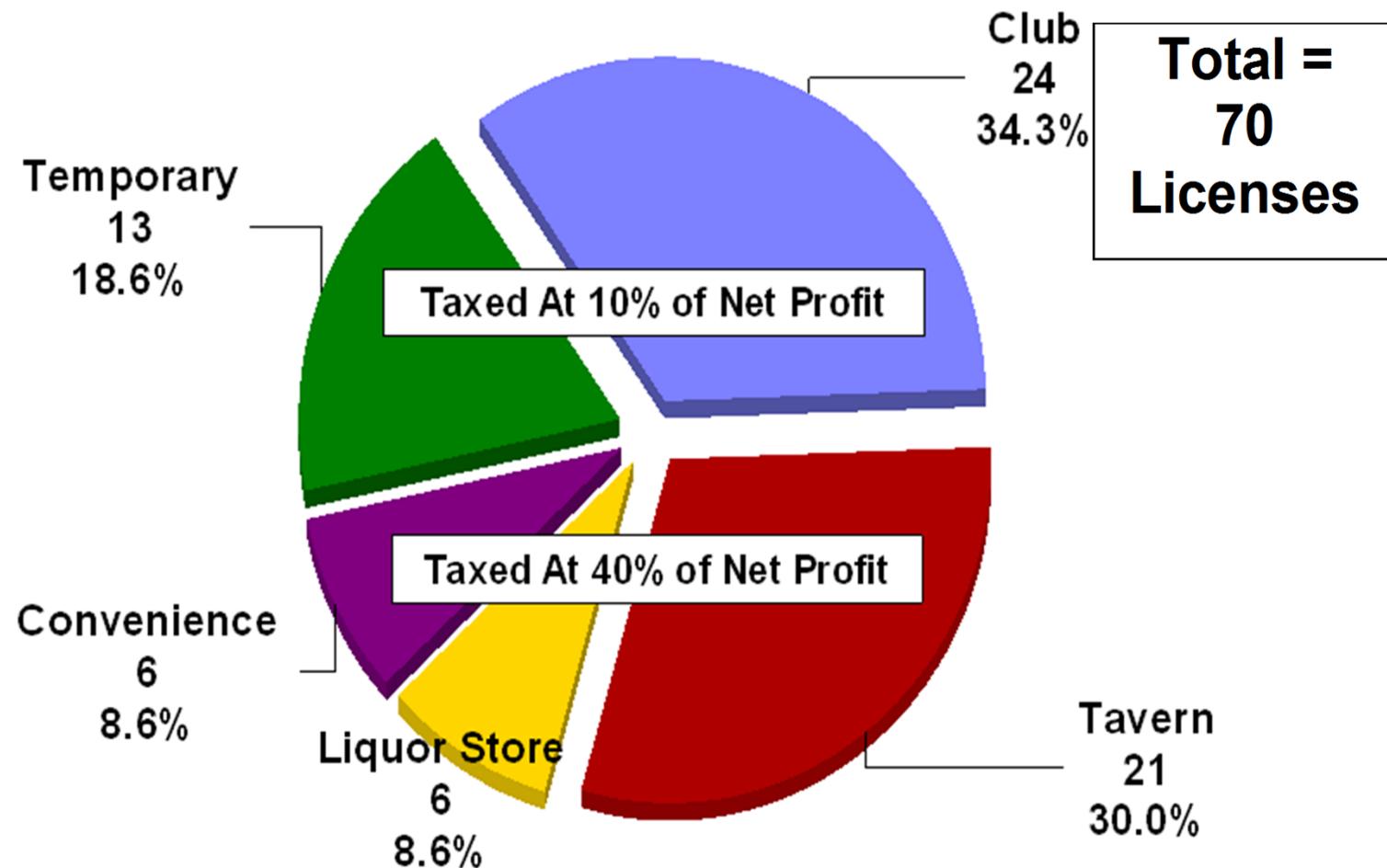
**Total =
\$362,038**

Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2013 - 2016

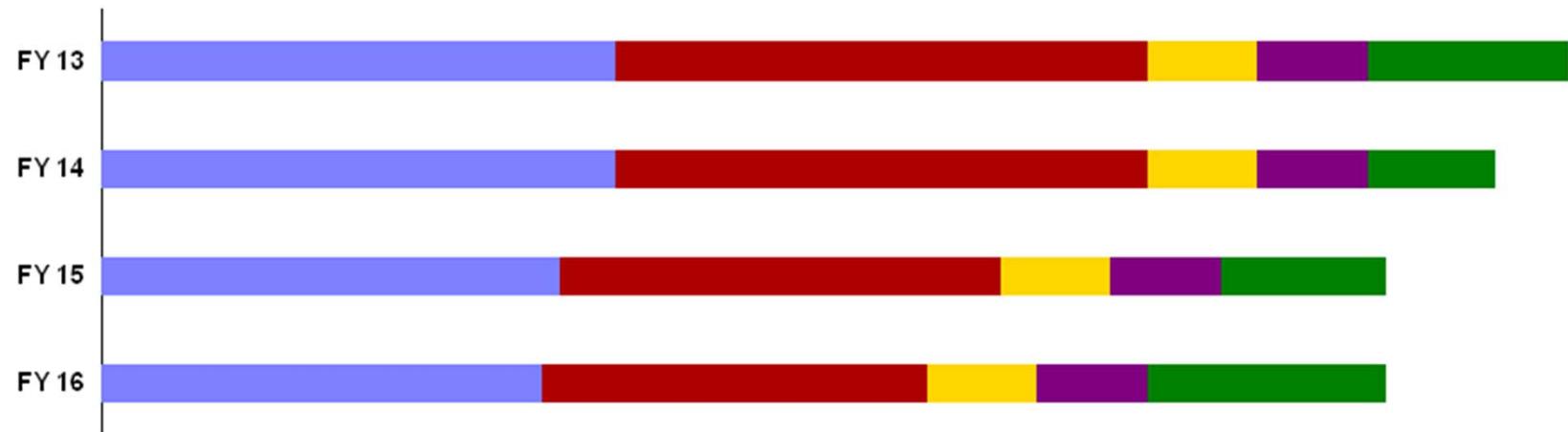


	FY 13	FY 14	FY 15	FY 16
Moran	\$5,482	\$4,464	\$4,277	\$2,501
Atlantic	\$99,215	\$99,093	\$95,554	\$100,281
G & P	\$96,804	\$73,062	\$90,959	\$104,347
K & M	\$136,406	\$141,447	\$145,385	\$154,910
Total	\$337,906	\$318,068	\$336,176	\$362,038

Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2016

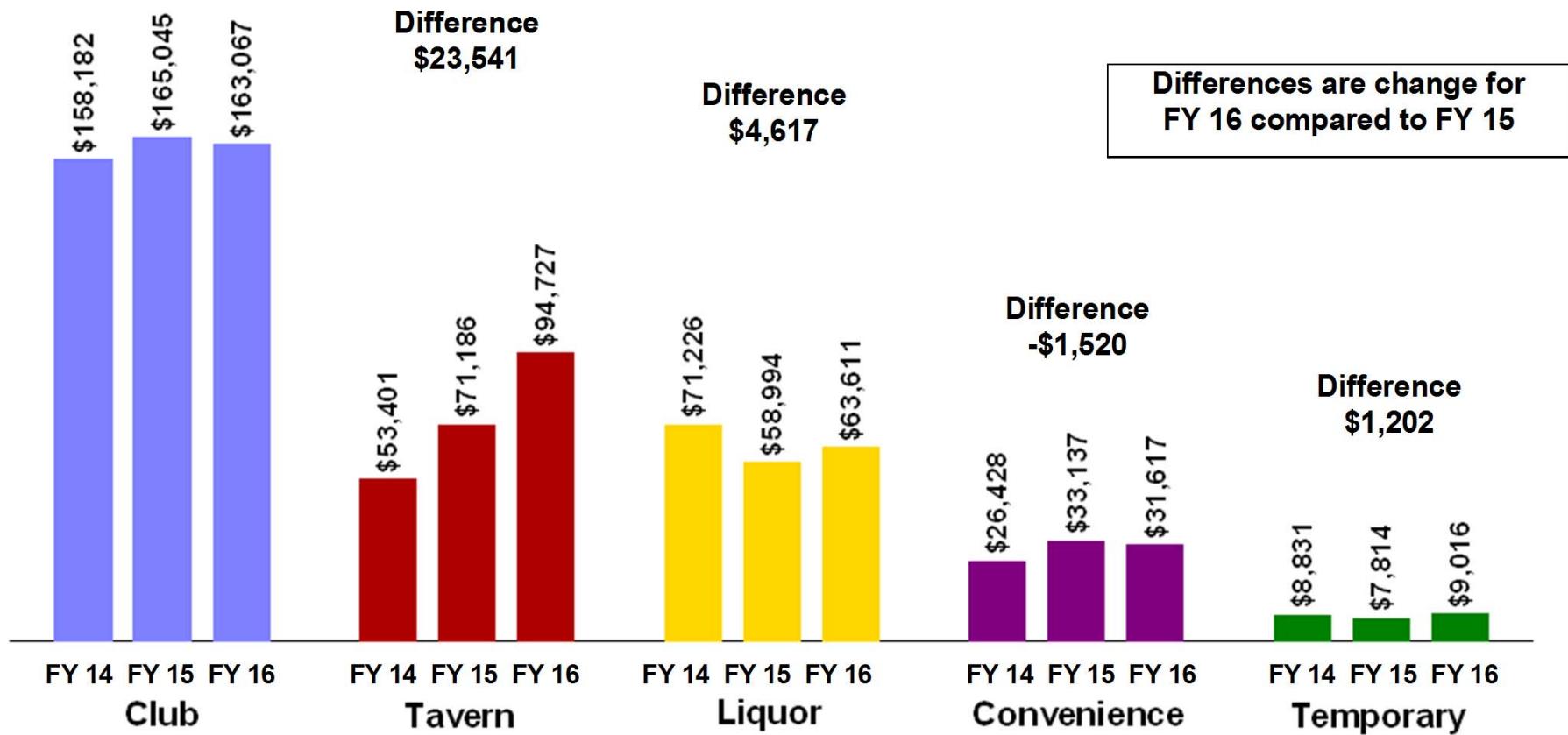


Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2013 - 2016

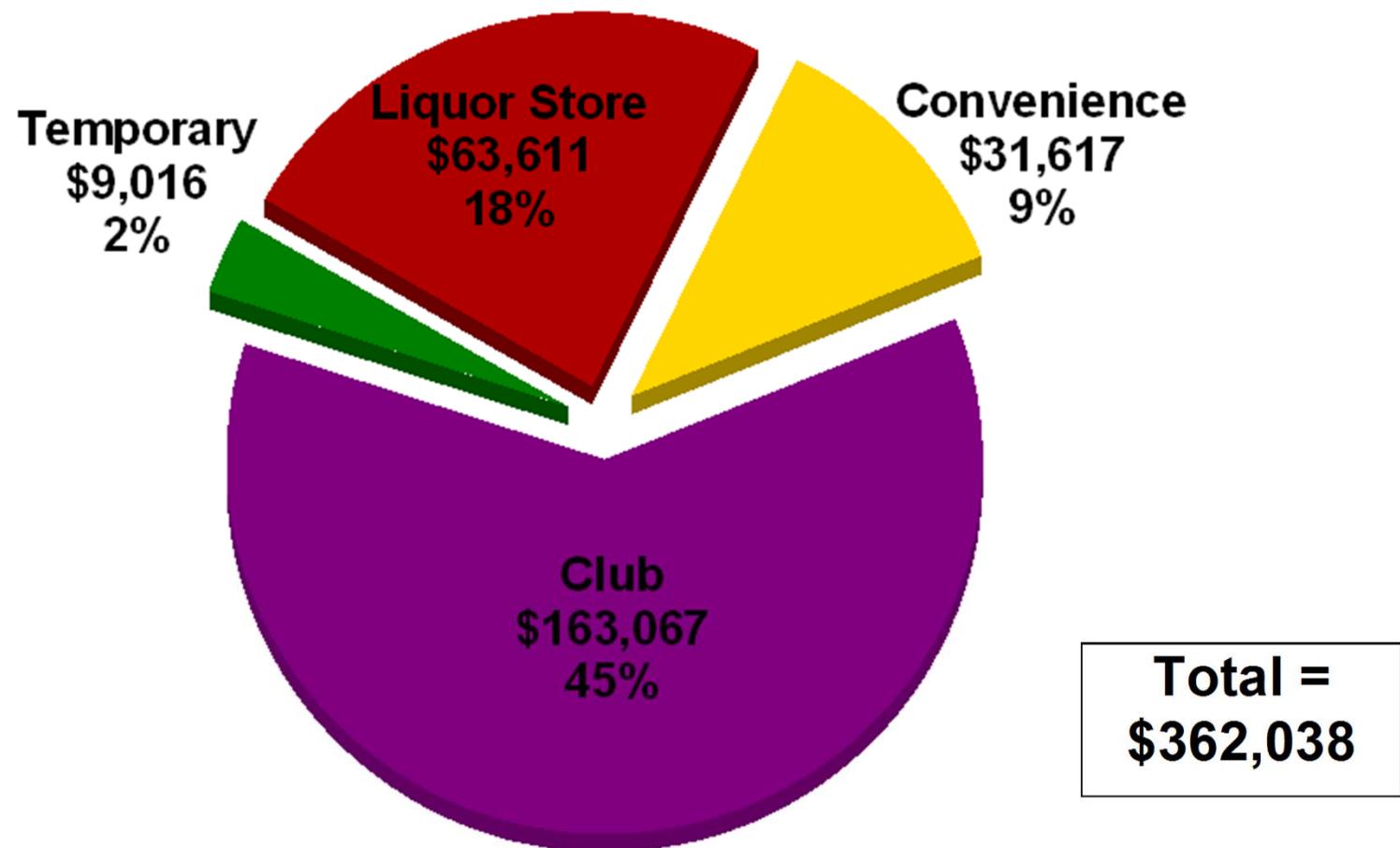


	FY 13	FY 14	FY 15	FY 16
Club	28	28	25	24
Tavern	29	29	24	21
Liquor Store	6	6	6	6
Convenience	6	6	6	6
Temporary	11	7	9	13
Totals	80	76	70	70

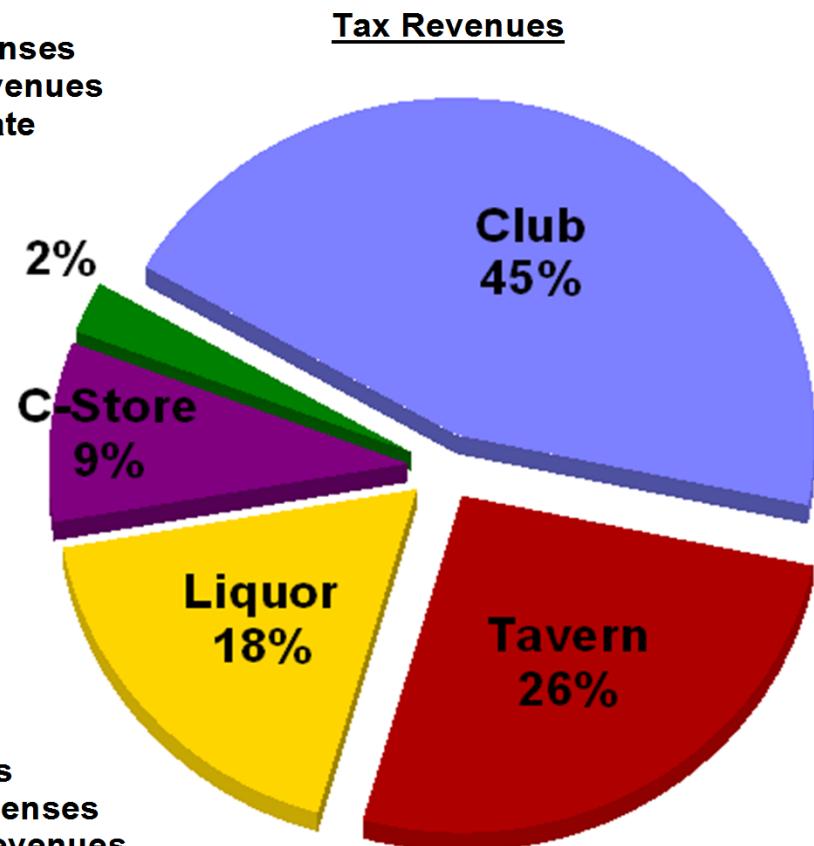
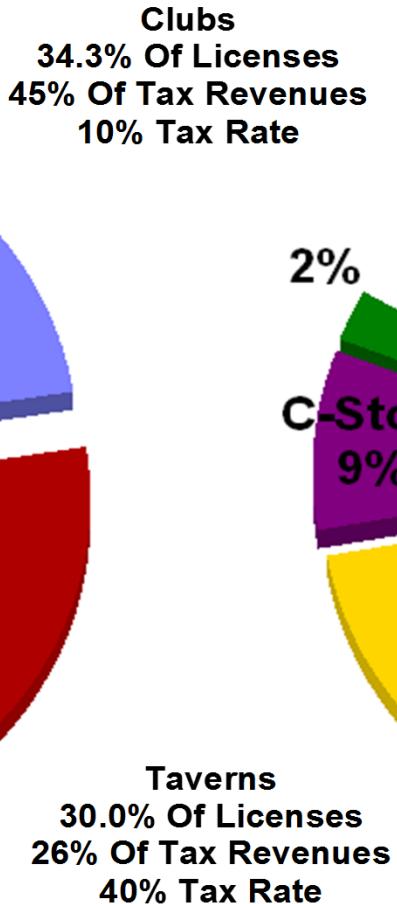
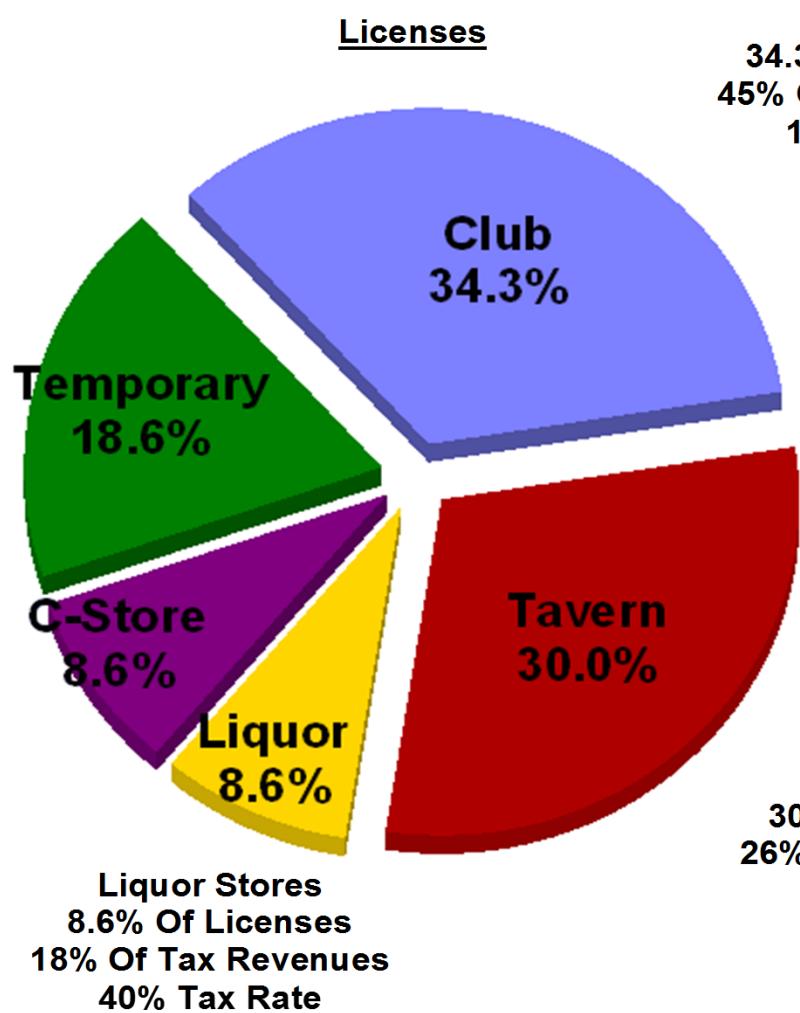
Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2014 - 2016



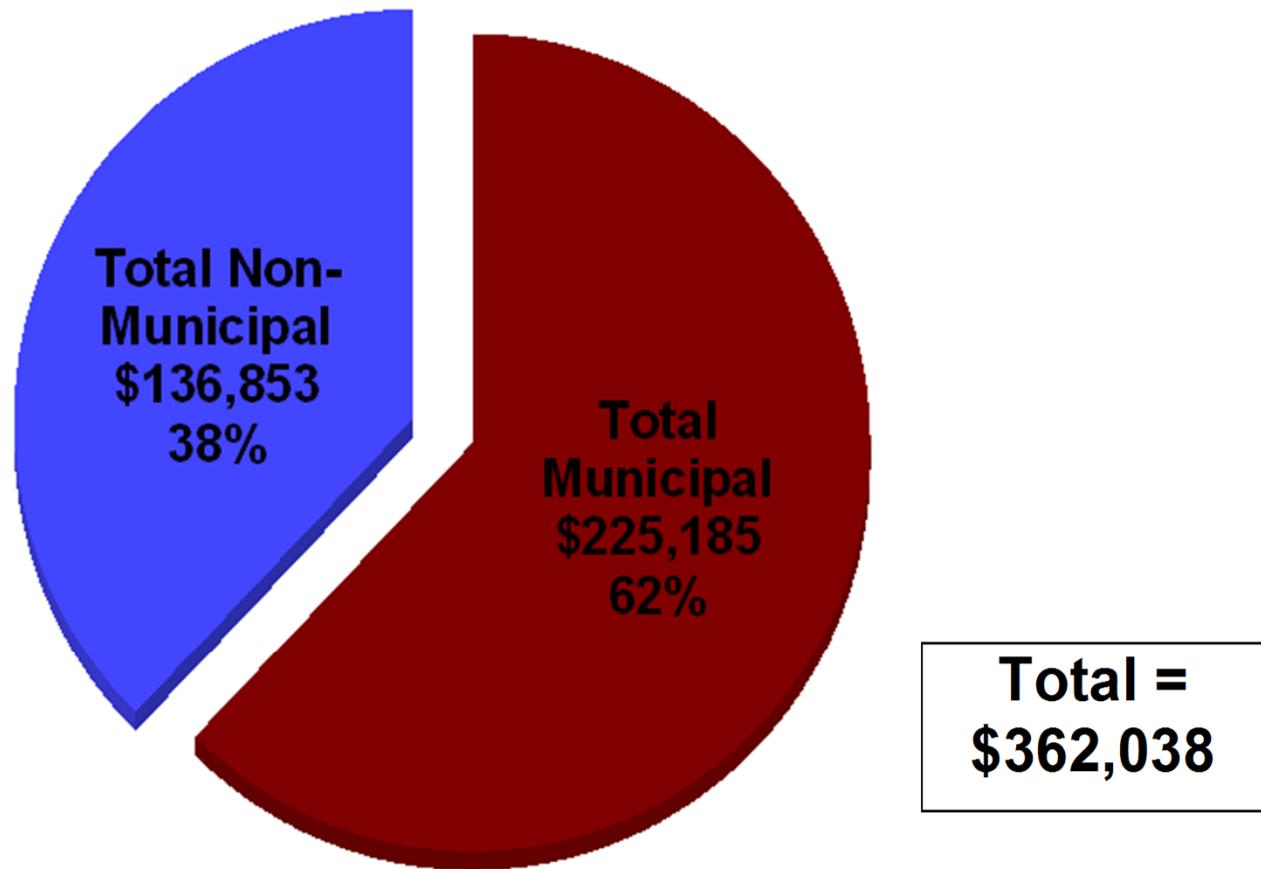
Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2016



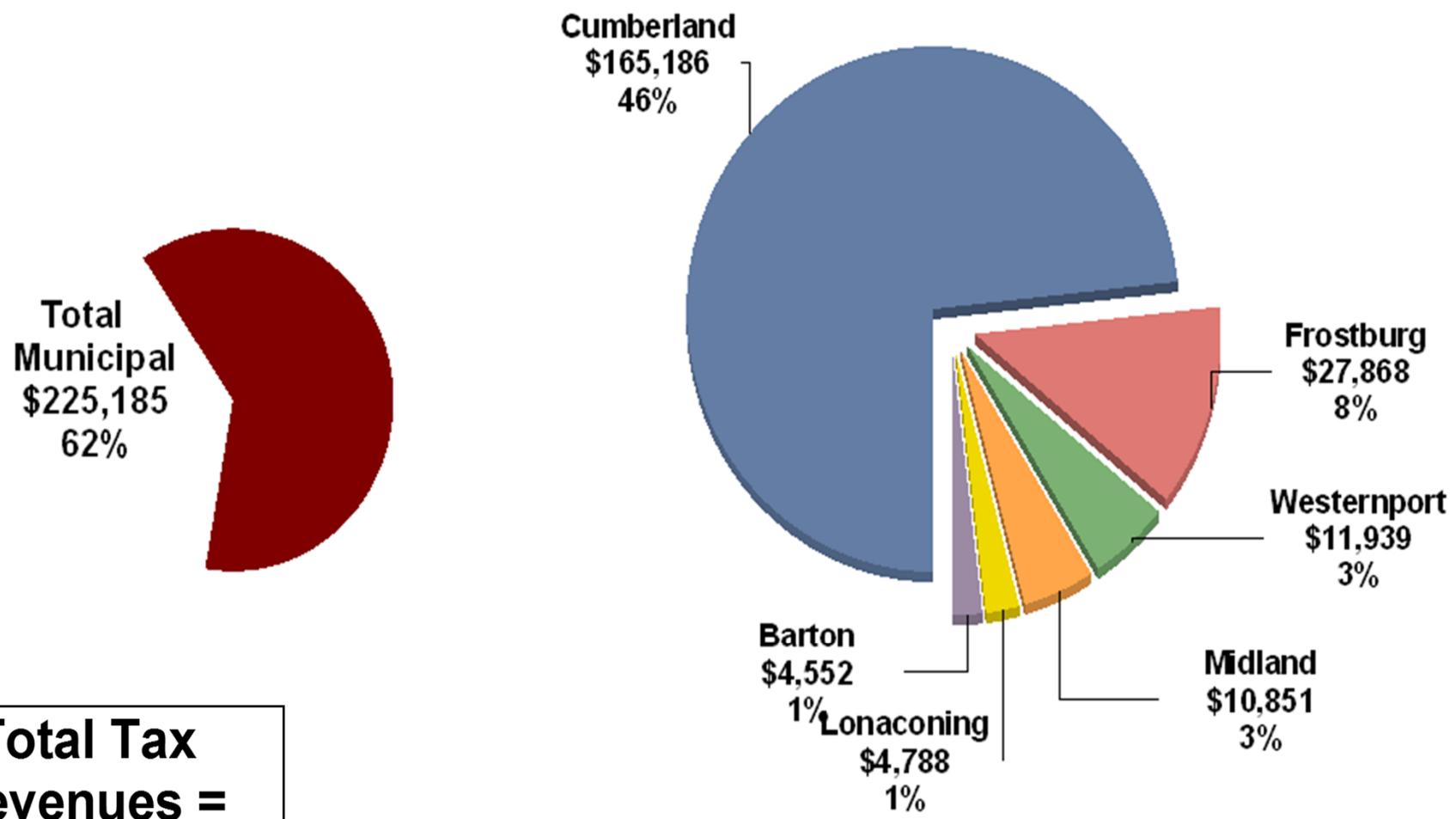
Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2016



Allegany County Paper Gaming Operator Tax Revenues Municipal Versus Non-Municipal Fiscal Year 2016



Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2016

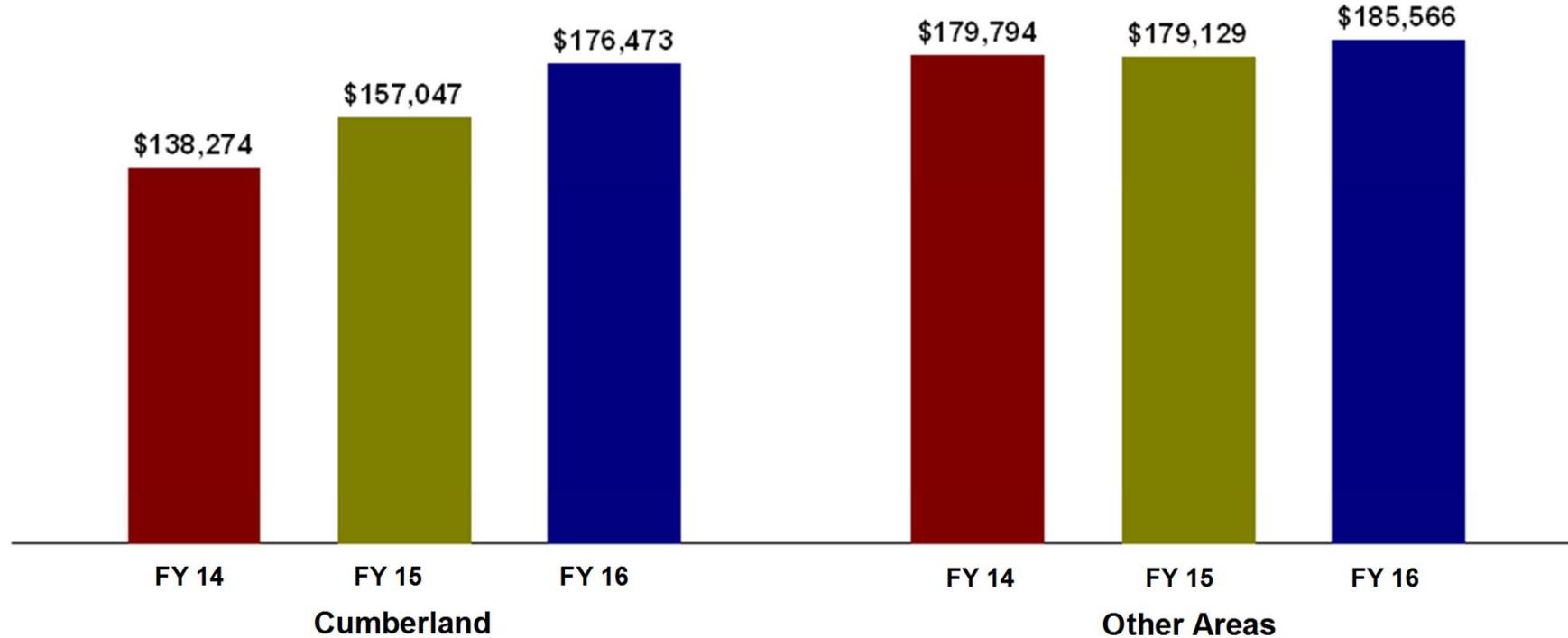


**Total Tax Revenues =
\$362,038**

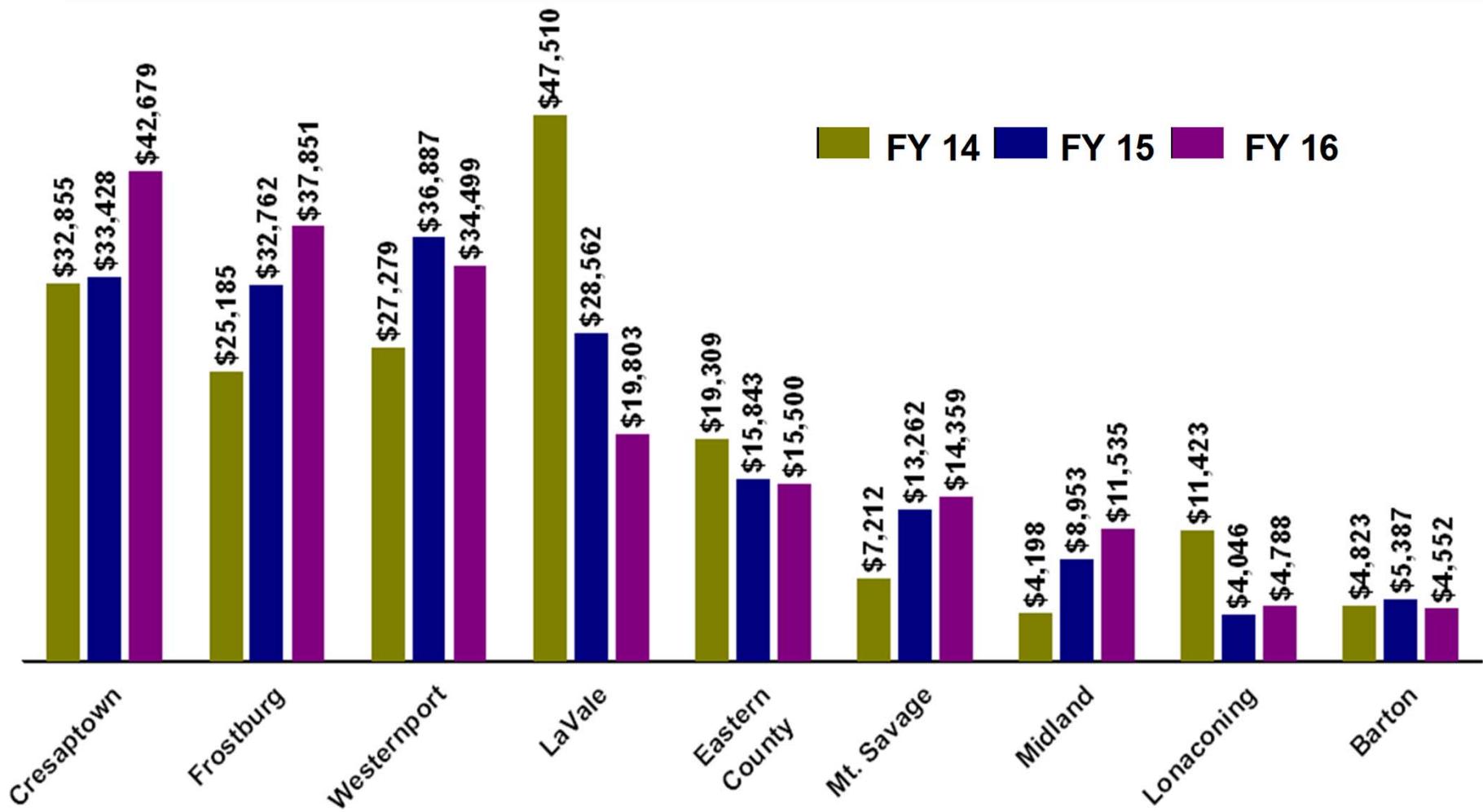
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2014 - 2016

Difference Between
FY 16 and FY 15
\$19,425

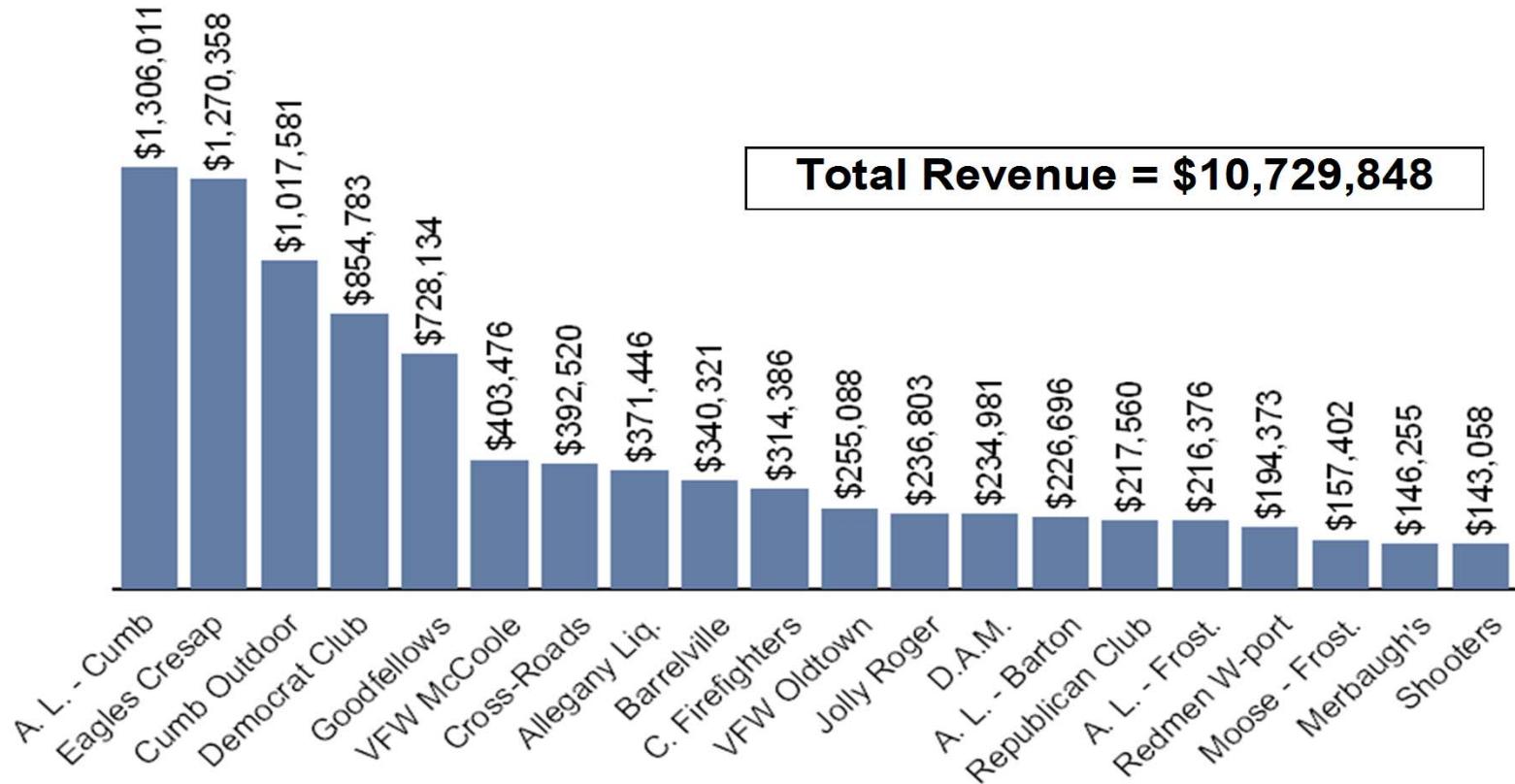
Difference Between
FY 16 and FY 15
\$6,437



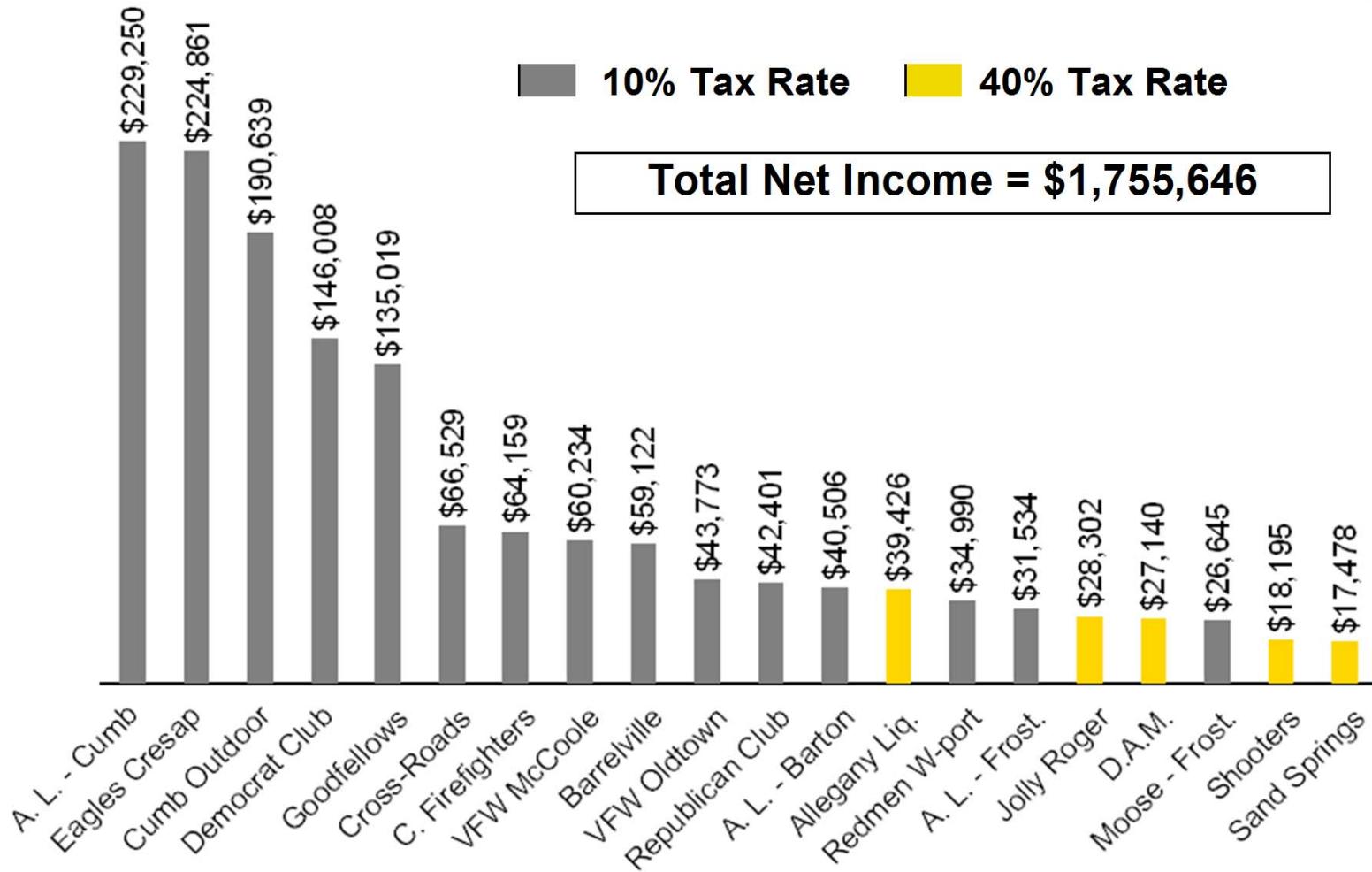
Allegany County Paper Gaming Operator Tax Revenues
Other Areas (Excludes Cumberland)
Fiscal Years 2014 - 2016



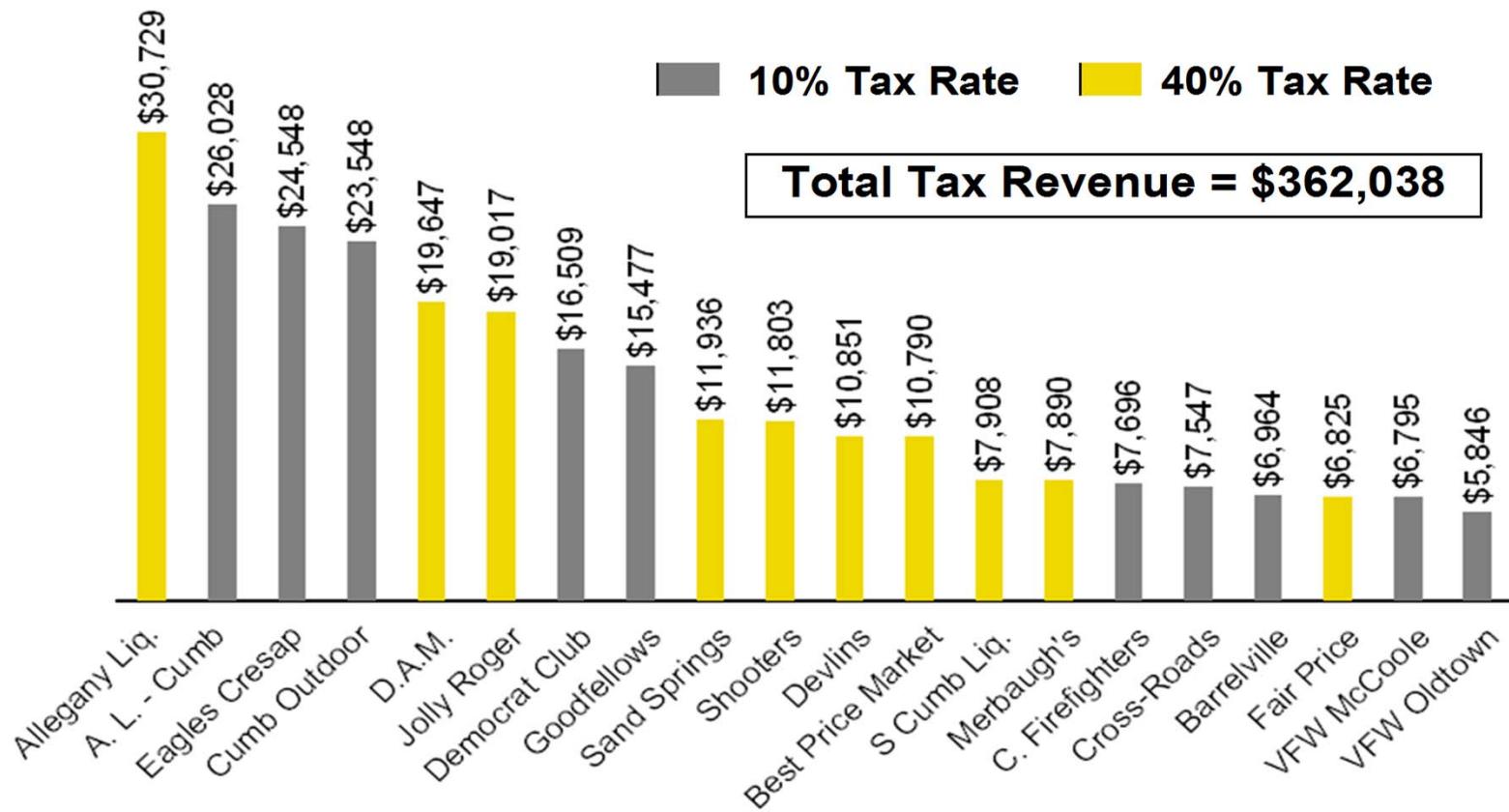
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2016



Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2016

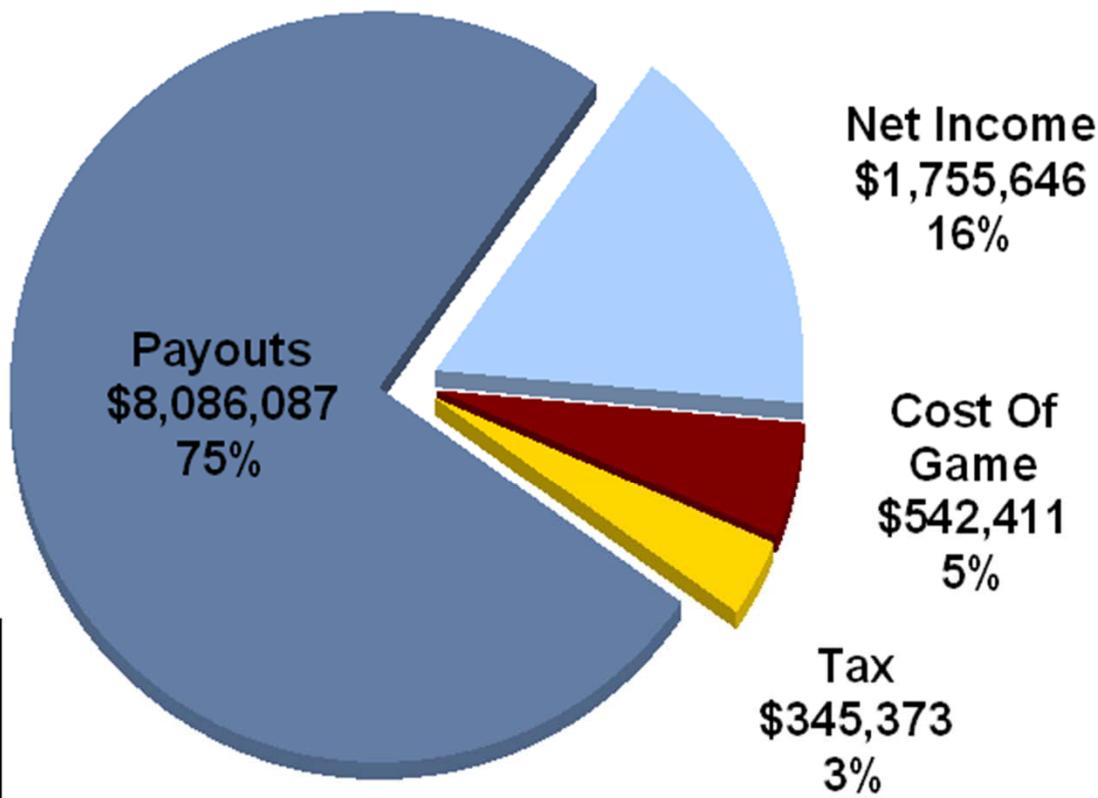


Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2016



Distribution of Operator Gaming Revenues* Fiscal Year 2016

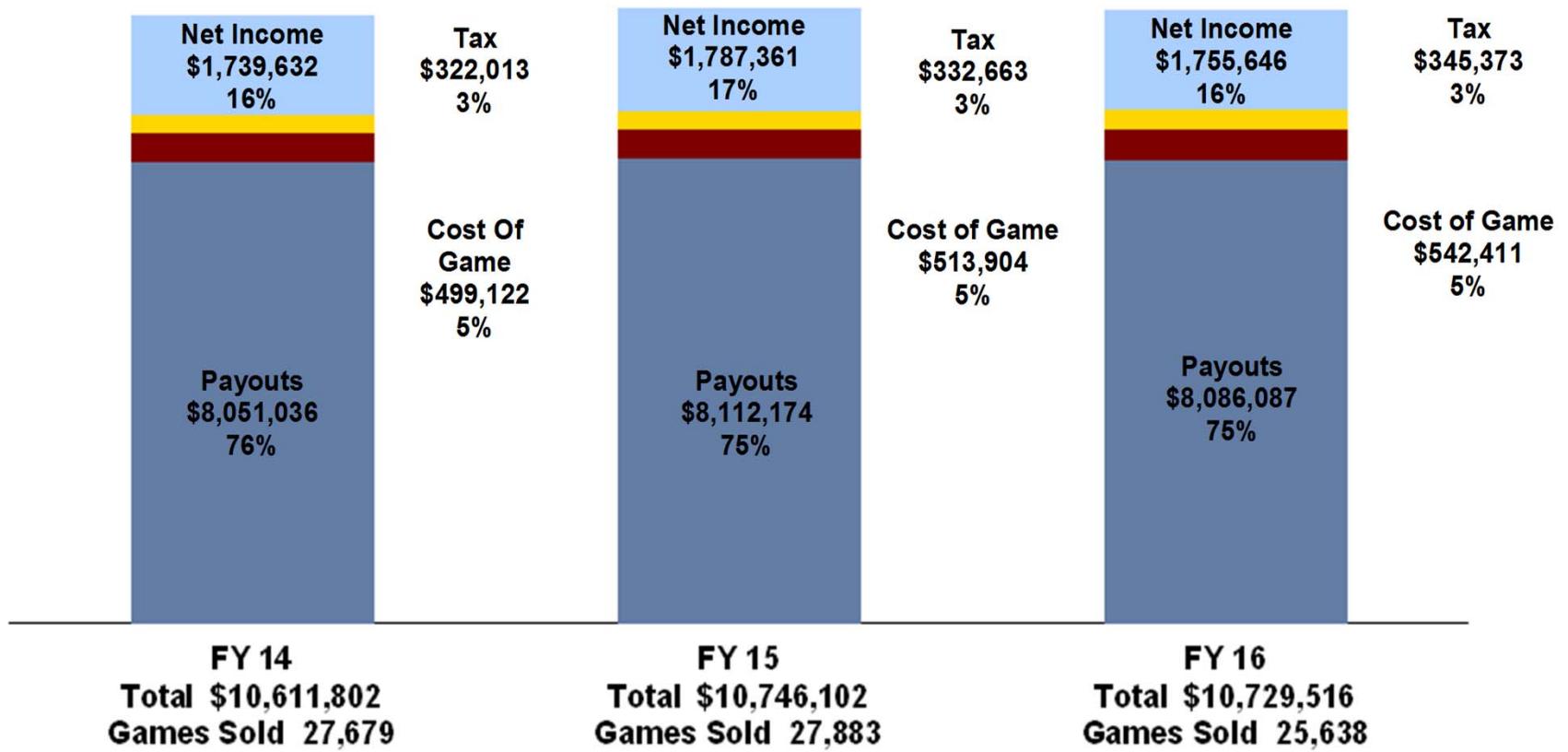
*Based on games started during fiscal year.



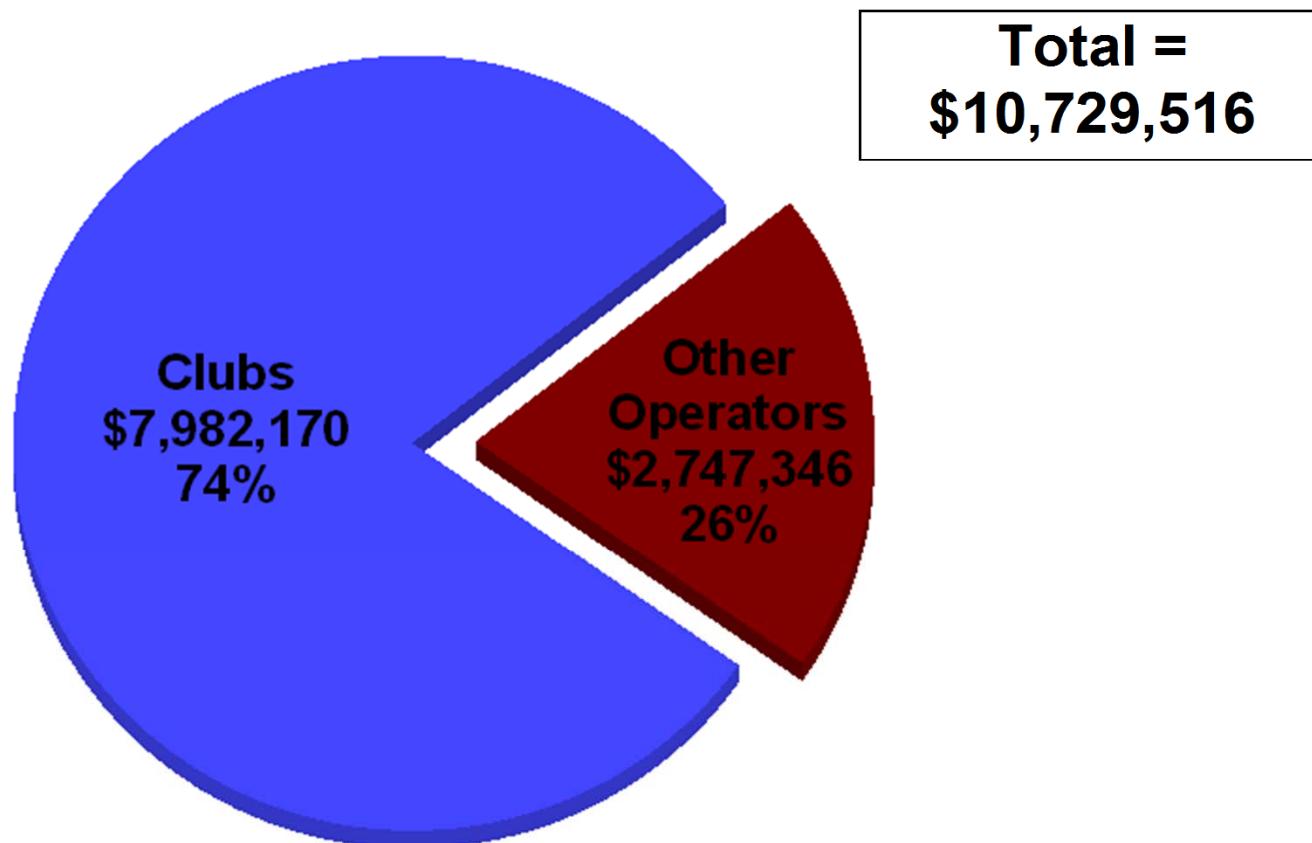
**Total
Revenues
\$10,729,516**

Distribution of Operator Gaming Revenues* Fiscal Years 2014 - 2016

*Based on games started during fiscal year.

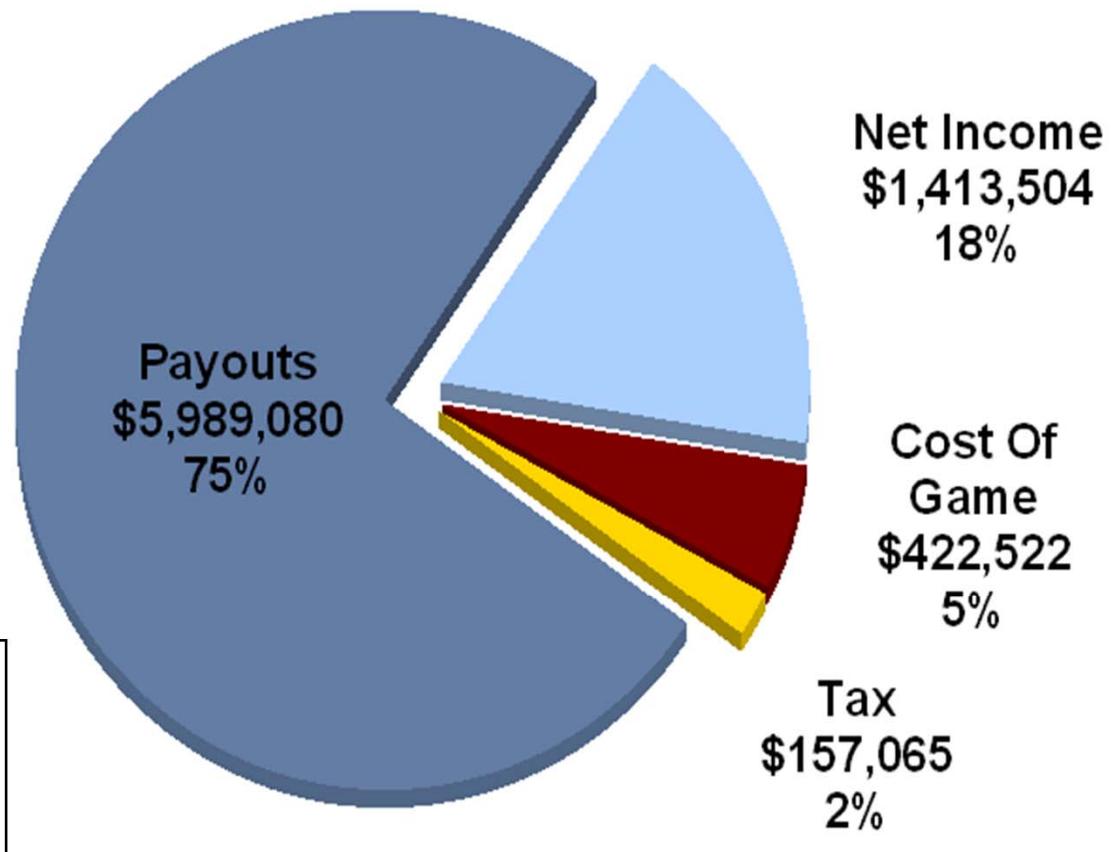


Allegany County Paper Gaming Operator Revenues Clubs Versus Other Operators Fiscal Year 2016



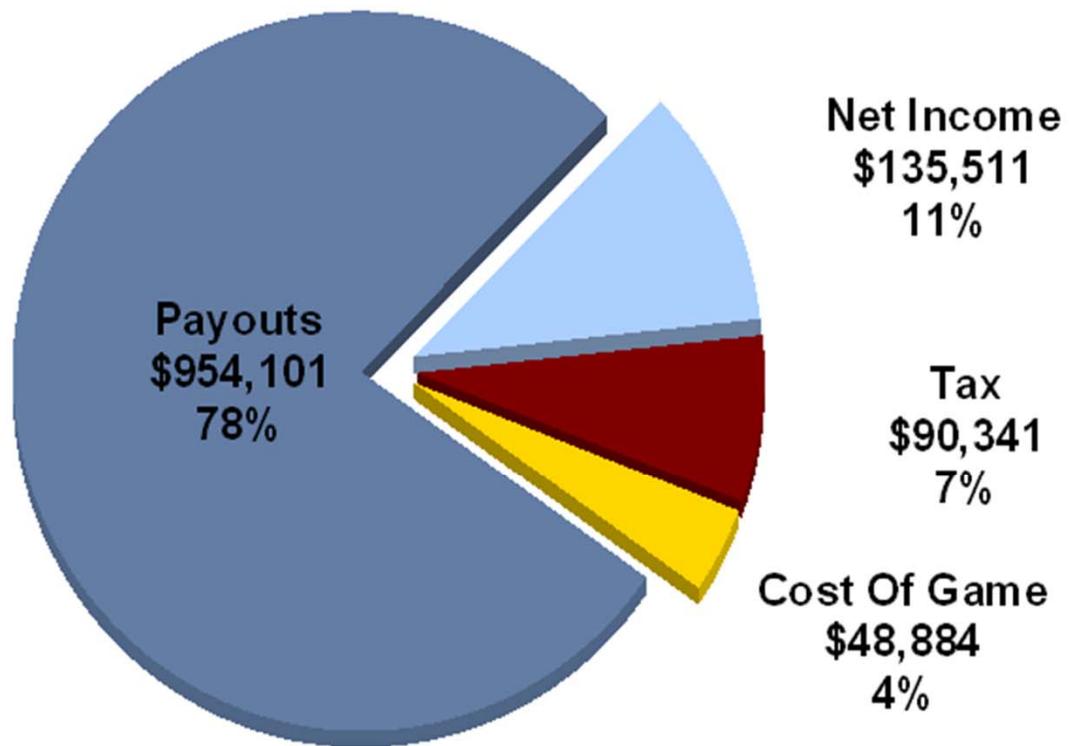
Distribution of Club Revenues* Fiscal Year 2016

*Based on games started during fiscal year.



Distribution of Tavern Revenues* Fiscal Year 2016

*Based on games started during fiscal year.

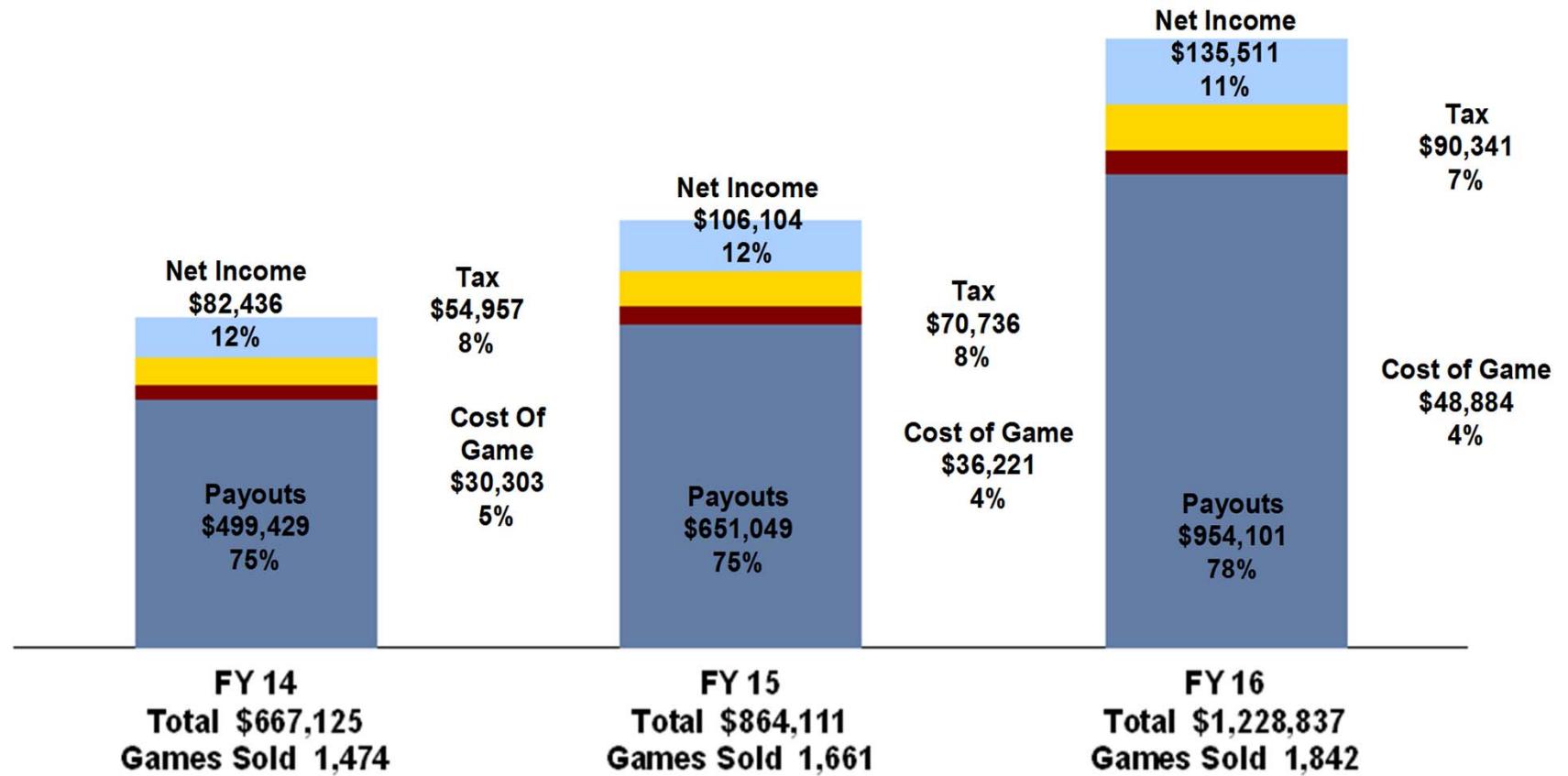


**Total
Revenues
\$1,228,837**

Distribution of Tavern Gaming Revenues*

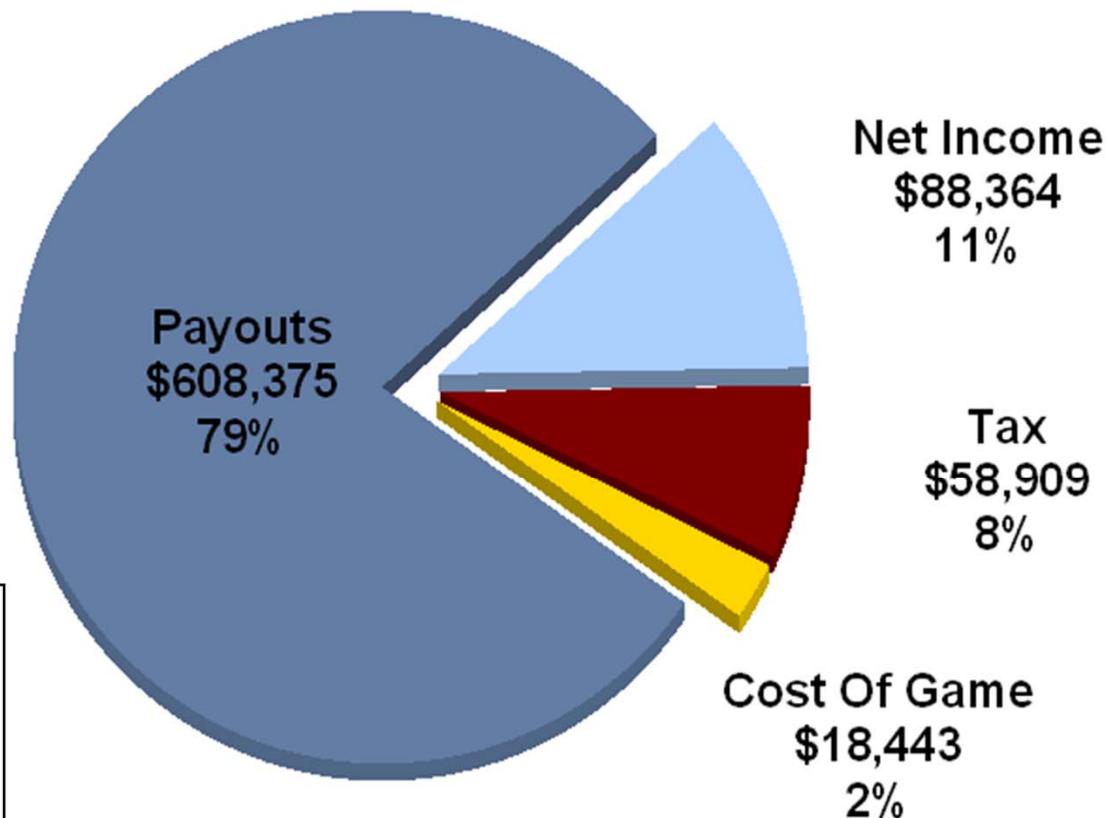
Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



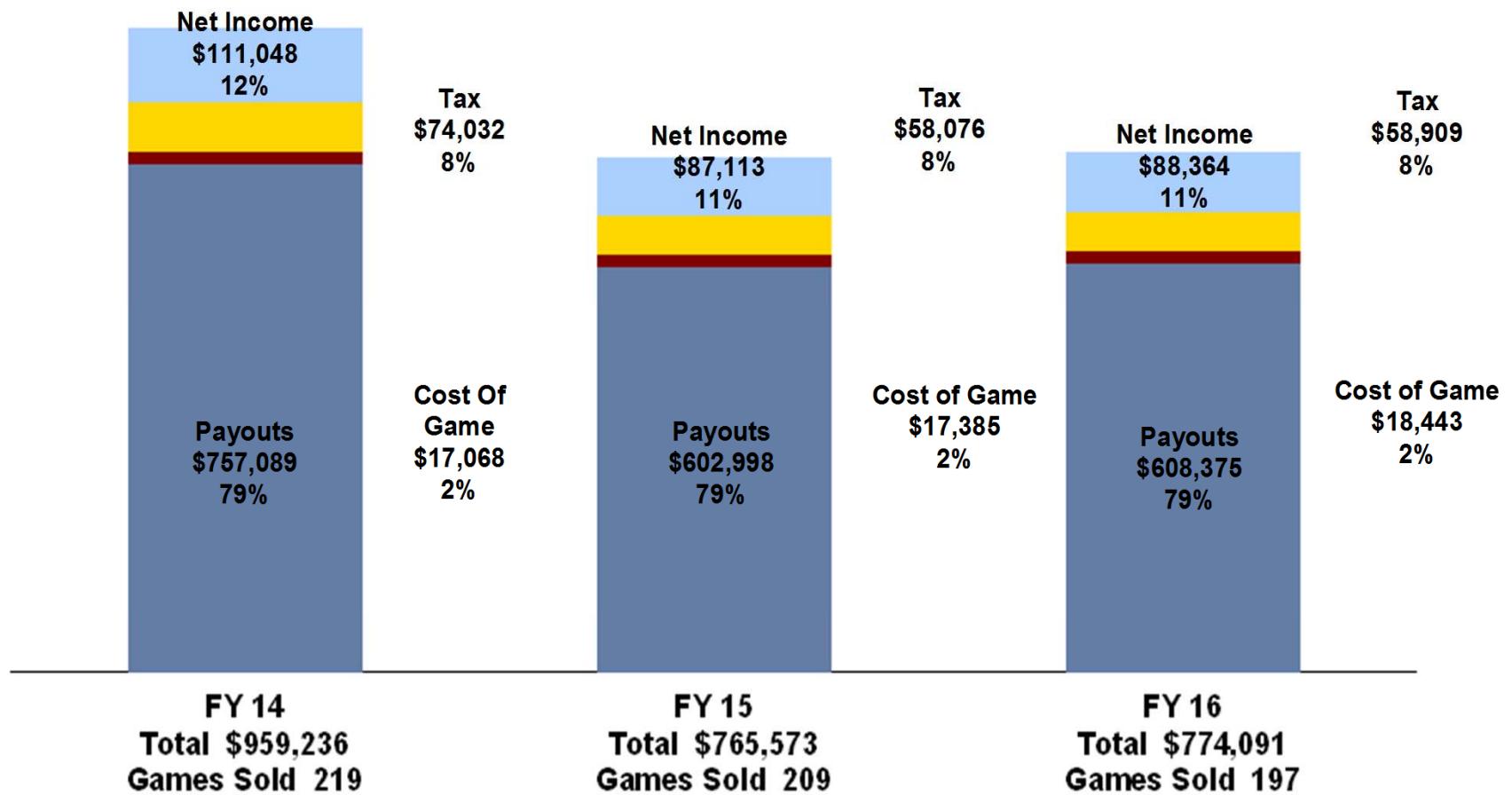
Distribution of Liquor Store Revenues* Fiscal Year 2016

*Based on games started during fiscal year.



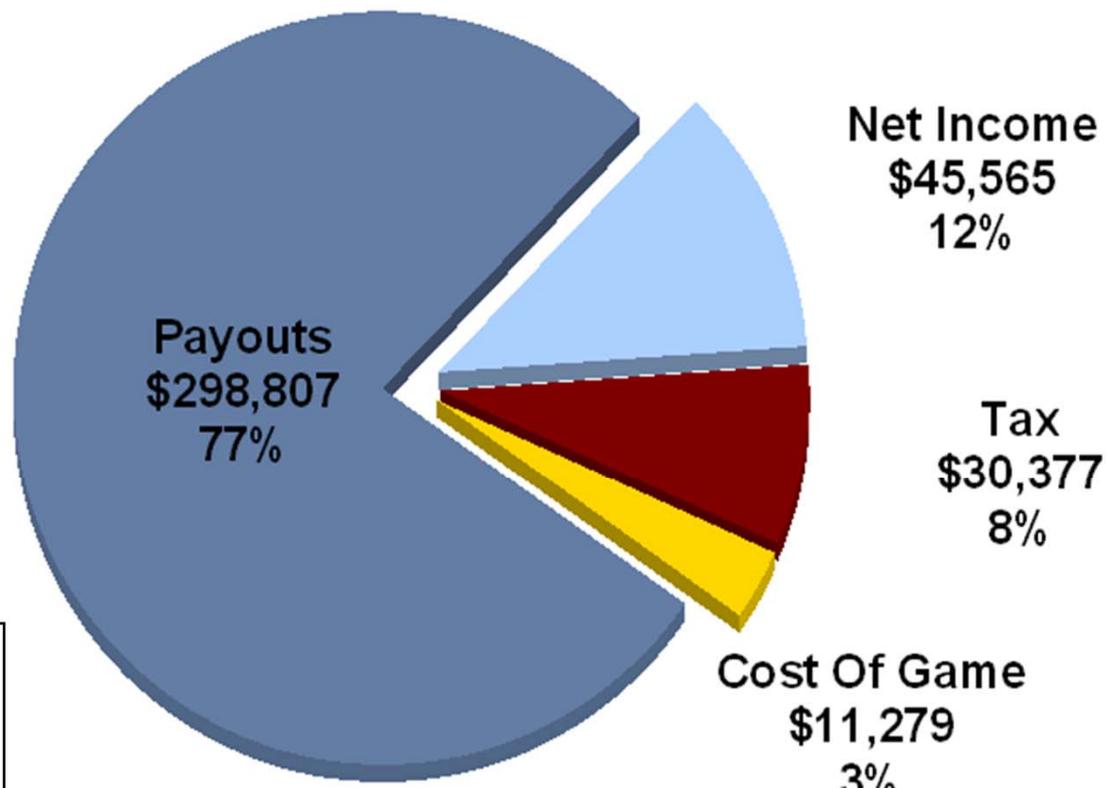
Distribution of Liquor Store Revenues* Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2016

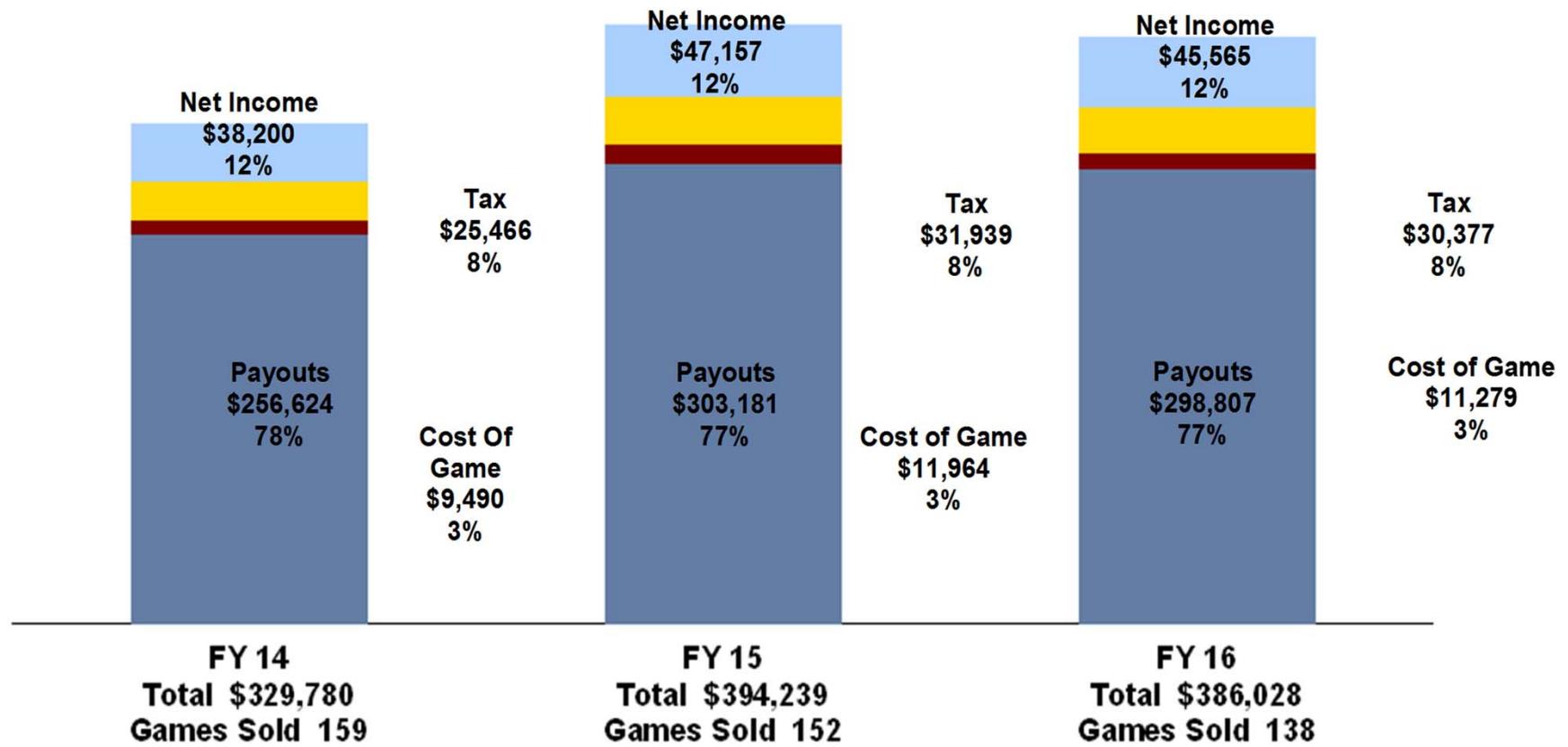
*Based on games started during fiscal year.



**Total
Revenues
\$386,028**

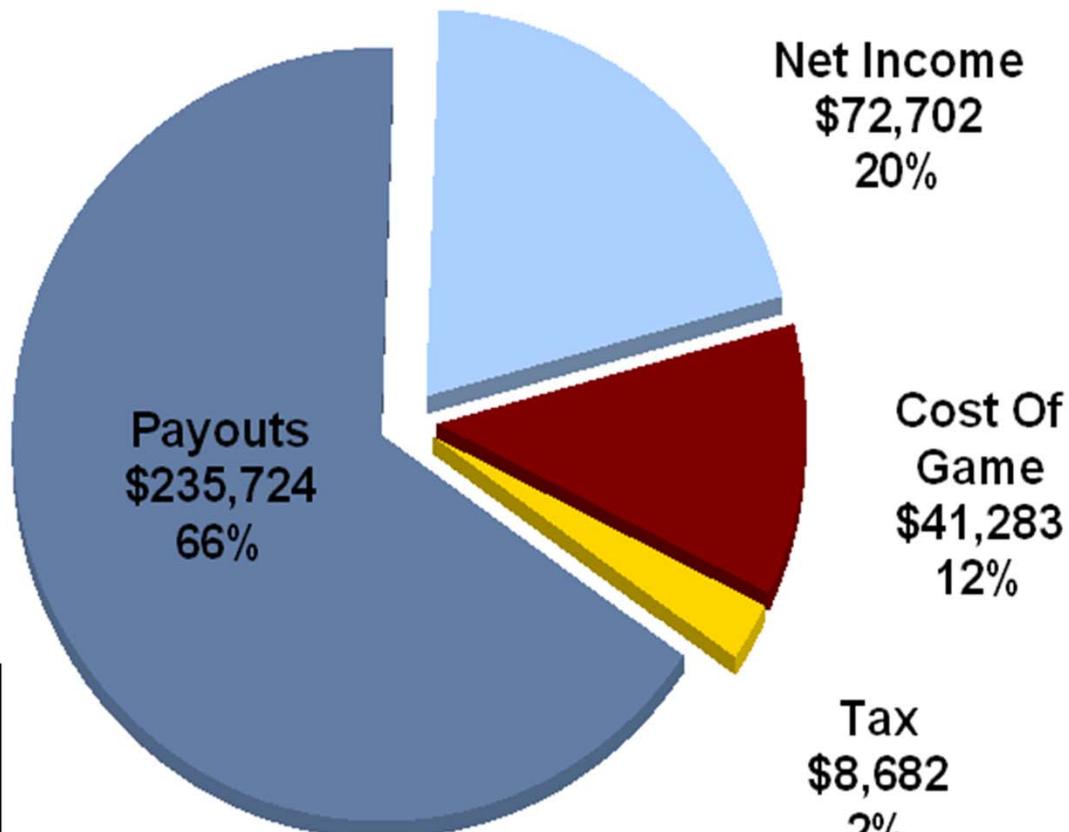
Distribution of Convenience Store Revenues* Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Year 2016

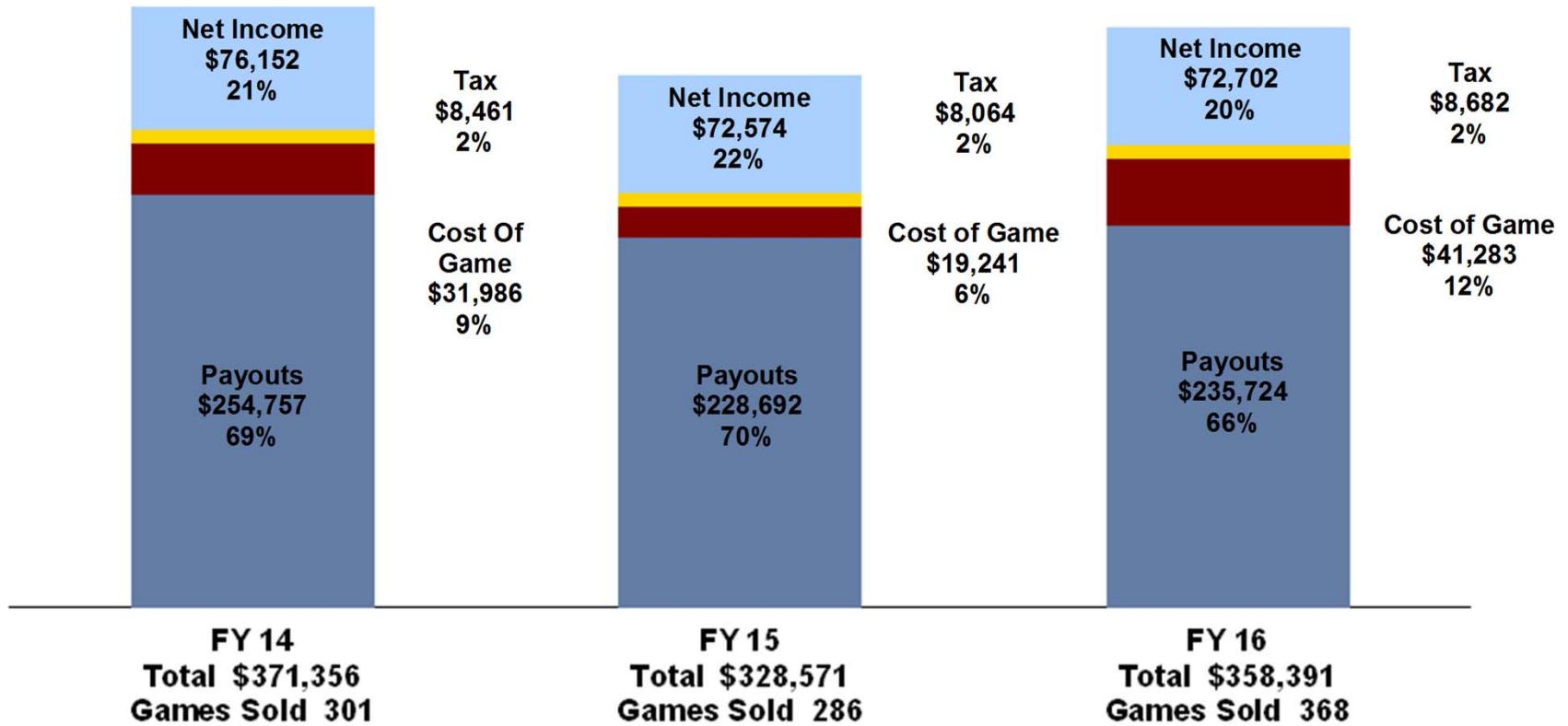
*Based on games started during fiscal year.



**Total
Revenues
\$358,391**

Distribution of Temporary Operator Revenues* Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2013 - 2016

	<u>FY 2014</u>	<u>FY 2015</u>	<u>FY 2016</u>
Inspections	749	701	602
Number of Operators	69	61	57
Each Operator Inspected	10.9	11.5	10.6
Each Operator Inspected Monthly	0.9	1.0	0.9

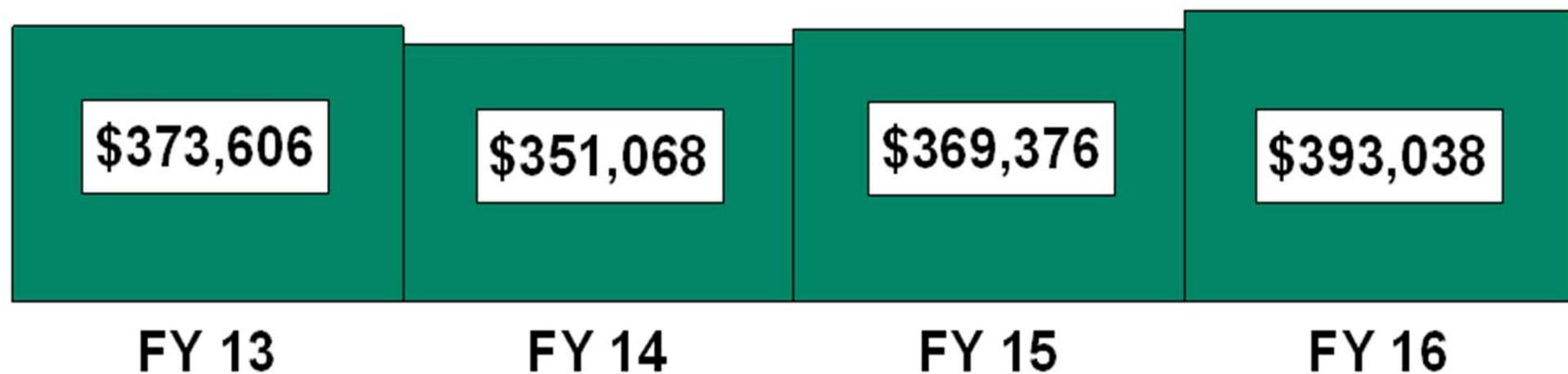
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area in the same day except occasionally in the Cumberland area, Cumberland has approximately 34% of the operators.

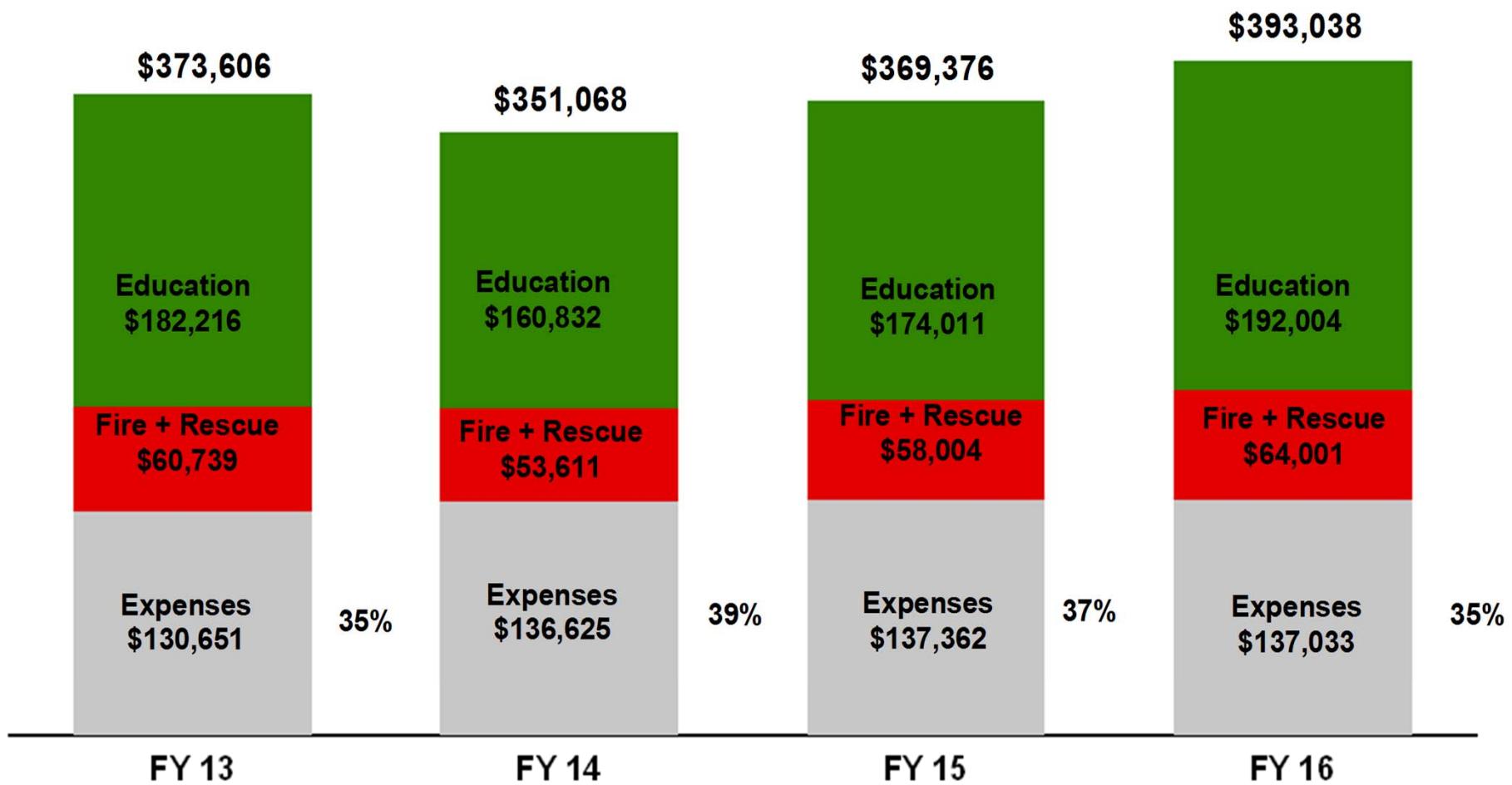
Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspection. Random inspections insure no one operator expects an inspection on any fixed schedule.

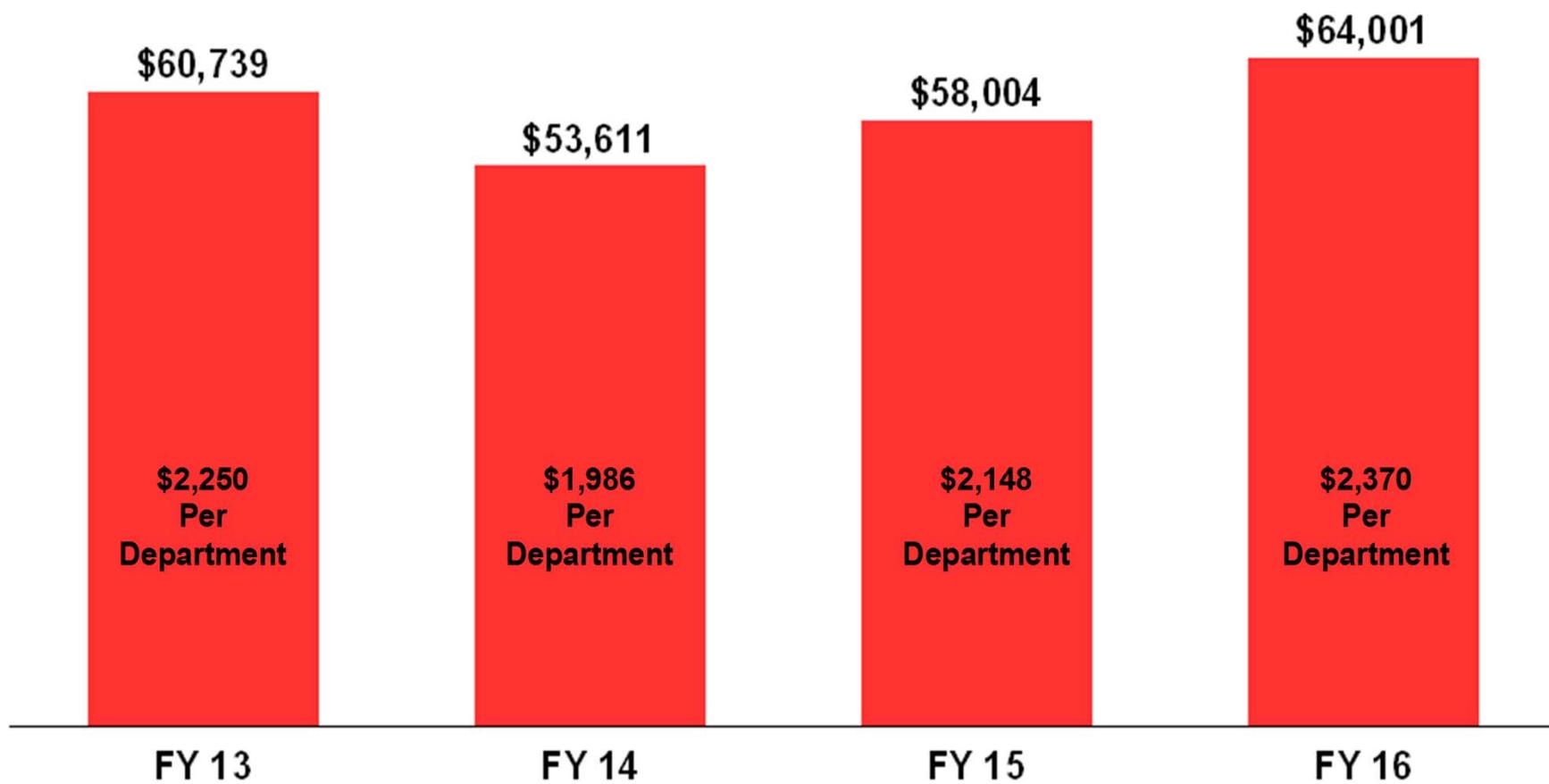
Allegany County Paper Gaming Fund Revenues Fiscal Years 2013 - 2016



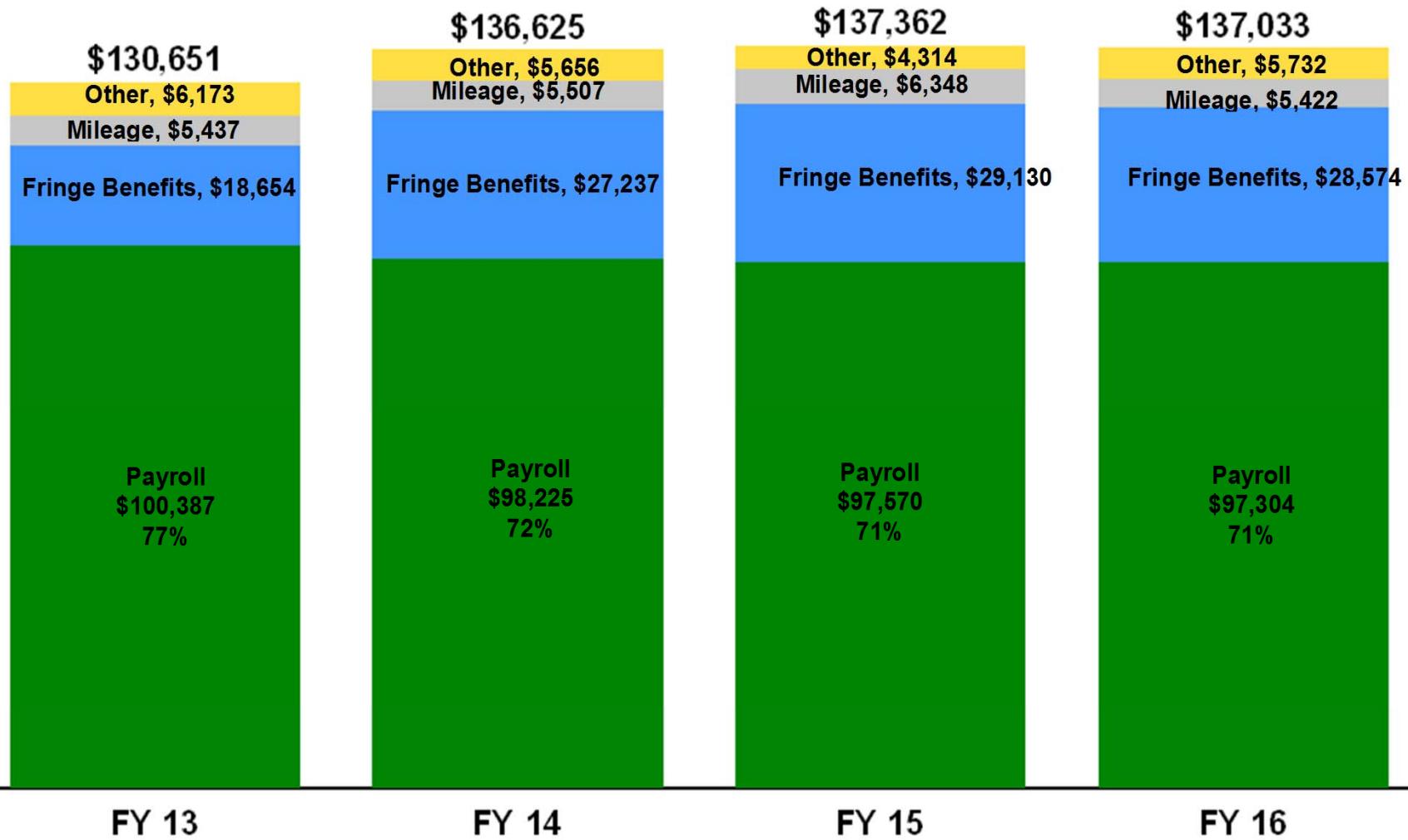
Allegany County Paper Gaming Fund Distribution Fiscal Years 2013 - 2016



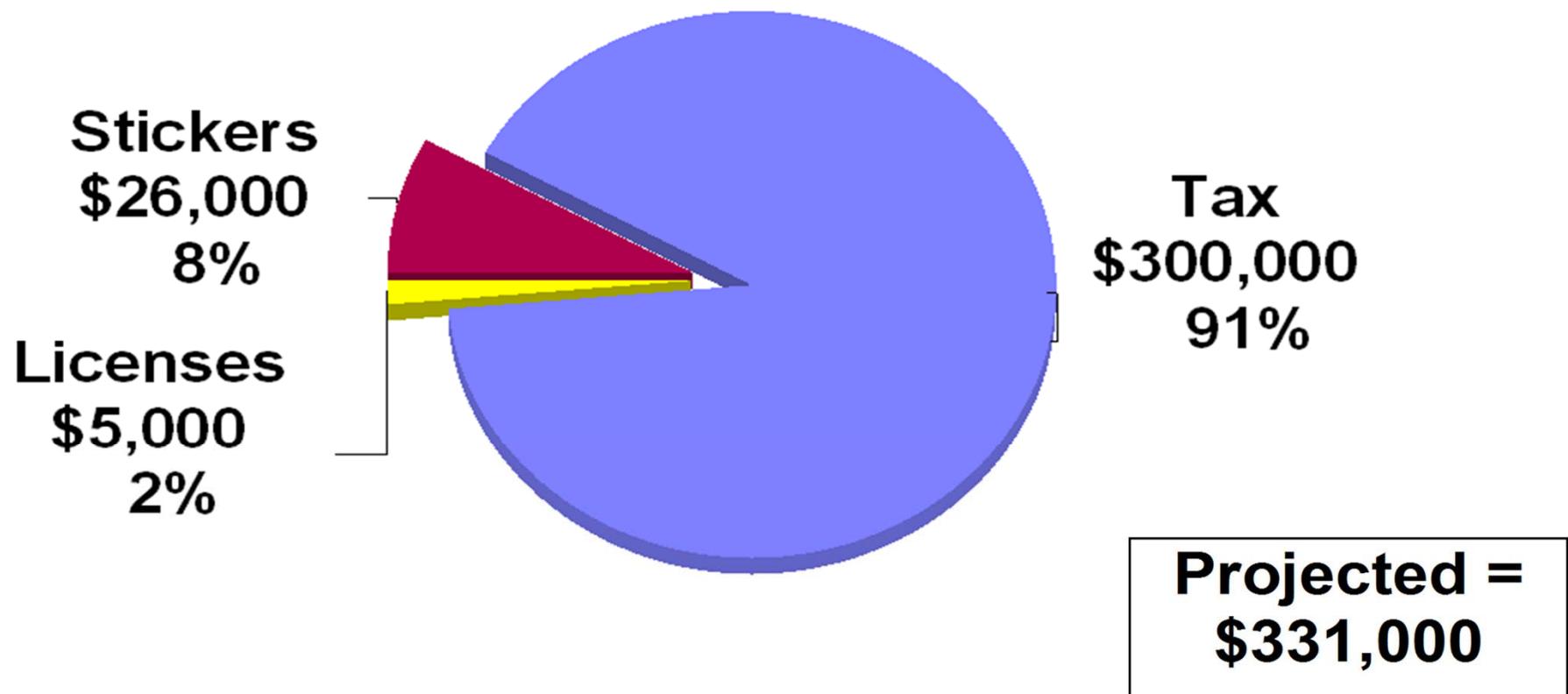
Fire Allocations From The Paper Gaming Fund Fiscal Years 2013 - 2016



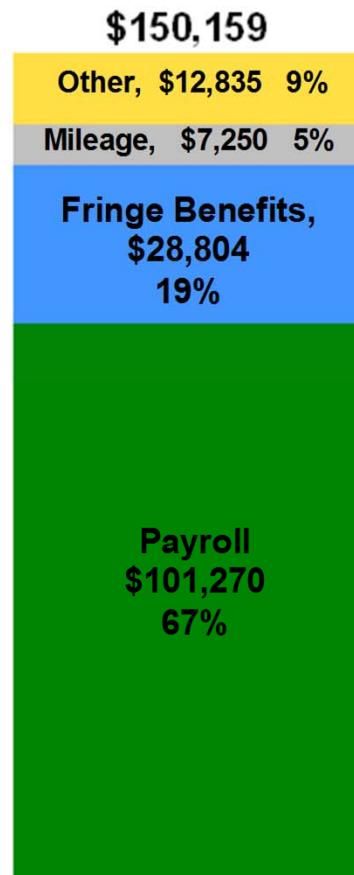
Expenses For Allegany County Gaming Office Fiscal Years 2013 - 2016



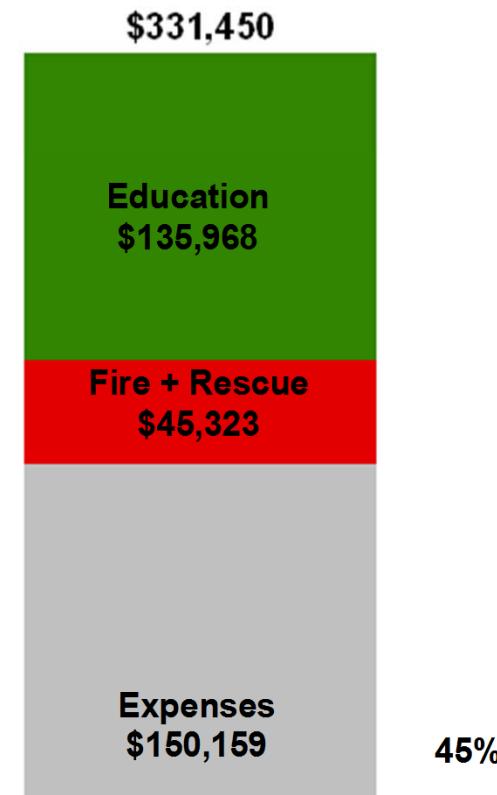
Projected Allegany County Gaming Fund Revenues Fiscal Year 2017



Projected Expenses For Allegany County Gaming Office Fiscal Year 2017



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2017



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org