

ALLEGANY COUNTY GAMING

2016

Fiscal Year 2016
Summary



October 2016
Gerald M. Joy
Gaming Administrator ₁

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2016

History

The Allegany County Gaming Office was created in 2003 as a self support unit responsible to the Finance Office of the Allegany County Government. The authority to operate the Paper Gaming Office and to guide its function can be found in Art. 27 of the Annotated Code of Maryland and adopted pursuant to the Code of Public Local Laws of Allegany County. Our mission is to administer paper gaming activities within the county and to collect prescribed taxes from the proceeds for allocation to Education and Fire Units.

Fiscal Year 2016

This presentation only depicts revenues and trends for the past three years. Budget revenues projections for this fiscal year were:

Projections:

| | |
|-----------------|-----------|
| Gaming Taxes: | \$300,000 |
| Tax Stickers | \$ 26,000 |
| Wholesaler Lic. | \$ 5,000 |
| Totals | \$331,000 |

Actual:

| | |
|-----------------|-----------|
| Gaming Taxes: | \$362,038 |
| Tax Stickers | \$ 26,000 |
| Wholesaler Lic. | \$ 5,000 |
| Totals | \$393,038 |

Executive Summary for Allegany County Paper Gaming Office for the Fiscal Year 2016

This report indicates an overall increase of total gaming revenues from last year of \$25,862 or an increase of 8% for a grand total of \$393,038

Convenience Store Operator Revenues down \$1,520.00 for an decrease of 5% ending with a total of \$31,617 for the year.

Club Revenues were down \$1,977 for an decrease of 1% ending with a total of \$163,067 for the year.

Liquor Store Revenues were up \$4,617 for a increase of 8% ending with a total of \$63,611 for the year.

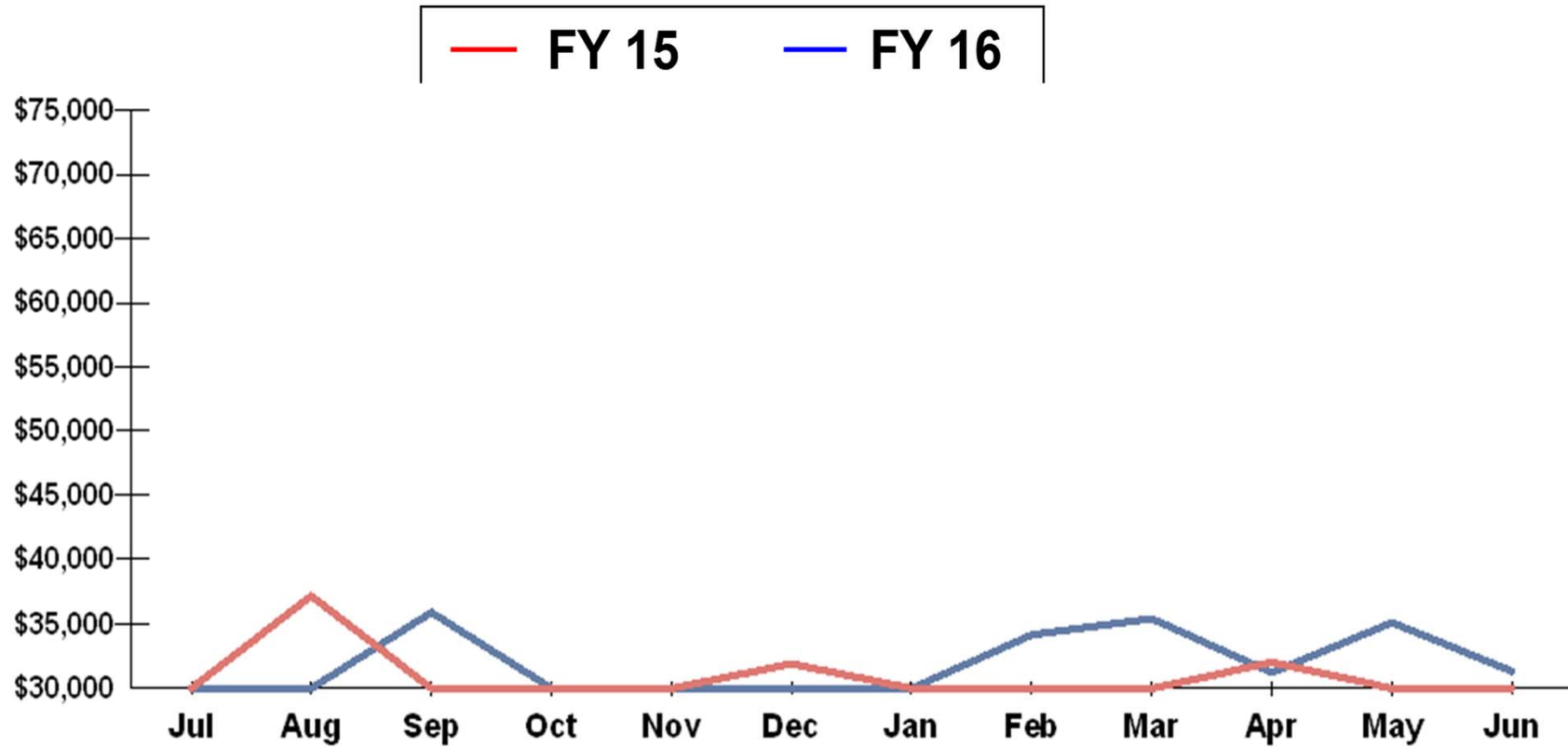
Tavern Revenues were up \$23,541 for an increase of 33% with a total of \$94,727 for the year.

Temporary Operator Revenues were up \$1,202 for a increase of 15% with a total of \$9,016 for the year.

The Gaming Office operating expenses decreased by \$737 or .05% ending with a total of \$137,033 for the year.

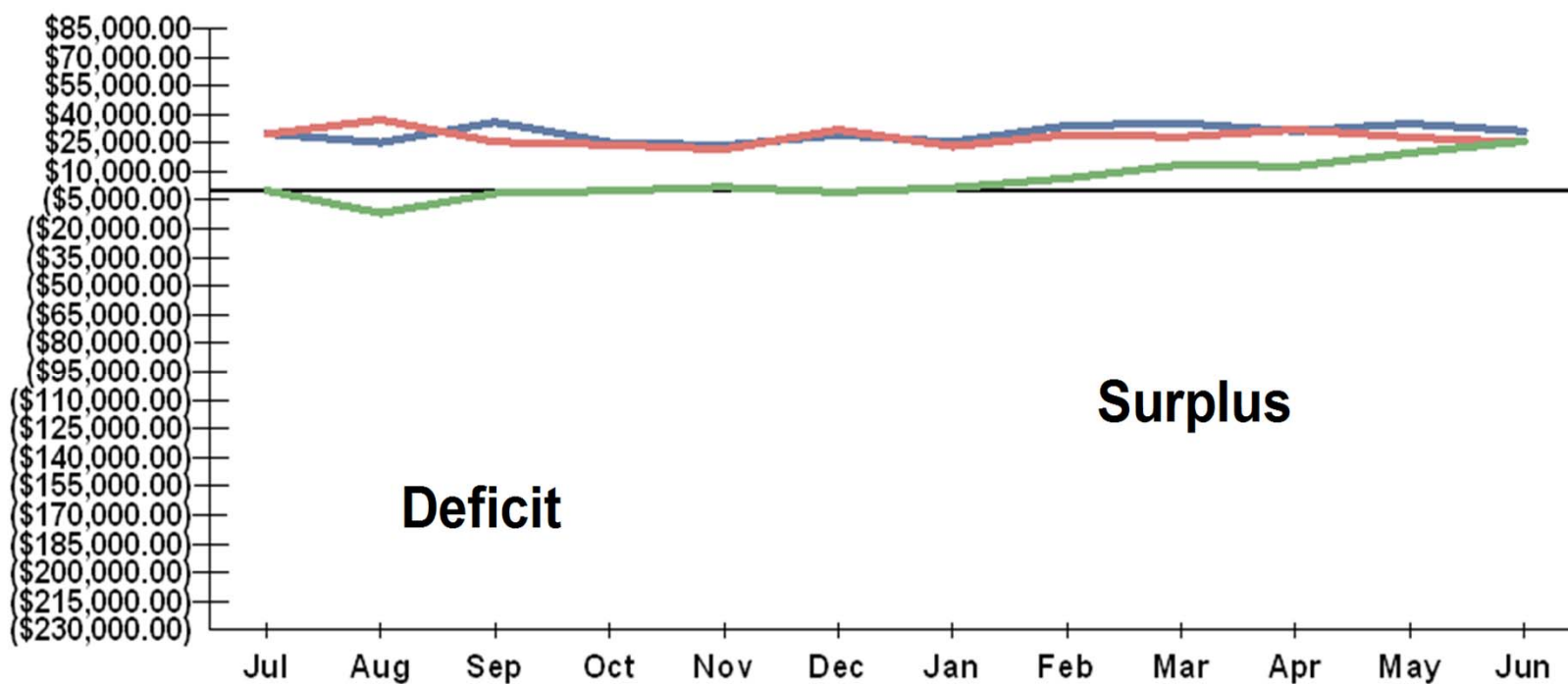
Allocation for Education is \$192,004 for an increase of 10.3% and 26 Volunteer Fire Units will be allocated a shared sum of \$64,001.

Allegany County Paper Gaming Fund Tax Revenues By Month - FY 16 Versus FY 15

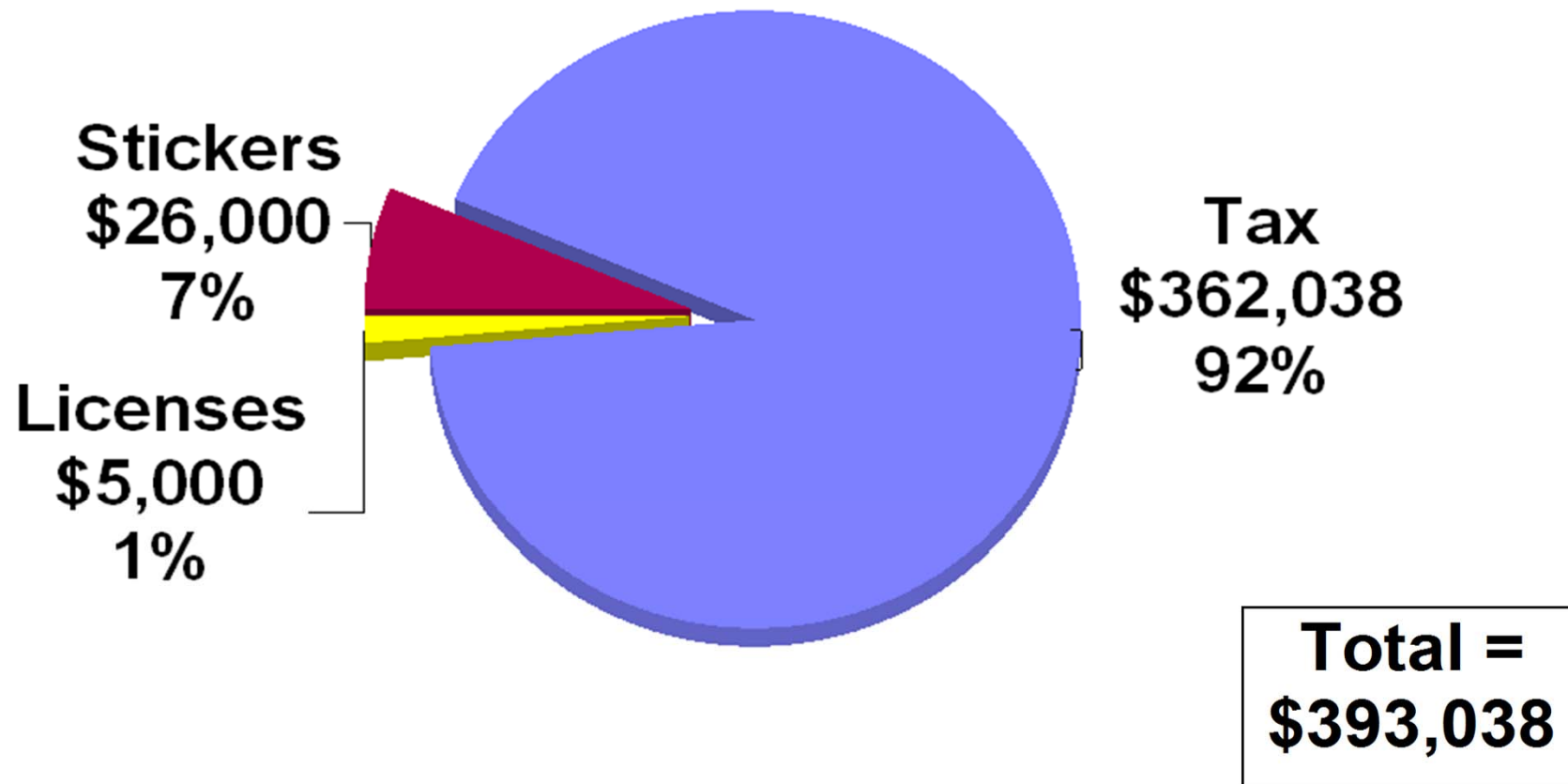


Allegany County Paper Gaming Fund Tax Revenues By Month - FY 16 Versus FY 15

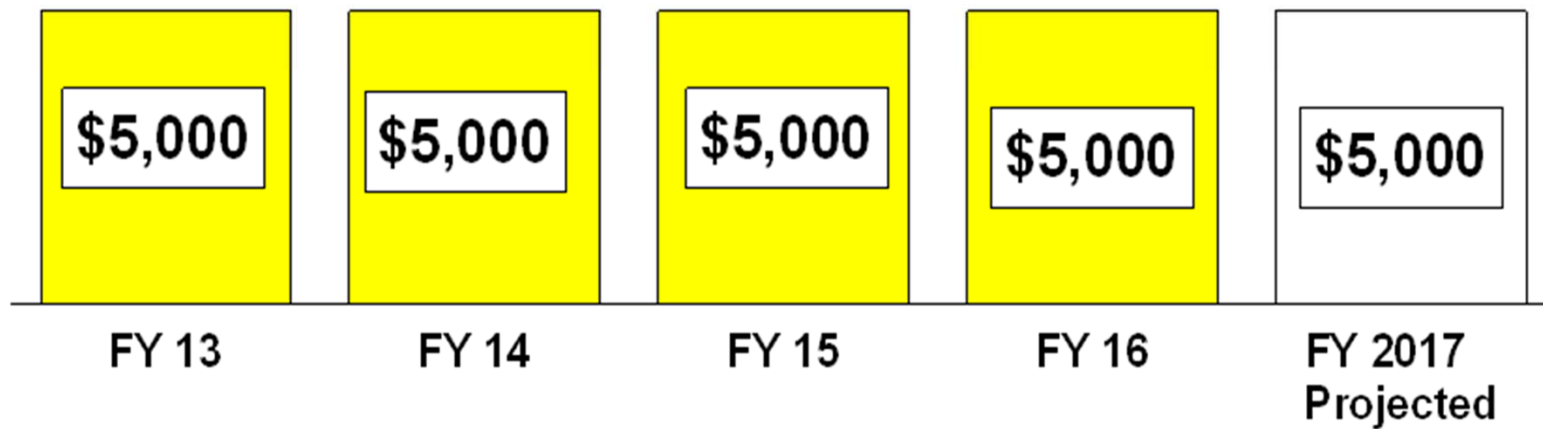
— **FY 15**
 — **FY 16**
 — **Cumulative Difference**



Allegany County Paper Gaming Fund Revenues By Type Fiscal Year 2016



**Allegany County Paper Gaming Fund
Wholesaler License Fee Revenues
Fiscal Years 2013 - 2016**



**Allegany County Paper Gaming Fund
Sticker Revenues
Fiscal Years 2012 - 2015**

\$32,700

\$30,700

\$28,000

\$28,200

\$26,000

FY 12

FY 13

FY 14

FY 15

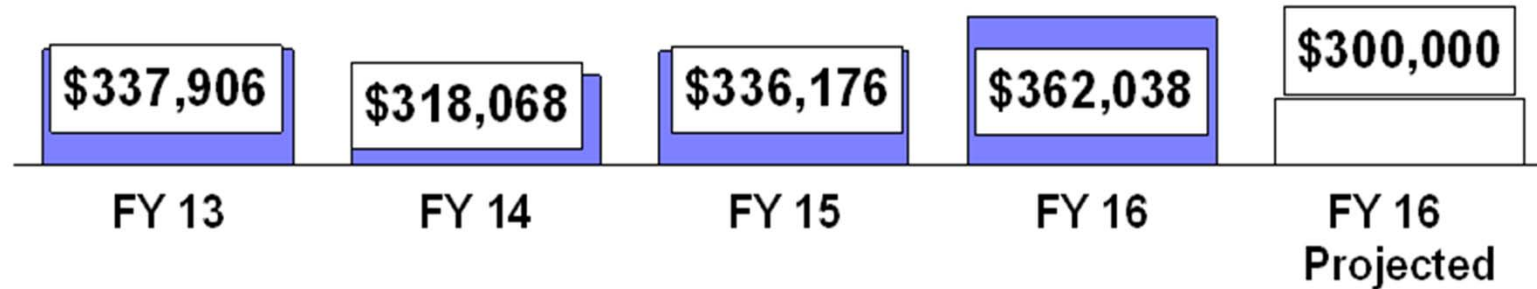
**FY 15
Projected**

Allegany County Paper Games Distribution of Gaming Stickers - Fiscal Years 2013 - 2016

| Stickers Sold To Wholesalers In Time Period | | | | |
|---|---------------------------------|---------------------------------|---------------------------------|-------------------------------------|
| FY 13 30,700 | FY 14 28,000 | FY 15 28,200 | FY 16 26,000 | FY 13-16 112,900 |
| Attached To Taxable Games In Time Period | | | | |
| FY 13 25,810 84.1% | FY 14 22,471 80.3% | FY 15 22,111 78.4% | FY 16 20,874 80.3% | FY 13-16 98,274 87.0% |
| Attached To Games Played In Time Period | | | | |
| FY 13 25,850 84.2% | FY 14 22,843 81.6% | FY 15 22,796 80.8% | FY 16 20,415 78.5% | FY 13-16 105,564 93.5% |
| Attached To Taxable Games And Played In Time Period | | | | |
| FY 13 24,031 78.3% | FY 14 21,067 75.2% | FY 15 20,556 72.9% | FY 16 18,671 71.8% | FY 13-16 95,550 84.6% |

**788
Stickers
Have
Been
Voided**

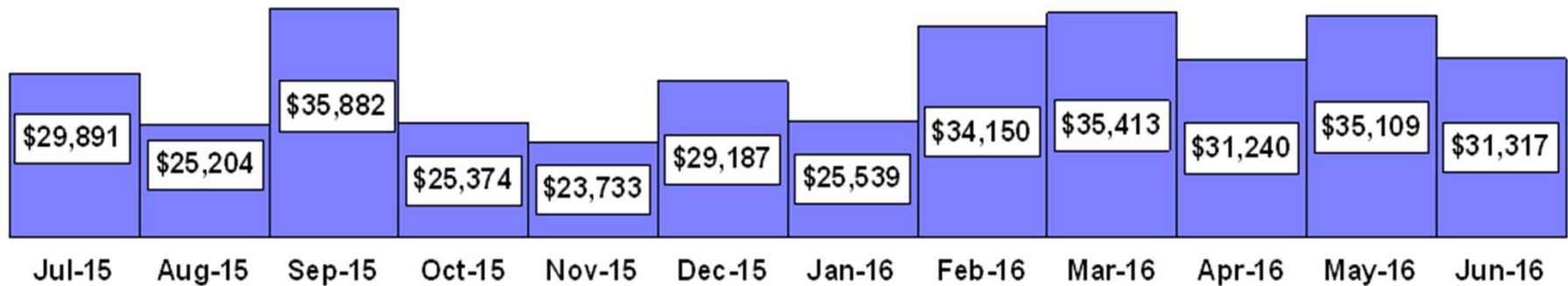
**Allegany County Paper Gaming Fund
Tax Revenues
Fiscal Years 2013 - 2016**



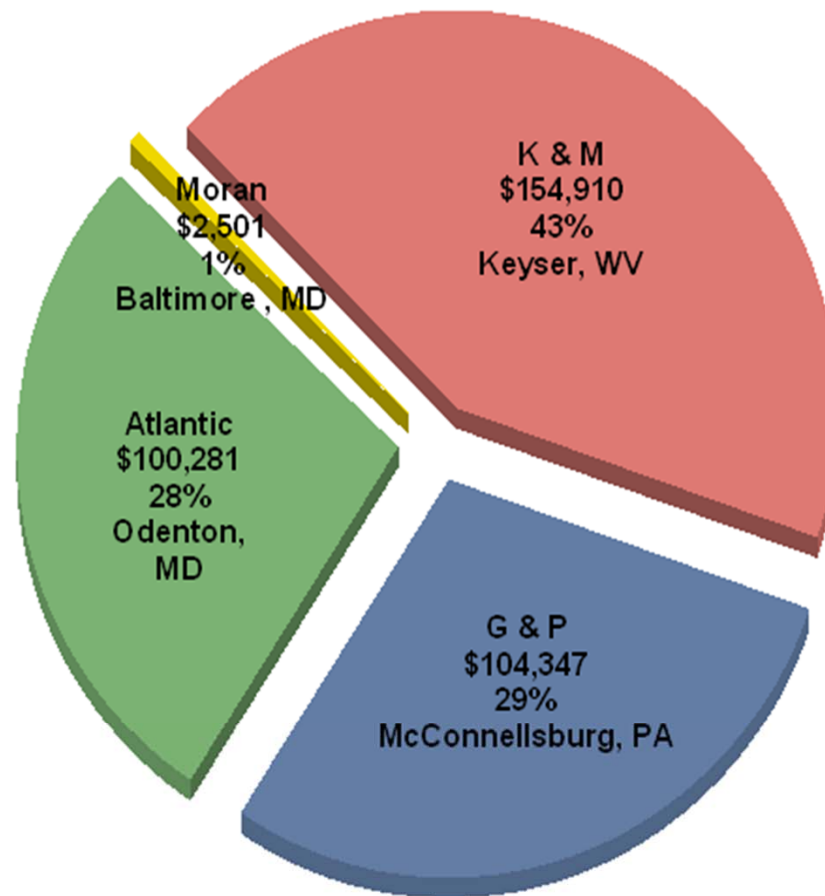
Paper Gaming Fund Tax Revenues By Month Fiscal Year 2016

\$30,170
Monthly
Average

Total = \$362,038

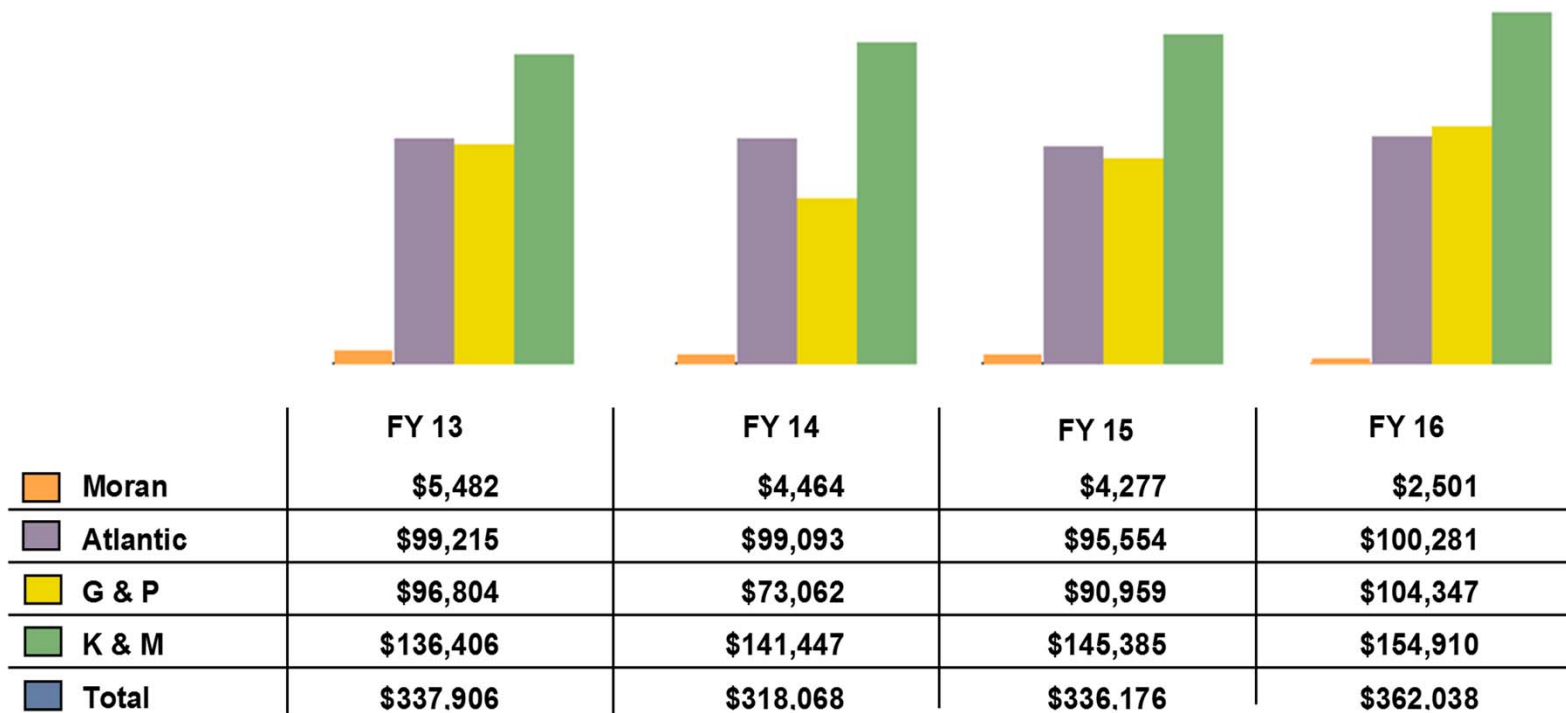


Allegany County Paper Gaming Wholesaler Fiscal Year 2016

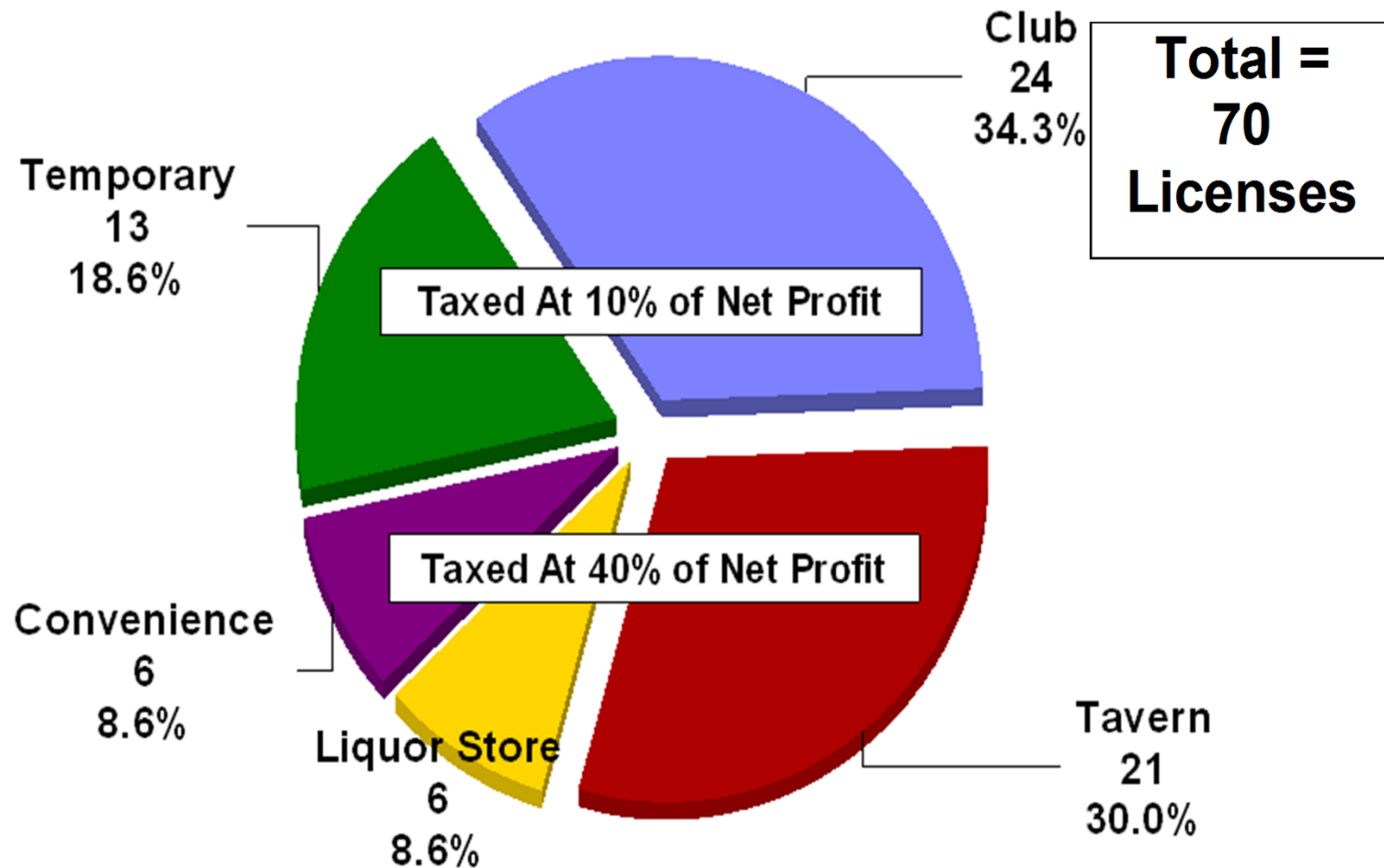


**Total =
\$362,038**

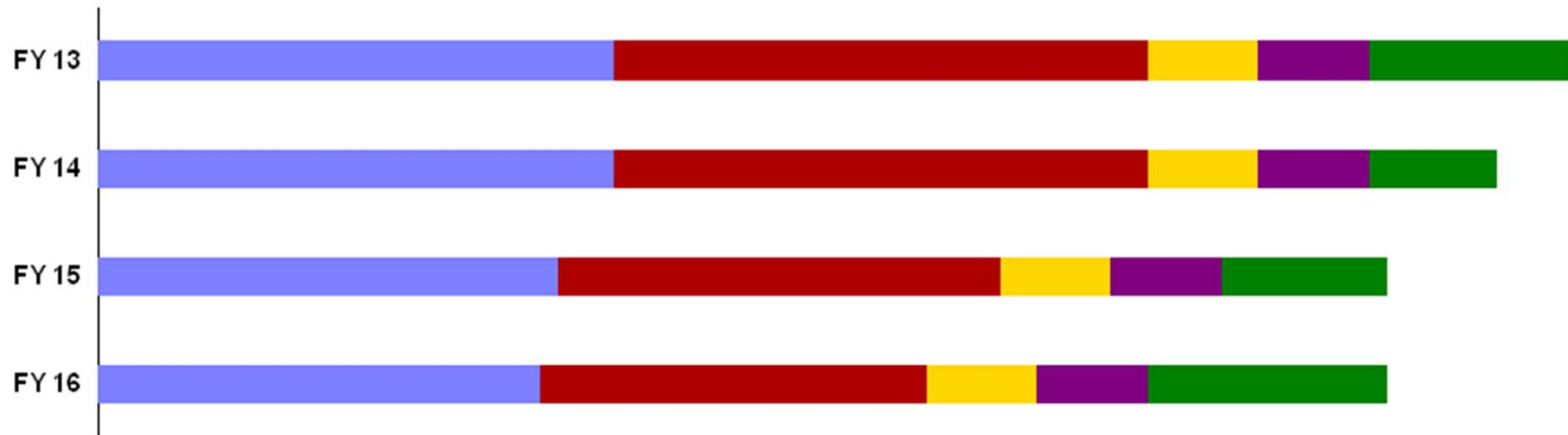
Tax Revenues By Allegany County Paper Gaming Wholesaler Fiscal Years 2013 - 2016



Allegany County Paper Gaming Operator Licenses By Type Fiscal Year 2016



Allegany County Paper Gaming Operator Licenses By Type Fiscal Years 2013 - 2016



| | FY 13 | FY 14 | FY 15 | FY 16 |
|--------------|-------|-------|-------|-------|
| Club | 28 | 28 | 25 | 24 |
| Tavern | 29 | 29 | 24 | 21 |
| Liquor Store | 6 | 6 | 6 | 6 |
| Convenience | 6 | 6 | 6 | 6 |
| Temporary | 11 | 7 | 9 | 13 |
| Totals | 80 | 76 | 70 | 70 |

Allegany County Paper Gaming Fund Tax Revenues By Operator Type Fiscal Years 2014 - 2016

Difference
-\$1,977

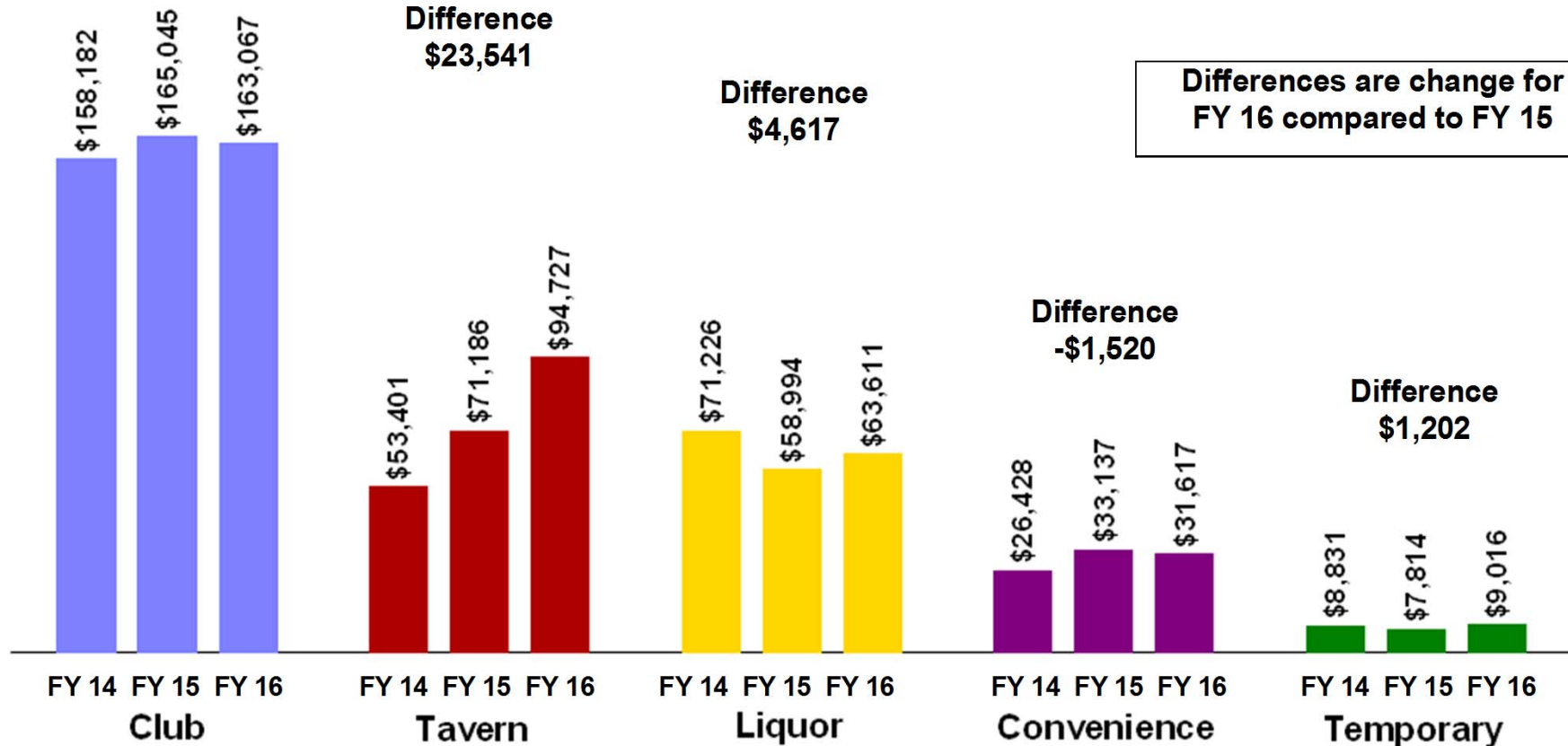
Difference
\$23,541

Difference
\$4,617

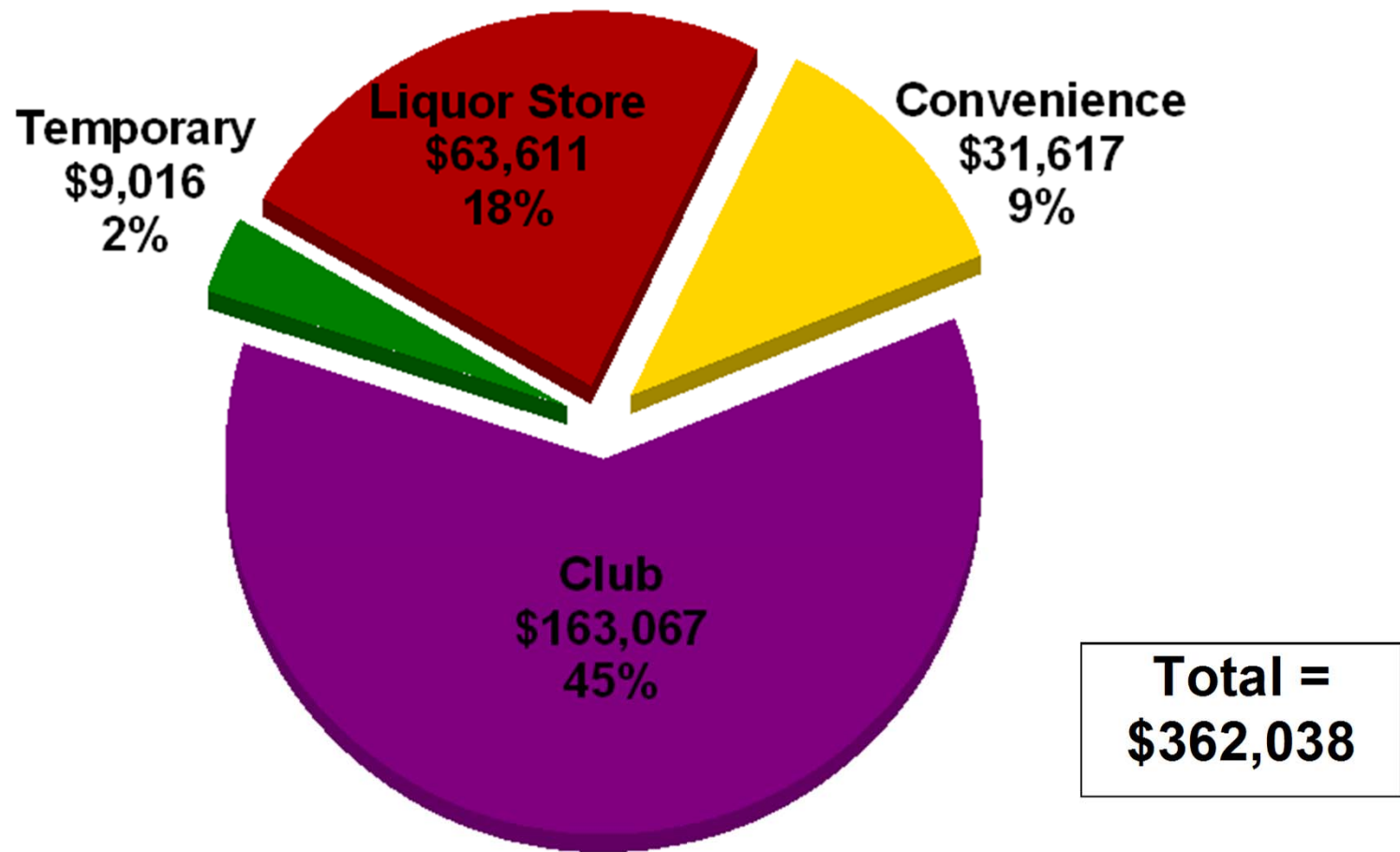
Differences are change for
FY 16 compared to FY 15

Difference
-\$1,520

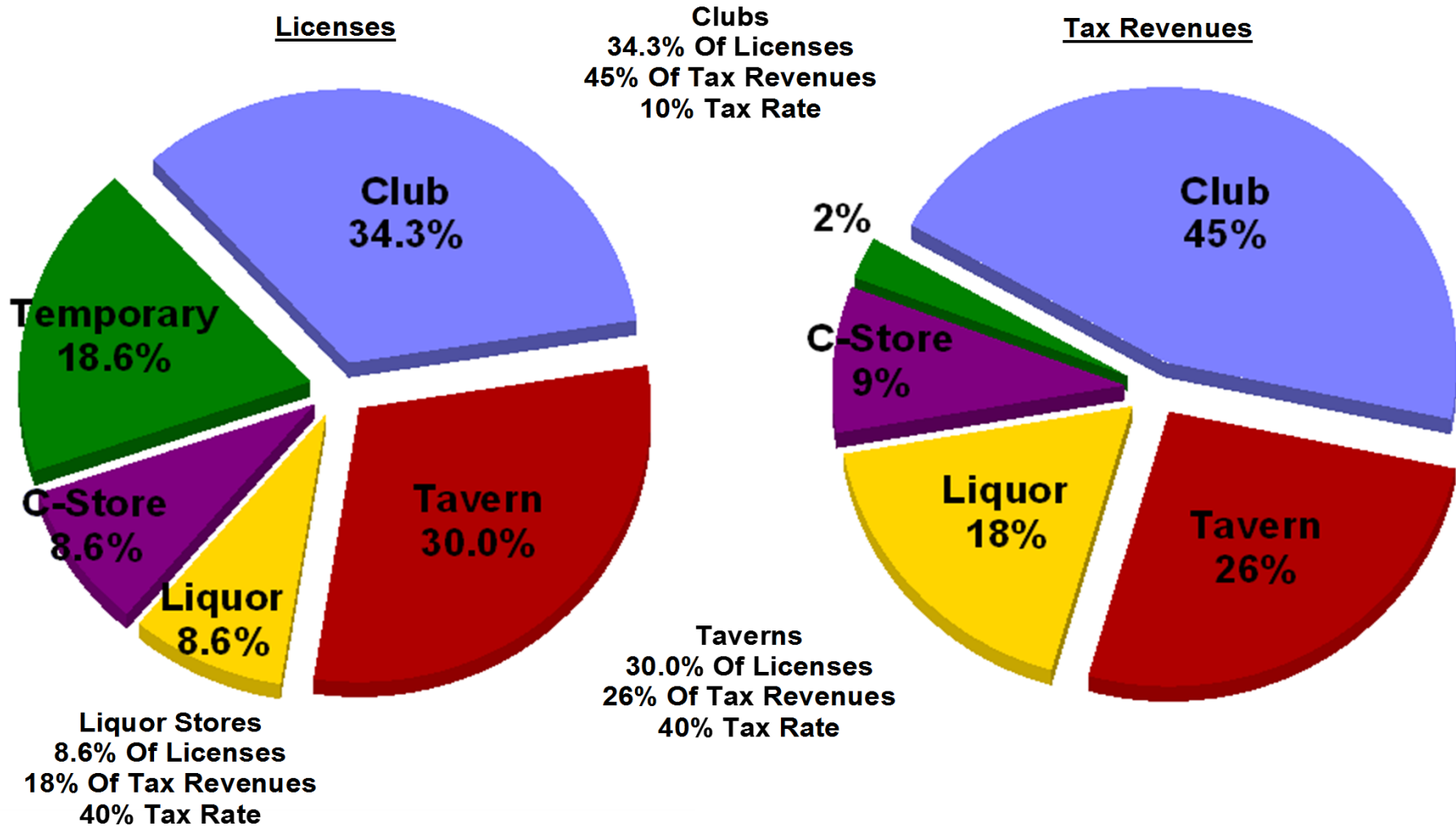
Difference
\$1,202



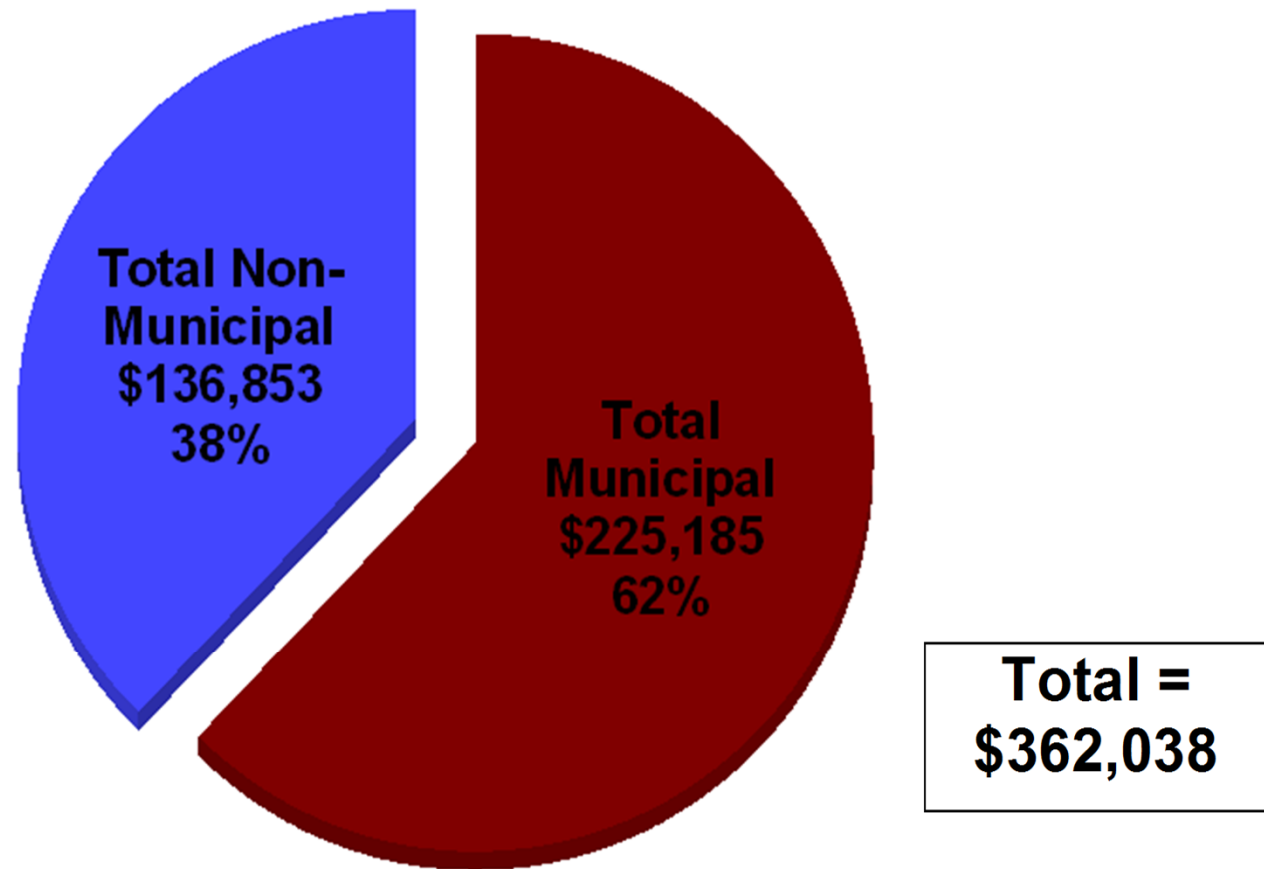
Tax Revenues By Allegany County Paper Gaming Operator Type Fiscal Year 2016



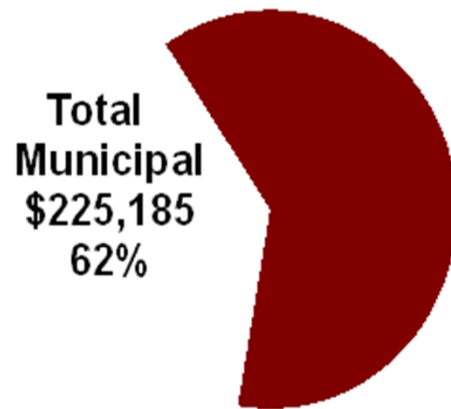
Allegany County Paper Gaming Operator Type License % Versus Revenue % Fiscal Year 2016



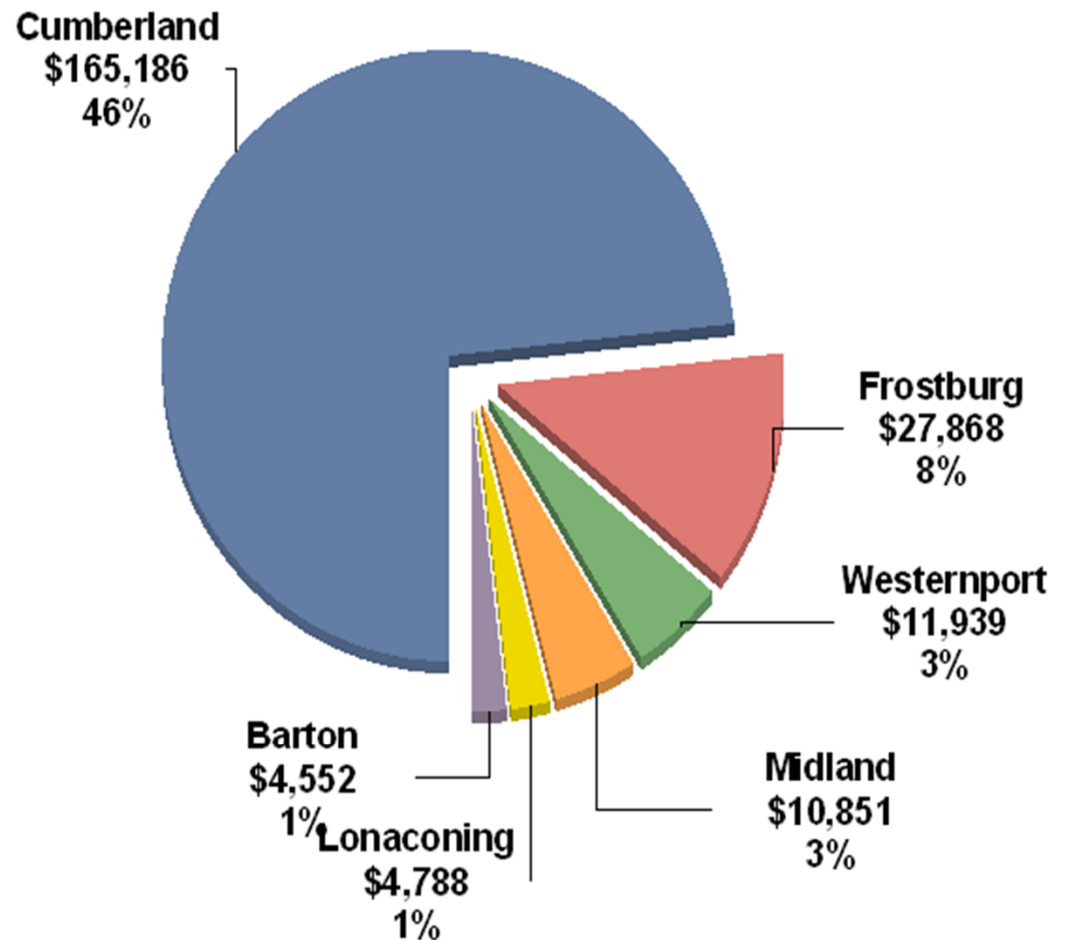
**Allegany County Paper Gaming Operator Tax
Revenues Municipal Versus Non-Municipal
Fiscal Year 2016**



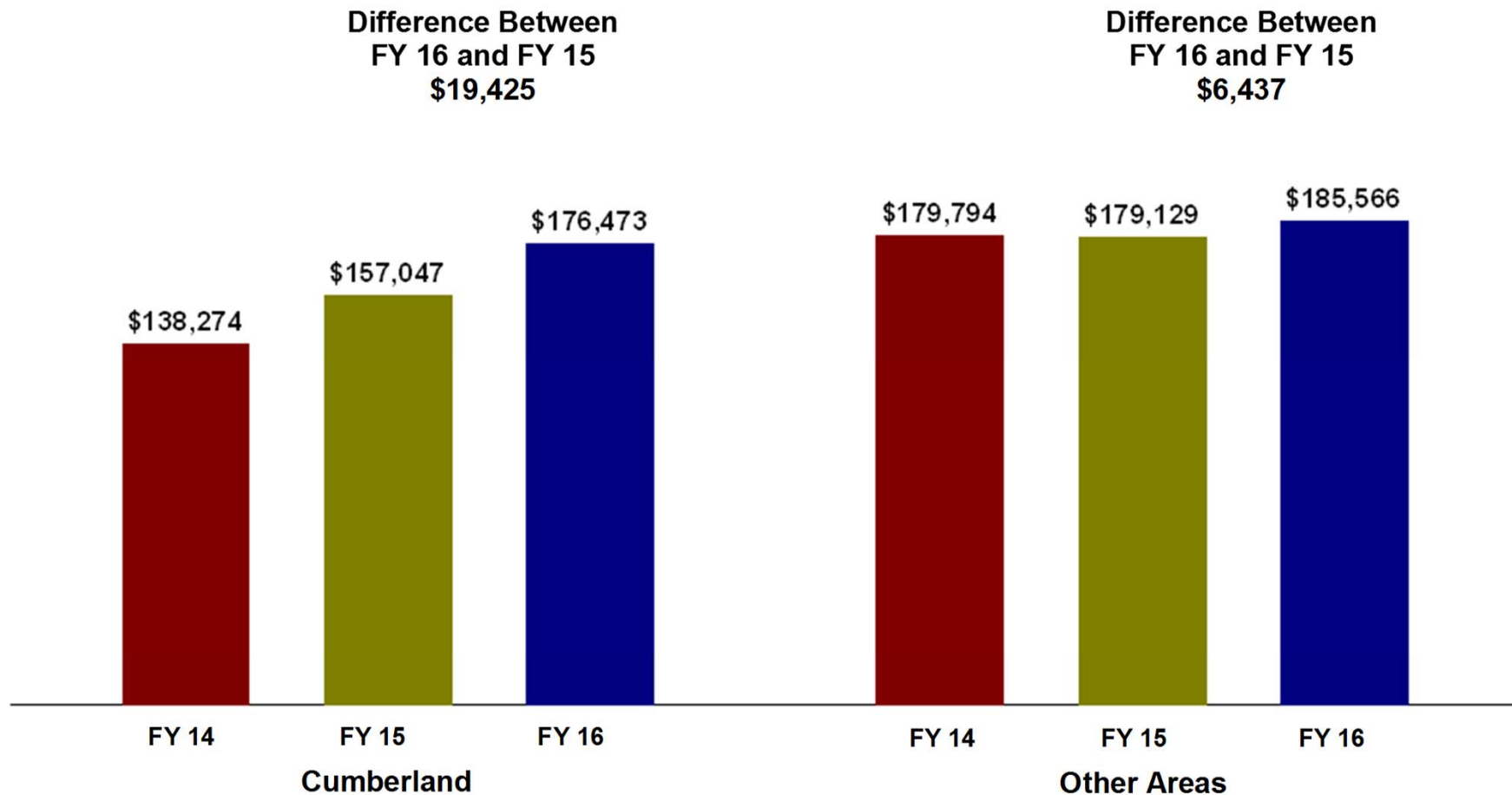
Allegany County Paper Gaming Operator Tax Revenues By Municipal Areas Fiscal Year 2016



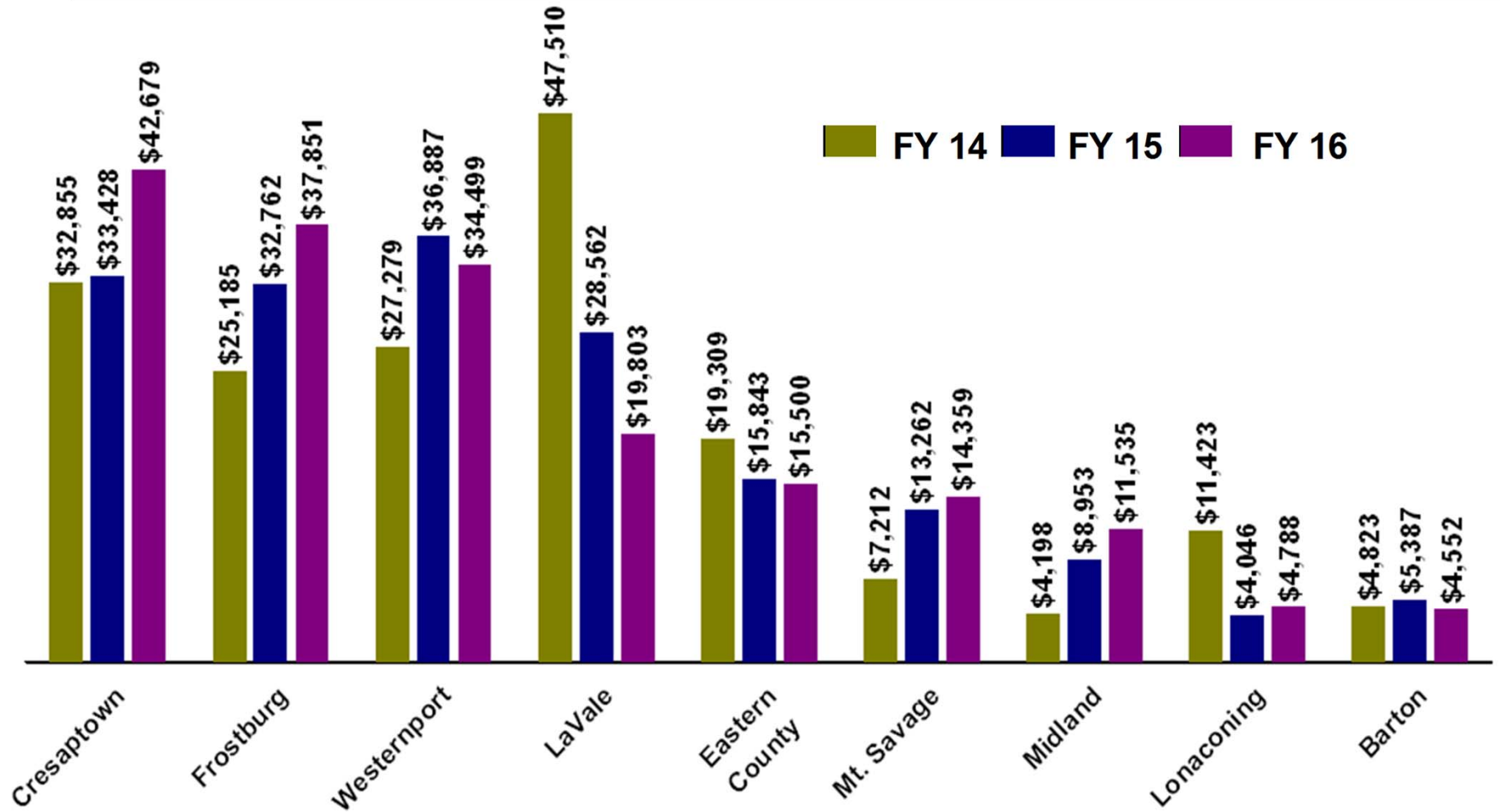
**Total Tax
Revenues =
\$362,038**



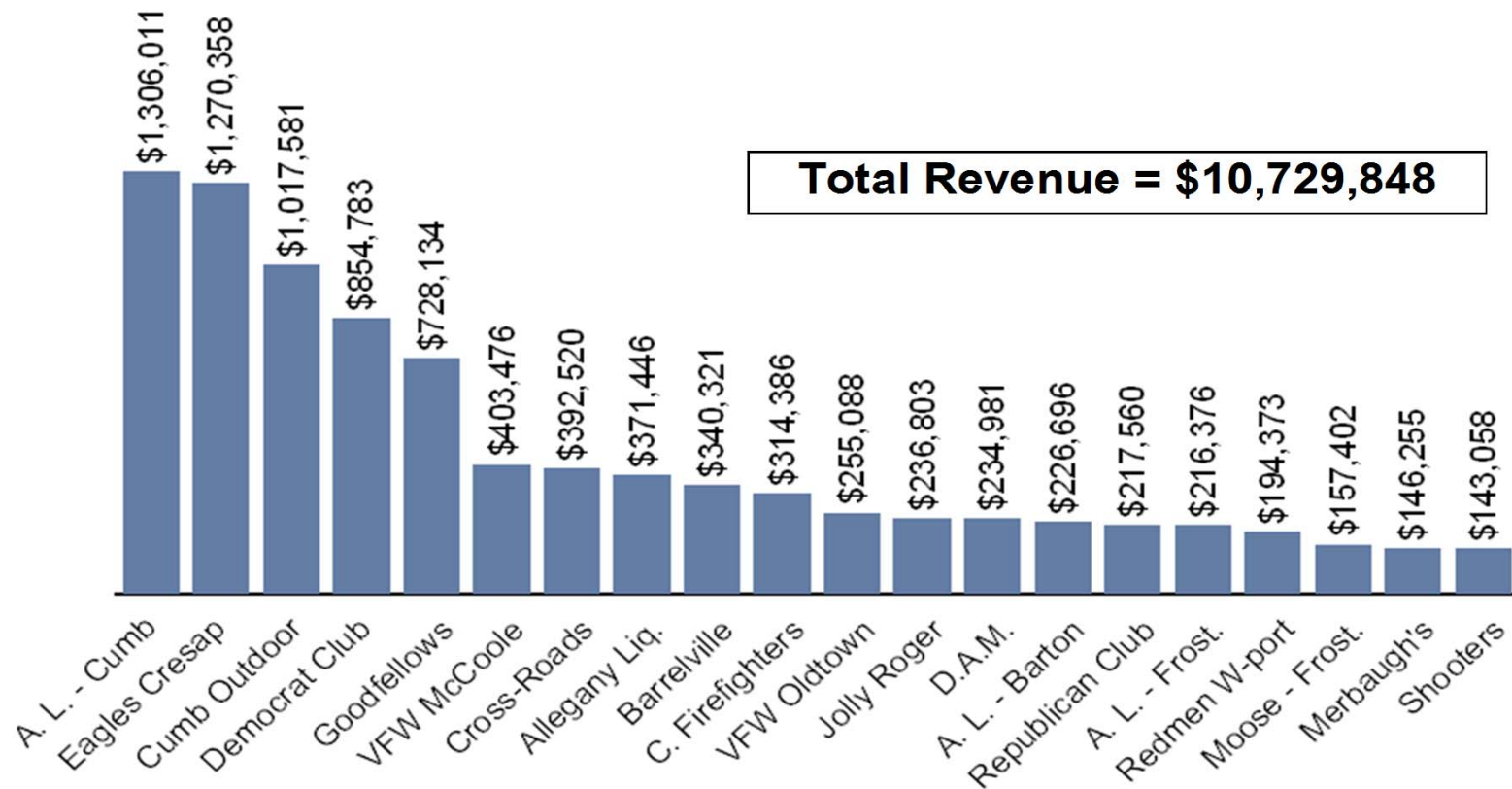
Allegany County Paper Gaming Operator Tax Revenues Cumberland Area Versus Other Areas Fiscal Years 2014 - 2016



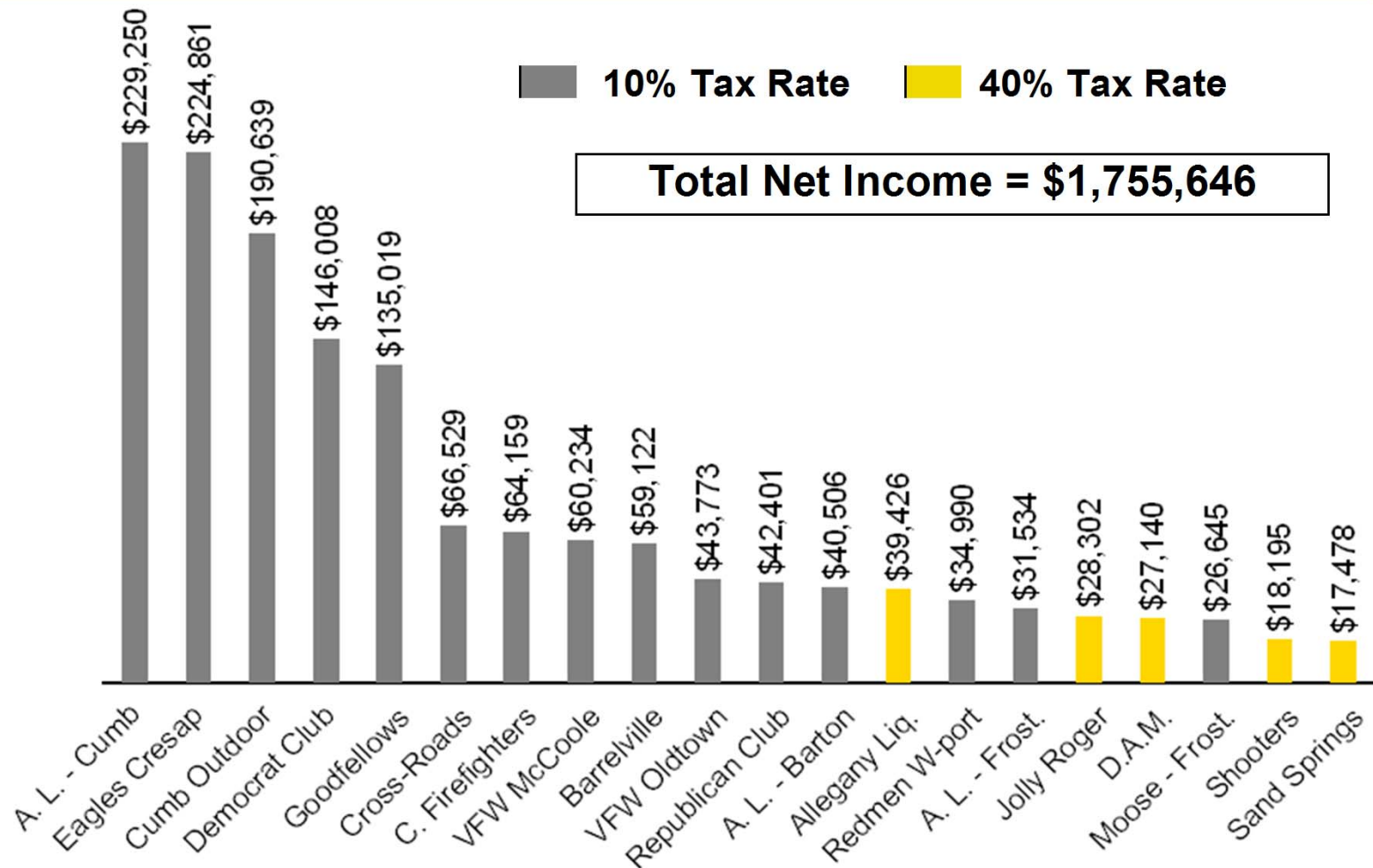
**Allegany County Paper Gaming Operator Tax Revenues
Other Areas (Excludes Cumberland)
Fiscal Years 2014 - 2016**



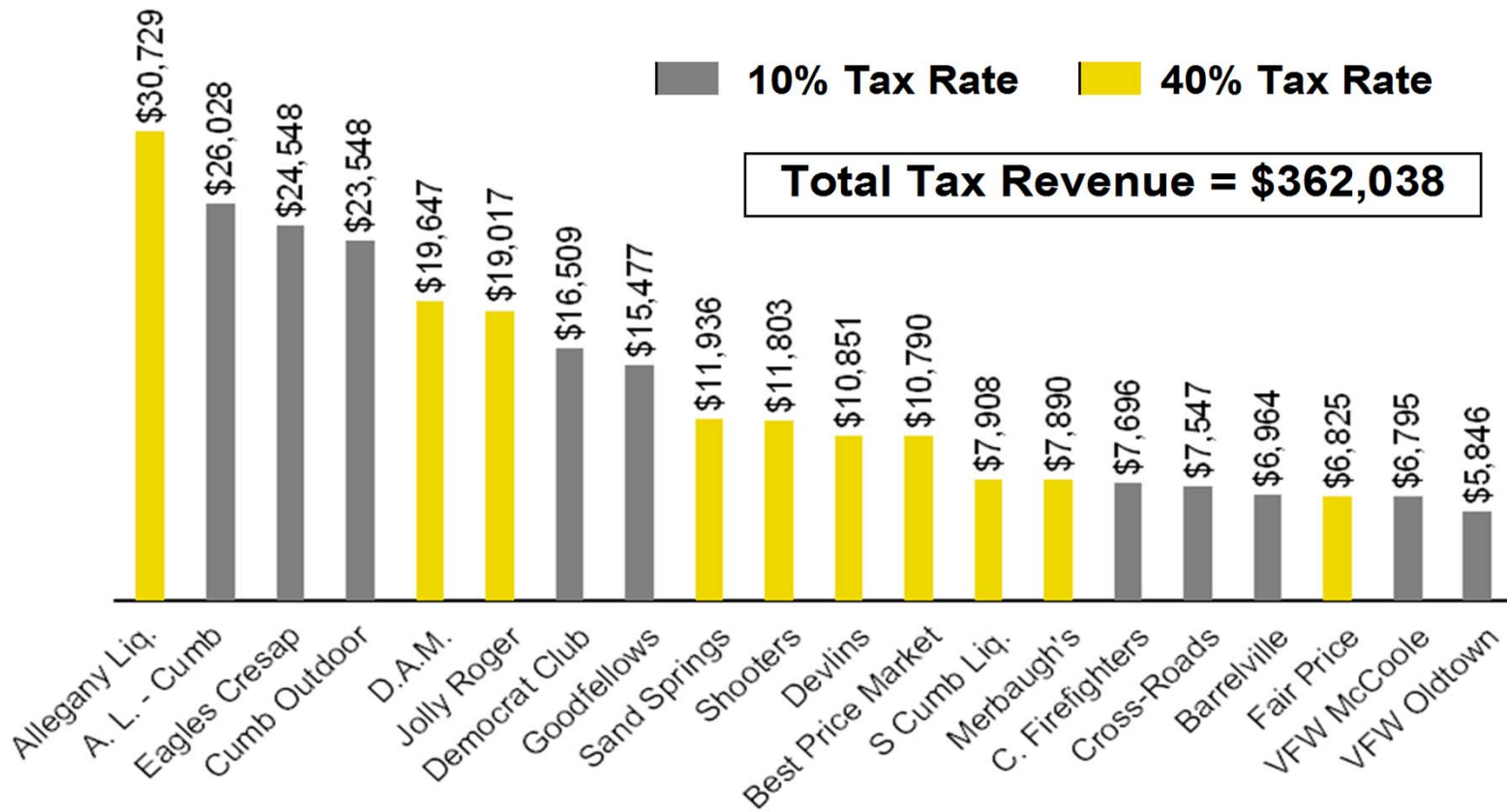
Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2016



Net Income By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2016

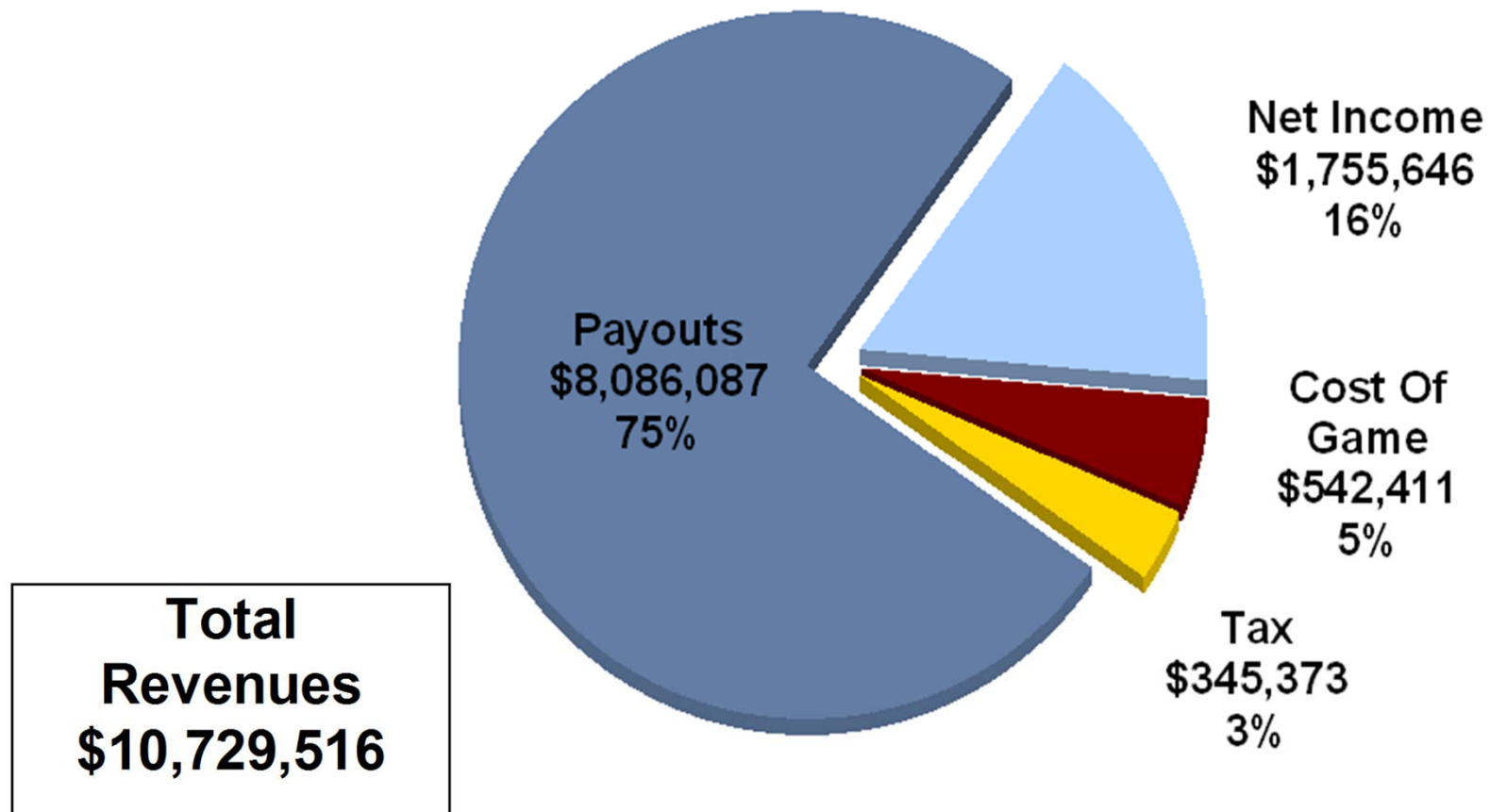


Tax Revenues By Allegany County Paper Gaming Operator Top 20 For Fiscal Year 2016



Distribution of Operator Gaming Revenues* Fiscal Year 2016

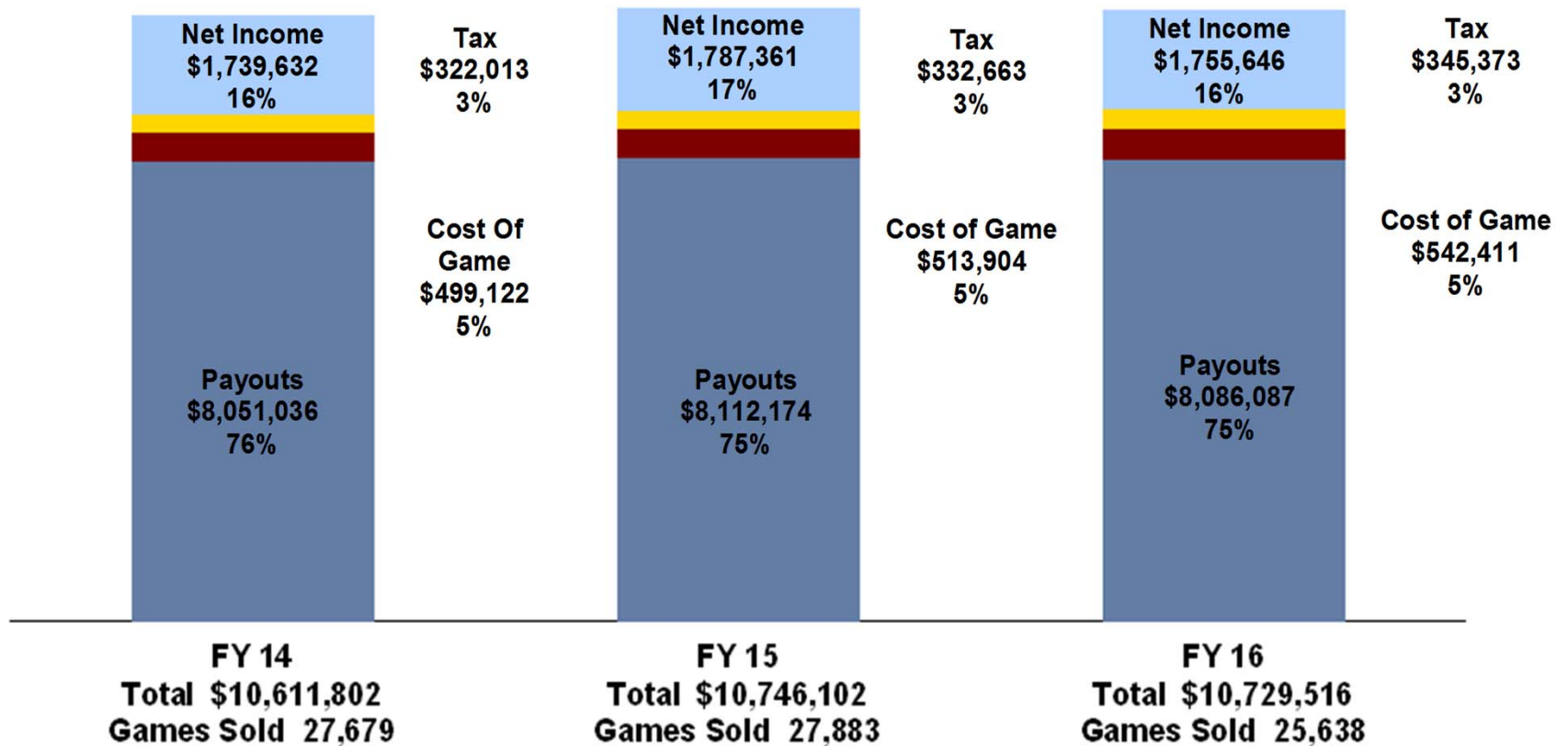
*Based on games started during fiscal year.



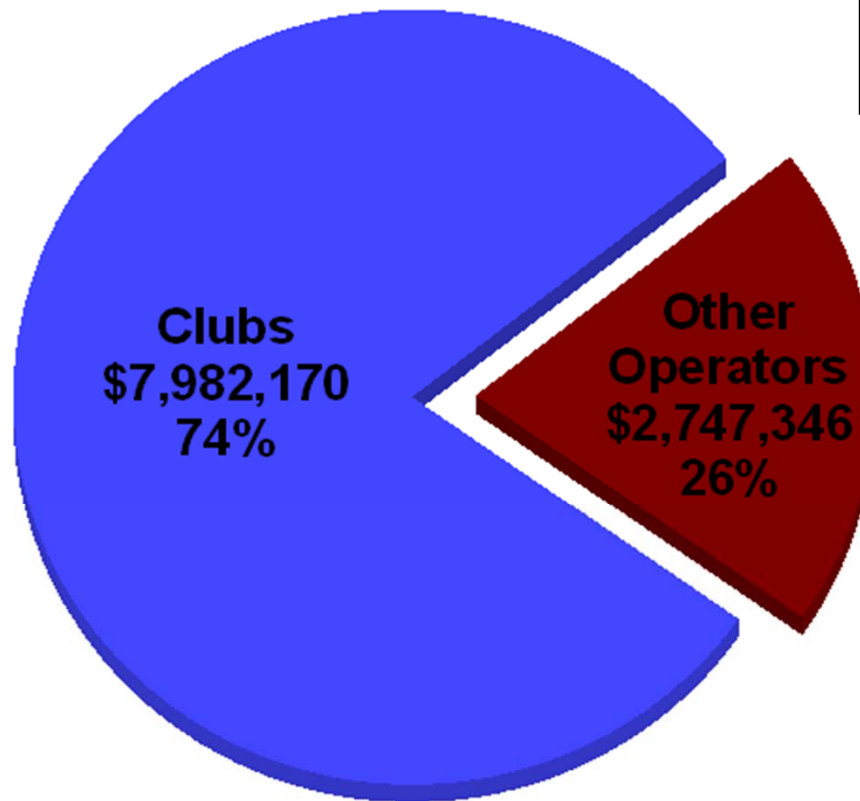
Distribution of Operator Gaming Revenues*

Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



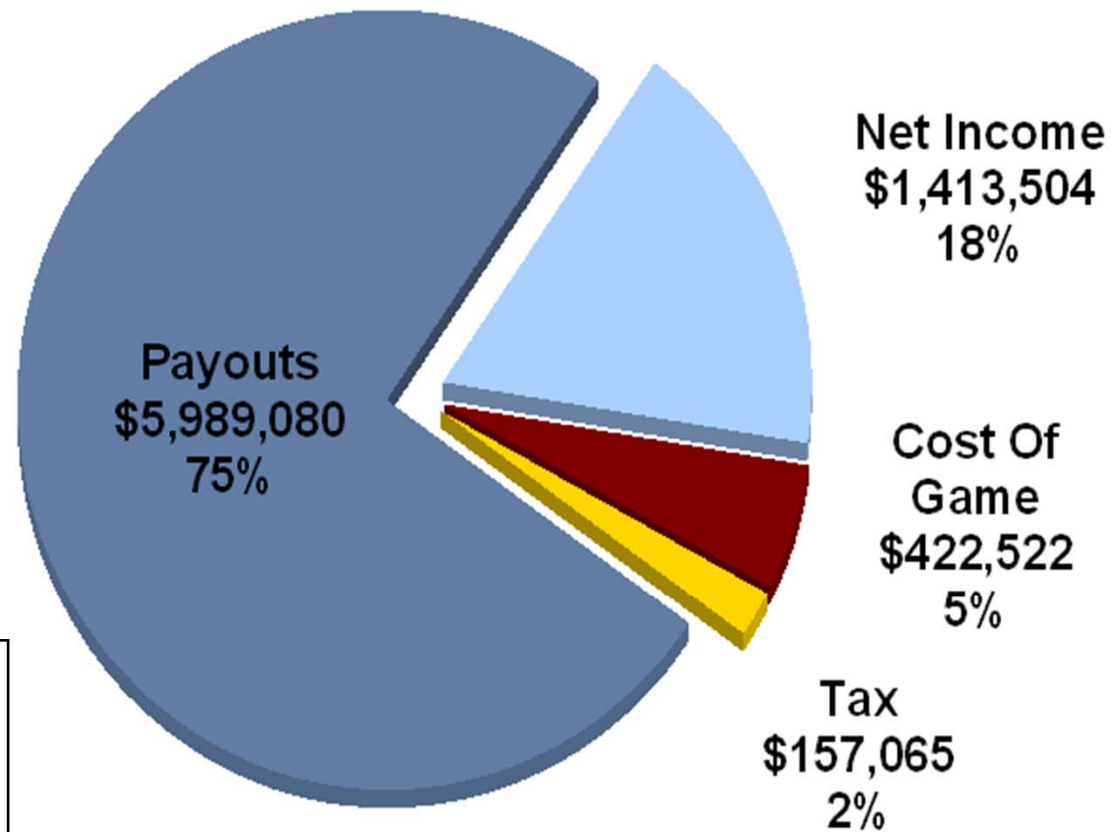
**Allegany County Paper Gaming Operator Revenues
Clubs Versus Other Operators
Fiscal Year 2016**



**Total =
\$10,729,516**

Distribution of Club Revenues* Fiscal Year 2016

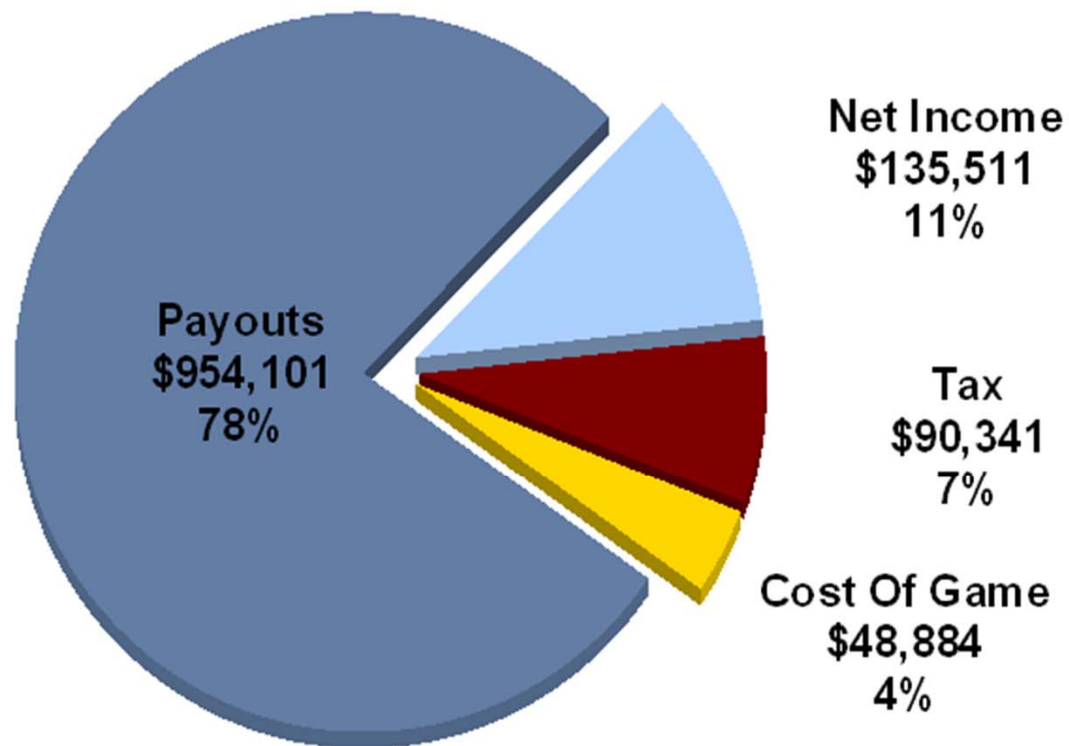
*Based on games started during fiscal year.



**Total
Revenues
\$7,982,170**

Distribution of Tavern Revenues* Fiscal Year 2016

*Based on games started during fiscal year.

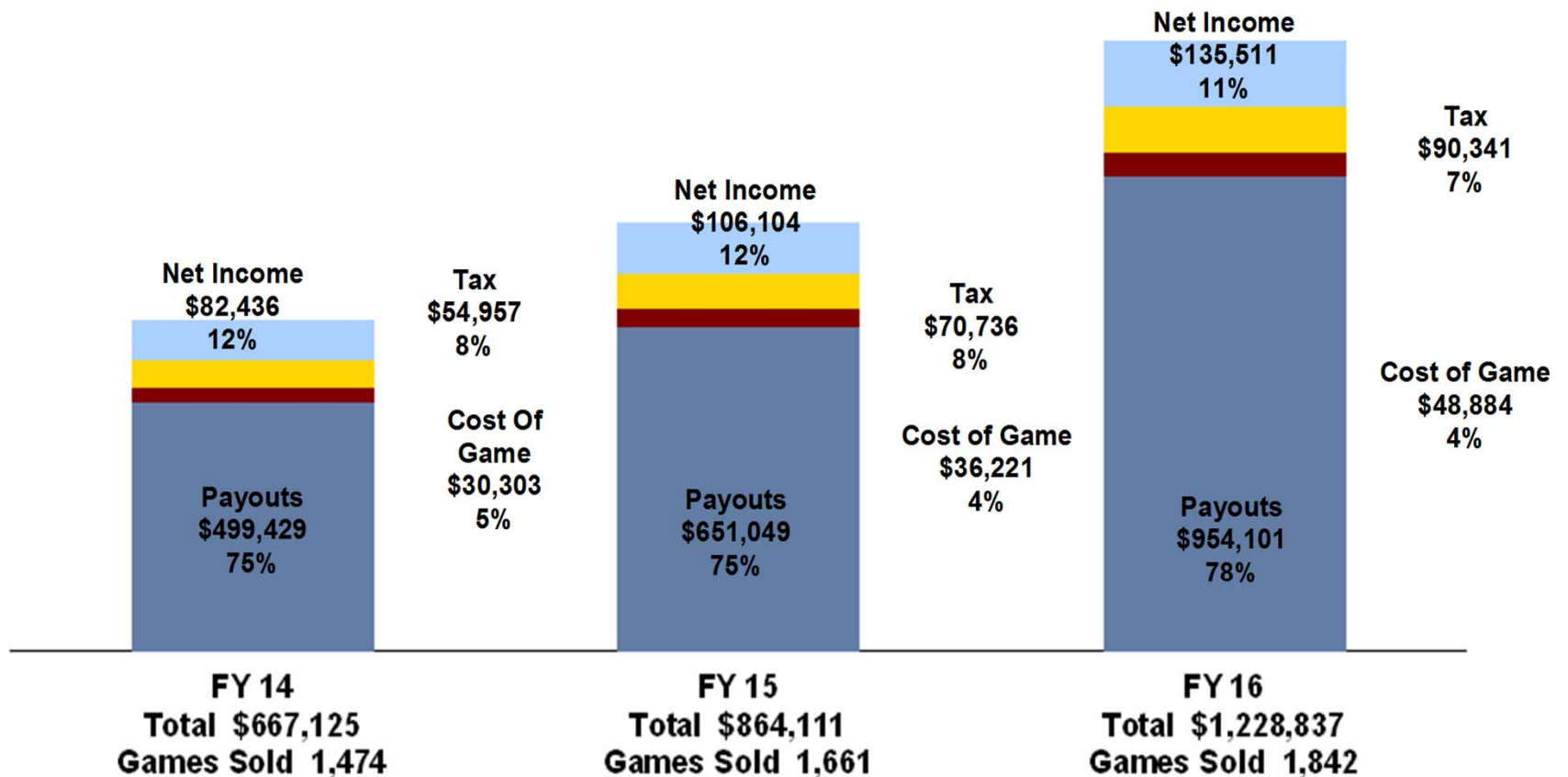


**Total
Revenues
\$1,228,837**

Distribution of Tavern Gaming Revenues*

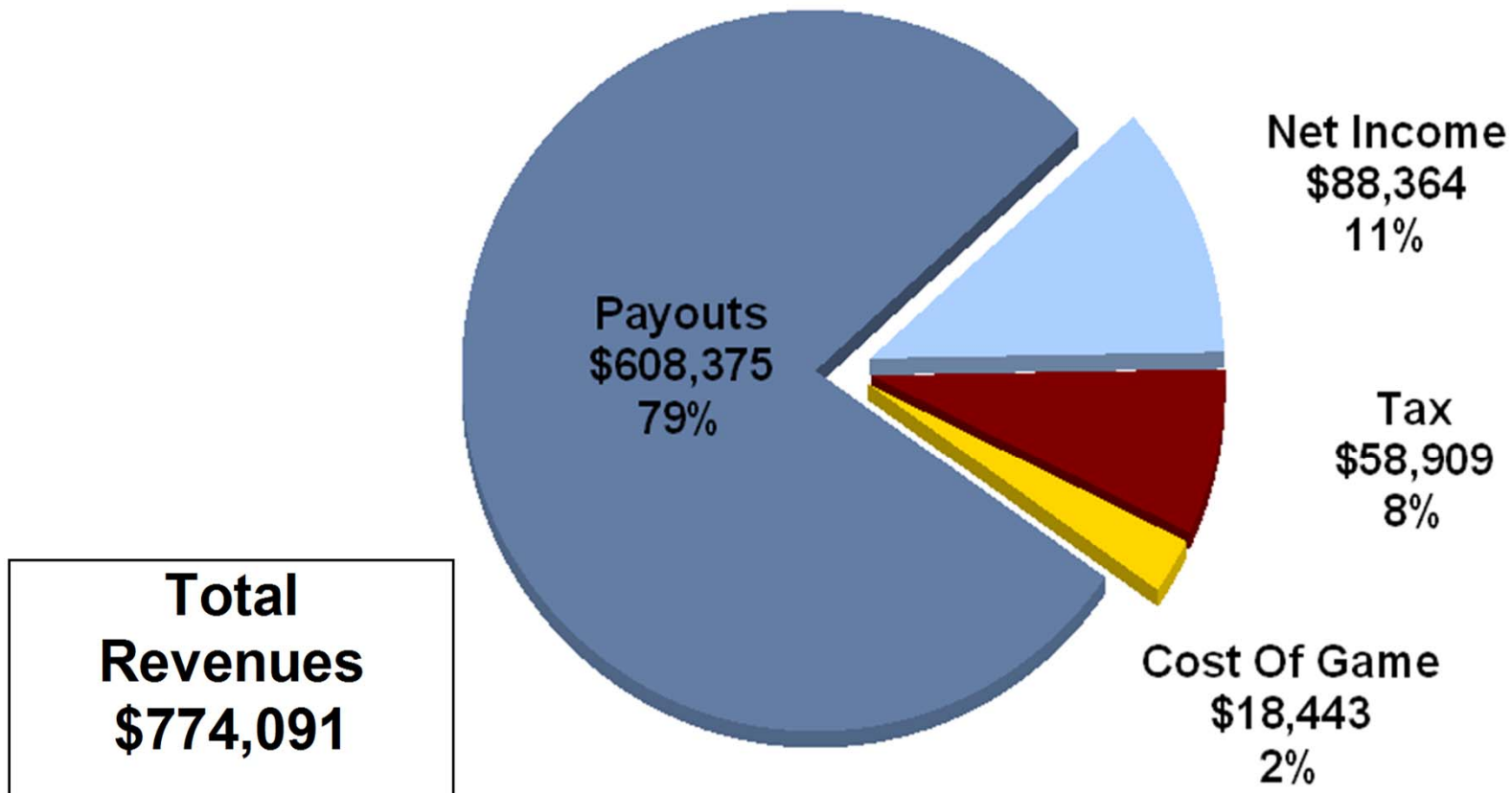
Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Distribution of Liquor Store Revenues* Fiscal Year 2016

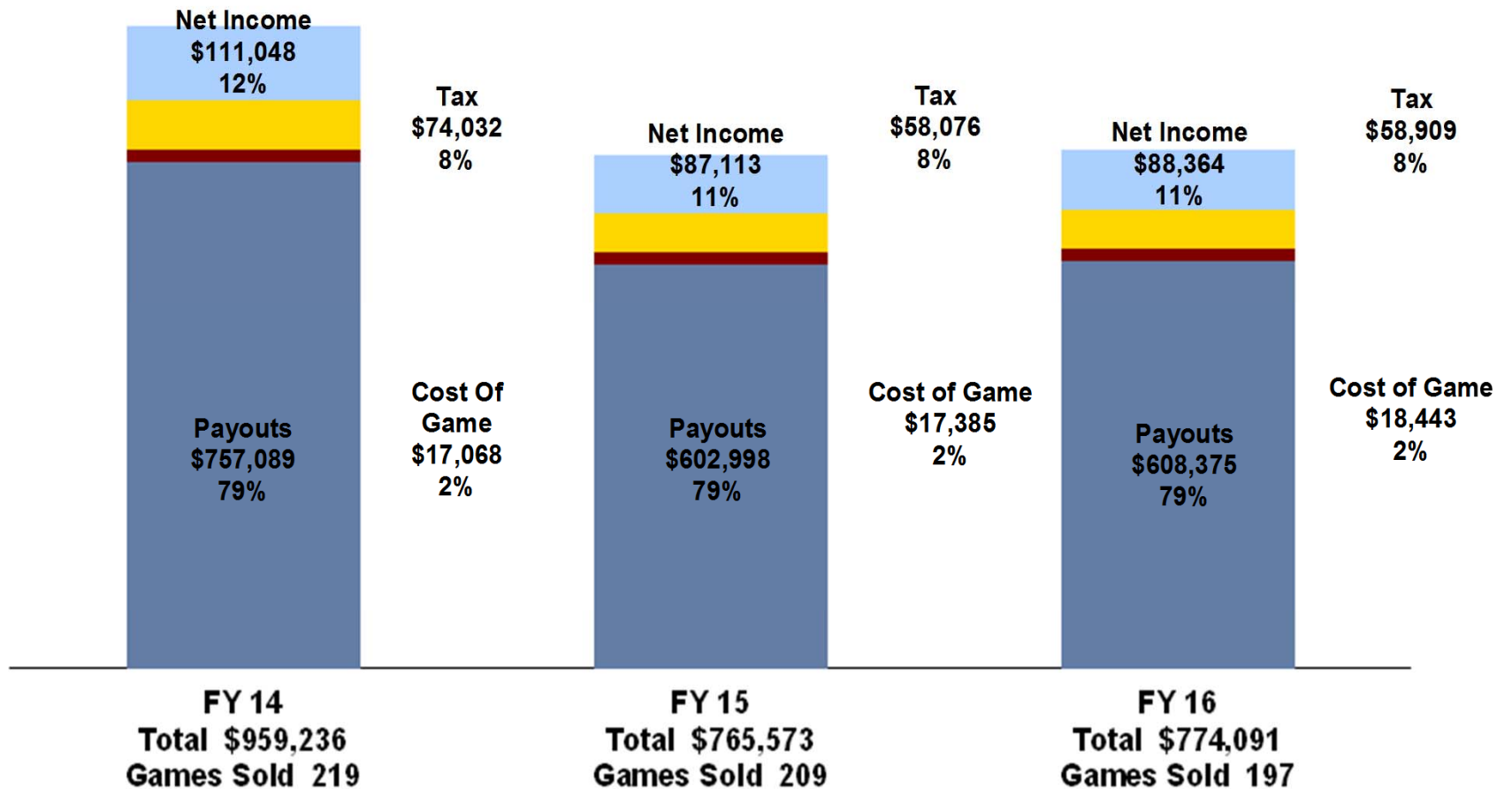
*Based on games started during fiscal year.



Distribution of Liquor Store Revenues*

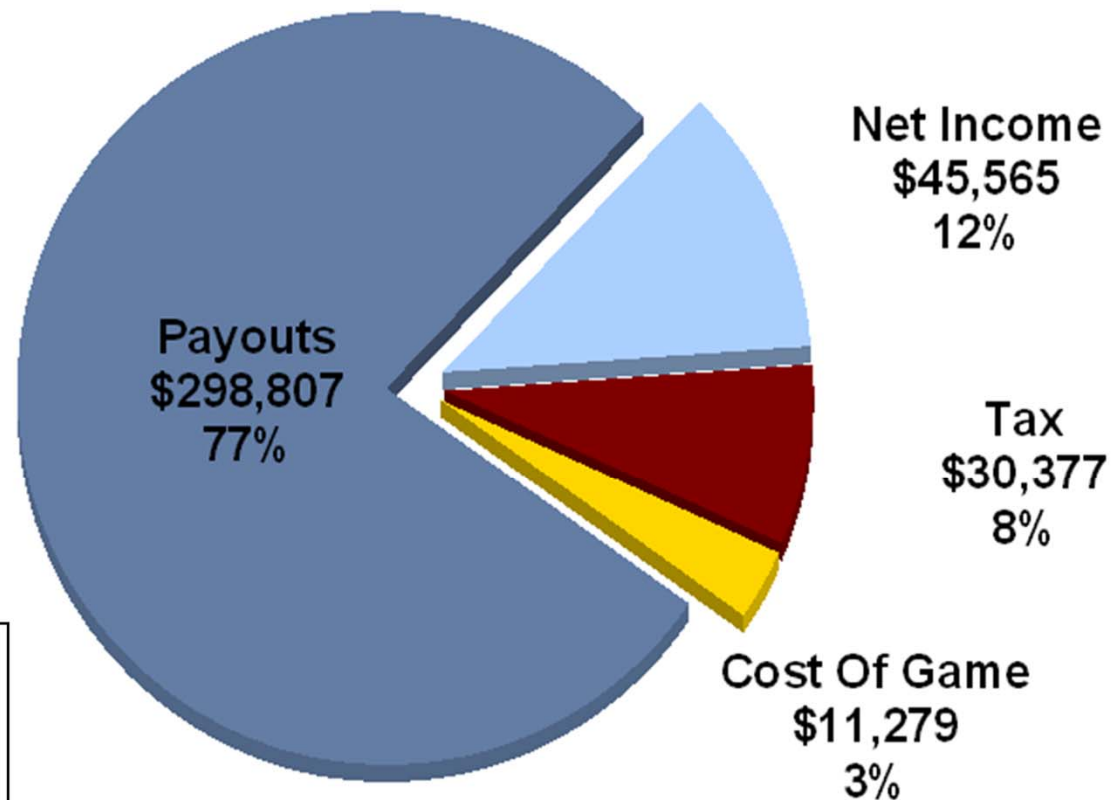
Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Distribution of Convenience Store Revenues* Fiscal Year 2016

*Based on games started during fiscal year.

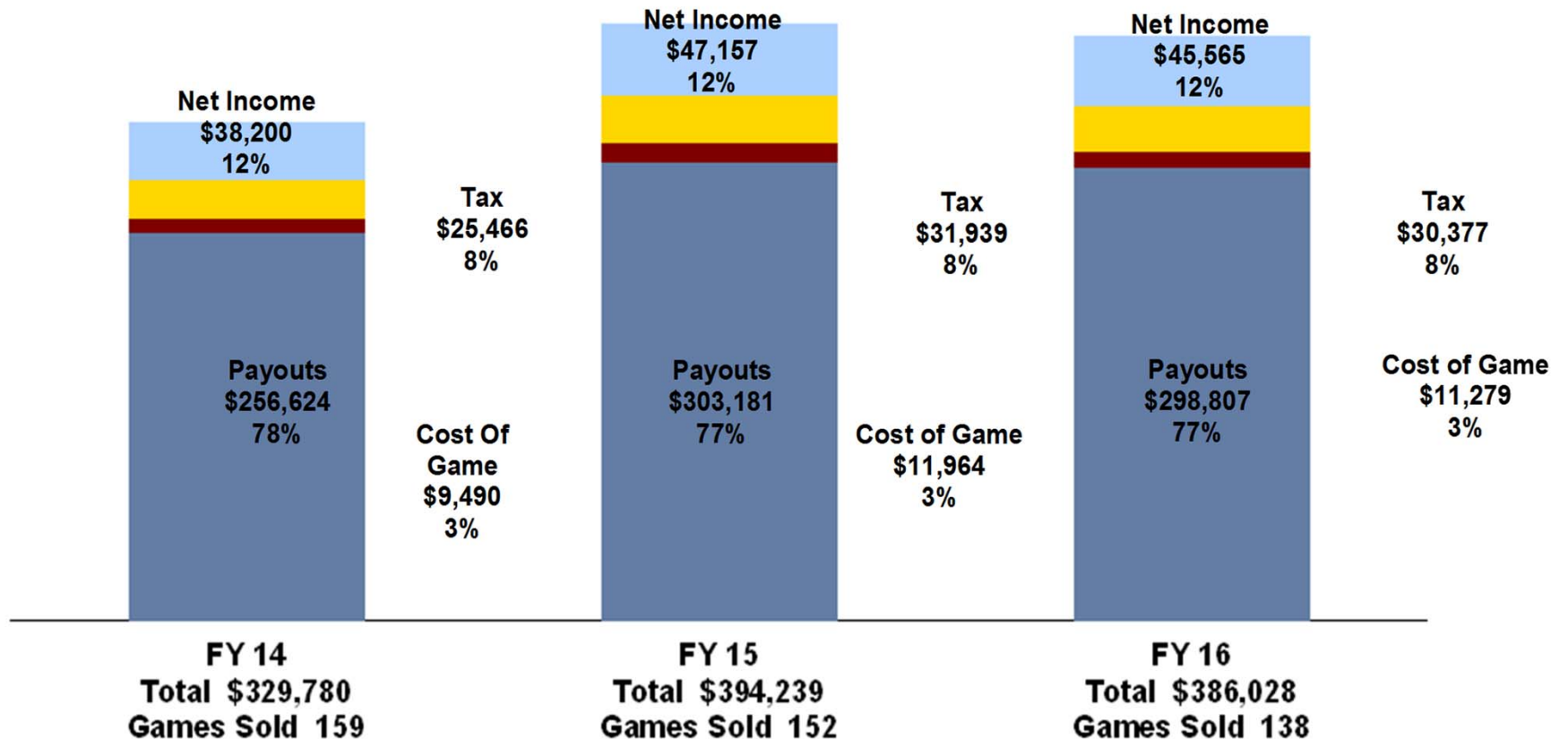


**Total
Revenues
\$386,028**

Distribution of Convenience Store Revenues*

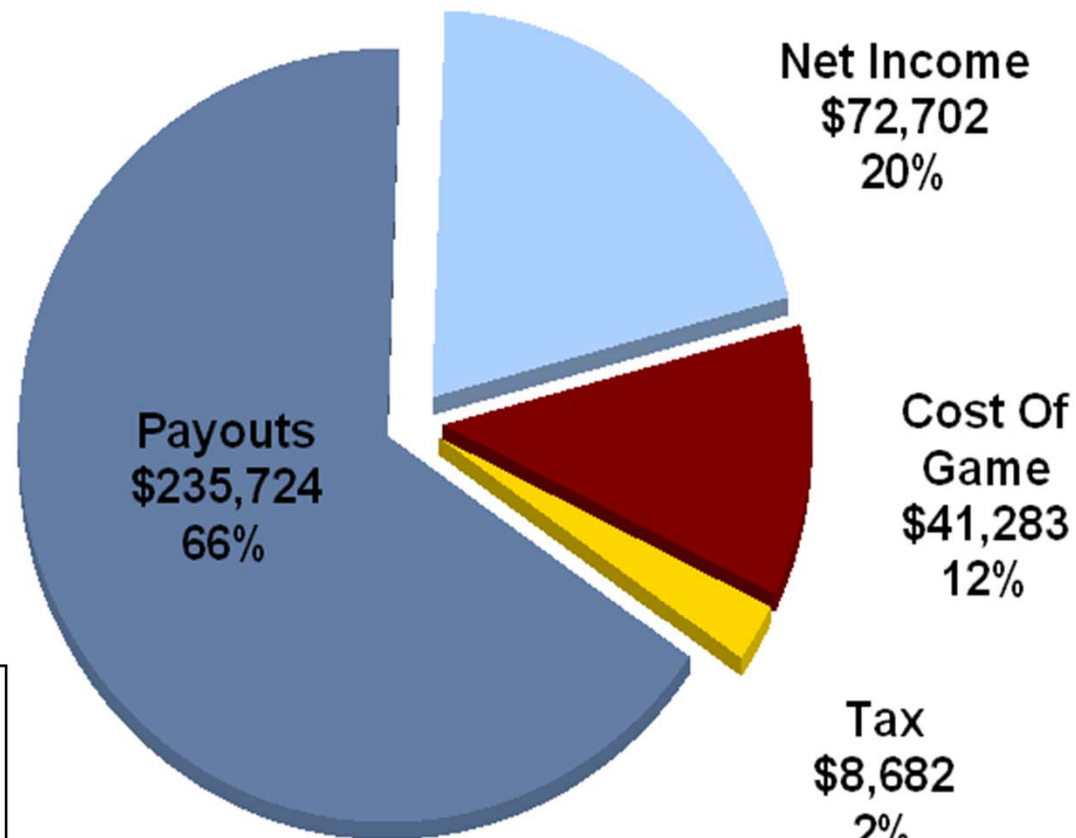
Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Distribution of Temporary Operator Revenues* Fiscal Year 2016

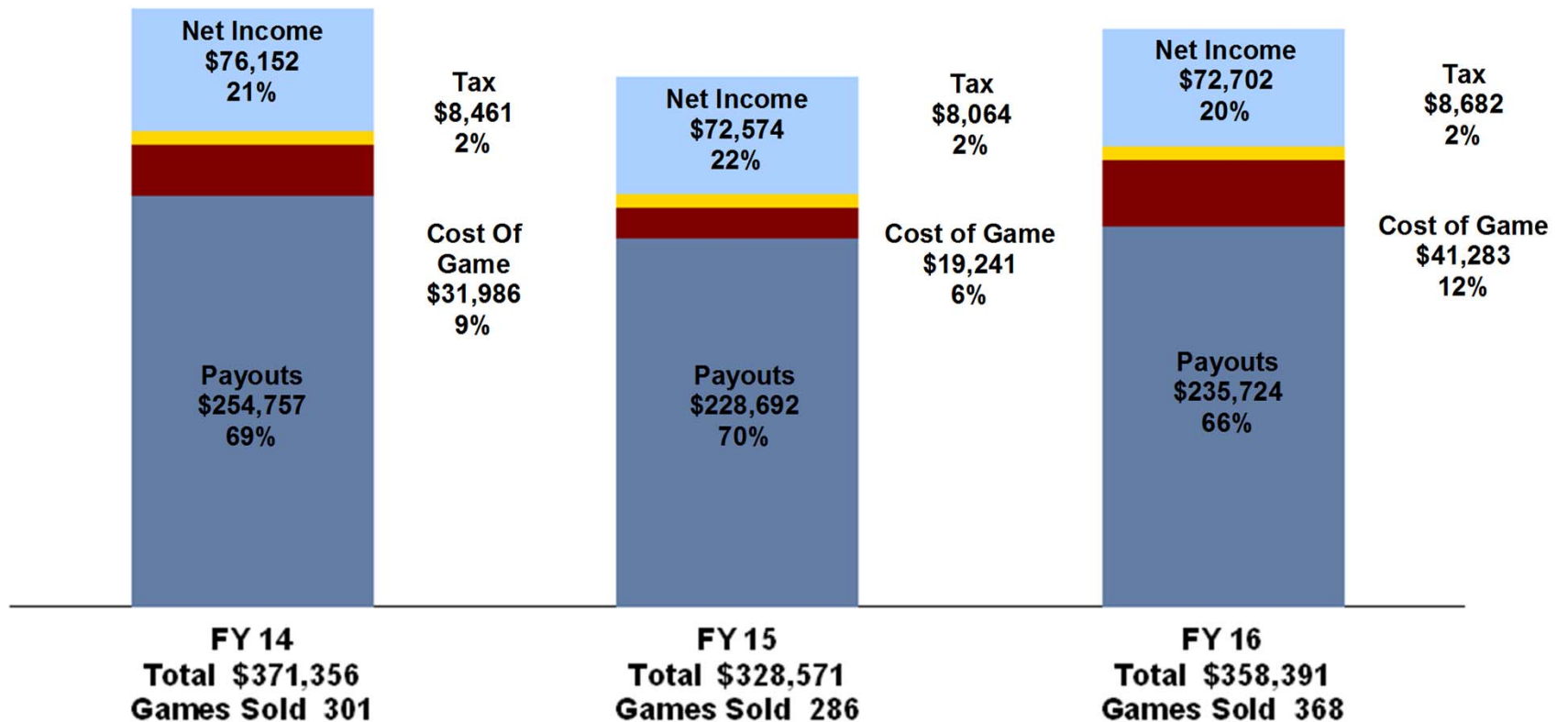
*Based on games started during fiscal year.



**Total
Revenues
\$358,391**

Distribution of Temporary Operator Revenues* Fiscal Years 2014 - 2016

*Based on games started during fiscal year.



Allegany County Inspections of Paper Game Operators Fiscal Years 2013 - 2016

| | <u>FY 2014</u> | <u>FY 2015</u> | <u>FY 2016</u> |
|---------------------------------|-----------------------|-----------------------|-----------------------|
| Inspections | 749 | 701 | 602 |
| Number of Operators | 69 | 61 | 57 |
| Each Operator Inspected | 10.9 | 11.5 | 10.6 |
| Each Operator Inspected Monthly | 0.9 | 1.0 | 0.9 |

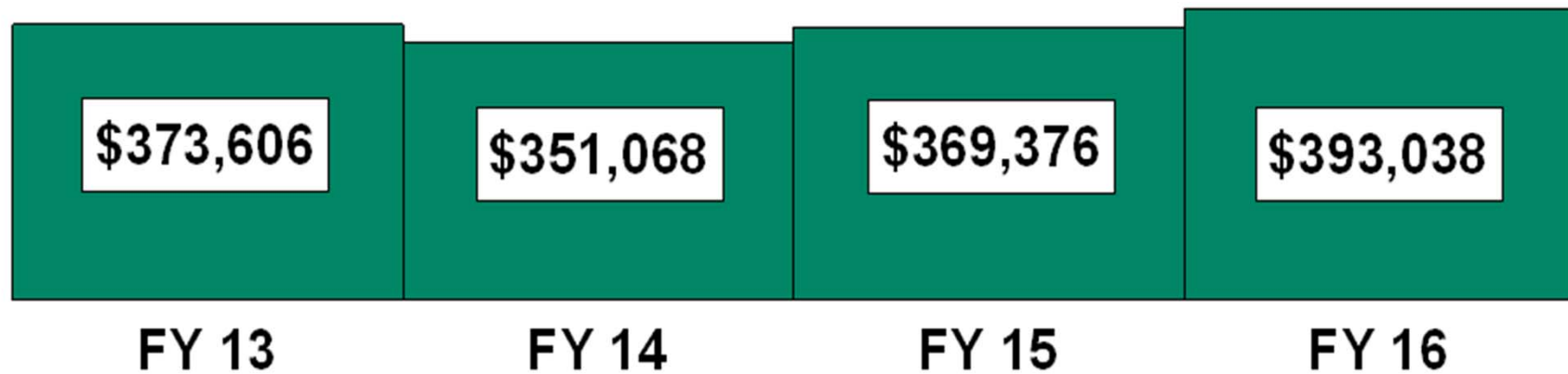
Inspections are random and unannounced

Generally no more than two inspections are conducted in the same area in the same day except occasionally in the Cumberland area, Cumberland has approximately 34% of the operators.

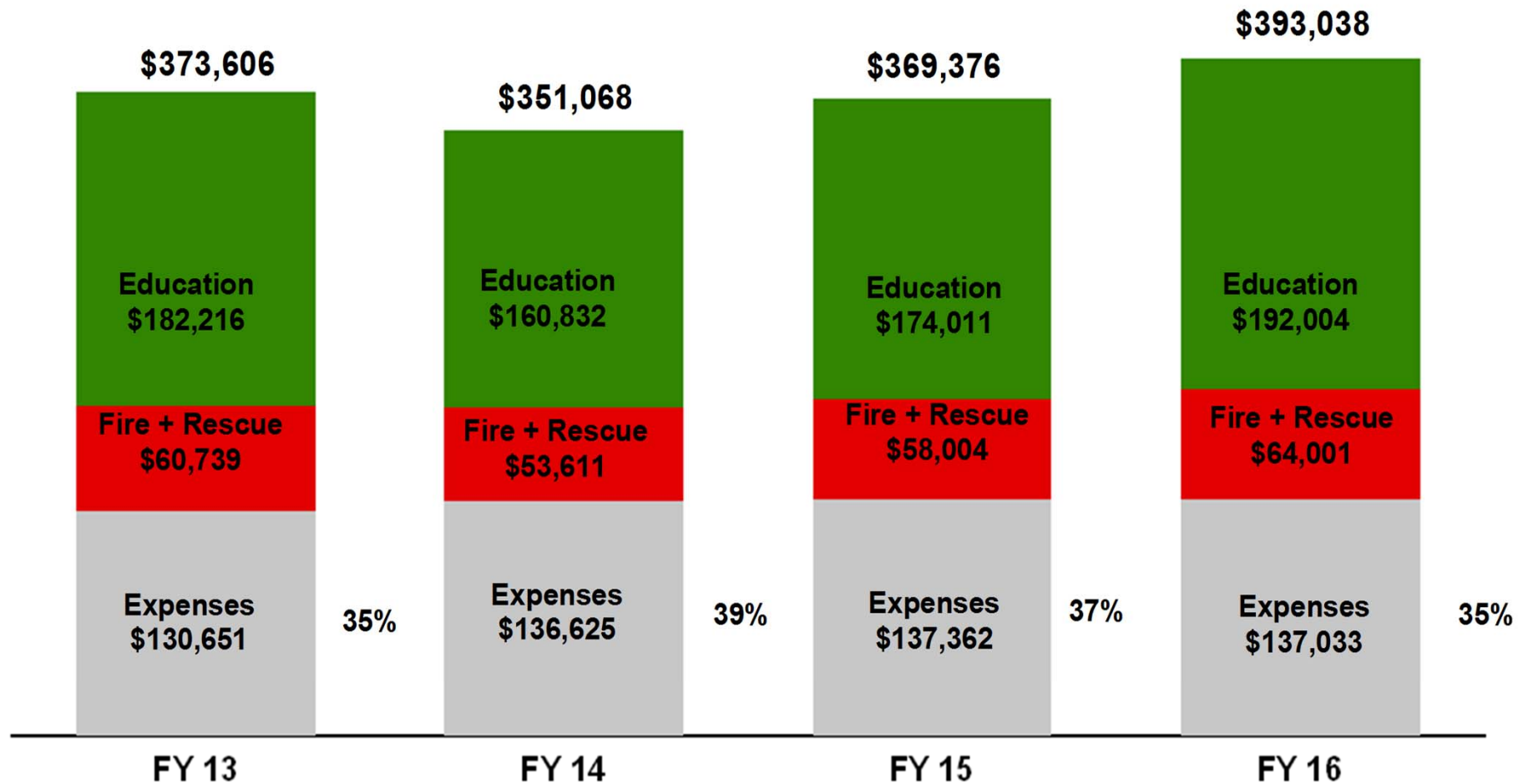
Inspections are conducted randomly everyday of the week. The inspections have been fairly equally divided across the days of the week.

Random monitoring insures no patterns are allowed to develop for any specific operator for inspection. Random inspections insures to one operator expects an inspection on any fixed schedule.

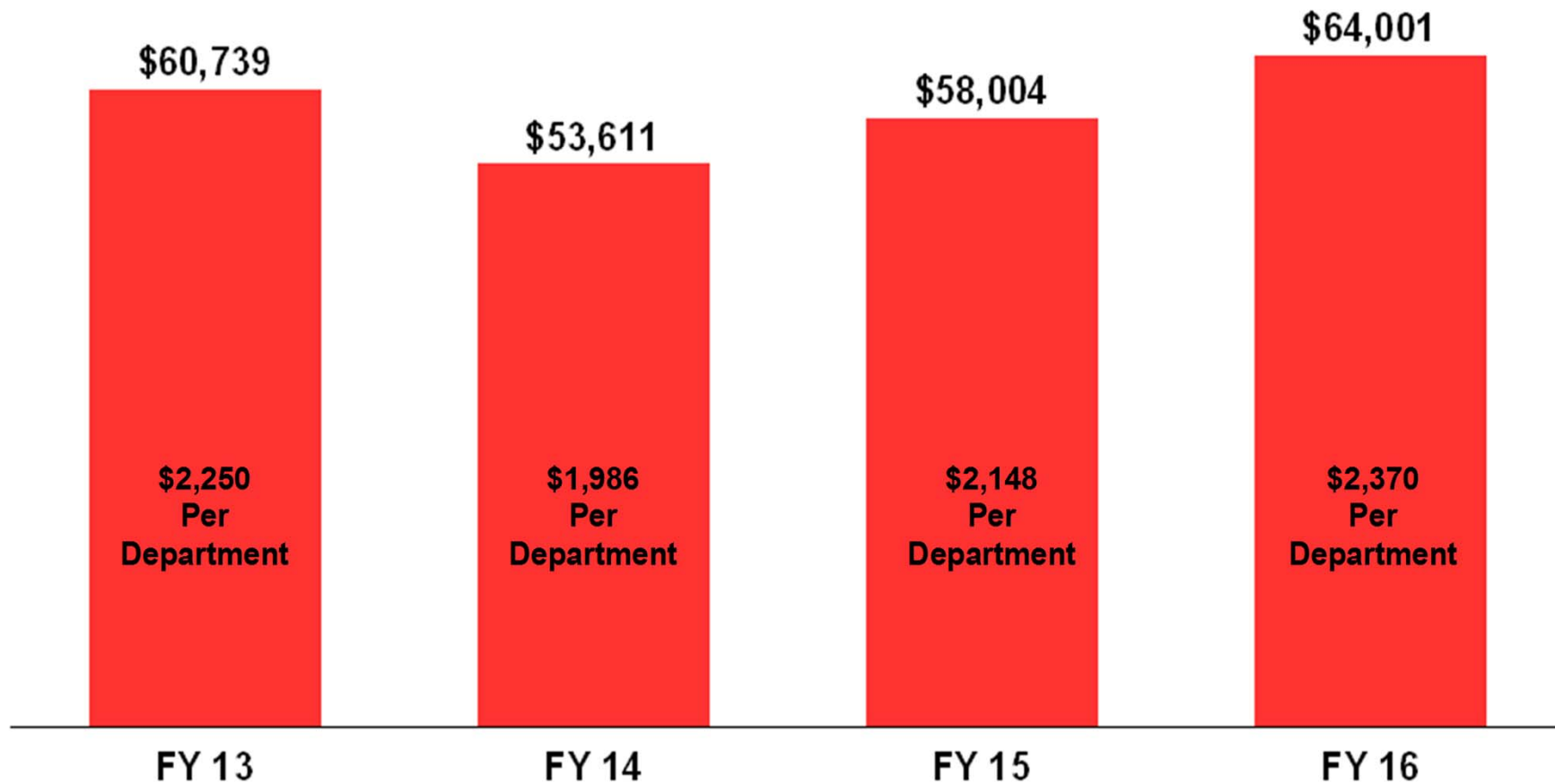
**Allegany County Paper Gaming Fund Revenues
Fiscal Years 2013 - 2016**



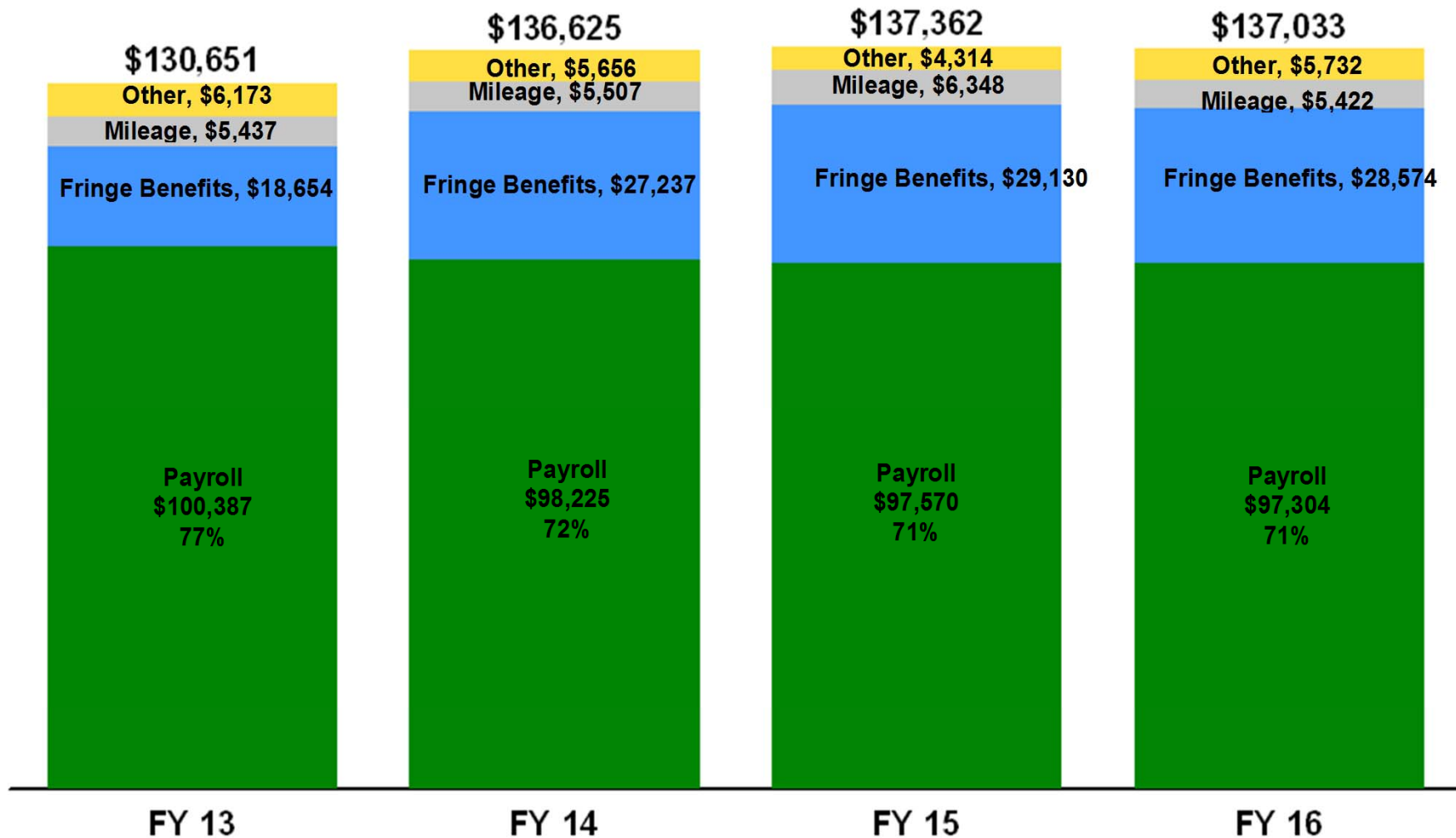
Allegany County Paper Gaming Fund Distribution Fiscal Years 2013 - 2016



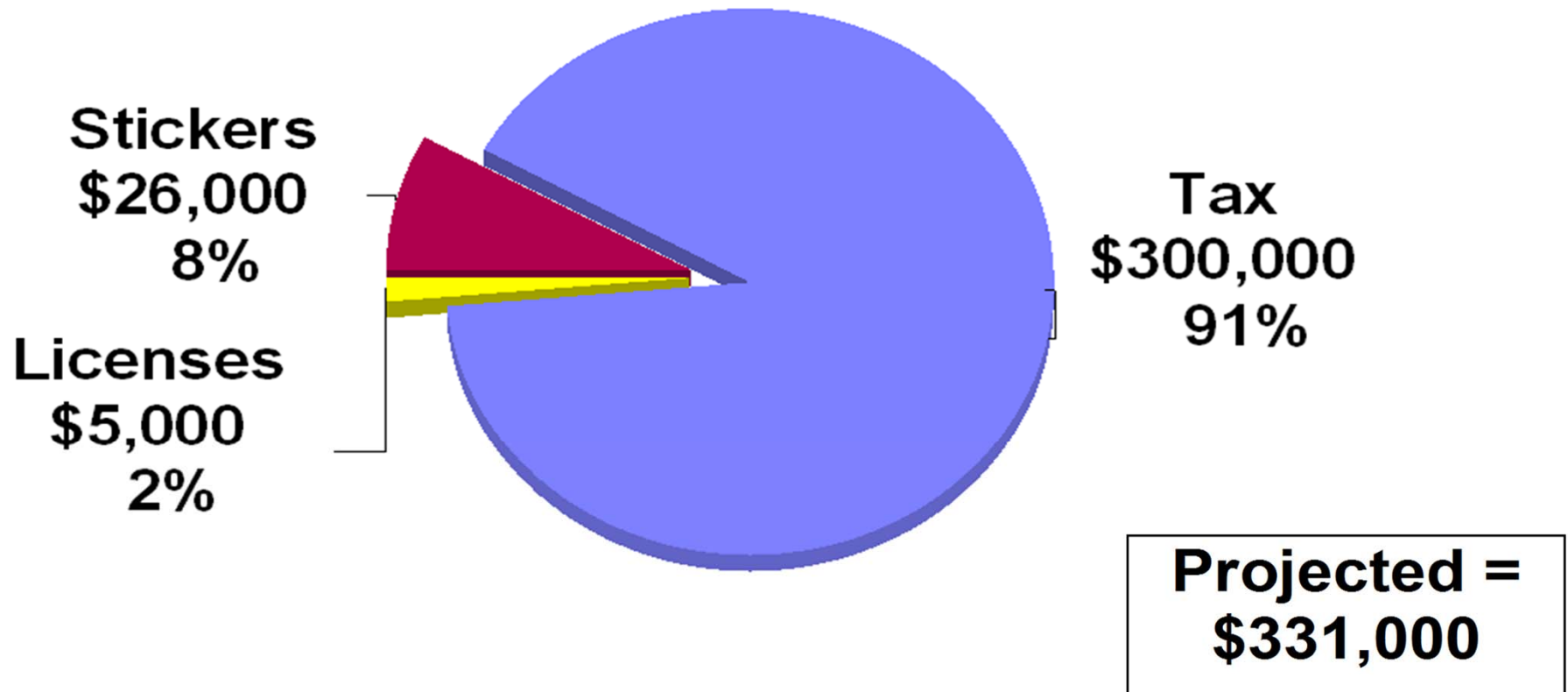
Fire Allocations From The Paper Gaming Fund Fiscal Years 2013 - 2016



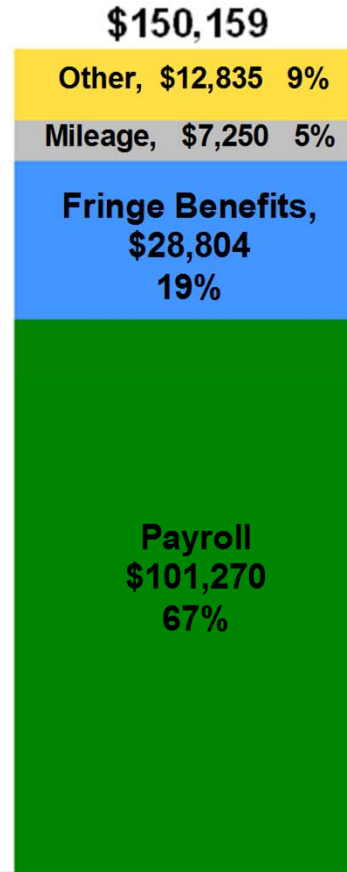
Expenses For Allegany County Gaming Office Fiscal Years 2013 - 2016



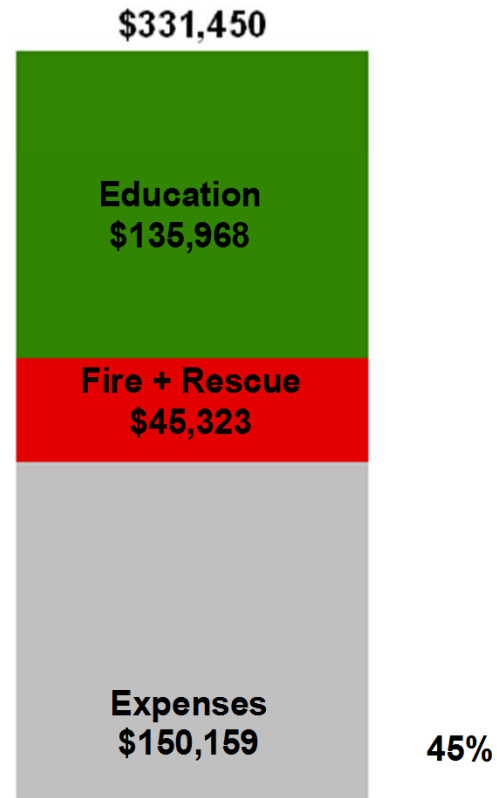
Projected Allegany County Gaming Fund Revenues Fiscal Year 2017



Projected Expenses For Allegany County Gaming Office Fiscal Year 2017



Projected Allegany County Gaming Fund Distribution - Fiscal Year 2017



Conclusion

This presentation and prior years are available www.allconet.org/gaming/presentations.

The public is invited to email the Gaming Office at gaming@alleganygov.org